



NJPA Catalog

Effective 4/12/17

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Confidentiality Statement

Catalog

| Item | Description | CL = Commercial List Price | % Off of Equipment Yrs. 2-5 | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|---|-------------------------------|--------------------------------|----------------------------------|-------------------|--|----------------------|
| 1E31 | LASER REPORT PRINTER | \$385.00 | 30% | \$268.20 | \$0.00 | \$270.88 | \$0.00 |
| 921H | UPPER FOLD PLATE | \$774.00 | 30% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 921J | LOWER FOLD PLATE | \$774.00 | 30% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 921K | LOWER DEFLECTOR | \$774.00 | 30% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| 921L | UPPER DEFLECTOR | \$774.00 | 30% | \$540.00 | \$0.00 | \$545.40 | \$0.00 |
| D1TP | OPTIFLOW 120V ADJUSTABLE | \$3,485.04 | 30% | \$2,430.69 | \$0.00 | \$2,454.99 | \$0.00 |
| F7ZE | TABLE EXTENSION | \$582.02 | 30% | \$405.94 | \$0.00 | \$410.00 | \$0.00 |
| FF3L | STD INSTALL PLC FM PER WK | \$5,806.00 | 30% | \$4,050.50 | \$0.00 | \$4,091.00 | \$0.00 |
| FL2C | SUREFEED FEEDERS-SE 900EX | \$4,968.00 | 30% | \$3,461.39 | \$400.00 | \$3,900.00 | \$420.00 |
| FL2D | SUREFEED FEEDERS-ECO900EX | \$6,323.00 | 30% | \$4,406.04 | \$490.00 | \$4,945.00 | \$514.50 |
| FL56 | TOP EDGE MARKER | \$5,677.00 | 30% | \$3,960.00 | \$0.00 | \$3,999.60 | \$0.00 |
| FL58 | BOTTOM EDGE MARKER 10X13 | \$11,381.00 | 30% | \$8,724.67 | \$0.00 | \$8,811.92 | \$0.00 |
| FL7E | 9' FLAT COLLECT CONVEYOR | \$6,581.00 | 30% | \$4,588.58 | \$253.00 | \$4,890.00 | \$265.65 |
| FLCE | RS Flex Chassis, 6 Encl. 10x13 (Mfg. PCN) | \$109,419.00 | 30% | \$76,315.64 | \$12,777.00 | \$89,983.56 | \$13,415.85 |
| FLCG | RS Flex Chassis, 9 Encl. 10x13 (Mfg. PCN) | \$109,419.00 | 30% | \$76,315.64 | \$13,304.00 | \$90,515.83 | \$13,969.20 |
| FLCK | RS Flex Chassis, 12 Encl. 10x13 (Mfg. PCN) | \$133,123.00 | 30% | \$92,848.29 | \$14,529.00 | \$108,451.06 | \$15,255.45 |
| FLFA | REPORT PRINTER | \$942.00 | 30% | \$628.72 | \$200.00 | \$837.00 | \$210.00 |
| FLFB | 10X13 SERVO FEEDER | \$10,258.00 | 30% | \$7,521.05 | \$870.00 | \$8,474.96 | \$913.50 |
| FLFC | 6X9 SERVO FEEDER | \$10,258.00 | 30% | \$7,521.05 | \$870.00 | \$8,474.96 | \$913.50 |
| FLNO | FLOWMASTER BLANK FEEDER | \$4,542.00 | 30% | \$967.47 | \$108.00 | \$1,086.22 | \$113.40 |
| FLUO | FRICTION FEED 6X9 FM RS | \$8,155.00 | 30% | \$5,462.32 | \$608.00 | \$6,131.02 | \$638.40 |
| FLUB | 6X9 THIN MATERIAL KIT FEE | \$9,355.00 | 30% | \$5,462.40 | \$608.00 | \$6,131.11 | \$638.40 |
| FLVO | FRICTION FEED 10X13 FN RS | \$8,155.00 | 30% | \$5,462.32 | \$608.00 | \$6,131.02 | \$638.40 |
| FLV1 | ROTARY FEEDER FM RS | \$20,800.00 | 30% | \$13,936.23 | \$1,547.00 | \$15,638.06 | \$1,624.35 |
| FLVB | 10X13 THIN MATERIAL KIT F | \$9,355.00 | 30% | \$5,480.40 | \$590.00 | \$6,131.11 | \$619.50 |
| FYC1 | ENCODER MOUNT FOR MCS | \$335.00 | 30% | \$225.74 | \$0.00 | \$228.00 | \$0.00 |
| FYHG | HUNKLER VU6 800 | \$941.00 | 30% | \$656.10 | \$0.00 | \$662.66 | \$0.00 |
| FYKA | W/ROTARY FDR & COMPRESSOR | \$3,871.00 | 30% | \$2,698.02 | \$300.00 | \$3,028.00 | \$315.00 |
| FYKB | FLWOSORT CONVEYOR | \$7,381.00 | 30% | \$5,148.00 | \$0.00 | \$5,199.48 | \$0.00 |
| FYKF | ASSY 10X13 TURNOVER IF | \$16,039.00 | 30% | \$9,561.60 | \$1,195.00 | \$10,864.16 | \$1,254.75 |
| IA08 | MSE, PPS 2"+2", EFS 44" | \$97,419.00 | 30% | \$67,892.48 | \$6,560.00 | \$75,197.01 | \$6,888.00 |
| IA0C | MSE, PPS 2"+2", VTT 19" | \$90,323.00 | 30% | \$62,948.52 | \$5,900.00 | \$69,537.01 | \$6,195.00 |
| IA0D | LayoutDesigner Basic Seat | \$3,097.00 | 30% | \$1,345.63 | \$500.00 | \$1,864.08 | \$525.00 |
| IA0F | PPS Startup Kit, 2" print | \$645.00 | 30% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| IJ57 | Rival/MSE,PPS 2" w/ Y315B PACKAGE - SALES PCN | \$83,808.62 | 30% | \$58,453.36 | \$5,300.00 | \$64,390.89 | \$5,565.00 |
| IJ58 | Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN | \$96,696.95 | 30% | \$67,442.48 | \$6,500.00 | \$74,681.91 | \$6,825.00 |
| PL2S | Pulse 2D Scanner | \$4,985.00 | 30% | \$3,176.73 | \$300.00 | \$3,511.50 | \$315.00 |
| PLAC | Pulse Accum-Flats,Letters | \$5,311.89 | 30% | \$3,360.33 | \$345.00 | \$3,742.39 | \$362.25 |
| PLBF | Pulse Booklet Feeder | \$4,952.68 | 30% | \$3,133.13 | \$322.00 | \$3,489.68 | \$338.10 |
| PLBL | Belt stacker In line Kit | \$320.43 | 30% | \$205.90 | \$20.00 | \$228.16 | \$21.00 |
| PLBP | MidTierPulseTransport | \$2,946.23 | 30% | \$2,466.72 | \$191.00 | \$2,684.30 | \$200.55 |
| PLBS | Belt Stacker | \$4,952.68 | 30% | \$3,149.13 | \$306.00 | \$3,489.68 | \$321.30 |
| PLDC | Pulse DC SW | \$2,125.94 | 30% | \$1,314.86 | \$168.00 | \$1,497.69 | \$176.40 |
| PLFD | Pulse Tower Feeder | \$22,617.39 | 30% | \$13,651.54 | \$1,402.00 | \$15,204.08 | \$1,472.10 |
| PLFL | Pulse 3 Plate Folder Module | \$24,013.00 | 30% | \$15,273.15 | \$1,476.00 | \$16,916.64 | \$1,549.80 |
| PLHC | Pulse High Capacity Fdr | \$1,105.38 | 30% | \$702.41 | \$68.00 | \$778.11 | \$71.40 |
| PLMD | Pulse Inserter Module | \$39,443.01 | 30% | \$25,162.85 | \$2,543.00 | \$27,982.91 | \$2,670.15 |
| PLPC | Pulse Input Interface | \$2,126.03 | 30% | \$1,213.81 | \$138.00 | \$1,365.33 | \$144.90 |
| PLSC | Pulse OMR Scanner | \$7,003.00 | 30% | \$4,452.34 | \$432.00 | \$4,933.19 | \$453.60 |
| PLSW | DC Interface | \$3,521.63 | 30% | \$2,238.36 | \$218.00 | \$2,480.92 | \$228.90 |
| PLTA | Pulse Mid Tier 60hz Short | \$34,516.13 | 30% | \$26,508.95 | \$2,537.00 | \$29,336.41 | \$2,663.85 |
| PLTB | Pulse Mid Tier 50hz Short | \$34,516.13 | 30% | \$26,508.95 | \$2,537.00 | \$29,336.41 | \$2,663.85 |
| PLTR | Install Training Pulse | \$6,405.00 | 30% | \$4,467.60 | \$0.00 | \$4,512.28 | \$0.00 |
| R257 | LOW CAP & SMART DEFLECT | \$8,123.00 | 30% | \$5,660.72 | \$567.00 | \$6,290.00 | \$595.35 |
| R751 | DM INFINITY DM16K | \$17,420.29 | 30% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R752 | DM INFINITY DM16K | \$17,420.29 | 30% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R753 | DM INFINITY DM16KR NON PB | \$17,420.29 | 30% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R754 | DM INFINITY DM16KR PB SYS | \$17,420.29 | 30% | \$12,150.00 | \$0.00 | \$12,271.50 | \$0.00 |
| R756 | DM INFINITY DM16KR NON PB | \$17,420.29 | 30% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R763 | DM INFINITY 22K SYSTEM | \$30,324.22 | 30% | \$21,150.00 | \$0.00 | \$21,361.50 | \$0.00 |
| R764 | DM INFINITY DM16KR SYSTEM | \$17,420.29 | 30% | \$12,150.00 | \$0.00 | \$12,271.50 | \$0.00 |
| R766 | DM INFINITY DM16KR NON PB | \$17,420.29 | 30% | \$12,150.00 | \$1,606.00 | \$13,893.56 | \$1,686.30 |
| R767 | DM INFINITY 26KR SYSTEM | \$34,195.39 | 30% | \$23,850.00 | \$2,835.00 | \$26,951.85 | \$2,976.75 |
| R76L | DM INFINITY LOOK-AHEAD PHOTOCCELL KIT | \$968.00 | 30% | \$675.00 | \$0.00 | \$681.75 | \$0.00 |
| R76X | 3RD PARTY RETROFIT KIT | \$671.00 | 30% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R770 | DM INFINITY INSTALLATION | \$671.00 | 30% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R771 | DM INFINITY ACCTG KIT 1 | \$632.00 | 30% | \$441.58 | \$0.00 | \$446.00 | \$0.00 |
| R772 | DM INFINITY ACCTG KIT 2 | \$710.00 | 30% | \$495.05 | \$0.00 | \$500.00 | \$0.00 |
| R773 | DM INFINITY ACCTG KIT 3 | \$774.00 | 30% | \$540.59 | \$0.00 | \$546.00 | \$0.00 |
| R774 | DM INFINITY ACCTG DM1000 | \$632.00 | 30% | \$441.58 | \$0.00 | \$446.00 | \$0.00 |
| R77F | DM INFINITY STATION 16K | \$35,751.00 | 30% | \$24,923.70 | \$1,606.00 | \$26,795.00 | \$1,686.30 |
| R77H | METER BYPASS KIT | \$1,548.00 | 30% | \$1,080.20 | \$0.00 | \$1,091.00 | \$0.00 |
| R77W | 3RD PARTY UPGRADE KIT | \$1,677.00 | 30% | \$1,170.30 | \$0.00 | \$1,182.00 | \$0.00 |
| R77X | COMPETITIVE INTERFACE KIT | \$406.00 | 30% | \$284.16 | \$0.00 | \$287.00 | \$0.00 |
| R77Z | INFINITY STANDALONE TABLE | \$671.00 | 30% | \$468.32 | \$0.00 | \$473.00 | \$0.00 |
| R7AZ | WEIGH ON FLY MTR SEL SW | \$23,511.00 | 30% | \$16,373.93 | \$2,733.00 | \$19,298.00 | \$2,869.65 |
| RD04 | DC PRINTER INTEGRATION SW | \$27,355.00 | 30% | \$19,050.70 | \$3,180.00 | \$22,453.00 | \$3,339.00 |
| RD12 | SMARTSCAN INPUT BARCODE S | \$15,484.00 | 30% | \$10,784.16 | \$1,800.00 | \$12,710.00 | \$1,890.00 |
| RD17 | DFW DOC LIFECYCLE TRK-BAS | \$28,387.00 | 30% | \$19,758.42 | \$4,400.00 | \$24,400.00 | \$4,620.00 |
| RD18 | THERMAL TRANSFER LABEL PRINTER KIT | \$1,372.00 | 30% | \$1,052.83 | \$63.00 | \$1,126.99 | \$66.15 |
| RD23 | COLLATION LOG FIXD FORMAT | \$10,655.42 | 30% | \$7,431.75 | \$1,240.50 | \$8,758.98 | \$1,302.53 |
| RD2D | VIDEK INPUT AREA SCANNING | \$15,161.00 | 30% | \$10,553.25 | \$2,322.00 | \$13,004.00 | \$2,438.10 |
| RD2F | CAMERA SCAN OUTPUT VIDEK | \$16,194.00 | 30% | \$11,274.04 | \$2,322.00 | \$13,732.00 | \$2,438.10 |
| RD34 | DC COMPUTER (WIN 7) | \$7,742.00 | 30% | \$5,400.00 | \$0.00 | \$5,454.00 | \$0.00 |
| RD35 | DC-RTP COMPUTER (WIN 7) | \$9,032.00 | 30% | \$6,300.00 | \$0.00 | \$6,363.00 | \$0.00 |
| RD36 | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$9,677.00 | 30% | \$6,750.00 | \$0.00 | \$6,817.50 | \$0.00 |
| RD3G | DC MISSION CRITICAL SERV | \$82,380.68 | 30% | \$57,457.43 | \$15,000.00 | \$73,182.00 | \$15,750.00 |
| RD3J | DC COMPUTER MSE/FPS W-API | \$9,032.00 | 30% | \$6,294.75 | \$630.00 | \$6,994.00 | \$661.50 |
| RD3K | DC COMPUTER HPI | \$7,742.00 | 30% | \$5,394.75 | \$630.00 | \$6,085.00 | \$661.50 |
| RD3M | DC STANDARD SERVER | \$18,168.00 | 30% | \$12,659.41 | \$1,400.00 | \$14,200.00 | \$1,470.00 |
| RD3N | DC MID-RANGE SERVER | \$33,090.00 | 30% | \$23,043.57 | \$4,000.00 | \$27,314.00 | \$4,200.00 |
| RD3R | REMOTE OPERATOR CONSOLE | \$2,058.00 | 30% | \$1,433.91 | \$175.00 | \$1,625.00 | \$183.75 |
| RD3S | DC WKSTAT COMP XP/INSITE | \$3,048.00 | 30% | \$2,124.05 | \$212.58 | \$2,360.00 | \$223.21 |
| RD3Z | DC COMPUTER API | \$9,032.00 | 30% | \$6,051.28 | \$873.50 | \$6,994.03 | \$917.18 |
| RD4A | INPUT COGNEX SCAN | \$12,903.00 | 30% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4B | MSE/FPS FDR COGNEX | \$12,903.00 | 30% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4C | COGNEX CAMERA OUTPUT | \$12,903.00 | 30% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| RD4Z | SERVER SW 1-4 INSERTERS | \$12,903.00 | 30% | \$13,471.83 | \$3,000.00 | \$16,636.55 | \$3,150.00 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|--|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| RDSA | MBS KITSINGLE LINE STD BC | \$6,387.00 | 30% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSB | MBS KIT RASTER NARROW BC | \$6,387.00 | 30% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSC | MBS H*TOP SCAN SINGLE LIN | \$6,387.00 | 30% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSD | MBS H*TOP RASTER SCANNER | \$6,387.00 | 30% | \$4,451.68 | \$380.00 | \$4,880.00 | \$399.00 |
| RDSN | MBS C*TOP SCAN SINGLE LINE | \$12,763.49 | 30% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RDSP | MBS C*TOP RASTER SCAN SINGL | \$12,763.49 | 30% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RDSR | MBS C*BTM RASTER SCAN SNG | \$12,562.18 | 30% | \$8,761.65 | \$1,030.42 | \$9,889.99 | \$1,081.94 |
| RDS5 | MBS C*BTM SCAN SINGLE 2 B | \$12,763.49 | 30% | \$8,902.05 | \$890.00 | \$9,889.97 | \$934.50 |
| RDS7 | MBS SERIES OP SEALER SCAN | \$6,284.00 | 30% | \$4,378.57 | \$564.00 | \$4,992.00 | \$592.20 |
| RDSU | MBS SERIES OUTPUT SEALER | \$6,284.00 | 30% | \$4,378.57 | \$564.00 | \$4,992.00 | \$592.20 |
| RDSX | MBS APS OP SEALER SCAN SI | \$6,387.00 | 30% | \$4,386.33 | \$509.72 | \$4,945.01 | \$535.21 |
| RDSY | MBS APS SEALER RASTER SCA | \$6,387.00 | 30% | \$4,451.04 | \$445.00 | \$4,945.00 | \$467.25 |
| RDSZ | SERVER SW 5 PLUS INSERTER | \$32,192.99 | 30% | \$22,453.40 | \$5,000.00 | \$27,727.93 | \$5,250.00 |
| RD62 | DC WORKSTATION BASE S/W | \$6,829.62 | 30% | \$4,763.40 | \$795.00 | \$5,613.99 | \$834.75 |
| RD66 | FEEDED 2 FEEDER MATCH/MRG | \$11,742.00 | 30% | \$8,177.58 | \$1,365.00 | \$9,638.00 | \$1,433.25 |
| RD67 | APPLICATION ENGINEERING | \$2,323.00 | 30% | \$1,620.79 | \$0.00 | \$1,637.00 | \$0.00 |
| RD68 | PRIORITIZED SELECT SW | \$22,194.00 | 30% | \$15,456.64 | \$2,580.00 | \$18,217.00 | \$2,709.00 |
| RD69 | OUTSORT ON ACCT NUMBER | \$11,032.00 | 30% | \$7,683.84 | \$1,282.50 | \$9,056.00 | \$1,346.63 |
| RD6L | SCANNING VERTICAL STACKER | \$25,800.00 | 30% | \$17,978.22 | \$2,000.00 | \$20,178.00 | \$2,100.00 |
| RD70 | INSERT VERIFICATION SW | \$7,806.00 | 30% | \$5,437.06 | \$907.50 | \$6,408.00 | \$952.88 |
| RD71 | WEIGHT VERIFICATION SW | \$21,419.00 | 30% | \$14,916.93 | \$2,490.00 | \$17,581.00 | \$2,614.50 |
| RD78 | INTELLIGENT INKJET PRINT | \$28,387.00 | 30% | \$19,769.31 | \$3,300.00 | \$23,300.00 | \$3,465.00 |
| RD7G | DC FILE SERVER-LOW END | \$15,484.00 | 30% | \$10,784.16 | \$1,800.00 | \$12,710.00 | \$1,890.00 |
| RD7H | PI DIRECT ACCESS LOCAL REPORTING | \$8,325.11 | 30% | \$5,806.45 | \$0.00 | \$5,864.52 | \$0.00 |
| RD7T | PRINT+ WORKSTATION | \$5,161.00 | 30% | \$3,600.00 | \$0.00 | \$3,636.00 | \$0.00 |
| RD86 | DC VALUE PACKAGE SOFTWARE | \$15,484.00 | 30% | \$26,974.62 | \$2,700.00 | \$29,971.37 | \$2,835.00 |
| RD87 | Prime DC | \$28,387.00 | 30% | \$37,031.13 | \$6,182.00 | \$43,645.26 | \$6,491.10 |
| RD88 | ADVANCED DC | \$52,903.00 | 30% | \$81,454.48 | \$13,597.50 | \$96,002.50 | \$14,277.38 |
| RD8A | UPGRADE PRIME TO ADV SW | \$70,968.00 | 30% | \$49,423.28 | \$8,250.00 | \$58,250.01 | \$8,662.50 |
| RD8N | DC IDLE TIMECONTROL/INSER | \$6,439.17 | 30% | \$4,491.08 | \$1,000.00 | \$5,545.99 | \$1,050.00 |
| RD8Q | DC Key OpenDC interface | \$11,355.00 | 30% | \$7,920.00 | \$0.00 | \$7,999.20 | \$0.00 |
| RD90 | REMOTE SERVICE ACCESS | \$1,406.00 | 30% | \$980.06 | \$163.50 | \$1,155.00 | \$171.68 |
| RD92 | FILEBASE ENABLER | \$18,065.00 | 30% | \$14,370.12 | \$3,200.00 | \$17,745.82 | \$3,360.00 |
| RD93 | APPLICATION ENGINEERING | \$7,129.00 | 30% | \$4,973.27 | \$0.00 | \$5,023.00 | \$0.00 |
| RD95 | OUTPUT SCANNING-DC SCREEN | \$10,839.00 | 30% | \$7,548.91 | \$1,260.00 | \$8,897.00 | \$1,323.00 |
| RDA8 | SCANNING KIT-MOVING BEAM | \$6,387.00 | 30% | \$4,451.04 | \$445.00 | \$4,945.00 | \$467.25 |
| RDA9 | CAMERA SCAN KIT,NONCOGNEX | \$22,194.00 | 30% | \$15,471.49 | \$1,080.00 | \$16,717.00 | \$1,134.00 |
| RDB1 | MSM TO INFINITY MTR-1 MTR | \$968.00 | 30% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| RDB2 | MSM TO INFINITY MTR-2 MTR | \$1,161.00 | 30% | \$810.89 | \$0.00 | \$819.00 | \$0.00 |
| RDB3 | MSM TO INFINITY MTR-3 MTR | \$1,289.00 | 30% | \$900.00 | \$0.00 | \$909.00 | \$0.00 |
| RDBV | DF WORKS BASE SERVER | \$24,129.00 | 30% | \$16,803.91 | \$2,805.00 | \$19,805.00 | \$2,945.25 |
| RDC0 | INTEGRATION CONFIG SERV | \$1,805.00 | 30% | \$1,259.41 | \$0.00 | \$1,272.00 | \$0.00 |
| RDC1 | PROJECT MGT SERVICES | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC2 | INSTALLATION SERVICES | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC3 | TRAINING SERVICES | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC4 | ENGINEERING SUPPORT SERV | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC5 | CUSTOM DEVELOPMENT SERV | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC6 | CUSTOM TEST DOC SERVICES | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| RDC7 | MISC PROFESSIONAL SERVICE | \$1,419.00 | 30% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| RDD0 | SMALL SERVER RACK | \$3,917.00 | 30% | \$2,730.71 | \$273.25 | \$3,034.00 | \$286.91 |
| RDD1 | MEDIUM SERVER PACK | \$10,950.00 | 30% | \$7,631.30 | \$763.75 | \$8,479.00 | \$801.94 |
| RDD2 | TALL SERVER PACK | \$13,742.00 | 30% | \$9,577.14 | \$958.50 | \$10,641.00 | \$1,006.43 |
| RDD3 | 22U RACK-MISSION CRITICAL | \$21,290.00 | 30% | \$14,835.15 | \$1,650.00 | \$16,650.00 | \$1,732.50 |
| RDD4 | 42U RACK-MISSION CRITICAL | \$21,935.00 | 30% | \$15,285.15 | \$1,700.00 | \$17,155.00 | \$1,785.00 |
| RDD5 | 22U RELIAVOTE SERVER PACK | \$5,548.00 | 30% | \$3,867.46 | \$387.00 | \$4,297.00 | \$406.35 |
| RDD8 | RDD8 - DIRECTVIEW INTERFACE SW | \$3,871.00 | 30% | \$3,209.85 | \$0.00 | \$3,241.95 | \$0.00 |
