

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Postage Meter Rental | Offerors Response |
|--|--------------------------|
| All products or services offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | Rental |
| Percentage (%) Discount off MSRP/Catalog | 22% |
| Maintenance | Included in Rental Price |

| Item | Category | Description | Monthly Meter MSRP | Monthly Contract Price | % Off MSRP |
|---------------------|-----------------------|---|--------------------|------------------------|------------|
| PURCHASE POWER LOW | POSTAGE METER RENTALS | PURCHASE POWER FOR MAILSTATION - C500 | \$7.00 | \$7.00 | 0% |
| PURCHASE POWER HIGH | POSTAGE METER RENTALS | PURCHASE POWER FOR C+500/SP1500 - SP3000 | \$15.00 | \$15.00 | 0% |
| K7M0 | POSTAGE METER RENTALS | METER FOR MAILSTATION2 | \$23.00 | \$17.94 | 22% |
| PR00-ML | POSTAGE METER RENTALS | METER FOR DM125 | \$35.00 | \$27.30 | 22% |
| PR00-MH | POSTAGE METER RENTALS | METER FOR DM225 | \$53.00 | \$41.34 | 22% |
| 1H00-ML | POSTAGE METER RENTALS | METER FOR SENDPRO C200 | \$35.00 | \$27.30 | 22% |
| 1H00-MM | POSTAGE METER RENTALS | METER FOR SENDPRO C300/C400 | \$50.00 | \$39.00 | 22% |
| 1H00-MH | POSTAGE METER RENTALS | METER FOR SENDPRO C500 | \$385.00 | \$300.00 | 22% |
| G900-ML | POSTAGE METER RENTALS | METER FOR DM300 SERIES | \$51.00 | \$39.78 | 22% |
| G900-MM | POSTAGE METER RENTALS | METER FOR DM400 SERIES | \$66.00 | \$51.48 | 22% |
| G900-MH | POSTAGE METER RENTALS | METER FOR DM475 SERIES | \$76.00 | \$59.28 | 22% |
| 4W00-ML | POSTAGE METER RENTALS | METER FOR GREEN CONNECT+500 /SENDPRO P SERIES METER1500 | \$66.00 | \$51.48 | 22% |
| 4W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+1000/2000 & SENDPRO P1000/2000 | \$76.00 | \$59.28 | 22% |
| 4W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT GREEN+3000 & SENDPRO P3000 | \$100.00 | \$78.00 | 22% |
| 1R0T | POSTAGE METER RENTALS | 1R0T POSTAGE METER | \$137.00 | \$106.86 | 22% |
| 1W00-ML | POSTAGE METER RENTALS | METER FOR CONNECT+500 | \$104.00 | \$81.00 | 22% |
| 1W00-MM | POSTAGE METER RENTALS | METER FOR CONNECT+1000/2000 | \$104.00 | \$81.00 | 22% |
| 1W00-MH | POSTAGE METER RENTALS | METER FOR CONNECT+3000 | \$104.00 | \$81.00 | 22% |
| 1A00/1R00 | POSTAGE METER RENTALS | METER FOR DM500-DM1100 | \$160.00 | \$125.00 | 22% |

**OBSOLETE
NO NEW SALES**

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Mailing Systems, Ultra Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 42% |
| Percentage (%) Discount off Accessories | 38% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-------|----------------------------------|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| M01.2 | ULTRA LOW VOLUME MAILING SYSTEMS | MAIL STATION2™ WITH 2LB SCALE & 10 ACCOUNTS | \$590.00 | \$342.20 | 42% | \$12.00 | \$9.60 | 20% | \$0.89 | n/a | n/a | n/a | n/a |
| M01.5 | ULTRA LOW VOLUME MAILING SYSTEMS | MAIL STATION2™ WITH 5LB SCALE & 10 ACCOUNTS | \$630.00 | \$365.40 | 42% | \$12.00 | \$9.60 | 20% | \$0.89 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Mailing Systems, Low-Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 41% |
| Percentage (%) Discount off Accessories | 40% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | MSRP less 20% |
| Maintenance - Fixed for years 2-5 | |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual/Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------|--|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| 1FA1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (25 DEPT) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (10 DEPT) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAE | LOW VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DISABLE MANUAL WEIGHT FEATURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNVKIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | KIT / INVIEW ACCOUNTING UPGRADE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FS4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FY9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 70 LPM FEATURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 2H00 | LOW VOLUME MAILING SYSTEMS | SENDPRO C SERIES BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING WEIGHT BREAK REPORTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APAV | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNTING LEVEL AV(25) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (2) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (10) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (100) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING DEVICES (500) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKN | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ACCOUNT LIST IMPORT/EXPORT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAA | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING BRONZE PLAN | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F9D9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F9D3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| HZ86002 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SCALE OPENING COVER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP00098 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MP82 SCALE MOUNTED DISPLAY KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP00099 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MP82 REMOTE DISPLAY KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP1W | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 5.10 LB. WEIGHING WITH EXTERNAL DISPLAY | \$0.00 | \$0.00 | 0% | \$91.00 | \$72.80 | 20% | \$6.76 | n/a | n/a | n/a | n/a |
| NV90KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV99KIT | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW WELCOME KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PB-4000-US | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SMARTLINK_LVM WIFI/LAN ANALYTICS DEVICE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CS2D INTEGRATION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | METER INTEGRATION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PTK7 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO C-SERIES INTEGRATION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH24 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MANUAL WEIGHT ENTRY | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH25 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 40 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH26 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 2H00 50 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH36 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO INSCRIPTIONS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH37 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | AUTO AD SLOGANS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC2 | LOW VOLUME MAILING SYSTEMS | SENDPRO C200 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHC3 | LOW VOLUME MAILING SYSTEMS | SENDPRO C300 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | STANDARD AD SLOGAN | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | STANDARD INSCRIPTION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD3 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CUSTOM AD SLOGAN | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD4 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | CUSTOM INSCRIPTION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS RATES WITH METERED LETTER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD6 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | USPS RATES WITH STAMPED LETTER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD7 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ELECTRONIC TRACKING AND SIGNATURE SERVICES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | RETAIL GROUND LOG | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAB | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING SILVER PLAN | \$10.00 | \$6.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZHD8 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | ELECTRONIC RETURN RECEIPT | \$28.00 | \$16.80 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WF2 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | WiFi ADAPTER OPTION FOR LAN2 DM125-225 | \$49.00 | \$29.40 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APB5 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING ENABLER C SERIES | \$50.00 | \$30.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAC | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING GOLD PLAN | \$50.00 | \$30.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DCPS | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DIGITAL CONNECTIVITY PRO SERVICE OPTION | \$149.00 | \$89.40 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FBL | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM SERIES ANALYTICS (50 ACCOUNTS) | \$204.00 | \$122.40 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SFGR | LOW VOLUME MAILING SYSTEMS ACCESSORIES | PC TRANSFER UTILITY KIT | \$205.00 | \$123.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| CAAD | LOW VOLUME MAILING SYSTEMS ACCESSORIES | COST ACCOUNTING PLATINUM PLAN | \$250.00 | \$150.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SRP | LOW VOLUME MAILING SYSTEMS | DM125 DIGITAL MAILING SYSTEM | \$265.00 | \$156.35 | 41% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| PRM1 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | MOISTENER FOR DM125 | \$370.00 | \$222.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FBM | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM SERIES ANALYTICS (100 ACCOUNTS) | \$375.00 | \$225.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1E35 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO C200/C300/C400 LABEL PRINTER | \$540.00 | \$324.00 | 40% | \$36.00 | \$28.80 | \$0.20 | \$2.68 | n/a | n/a | n/a | n/a |
| C200 | LOW VOLUME MAILING SYSTEMS | SENDPRO C 200 | \$610.00 | \$359.90 | 41% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FBN | LOW VOLUME MAILING SYSTEMS ACCESSORIES | DM SERIES ANALYTICS (300 ACCOUNTS) | \$627.00 | \$376.20 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPY9 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER I1E1 | \$835.00 | \$501.00 | 40% | \$168.00 | \$134.40 | 20% | \$12.49 | n/a | n/a | n/a | n/a |
| MS54 | 1/2 DAY RATE IMPLEMENTATION SERVICE | MAILING IMPLEMENTATION 1/2 DAY RATE | \$750.00 | \$600.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| NV30 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225) | \$1,135.00 | \$681.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVDF | LOW VOLUME MAILING SYSTEMS | DM225 DIGITAL MAILING SYSTEM | \$1,245.00 | \$747.55 | 41% | \$81.00 | \$64.80 | 20% | \$5.02 | n/a | n/a | n/a | n/a |
| SVBA | LOW VOLUME MAILING SYSTEMS | GREEN DM300C DIGITAL MAILING SYSTEM | \$1,310.00 | \$772.90 | 41% | n/a | n/a | n/a | n/a | \$176.00 | \$140.80 | 20% | \$13.08 |
| 1FY8 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | 95 LPM FEATURE | \$1,350.00 | \$810.00 | 40% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| C300 | LOW VOLUME MAILING SYSTEMS | SENDPRO C 300 | \$1,410.00 | \$831.90 | 41% | \$118.00 | \$94.40 | 20% | \$8.77 | n/a | n/a | n/a | n/a |
| SBYP | LOW VOLUME MAILING SYSTEMS | DM300C DIGITAL METER SYSTEM | \$1,835.00 | \$1,082.65 | 41% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1320 | LOW VOLUME MAILING SYSTEMS ACCESSORIES | NON-CONTACT PROGRAMMABLE WEDGE SCANNER | \$1,995.00 | \$1,197.00 | 40% | \$312.00 | \$249.60 | \$0.20 | \$23.18 | n/a | n/a | n/a | n/a |

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| Mailing Systems, Medium Volume | Offeritory Response |
|--|---------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 28% |
| Percentage (%) Discount off Accessories | 32% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual/Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|---|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| 1FER | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ERR RATES | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FZ0 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FZK | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 80 LPM WOW SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 3CES | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DM300C BASE | \$0.00 | \$0.00 | 0% | \$176.00 | \$140.80 | 20% | \$13.08 | n/a | n/a | n/a | n/a |
| 4CES | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DM400C BASE | \$0.00 | \$0.00 | 0% | \$363.00 | \$290.40 | 20% | \$26.98 | n/a | n/a | n/a | n/a |
| AF3A | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 50 DEPT ANALYTICS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AFPM | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AFSA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AFSD | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 130/70 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBE | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES MONO PRINT MODULE | \$0.00 | \$0.00 | 0% | \$448.00 | \$358.40 | 20% | \$33.30 | n/a | n/a | n/a | n/a |
| AZBL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P2000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 0% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| AZCL | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ 2000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 0% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| HZ8001 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP9601 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MP9601 - REMOTE DISPLAY SALES KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF1 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILSTREAM BASIC FEEDER-HT | \$0.00 | \$0.00 | 0% | \$361.00 | \$288.80 | 20% | \$26.83 | n/a | n/a | n/a | n/a |
| MSF2 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ BASIC WOW FEEDER | \$0.00 | \$0.00 | 0% | \$775.00 | \$620.00 | 20% | \$57.60 | n/a | n/a | n/a | n/a |
| MSF4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+1000/SENDPRO P1000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$361.00 | \$288.80 | 20% | \$26.83 | n/a | n/a | n/a | n/a |
| MSF5 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+2000/SENDPRO P2000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$775.00 | \$620.00 | 20% | \$57.60 | n/a | n/a | n/a | n/a |
| Z6SUKIT | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | KIT, MSDE TO SQL MIGRATION | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH27 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | ZH00 65 LPM | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ZH4 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C400 BASE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WH4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | WiFi ADAPTER OPTION | \$49.00 | \$33.32 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F9DA | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | USPS SPECIAL SERVICES TRAINING | \$76.00 | \$51.68 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MPOX | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE | \$205.00 | \$139.40 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP3X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE | \$415.00 | \$282.20 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AF3B | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160 LPM SPEED | \$785.00 | \$533.80 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| UNDLAAR | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DM SERIES PC INTERFACE FOR THE DM300C | \$835.00 | \$567.80 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MS4 | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | MAILING IMPLEMENTATION 1/2 DAY RATE | \$750.00 | \$600.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP4X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 70 LB SCALE | \$930.00 | \$632.40 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP5X | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DIFFERENTIAL WEIGHING FOR 149 LB SCALE | \$1,255.00 | \$853.40 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | DAY RATE IMPLEMENTATION SERVICE | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSE | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 160/95 LPM SPEED | \$1,835.00 | \$1,247.80 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBF | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P1000 COLOR PRINT MODULE | \$2,095.00 | \$1,424.60 | 32% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| AZCJ | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P1500 COLOR PRINT MODULE | \$2,095.00 | \$1,424.60 | 32% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| C400 | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO C 400 | \$2,210.00 | \$1,591.20 | 28% | \$2,160.00 | \$1,728.00 | 20% | \$16.05 | n/a | n/a | n/a | n/a |
| APSC | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180 LPM SPEED | \$2,610.00 | \$1,774.80 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVBB | MEDIUM VOLUME MAILING SYSTEMS | GREEN DM400C DIGITAL MAILING SYSTEM | \$2,515.00 | \$1,810.80 | 28% | \$363.00 | \$290.40 | 20% | \$26.98 | n/a | n/a | n/a | n/a |