| RDDA | RDDA - DIRECTVIEW DASHBOARD SW | \$15,484.00 | 30% | \$12,839.40 | \$0.00 | \$12,967.79 | \$0.00 |
| RDEV | DFWORKS ENT SERVER PKG | \$82,581.00 | 30% | \$57,519.07 | \$8,775.00 | \$66,957.01 | \$9,213.75 |
| RDFW | DC VERIFY FOUNDATION | \$69,629.98 | 30% | \$48,564.29 | \$4,100.00 | \$53,190.93 | \$4,305.00 |
| RDFX | DC VERIFY FOUNDATION>4 | \$96,608.89 | 30% | \$67,381.07 | \$12,700.00 | \$80,881.88 | \$13,335.00 |
| RDFY | DC VERIFY EACH PRIME DC | \$32,217.12 | 30% | \$22,470.23 | \$3,300.00 | \$26,027.93 | \$3,465.00 |
| RDFZ | DC VERIFY EACH ADV DC | \$12,903.88 | 30% | \$8,999.97 | \$100.00 | \$9,199.97 | \$105.00 |
| RDG0 | MID-RANGE DC SERVER | \$26,581.00 | 30% | \$18,524.22 | \$1,854.00 | \$20,582.00 | \$1,946.70 |
| RDG1 | DFWORKS BASE SERVER | \$17,419.00 | 30% | \$12,131.44 | \$2,025.00 | \$14,298.00 | \$2,126.25 |
| RDG2 | DFWORKS STANDARD SERVER | \$28,387.00 | 30% | \$19,769.31 | \$3,300.00 | \$23,300.00 | \$3,465.00 |
| RDG3 | PI DIRECT ACCESS SERVER | \$16,774.00 | 30% | \$13,931.46 | \$2,000.00 | \$16,090.77 | \$2,100.00 |
| RDGE | DFWORKS ENTERPRISE SERVER | \$54,194.00 | 30% | \$37,741.59 | \$6,300.00 | \$44,482.01 | \$6,615.00 |
| RDGS | PI DIRECT ACCESS SERVER, BASE | \$14,194.00 | 30% | \$11,769.12 | \$0.00 | \$11,886.81 | \$0.00 |
| RDH0 | MPS/APS ADVANCED DC | \$121,109.48 | 30% | \$84,469.31 | \$14,100.00 | \$99,555.00 | \$14,805.00 |
| RDH3 | APS Edge 26k DC key | \$22,581.00 | 30% | \$99.01 | \$10,000.00 | \$10,000.00 | \$10,500.00 |
| RDM1 | MSM INFINITY MT CONNECT KT | \$9,548.00 | 30% | \$6,650.40 | \$1,110.00 | \$7,838.00 | \$1,165.50 |
| RDM2 | MSM INFINITY MT CONNECT KT | \$10,194.00 | 30% | \$7,099.16 | \$1,185.00 | \$8,367.00 | \$1,244.25 |
| RDM6 | MAILSTREAM MONITOR-1METER | \$8,632.35 | 30% | \$6,020.74 | \$1,005.00 | \$7,096.00 | \$1,055.25 |
| RDMP | UTILITY WORKSTATION W/ MONITOR - SALES PCN | \$3,484.00 | 30% | \$2,697.99 | \$0.00 | \$2,724.97 | \$0.00 |
| RDMR | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) | \$15,392.81 | 30% | \$10,735.91 | \$1,170.00 | \$12,024.97 | \$1,228.50 |
| RDN1 | DFWORKS INTEGRITY LEV 1 A | \$51,484.00 | 30% | \$35,910.00 | \$0.00 | \$36,269.10 | \$0.00 |
| RDP4 | DFW IN PLAN MRUN MGT-BASE | \$21,290.00 | 30% | \$14,808.24 | \$4,368.00 | \$19,368.00 | \$4,586.40 |
| RDP5 | DFW IN PLAN MRUN MGT-ENT | \$49,677.00 | 30% | \$34,556.17 | \$9,828.00 | \$44,828.01 | \$10,319.40 |
| RDP6 | DFW IN PLAN MRUN MGT-STD | \$35,484.00 | 30% | \$24,676.80 | \$7,644.00 | \$32,644.01 | \$8,026.20 |
| RDPK | DFW SHOP FLOOR CONTROL | \$14,711.00 | 30% | \$10,242.27 | \$2,031.00 | \$12,396.00 | \$2,132.55 |
| RDPM | INSITE FILE AUDIT MAX 45Y | \$12,903.00 | 30% | \$8,981.19 | \$2,000.00 | \$11,091.00 | \$2,100.00 |
| RDPN | INSITE 5+ SYSTEM | \$25,806.00 | 30% | \$17,962.38 | \$4,000.00 | \$22,182.00 | \$4,200.00 |
| RDP7 | INSITE 1 INSERTER ONLY | \$5,151.63 | 30% | \$3,593.07 | \$800.00 | \$4,437.00 | \$840.00 |
| RDS4 | ADD'L 3000W UPS | \$2,258.00 | 30% | \$1,574.18 | \$157.50 | \$1,749.00 | \$165.38 |
| RDS6 | DFWORKS NETWORK SWITCH | \$2,439.00 | 30% | \$684.08 | \$157.50 | \$850.00 | \$165.38 |
| RDSX | SYSTEM ENG SUPPORT LABOR | \$2,387.00 | 30% | \$2,070.26 | \$0.00 | \$2,090.96 | \$0.00 |
| RDSK | Mission-Critical DFW Server 1box | \$122,406.97 | 30% | \$85,374.26 | \$13,600.00 | \$99,964.00 | \$14,280.00 |
| RDSL | Mission-Critical DC Server Low End | \$49,597.00 | 30% | \$26,039.60 | \$6,400.00 | \$32,764.00 | \$6,720.00 |
| RDSV | DFWORKS STD SERVER PKG | \$56,061.62 | 30% | \$39,100.87 | \$5,700.00 | \$45,248.88 | \$5,985.00 |
| RDSZ | UTILITY WORKSTATION | \$3,226.00 | 30% | \$2,248.02 | \$250.00 | \$2,523.00 | \$262.50 |
| RDV4 | DFWORKS OPTIONAL UTILITY | \$7,742.00 | 30% | \$5,390.74 | \$1,035.00 | \$6,490.00 | \$1,086.75 |
| RDV7 | DFWORKS DOCUMENT LIFECYCL | \$70,968.00 | 30% | \$49,785.62 | \$9,450.00 | \$59,827.97 | \$9,922.50 |
| RDV8 | DFW DOC LIFECYCLE TRK-STD | \$51,613.00 | 30% | \$35,928.28 | \$7,644.00 | \$44,008.01 | \$8,026.20 |
| RDV9 | DFW MANIFESTING - ENT | \$109,677.00 | 30% | \$76,361.97 | \$14,742.00 | \$92,015.01 | \$15,479.10 |
| RDVA | DFW MANIFESTING - STD | \$70,968.00 | 30% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVB | DFWORKS POSTAGE ACCT BASE | \$28,387.00 | 30% | \$19,763.06 | \$3,931.00 | \$23,931.00 | \$4,127.55 |
| RDVC | DFWORKS POSTAGE ACCT ENTE | \$70,968.00 | 30% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVD | DFWORKS POSTAGE ACCT STD | \$49,677.00 | 30% | \$34,595.08 | \$5,897.00 | \$40,897.01 | \$6,191.85 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|---|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| RDVE | DFW PRODUCTY REPORTS BASE | \$28,387.00 | 30% | \$19,763.06 | \$3,931.00 | \$23,931.00 | \$4,127.55 |
| RDVF | DFWORKS PRODUCTIVITY ENT | \$70,968.00 | 30% | \$49,407.65 | \$9,828.00 | \$59,828.01 | \$10,319.40 |
| RDVG | DFW PRODUCTY REPORTS STD | \$42,581.00 | 30% | \$29,644.59 | \$5,897.00 | \$35,897.01 | \$6,191.85 |
| RDVH | DFWORKS PLATFORM SW BASE | \$25,805.00 | 30% | \$17,963.15 | \$3,822.00 | \$22,003.00 | \$4,013.10 |
| RDVJ | DFWORKS PLATFORM SW ENT | \$83,871.00 | 30% | \$58,408.64 | \$9,828.00 | \$68,919.01 | \$10,319.40 |
| RDVK | DFWORKS PLATFORM SW STD | \$58,065.00 | 30% | \$40,422.79 | \$8,299.00 | \$49,209.01 | \$8,713.95 |
| RDVL | DFW PRODTN WORKFLOW BASE | \$64,516.00 | 30% | \$44,918.46 | \$8,736.00 | \$54,191.01 | \$9,172.80 |
| RDVM | DFWORKS WORKFLOW ENT | \$129,032.00 | 30% | \$89,863.95 | \$14,742.00 | \$105,652.01 | \$15,479.10 |
| RDVN | DFW PRODTN WORKFLOW STD | \$96,774.00 | 30% | \$67,849.97 | \$11,550.00 | \$80,193.96 | \$12,127.50 |
| RDW7 | UTILITY WORKSTATION X64 - REPL. RD35 | \$4,516.00 | 30% | \$3,150.00 | \$0.00 | \$3,181.50 | \$0.00 |
| RDYA | HANDHELD SCANNER | \$826.00 | 30% | \$575.25 | \$100.00 | \$682.00 | \$105.00 |
| SD2C | POSTAL+ 1D-2D ENHCD WABCR | \$1,613.00 | 30% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| SD3D | 3D MEASUREMENT OPTION | \$11,497.00 | 30% | \$8,011.86 | \$802.00 | \$8,902.00 | \$842.10 |
| SD60 | CUSTOM CONSULTING SVCS | \$32,258.00 | 30% | \$22,502.97 | \$0.00 | \$22,728.00 | \$0.00 |
| SDA0 | KIT, TRAY TAG PRINTER, MU | \$2,866.00 | 30% | \$1,998.09 | \$193.00 | \$2,213.00 | \$202.65 |
| SDC0 | AUTOFEEDER SECTION | \$110,244.00 | 30% | \$76,812.64 | \$9,124.00 | \$86,796.01 | \$9,580.20 |
| SDC2 | MANUAL FEEDER MASTER | \$54,693.00 | 30% | \$38,125.36 | \$2,739.00 | \$41,273.00 | \$2,875.95 |
| SDC3 | MANUAL FEEDER SLAVE | \$19,803.00 | 30% | \$13,813.86 | \$0.00 | \$13,952.00 | \$0.00 |
| SDD0 | SCANNER SECTION | \$172,774.00 | 30% | \$120,409.44 | \$11,448.00 | \$133,176.01 | \$12,020.40 |
| SDD2 | WOF SCALE | \$52,497.00 | 30% | \$36,577.78 | \$4,345.00 | \$41,332.00 | \$4,562.25 |
| SDD3 | NO SCALE OPTION | \$3,428.00 | 30% | \$2,392.08 | \$0.00 | \$2,416.00 | \$0.00 |
| SDD4 | DELAY | \$33,152.00 | 30% | \$23,105.00 | \$2,195.00 | \$25,553.00 | \$2,304.75 |
| SDD7 | DRS, 8K INCOMING | \$12,903.00 | 30% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SDDD | SPW-8K PLAT DRS | \$4,122.67 | 30% | \$2,875.41 | \$4,584.00 | \$7,534.00 | \$4,813.20 |
| SDE0 | OUTPUT | \$22,594.00 | 30% | \$15,761.39 | \$0.00 | \$15,919.00 | \$0.00 |
| SDE2 | LABELER | \$60,471.00 | 30% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDE3 | INKJET PRINTER | \$60,471.00 | 30% | \$42,133.62 | \$2,104.00 | \$44,709.00 | \$2,209.20 |
| SDE4 | High Capacity Ink System | \$12,903.00 | 30% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDE7 | VERIFIER | \$20,600.00 | 30% | \$14,353.42 | \$1,705.00 | \$16,219.00 | \$1,790.25 |
| SDE9 | STD CABINET BLOWER | \$3,156.00 | 30% | \$2,200.94 | \$105.00 | \$2,329.00 | \$110.25 |
| SDF0 | RAMP SECTION | \$68,088.00 | 30% | \$47,460.65 | \$3,575.00 | \$51,546.00 | \$3,753.75 |
| SDF2 | LEAD STACKER STANDARD | \$39,206.00 | 30% | \$27,317.38 | \$3,245.00 | \$30,868.00 | \$3,407.25 |
| SDF4 | TRAIL STACKER STANDARD | \$39,206.00 | 30% | \$27,317.38 | \$3,245.00 | \$30,868.00 | \$3,407.25 |
| SDG0 | CONVEYOR | \$3,987.00 | 30% | \$2,782.18 | \$0.00 | \$2,810.00 | \$0.00 |
| SDG2 | LEFT OUTPUT CONVEYOR | \$11,297.00 | 30% | \$7,881.19 | \$0.00 | \$7,960.00 | \$0.00 |
| SDG3 | RIGHT POWERED OUTPUT CONV | \$11,297.00 | 30% | \$7,881.19 | \$0.00 | \$7,960.00 | \$0.00 |
| SDG4 | GRAVITY OUTPUT CONVEYOR | \$12,903.00 | 30% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDG5 | AUTO TUB SECTION | \$10,965.00 | 30% | \$7,623.77 | \$2,599.00 | \$10,325.00 | \$2,728.95 |
| SDG6 | Tub Label terminal | \$9,659.00 | 30% | \$6,738.61 | \$0.00 | \$6,806.00 | \$0.00 |
| SDG7 | SACK RACK | \$12,903.00 | 30% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| SDG8 | DISTRIBUTED LABEL PRINTER | \$3,655.00 | 30% | \$2,546.68 | \$385.00 | \$2,961.00 | \$404.25 |
| SDH0 | EXTREME ENVIRONMENT OPTIO | \$22,461.00 | 30% | \$15,668.32 | \$0.00 | \$15,825.00 | \$0.00 |
| SDJA | Private Post Software | \$8,387.00 | 30% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| SDLB | VariSort Labeler, 60Hz | \$60,471.00 | 30% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDLC | VariSort Labeler, 50Hz International | \$60,471.00 | 30% | \$42,133.62 | \$5,005.00 | \$47,610.00 | \$5,255.25 |
| SDMM | MACHINE STATUS MONITOR | \$1,361.00 | 30% | \$950.49 | \$0.00 | \$960.00 | \$0.00 |
| SDSC | PROFESSIONAL SERVICES | \$12,903.00 | 30% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SDSE | Internal RDX Drive to use Acronis Backup Software | \$1,419.00 | 30% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| SL11 | OCR, Silver 18 | \$24,720.00 | 30% | \$22,981.19 | \$0.00 | \$23,211.00 | \$0.00 |
| SLA1 | Lic Fee, WABCR | | 30% | -\$29.70 | \$3,000.00 | \$3,000.00 | \$3,150.00 |
| SLR6 | U-Turn Kit, Reliant 60hz | \$11,935.00 | 30% | \$8,325.00 | \$0.00 | \$8,408.25 | \$0.00 |
| SLR7 | U-Turn Kit, Reliant 50hz | \$15,401.45 | 30% | \$10,741.94 | \$0.00 | \$10,849.35 | \$0.00 |
| SLR8 | Internal Air Compressor | \$2,645.00 | 30% | \$1,845.00 | \$0.00 | \$1,863.45 | \$0.00 |
| SLRA | Imaje Position 3, Imb | \$18,710.00 | 30% | \$13,050.00 | \$0.00 | \$13,180.50 | \$0.00 |
| SLRB | Imaje Position 3b, Umov/Endorsement | \$24,142.82 | 30% | \$16,838.71 | \$0.00 | \$17,007.10 | \$0.00 |
| SLS3 | Incoming Software | \$968.00 | 30% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| SLS4 | Outgoing Software | \$1,548.00 | 30% | \$1,080.20 | \$0.00 | \$1,091.00 | \$0.00 |
| SLS5 | OCR, Platinum 18 | \$43,837.00 | 30% | \$30,458.42 | \$0.00 | \$30,843.00 | \$0.00 |
| SLS6 | Smartmatch Platinum 18 | \$15,946.07 | 30% | \$11,121.78 | \$0.00 | \$11,233.00 | \$0.00 |
| SLS7 | Smartmatch Silver 12 | \$12,634.87 | 30% | \$8,812.35 | \$0.00 | \$8,900.47 | \$0.00 |
| SLS8 | Smartmatch Silver 18 | \$14,546.37 | 30% | \$10,145.54 | \$0.00 | \$10,247.00 | \$0.00 |
| SLSM | Smartmatch Platinum 12 | \$13,757.75 | 30% | \$9,595.51 | \$0.00 | \$9,691.47 | \$0.00 |
| SLSY | Stacker, 60 Hz DS Reliant | \$23,871.00 | 30% | \$16,650.00 | \$0.00 | \$16,816.50 | \$0.00 |
| SLS2 | Stacker, 50 Hz DS Reliant | \$30,802.91 | 30% | \$21,483.87 | \$0.00 | \$21,698.71 | \$0.00 |
| SLUB | 4-POCKET ECTION 50HZ | \$11,935.00 | 30% | \$9,311.78 | \$0.00 | \$9,404.90 | \$0.00 |
| SLVO | Transport (incl. camera, workstn., monitor) | \$127,742.00 | 30% | \$89,051.65 | \$5,784.00 | \$95,784.00 | \$6,073.20 |
| SLVA | HAND SCANNER -1D BARCODE | \$710.00 | 30% | \$494.31 | \$75.00 | \$575.00 | \$78.75 |
| SLVB | 1" READER, BLK FRONTSIDE | \$12,258.00 | 30% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| SLVC | Separator Card - High Security | \$3,516.00 | 30% | \$2,451.78 | \$170.00 | \$2,648.00 | \$178.50 |
| SLVD | 1" READER BLK BACKSIDE | \$12,258.00 | 30% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| SLVE | 1" READER, FLUOR BACKSIDE | \$12,258.00 | 30% | \$8,545.42 | \$613.00 | \$9,250.00 | \$643.65 |
| SLVF | 4.8" READER W/CAM, FRONT | \$40,000.00 | 30% | \$30,172.05 | \$0.00 | \$30,473.77 | \$0.00 |
| SLVG | 4.8" READER, FRONT | \$36,129.00 | 30% | \$27,108.72 | \$0.00 | \$27,379.81 | \$0.00 |
| SLVJ | Back Printer Assy (Jet Engine, 3-Pen Printer) | \$17,419.00 | 30% | \$12,143.72 | \$784.00 | \$13,057.00 | \$823.20 |
| SLVK | PRINTER, FLUOR BACKSIDE | \$16,129.00 | 30% | \$11,243.56 | \$801.00 | \$12,165.00 | \$841.05 |
| SLVL | Tray Tag Printer (PB Citizen) | \$1,355.00 | 30% | \$944.92 | \$63.00 | \$1,018.00 | \$66.15 |
| SLVM | Selective Opener | \$26,452.00 | 30% | \$18,436.09 | \$1,655.00 | \$20,292.00 | \$1,737.75 |
| SLVP | PRINTER, BLACK FRONTSIDE | \$17,419.00 | 30% | \$12,143.72 | \$784.00 | \$13,057.00 | \$823.20 |
| SLVS | 4-POCKET SECTION-60HZ | \$11,935.00 | 30% | \$8,316.88 | \$995.00 | \$9,405.00 | \$1,044.75 |
| SLVT | THICKNESS MEASUREMENT | \$4,452.00 | 30% | \$3,103.71 | \$225.00 | \$3,362.00 | \$236.25 |
| SLVU | TRAY TAG PRINTER, ZEBRA | \$1,677.00 | 30% | \$1,168.40 | \$192.00 | \$1,374.00 | \$201.60 |
| SLVW | Blower Assembly, 50hz | \$916.00 | 30% | \$639.15 | \$46.00 | \$692.00 | \$48.30 |
| SLVX | In-line Scale Module | \$76,774.00 | 30% | \$53,514.28 | \$4,158.00 | \$58,249.00 | \$4,365.90 |
| SLVY | Aliby Scale Kit | \$5,097.00 | 30% | \$3,552.97 | \$250.00 | \$3,841.00 | \$262.50 |
| SLVZ | Extention Module | \$12,903.00 | 30% | \$8,994.56 | \$650.00 | \$9,741.00 | \$682.50 |
| SLZ1 | Installation - OCR/BCR | \$6,452.00 | 30% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SLZ2 | Installation - incl RV | \$6,452.00 | 30% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SR04 | 8 STD SORT POCKET CLUSTER | \$21,068.00 | 30% | \$14,684.72 | \$1,243.00 | \$16,087.00 | \$1,305.15 |
| SR07 | ANN LIC WABCR/PSNTN BRCD | \$21,267.98 | 30% | \$14,833.62 | \$0.00 | \$14,981.95 | \$0.00 |
| SR08 | SPW WABCR ONLY | \$21,265.00 | 30% | \$14,684.72 | \$0.00 | \$14,981.95 | \$0.00 |
| SR0C | SOFTWARE IMAGE ARCHIVING | \$7,742.00 | 30% | \$5,400.99 | \$0.00 | \$5,455.00 | \$0.00 |
| SR0Y | KIT, TDI CAMERA / OPTICS | \$23,206.83 | 30% | \$16,185.89 | \$1,620.00 | \$17,983.95 | \$1,701.00 |
| SR0Z | KIT, TDI CAMERA / OPTICS, WITH PC | \$25,871.00 | 30% | \$18,029.66 | \$1,805.00 | \$20,033.00 | \$1,895.25 |
| SR1B | SPW-24K PLAT OCR W/DRS | \$97,277.00 | 30% | \$67,858.42 | \$0.00 | \$68,537.00 | \$0.00 |
| SR1F | SPW-36K SIL OCR IO NO DRS | \$186,066.00 | 30% | \$129,794.06 | \$0.00 | \$131,092.00 | \$0.00 |
| SR1J | SPW-24K SIL OCR IO NO DRS | \$139,548.00 | 30% | \$97,345.54 | \$0.00 | \$98,319.00 | \$0.00 |
| SR1M | OLY II IMAJE PRINTER | \$23,790.00 | 30% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| SR1S | SW-24K SIL OCR OUT NO DRS | \$102,335.00 | 30% | \$71,386.14 | \$0.00 | \$72,100.00 | \$0.00 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|---|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| SR1T | SPW-24K SIL OCR IN NO DRS | \$79,743.00 | 30% | \$55,626.73 | \$0.00 | \$56,183.00 | \$0.00 |
| SR1U | SPW-36K PLAT OCR WDRS | \$121,965.00 | 30% | \$85,079.21 | \$0.00 | \$85,930.00 | \$0.00 |
| SR2C | MAILCODE POSTNET WABCR | \$10,898.00 | 30% | \$7,602.97 | \$0.00 | \$7,679.00 | \$0.00 |
| SR2H | TRAY TAG PRINTER FOR MULT | \$2,866.00 | 30% | \$1,997.01 | \$302.00 | \$2,322.00 | \$317.10 |
| SR2R | SELECTIVE OPENER SINGLE T | \$31,065.00 | 30% | \$21,652.78 | \$1,769.00 | \$23,656.00 | \$1,857.45 |
| SR2S | REMOTE DIAGNOSTIC SERVER | \$3,806.00 | 30% | \$2,652.93 | \$254.00 | \$2,936.00 | \$266.70 |
| SR2V | SUPPORT LEVEL 1 HELPDISK | \$12,763.40 | 30% | \$8,901.99 | \$10,000.00 | \$19,091.01 | \$10,500.00 |
| SR3W | BARCODE READER NONGRADING | \$9,702.00 | 30% | \$6,761.41 | \$698.00 | \$7,534.00 | \$732.90 |
| SR3Z | BARCODE READER W/GRADING | \$20,025.00 | 30% | \$13,953.94 | \$1,552.00 | \$15,661.00 | \$1,629.60 |
| SR4U | LIC 13K SIL OCR OB NO DRS | \$12,324.00 | 30% | \$8,597.03 | \$0.00 | \$8,683.00 | \$0.00 |
| SR4V | LIC 13K SIL OCR IN NO DRS | \$12,324.00 | 30% | \$8,597.03 | \$0.00 | \$8,683.00 | \$0.00 |
| SR4W | LIC 13K SIL OCR IO NO DRS | \$17,110.00 | 30% | \$11,935.64 | \$0.00 | \$12,055.00 | \$0.00 |
| SR4X | ANN LIC 13K PLAT OCR WDRS | \$17,794.00 | 30% | \$12,412.87 | \$0.00 | \$12,537.00 | \$0.00 |
| SR5K | ONE FLATS STATION PRINTER | \$2,866.00 | 30% | \$1,997.96 | \$206.00 | \$2,226.00 | \$216.30 |
| SR5L | ONE SET (2)TRAY TAG PRINT | \$5,492.00 | 30% | \$3,827.94 | \$378.00 | \$4,248.00 | \$396.90 |