| SBA | MEDIUM VOLUME MAILING SYSTEMS | DM400C DIGITAL METER SYSTEM | \$3,145.00 | \$2,264.40 | 28% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| AFSF | MEDIUM VOLUME MAILING SYSTEMS ACCESSORIES | 180/115 LPM SPEED | \$4,195.00 | \$2,852.60 | 32% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZCW | MEDIUM VOLUME MAILING SYSTEMS | GREEN CONNECT+ 1000 | \$5,345.00 | \$3,848.40 | 28% | \$246.13 | \$196.90 | 20% | \$18.30 | n/a | n/a | n/a | n/a |
| SVXC | MEDIUM VOLUME MAILING SYSTEMS | GREEN DM475 DIGITAL MAILING SYSTEM | \$6,295.00 | \$4,532.40 | 28% | \$685.00 | \$548.00 | 20% | \$50.91 | n/a | n/a | n/a | n/a |
| AZBA | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO P1000 SERIES | \$7,310.00 | \$5,263.20 | 28% | \$246.13 | \$196.90 | 20% | \$18.30 | n/a | n/a | n/a | n/a |
| SVXA | MEDIUM VOLUME MAILING SYSTEMS | DM475 DIGITAL MAILING SYSTEM | \$7,860.00 | \$5,659.20 | 28% | \$685.00 | \$548.00 | 20% | \$50.91 | n/a | n/a | n/a | n/a |
| AZCG | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO P1500 SERIES PACKAGE (120/60 LPM) | \$9,660.00 | \$6,955.20 | 28% | \$550.25 | \$440.20 | 20% | \$40.90 | n/a | n/a | n/a | n/a |
| AZCX | MEDIUM VOLUME MAILING SYSTEMS | GREEN CONNECT+ 2000 | \$9,840.00 | \$7,084.80 | 28% | \$594.89 | \$475.91 | 20% | \$44.22 | n/a | n/a | n/a | n/a |
| AZBB | MEDIUM VOLUME MAILING SYSTEMS | SENDPRO P2000 SERIES | \$13,535.00 | \$9,745.20 | 28% | \$594.89 | \$475.91 | 20% | \$44.22 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Mailing Systems, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 37% |
| Percentage (%) Discount off Accessories | 35% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------------|---|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| 1FAB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | DEPARTMENT ACCOUNTING ENABLER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1EAF | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | NO ACCOUNTING SOFTWARE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAC | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVVIEW 50 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVVIEW 100 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAN | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVVIEW 300 DEPT ACCOUNTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FAW | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DFWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FNV | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | INVVIEW STARTUP KIT FOR DM125/225 | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| 1FNT | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENRGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FXA | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | METER INVVIEW DASHBOARD INTERFACE (ONE PER METER) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FXR | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | FUNDS MGMT METER FEATURE (DM SERIES) | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFB | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFD | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKE | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P RECEIVING APP FEATURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APKF | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SHIPPING APP FEATURE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 165/105 LPM SPEED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZEM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P900 COLOR PRINT MODULE | \$0.00 | \$0.00 | 0% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| AZCE | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ MONO PRINT MODULE | \$0.00 | \$0.00 | 0% | \$448.00 | \$358.40 | 20% | \$33.30 | n/a | n/a | n/a | n/a |
| AZCM | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ 3000 COLOR PRINT MODULE | \$0.00 | \$0.00 | 0% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| BMZI | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES BUSINESS MANAGER INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MP3W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 150 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$196.00 | \$156.80 | 20% | \$14.57 | n/a | n/a | n/a | n/a |
| MP4W | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 70 LB WEIGHTS & MEASURES APPROVED OPTION | \$0.00 | \$0.00 | 0% | \$253.00 | \$202.40 | 20% | \$18.80 | n/a | n/a | n/a | n/a |
| MSD1 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| MSF3 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ ENHANCED WOW FEEDER | \$0.00 | \$0.00 | 0% | \$2,186.00 | \$1,748.80 | 20% | \$162.46 | n/a | n/a | n/a | n/a |
| MSF6 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+3000SENDPRO9000 DLA PRELOADED FEEDER | \$0.00 | \$0.00 | 0% | \$2,186.00 | \$1,748.80 | 20% | \$162.46 | n/a | n/a | n/a | n/a |
| MSPKIT | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+™ SENDLITE INTERFACE KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9007 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P CONNECT+ SERIES DROP STACKER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90650 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9067 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER DISTRIBUTION KIT | \$100.00 | \$65.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| N199 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SCALE STAND (MP30) | \$100.00 | \$65.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ SENDPRO P SERIES VERTICAL MARKET FONTS | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APF9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ SENDPRO P CREATIVE FONTS | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90705 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | CONNECT+ SENDPRO P SERIES PC SYSTEM CONNECT | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW97182 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SV5A | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | DM SERIES ANALYTICS (50 ACCOUNTS) | \$204.00 | \$133.60 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90147 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$205.00 | \$133.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90701 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$205.00 | \$133.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWD | HIGH VOLUME MAILING SYSTEMS FURNITURE | ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE | \$260.00 | \$187.20 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90702 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER | \$300.00 | \$195.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BASIC ACCOUNTING (100 DEPT) | \$340.00 | \$221.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| 1FR4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | USPS BRM RATES | \$510.00 | \$331.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90020 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SIDE GUIDE - SENDPRO P900/CONNECT+ 3000 | \$510.00 | \$331.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWH | HIGH VOLUME MAILING SYSTEMS FURNITURE | BRIDGE FOR SENDPRO P SERIES CONSOLE | \$475.00 | \$334.20 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| M07-MST-4501 | HIGH VOLUME MAILING SYSTEMS FURNITURE | BASIC TABLE - 45-1/2 IN | \$514.00 | \$337.08 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | \$406.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| M07-MST-6801 | HIGH VOLUME MAILING SYSTEMS FURNITURE | BASIC TABLE - 68 IN | \$584.00 | \$420.48 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBG | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$720.00 | \$468.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90806 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | POWER STACKER EXTENSION | \$720.00 | \$468.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SPB5 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | BARCODE SCANNER | \$835.00 | \$542.75 | 35% | \$204.00 | \$163.20 | 20% | \$15.16 | n/a | n/a | n/a | n/a |
| SPY8 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$835.00 | \$542.75 | 35% | \$168.00 | \$134.40 | 20% | \$12.49 | n/a | n/a | n/a | n/a |
| MS54 | 1/2 DAY RATE IMPLEMENTATION SERVICE | MAILING IMPLEMENTATION 1/2 DAY RATE | \$750.00 | \$600.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD2 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$930.00 | \$604.50 | 35% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| SVW6 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE | \$1,100.00 | \$715.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPR | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ POWER STACKER | \$1,255.00 | \$815.75 | 35% | \$337.00 | \$269.60 | 20% | \$25.05 | n/a | n/a | n/a | n/a |