| SR5M | 1 HEWLETT PKRD HI SPD NTW | \$1,806.00 | 30% | \$1,259.41 | \$100.00 | \$1,373.00 | \$105.00 |
| SR5P | ONE CASE STD. TRAY TAGS | \$335.00 | 30% | \$234.00 | \$0.00 | \$236.34 | \$0.00 |
| SR5S | MAIL JUSTIFIER STATION | \$1,987.00 | 30% | \$1,386.14 | \$0.00 | \$1,400.00 | \$0.00 |
| SR5T | STD INST-SORTER-IN/COMBO | \$25,806.00 | 30% | \$18,001.98 | \$0.00 | \$18,182.00 | \$0.00 |
| SR6G | TWO-LINE LCD DISPLAY | \$2,219.00 | 30% | \$1,548.51 | \$0.00 | \$1,564.00 | \$0.00 |
| SR6J | LOCAL VIDEO ENCODING W/S | \$2,710.00 | 30% | \$1,902.03 | \$382.13 | \$2,307.00 | \$401.24 |
| SR7S | DOUBLE DOCUMENT DETECTOR | \$15,284.00 | 30% | \$10,660.99 | \$140.00 | \$10,909.00 | \$147.00 |
| SR7T | STD INST-SORTER-OUTGOING | \$12,903.00 | 30% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| SR8G | IMB KIT OLYVII IVT/TCPC IN | \$16,648.70 | 30% | \$11,611.84 | \$0.00 | \$11,727.96 | \$0.00 |
| SR8H | IMB KIT OLYVII IVT INST GE | \$20,519.87 | 30% | \$14,311.83 | \$0.00 | \$14,454.95 | \$0.00 |
| SR8M | OLY II SINGLE TIER TRANSP | \$202,013.00 | 30% | \$140,760.73 | \$15,968.00 | \$158,296.01 | \$16,766.40 |
| SR8P | WIRELESS HAND SCANNER | \$6,452.00 | 30% | \$4,498.02 | \$300.00 | \$4,846.00 | \$315.00 |
| SR8R | Wireless Connectivity Hub | \$581.00 | 30% | \$404.95 | \$100.00 | \$510.00 | \$105.00 |
| SR8V | IMB FULL SERVICE CSA SOFT | \$10,271.00 | 30% | \$7,165.35 | \$0.00 | \$7,237.00 | \$0.00 |
| SR8W | TRAINING | \$1,290.00 | 30% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| SR8Y | Full Service IMB Server (Palet and Tray Tag PC) | -\$15.61 | 30% | -\$10.89 | \$1,100.00 | \$1,100.00 | \$1,155.00 |
| SR97 | ANN LIC READ/WRITE 13K | \$9,581.00 | 30% | \$6,682.50 | \$0.00 | \$6,749.33 | \$0.00 |
| SR98 | SPW READ/WRITE 13K | \$53,161.00 | 30% | \$37,084.16 | \$0.00 | \$37,455.00 | \$0.00 |
| SR9B | IMB KIT,PTI CARSIII STD IM | \$25,501.00 | 30% | \$17,789.11 | \$0.00 | \$17,967.00 | \$0.00 |
| SR9C | CARS II,IMB OPT STD-NEW I | \$49,746.00 | 30% | \$34,701.98 | \$0.00 | \$35,049.00 | \$0.00 |
| SR9K | LED MARQUEE | \$8,603.00 | 30% | \$5,994.31 | \$675.00 | \$6,736.00 | \$708.75 |
| SRA9 | EXT SECTION NO LABEL DOM/ | \$11,297.00 | 30% | \$7,873.46 | \$781.00 | \$8,741.00 | \$820.05 |
| SRAE | 3D-WEIGHING DETECTOR | \$4,084.00 | 30% | \$2,846.68 | \$285.00 | \$3,163.00 | \$299.25 |
| SRAR | SW-36K SIL OCR OUT NO DRS | \$124,929.00 | 30% | \$87,147.52 | \$0.00 | \$88,019.00 | \$0.00 |
| SRAV | IMAGE PROCESSOR KIT | \$9,503.00 | 30% | \$6,629.70 | \$0.00 | \$6,696.00 | \$0.00 |
| SRAW | SPW-READ/WRITE 24K | \$79,742.00 | 30% | \$55,625.74 | \$0.00 | \$56,182.00 | \$0.00 |
| SRB4 | SPW-36K SIL OCR IN NO DRS | \$112,968.00 | 30% | \$78,802.97 | \$0.00 | \$79,591.00 | \$0.00 |
| SRB6 | IMAGE PROCESSOR KIT | \$9,503.00 | 30% | \$6,629.70 | \$0.00 | \$6,696.00 | \$0.00 |
| SRBE | ADDSRIPT CLICK CHARGES 1 | \$23,014.15 | 30% | \$16,051.50 | \$17,500.00 | \$33,887.02 | \$18,375.00 |
| SRBF | ADDSRIPT CLICK CHARGES 5 | \$12,822.31 | 30% | \$8,943.08 | \$9,750.00 | \$18,880.01 | \$10,237.50 |
| SRBG | ADDSRIPT CLICK CHARGES 2 | \$6,575.47 | 30% | \$4,586.14 | \$5,000.00 | \$9,682.00 | \$5,250.00 |
| SRBH | ADDSRIPT CLICK CHARGES 5 | \$1,513.98 | 30% | \$1,055.94 | \$1,150.00 | \$2,228.00 | \$1,207.50 |
| SRBJ | IMAJE POSITION 1 SINGLE J | \$33,492.00 | 30% | \$23,346.42 | \$1,712.00 | \$25,309.00 | \$1,797.60 |
| SRBK | OLY II IMAJE OPTION KIT | \$4,320.00 | 30% | \$3,013.86 | \$0.00 | \$3,044.00 | \$0.00 |
| SRDF | IMAGE SERVER PC | \$19,935.00 | 30% | \$13,892.73 | \$1,434.00 | \$15,480.00 | \$1,505.70 |
| SRDK | IMAJE POSITION3 SINGLE JE | \$23,790.00 | 30% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| SRDL | SPW FAST4WARD 100 | \$28,468.00 | 30% | \$19,859.41 | \$0.00 | \$20,058.00 | \$0.00 |
| SRDS | 16STD MULTI-TIER SORT PKT | \$28,387.00 | 30% | \$19,773.25 | \$3,002.00 | \$23,003.00 | \$3,152.10 |
| SRGH | 8 STD SORTING RACKS | \$2,194.00 | 30% | \$1,530.69 | \$0.00 | \$1,546.00 | \$0.00 |
| SRGL | 4-TIER TRAY RACK / EMPTY TRAY | \$10,297.00 | 30% | \$7,182.00 | \$0.00 | \$7,253.82 | \$0.00 |
| SRGT | SITE SERVER PC,HI CAPACIT | \$27,102.00 | 30% | \$18,884.32 | \$2,184.00 | \$21,279.00 | \$2,293.20 |
| SRGW | DIAGNOSTIC SERVER PC | \$4,748.00 | 30% | \$3,312.00 | \$0.00 | \$3,345.12 | \$0.00 |
| SRGX | LCD MONITOR | \$1,445.00 | 30% | \$1,007.92 | \$100.00 | \$1,119.00 | \$105.00 |
| SRH8 | HOST PC OPTION | \$6,645.00 | 30% | \$4,635.64 | \$0.00 | \$4,682.00 | \$0.00 |
| SRHJ | INTELLISCHEME SW PKG | \$19,935.00 | 30% | \$13,888.12 | \$1,900.00 | \$15,946.00 | \$1,995.00 |
| SRHR | 4-TIER TRAY RACK CONVEYOR | \$512.00 | 30% | \$357.30 | \$0.00 | \$360.87 | \$0.00 |
| SRHT | SEPARATOR CARDS | \$608.00 | 30% | \$424.75 | \$0.00 | \$429.00 | \$0.00 |
| SRHU | ASSY HW SEPARATOR CARD UP | \$6,452.00 | 30% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SRJU | UPS DOMESTIC IW RACKMT 75 | \$1,524.00 | 30% | \$1,063.37 | \$0.00 | \$1,074.00 | \$0.00 |
| SRJ1 | CABINET PC RACK COOLIN FA | \$6,245.00 | 30% | \$4,356.44 | \$0.00 | \$4,400.00 | \$0.00 |
| SRJ6 | RELIAVOTE TEST DECK | \$5,529.00 | 30% | \$3,853.17 | \$430.00 | \$4,326.00 | \$451.50 |
| SRJ7 | PRECINCT SORT SW | \$20,645.00 | 30% | \$14,401.98 | \$0.00 | \$14,546.00 | \$0.00 |
| SRJ8 | MAILPC SIZE VERIFICATION | \$25,452.00 | 30% | \$17,734.90 | \$1,975.00 | \$19,907.00 | \$2,073.75 |
| SRJL | RETURN MAIL SORTER SW | \$13,290.00 | 30% | \$9,271.29 | \$0.00 | \$9,364.00 | \$0.00 |
| SRJM | STANDARD INBOUND PASS SW | \$19,935.00 | 30% | \$13,906.93 | \$0.00 | \$14,046.00 | \$0.00 |
| SRJP | SPW-13K PLAT OCR W/DRS | \$73,097.00 | 30% | \$50,990.10 | \$0.00 | \$51,500.00 | \$0.00 |
| SRJT | OLYII HC COOLING KIT 115V | \$5,052.00 | 30% | \$3,524.75 | \$0.00 | \$3,560.00 | \$0.00 |
| SRJZ | SW 13K SIL OCR OUT NO DRS | \$19,775.00 | 30% | \$13,795.05 | \$0.00 | \$13,933.00 | \$0.00 |
| SRK3 | Smartmatch Silver 12 | \$12,635.62 | 30% | \$8,812.87 | \$0.00 | \$8,901.00 | \$0.00 |
| SRLW | TDI CAMERA FOR NEW BUILD | \$23,923.00 | 30% | \$16,671.60 | \$1,669.00 | \$18,524.00 | \$1,752.45 |
| SRM5 | AIM BCR STAMP LEAD READER | \$21,785.00 | 30% | \$15,181.51 | \$1,568.00 | \$16,917.00 | \$1,646.40 |
| SRM6 | POSTAL BCR STAMP LEAD REA | \$32,226.00 | 30% | \$22,457.25 | \$2,318.00 | \$25,023.00 | \$2,433.90 |
| SRMV | MOVE UPDATE OPTION | \$8,710.00 | 30% | \$6,056.45 | \$1,999.00 | \$8,136.00 | \$2,098.95 |
| SRMX | MOVE UPDATE INSTALL FEE | \$1,935.00 | 30% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| SRMZ | ANN LIC FULL SERVICE IMB | -\$1,045.96 | 30% | -\$729.52 | \$3,789.00 | \$3,090.07 | \$3,978.45 |
| SRNP | SPW-8K PLAT OCR OUT INTL | \$66,452.00 | 30% | \$46,257.55 | \$9,888.00 | \$56,707.01 | \$10,382.40 |
| SRPD | PRINTER POS 4 IMB | \$23,790.00 | 30% | \$16,595.05 | \$0.00 | \$16,761.00 | \$0.00 |
| SRPG | 2k Platinum | \$13,841.00 | 30% | \$9,654.30 | \$0.00 | \$9,750.84 | \$0.00 |
| SRPH | 10k Platinum | \$38,325.00 | 30% | \$26,731.80 | \$0.00 | \$26,999.12 | \$0.00 |
| SRPJ | 18k Platinum | \$49,924.00 | 30% | \$34,821.90 | \$0.00 | \$35,170.12 | \$0.00 |
| SRPK | 24k Platinum | \$57,055.00 | 30% | \$39,796.20 | \$0.00 | \$40,194.16 | \$0.00 |
| SRPL | 45k Platinum | \$72,258.00 | 30% | \$50,400.00 | \$0.00 | \$50,904.00 | \$0.00 |
| SRRG | 2k SmartMatch Platinum | \$4,510.00 | 30% | \$3,145.50 | \$0.00 | \$3,176.96 | \$0.00 |
| SRRH | 10k SmartMatch Platinum | \$5,330.00 | 30% | \$3,717.90 | \$0.00 | \$3,755.08 | \$0.00 |
| SRRJ | 18k SmartMatch Platinum | \$8,915.00 | 30% | \$6,218.10 | \$0.00 | \$6,280.28 | \$0.00 |
| SRRK | 24k SmartMatch Platinum | \$11,412.00 | 30% | \$7,959.60 | \$0.00 | \$8,039.20 | \$0.00 |
| SRRL | 45k SmartMatch Platinum | \$13,861.00 | 30% | \$9,667.80 | \$0.00 | \$9,764.48 | \$0.00 |
| SRRV | Ann Lic 10k SMatch Plat | \$4,109.06 | 30% | \$2,865.92 | \$0.00 | \$2,894.57 | \$0.00 |
| SRRW | Ann Lic 18k SMatch Plat | \$5,535.78 | 30% | \$3,861.00 | \$0.00 | \$3,899.61 | \$0.00 |
| SRRX | Ann Lic 24k SMatch Plat | \$6,290.66 | 30% | \$4,387.50 | \$0.00 | \$4,431.38 | \$0.00 |
| SRRY | Ann Lic 45k SMatch Plat | \$6,479.38 | 30% | \$4,519.13 | \$0.00 | \$4,564.32 | \$0.00 |
| SRRZ | Ann Lic 2k SMatch Plat | \$2,390.00 | 30% | \$1,667.25 | \$0.00 | \$1,683.92 | \$0.00 |
| SRS1 | BASE RELIAVOTE SORTER SIT | \$22,452.00 | 30% | \$15,648.73 | \$1,378.00 | \$17,197.00 | \$1,446.90 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|--|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| SRS2 | IMB KIT OLYVII IVT INST | \$10,195.34 | 30% | \$7,110.87 | \$0.00 | \$7,181.98 | \$0.00 |
| SRS5 | IMB UPG INSTALLATION | \$1,290.00 | 30% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| SRS6 | IMB KIT OLYVII IVT/TCPC IN | \$6,324.18 | 30% | \$4,410.88 | \$0.00 | \$4,454.99 | \$0.00 |
| SRSC | SEPARATOR CARD OPTION | \$12,302.00 | 30% | \$8,582.18 | \$0.00 | \$8,668.00 | \$0.00 |
| SRSS | SITE SERVER WITH SQL SERVER, DOMESTIC | \$20,903.00 | 30% | \$14,560.56 | \$2,184.00 | \$16,912.00 | \$2,293.20 |
| SRT3 | TRANSPORT MULTI TIER 3.0 | \$252,383.00 | 30% | \$175,862.80 | \$19,459.00 | \$197,275.02 | \$20,431.95 |
| SRT4 | ELEVATOR MULTI-TIER 3.0 | \$2,204.52 | 30% | \$1,537.57 | \$3,490.00 | \$5,077.84 | \$3,664.50 |
| SRT5 | 24 POCKET SECTION,MULTI T | \$43,858.00 | 30% | \$30,562.81 | \$3,156.00 | \$34,056.00 | \$3,313.80 |
| SRT6 | SELECTV OPENER MULTI TIER | \$46,387.00 | 30% | \$32,332.08 | \$2,660.00 | \$35,342.00 | \$2,793.00 |
| SRTD | MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET | \$1,245.00 | 30% | \$868.50 | \$0.00 | \$877.19 | \$0.00 |
| SRUC | PC UMOVE GOVT | \$7,818.00 | 30% | \$5,445.55 | \$900.00 | \$6,409.00 | \$945.00 |
| SRUE | SPARE PC W/SW UMOVE GOVT | \$25,888.00 | 30% | \$18,050.50 | \$900.00 | \$19,140.00 | \$945.00 |
| SRV6 | PRINTER, VIDEOJET, BARCODE, OLYMPUS | \$34,355.00 | 30% | \$23,941.63 | \$2,396.00 | \$26,601.00 | \$2,515.80 |
| SRV7 | PRINTER, VIDEOJET, ID TAG, OLYMPUS | \$12,448.00 | 30% | \$8,674.58 | \$868.00 | \$9,638.00 | \$911.40 |
| SRVA | SortEngine | \$1,606.96 | 30% | \$1,120.79 | \$500.00 | \$1,637.00 | \$525.00 |
| SRVH | Auto Signature Verification - 10-25K | \$3,669.96 | 30% | \$2,559.66 | \$2,875.00 | \$5,489.00 | \$3,018.75 |
| SRWH | 10k Silver | \$18,768.00 | 30% | \$13,090.50 | \$0.00 | \$13,221.41 | \$0.00 |
| SRWJ | 18k Silver | \$28,152.00 | 30% | \$19,636.20 | \$0.00 | \$19,832.56 | \$0.00 |
| SRWK | 24k Silver | \$33,783.00 | 30% | \$23,563.80 | \$0.00 | \$23,799.44 | \$0.00 |
| SRWL | 45k Silver | \$45,044.00 | 30% | \$31,418.10 | \$0.00 | \$31,732.28 | \$0.00 |
| SRWW | Annual Lic 18k Silver | \$5,661.60 | 30% | \$3,948.75 | \$0.00 | \$3,988.24 | \$0.00 |
| SRWX | Annual Lic 24k Silver | \$6,793.91 | 30% | \$4,738.50 | \$0.00 | \$4,785.89 | \$0.00 |
| SRWY | Annual Lic 45k Silver | \$9,058.55 | 30% | \$6,318.00 | \$0.00 | \$6,381.18 | \$0.00 |
| SRXL | Separator Cards, Flats (100pc) | \$600.48 | 30% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| SRXS | Separator Cards, Letters (100pc) | \$600.48 | 30% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| SRYC | EZFLATS 1ST CL PARCELS SW | \$8,387.00 | 30% | \$5,851.49 | \$0.00 | \$5,910.00 | \$0.00 |
| SRYH | 10k SmartMatch Silver | \$4,196.00 | 30% | \$2,926.80 | \$0.00 | \$2,956.07 | \$0.00 |
| SRYJ | 18k SmartMatch Silver | \$7,320.00 | 30% | \$5,105.70 | \$0.00 | \$5,156.76 | \$0.00 |
| SRYK | 24k SmartMatch Silver | \$8,938.00 | 30% | \$6,234.30 | \$0.00 | \$6,296.64 | \$0.00 |
| SRYL | 45k SmartMatch Silver | \$10,764.00 | 30% | \$7,507.80 | \$0.00 | \$7,582.88 | \$0.00 |
| SRYV | Ann Lic 10k SMatch Silver | \$4,743.16 | 30% | \$3,308.18 | \$0.00 | \$3,341.26 | \$0.00 |
| SRYW | Ann Lic 18k SMatch Silver | \$5,535.78 | 30% | \$3,861.00 | \$0.00 | \$3,899.61 | \$0.00 |
| SRYX | Ann Lic 24k SMatch Silver | \$6,290.66 | 30% | \$4,387.50 | \$0.00 | \$4,431.38 | \$0.00 |
| SRYY | Ann Lic 45k SMatch Silver | \$6,479.38 | 30% | \$4,519.13 | \$0.00 | \$4,564.32 | \$0.00 |
| SRZ0 | EZ FLATS BASE SYSTEM | \$60,332.00 | 30% | \$42,232.40 | \$13,500.00 | \$42,507.00 | \$14,175.00 |
| SRZ1 | 4- SORT BINS | \$18,084.00 | 30% | \$11,864.93 | \$750.00 | \$12,741.08 | \$787.50 |
| SRZ2 | SITE SERVER KIT | \$10,850.00 | 30% | \$7,569.31 | \$0.00 | \$7,645.00 | \$0.00 |
| SRZ3 | EZ FLATS MANUAL SORT CASE | \$603.00 | 30% | \$420.79 | \$0.00 | \$425.00 | \$0.00 |
| SRZ4 | EZ FLATS HI DENSITY INSER | \$603.00 | 30% | \$420.79 | \$0.00 | \$425.00 | \$0.00 |
| SRZ5 | SW EZFLAT RAF+PARASCRIPT | \$11,290.00 | 30% | \$7,876.24 | \$0.00 | \$7,955.00 | \$0.00 |
| SRZ6 | EZ FLATS FULL SVC PLN OPT | \$9,573.61 | 30% | \$6,677.24 | \$7,500.00 | \$14,319.01 | \$7,875.00 |
| SRZ7 | EZ FLATS SELF SVC HLP DSK | \$323.00 | 30% | \$225.74 | \$0.00 | \$228.00 | \$0.00 |
| SRZ8 | EZ FLATS SPARE PARTS KIT | \$7,742.00 | 30% | \$5,400.99 | \$0.00 | \$5,455.00 | \$0.00 |
| SRZB | SPW PARASCRIPT BUNDLE 20K | \$7,339.91 | 30% | \$5,119.31 | \$5,750.00 | \$10,978.01 | \$6,037.50 |
| SRZC | EZ FLATS INSTALLATION SVC | \$9,677.00 | 30% | \$6,773.90 | \$0.00 | \$6,859.00 | \$0.00 |
| SRZE | EZ FLATS 1ST CLASS FLATS | \$435.17 | 30% | \$303.52 | \$2,060.00 | \$2,387.15 | \$2,163.00 |
| SRZJ | EZFLATS SPARE KIT/STKR SE | \$968.00 | 30% | \$675.25 | \$0.00 | \$682.00 | \$0.00 |
| SRZK | EZ FLATS AIR COMPRESSOR | \$7,088.00 | 30% | \$4,939.61 | \$605.00 | \$4,994.06 | \$635.25 |
| SRZN | EZ FLATS IB APPLICATION | \$6,452.00 | 30% | \$4,500.99 | \$0.00 | \$4,546.00 | \$0.00 |
| SRZT | EZ FLAT COMBO APPLICATION | \$14,839.00 | 30% | \$10,351.49 | \$0.00 | \$10,455.00 | \$0.00 |
| SRZW | EZ , 1ST CLASS FLATS SW | \$8,387.00 | 30% | \$5,839.11 | \$1,250.00 | \$7,160.00 | \$1,312.50 |
| SRZX | EZ STD CI FLATS SW | \$8,387.00 | 30% | \$5,839.11 | \$0.00 | \$5,910.00 | \$0.00 |
| SRZY | EZFLATS BND PRNTD MTR SW | \$8,387.00 | 30% | \$5,839.11 | \$0.00 | \$5,910.00 | \$0.00 |
| STPS | CUJ PRINTER SUPPORT KIT | \$4,319.00 | 30% | \$3,012.87 | \$0.00 | \$3,043.00 | \$0.00 |
| STSA | Stacker 60Hz | \$36,129.00 | 30% | \$25,288.30 | \$3,480.00 | \$28,768.30 | \$3,654.00 |
| STSA | LDU 60Hz | \$90,323.00 | 30% | \$63,226.10 | \$8,700.00 | \$63,637.00 | \$9,135.00 |
| STSN | LED Monitors | \$3,032.00 | 30% | \$2,122.40 | \$292.00 | \$2,137.03 | \$306.60 |
| STSP | Label Printer, MT 5.0 | \$3,188.00 | 30% | \$2,231.60 | \$0.00 | \$2,246.14 | \$0.00 |
| STV1 | FEEDER, HI SPEED LETTER | \$162,428.00 | 30% | \$113,151.01 | \$15,649.00 | \$130,088.01 | \$16,431.45 |
| STV2 | FEEDER, MIXED MAIL | \$167,200.00 | 30% | \$117,040.00 | \$16,106.79 | \$133,907.01 | \$16,912.13 |
| STV4 | 3D MEASUREMENT | \$5,761.00 | 30% | \$4,015.82 | \$402.00 | \$4,462.00 | \$422.10 |
| STV5 | 4.8" VERIFIER W/CAM, BACK | \$26,881.00 | 30% | \$18,729.12 | \$2,291.67 | \$21,231.00 | \$2,406.25 |
| STV6 | SEPARATOR CARD OPTION | \$1,028.00 | 30% | \$717.82 | \$0.00 | \$725.00 | \$0.00 |
| STV7 | DOUBLE FEED DETECTION | \$23,920.00 | 30% | \$16,664.01 | \$2,304.31 | \$19,158.00 | \$2,419.53 |
| STVA | BASE TRANSPORT, SHORT | \$37,151.00 | 30% | \$25,880.56 | \$3,578.85 | \$29,754.00 | \$3,757.79 |
| STVB | BASE TRANSPORT, MED | \$62,957.00 | 30% | \$43,857.93 | \$6,064.85 | \$50,422.01 | \$6,368.09 |
| STVC | BASE TRANSPORT, LONG | \$101,667.00 | 30% | \$70,822.99 | \$9,793.85 | \$81,423.01 | \$10,283.54 |
| STVD | ALIBI STORAGE OPTION | \$6,564.00 | 30% | \$4,579.21 | \$0.00 | \$4,625.00 | \$0.00 |
| STVE | BASE TRANS, MED- POSTJET | \$67,484.00 | 30% | \$46,931.03 | \$14,567.00 | \$62,113.01 | \$15,295.35 |
| STVF | IN-LINE WOF SCALE | \$175,357.00 | 30% | \$122,217.12 | \$10,872.00 | \$134,420.01 | \$11,415.60 |
| STVG | SING-TIER INTERFACE 60HZ | \$49,434.00 | 30% | \$34,437.01 | \$4,762.00 | \$39,591.00 | \$5,000.10 |
| STVL | Separator Cards, Letters (100pc) | \$600.00 | 30% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| STVM | Separator Cards, Flats (100pc) | \$600.00 | 30% | \$418.81 | \$0.00 | \$423.00 | \$0.00 |
| STVR | 4.8" VERIFIER, BACK | \$22,581.00 | 30% | \$15,733.42 | \$1,925.00 | \$17,835.00 | \$2,021.25 |
| STVS | 1" VERIFIER, BLACK BACK | \$6,409.00 | 30% | \$4,464.64 | \$671.00 | \$5,187.00 | \$704.55 |
| STVT | 1" VERIFIER, FLUOR, BACK | \$13,119.00 | 30% | \$9,144.84 | \$671.00 | \$9,914.00 | \$704.55 |
| STVU | PRINTER, HI DEF DOMINO | \$156,168.00 | 30% | \$108,736.36 | \$20,430.00 | \$130,458.02 | \$21,451.50 |