| APA4 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,350.00 | \$877.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| ACP-6028 | HIGH VOLUME MAILING SYSTEMS FURNITURE | MODULAR TABLE - 60 IN | \$1,255.00 | \$803.60 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZCT | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | GREEN CONNECT+ 1000 COLOR PRINT MODULE | \$1,465.00 | \$952.25 | 35% | \$558.00 | \$446.40 | 20% | \$41.47 | n/a | n/a | n/a | n/a |
| MP28 | HIGH VOLUME MAILING SYSTEMS FURNITURE | MODULAR TABLE - 72 IN | \$1,350.00 | \$927.00 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| M07-6801 | HIGH VOLUME MAILING SYSTEMS FURNITURE | STORAGE TABLE - 68 IN | \$1,350.00 | \$927.00 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA5 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,520.00 | \$988.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APSH | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 120 135 LPM SPEED | \$1,560.00 | \$1,014.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA7 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,835.00 | \$1,192.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSSD | DAY RATE IMPLEMENTATION SERVICE | MAILING IMPLEMENTATION DAY RATE | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWE | HIGH VOLUME MAILING SYSTEMS FURNITURE | CONSOLE | \$1,920.00 | \$1,382.40 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SVWA | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES CONSOLE WITH SCALE STAND | \$2,130.00 | \$1,384.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSF5 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,305.00 | \$1,498.25 | 35% | \$337.00 | \$269.60 | 20% | \$25.05 | n/a | n/a | n/a | n/a |
| APA9 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$2,360.00 | \$1,534.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APJ3 | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 270 170 LPM SPEED | \$6,295.00 | \$4,091.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZCY | HIGH VOLUME MAILING SYSTEMS | GREEN CONNECT+ 3000 NON-WOW | \$9,655.00 | \$6,082.65 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |
| AZCB | HIGH VOLUME MAILING SYSTEMS | SENDPRO P900 SERIES NON-WOW | \$13,260.00 | \$8,353.80 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|---|---------------------------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| AZCZ | HIGH VOLUME MAILING SYSTEMS | GREEN CONNECT+ 3000 SERIES WOW | \$13,880.00 | \$8,744.40 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |
| AFSK | HIGH VOLUME MAILING SYSTEMS ACCESSORIES | 110/205 LPM SPEED | \$13,645.00 | \$8,869.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBD | HIGH VOLUME MAILING SYSTEMS | SENDPRO P3000 SERIES WOW | \$19,310.00 | \$12,165.30 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |
| AZCR | HIGH VOLUME MAILING SYSTEMS | GREEN CONNECT+ 3000 PRO NON-WOW | \$21,030.00 | \$13,248.90 | 37% | \$2,727.00 | \$2,181.60 | 20% | \$202.67 | n/a | n/a | n/a | n/a |
| AZCS | HIGH VOLUME MAILING SYSTEMS | GREEN CONNECT+ 3000 PRO WOW | \$25,445.00 | \$16,030.35 | 37% | \$2,727.00 | \$2,181.60 | 20% | \$202.67 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Mailing Systems, Production | Offerors Response |
|---|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specification with this Solicitation Scope of Work. | |
| Percentage (%) Discount of MSRP Catalog | 17% |
| Percentage (%) Discount of Accessories | 15% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailbox Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If and user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 0% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|---------|--|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| IFAW | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES DEWORKS INTERFACE | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFB | PRODUCTION MAILING SYSTEMS ACCESSORIES | COLOR GRAPHICS PRINTING | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APFD | PRODUCTION MAILING SYSTEMS ACCESSORIES | ENERGY STAR ENABLED | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD1 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 10" COLOR TOUCH DISPLAY | \$0.00 | \$0.00 | 0% | n/a | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| MW9650 | PRODUCTION MAILING SYSTEMS ACCESSORIES | ROLL TAPE KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AP8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ SENDPRO P SERIES VERTICAL MARKET FONTS | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AP9 | PRODUCTION MAILING SYSTEMS ACCESSORIES | CONNECT+ SENDPRO P CREATIVE FONTS | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9718 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS LAN ADAPTER | \$155.00 | \$100.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9147 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS KEYBOARD | \$205.00 | \$133.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9070 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100' LAN CABLE | \$205.00 | \$133.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW90702 | PRODUCTION MAILING SYSTEMS ACCESSORIES | WIRELESS 4-PORT ROUTER | \$300.00 | \$195.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MW9620 | PRODUCTION MAILING SYSTEMS ACCESSORIES | SIDE GRIP - SENDPRO P3000/CONNECT+ 3000 | \$510.00 | \$331.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 100 DEPT ANALYTICS | \$625.00 | \$406.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBG | PRODUCTION MAILING SYSTEMS ACCESSORIES | BLACK GRAPHICS UPGRADE | \$720.00 | \$468.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| SP8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | BARCODE SCANNER | \$835.00 | \$542.75 | 35% | \$204.00 | \$133.20 | 20% | \$15.16 | n/a | n/a | n/a | n/a |
| SPY8 | PRODUCTION MAILING SYSTEMS ACCESSORIES | LASER PRINTER | \$835.00 | \$542.75 | 35% | \$168.00 | \$114.40 | 20% | \$12.49 | n/a | n/a | n/a | n/a |
| MSN4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 1/2 DAY RATE IMPLEMENTATION SERVICE | \$750.00 | \$600.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD2 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 15" COLOR TOUCH DISPLAY | \$930.00 | \$604.50 | 35% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| APA4 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 500 DEPT ANALYTICS | \$1,350.00 | \$877.50 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA5 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 1000 DEPT ANALYTICS | \$1,520.00 | \$988.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| APA7 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$1,835.00 | \$1,192.75 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSD3 | PRODUCTION MAILING SYSTEMS ACCESSORIES | MAILING IMPLEMENTATION DAY RATE | \$1,500.00 | \$1,200.00 | 20% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| MSPS | PRODUCTION MAILING SYSTEMS ACCESSORIES | SENDPRO P SERIES POWER STACKER | \$2,405.00 | \$1,498.25 | 35% | \$337.00 | \$269.60 | 20% | \$25.05 | n/a | n/a | n/a | n/a |
| APA9 | PRODUCTION MAILING SYSTEMS ACCESSORIES | 3000 DEPT ANALYTICS | \$2,360.00 | \$1,534.00 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBC | PRODUCTION MAILING SYSTEMS | SENDPRO P3000 SERIES NON-WOW | \$13,260.00 | \$8,353.80 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |
| APSK | PRODUCTION MAILING SYSTEMS ACCESSORIES | 110/205 LPM SPEED | \$13,645.00 | \$8,869.25 | 35% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| AZBD | PRODUCTION MAILING SYSTEMS | SENDPRO P3000 SERIES WOW | \$19,310.00 | \$12,165.30 | 37% | \$1,657.21 | \$1,325.77 | 20% | \$123.17 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Letter Openers, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP Catalog | 35% |
| Percentage (%) Discount off Accessories | 16% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|----------------------------|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| DLA2 | LETTER OPENERS, LOW VOLUME | DL200™ LETTER OPENER W/INSTALLATION & TRAINING | \$3,145.00 | \$2,044.25 | 35% | \$275.00 | \$220.00 | 20% | \$20.44 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Letter Openers - High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 25% |
| Percentage (%) Discount off Accessories | 16% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|-----------------------------|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| DLA3 | LETTER OPENERS, HIGH VOLUME | DL400™ HIGH SPEED LETTER OPENER W/INSTALLATION & TRAINING | \$5,550.00 | \$4,162.50 | 25% | \$620.00 | \$496.00 | 20% | \$46.08 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Letter Folders - Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|--------|---------------------------------------|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| TH7001 | LOW VOLUME LETTER FOLDERS | OFFICERIGHT FOLDER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DFHC | LOW VOLUME LETTER FOLDERS ACCESSORIES | HIGH CAPACITY EXTENSION | \$305.00 | \$250.10 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DF9C | LOW VOLUME LETTER FOLDERS | CROSS FOLD KIT | \$615.00 | \$504.30 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DFCS | LOW VOLUME LETTER FOLDERS ACCESSORIES | CONVEYOR STACKER | \$820.00 | \$672.40 | 18% | \$75.00 | \$60.00 | 20% | \$5.58 | n/a | n/a | n/a | n/a |
| DF80 | LOW VOLUME LETTER FOLDERS | OFFICERIGHT FOLDER | \$4,625.00 | \$3,792.50 | 18% | \$501.00 | \$400.80 | 20% | \$37.23 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Letter Folders, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 16% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|----------------------------|--------------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| DP90 | HIGH VOLUME LETTER FOLDERS | OFFICERIGHT FOLDER | \$5,850.00 | \$4,797.00 | 18% | \$751.00 | \$600.80 | 20% | \$55.82 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Inserters | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 20% |
| Percentage (%) Discount off Mailing Furniture | n/a |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$199.50/hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$399.00/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|---------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| 1E31 | Inserters - Production | LASER REPORT PRINTER | \$384.52 | \$308.00 | 20% | \$200.00 | \$190.00 | 5% |
| 3DPM | Inserters - Production | Operational Planner (Annual License) (site up to 50 Modules) | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921H | Inserters - Production | Upper Fold Plate | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921J | Inserters - Production | Lower Fold Plate | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921K | Inserters - Production | Lower Deflector | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921L | Inserters - Production | Upper Deflector | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921V | Inserters - Production | Add. Folding capability | \$9,916.00 | \$7,933.00 | 20% | \$692.00 | \$657.00 | 5% |
| 922R | Inserters - Production | 6-1/4" Lower Buckle Chute | \$5,355.00 | \$4,284.00 | 20% | \$419.00 | \$398.00 | 5% |
| ASV | Inserters - Production | Auto Signature Verification - ASV | \$2,215.00 | \$1,772.00 | 20% | \$0.00 | \$0.00 | 5% |
| CS07490 | Inserters - Production | DC Power Kit (needed on all input interfaces) | \$3,658.06 | \$2,926.00 | 20% | \$0.00 | \$0.00 | 5% |
| DFSE | Inserters - Production | DFW ENGINEERING SUPPORT | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| DITP | Inserters - Production | 90" Table- 110V | \$3,484.00 | \$2,787.00 | 20% | \$0.00 | \$0.00 | 5% |
| F7ZE | Inserters - Production | 30" Table Extension | \$581.00 | \$465.00 | 20% | \$0.00 | \$0.00 | 5% |
| FE3L | Inserters - Production | STD INSTALL PLC FM PER WK | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| FL2C | Inserters - Production | SUREFEED FEEDERS-SE 900EX | \$4,968.00 | \$3,974.00 | 20% | \$400.00 | \$380.00 | 5% |
| FL2D | Inserters - Production | SUREFEED FEEDERS-ECO900EX | \$6,323.00 | \$5,058.00 | 20% | \$491.00 | \$466.00 | 5% |
| FL2E | Inserters - Production | BELT TURNOVER | \$8,065.00 | \$6,452.00 | 20% | \$651.00 | \$618.00 | 5% |
| FL2F | Inserters - Production | BUMP TURN | \$4,516.00 | \$3,613.00 | 20% | \$364.00 | \$346.00 | 5% |
| FL3E | Inserters - Production | RS CHASSIS 6ST 10X13 PKG | \$149,871.00 | \$119,897.00 | 20% | \$12,080.00 | \$11,476.00 | 5% |
| FL3G | Inserters - Production | RS CHASSIS 9ST 10X13 PKG | \$165,065.00 | \$132,052.00 | 20% | \$13,304.00 | \$12,639.00 | 5% |
| FL3K | Inserters - Production | RS CHASSIS 12ST 10X13 PKG | \$180,258.00 | \$144,206.00 | 20% | \$14,529.00 | \$13,803.00 | 5% |
| FL56 | Inserters - Production | FPS Top Edge Marker | \$5,677.00 | \$4,542.00 | 20% | \$794.00 | \$754.00 | 5% |
| FL57 | Inserters - Production | FPS Bottom Edge Marker 6x9 | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| FL58 | Inserters - Production | FPS Bottom Edge Marker 10x13 | \$11,381.00 | \$9,105.00 | 20% | \$0.00 | \$0.00 | 5% |
| FL7E | Inserters - Production | FPS Flat Conveyor | \$6,581.00 | \$5,265.00 | 20% | \$253.00 | \$240.00 | 5% |
| FLFA | Inserters - Production | REPORT PRINTER | \$942.00 | \$754.00 | 20% | \$200.00 | \$190.00 | 5% |
| FLFB | Inserters - Production | 10X13 SERVO FEEDER | \$10,258.00 | \$8,206.00 | 20% | \$871.00 | \$827.00 | 5% |
| FLFC | Inserters - Production | 6X9 SERVO FEEDER | \$10,258.00 | \$8,206.00 | 20% | \$837.00 | \$795.00 | 5% |
| FLFD | Inserters - Production | SUREFEED FEEDERS | \$5,419.00 | \$4,335.00 | 20% | \$437.00 | \$415.00 | 5% |
| FLFE | Inserters - Production | SUREFEED FEEDERS | \$5,935.00 | \$4,748.00 | 20% | \$460.00 | \$437.00 | 5% |
| FLFH | Inserters - Production | SUREFEED FEEDERS | \$3,516.00 | \$2,813.00 | 20% | \$272.00 | \$258.00 | 5% |
| FLFM | Inserters - Production | 2 UP CUTTER | \$43,613.00 | \$34,890.00 | 20% | \$3,380.00 | \$3,211.00 | 5% |
| FLFN | Inserters - Production | 20" INLINE FOLDER | \$38,065.00 | \$30,452.00 | 20% | \$2,051.00 | \$1,948.00 | 5% |
| FLFP | Inserters - Production | FOLD PLATES | \$2,148.00 | \$1,718.00 | 20% | \$160.00 | \$152.00 | 5% |
| FLN0 | Inserters - Production | FLOWMASTER BLANK FEEDER | \$1,445.00 | \$1,156.00 | 20% | \$108.00 | \$103.00 | 5% |
| FLU0 | Inserters - Production | FRICTION FEED 6X9 FM RS | \$8,155.00 | \$6,524.00 | 20% | \$608.00 | \$578.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| FLUB | Inserters - Production | 6X9 THIN MATERIAL KIT FEE | \$9,355.00 | \$7,484.00 | 20% | \$591.00 | \$561.00 | 5% |
| FLV0 | Inserters - Production | FRICION FEED 10X13 FN RS | \$8,155.00 | \$6,524.00 | 20% | \$608.00 | \$578.00 | 5% |
| FLV1 | Inserters - Production | ROTARY FEEDER FM RS | \$20,800.00 | \$16,640.00 | 20% | \$1,547.00 | \$1,470.00 | 5% |
| FLVB | Inserters - Production | 10X13 THIN MATERIAL KIT F | \$9,355.00 | \$7,484.00 | 20% | \$591.00 | \$561.00 | 5% |
| FLY6 | Inserters - Production | 6' SPEED SORT | \$7,097.00 | \$5,678.00 | 20% | \$551.00 | \$523.00 | 5% |
| FLY7 | Inserters - Production | 9' SPEED SORT | \$7,871.00 | \$6,297.00 | 20% | \$611.00 | \$580.00 | 5% |
| FYA0 | Inserters - Production | BATCH | \$1,871.00 | \$1,497.00 | 20% | \$115.00 | \$109.00 | 5% |
| FYA1 | Inserters - Production | DOUBLE DETECT W ECO SEP | \$774.00 | \$619.00 | 20% | \$100.00 | \$95.00 | 5% |
| FYA2 | Inserters - Production | FDR SM PROD W SINGLE SEP | \$4,065.00 | \$3,252.00 | 20% | \$291.00 | \$276.00 | 5% |
| FYA3 | Inserters - Production | MULTI PURPOSE OPTION | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA4 | Inserters - Production | MULTI PURPOSE W/VAC OPT | \$1,032.00 | \$826.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA7 | Inserters - Production | FEEDMAX 9 FT CONVEYOR | \$1,205.00 | \$964.00 | 20% | \$120.00 | \$114.00 | 5% |
| FYA8 | Inserters - Production | FDR PIECE COUNT | \$837.00 | \$670.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA9 | Inserters - Production | RETRO REFLECTIVE TRIGGER | \$129.00 | \$103.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAA | Inserters - Production | MICROSWITCH TRIGGER | \$129.00 | \$103.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAB | Inserters - Production | DOUBLE DETECT | \$710.00 | \$568.00 | 20% | \$100.00 | \$95.00 | 5% |
| FYAC | Inserters - Production | MP/IJ | \$422.00 | \$338.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAD | Inserters - Production | MP/VAC | \$844.00 | \$675.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAE | Inserters - Production | MP/IJ | \$689.00 | \$551.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAF | Inserters - Production | 24VAC | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAG | Inserters - Production | 24VDC | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAH | Inserters - Production | 915/1015 24VDC S/S | \$406.00 | \$325.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAJ | Inserters - Production | RJ45 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAK | Inserters - Production | BK 660 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAL | Inserters - Production | BK 71B/765 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAM | Inserters - Production | 730 TABBBER | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAN | Inserters - Production | GEAR DOWN | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAR | Inserters - Production | MP/VAC | \$1,032.00 | \$826.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAS | Inserters - Production | VIDEOJET INTERFACE | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYB1 | Inserters - Production | BATCH OPTION | \$1,871.00 | \$1,497.00 | 20% | \$145.00 | \$138.00 | 5% |