| STVV | 4.8" VERIFIER W/CAM FRONT | \$26,881.00 | 30% | \$18,729.12 | \$2,291.67 | \$21,231.00 | \$2,406.25 |
| STVW | 4.8" VERIFIER, FRONT | \$22,581.00 | 30% | \$15,733.42 | \$1,925.00 | \$17,835.00 | \$2,021.25 |
| STVX | 1" VERIFIER BLACK, FRONT | \$9,702.00 | 30% | \$6,761.67 | \$671.00 | \$7,507.00 | \$704.55 |
| STVY | 1" VERIFIER FLUOR, FRONT | \$13,119.00 | 30% | \$9,144.84 | \$671.00 | \$9,914.00 | \$704.55 |
| STW1 | PRINTER, HI DEF DOMINO | \$23,790.00 | 30% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| STW2 | PRINTER, FLUOR CUJ, BACK | \$33,492.00 | 30% | \$23,346.42 | \$1,712.00 | \$25,309.00 | \$1,797.60 |
| STW3 | PRINTER, 24K HP IJ, BACK | \$16,348.00 | 30% | \$11,391.27 | \$1,393.88 | \$12,913.00 | \$1,463.57 |
| STW6 | PRINTER, BLACK CUJ, FRONT | \$19,258.00 | 30% | \$13,417.70 | \$1,712.00 | \$15,281.00 | \$1,797.60 |
| STW7 | PRINTER, FLUO CUJ, FRONT | \$23,790.00 | 30% | \$16,578.10 | \$1,712.00 | \$18,473.00 | \$1,797.60 |
| STW8 | PRINTER, 24K HP IJ, FRONT | \$16,348.00 | 30% | \$11,391.27 | \$1,393.88 | \$12,913.00 | \$1,463.57 |
| STWF | SELECT OPENER UNIVERSAL | \$90,404.00 | 30% | \$63,282.80 | \$6,306.00 | \$65,495.00 | \$6,621.30 |
| STWG | KIT, HI RAILS, LONG XPORT | \$3,226.00 | 30% | \$2,258.20 | \$0.00 | \$2,273.00 | \$0.00 |
| STWH | KIT, HI RAILS SHORT XPORT | \$2,151.00 | 30% | \$1,500.99 | \$0.00 | \$1,516.00 | \$0.00 |
| STWI | KIT, HI RAILS, MED XPORT | \$2,581.00 | 30% | \$1,800.99 | \$0.00 | \$1,819.00 | \$0.00 |
| STWK | KIT, HI RAILS SEL OPEN | \$2,151.00 | 30% | \$1,500.99 | \$0.00 | \$1,516.00 | \$0.00 |
| STWL | KIT, HI RAILS SCALE ONLY | \$1,613.00 | 30% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| STWN | KIT, HI RAILS DOMINO | \$1,613.00 | 30% | \$1,125.74 | \$0.00 | \$1,137.00 | \$0.00 |
| STWW | MONITOR, ADDL WKSTN VANTG | \$813.00 | 30% | \$567.33 | \$0.00 | \$573.00 | \$0.00 |
| STX4 | RELIA VOTE 24K BASE SORT | \$37,742.00 | 30% | \$26,327.72 | \$0.00 | \$26,591.00 | \$0.00 |
| STXA | LDU 50Hz | \$92,903.00 | 30% | \$64,866.93 | \$0.00 | \$65,455.00 | \$0.00 |
| Y103 | Forms Conveyor, In-Line | \$17,534.17 | 30% | \$12,229.43 | \$1,224.00 | \$13,587.96 | \$1,285.20 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|-------|--|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| Y12A | 1/8" L-R Blade Block Assy | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y12F | 1/8" R-L Blade Block Assy | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y12G | 1/6" BLADE | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y13A | TRIM RIGHT W/ BUCKET | \$3,032.00 | 30% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13B | Trim Kit Left W/ Bucket | \$3,032.00 | 30% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13C | Trim Kit Center | \$3,032.00 | 30% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13D | Trim Kit Right W/ Funnel | \$3,032.00 | 30% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13E | Trim Kit Left W/ Funnel | \$3,032.00 | 30% | \$2,113.25 | \$211.50 | \$2,348.00 | \$222.08 |
| Y13F | DUAL SLIT ASSEMBLY W/BRAC | \$4,265.00 | 30% | \$2,971.86 | \$297.45 | \$3,302.00 | \$312.32 |
| Y13G | DUAL SLIT ASSEMBLY W/FUNN | \$4,065.00 | 30% | \$2,833.33 | \$283.50 | \$3,148.00 | \$297.68 |
| Y15F | BOUNCIN BUCKLE CHUTE<5 RQ | \$3,871.00 | 30% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15G | BOUNCIN BUCKLE CHUTE>5 RQ | \$3,871.00 | 30% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15J | BOUNCING CHUTE COIL SPRING | \$3,871.00 | 30% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y15K | MINI BUCKLE CHUTE | \$1,290.00 | 30% | \$900.10 | \$90.00 | \$1,000.00 | \$94.50 |
| Y15L | 14" BUCKLE CHUTE (LOWER) | \$1,935.00 | 30% | \$1,349.16 | \$135.00 | \$1,499.00 | \$141.75 |
| Y15U | 14" BUCKLE CHUTE (UPPER) | \$1,935.00 | 30% | \$1,349.16 | \$135.00 | \$1,499.00 | \$141.75 |
| Y180 | Elevator Module | \$12,828.00 | 30% | \$8,947.05 | \$895.50 | \$9,940.97 | \$940.28 |
| Y194 | Funnel Assembly | \$1,142.12 | 30% | \$796.59 | \$79.65 | \$885.00 | \$83.63 |
| Y19B | BIN TRIM & VAC PLUS Y19C | \$645.00 | 30% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| Y19C | TRIM AND VAC PLUS | \$98,065.00 | 30% | \$68,400.00 | \$0.00 | \$69,084.00 | \$0.00 |
| Y19E | DUAL HOSE KIT | \$1,290.00 | 30% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| Y19F | Trim Collector | \$26,316.00 | 30% | \$18,339.25 | \$1,836.00 | \$20,377.00 | \$1,927.80 |
| Y1A0 | BULK FEEDER 6' | \$7,181.00 | 30% | \$4,996.09 | \$500.00 | \$5,046.05 | \$525.00 |
| Y1A1 | BULK FEEDER 9' | \$7,226.00 | 30% | \$4,810.57 | \$535.00 | \$5,399.02 | \$561.75 |
| Y1C2 | SUREFEED 9' FEEDMAX | \$14,097.00 | 30% | \$9,823.84 | \$1,092.00 | \$11,025.00 | \$1,146.60 |
| Y1SR | Clarity™ Integrated Router | \$6,000.00 | 50% | \$3,000.00 | \$0.00 | \$3,030.00 | \$0.00 |
| Y1SS | Clarity™ Integrated Service PC | \$6,000.00 | 50% | \$3,000.00 | \$0.00 | \$3,030.00 | \$0.00 |
| Y201 | SINGLE INPUT TM-WESTPORT | \$46,645.00 | 30% | \$32,502.83 | \$3,615.00 | \$36,479.00 | \$3,795.75 |
| Y202 | DUAL INPUT TM-WESTPORT | \$51,832.00 | 30% | \$36,117.66 | \$4,017.00 | \$40,536.00 | \$4,217.85 |
| Y203A | API Standard Fim | \$12,194.00 | 30% | \$8,497.52 | \$851.00 | \$9,442.00 | \$893.55 |
| Y204 | Wide Body FIM | \$15,342.00 | 30% | \$10,692.28 | \$1,070.10 | \$11,880.00 | \$1,123.61 |
| Y206 | ENH ALPHA EAST PORT TRASF | \$46,645.00 | 30% | \$30,800.15 | \$5,317.67 | \$36,479.00 | \$5,583.55 |
| Y207 | ENH ALPHA EAST PORT DUAL | \$51,832.00 | 30% | \$36,117.66 | \$4,017.00 | \$40,536.00 | \$4,217.85 |
| Y208 | ACCUMULATOR/FOLDER MODULE | \$73,802.61 | 30% | \$51,474.54 | \$4,871.00 | \$56,909.00 | \$5,114.55 |
| Y209 | FLEXIBLE DUAL ACCUMULATOR | \$80,645.00 | 30% | \$56,250.00 | \$0.00 | \$56,812.50 | \$0.00 |
| Y20A | REVERSE ACCUMULATE | \$3,110.00 | 30% | \$2,167.26 | \$216.90 | \$2,408.00 | \$227.75 |
| Y20B | ALPHA III REVERSE ACCUMUL | \$3,110.00 | 30% | \$2,167.16 | \$217.00 | \$2,408.00 | \$227.85 |
| Y20C | ADDL MNTR API DUAL ACCUM/ | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20D | ADDL MNTR API SHT FLDR/ST | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20K | 4 to 14 inch A/F Single Deck Accumulator | \$80,645.00 | 30% | \$56,200.75 | \$5,625.00 | \$62,444.00 | \$5,906.25 |
| Y20M | Monitor kit for Y20K | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y20P | Auto Foldplate 1234 Y208 | \$19,355.00 | 30% | \$13,494.41 | \$765.00 | \$14,402.00 | \$803.25 |
| Y20R | AUTOCHUTES - replaces Y20IA | \$19,355.00 | 30% | \$13,500.00 | \$0.00 | \$13,635.00 | \$0.00 |
| Y20S | Auto Foldplates 1234 Y20K | \$19,355.00 | 30% | \$13,494.41 | \$765.00 | \$14,402.00 | \$803.25 |
| Y21C | Stand-alone Air Kit for Cutter | \$2,710.00 | 30% | \$1,890.00 | \$0.00 | \$1,908.90 | \$0.00 |
| Y21E | OVER UNDER CUTTER | \$73,742.00 | 30% | \$51,372.43 | \$6,885.00 | \$58,840.01 | \$7,229.25 |
| Y21M | 2D Camera Y21E | \$28,387.00 | 30% | \$19,778.47 | \$2,375.00 | \$22,375.00 | \$2,493.75 |
| Y21P | Pinless Over Under Cutter | \$84,617.00 | 30% | \$59,020.20 | \$0.00 | \$59,610.40 | \$0.00 |
| Y21R | Pinless Slit/Merge | \$34,409.00 | 30% | \$24,000.30 | \$0.00 | \$24,240.30 | \$0.00 |
| Y234A | Rival INPUT, 60HZ | \$68,975.44 | 30% | \$48,107.77 | \$4,815.00 | \$53,452.00 | \$5,055.75 |
| Y234C | Rival INPUT, 60HZ, EXTENDED HOPPER | \$77,999.24 | 30% | \$54,401.53 | \$5,445.00 | \$60,445.00 | \$5,717.25 |
| Y235 | FIXED BEAM OMR/BCR COMBO | \$5,032.00 | 30% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| Y236 | MOVING BEAM SCANNER | \$5,419.00 | 30% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| Y236A | Moving beam scanner Y234 | \$5,419.00 | 30% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| Y236B | ASSY, MOVING BEAM SCANNING, RASTER | \$5,419.00 | 30% | \$3,777.43 | \$380.00 | \$4,199.00 | \$399.00 |
| Y237 | CAMERA SCANNER | \$12,903.00 | 30% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| Y239 | ADD MONITOR Y234 MOUNT | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y23A | LOWCAPDIVERT W/CHUTESY234 | \$8,123.00 | 30% | \$5,660.72 | \$567.00 | \$6,290.00 | \$595.35 |
| Y23B | REVERSE ACC OPTION Y234 | \$3,871.00 | 30% | \$2,698.47 | \$255.00 | \$2,983.00 | \$267.75 |
| Y23C | SET OF STD CHUTES Y234 | \$3,871.00 | 30% | \$2,698.47 | \$255.00 | \$2,983.00 | \$267.75 |
| Y23D | KIT, OMR FIXED BEAM SCANNING | \$2,903.00 | 30% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y23E | Camera scanner (Y23E8) - COGNEX AREA SCAN - BOTTOM | \$12,903.00 | 30% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y23F | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419.00 | 30% | \$1,688.12 | \$0.00 | \$1,705.00 | \$0.00 |
| Y23H | ADD'L F40 CH FOR Y23D | \$1,477.00 | 30% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y23J | Top Line Scan Y234 | \$37,419.00 | 30% | \$28,864.81 | \$2,926.00 | \$32,108.72 | \$3,072.30 |
| Y23K | Extra Folder Motor Y234 - option on Rival/MSE/MPS Select | \$6,452.00 | 30% | \$4,494.80 | \$625.00 | \$5,171.00 | \$566.25 |
| Y25A | TOP BARCODE SCANNIN API36 | \$3,639.00 | 30% | \$2,536.09 | \$255.00 | \$2,819.00 | \$267.75 |
| Y25B | BTM BARCODE SCANNING API3 | \$3,639.00 | 30% | \$2,536.09 | \$255.00 | \$2,819.00 | \$267.75 |
| Y25D | TRAPPING HI CAP KIT | \$7,226.00 | 30% | \$5,035.60 | \$504.00 | \$5,595.00 | \$529.20 |
| Y26A | OMR 1ST CHANNEL TOP/1ST 3 | \$2,903.00 | 30% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y26B | OMR 1ST CHANNEL LAST 2/3 | \$2,903.00 | 30% | \$2,023.76 | \$200.00 | \$2,246.00 | \$210.00 |
| Y26C | OMR 2ND CHANNEL TOP/BOTTO | \$1,477.00 | 30% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26D | OMR 3RD CHANNEL TOP -Y250 | \$1,477.00 | 30% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26E | OMR 4TH CHANNEL TOP -Y250 | \$1,477.00 | 30% | \$1,029.70 | \$100.00 | \$1,141.00 | \$105.00 |
| Y26F | 2D Camera Y250 Top | \$12,903.00 | 30% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y26G | 2D Camera Y250 Bottom | \$12,903.00 | 30% | \$8,990.30 | \$1,080.00 | \$10,171.00 | \$1,134.00 |
| Y270A | Barcode(2) -Dual Web, Top Mnt | \$7,277.00 | 30% | \$5,072.18 | \$510.00 | \$5,638.00 | \$535.50 |
| Y270B | Barcode(2) -Dual Web Btm Mnt | \$7,277.00 | 30% | \$5,072.18 | \$510.00 | \$5,638.00 | \$535.50 |
| Y271A | OMR Scan(2) -Dual Web Top Mnt | \$5,806.00 | 30% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y271B | OMR Scan(2) -Dual Web Btm Mnt | \$5,806.00 | 30% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y272A | Barcode Scan- Sgl Web C', Top | \$5,314.81 | 30% | \$3,706.88 | \$1,073.31 | \$4,827.99 | \$1,126.98 |
| Y272B | Barcode Scan- Sgl Web C', Btm | \$5,314.81 | 30% | \$3,706.88 | \$1,073.31 | \$4,827.99 | \$1,126.98 |
| Y273A | FMI Scan- Sgl Web 1st Pos. Top | \$3,710.60 | 30% | \$2,588.00 | \$511.00 | \$3,129.99 | \$536.55 |
| Y273B | FMI Scan- Sgl Web 1st Pos Btm | \$3,710.60 | 30% | \$2,588.00 | \$511.00 | \$3,129.99 | \$536.55 |
| Y274 | OMR Scan- Sgl Web Cut. Addl Ch | \$2,969.69 | 30% | \$2,071.25 | \$536.66 | \$2,633.99 | \$563.49 |
| Y275 | OMR SCANNER DUAL WEB CTR | \$2,955.00 | 30% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y276A | Barcode Scan(2) - Sgl Web Top | \$9,187.14 | 30% | \$6,407.68 | \$1,022.00 | \$7,503.98 | \$1,073.10 |
| Y276B | Barcode Scan(2) - Sgl Web Btm | \$9,187.14 | 30% | \$6,407.68 | \$1,022.00 | \$7,503.98 | \$1,073.10 |
| Y277A | FMI Scan- Sgl Web 2nd Pos Top | \$4,438.68 | 30% | \$3,095.81 | \$1,022.00 | \$4,158.99 | \$1,073.10 |
| Y277B | FMI Scan- Sgl Web 2nd Pos Btm | \$4,438.68 | 30% | \$3,095.81 | \$1,022.00 | \$4,158.99 | \$1,073.10 |
| Y30Z | PATTERN READER | \$6,581.00 | 30% | \$4,586.04 | \$510.00 | \$5,147.00 | \$535.50 |
| Y315 | SIDELESS VERTICAL STKR FL | \$11,742.00 | 30% | \$8,190.00 | \$0.00 | \$8,271.90 | \$0.00 |
| Y315B | FINAL ASSY TIMING BELT DRIVEN VDS | \$11,742.00 | 30% | \$8,182.98 | \$819.00 | \$9,092.00 | \$859.95 |
| Y316 | HEAVIES DIVERT BIN & STAC | \$19,484.00 | 30% | \$13,578.62 | \$1,359.00 | \$15,087.00 | \$1,426.95 |
| Y318 | OUTPUT ROTATE MODULE | \$54,839.00 | 30% | \$38,210.70 | \$4,420.00 | \$43,057.00 | \$4,641.00 |
| Y319 | FACE DOWN EXIT DIVERT | \$11,742.00 | 30% | \$8,182.98 | \$819.00 | \$9,092.00 | \$859.95 |
| Y319A | Y319A | \$12,452.00 | 30% | \$8,678.03 | \$819.00 | \$9,592.00 | \$859.95 |
| Y319B | Y319B | \$12,452.00 | 30% | \$8,678.03 | \$819.00 | \$9,592.00 | \$859.95 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|------|-------------------------------|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| Y31E | SINGLE 17 V-BIN, FRONT | \$6,543.00 | 30% | \$0.46 | \$0.00 | \$0.46 | \$0.00 |
| Y320 | UNIVERSAL VACUUM BASE | \$21,355.00 | 30% | \$14,187.83 | \$2,183.53 | \$16,535.07 | \$2,292.71 |
| Y328 | UNIVERSAL VACUUM BASE APS | \$21,355.00 | 30% | \$14,881.79 | \$1,489.50 | \$16,535.07 | \$1,563.98 |
| Y32E | OUTPUT LINESCAN MPS | \$52,258.00 | 30% | \$36,391.91 | \$6,318.00 | \$43,137.01 | \$6,633.90 |
| Y32F | OUTPUT LINESCAN MSE/FPS | \$52,258.00 | 30% | \$36,391.91 | \$6,318.00 | \$43,137.01 | \$6,633.90 |
| Y350 | MSE PRINT+ MESSENGER | \$219,742.00 | 30% | \$153,270.00 | \$0.00 | \$154,802.70 | \$0.00 |
| Y351 | MPS PRINT+ PACKAGE - MFG. PCN | \$232,645.00 | 30% | \$162,270.00 | \$0.00 | \$163,892.70 | \$0.00 |
| Y352 | COLOR PPM STARTUP KIT | \$6,065.00 | 30% | \$4,230.69 | \$0.00 | \$4,273.00 | \$0.00 |
| Y356 | MSE K PRINT+ MESSENGER | \$171,290.00 | 30% | \$119,475.00 | \$0.00 | \$120,669.75 | \$0.00 |
| Y357 | MPS K-PRINT+ MESSENGER | \$177,742.00 | 30% | \$123,975.00 | \$0.00 | \$125,214.75 | \$0.00 |
| Y358 | Black Startup Kit | \$2,903.00 | 30% | \$2,025.74 | \$0.00 | \$2,046.00 | \$0.00 |
| Y35A | MPS PRINT+ PACKAGE | \$238,547.94 | 30% | \$166,378.22 | \$14,000.00 | \$182,182.00 | \$14,700.00 |
| Y35B | EVOLUTION PRINT+ PACKAGE | \$225,670.99 | 30% | \$157,397.03 | \$12,000.00 | \$171,091.00 | \$12,600.00 |
| Y35F | MSE K PRINT+PACKAGE | \$174,051.05 | 30% | \$121,394.06 | \$12,000.00 | \$134,728.00 | \$12,600.00 |
| Y35G | MPS K PRINT+PACKAGE | \$180,474.62 | 30% | \$125,874.26 | \$14,000.00 | \$141,273.00 | \$14,700.00 |
| Y380 | Power Stacker | \$12,154.00 | 30% | \$8,421.08 | \$896.75 | \$9,411.01 | \$941.59 |
| Y388 | WEIGH-ON-THE-FLY (WOF) SC | \$36,297.00 | 30% | \$25,295.06 | \$2,531.67 | \$28,105.00 | \$2,658.25 |
| Y3C0 | MCS WINDOWS PC SCRIN/KYBD | \$2,004.00 | 30% | \$1,349.01 | \$150.00 | \$1,514.00 | \$157.50 |
| Y3C1 | MC ADDL MCS BW MICROVISIO | \$6,677.00 | 30% | \$4,528.05 | \$468.00 | \$5,046.01 | \$491.40 |
| Y3C2 | MCS READUP CONFIG PERFECT | \$3,226.00 | 30% | \$2,264.02 | \$234.00 | \$2,523.00 | \$245.70 |
| Y3C3 | MCS 2600 ARRAY 2"SYSTEM/S | \$21,270.18 | 30% | \$14,835.15 | \$1,650.00 | \$16,650.00 | \$1,732.50 |
| Y3C5 | MCS S-800 INFRARED DRYER | \$10,968.00 | 30% | \$7,643.07 | \$850.00 | \$8,578.00 | \$892.50 |
| Y3C6 | MCS 4600 ARRAY 4"SYSTEM | \$26,703.00 | 30% | \$23,826.24 | \$2,650.00 | \$26,741.00 | \$2,782.50 |
| Y3C7 | MCS 4600 ARRAY 4"SYS 2"+2 | \$26,703.00 | 30% | \$23,826.24 | \$2,650.00 | \$26,741.00 | \$2,782.50 |
| Y3CB | MCS 8600 ARRAY 8" | \$53,548.00 | 30% | \$37,313.37 | \$4,150.00 | \$41,878.00 | \$4,357.50 |
| Y3CC | MCS INST/TRAIN INKJET | \$3,339.00 | 30% | \$2,498.00 | \$0.00 | \$2,522.98 | \$0.00 |
| Y3CE | MCS PERFECT MATCH PB FLOW | \$40,065.00 | 30% | \$29,221.16 | \$3,250.00 | \$32,795.87 | \$3,412.50 |
| Y3CF | MCS PERFECT MATCH PB FL R | \$43,404.00 | 30% | \$31,693.17 | \$3,276.00 | \$35,318.86 | \$3,439.80 |
| Y3CH | MCS INST/TRAIN PERF MATCH | \$6,677.00 | 30% | \$4,996.01 | \$0.00 | \$5,045.97 | \$0.00 |
| Y3CK | MCS BULK INK SUP DEL SYS | \$3,613.00 | 30% | \$2,518.02 | \$280.00 | \$2,826.00 | \$294.00 |
| Y3CL | MCS BULK INK SUP DEL SYS | \$4,774.00 | 30% | \$3,327.03 | \$370.00 | \$3,734.00 | \$388.50 |
| Y3CZ | FEEDMAX W/6" IN-DEE | \$11,516.00 | 30% | \$8,053.82 | \$864.00 | \$9,007.00 | \$907.20 |
| Y3DA | FEEDMAX S W/REGISTER BELT | \$15,484.00 | 30% | \$10,846.09 | \$1,144.00 | \$12,110.00 | \$1,201.20 |
| Y3DB | TABBER WITH 4" KIT | \$32,877.00 | 30% | \$22,113.92 | \$702.00 | \$23,044.08 | \$737.10 |
| Y3DC | TABBER WITH 2" KIT | \$29,032.00 | 30% | \$20,230.20 | \$2,250.00 | \$22,705.00 | \$2,362.50 |
| Y3F2 | INKJET FEEDER | \$5,415.13 | 30% | \$3,776.85 | \$437.00 | \$4,255.99 | \$458.85 |
| Y3F3 | 9' CONVEYOR | \$5,157.07 | 30% | \$3,596.86 | \$416.00 | \$4,052.99 | \$436.80 |
| Y3F4 | 6' CONVEYOR | \$4,531.97 | 30% | \$3,160.88 | \$350.00 | \$3,545.99 | \$367.50 |
| Y3F5 | 4000W DRYER | \$5,161.00 | 30% | \$3,597.03 | \$400.00 | \$4,037.00 | \$420.00 |
| Y3F6 | FIT DVRT STAND ALONE 110V | \$6,981.00 | 30% | \$5,524.49 | \$520.00 | \$6,104.93 | \$546.00 |
| Y3FB | SELECTS SW&HW-CURRENT USE | \$19,336.52 | 30% | \$13,486.49 | \$1,560.00 | \$15,196.96 | \$1,638.00 |
| Y3FC | SELECTS SW&HW-NEW USER | \$27,715.15 | 30% | \$19,330.28 | \$2,236.00 | \$21,781.94 | \$2,347.80 |
| Y3FD | SELECTS SW&HW-DB CONTROL | \$27,715.15 | 30% | \$19,330.28 | \$2,236.00 | \$21,781.94 | \$2,347.80 |
| Y3FE | SELECTIVITY INSTALL & TRA | \$3,868.15 | 30% | \$2,697.89 | \$312.00 | \$3,039.99 | \$327.60 |
| Y3FF | OUTPUT SCAN SW & HW | \$31,722.38 | 30% | \$22,125.17 | \$2,450.00 | \$24,820.92 | \$2,572.50 |
| Y3FG | GIS 4250 STD ALONE INKJET | \$83,787.78 | 30% | \$58,438.83 | \$6,760.00 | \$65,850.82 | \$7,098.00 |
| Y3FM | 36" FLEX INKJET TRANSPORT | \$12,247.37 | 30% | \$8,542.08 | \$950.00 | \$9,587.00 | \$997.50 |
| Y3FN | 56" FLEXIBLE INKJET TRANSP | \$18,252.00 | 30% | \$9,665.59 | \$1,075.00 | \$10,848.00 | \$1,128.75 |
| Y3FR | 72" FLEXIBLE INKJET TRANSP | \$18,710.00 | 30% | \$11,239.11 | \$1,250.00 | \$12,614.00 | \$1,312.50 |
| Y3SF | IMAGE ARCHIVE | \$2,373.00 | 30% | \$1,655.45 | \$0.00 | \$1,672.00 | \$0.00 |
| Y3SL | 22" TOUCH SCREEN MONITOR | \$623.00 | 30% | \$435.64 | \$0.00 | \$440.00 | \$0.00 |
| Y3SM | HAND SCANNER | \$1,077.00 | 30% | \$849.50 | \$0.00 | \$857.99 | \$0.00 |
| Y3SN | TRACKING MODULE | \$9,794.00 | 30% | \$7,623.68 | \$0.00 | \$7,699.92 | \$0.00 |
| Y43L | CUTSHT INPUT LINESCAN TOP | \$60,968.00 | 30% | \$43,183.04 | \$5,906.00 | \$49,579.93 | \$6,201.30 |
| Y43M | CUTSHT INPUT LINESCAN BTM | \$66,187.24 | 30% | \$46,163.11 | \$2,926.00 | \$49,580.00 | \$3,072.30 |
| Y470 | HPI ACCUMULATOR MODULE | \$82,581.00 | 30% | \$57,548.92 | \$5,760.00 | \$63,942.01 | \$6,048.00 |
| Y471 | HPI FOLDER | \$13,290.00 | 30% | \$12,214.14 | \$942.00 | \$13,287.70 | \$989.10 |
| Y472 | HPI REVERSE ACCUM MODULE | \$82,581.00 | 30% | \$57,548.92 | \$5,760.00 | \$63,942.01 | \$6,048.00 |
| Y47A | 1/8" Eastport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47B | 1/6" Eastport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47C | 7.8MM Eastport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47D | CHAMFRAIN BLADE BLOCK | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y47E | HPI EASTPORT TRANS MODULE | \$104,516.00 | 30% | \$72,835.75 | \$7,290.00 | \$80,927.01 | \$7,654.50 |
| Y47F | 7" Tubes - HPI Eastport TM | \$3,419.00 | 30% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47G | 8.5" Tubes - HPI Eastport TM | \$3,419.00 | 30% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47H | OMR SCANNING 2-UP FORM | \$5,806.00 | 30% | \$4,046.54 | \$400.00 | \$4,491.00 | \$420.00 |
| Y47J | 2 ADDL ADJ CHANNEL OMR SC | \$2,955.00 | 30% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y47K | 2 ADDL SEP CHANNEL OMR SC | \$2,955.00 | 30% | \$2,059.41 | \$200.00 | \$2,282.00 | \$210.00 |
| Y47L | BCR FIXED BEAM SCANNING | \$7,277.00 | 30% | \$5,036.18 | \$546.00 | \$5,638.00 | \$573.30 |
| Y47M | BCR MOVING BEAM SCANNING | \$12,774.00 | 30% | \$8,902.08 | \$890.00 | \$9,890.00 | \$934.50 |
| Y47N | HPI NO NORTH PORT KIT-TM | \$2,839.00 | 30% | \$1,980.20 | \$0.00 | \$2,000.00 | \$0.00 |
| Y47P | HPI FIM FOR Y255 NORTHPOR | \$12,316.00 | 30% | \$8,583.56 | \$859.01 | \$9,537.00 | \$901.96 |
| Y47R | Quad Cart Adaptor. | \$4,103.00 | 30% | \$2,891.38 | \$255.15 | \$3,178.00 | \$267.91 |
| Y47U | ByPass Folder Kit | \$23,427.00 | 30% | \$6,748.37 | \$1,815.00 | \$8,649.00 | \$1,905.75 |
| Y47W | HPI WESTPORT TRANS MODULE | \$104,516.00 | 30% | \$72,835.75 | \$7,290.00 | \$80,927.01 | \$7,654.50 |
| Y47X | 7in Tubes - HPI Westport TM | \$3,419.00 | 30% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47Y | 8.5" Tubes - HPI Westport TM | \$3,419.00 | 30% | \$2,386.14 | \$0.00 | \$2,410.00 | \$0.00 |
| Y47Z | CUTTER GUTTER CUT KNIVES | \$12,903.00 | 30% | \$8,992.08 | \$900.00 | \$9,991.00 | \$945.00 |
| Y484 | HPI 36K PINLESS CUTTER | \$148,263.79 | 30% | \$103,408.42 | \$10,350.00 | \$114,896.00 | \$10,867.50 |
| Y485 | HPI 25K PINLESS CUTTER | \$106,362.60 | 30% | \$74,183.91 | \$7,425.00 | \$82,425.00 | \$7,796.25 |
| Y486 | 2D Camera PB/Cutter 2UP | \$28,387.00 | 30% | \$19,778.47 | \$2,375.00 | \$22,375.00 | \$2,493.75 |
| Y488 | Auto Foldplate 1234 Y471 | \$19,355.00 | 30% | \$13,494.41 | \$765.00 | \$14,402.00 | \$803.25 |
| Y48A | 1/8" Westport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48B | 1/6" Westport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48C | 7.8MM Westport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48D | Chamfer Westport Blade Block | \$16,129.00 | 30% | \$11,251.49 | \$0.00 | \$11,364.00 | \$0.00 |
| Y48E | HPI EASTPORT BROKER FOLD | \$61,516.00 | 30% | \$42,869.65 | \$4,290.75 | \$47,632.00 | \$4,505.29 |
| Y48F | ADDL MONITOR-HPI | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y48G | ADD'L MONITOR-HPI | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y48K | Bottom Line Scan, PB Cutter | \$51,484.00 | 30% | \$35,910.00 | \$0.00 | \$36,269.10 | \$0.00 |
| Y48M | LINESCAN, 2UP FORMS Y484/5 | \$79,949.08 | 30% | \$55,761.48 | \$3,591.00 | \$59,946.00 | \$3,770.55 |
| Y48N | Nibble Cut | \$9,032.00 | 30% | \$6,300.00 | \$0.00 | \$6,363.00 | \$0.00 |
| Y48W | HPI WESTPORT BROKER FOLD | \$61,516.00 | 30% | \$42,869.65 | \$4,290.75 | \$47,632.00 | \$4,505.29 |
| Y490 | ON-EDGE STACKER MPS HIGH | \$25,742.00 | 30% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y491 | ON-EDGE STACKER | \$25,742.00 | 30% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y492 | ASSY - OES RH LOW | \$25,742.00 | 30% | \$17,939.66 | \$1,795.00 | \$19,932.00 | \$1,884.75 |
| Y49B | ON-EDGE STACKER OFFSET KI | \$11,381.00 | 30% | \$7,930.75 | \$794.00 | \$8,812.00 | \$833.70 |
| Y49D | IN-LINE OES | \$36,516.00 | 30% | \$25,445.55 | \$2,800.00 | \$28,528.00 | \$2,940.00 |

| Item | Description | CL = Commercial List Price | % Off of Equipment Yrs. 2-5 | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|-------|-------------------------------|-------------------------------|--------------------------------|----------------------------------|-------------------|--|----------------------|
| Y49E | PRIVACYGUARD MODULE MPS | \$35,655.00 | 30% | \$24,847.66 | \$2,487.00 | \$27,608.00 | \$2,611.35 |
| Y49H | LIGHT TABLE - US | \$323.00 | 30% | \$225.50 | \$25.00 | \$253.00 | \$26.25 |
| Y49K | TRAYTAG PRINTER OES MOUNT | \$6,452.00 | 30% | \$4,496.04 | \$500.00 | \$5,046.00 | \$525.00 |
| Y49L | TRAYTAG PRINTER VBINMOUNT | \$6,452.00 | 30% | \$4,496.04 | \$500.00 | \$5,046.00 | \$525.00 |
| Y49M | AUTOTRAYER | \$122,581.00 | 30% | \$85,419.81 | \$9,000.00 | \$95,364.01 | \$9,450.00 |
| Y49N | Intelligent trayer kit | \$19,355.00 | 30% | \$13,497.03 | \$500.00 | \$14,137.00 | \$525.00 |
| Y4H1 | CORE "3IN" - HUNKELER UNW | \$3,613.00 | 30% | \$2,480.40 | \$280.00 | \$2,788.00 | \$294.00 |
| Y4H2 | HUNKLER UNWDR CORE (5") | \$6,064.26 | 30% | \$4,229.59 | \$311.00 | \$4,586.00 | \$326.55 |
| Y4H3 | HUNKLER UNWINDER CORE | \$7,132.00 | 30% | \$3,987.69 | \$553.00 | \$4,586.10 | \$580.65 |
| Y4H4 | 70MM CORE OPTION | \$5,812.00 | 30% | \$4,053.60 | \$0.00 | \$4,094.14 | \$0.00 |
| Y4H5 | 200MM CORE OPTION | \$7,901.00 | 30% | \$5,510.70 | \$0.00 | \$5,565.81 | \$0.00 |
| Y4HG | ROLL DOLLY 20.5" | \$5,009.00 | 30% | \$3,493.80 | \$0.00 | \$3,528.74 | \$0.00 |
| Y4TC | Stand Alone Trim Chopper | \$18,452.00 | 30% | \$12,853.59 | \$1,788.00 | \$14,788.00 | \$1,877.40 |
| Y503 | MPS/APS 3 STA CHASSIS | \$106,223.27 | 30% | \$74,086.73 | \$8,240.00 | \$83,150.00 | \$8,652.00 |
| Y504 | MPS/APS 4 STA CHASSIS | \$112,797.17 | 30% | \$78,671.78 | \$8,750.00 | \$88,296.00 | \$9,187.50 |
| Y506 | MPS/APS 6 STA CHASSIS | \$136,129.13 | 30% | \$94,944.95 | \$10,560.00 | \$106,560.00 | \$11,088.00 |
| Y507 | MPS/APS 7 STA CHASSIS | \$141,544.52 | 30% | \$98,721.98 | \$10,980.00 | \$110,799.00 | \$11,529.00 |
| Y508 | MPS/APS 8 STA CHASSIS | \$145,282.40 | 30% | \$101,329.01 | \$11,270.00 | \$113,725.00 | \$11,833.50 |
| Y509 | MPS/APS 9 STA CHASSIS | \$165,134.56 | 30% | \$115,175.15 | \$12,810.00 | \$129,265.00 | \$13,450.50 |
| Y510 | MPS/APS 10 STA CHASSIS | \$171,230.58 | 30% | \$119,426.89 | \$11,256.28 | \$131,990.00 | \$11,819.00 |
| Y512 | MPS/APS 12 STA CHASSIS | \$186,662.82 | 30% | \$130,190.30 | \$14,480.00 | \$146,117.00 | \$15,204.00 |
| Y514 | MPS/APS 14 STA CHASSIS | \$207,747.90 | 30% | \$144,896.35 | \$13,661.08 | \$160,143.00 | \$14,344.13 |
| Y516 | MPS/APS 16 STA CHASSIS | \$212,000.00 | 30% | \$147,722.49 | \$16,430.00 | \$165,794.01 | \$17,251.50 |
| Y518 | MPS/APS 18 STA CHASSIS | \$236,258.00 | 30% | \$164,625.66 | \$18,310.00 | \$184,765.02 | \$19,225.50 |
| Y530 | MPS Chassis Subset | \$1,935.00 | 30% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| Y540 | MAIL STREAM MERGE MODULE | \$196,774.00 | 30% | \$137,113.38 | \$15,250.00 | \$153,887.01 | \$16,012.50 |
| Y551 | APS SCANNER ENCLOSURE FDR | \$5,032.00 | 30% | \$3,510.00 | \$0.00 | \$3,545.10 | \$0.00 |
| Y554 | MPS FRICTION FEEDER | \$14,839.00 | 30% | \$10,340.10 | \$1,150.00 | \$11,605.00 | \$1,207.50 |
| Y555G | Rotary Feeder-Retrofit, Grey | \$23,226.00 | 30% | \$16,198.02 | \$400.00 | \$16,764.00 | \$420.00 |
| Y555W | Rotary Feeder-Retrofit, White | \$23,226.00 | 30% | \$16,198.02 | \$400.00 | \$16,764.00 | \$420.00 |
| Y556 | MOVING BEAM SCAN-MPS RFDR | \$9,194.00 | 30% | \$6,407.52 | \$641.00 | \$7,119.00 | \$673.05 |
| Y557 | MPS ROTARY FEEDER | \$20,000.00 | 30% | \$13,936.14 | \$1,550.00 | \$15,641.00 | \$1,627.50 |
| Y561 | MPS ENG/SEALER/TAKEAWAY M | \$188,000.00 | 30% | \$131,130.00 | \$0.00 | \$132,441.30 | \$0.00 |
| Y572 | Stage Buffer | \$57,935.00 | 30% | \$40,374.85 | \$4,041.00 | \$44,860.00 | \$4,243.05 |
| Y574 | 26K TNT MPS | \$85,032.00 | 30% | \$73,284.80 | \$7,335.00 | \$81,426.00 | \$7,701.75 |
| Y580 | APS/FPS FLATPANEL TS MTR | \$3,561.00 | 30% | \$2,482.29 | \$248.40 | \$2,758.00 | \$260.82 |
| Y581 | ADDL APS MONITOR WESTPORT | \$5,806.00 | 30% | \$3,851.51 | \$600.00 | \$4,496.02 | \$630.00 |
| Y582 | ADDL APS MONITOR EASTPORT | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y583 | ADDL APS MONITOR NON TM1 | \$5,806.00 | 30% | \$4,046.49 | \$405.00 | \$4,496.00 | \$425.25 |
| Y584 | FLATPANEL TOUCHSCREEN FIE | \$3,871.00 | 30% | \$2,698.32 | \$270.00 | \$2,998.00 | \$283.50 |
| Y701 | DUAL VERTICAL STKR MODULE | \$28,387.00 | 30% | \$19,819.96 | \$1,942.41 | \$21,980.00 | \$2,039.53 |
| Y703 | MAILING MACHINE/VIS MODULE | \$17,419.00 | 30% | \$12,139.46 | \$1,215.00 | \$13,488.00 | \$1,275.75 |
| Y734 | TOP EDGE MARKER 1ST COLOR | \$11,381.00 | 30% | \$7,930.95 | \$793.80 | \$8,812.00 | \$833.49 |
| Y735 | TOP EDGE MARKER 2ND COLOR | \$11,381.00 | 30% | \$7,930.95 | \$793.80 | \$8,812.00 | \$833.49 |
| Y941 | FLATS SEALER/STACKER | \$4,839.00 | 30% | \$3,372.28 | \$400.00 | \$3,810.00 | \$420.00 |
| Y980 | HORIZONTAL BELT STACKER | \$4,252.00 | 30% | \$2,964.20 | \$216.00 | \$3,212.00 | \$226.80 |
| Y9MB | RASTER MOVIN BEAM SCANNER | \$7,054.00 | 30% | \$4,915.69 | \$515.00 | \$5,485.00 | \$540.75 |
| Y9VS | VERTICAL POWER STACKER | \$1,929.00 | 30% | \$1,344.99 | \$156.00 | \$1,516.00 | \$163.80 |
| Z99K | INSTALLATION AND TRAINING | \$5,806.00 | 30% | \$4,050.50 | \$0.00 | \$4,091.00 | \$0.00 |
| Z9CS | MPS SELECT CS PARTS CAB | \$16,862.00 | 30% | \$11,762.38 | \$0.00 | \$11,880.00 | \$0.00 |
| Z9F1 | FIELD SERVICE LABOR CHARG | \$542.00 | 30% | \$342.58 | \$0.00 | \$346.00 | \$0.00 |
| Z9F2 | TSS LABOR CHARGE | \$2,968.00 | 30% | \$1,801.02 | \$0.00 | \$1,819.03 | \$0.00 |
| Z9FP | STD INSTALLTN MSE 12/14 | \$9,677.00 | 30% | \$6,751.49 | \$0.00 | \$6,819.00 | \$0.00 |
| Z9MP | STD INSTALLATION MPS | \$12,903.00 | 30% | \$9,000.99 | \$0.00 | \$9,091.00 | \$0.00 |
| Z9T0 | Prod Mail Mgmt Training Seat | \$4,516.00 | 30% | \$2,520.86 | \$0.00 | \$2,546.06 | \$0.00 |
| Z9T6 | DM INFINITY NEW OPERATOR | \$645.00 | 30% | \$450.50 | \$0.00 | \$455.00 | \$0.00 |
| Z9U1 | INSTALL FBI 1ST UNIT | \$1,935.00 | 30% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| Z9U2 | INSTALL FBI ADDL UNITS | \$1,290.00 | 30% | \$900.99 | \$0.00 | \$910.00 | \$0.00 |
| Z9U3 | PROD ATTACHER INST 1ST UN | \$3,226.00 | 30% | \$2,250.50 | \$0.00 | \$2,273.00 | \$0.00 |
| Z9U4 | PROD ATTACHER INST ADDL U | \$1,935.00 | 30% | \$1,350.50 | \$0.00 | \$1,364.00 | \$0.00 |
| Z9U8 | STD INTEG HI CAP PLC | \$9,677.00 | 30% | \$6,751.49 | \$0.00 | \$6,819.00 | \$0.00 |
| Z9U9 | STD INTEG HI CAP ON-SITE | \$19,355.00 | 30% | \$13,501.98 | \$0.00 | \$13,637.00 | \$0.00 |
| Z9UA | CUST TECH TRAINING PLC | \$3,226.00 | 30% | \$2,250.50 | \$0.00 | \$2,273.00 | \$0.00 |
| Z9UB | ADDL TECH SVCS PER DAY | \$1,419.00 | 30% | \$990.10 | \$0.00 | \$1,000.00 | \$0.00 |
| ZV03 | EPIC 3 STA CHASSIS | \$73,290.00 | 30% | \$42,880.82 | \$8,240.00 | \$51,632.03 | \$8,652.00 |
| ZV04 | EPIC 4 STA CHASSIS | \$77,419.00 | 30% | \$45,250.88 | \$8,750.00 | \$54,540.88 | \$9,187.50 |
| ZV06 | EPIC 6 STA CHASSIS | \$96,129.00 | 30% | \$56,491.06 | \$10,560.00 | \$67,721.57 | \$11,088.00 |
| ZV07 | EPIC 7 STA CHASSIS | \$99,871.00 | 30% | \$58,681.10 | \$10,980.00 | \$70,357.71 | \$11,529.00 |
| ZV08 | EPIC 8 STA CHASSIS | \$111,355.00 | 30% | \$66,401.13 | \$11,270.00 | \$78,447.84 | \$11,833.50 |
| ZV09 | EPIC 9 STA CHASSIS | \$126,194.00 | 30% | \$75,211.28 | \$12,810.00 | \$88,901.49 | \$13,450.50 |
| ZV10 | EPIC 10 STA CHASSIS | \$130,323.00 | 30% | \$79,645.13 | \$11,256.00 | \$91,810.14 | \$11,818.80 |
| ZV12 | EPIC 12 STA CHASSIS | \$138,968.00 | 30% | \$82,451.45 | \$14,480.00 | \$97,900.76 | \$15,204.00 |
| ZV14 | EPIC 14 STA CHASSIS | \$157,290.00 | 30% | \$96,350.34 | \$13,361.00 | \$110,808.45 | \$14,029.05 |
| ZV16 | EPIC 16 STA CHASSIS | \$231,355.00 | 30% | \$144,941.64 | \$16,430.00 | \$162,985.36 | \$17,251.50 |
| ZV18 | EPIC 18 STA CHASSIS | \$255,613.00 | 30% | \$159,981.83 | \$18,310.00 | \$180,074.75 | \$19,225.50 |
| ZV20 | EPIC 20 STA CHASSIS | \$282,452.00 | 30% | \$176,802.02 | \$20,210.00 | \$198,982.14 | \$21,220.50 |
| ZV21 | EPIC 21 STA CHASSIS | \$297,290.00 | 30% | \$185,252.21 | \$22,110.00 | \$209,435.83 | \$23,215.50 |
| ZVB2 | 8 Stage with TNT | \$133,628.95 | 30% | \$93,201.17 | \$11,650.00 | \$105,899.68 | \$12,232.50 |
| ZVE0 | EPIC ENGINE EXTENDED | \$290,323.00 | 30% | \$163,645.89 | \$38,858.00 | \$204,528.92 | \$40,800.90 |
| ZX01 | SHORT FOOTPRINT TURN OVER | \$14,839.00 | 30% | \$10,340.84 | \$1,075.00 | \$11,530.00 | \$1,128.75 |
| ZX02 | PRIVACYGUARD MODULE MSE | \$35,655.00 | 30% | \$24,847.66 | \$2,487.00 | \$27,608.00 | \$2,611.35 |
| ZX05 | SERVO FRONT TABLE | \$0.00 | 30% | \$0.00 | \$3,600.00 | \$3,636.00 | \$3,780.00 |
| ZX07 | BELT TO MSE | \$22,581.00 | 30% | \$15,738.86 | \$1,375.00 | \$17,285.00 | \$1,443.75 |
| ZX0E | NON-INPUT KIT 3/6 | \$6,129.00 | 30% | \$4,271.51 | \$427.50 | \$4,746.00 | \$448.88 |
| ZX0F | NON-INPUT KIT 9/12 | \$6,129.00 | 30% | \$4,271.51 | \$427.50 | \$4,746.00 | \$448.88 |
| ZX0T | 4 STATION RIVAL CHASSIS | \$59,355.00 | 30% | -\$110.88 | \$11,200.00 | \$11,200.01 | \$11,760.00 |
| ZX0U | 3 STATION RIVAL CHASSIS | \$56,774.00 | 30% | -\$97.51 | \$9,850.00 | \$9,850.01 | \$10,342.50 |
| ZX0V | 6 STATION RIVAL CHASSIS | \$66,452.00 | 30% | -\$110.88 | \$11,200.00 | \$11,200.01 | \$11,760.00 |
| ZX1C | AIR COMPRESSOR | \$3,626.00 | 30% | \$2,527.20 | \$253.00 | \$2,808.00 | \$265.65 |
| ZX1D | COMPRESSOR, Di2000 / RIVAL | \$8,065.00 | 30% | \$5,619.56 | \$625.00 | \$6,307.00 | \$656.25 |
| ZX20 | 14K SPEED UPGRADE | \$51,613.00 | 30% | \$17,982.18 | \$2,000.00 | \$20,182.00 | \$2,100.00 |
| ZX22 | 14" MODE SOFTWARE KEY | \$29,677.00 | 30% | -\$22.77 | \$2,300.00 | \$2,300.00 | \$2,415.00 |
| ZX23 | NO CHG-OVER MODULE SW KEY | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX25 | 12K SPEED UPGRADE | \$12,903.00 | 30% | \$8,991.09 | \$1,000.00 | \$10,091.00 | \$1,050.00 |