| FYB3 | Inserters - Production | 9 FT CONVEYOR | \$7,613.00 | \$6,090.00 | 20% | \$489.00 | \$465.00 | 5% |
| FYB4 | Inserters - Production | 12 FT CONVEYOR | \$6,702.00 | \$5,362.00 | 20% | \$519.00 | \$493.00 | 5% |
| FYB6 | Inserters - Production | 9FT SORT CONVEYOR 220V | \$7,935.00 | \$6,348.00 | 20% | \$611.00 | \$580.00 | 5% |
| FYC0 | Inserters - Production | ENCODER mount (SECAP) | \$138.00 | \$110.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC1 | Inserters - Production | ENCODER MOUNT FOR MCS | \$335.00 | \$268.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC2 | Inserters - Production | ENCODER MOUNT FOR DOMINO | \$288.00 | \$230.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC3 | Inserters - Production | SPEED FOLLOW OPTION | \$2,090.00 | \$1,672.00 | 20% | \$162.00 | \$154.00 | 5% |
| FYC4 | Inserters - Production | DUAL MOTOR | \$2,097.00 | \$1,678.00 | 20% | \$103.00 | \$98.00 | 5% |
| FYC5 | Inserters - Production | CANTILEVERED FEEDER STAND | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC6 | Inserters - Production | MONITOR STAND (STD) | \$258.00 | \$206.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC7 | Inserters - Production | MONITOR STAND (SECAP) | \$654.00 | \$523.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC8 | Inserters - Production | 20IN INF D CANTILVR 3 BELT | \$3,355.00 | \$2,684.00 | 20% | \$251.00 | \$238.00 | 5% |
| FYC9 | Inserters - Production | 20IN INF D CANTILVR 5 BELT | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| FYCA | Inserters - Production | FIT FDR STAND NO DOORS | \$1,613.00 | \$1,290.00 | 20% | \$114.00 | \$108.00 | 5% |
| FYCB | Inserters - Production | FIT FDR STAND DOORS | \$2,174.00 | \$1,739.00 | 20% | \$148.00 | \$141.00 | 5% |
| FYCE | Inserters - Production | ADPHOS DRYER 301201 3KW | \$5,406.00 | \$4,325.00 | 20% | \$419.00 | \$398.00 | 5% |
| FYCF | Inserters - Production | ADPHOS DRYER 301203 6KW | \$8,761.00 | \$7,009.00 | 20% | \$679.00 | \$645.00 | 5% |
| FYCG | Inserters - Production | ADPHOS DRYER 301204 9KW | \$12,632.00 | \$10,106.00 | 20% | \$979.00 | \$930.00 | 5% |
| FYCS | Inserters - Production | PROGRAMMABLE ENCODER | \$1,334.00 | \$1,067.00 | 20% | \$103.00 | \$98.00 | 5% |
| FYCU | Inserters - Production | 14.5" WIDE BELT FIT 56 | \$3,019.00 | \$2,415.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCV | Inserters - Production | 14.5 INCH WIDE BELT FIT 7 | \$2,865.00 | \$2,292.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCX | Inserters - Production | 9000W DRYER MOUNT | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCY | Inserters - Production | PROGRAMMABLE ENCODER | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCZ | Inserters - Production | 300 PPI (MSC) | \$258.00 | \$206.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYDB | Inserters - Production | VIDEO-JET FRAMING & CABLES | \$387.00 | \$310.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYF2 | Inserters - Production | APAS-72 Single Card Fdr incl Feedmax S and output stacker | \$68,387.00 | \$54,710.00 | 20% | \$5,171.00 | \$4,912.00 | 5% |
| FYF3 | Inserters - Production | APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr | \$108,732.00 | \$86,986.00 | 20% | \$6,154.00 | \$5,846.00 | 5% |
| FYF4 | Inserters - Production | 2ND CARD FEEDER | \$25,806.00 | \$20,645.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| FYF5 | Inserters - Production | APAS-112 (Single Card Feeder) | \$89,677.00 | \$71,742.00 | 20% | \$6,142.00 | \$5,835.00 | 5% |
| FYK0 | Inserters - Production | FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN | \$98,065.00 | \$78,452.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYK1 | Inserters - Production | FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN | \$84,374.00 | \$67,499.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| FYK2 | Inserters - Production | FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN | \$109,419.00 | \$87,535.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYK3 | Inserters - Production | FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN | \$133,123.00 | \$106,498.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYKA | Inserters - Production | W/ROTARY FDR & COMPRESSOR | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| FYKB | Inserters - Production | FLAWSORT CONVEYOR | \$7,381.00 | \$5,905.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYKF | Inserters - Production | ASSY 10X13 TURNOVER IF | \$16,039.00 | \$12,831.00 | 20% | \$1,195.00 | \$1,135.00 | 5% |
| FYM6 | Inserters - Production | OEM 2 CONTROLLER REBUILD | \$1,955.00 | \$1,564.00 | 20% | \$152.00 | \$144.00 | 5% |
| FYR9 | Inserters - Production | FIT DVRT STAND ALONE 220V | \$7,742.00 | \$6,194.00 | 20% | \$600.00 | \$570.00 | 5% |
| FYS0 | Inserters - Production | EXTRA STA FDR 110V | \$5,548.00 | \$4,438.00 | 20% | \$385.00 | \$366.00 | 5% |
| FYS1 | Inserters - Production | EXTRA STA FDR 220V | \$5,935.00 | \$4,748.00 | 20% | \$411.00 | \$390.00 | 5% |
| FYS2 | Inserters - Production | 900EI REPLACMNT FDR 110V | \$4,323.00 | \$3,458.00 | 20% | \$309.00 | \$294.00 | 5% |
| FYS3 | Inserters - Production | 900EI REPLACMNT FDR 220V | \$4,452.00 | \$3,562.00 | 20% | \$319.00 | \$303.00 | 5% |
| FYS4 | Inserters - Production | 1200EI REPLACMNT FDR 110V | \$5,935.00 | \$4,748.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS5 | Inserters - Production | 1200EI REPLACMNT FDR 220V | \$5,935.00 | \$4,748.00 | 20% | \$445.00 | \$423.00 | 5% |
| FYS6 | Inserters - Production | 1500 CONT FDR 15 IN 110V | \$6,323.00 | \$5,058.00 | 20% | \$437.00 | \$415.00 | 5% |
| FYS7 | Inserters - Production | 1500 CONT FDR 15 IN 220V | \$6,323.00 | \$5,058.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS8 | Inserters - Production | 1200 CONT FDR 12 IN 110V | \$4,697.00 | \$3,758.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS9 | Inserters - Production | 1200 CONT FDR 12 IN 220V | \$4,697.00 | \$3,758.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYSA | Inserters - Production | FORCEFLEX FDR 14 IN 110V | \$11,484.00 | \$9,187.00 | 20% | \$627.00 | \$596.00 | 5% |
| FYSB | Inserters - Production | FORCEFLEX FDR 14 IN 220V | \$11,484.00 | \$9,187.00 | 20% | \$651.00 | \$618.00 | 5% |
| FYSC | Inserters - Production | FORCEFLEX FDR 20 IN 110V | \$14,194.00 | \$11,355.00 | 20% | \$732.00 | \$695.00 | 5% |
| FYSD | Inserters - Production | FORCEFLEX FDR 20 IN 220V | \$14,194.00 | \$11,355.00 | 20% | \$665.00 | \$632.00 | 5% |
| FYSE | Inserters - Production | FEEDMAX HI CAP FDR 110V | \$15,355.00 | \$12,284.00 | 20% | \$1,062.00 | \$1,009.00 | 5% |
| FYSF | Inserters - Production | FEEDMAX HI CAP FDR 220V | \$15,355.00 | \$12,284.00 | 20% | \$1,056.00 | \$1,003.00 | 5% |
| FYSG | Inserters - Production | 6' FEEDMAX S | \$20,129.00 | \$16,103.00 | 20% | \$1,269.00 | \$1,206.00 | 5% |
| FYSJ | Inserters - Production | PKG FDR 6 IN 110V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYSK | Inserters - Production | PKG FDR 6 IN 220V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYSL | Inserters - Production | PKG FDR 12 IN 110V | \$8,387.00 | \$6,710.00 | 20% | \$751.00 | \$713.00 | 5% |
| FYSM | Inserters - Production | PKG FDR 12 IN 220V | \$8,387.00 | \$6,710.00 | 20% | \$751.00 | \$713.00 | 5% |
| FYSN | Inserters - Production | PKG FDR 18 IN 110V | \$10,177.00 | \$8,142.00 | 20% | \$911.00 | \$865.00 | 5% |
| FYSP | Inserters - Production | PKG FDR 18 IN 220V | \$10,177.00 | \$8,142.00 | 20% | \$911.00 | \$865.00 | 5% |
| FYT0 | Inserters - Production | FFX SERVO FDR 14 IN 110V | \$25,794.00 | \$20,635.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| FYT1 | Inserters - Production | FFX SERVO FDR 14 IN 220V | \$25,794.00 | \$20,635.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| FYT2 | Inserters - Production | FDR SM PROD-SNGL SEP 220V | \$4,335.00 | \$3,468.00 | 20% | \$315.00 | \$299.00 | 5% |