| ZX2A | MSE12 - 10 Fdr 10x13 Chassis | \$244,301.00 | 30% | \$170,301.00 | \$11,700.00 | \$183,821.01 | \$12,285.00 |
| ZX2B | MSE14 - 10 Fdr 10x13 Chassis | \$270,107.00 | 30% | \$188,302.98 | \$11,700.00 | \$202,003.01 | \$12,285.00 |
| ZX2C | MSE12 - 10 Fdr 6x9 Chassis | \$214,623.00 | 30% | \$149,599.02 | \$11,700.00 | \$162,912.01 | \$12,285.00 |
| ZX2D | MSE14 - 10 Fdr 6x9 Chassis | \$240,430.00 | 30% | \$167,601.00 | \$11,700.00 | \$181,094.01 | \$12,285.00 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|-------|---|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| ZX30 | 9K-12K UPGRADE 6X9 | \$125,006.61 | 30% | \$87,187.41 | \$12,272.00 | \$100,454.00 | \$12,885.60 |
| ZX31 | 9K-12K UPGRADE 10X13 | \$125,006.61 | 30% | \$87,187.41 | \$12,272.00 | \$100,454.00 | \$12,885.60 |
| ZX4A | MSE12 - 4 Fdr 10x13 Chassis | \$220,102.01 | 30% | \$153,512.87 | \$10,400.00 | \$165,552.00 | \$10,920.00 |
| ZX50 | MODULAR FRICTION FEEDER | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX50A | Servo Frictn Fdr/Last D/S | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX50B | Servo Frictn Fdr/Int Pos | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX50C | ServoFrictn Fdr/First U/S | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX50D | Servo Friction Fdr U/S RF | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX50E | SERVO FRICTION FDR 1st UP | \$9,032.00 | 30% | \$6,294.06 | \$700.00 | \$7,064.00 | \$735.00 |
| ZX53 | GREENHOUSE/BLANK FEEDER | \$4,516.00 | 30% | \$3,147.03 | \$350.00 | \$3,532.00 | \$367.50 |
| ZX53A | GREENHOUSE LAST DS POS | \$4,516.00 | 30% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| ZX53B | GREENHOUSE INTL POSITIONS | \$4,516.00 | 30% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| ZX53C | GREENHOUSE BUFFER ROTARY | \$4,516.00 | 30% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| ZX53D | GREENHOUSE/BLANK FEEDER | \$4,516.00 | 30% | \$3,148.00 | \$252.00 | \$3,434.00 | \$264.60 |
| ZX53E | GREENHOUSE BUFFER FRICTN | \$4,516.00 | 30% | \$3,147.03 | \$350.00 | \$3,532.00 | \$367.50 |
| ZX55 | MODULAR ROTARY FEEDER | \$15,470.51 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX55A | Rotary Fdr Last D/S Pos | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX55B | Rotary Fdr Intermed Pos | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX55C | Rotary Fdr First U/S Pos | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX55D | Rotary Fdr U/S Friction | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX55E | Rotary Fdr First U/S Pos | \$15,484.00 | 30% | \$10,790.10 | \$1,200.00 | \$12,110.00 | \$1,260.00 |
| ZX5A | TOP MOVEBEAM FRICTION FDR | \$5,032.00 | 30% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| ZX5B | BTM MOVEBEAM FRICTION FDR | \$5,032.00 | 30% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| ZX5C | TOP MOVEBEAM ROTARY FDR | \$5,032.00 | 30% | \$3,507.42 | \$351.00 | \$3,897.00 | \$368.55 |
| ZX8A | MSE12 - 8 Fdr 10x13 Chassis | \$226,236.00 | 30% | \$157,708.42 | \$10,850.00 | \$170,244.01 | \$11,392.50 |
| ZX8B | MSE14 - 8 Fdr 10x13 Chassis | \$252,043.00 | 30% | \$175,710.40 | \$10,850.00 | \$188,426.01 | \$11,392.50 |
| ZX8C | MSE12 - 8 Fdr 6x9 Chassis | \$196,559.00 | 30% | \$137,006.44 | \$10,850.00 | \$149,335.01 | \$11,392.50 |
| ZX8D | MSE14 - 8 Fdr 6x9 Chassis | \$222,365.00 | 30% | \$155,008.42 | \$10,850.00 | \$167,517.01 | \$11,392.50 |
| ZXA1 | 30K Mid-tier Input for Flowmaster | \$99,908.08 | 30% | \$69,682.13 | \$7,605.00 | \$78,060.00 | \$7,985.25 |
| ZXB1 | SERVO BUFFER | \$36,310.00 | 30% | \$25,303.64 | \$2,533.00 | \$28,115.00 | \$2,659.65 |
| ZXB2 | BUFFER W/TNT | \$85,806.00 | 30% | \$60,455.53 | \$5,985.00 | \$67,104.94 | \$6,284.25 |
| ZXB7 | 2 STAGE BUFFER MSE | \$10,323.00 | 30% | \$7,193.86 | \$720.00 | \$7,993.00 | \$756.00 |
| ZXCF | MPS SELECT CF PARTS CAB | \$18,679.00 | 30% | \$13,029.70 | \$0.00 | \$13,160.00 | \$0.00 |
| ZXD0 | POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC | \$5,484.00 | 30% | \$3,825.74 | \$0.00 | \$3,864.00 | \$0.00 |
| ZXEM | EDGE MARKER | \$11,372.20 | 30% | \$7,931.68 | \$800.00 | \$8,819.00 | \$840.00 |
| ZXEX | 2ND EDGE MARKER | \$11,372.20 | 30% | \$7,931.68 | \$800.00 | \$8,819.00 | \$840.00 |
| ZXG2 | MSE12 6FDR 10X13 CHASSIS | \$216,774.00 | 30% | \$151,104.96 | \$11,200.00 | \$163,928.01 | \$11,760.00 |
| ZXG3 | MSE12 9FDR 10X13 CHASSIS | \$230,968.00 | 30% | \$161,011.40 | \$10,650.00 | \$173,378.01 | \$11,182.50 |
| ZXM1 | MSE 12 3FDR 6X9 CHASSIS | \$192,147.06 | 30% | \$134,015.35 | \$9,950.00 | \$145,405.00 | \$10,447.50 |
| ZXM2 | MSE 12 6FDR 6X9 CHASSIS | \$186,967.74 | 30% | \$130,402.97 | \$11,200.00 | \$143,019.00 | \$11,760.00 |
| ZXM3 | MSE 12 9FDR 6X9 CHASSIS | \$201,171.29 | 30% | \$140,309.41 | \$10,650.00 | \$152,469.00 | \$11,182.50 |
| ZXM4 | MSE 12 12FDR 6X9 CHASSIS | \$241,132.27 | 30% | \$168,180.69 | \$13,750.00 | \$183,750.00 | \$14,437.50 |
| ZXMA | RIVAL MSE 2 ENCL | \$176,537.43 | 30% | \$123,128.22 | \$9,550.00 | \$134,005.00 | \$10,027.50 |
| ZXMB | RIVAL MSE 3 ENCL | \$184,276.94 | 30% | \$128,526.24 | \$9,850.00 | \$139,760.00 | \$10,342.50 |
| ZXMC | RIVAL MSE 4 ENCL | \$192,009.36 | 30% | \$133,919.31 | \$10,550.00 | \$145,914.00 | \$11,077.50 |
| ZXMD | RIVAL MSE 5 ENCL | \$203,620.05 | 30% | \$142,017.33 | \$10,850.00 | \$154,396.00 | \$11,392.50 |
| ZXME | RIVAL MSE 6 ENCL | \$211,357.43 | 30% | \$147,413.86 | \$11,200.00 | \$160,200.00 | \$11,760.00 |
| 1SW5 | ONESORT WORKSTATION | \$59,355.00 | 30% | \$41,400.00 | \$5,795.00 | \$47,666.95 | \$6,100.00 |
| Y360 | PRINT MESSENGER | \$232,645.00 | 30% | \$162,270.00 | \$13,300.00 | \$177,325.70 | \$14,000.00 |
| Y361 | PRINT MESSENGER | \$177,742.00 | 30% | \$123,975.00 | \$13,300.00 | \$138,647.75 | \$14,000.00 |
| FYJ | RESEARCH 9K DRYER | \$5,677.00 | 30% | \$3,960.00 | \$539.60 | \$4,544.60 | \$568.00 |
| FYD0 | VACUUM BASE 56IN OPTIONS | \$1,290.00 | 30% | \$900.00 | \$123.50 | \$1,033.74 | \$130.00 |
| FYCW | 4000W DRYER MOUNT | \$1,000.00 | 30% | \$697.50 | \$95.00 | \$800.43 | \$100.00 |
| FYD1 | VACUUM BASE 72IN OPTIONS | \$1,290.00 | 30% | \$900.00 | \$123.50 | \$1,033.74 | \$130.00 |
| IA09 | MSE, PPS 4", VTT 19" | \$110,968.00 | 30% | \$77,787.96 | \$7,362.50 | \$86,001.96 | \$7,750.00 |
| IA07 | MSE, PPS 4", VTT 19" | \$97,419.00 | 30% | \$68,220.45 | \$6,232.00 | \$75,196.97 | \$6,560.00 |
| Y23L | Bottom Line Scan Sheet Feeder | \$37,419.00 | 30% | \$26,100.00 | \$2,755.00 | \$29,143.55 | \$2,900.00 |
| RDH4 | SELECT DC | \$25,806.00 | 30% | \$18,000.00 | \$3,800.00 | \$22,018.00 | \$4,000.00 |
| SRPZ | Annual License 2k Platinum | \$3,422.00 | 30% | \$2,386.80 | \$0.00 | \$2,410.67 | \$0.00 |
| RD3P | DC COMPUTER ASSEMBLY WITH DSR DIFF BUS | \$9,032.00 | 30% | \$6,300.00 | \$863.55 | \$7,235.19 | \$909.00 |
| SLUA | RELIANT TRANSPORT | \$127,742.00 | 30% | \$89,100.00 | \$5,494.80 | \$95,540.75 | \$5,784.00 |
| SR6B | POSTAL DOCUMENTATION | \$32,226.00 | 30% | \$22,477.50 | \$4,592.30 | \$27,340.50 | \$4,834.00 |
| Y3FU | 36"DRYER BASES | \$4,516.00 | 30% | \$3,150.00 | \$345.80 | \$3,530.76 | \$364.00 |
| ZX45 | HS SPEED KEY | \$49,032.00 | 30% | \$34,200.00 | \$665.00 | \$35,213.65 | \$700.00 |
| RDE1 | SINGLE PC KIT | \$9,355.00 | 30% | \$6,525.00 | \$688.75 | \$7,285.89 | \$725.00 |
| ZX88 | 2 STAGE BUFFER FLRS | \$10,735.00 | 30% | \$7,488.00 | \$684.00 | \$8,253.72 | \$720.00 |
| Y371 | SHORT FOOTPRINT TURNOVER | \$13,290.00 | 30% | \$9,270.00 | \$1,764.15 | \$11,144.49 | \$1,857.00 |
| RD5K | MBS HAF Top Scan Raster | \$6,409.00 | 30% | \$4,470.30 | \$508.25 | \$5,028.34 | \$535.00 |
| RD6A | CAMERA SCAN KIT | \$12,903.00 | 30% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| RD6B | COGNEX 6MM LENS CAMERA OUTPUT | \$12,903.00 | 30% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| IA0B | MSE, PPS 4", VTT 19" | \$85,032.00 | 26% | \$63,243.12 | \$5,605.00 | \$69,536.60 | \$5,900.00 |
| IA0A | MSE, PPS 2", VTT 19" | \$72,129.00 | 25% | \$54,194.02 | \$4,465.00 | \$59,245.61 | \$4,700.00 |
| RD8E | BASIC DC INTERNATIONAL | \$6,451.96 | 30% | \$4,500.00 | \$2,565.00 | \$7,135.65 | \$2,700.00 |
| R760 | DM INFINITY | \$17,419.00 | 30% | \$12,150.00 | \$1,525.70 | \$13,812.46 | \$1,606.00 |
| R76B | DM INFINITY SOFTWARE 22K | \$11,613.00 | 30% | \$8,100.00 | \$1,167.55 | \$9,360.23 | \$1,229.00 |
| R76C | DMINFINITYSOFTWARE22KR | \$11,613.00 | 30% | \$8,100.00 | \$1,167.55 | \$9,360.23 | \$1,229.00 |
| R76M | DM INFINITY | \$16,774.00 | 30% | \$11,700.00 | \$1,167.55 | \$12,996.23 | \$1,229.00 |
| RD2A | VIDEK CAMERA INPUT | \$18,839.00 | 30% | \$13,231.08 | \$2,120.40 | \$15,504.99 | \$2,232.00 |
| RD2C | VIDEK CAMERA OUTPUT | \$19,355.00 | 30% | \$13,591.47 | \$2,120.40 | \$15,868.99 | \$2,232.00 |
| RD5J | MBS HAFTop ScanSingle Line | \$6,409.00 | 30% | \$4,470.30 | \$508.25 | \$5,028.34 | \$535.00 |
| Y3FW | 36"DRYER BASES STD ALONE | \$13,219.00 | 30% | \$9,220.50 | \$1,011.75 | \$10,334.57 | \$1,065.00 |
| Y3FY | DIVERT ATT'D(AFTER INKJET | \$6,436.89 | 30% | \$4,489.85 | \$506.35 | \$5,053.17 | \$533.00 |
| Y20E | ASSY FIM FDA | \$12,194.00 | 30% | \$8,505.00 | \$807.98 | \$9,406.10 | \$850.50 |
| Y20G | ASSY STANDARD ACCUMULATE CARRIAGE | \$3,871.00 | 30% | \$2,700.00 | \$256.50 | \$2,986.07 | \$270.00 |
| Y20F | ASSY TRANSPORT FDA | \$15,342.00 | 30% | \$10,701.00 | \$1,016.60 | \$11,834.77 | \$1,070.10 |
| Y20H | ASSY REVERSE ACCUMULATE CARRIAGE | \$3,871.00 | 30% | \$2,700.00 | \$285.00 | \$3,014.85 | \$300.00 |
| Y4HJ | UNWINDER BASE | \$52,258.00 | 30% | \$36,450.00 | \$3,462.75 | \$40,311.88 | \$3,645.00 |
| Y558 | FLATS/FOLDED ROTARY FDR | \$15,484.00 | 30% | \$10,800.00 | \$1,472.50 | \$12,395.23 | \$1,550.00 |
| Y55A | 2D CAMERA RF EPIC | \$9,032.00 | 30% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55B | 2D CAMERA FF EPIC | \$9,032.00 | 30% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55D | AREA SCAN KIT MPS CHASSIS SCAN | \$9,032.00 | 30% | \$6,300.00 | \$617.50 | \$6,986.68 | \$650.00 |
| Y55E | AREA SCAN KIT | \$12,903.00 | 30% | \$9,000.00 | \$1,026.00 | \$10,126.26 | \$1,080.00 |
| Y560 | ASSEMBLY MONSTER MODULE | \$334,194.00 | 30% | \$233,100.00 | \$25,253.85 | \$260,937.39 | \$26,583.00 |
| Y311 | ASSY - MOS TABLE | \$2,219.47 | 30% | \$1,548.00 | \$1,634.00 | \$3,213.82 | \$1,720.00 |
| Y31F | DUAL 17 V | \$11,596.00 | 30% | \$8,088.30 | \$1,408.85 | \$9,592.12 | \$1,483.00 |
| Y31G | SINGLE 17 V | \$6,543.00 | 30% | \$4,563.90 | \$795.15 | \$5,412.64 | \$837.00 |
| Y550 | APS ENCLOSURE FEEDER | \$18,723.00 | 30% | \$13,059.00 | \$1,358.50 | \$14,561.68 | \$1,430.00 |
| ZXA0 | FMI CUT SHEET INPUT | \$109,032.00 | 30% | \$75,818.09 | \$7,770.05 | \$84,424.02 | \$8,179.00 |

| Item | Description | CL = Commercial List Price | % Off of Equipment | NJPA Purchase Price Equipment | 1st Year SLA /SMA | NJPA Purchase Price Incl 1st Yr SLA / EMA & 1% Fee | NJPA EMA Yrs. 2-5 |
|-------|--|-------------------------------|--------------------|----------------------------------|-------------------|--|----------------------|
| Y216 | ADDL OMR | \$2,955.00 | 30% | \$2,061.00 | \$190.00 | \$2,273.51 | \$200.00 |
| Y217 | FIXED BEAM BARCODE ENABLE | \$2,955.00 | 30% | \$2,061.00 | \$190.00 | \$2,273.51 | \$200.00 |
| Y31H | DUAL 17 V | \$11,596.00 | 30% | \$8,088.30 | \$1,408.85 | \$9,592.12 | \$1,483.00 |
| Y31J | 17 V | \$6,839.00 | 30% | \$4,770.00 | \$831.25 | \$5,657.26 | \$875.00 |
| Y563 | EPIC ENGINE | \$277,419.00 | 30% | \$193,500.00 | \$36,915.10 | \$232,719.25 | \$38,858.00 |
| ZXD1 | CHASSIS 240V50HZ SINGPH | \$5,484.00 | 30% | \$3,825.00 | \$0.00 | \$3,863.25 | \$0.00 |
| ZX29 | EPIC FLATS | \$32,258.00 | 30% | \$22,500.00 | \$950.00 | \$23,684.50 | \$1,000.00 |
| Y325 | SHINGLING CONVEYOR | \$9,075.00 | 30% | \$6,329.70 | \$1,302.45 | \$7,708.47 | \$1,371.00 |
| Z9S1 | SERVICEWORKS INSTALL | \$5,806.00 | 30% | \$4,050.00 | \$0.00 | \$4,090.50 | \$0.00 |
| FLSS | ASSY OUTFEED CONVEYOR 9 SERIES SYSTE | \$6,335.00 | 30% | \$4,419.00 | \$230.85 | \$4,696.35 | \$243.00 |
| FLUC | 6X9 SERVO THIN KIT FEEDER (RS) | \$11,568.00 | 30% | \$8,068.50 | \$560.50 | \$8,715.29 | \$590.00 |
| RD44 | FILE BASED CONTROL | \$56,206.00 | 30% | \$39,204.00 | \$4,081.42 | \$43,718.27 | \$4,296.23 |
| FLVC | 10X13 THIN MATERIAL KIT FDR | \$11,568.00 | 30% | \$8,068.50 | \$826.50 | \$8,983.95 | \$870.00 |
| FL3G | RS CHASSIS 9ST 10X13 PKG | \$165,065.00 | 30% | \$115,132.50 | \$12,638.80 | \$129,049.01 | \$13,304.00 |
| FL3E | RS CHASSIS 6ST 10X13 PKG | \$149,871.00 | 30% | \$104,535.00 | \$11,476.00 | \$117,171.11 | \$12,080.00 |
| FL3K | RS CHASSIS 12ST 10X13 PKG | \$180,258.00 | 30% | \$125,730.00 | \$13,802.55 | \$140,927.88 | \$14,529.00 |
| FYCR | 14 5 WIDE BELT | \$2,059.00 | 30% | \$1,436.40 | \$0.00 | \$1,450.76 | \$0.00 |
| FYDD | PRINT SYSTEM (SECAP) | \$1,212.00 | 30% | \$845.10 | \$0.00 | \$853.55 | \$0.00 |
| RD8A | COMPUTER ASSY XP MAILSTREAM MONITOR | \$7,671.00 | 30% | \$5,350.50 | \$1,140.00 | \$6,555.41 | \$1,200.00 |
| FYKE | PLC FLOWMASTER 3 STN XL | \$98,065.00 | 30% | \$68,400.05 | \$11,651.75 | \$80,852.32 | \$12,265.00 |
| MD14 | SHORT SHINGLE CONVEYOR | \$5,163.00 | 30% | \$3,600.90 | \$711.66 | \$4,355.69 | \$749.12 |
| MD7C | SHINGLING CONVEYOR | \$8,774.00 | 30% | \$6,120.00 | \$516.80 | \$6,703.17 | \$544.00 |
| RDCA | MAILSTREAM MONITOR AXIOMTEK P1158 822 P | \$7,671.00 | 30% | \$5,350.50 | \$1,140.00 | \$6,555.41 | \$1,200.00 |
| DFSE | DFW INSTALLATION TIME | \$2,387.00 | 30% | \$1,665.00 | \$0.00 | \$1,681.65 | \$0.00 |
| SRB5 | OUTGOING IP SYS PKG | \$12,903.92 | 30% | \$9,000.00 | \$0.00 | \$9,090.00 | \$0.00 |
| SRB7 | INITIAL ADDRESSSCRIPT 10K | \$98.00 | 30% | \$68.40 | \$0.00 | \$69.08 | \$0.00 |
| Y254A | MODULAR SHEET FEEDER - 60 HZ | \$62,194.00 | 30% | \$43,380.00 | \$7,770.05 | \$51,661.55 | \$8,179.00 |
| AJ00 | Accelejet Printing and Finishing System (<i>Click Fee at Additional \$0.00425 per duplex foot</i>) | \$963,929.00 | 10% | \$867,536.10 | \$70,500.00 | \$947,416.46 | \$70,500.00 |

| Item | Description | 2017 | | NJPA Purchase Price Less Fee | NJPA Fee of 1% | NJPA Purchase Price |
|--------------|---|--------------------------|---------------------|---------------------------------|-------------------|---------------------|
| | | Commercial List Price | % off Commercial | | | |
| DFA - EP1 | POSTAGE ACCOUNTING MODULE (PAM) [<50M Annual Mail Pieces Volume] - Term | \$10,815.00 | 20.01% | \$ 8,650.92 | \$ 86.51 | \$ 8,737.43 |
| DFA - EP2 | POSTAGE ACCOUNTING MODULE (PAM) [50->250M Annual Mail Pieces Volume] - Term | \$21,630.00 | 20.01% | \$ 17,301.84 | \$ 173.02 | \$ 17,474.86 |
| DFA - EP3 | POSTAGE ACCOUNTING MODULE (PAM) [250-<400M Annual Mail Pieces Volume] - Term | \$27,038.00 | 20.01% | \$ 21,627.70 | \$ 216.28 | \$ 21,843.97 |
| DFA - EP4 | POSTAGE ACCOUNTING MODULE (PAM) [400M - < 800M Annual Mail Pieces Volume] - Term | \$43,260.00 | 20.01% | \$ 34,603.67 | \$ 346.04 | \$ 34,949.71 |
| DFA - EP5 | POSTAGE ACCOUNTING MODULE (PAM) [> 800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFC - EP1 | CLIENT JOB TRACKING [<50M Annual Mail Pieces Volume] - Term | \$15,450.00 | 20.01% | \$ 12,358.46 | \$ 123.58 | \$ 12,482.04 |
| DFC - EP2 | CLIENT JOB TRACKING [50->250M Annual Mail Pieces Volume] - Term | \$30,900.00 | 20.01% | \$ 24,716.91 | \$ 247.17 | \$ 24,964.08 |
| DFC - EP3 | CLIENT JOB TRACKING [250-<400M Annual Mail Pieces Volume] - Term | \$38,625.00 | 20.01% | \$ 30,896.14 | \$ 308.96 | \$ 31,205.10 |
| DFC - EP4 | CLIENT JOB TRACKING [400M - < 800M Annual Mail Pieces Volume] - Term | \$61,800.00 | 20.01% | \$ 49,433.82 | \$ 494.34 | \$ 49,928.16 |
| DFC - EP5 | CLIENT JOB TRACKING [> 800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFD - EP1 | DOCUMENT LIFECYCLE TRACKING [<50M Annual Mail Pieces Volume] - Term | \$15,450.00 | 20.01% | \$ 12,358.46 | \$ 123.58 | \$ 12,482.04 |
| DFD - EP2 | DOCUMENT LIFECYCLE TRACKING [50->250M Annual Mail Pieces Volume] - Term | \$30,900.00 | 20.01% | \$ 24,716.91 | \$ 247.17 | \$ 24,964.08 |
| DFD - EP3 | DOCUMENT LIFECYCLE TRACKING [250-<400M Annual Mail Pieces Volume] - Term | \$38,625.00 | 20.01% | \$ 30,896.14 | \$ 308.96 | \$ 31,205.10 |
| DFD - EP4 | DOCUMENT LIFECYCLE TRACKING [400M - < 800M Annual Mail Pieces Volume] - Term | \$61,800.00 | 20.01% | \$ 49,433.82 | \$ 494.34 | \$ 49,928.16 |