| FYT3 | Inserters - Production | FFX SERVO FDR 20 IN 220V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYT4 | Inserters - Production | PKG SERVO FDR 6 IN 110V | \$21,355.00 | \$17,084.00 | 20% | \$1,655.00 | \$1,572.00 | 5% |
| FYT5 | Inserters - Production | PKG SERVO FDR 6 IN 220V | \$21,355.00 | \$17,084.00 | 20% | \$1,655.00 | \$1,572.00 | 5% |
| FYT6 | Inserters - Production | PKG SERVO FDR 12 IN 110V | \$22,581.00 | \$18,065.00 | 20% | \$1,751.00 | \$1,663.00 | 5% |
| FYT7 | Inserters - Production | PKG SERVO FDR 12 IN 220V | \$22,581.00 | \$18,065.00 | 20% | \$1,751.00 | \$1,663.00 | 5% |
| FYY0 | Inserters - Production | BUMP TURN 110V | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| FYY2 | Inserters - Production | STAND ALONE BELT TO 110V | \$10,903.00 | \$8,722.00 | 20% | \$851.00 | \$808.00 | 5% |
| FYY4 | Inserters - Production | FBI NEW STYLE | \$13,166.00 | \$10,533.00 | 20% | \$1,020.00 | \$969.00 | 5% |
| FYY5 | Inserters - Production | 6 FT SORT CONVEYOR 110V | \$8,903.00 | \$7,122.00 | 20% | \$578.00 | \$549.00 | 5% |
| FYY6 | Inserters - Production | 6 FT SORT CONVEYOR 220V | \$8,903.00 | \$7,122.00 | 20% | \$578.00 | \$549.00 | 5% |
| FYY7 | Inserters - Production | 6 FT CONVEYOR SPD UP 110V | \$8,710.00 | \$6,968.00 | 20% | \$542.00 | \$515.00 | 5% |
| FYY8 | Inserters - Production | 6 FT CONVEYOR SPD UP 220V | \$8,516.00 | \$6,813.00 | 20% | \$472.00 | \$448.00 | 5% |
| FYYW | Inserters - Production | 9 FT CONVEYOR SPD UP 220V | \$10,194.00 | \$8,155.00 | 20% | \$489.00 | \$465.00 | 5% |
| FYYX | Inserters - Production | 12 FT CONVEYOR SPDUP 220V | \$6,702.00 | \$5,362.00 | 20% | \$519.00 | \$493.00 | 5% |
| IA08 | Inserters - Production | MSE, PPS 2"+2", EFS 44" | \$97,419.00 | \$77,935.00 | 20% | \$6,560.00 | \$6,232.00 | 5% |
| IA0C | Inserters - Production | MSE, PPS 2"+2", VTT 19" | \$90,323.00 | \$72,258.00 | 20% | \$5,900.00 | \$5,605.00 | 5% |
| IA0D | Inserters - Production | LayoutDesigner Basic Seat | \$3,097.00 | \$2,478.00 | 20% | \$500.00 | \$475.00 | 5% |
| IA0E | Inserters - Production | LayoutDesigner Adv Seat | \$11,097.00 | \$8,878.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| IA0F | Inserters - Production | PPS Startup Kit, 2" print | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| IA0G | Inserters - Production | PPM iData Task Advanced | \$10,323.00 | \$8,258.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| IJS7 | Inserters - Production | Rival/MSE,PPS 2" w/ Y315B PACKAGE - SALES PCN | \$83,871.00 | \$67,097.00 | 20% | \$5,300.00 | \$5,035.00 | 5% |
| IJS8 | Inserters - Production | Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN | \$96,774.00 | \$77,419.00 | 20% | \$6,500.00 | \$6,175.00 | 5% |
| MD26 | Inserters - Production | SURFEED SPEED SORT 9' | \$9,529.00 | \$7,623.00 | 20% | \$672.00 | \$638.00 | 5% |
| MD30 | Inserters - Production | VACUUM BASE W/READER | \$19,355.00 | \$15,484.00 | 20% | \$1,560.00 | \$1,482.00 | 5% |
| PD30 | Inserters - Production | Operator Analysis (Up to 15 Oper) | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD31 | Inserters - Production | Operator Analysis Additional | \$290.00 | \$232.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD32 | Inserters - Production | KPI Dashboard | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD33 | Inserters - Production | KPI Dashboard Additional | \$6,387.00 | \$5,110.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| PD34 | Inserters - Production | Change Over Analysis | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD35 | Inserters - Production | Change Over Analysis Additional | \$2,452.00 | \$1,962.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD36 | Inserters - Production | OEE | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD37 | Inserters - Production | OEE Additional | \$2,452.00 | \$1,962.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD38 | Inserters - Production | Operational Planner Additional Module | \$290.00 | \$232.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDC1 | Inserters - Production | Clarity Optimizer (Productivity Service Engagement, per hr.) | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHA | Inserters - Production | Help Desk 5x12 Q1-2 | \$9,935.00 | \$7,948.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHB | Inserters - Production | Help Desk 7x24 Q1-2 | \$11,355.00 | \$9,084.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHC | Inserters - Production | Helpdesk 5x12 Q 3-9 | \$8,516.00 | \$6,813.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHD | Inserters - Production | Help Desk 7x24 Q3-9 | \$9,935.00 | \$7,948.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHE | Inserters - Production | Helpdk-Connect 5x12 Q 1-2 | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHG | Inserters - Production | Helpdk-Connect 5x12 Q 3-9 | \$7,742.00 | \$6,194.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHH | Inserters - Production | Help Desk Connect 7x24 Q3-10 | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDPN | Inserters - Production | P&P Leadership Training 1 day | \$1,929.00 | \$1,543.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDPF | Inserters - Production | P&P Leadership Training 2.5 day | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| PGMZ | Inserters - Production | Laser Report Printer, Rival | \$385.00 | \$308.00 | 20% | \$0.00 | \$0.00 | 5% |
| PL2S | Inserters - Production | 2D Scanner | \$4,839.00 | \$3,871.00 | 20% | \$300.00 | \$285.00 | 5% |
| PLAC | Inserters - Production | Pulse AC 4000 Accumulator | \$5,284.00 | \$4,227.00 | 20% | \$328.00 | \$312.00 | 5% |
| PLBE | Inserters - Production | Back End Camera Mounting Kit | \$587.10 | \$470.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLBF | Inserters - Production | Pulse BF 4000 Bookletfeeder | \$4,929.00 | \$3,943.00 | 20% | \$306.00 | \$291.00 | 5% |
| PLBL | Inserters - Production | Belt Stacker inline feed kit | \$323.00 | \$258.00 | 20% | \$20.00 | \$19.00 | 5% |
| PLBP | Inserters - Production | Mid-tier Interface | \$2,348.39 | \$1,879.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLBS | Inserters - Production | Pulse BST 4000 Beltstacker | \$4,929.00 | \$3,943.00 | 20% | \$306.00 | \$291.00 | 5% |
| PLCF | Inserters - Production | Pulse Configuration Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLFD | Inserters - Production | Pulse MF 4000 Mailfeeder (Base Module) w/ Tower Feeder | \$21,458.00 | \$17,166.00 | 20% | \$1,331.00 | \$1,264.00 | 5% |
| PLFL | Inserters - Production | Pulse MFF 4000 Multifunction Folder | \$23,806.00 | \$19,045.00 | 20% | \$1,476.00 | \$1,402.00 | 5% |
| PLHC | Inserters - Production | High capacity bin kit (takes 2 feeder positions) | \$1,097.00 | \$878.00 | 20% | \$68.00 | \$65.00 | 5% |
| PLIB | Inserters - Production | Interface Box for PB Sheet Feeder | \$2,116.13 | \$1,693.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLMD | Inserters - Production | Pulse DMI 4000 Inserter w/ GUI Touchscreen | \$42,735.00 | \$34,188.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |
| PLOB | Inserters - Production | Interface Box for Output Reader (Backend) with SW | \$2,419.35 | \$1,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLPW | Inserters - Production | Pedal Kit | \$587.10 | \$470.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLSC | Inserters - Production | OMR/BCR kit | \$6,968.00 | \$5,574.00 | 20% | \$432.00 | \$410.00 | 5% |
| PLSW | Inserters - Production | DC Interface | \$1,876.83 | \$1,501.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLTR | Inserters - Production | Pulse Install & training | \$2,730.00 | \$2,184.00 | 20% | \$0.00 | \$0.00 | 5% |
| PM | Inserters - Production | Proj Mgt support/wk | \$7,097.00 | \$5,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| PULA | Inserters - Production | PULSE INSERTER PACKAGE - up to 50K/month | \$143,549.00 | \$114,839.00 | 20% | \$10,178.00 | \$9,668.80 | 5% |
| PULB | Inserters - Production | PULSE INSERTER PACKAGE - 50-100K/month | \$145,682.00 | \$116,546.00 | 20% | \$11,973.00 | \$11,374.40 | 5% |
| PULC | Inserters - Production | PULSE INSERTER PACKAGE - 100-150K/month | \$147,815.00 | \$118,252.00 | 20% | \$13,769.00 | \$13,080.80 | 5% |
| R254C | Inserters - Production | CHECK SIGNING KIT FOR R254 | \$11,645.00 | \$9,316.00 | 20% | \$1,580.00 | \$1,501.00 | 5% |
| R268 | Inserters - Production | Barcode Scan-(1st Chnl) | \$4,258.00 | \$3,406.00 | 20% | \$671.00 | \$637.00 | 5% |
| R278 | Inserters - Production | OMR Scan- R451/3 (1st Chnl) | \$2,761.00 | \$2,209.00 | 20% | \$643.00 | \$611.00 | 5% |
| R279 | Inserters - Production | OMR Scan- R451/3 (Add'l Chnl) | \$3,458.00 | \$2,766.00 | 20% | \$618.00 | \$587.00 | 5% |