| DFD - EP5 | DOCUMENT LIFECYCLE TRACKING [> 800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFI - EP1 | MANIFESTING MODULE [<50M Annual Mail Pieces Volume] - Term | \$25,750.00 | 20.01% | \$ 20,597.43 | \$ 205.97 | \$ 20,803.40 |
| DFI - EP2 | MANIFESTING MODULE [50->250M Annual Mail Pieces Volume] - Term | \$51,500.00 | 20.01% | \$ 41,194.85 | \$ 411.95 | \$ 41,606.80 |
| DFI - EP3 | MANIFESTING MODULE [250-<400M Annual Mail Pieces Volume] - Term | \$64,375.00 | 20.01% | \$ 51,493.56 | \$ 514.94 | \$ 52,008.50 |
| DFI - EP4 | MANIFESTING MODULE [400M - < 800M Annual Mail Pieces Volume] - Term | \$103,000.00 | 20.01% | \$ 82,389.70 | \$ 823.90 | \$ 83,213.60 |
| DFI - EP5 | MANIFESTING MODULE [> 800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFJ - EP1 | PRODUCTION JOB TRACKING [<50M Annual Mail Pieces Volume] - Term | \$15,450.00 | 20.01% | \$ 12,358.46 | \$ 123.58 | \$ 12,482.04 |
| DFJ - EP2 | PRODUCTION JOB TRACKING [50->250M Annual Mail Pieces Volume] - Term | \$30,900.00 | 20.01% | \$ 24,716.91 | \$ 247.17 | \$ 24,964.08 |
| DFJ - EP3 | PRODUCTION JOB TRACKING [250-<400M Annual Mail Pieces Volume] - Term | \$38,625.00 | 20.01% | \$ 30,896.14 | \$ 308.96 | \$ 31,205.10 |
| DFJ - EP4 | PRODUCTION JOB TRACKING [400M - < 800M Annual Mail Pieces Volume] - Term | \$61,800.00 | 20.01% | \$ 49,433.82 | \$ 494.34 | \$ 49,928.16 |
| DFJ - EP5 | PRODUCTION JOB TRACKING [> 800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFM - EP1 | MAILRUN MANAGEMENT [<50M Annual Mail Pieces Volume] - Term | \$10,300.00 | 20.01% | \$ 8,238.97 | \$ 82.39 | \$ 8,321.36 |
| DFM - EP2 | MAILRUN MANAGEMENT [50->250M Annual Mail Pieces Volume] - Term | \$25,750.00 | 20.01% | \$ 20,597.43 | \$ 205.97 | \$ 20,803.40 |
| DFM - EP3 | MAILRUN MANAGEMENT [250-<400M Annual Mail Pieces Volume] - Term | \$36,050.00 | 20.01% | \$ 28,836.40 | \$ 288.36 | \$ 29,126.76 |
| DFM - EP4 | MAILRUN MANAGEMENT [400M - < 800M Annual Mail Pieces Volume] - Term | \$51,500.00 | 20.01% | \$ 41,194.85 | \$ 411.95 | \$ 41,606.80 |
| DFM - EP5 | MAILRUN MANAGEMENT [>800M Annual Mail Pieces Volume - Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFP - EP1 | DFWORKS - PLATFORM (INCL PRODUCTIVITY) [< 50M Annual Mail Pieces Volume] - Term | \$36,050.00 | 20.01% | \$ 28,836.40 | \$ 288.36 | \$ 29,126.76 |
| DFP - EP2 | DFWORKS - PLATFORM (INCL PRODUCTIVITY) [50->250M Annual Mail Pieces Volume] - Term | \$72,100.00 | 20.01% | \$ 57,672.79 | \$ 576.73 | \$ 58,249.52 |
| DFP - EP3 | DFWORKS - PLATFORM (INCL PRODUCTIVITY) [250-<400M Annual Mail Pieces Volume] - Term | \$90,125.00 | 20.01% | \$ 72,090.99 | \$ 720.91 | \$ 72,811.90 |
| DFP - EP4 | DFWORKS - PLATFORM (INCL PRODUCTIVITY) [400-<800M Annual Mail Pieces Volume] - Term | \$144,200.00 | 20.01% | \$ 115,345.58 | \$ 1,153.46 | \$ 116,499.04 |
| DFP - EP5 | DFWORKS - PLATFORM (INCL PRODUCTIVITY) [>800M Annual Mail Pieces Volume Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| DFU - EP1 | DFWORKS - UPGRADE ORACLE 11G [< 50M Annual Mail Pieces Volume] - Term | \$5,150.00 | 20.01% | \$ 4,119.49 | \$ 41.19 | \$ 4,160.68 |
| DFU - EP2 | DFWORKS - UPGRADE ORACLE 11G [50->250M Annual Mail Pieces Volume] - Term | \$10,300.00 | 20.01% | \$ 8,238.97 | \$ 82.39 | \$ 8,321.36 |
| DFU - EP3 | DFWORKS - UPGRADE ORACLE 11G [250-<400M Annual Mail Pieces Volume] - Term | \$12,875.00 | 20.01% | \$ 10,298.71 | \$ 102.99 | \$ 10,401.70 |
| DFU - EP4 | DFWORKS - UPGRADE ORACLE 11G [400-<800M Annual Mail Pieces Volume] - Term | \$20,600.00 | 20.01% | \$ 16,477.94 | \$ 164.78 | \$ 16,642.72 |
| DFU - EP5 | DFWORKS - UPGRADE ORACLE 11G [>800M Annual Mail Pieces Volume Call] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| EMFU - X | FSESCCL FOR UNIX (PER SITE) [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| EMFW - X | FSESCCL FOR WINDOWS (PER SITE) [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| EMIP - X | IMPACT PRINTER 3211 [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| EMJ2 - X | JESCONNECT FOR JES2 (PER LPAR) [List Price] - Term | \$12,772.00 | 20.01% | \$ 10,216.32 | \$ 102.16 | \$ 10,318.49 |
| EMJ3 - X | JESCONNECT FOR JES3 (PER LPAR) [List Price] - Term | \$12,772.00 | 20.01% | \$ 10,216.32 | \$ 102.16 | \$ 10,318.49 |
| EMO3 - X | OUTPUT MANAGER PDF [List Price] - Term | \$4,808.00 | 20.01% | \$ 3,845.92 | \$ 38.46 | \$ 3,884.38 |
| EMU - K1 | P/I ENTERPRISE MANAGER UPGRADE [1-2 Core Pricing] - Term | \$10,300.00 | 20.01% | \$ 8,238.97 | \$ 82.39 | \$ 8,321.36 |
| EMU - K10 | P/I ENTERPRISE MANAGER UPGRADE [19-20 Core Pricing] - Term | \$131,920.00 | 20.01% | \$ 105,522.81 | \$ 1,055.23 | \$ 106,578.04 |
| EMU - K11 | P/I ENTERPRISE MANAGER UPGRADE [21-22 Core Pricing] - Term | \$145,112.00 | 20.01% | \$ 116,075.09 | \$ 1,160.75 | \$ 117,235.84 |
| EMU - K12 | P/I ENTERPRISE MANAGER UPGRADE [23-24 Core Pricing] - Term | \$158,304.00 | 20.01% | \$ 126,627.37 | \$ 1,266.27 | \$ 127,893.64 |
| EMU - K13 | P/I ENTERPRISE MANAGER UPGRADE [25-26 Core Pricing] - Term | \$171,496.00 | 20.01% | \$ 137,179.65 | \$ 1,371.80 | \$ 138,551.45 |
| EMU - K14 | P/I ENTERPRISE MANAGER UPGRADE [27-28 Core Pricing] - Term | \$184,688.00 | 20.01% | \$ 147,731.93 | \$ 1,477.32 | \$ 149,209.25 |
| EMU - K15 | P/I ENTERPRISE MANAGER UPGRADE [29-30 Core Pricing] - Term | \$197,880.00 | 20.01% | \$ 158,284.21 | \$ 1,582.84 | \$ 159,867.05 |
| EMU - K16 | P/I ENTERPRISE MANAGER UPGRADE [31-32 Core Pricing] - Term | \$211,072.00 | 20.01% | \$ 168,836.49 | \$ 1,688.36 | \$ 170,524.86 |
| EMU - K17 | P/I ENTERPRISE MANAGER UPGRADE [32+ Core Pricing] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| EMU - K2 | P/I ENTERPRISE MANAGER UPGRADE [3-4 Core Pricing] - Term | \$20,600.00 | 20.01% | \$ 16,477.94 | \$ 164.78 | \$ 16,642.72 |
| EMU - K3 | P/I ENTERPRISE MANAGER UPGRADE [5-6 Core Pricing] - Term | \$48,858.00 | 20.01% | \$ 39,081.51 | \$ 390.82 | \$ 39,472.33 |
| EMU - K4 | P/I ENTERPRISE MANAGER UPGRADE [7-8 Core Pricing] - Term | \$65,144.00 | 20.01% | \$ 52,108.69 | \$ 521.09 | \$ 52,629.77 |
| EMU - K5 | P/I ENTERPRISE MANAGER UPGRADE [9-10 Core Pricing] - Term | \$73,280.00 | 20.01% | \$ 58,616.67 | \$ 586.17 | \$ 59,202.84 |
| EMU - K6 | P/I ENTERPRISE MANAGER UPGRADE [11-12 Core Pricing] - Term | \$87,936.00 | 20.01% | \$ 70,340.01 | \$ 703.40 | \$ 71,043.41 |
| EMU - K7 | P/I ENTERPRISE MANAGER UPGRADE [13-14 Core Pricing] - Term | \$102,592.00 | 20.01% | \$ 82,063.34 | \$ 820.63 | \$ 82,883.97 |
| EMU - K8 | P/I ENTERPRISE MANAGER UPGRADE [15 -16 Core Pricing] - Term | \$117,248.00 | 20.01% | \$ 93,786.68 | \$ 937.87 | \$ 94,724.54 |
| EMU - K9 | P/I ENTERPRISE MANAGER UPGRADE [17-18 Core Pricing] - Term | \$118,728.00 | 20.01% | \$ 94,970.53 | \$ 949.71 | \$ 95,920.23 |
| EMP - K1 | P/I ENTERPRISE MANAGER [1-2 Core Pricing] - Term | \$18,094.00 | 20.01% | \$ 14,473.39 | \$ 144.73 | \$ 14,618.12 |
| EMP - K10 | P/I ENTERPRISE MANAGER [19-20 Core Pricing] - Term | \$128,605.00 | 20.01% | \$ 102,871.14 | \$ 1,028.71 | \$ 103,899.85 |
| EMP - K11 | P/I ENTERPRISE MANAGER [21-22 Core Pricing] - Term | \$141,796.00 | 20.01% | \$ 113,422.62 | \$ 1,134.23 | \$ 114,556.85 |
| EMP - K12 | P/I ENTERPRISE MANAGER [23-24 Core Pricing] - Term | \$154,987.00 | 20.01% | \$ 123,974.10 | \$ 1,239.74 | \$ 125,213.84 |
| EMP - K13 | P/I ENTERPRISE MANAGER [25-26 Core Pricing] - Term | \$168,177.00 | 20.01% | \$ 134,524.78 | \$ 1,345.25 | \$ 135,870.03 |
| EMP - K14 | P/I ENTERPRISE MANAGER [27-28 Core Pricing] - Term | \$181,367.00 | 20.01% | \$ 145,075.46 | \$ 1,450.75 | \$ 146,526.22 |
| EMP - K15 | P/I ENTERPRISE MANAGER [29-30 Core Pricing] - Term | \$194,557.00 | 20.01% | \$ 155,626.14 | \$ 1,556.26 | \$ 157,182.41 |
| EMP - K16 | P/I ENTERPRISE MANAGER [31-32 Core Pricing] - Term | \$207,747.00 | 20.01% | \$ 166,176.83 | \$ 1,661.77 | \$ 167,838.59 |
| EMP - K17 | P/I ENTERPRISE MANAGER [32+ Core Pricing] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| EMP - K2 | P/I ENTERPRISE MANAGER [3-4 Core Pricing] - Term | \$36,188.00 | 20.01% | \$ 28,946.78 | \$ 289.47 | \$ 29,236.25 |
| EMP - K3 | P/I ENTERPRISE MANAGER [5-6 Core Pricing] - Term | \$48,858.00 | 20.01% | \$ 39,081.51 | \$ 390.82 | \$ 39,472.33 |
| EMP - K4 | P/I ENTERPRISE MANAGER [7-8 Core Pricing] - Term | \$61,067.00 | 20.01% | \$ 48,847.49 | \$ 488.47 | \$ 49,335.97 |
| EMP - K5 | P/I ENTERPRISE MANAGER [9-10 Core Pricing] - Term | \$69,616.00 | 20.01% | \$ 55,685.84 | \$ 556.86 | \$ 56,242.70 |
| EMP - K6 | P/I ENTERPRISE MANAGER [11-12 Core Pricing] - Term | \$84,272.00 | 20.01% | \$ 67,409.17 | \$ 674.09 | \$ 68,083.26 |
| EMP - K7 | P/I ENTERPRISE MANAGER [13-14 Core Pricing] - Term | \$98,928.00 | 20.01% | \$ 79,132.51 | \$ 791.33 | \$ 79,923.83 |
| EMP - K8 | P/I ENTERPRISE MANAGER [15 -16 Core Pricing] - Term | \$113,584.00 | 20.01% | \$ 90,855.84 | \$ 908.56 | \$ 91,764.40 |
| EMP - K9 | P/I ENTERPRISE MANAGER [17-18 Core Pricing] - Term | \$115,415.00 | 20.01% | \$ 92,320.46 | \$ 923.20 | \$ 93,243.66 |
| EMPC - X | PCL [List Price] - Term | \$16,179.00 | 20.01% | \$ 12,941.58 | \$ 129.42 | \$ 13,071.00 |
| EMPD - X | PDF [List Price] - Term | \$16,179.00 | 20.01% | \$ 12,941.58 | \$ 129.42 | \$ 13,071.00 |
| EMPM - X | LCDS/METACODE [List Price] - Term | \$16,179.00 | 20.01% | \$ 12,941.58 | \$ 129.42 | \$ 13,071.00 |
| EMPP - X | PEER TO PEER COMMUNICATIONS [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| EMPS - X | POSTSCRIPT [List Price] - Term | \$16,179.00 | 20.01% | \$ 12,941.58 | \$ 129.42 | \$ 13,071.00 |
| EMTP - X | FTP File Transfer Module Cores X | \$3,193.00 | 20.01% | \$ 2,554.08 | \$ 25.54 | \$ 2,579.62 |
| EMU - Tier 1 | P/I Enterprise Manager Upgrade Cores 1-4 | \$5,150.00 | 20.01% | \$ 4,119.49 | \$ 41.19 | \$ 4,160.68 |
| EMU - Tier 2 | P/I Enterprise Manager Upgrade Cores 5-8 | \$10,300.00 | 20.01% | \$ 8,238.97 | \$ 82.39 | \$ 8,321.36 |
| EMU - Tier 3 | P/I Enterprise Manager Upgrade Cores 9-16 | \$12,875.00 | 20.01% | \$ 10,298.71 | \$ 102.99 | \$ 10,401.70 |
| EMU - Tier 4 | P/I Enterprise Manager Upgrade Cores 17-32 | \$20,600.00 | 20.01% | \$ 16,477.94 | \$ 164.78 | \$ 16,642.72 |
| EMU - Tier 5 | P/I Enterprise Manager Upgrade Cores >32 | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| EMWP - X | WINDOWS PRINT DRIVE (PER SITE) [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| EMX - X | XEROX OM FOR EPS/FREEFLOW CONTROLLER [List Price] - Term | \$6,493.00 | 20.01% | \$ 5,193.75 | \$ 51.94 | \$ 5,245.69 |
| OEP - EP1 | P/I OUTPUT ENHANCEMENT [< 50M mailpieces per year] - Term | \$20,600.00 | 20.01% | \$ 16,477.94 | \$ 164.78 | \$ 16,642.72 |
| OEP - EP2 | P/I OUTPUT ENHANCEMENT [50M - 250M mailpieces per year] - Term | \$41,200.00 | 20.01% | \$ 32,955.88 | \$ 329.56 | \$ 33,285.44 |
| OEP - EP3 | P/I OUTPUT ENHANCEMENT [250M - 400M mailpieces per year] - Term | \$51,500.00 | 20.01% | \$ 41,194.85 | \$ 411.95 | \$ 41,606.80 |
| OEP - EP4 | P/I OUTPUT ENHANCEMENT [400M - 800M mailpieces per year] - Term | \$82,400.00 | 20.01% | \$ 65,911.76 | \$ 659.12 | \$ 66,570.88 |
| OEP - EP5 | P/I OUTPUT ENHANCEMENT [>800M mailpieces per year] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMAF - X | AFP INPUT CLIENT [List Price] - Term | \$7,450.00 | 20.01% | \$ 5,959.26 | \$ 59.59 | \$ 6,018.85 |
| OMAR - X | AUTOMATED REPRINT MANAGER [List Price] - Term | \$10,643.00 | 20.01% | \$ 8,513.34 | \$ 85.13 | \$ 8,598.47 |
| OMBW - X | BLACK & WHITE (PCL & POSTSCRIPT ONLY) [List Price] - Term | \$10,643.00 | 20.01% | \$ 8,513.34 | \$ 85.13 | \$ 8,598.47 |
| OMCCIP - EP1 | IPDS - CC COLOR DEVICES [< 5M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCIP - EP2 | IPDS - CC COLOR DEVICES [5M - <10M pages archived per month] - Term | \$37,222.00 | 20.01% | \$ 29,773.88 | \$ 297.74 | \$ 30,071.62 |

| Item | Description | 2017 | | NJPA Purchase Price Less Fee | NJPA Fee of 1% | NJPA Purchase Price |
|---------------|---|--------------------------|---------------------|---------------------------------|-------------------|---------------------|
| | | Commercial List Price | % off Commercial | | | |
| OMCCIP - EP3 | IPDS - CC COLOR DEVICES [10M - <25M pages archived per month] - Term | \$43,904.00 | 20.01% | \$ 35,118.81 | \$ 351.19 | \$ 35,470.00 |
| OMCCIP - EP4 | IPDS - CC COLOR DEVICES [25M - <50M pages archived per month] - Term | \$51,088.00 | 20.01% | \$ 40,865.29 | \$ 408.65 | \$ 41,273.94 |
| OMCCIP - EP5 | IPDS - CC COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCCPD - EP1 | PDF - CC COLOR DEVICES [< 5M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCPD - EP2 | PDF - CC COLOR DEVICES [5M - <10M pages archived per month] - Term | \$37,222.00 | 20.01% | \$ 29,773.88 | \$ 297.74 | \$ 30,071.62 |
| OMCCPD - EP3 | PDF - CC COLOR DEVICES [10M - <25M pages archived per month] - Term | \$43,904.00 | 20.01% | \$ 35,118.81 | \$ 351.19 | \$ 35,470.00 |
| OMCCPD - EP4 | PDF - CC COLOR DEVICES [25M - <50M pages archived per month] - Term | \$51,088.00 | 20.01% | \$ 40,865.29 | \$ 408.65 | \$ 41,273.94 |
| OMCCPD - EP5 | PDF - CC COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCCPS - EP1 | POSTSCRIPT - CC COLOR DEVICES [< 5M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCPS - EP2 | POSTSCRIPT - CC COLOR DEVICES [5M - <10M pages archived per month] - Term | \$37,222.00 | 20.01% | \$ 29,773.88 | \$ 297.74 | \$ 30,071.62 |
| OMCCPS - EP3 | POSTSCRIPT - CC COLOR DEVICES [10M - <25M pages archived per month] - Term | \$43,904.00 | 20.01% | \$ 35,118.81 | \$ 351.19 | \$ 35,470.00 |
| OMCCPS - EP4 | POSTSCRIPT - CC COLOR DEVICES [25M - <50M pages archived per month] - Term | \$51,088.00 | 20.01% | \$ 40,865.29 | \$ 408.65 | \$ 41,273.94 |
| OMCCPS - EP5 | POSTSCRIPT - CC COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCIP - EP1 | IPDS - CC INKJET DEVICES [< 5M pages archived per month] - Term | \$21,074.00 | 20.01% | \$ 16,857.09 | \$ 168.57 | \$ 17,025.66 |
| OMCIP - EP2 | IPDS - CC INKJET DEVICES [5M - <10M pages archived per month] - Term | \$24,835.00 | 20.01% | \$ 19,865.52 | \$ 198.66 | \$ 20,064.17 |
| OMCIP - EP3 | IPDS - CC INKJET DEVICES [10M - <25M pages archived per month] - Term | \$29,270.00 | 20.01% | \$ 23,413.07 | \$ 234.13 | \$ 23,647.20 |
| OMCIP - EP4 | IPDS - CC INKJET DEVICES [25M - <50M pages archived per month] - Term | \$34,060.00 | 20.01% | \$ 27,244.59 | \$ 272.45 | \$ 27,517.04 |
| OMCIP - EP5 | IPDS - CC INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCOL - X | COLOR (POSTSCRIPT, VPS & PPM/VDX ONLY) [List Price] - Term | \$17,425.00 | 20.01% | \$ 13,938.26 | \$ 139.38 | \$ 14,077.64 |
| OMCPD - EP1 | PDF - CC INKJET DEVICES [< 5M pages archived per month] - Term | \$21,074.00 | 20.01% | \$ 16,857.09 | \$ 168.57 | \$ 17,025.66 |
| OMCPD - EP2 | PDF - CC INKJET DEVICES [5M - <10M pages archived per month] - Term | \$24,835.00 | 20.01% | \$ 19,865.52 | \$ 198.66 | \$ 20,064.17 |
| OMCPD - EP3 | PDF - CC INKJET DEVICES [10M - <25M pages archived per month] - Term | \$29,270.00 | 20.01% | \$ 23,413.07 | \$ 234.13 | \$ 23,647.20 |
| OMCPD - EP4 | PDF - CC INKJET DEVICES [25M - <50M pages archived per month] - Term | \$34,060.00 | 20.01% | \$ 27,244.59 | \$ 272.45 | \$ 27,517.04 |
| OMCPD - EP5 | PDF - CC INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCPS - EP1 | POSTSCRIPT - CC INKJET DEVICES [< 5M pages archived per month] - Term | \$21,074.00 | 20.01% | \$ 16,857.09 | \$ 168.57 | \$ 17,025.66 |
| OMCPS - EP2 | POSTSCRIPT - CC INKJET DEVICES [5M - <10M pages archived per month] - Term | \$24,835.00 | 20.01% | \$ 19,865.52 | \$ 198.66 | \$ 20,064.17 |
| OMCPS - EP3 | POSTSCRIPT - CC INKJET DEVICES [10M - <25M pages archived per month] - Term | \$29,270.00 | 20.01% | \$ 23,413.07 | \$ 234.13 | \$ 23,647.20 |
| OMCPS - EP4 | POSTSCRIPT - CC INKJET DEVICES [25M - <50M pages archived per month] - Term | \$34,060.00 | 20.01% | \$ 27,244.59 | \$ 272.45 | \$ 27,517.04 |
| OMCPS - EP5 | POSTSCRIPT - CC INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCCSIP - EP1 | IPDS - CS COLOR DEVICES [< 5M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMCCSIP - EP2 | IPDS - CS COLOR DEVICES [5M - <10M pages archived per month] - Term | \$9,579.00 | 20.01% | \$ 7,662.24 | \$ 76.62 | \$ 7,738.86 |
| OMCCSIP - EP3 | IPDS - CS COLOR DEVICES [10M - <25M pages archived per month] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMCCSIP - EP4 | IPDS - CS COLOR DEVICES [25M - <50M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCSIP - EP5 | IPDS - CS COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCCSPD - EP1 | PDF - CS COLOR DEVICES [< 5M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMCCSPD - EP2 | PDF - CS COLOR DEVICES [5M - <10M pages archived per month] - Term | \$9,579.00 | 20.01% | \$ 7,662.24 | \$ 76.62 | \$ 7,738.86 |
| OMCCSPD - EP3 | PDF - CS COLOR DEVICES [10M - <25M pages archived per month] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMCCSPD - EP4 | PDF - CS COLOR DEVICES [25M - <50M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCSPD - EP5 | PDF - CS COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCCSPS - EP1 | POSTSCRIPT - CS COLOR DEVICES [< 5M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMCCSPS - EP2 | POSTSCRIPT - CS COLOR DEVICES [5M - <10M pages archived per month] - Term | \$9,579.00 | 20.01% | \$ 7,662.24 | \$ 76.62 | \$ 7,738.86 |
| OMCCSPS - EP3 | POSTSCRIPT - CS COLOR DEVICES [10M - <25M pages archived per month] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMCCSPS - EP4 | POSTSCRIPT - CS COLOR DEVICES [25M - <50M pages archived per month] - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCCSPS - EP5 | POSTSCRIPT - CS COLOR DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMCNSVP - EP1 | OMCNSVP-VPS - CS COLOR DEVICES - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMCNSVP - EP2 | OMCNSVP-VPS - CS COLOR DEVICES - Term | \$9,579.00 | 20.01% | \$ 7,662.24 | \$ 76.62 | \$ 7,738.86 |
| OMCNSVP - EP3 | OMCNSVP-VPS - CS COLOR DEVICES - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMCNSVP - EP4 | OMCNSVP-VPS - CS COLOR DEVICES - Term | \$31,611.00 | 20.01% | \$ 25,285.64 | \$ 252.86 | \$ 25,538.50 |
| OMCNSVP - EP5 | OMCNSVP-VPS - CS COLOR DEVICES - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMGUI - X | ADDITIONAL REMOTE GUI (INCLUDES VIEWER) [List Price] - Term | \$2,130.00 | 20.01% | \$ 1,703.79 | \$ 17.04 | \$ 1,720.82 |
| OMH - EP1 | IPDS (HEAD SYSTEMS) [< 5M pages archived per month] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMH - EP2 | IPDS (HEAD SYSTEMS) [5M - <10M pages archived per month] - Term | \$28,030.00 | 20.01% | \$ 22,421.20 | \$ 224.21 | \$ 22,645.41 |
| OMH - EP3 | IPDS (HEAD SYSTEMS) [10M - <25M pages archived per month] - Term | \$38,636.00 | 20.01% | \$ 30,904.94 | \$ 309.05 | \$ 31,213.99 |
| OMH - EP4 | IPDS (HEAD SYSTEMS) [25M - <50M pages archived per month] - Term | \$46,924.00 | 20.01% | \$ 37,534.51 | \$ 375.35 | \$ 37,909.85 |
| OMH - EP5 | IPDS (HEAD SYSTEMS) [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMIIP - EP1 | IPDS - CS INKJET DEVICES [< 5M pages archived per month] - Term | \$1,597.00 | 20.01% | \$ 1,277.44 | \$ 12.77 | \$ 1,290.21 |
| OMIIP - EP2 | IPDS - CS INKJET DEVICES [5M - <10M pages archived per month] - Term | \$4,257.00 | 20.01% | \$ 3,405.17 | \$ 34.05 | \$ 3,439.23 |
| OMIIP - EP3 | IPDS - CS INKJET DEVICES [10M - <25M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMIIP - EP4 | IPDS - CS INKJET DEVICES [25M - <50M pages archived per month] - Term | \$11,709.00 | 20.01% | \$ 9,366.03 | \$ 93.66 | \$ 9,459.69 |
| OMIIP - EP5 | IPDS - CS INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMIIP - EP1 | PCL - CS INKJET DEVICES [< 5M pages archived per month] - Term | \$1,597.00 | 20.01% | \$ 1,277.44 | \$ 12.77 | \$ 1,290.21 |
| OMIIP - EP2 | PCL - CS INKJET DEVICES [5M - <10M pages archived per month] - Term | \$4,257.00 | 20.01% | \$ 3,405.17 | \$ 34.05 | \$ 3,439.23 |
| OMIIP - EP3 | PCL - CS INKJET DEVICES [10M - <25M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMIIP - EP4 | PCL - CS INKJET DEVICES [25M - <50M pages archived per month] - Term | \$11,709.00 | 20.01% | \$ 9,366.03 | \$ 93.66 | \$ 9,459.69 |
| OMIIP - EP5 | PCL - CS INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMIPD - EP1 | PDF - CS INKJET DEVICES [< 5M pages archived per month] - Term | \$1,597.00 | 20.01% | \$ 1,277.44 | \$ 12.77 | \$ 1,290.21 |
| OMIPD - EP2 | PDF - CS INKJET DEVICES [5M - <10M pages archived per month] - Term | \$4,257.00 | 20.01% | \$ 3,405.17 | \$ 34.05 | \$ 3,439.23 |
| OMIPD - EP3 | PDF - CS INKJET DEVICES [10M - <25M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMIPD - EP4 | PDF - CS INKJET DEVICES [25M - <50M pages archived per month] - Term | \$11,709.00 | 20.01% | \$ 9,366.03 | \$ 93.66 | \$ 9,459.69 |
| OMIPD - EP5 | PDF - CS INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMIPS - EP1 | POSTSCRIPT - CS INKJET DEVICES [< 5M pages archived per month] - Term | \$1,597.00 | 20.01% | \$ 1,277.44 | \$ 12.77 | \$ 1,290.21 |
| OMIPS - EP2 | POSTSCRIPT - CS INKJET DEVICES [5M - <10M pages archived per month] - Term | \$4,257.00 | 20.01% | \$ 3,405.17 | \$ 34.05 | \$ 3,439.23 |
| OMIPS - EP3 | POSTSCRIPT - CS INKJET DEVICES [10M - <25M pages archived per month] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMIPS - EP4 | POSTSCRIPT - CS INKJET DEVICES [25M - <50M pages archived per month] - Term | \$11,709.00 | 20.01% | \$ 9,366.03 | \$ 93.66 | \$ 9,459.69 |
| OMIPS - EP5 | POSTSCRIPT - CS INKJET DEVICES [>50M pages archived per month] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMP - K1 | PI OUTPUT MANAGER [1-2 Core Pricing] - Term | \$2,795.00 | 20.01% | \$ 2,235.72 | \$ 22.36 | \$ 2,258.08 |
| OMP - K10 | PI OUTPUT MANAGER [19-20 Core Pricing] - Term | \$26,478.00 | 20.01% | \$ 21,179.75 | \$ 211.80 | \$ 21,391.55 |
| OMP - K11 | PI OUTPUT MANAGER [21-22 Core Pricing] - Term | \$29,194.00 | 20.01% | \$ 23,352.28 | \$ 233.52 | \$ 23,585.80 |
| OMP - K12 | PI OUTPUT MANAGER [23-24 Core Pricing] - Term | \$31,909.00 | 20.01% | \$ 25,524.01 | \$ 255.24 | \$ 25,779.25 |
| OMP - K13 | PI OUTPUT MANAGER [25-26 Core Pricing] - Term | \$34,625.00 | 20.01% | \$ 27,696.54 | \$ 276.97 | \$ 27,973.50 |
| OMP - K14 | PI OUTPUT MANAGER [27-28 Core Pricing] - Term | \$37,341.00 | 20.01% | \$ 29,869.07 | \$ 298.69 | \$ 30,167.76 |
| OMP - K15 | PI OUTPUT MANAGER [29-30 Core Pricing] - Term | \$40,056.00 | 20.01% | \$ 32,040.79 | \$ 320.41 | \$ 32,361.20 |
| OMP - K16 | PI OUTPUT MANAGER [31-32 Core Pricing] - Term | \$42,772.00 | 20.01% | \$ 34,213.32 | \$ 342.13 | \$ 34,555.46 |
| OMP - K17 | PI OUTPUT MANAGER [32+ Core Pricing] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMP - K2 | PI OUTPUT MANAGER [3-4 Core Pricing] - Term | \$6,519.00 | 20.01% | \$ 5,214.55 | \$ 52.15 | \$ 5,266.69 |
| OMP - K3 | PI OUTPUT MANAGER [5-6 Core Pricing] - Term | \$9,220.00 | 20.01% | \$ 7,375.08 | \$ 73.75 | \$ 7,448.83 |
| OMP - K4 | PI OUTPUT MANAGER [7-8 Core Pricing] - Term | \$12,573.00 | 20.01% | \$ 10,057.14 | \$ 100.57 | \$ 10,157.71 |
| OMP - K5 | PI OUTPUT MANAGER [9-10 Core Pricing] - Term | \$14,333.00 | 20.01% | \$ 11,464.97 | \$ 114.65 | \$ 11,579.62 |
| OMP - K6 | PI OUTPUT MANAGER [11-12 Core Pricing] - Term | \$17,351.00 | 20.01% | \$ 13,879.06 | \$ 138.79 | \$ 14,017.86 |
| OMP - K7 | PI OUTPUT MANAGER [13-14 Core Pricing] - Term | \$20,368.00 | 20.01% | \$ 16,292.36 | \$ 162.92 | \$ 16,455.29 |
| OMP - K8 | PI OUTPUT MANAGER [15 -16 Core Pricing] - Term | \$23,386.00 | 20.01% | \$ 18,706.46 | \$ 187.06 | \$ 18,893.53 |
| OMP - K9 | PI OUTPUT MANAGER [17-18 Core Pricing] - Term | \$23,763.00 | 20.01% | \$ 19,008.02 | \$ 190.08 | \$ 19,198.10 |
| OMU - K1 | PI OUTPUT Manager Upgrade [1-2 Core Pricing] - Term | \$2,795.00 | 20.01% | \$ 2,235.72 | \$ 22.36 | \$ 2,258.08 |
| OMU - K10 | PI OUTPUT Manager Upgrade [19-20 Core Pricing] - Term | \$26,478.00 | 20.01% | \$ 21,179.75 | \$ 211.80 | \$ 21,391.55 |
| OMU - K11 | PI OUTPUT Manager Upgrade [21-22 Core Pricing] - Term | \$29,194.00 | 20.01% | \$ 23,352.28 | \$ 233.52 | \$ 23,585.80 |
| OMU - K12 | PI OUTPUT Manager Upgrade [23-24 Core Pricing] - Term | \$31,909.00 | 20.01% | \$ 25,524.01 | \$ 255.24 | \$ 25,779.25 |
| OMU - K13 | PI OUTPUT Manager Upgrade [25-26 Core Pricing] - Term | \$34,625.00 | 20.01% | \$ 27,696.54 | \$ 276.97 | \$ 27,973.50 |
| OMU - K14 | PI OUTPUT Manager Upgrade [27-28 Core Pricing] - Term | \$37,341.00 | 20.01% | \$ 29,869.07 | \$ 298.69 | \$ 30,167.76 |
| OMU - K15 | PI OUTPUT Manager Upgrade [29-30 Core Pricing] - Term | \$40,056.00 | 20.01% | \$ 32,040.79 | \$ 320.41 | \$ 32,361.20 |
| OMU - K16 | PI OUTPUT Manager Upgrade [31-32 Core Pricing] - Term | \$42,772.00 | 20.01% | \$ 34,213.32 | \$ 342.13 | \$ 34,555.46 |
| OMU - K17 | PI OUTPUT Manager Upgrade [32+ Core Pricing] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMU - K2 | PI OUTPUT Manager Upgrade [3-4 Core Pricing] - Term | \$6,519.00 | 20.01% | \$ 5,214.55 | \$ 52.15 | \$ 5,266.69 |
| OMU - K3 | PI OUTPUT Manager Upgrade [5-6 Core Pricing] - Term | \$9,220.00 | 20.01% | \$ 7,375.08 | \$ 73.75 | \$ 7,448.83 |

| Item | Description | 2017 Commercial List Price | % off Commercial | NJPA Purchase Price Less Fee | NJPA Fee of 1% | NJPA Purchase Price |
|--------------|--|----------------------------------|---------------------|---------------------------------|-------------------|---------------------|
| OMU - K4 | PI OUTPUT Manager Upgrade [7-8 Core Pricing] - Term | \$12,573.00 | 20.01% | \$ 10,057.14 | \$ 100.57 | \$ 10,157.71 |
| OMU - K5 | PI OUTPUT Manager Upgrade [9-10 Core Pricing] - Term | \$14,333.00 | 20.01% | \$ 11,464.97 | \$ 114.65 | \$ 11,579.62 |
| OMU - K6 | PI OUTPUT Manager Upgrade [11-12 Core Pricing] - Term | \$17,351.00 | 20.01% | \$ 13,879.06 | \$ 138.79 | \$ 14,017.86 |
| OMU - K7 | PI OUTPUT Manager Upgrade [13-14 Core Pricing] - Term | \$20,368.00 | 20.01% | \$ 16,292.36 | \$ 162.92 | \$ 16,455.29 |
| OMU - K8 | PI OUTPUT Manager Upgrade [15 -16 Core Pricing] - Term | \$23,386.00 | 20.01% | \$ 18,706.46 | \$ 187.06 | \$ 18,893.53 |
| OMU - K9 | PI OUTPUT Manager Upgrade [17-18 Core Pricing] - Term | \$23,763.00 | 20.01% | \$ 19,008.02 | \$ 190.08 | \$ 19,198.10 |
| OMPC - X | PCL INPUT [List Price] - Term | \$6,386.00 | 20.01% | \$ 5,108.16 | \$ 51.08 | \$ 5,159.24 |
| OMPd1 - X | PDF (INCLUDES NAMING/SPLITTING OF PDFS) [List Price] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMPd2 - X | SECURE PDF TO ENCRYPT & PWORD PROTECT [List Price] - Term | \$5,323.00 | 20.01% | \$ 4,257.87 | \$ 42.58 | \$ 4,300.45 |
| OMPd3 - X | SECURE PDF/A-1B OUTPUT [List Price] - Term | \$3,726.00 | 20.01% | \$ 2,980.43 | \$ 29.80 | \$ 3,010.23 |
| OMPd5 - X | APPDS [List Price] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMPF - X | DEV/PROOF STATIONS [List Price] - Term | \$5,323.00 | 20.01% | \$ 4,257.87 | \$ 42.58 | \$ 4,300.45 |
| OMPI - X | PDF INPUT - IMAGE BASED [List Price] - Term | \$8,516.00 | 20.01% | \$ 6,811.95 | \$ 68.12 | \$ 6,880.07 |
| OMPS - X | POSTSCRIPT INPUT CLIENT [List Price] - Term | \$7,450.00 | 20.01% | \$ 5,959.26 | \$ 59.59 | \$ 6,018.85 |
| OMPU - K1 | PI OUTPUT MANAGER UPGRADE [1-2 Core Pricing] - Term | \$2,795.00 | 20.01% | \$ 2,235.72 | \$ 22.36 | \$ 2,258.08 |
| OMPU - K10 | PI OUTPUT MANAGER UPGRADE [19-20 Core Pricing] - Term | \$26,478.00 | 20.01% | \$ 21,179.75 | \$ 211.80 | \$ 21,391.55 |
| OMPU - K11 | PI OUTPUT MANAGER UPGRADE [21-22 Core Pricing] - Term | \$29,194.00 | 20.01% | \$ 23,352.28 | \$ 233.52 | \$ 23,585.80 |
| OMPU - K12 | PI OUTPUT MANAGER UPGRADE [23-24 Core Pricing] - Term | \$31,909.00 | 20.01% | \$ 25,524.01 | \$ 255.24 | \$ 25,779.25 |
| OMPU - K13 | PI OUTPUT MANAGER UPGRADE [25-26 Core Pricing] - Term | \$34,625.00 | 20.01% | \$ 27,696.54 | \$ 276.97 | \$ 27,973.50 |
| OMPU - K14 | PI OUTPUT MANAGER UPGRADE [27-28 Core Pricing] - Term | \$37,341.00 | 20.01% | \$ 29,869.07 | \$ 298.69 | \$ 30,167.76 |
| OMPU - K15 | PI OUTPUT MANAGER UPGRADE [29-30 Core Pricing] - Term | \$40,056.00 | 20.01% | \$ 32,040.79 | \$ 320.41 | \$ 32,361.20 |
| OMPU - K16 | PI OUTPUT MANAGER UPGRADE [31-32 Core Pricing] - Term | \$42,772.00 | 20.01% | \$ 34,213.32 | \$ 342.13 | \$ 34,555.46 |
| OMPU - K17 | PI OUTPUT MANAGER UPGRADE [32+ Core Pricing] - Term | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |
| OMPU - K2 | PI OUTPUT MANAGER UPGRADE [3-4 Core Pricing] - Term | \$6,519.00 | 20.01% | \$ 5,214.55 | \$ 52.15 | \$ 5,266.69 |
| OMPU - K3 | PI OUTPUT MANAGER UPGRADE [5-6 Core Pricing] - Term | \$9,220.00 | 20.01% | \$ 7,375.08 | \$ 73.75 | \$ 7,448.83 |
| OMPU - K4 | PI OUTPUT MANAGER UPGRADE [7-8 Core Pricing] - Term | \$12,573.00 | 20.01% | \$ 10,057.14 | \$ 100.57 | \$ 10,157.71 |
| OMPU - K5 | PI OUTPUT MANAGER UPGRADE [9-10 Core Pricing] - Term | \$14,333.00 | 20.01% | \$ 11,464.97 | \$ 114.65 | \$ 11,579.62 |
| OMPU - K6 | PI OUTPUT MANAGER UPGRADE [11-12 Core Pricing] - Term | \$17,351.00 | 20.01% | \$ 13,879.06 | \$ 138.79 | \$ 14,017.86 |
| OMPU - K7 | PI OUTPUT MANAGER UPGRADE [13-14 Core Pricing] - Term | \$20,368.00 | 20.01% | \$ 16,292.36 | \$ 162.92 | \$ 16,455.29 |
| OMPU - K8 | PI OUTPUT MANAGER UPGRADE [15 -16 Core Pricing] - Term | \$23,386.00 | 20.01% | \$ 18,706.46 | \$ 187.06 | \$ 18,893.53 |
| OMPU - K9 | PI OUTPUT MANAGER UPGRADE [17-18 Core Pricing] - Term | \$23,763.00 | 20.01% | \$ 19,008.02 | \$ 190.08 | \$ 19,198.10 |
| OMPV - X | OMPV:PDF INPUT - VECTOR BASED - Each | \$8,516.00 | 20.01% | \$ 6,811.95 | \$ 68.12 | \$ 6,880.07 |
| OMTIF - X | TIFF (INCLUDES OUTPUT NAMING/SPLITTING) [List Price] - Term | \$17,562.00 | 20.01% | \$ 14,047.84 | \$ 140.48 | \$ 14,188.32 |
| OMXI - X | XEROX (LCDS/METACODE) INPUT CLIENT [List Price] - Term | \$7,450.00 | 20.01% | \$ 5,959.26 | \$ 59.59 | \$ 6,018.85 |
| RMBM - X | ROYAL MAIL BUSINESS MAIL - MULTI CLIENT [List Price] - Annual | \$9,300.00 | 20.01% | \$ 7,439.07 | \$ 74.39 | \$ 7,513.46 |
| RMBS - X | ROYAL MAIL BUSINESS MAIL-SINGLE CLIENT [List Price] - Annual | \$3,100.00 | 20.01% | \$ 2,479.69 | \$ 24.80 | \$ 2,504.49 |
| SMDIFF - EP1 | STREAMDIFF [< 5M pages archived per month] - Term | \$44,290.00 | 20.01% | \$ 35,427.57 | \$ 354.28 | \$ 35,781.85 |
| SMDIFF - EP2 | STREAMDIFF [5M - <10M pages archived per month] - Term | \$66,950.00 | 20.01% | \$ 53,553.31 | \$ 535.53 | \$ 54,088.84 |
| SMDIFF - EP3 | STREAMDIFF [10M - <25M pages archived per month] - Term | \$88,580.00 | 20.01% | \$ 70,855.14 | \$ 708.55 | \$ 71,563.69 |
| SMDIFF - EP4 | STREAMDIFF [25M - <50M pages archived per month] - Term | \$110,725.00 | 20.01% | \$ 88,568.93 | \$ 885.69 | \$ 89,454.62 |
| SMDIFF - EP5 | STREAMDIFF [>50M pages archived per month] - Term | \$132,870.00 | 20.01% | \$ 106,282.71 | \$ 1,062.83 | \$ 107,345.54 |
| T14M - X | TNT POST WHOLESALE 1400 - MULTI CLIENT [List Price] - Annual | \$9,300.00 | 20.01% | \$ 7,439.07 | \$ 74.39 | \$ 7,513.46 |
| T14S - X | TNT POST WHOLESALE 1400 - SINGLE CLIENT [List Price] - Annual | \$3,100.00 | 20.01% | \$ 2,479.69 | \$ 24.80 | \$ 2,504.49 |
| T70M - X | TNT POST WHOLESALE 70 - MULTI CLIENT [List Price] - Annual | \$9,300.00 | 20.01% | \$ 7,439.07 | \$ 74.39 | \$ 7,513.46 |
| T70S - X | TNT POST WHOLESALE 70 - SINGLE CLIENT [List Price] - Annual | \$3,100.00 | 20.01% | \$ 2,479.69 | \$ 24.80 | \$ 2,504.49 |
| UCMM - X | UK CLEAN MAIL - MULTI CLIENT [List Price] - Annual | \$18,600.00 | 20.01% | \$ 14,878.14 | \$ 148.78 | \$ 15,026.92 |
| UCMS - X | UK CLEAN MAIL - SINGLE CLIENT [List Price] - Annual | \$6,200.00 | 20.01% | \$ 4,959.38 | \$ 49.59 | \$ 5,008.97 |
| UKM - X | UK MAILSTUK INTERFACE [List Price] - Annual | \$7,750.00 | 20.01% | \$ 6,199.23 | \$ 61.99 | \$ 6,261.22 |
| UM14M - X | UK MAIL WHOLESALE 1400 - MULTI CLIENT [List Price] - Annual | \$9,300.00 | 20.01% | \$ 7,439.07 | \$ 74.39 | \$ 7,513.46 |
| UM14S - X | UK MAIL WHOLESALE 1400 - SINGLE CLIENT [List Price] - Annual | \$3,100.00 | 20.01% | \$ 2,479.69 | \$ 24.80 | \$ 2,504.49 |
| UM7M - X | UK MAL WHOLESALE 70 - MULTI CLIENT [List Price] - Annual | \$9,300.00 | 20.01% | \$ 7,439.07 | \$ 74.39 | \$ 7,513.46 |
| UM7S - X | UK MAIL WHOLESALE 70 - SINGLE CLIENT [List Price] - Annual | \$3,100.00 | 20.01% | \$ 2,479.69 | \$ 24.80 | \$ 2,504.49 |
| URMS - X | UK ROYAL MAIL ANNUAL SINGLE CLIENT PAF [List Price] - Annual | \$3,000.00 | 20.01% | \$ 2,399.70 | \$ 24.00 | \$ 2,423.70 |
| UG2PPTL | Upgrade Term License to Perpetual License (1.5* Net License Total) | \$8,888,888.00 | 20.01% | \$ 7,110,221.51 | \$ 71,102.22 | \$ 7,181,323.73 |