| R751 | Inserters - Production | DM16K (Non-PB System Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R752 | Inserters - Production | DM16K (PB System Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R753 | Inserters - Production | DM16KR (Non-PB Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R754 | Inserters - Production | DM16KR (PB Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R756 | Inserters - Production | DM Infinity DM16KR Non PB | \$17,419.00 | \$13,935.00 | 20% | \$1,606.00 | \$1,526.00 | 5% |
| R763 | Inserters - Production | DM INFINITY 22K SYSTEM | \$32,252.00 | \$25,802.00 | 20% | \$0.00 | \$0.00 | 5% |
| R764 | Inserters - Production | DM16KR (New Placements) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R765 | Inserters - Production | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$11,290.00 | \$9,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| R766 | Inserters - Production | DM16KR (New - Competitive Displacement) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R767 | Inserters - Production | DM INFINITY-MPS26K Resettable | \$34,194.00 | \$27,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76L | Inserters - Production | DM INFINITY LOOK-AHEAD PHOTOCCELL KIT | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76P | Inserters - Production | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$2,710.00 | \$2,168.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76X | Inserters - Production | B&H Modular Output Kit | \$671.00 | \$537.00 | 20% | \$0.00 | \$0.00 | 5% |
| R772 | Inserters - Production | DM Infinity Series Accounting Integration Kit for 1 Meter | \$710.00 | \$568.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77F | Inserters - Production | DM INFINITY STATION 16K | \$35,751.00 | \$28,601.00 | 20% | \$1,606.00 | \$1,526.00 | 5% |
| R77G | Inserters - Production | DM INFINITY STATION 22K | \$43,725.00 | \$34,980.00 | 20% | \$2,647.00 | \$2,515.00 | 5% |
| R77W | Inserters - Production | B&H Integrated Output Kit | \$1,677.00 | \$1,342.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77X | Inserters - Production | Accessory Kit (Hasler, Short Deck, S309) | \$406.00 | \$325.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77Y | Inserters - Production | DM INFINITY ROLLUP MOD | \$127,484.00 | \$101,987.00 | 20% | \$12,335.00 | \$11,718.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| RD18 | Inserters - Production | THERMAL TRANSFER LABEL PRINTER KIT | \$1,372.00 | \$1,098.00 | 20% | \$63.00 | \$60.00 | 5% |
| RD23 | Inserters - Production | Collation Log - Fixed Format | \$10,671.00 | \$8,537.00 | 20% | \$1,240.00 | \$1,178.00 | 5% |
| RD2A | Inserters - Production | Videk Camera-Input | \$18,839.00 | \$15,071.00 | 20% | \$2,232.00 | \$2,120.00 | 5% |
| RD2C | Inserters - Production | Videk Camera-Output | \$19,355.00 | \$15,484.00 | 20% | \$2,232.00 | \$2,120.00 | 5% |
| RD2D | Inserters - Production | Camera Scan-Input, Videk | \$15,161.00 | \$12,129.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD2E | Inserters - Production | Camera Scan-Chassis, Videk | \$14,581.00 | \$11,665.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD2F | Inserters - Production | Camera Scan-Output, Videk | \$16,194.00 | \$12,955.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD34 | Inserters - Production | DC COMPUTER (WIN 7) | \$7,742.00 | \$6,194.00 | 20% | \$600.00 | \$570.00 | 5% |
| RD35 | Inserters - Production | DC-RTP COMPUTER (WIN 7) | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| RD36 | Inserters - Production | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$9,677.00 | \$7,742.00 | 20% | \$751.00 | \$713.00 | 5% |
| RD3G | Inserters - Production | Fault-Tolerant DC Server | \$70,714.00 | \$56,571.00 | 20% | \$15,000.00 | \$14,250.00 | 5% |
| RD3J | Inserters - Production | DC Computer | \$9,032.00 | \$7,226.00 | 20% | \$631.00 | \$599.00 | 5% |
| RD3K | Inserters - Production | APS DC Computer | \$7,742.00 | \$6,194.00 | 20% | \$631.00 | \$599.00 | 5% |
| RD3M | Inserters - Production | DC Standard Server | \$18,168.00 | \$14,534.00 | 20% | \$1,400.00 | \$1,330.00 | 5% |
| RD3N | Inserters - Production | DC Mid-range Server | \$33,090.00 | \$26,472.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RD3R | Inserters - Production | REMOTE OPERATOR CONSOLE | \$2,058.00 | \$1,646.00 | 20% | \$175.00 | \$166.00 | 5% |
| RD3S | Inserters - Production | DC Workstation Computer XP-InSite | \$3,048.00 | \$2,438.00 | 20% | \$213.00 | \$202.00 | 5% |
| RD3Z | Inserters - Production | DC Computer MSE SD API Inputs | \$9,032.00 | \$7,226.00 | 20% | \$874.00 | \$830.00 | 5% |
| RD4A | Inserters - Production | Camera Scan Kit--Input (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4B | Inserters - Production | Camera Scan Kit--Enclosure (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4C | Inserters - Production | Camera Scan Kit--Output (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4Z | Inserters - Production | PI Direct Access 1 to 4 Inserters | \$12,903.00 | \$10,322.00 | 20% | \$3,000.00 | \$2,850.00 | 5% |
| RD5A | Inserters - Production | MBS Kit-Single Line (Std Barcode) | \$6,387.00 | \$5,110.00 | 20% | \$380.00 | \$361.00 | 5% |
| RD5D | Inserters - Production | MBS H' Top Raster Scanner (Narrow Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$380.00 | \$361.00 | 5% |
| RD5N | Inserters - Production | MBS C' Top Scan Single Line 2 Channels (Non-raster Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5P | Inserters - Production | MBS C' Top Raster Scan Single Line 2 Channels (Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5R | Inserters - Production | MBS C' Bottom Raster Scan Single Line 2 Channels (Non-raster Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$1,031.00 | \$979.00 | 5% |
| RD5S | Inserters - Production | MBS C' Bottom Scan Single Line 2 Channels (Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5T | Inserters - Production | MBS SERIES OP SEALER SCAN | \$6,284.00 | \$5,027.00 | 20% | \$564.00 | \$536.00 | 5% |
| RD5U | Inserters - Production | MBS SERIES OUTPUT SEALER | \$6,284.00 | \$5,027.00 | 20% | \$564.00 | \$536.00 | 5% |
| RD5X | Inserters - Production | MBS APS Output Sealer Scan Single Line (Non-raster/std Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RD5Y | Inserters - Production | MBS APS Output Sealer Raster Scanner (Narrow Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RD5Z | Inserters - Production | PI Direct Access 5+ Inserters | \$19,355.00 | \$15,484.00 | 20% | \$5,000.00 | \$4,750.00 | 5% |
| RD60 | Inserters - Production | Direct Reports with Meter Report | \$7,123.00 | \$5,698.00 | 20% | \$828.00 | \$787.00 | 5% |
| RD62 | Inserters - Production | DC Workstation Base Software | \$6,839.00 | \$5,471.00 | 20% | \$795.00 | \$755.00 | 5% |
| RD67 | Inserters - Production | Application Engineering in Manufacturing | \$2,323.00 | \$1,858.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD68 | Inserters - Production | Prioritized Select SW | \$22,194.00 | \$17,755.00 | 20% | \$2,580.00 | \$2,451.00 | 5% |
| RD69 | Inserters - Production | Outsort On Account Number | \$11,032.00 | \$8,826.00 | 20% | \$1,282.00 | \$1,218.00 | 5% |
| RD6A | Inserters - Production | Camera Scan Kit--Input (Cognex 4000) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD6B | Inserters - Production | Camera Scan Kit--Output (Cognex 4000) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD6L | Inserters - Production | Camera Scanning Vert.Stacker -Output (Cognex) | \$25,800.00 | \$20,640.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RD6Y | Inserters - Production | V-Bin with Videk | \$25,800.00 | \$20,640.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD70 | Inserters - Production | Insert Verification Software | \$7,806.00 | \$6,245.00 | 20% | \$907.00 | \$862.00 | 5% |
| RD71 | Inserters - Production | Weight Verification Software | \$21,419.00 | \$17,135.00 | 20% | \$2,491.00 | \$2,366.00 | 5% |
| RD72 | Inserters - Production | Total Weigh with Prioritized Select Software | \$22,194.00 | \$17,755.00 | 20% | \$2,580.00 | \$2,451.00 | 5% |
| RD73 | Inserters - Production | Resettable Meter Control Software | \$7,161.00 | \$5,729.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD78 | Inserters - Production | Intelligent Inkjet Printing - Text/Graphics | \$28,387.00 | \$22,710.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RD7G | Inserters - Production | DC FILE SERVER-LOW END | \$15,484.00 | \$12,387.00 | 20% | \$1,800.00 | \$1,710.00 | 5% |
| RD7H | Inserters - Production | PI DIRECT ACCESS LOCAL REPORTING | \$6,452.00 | \$5,162.00 | 20% | \$251.00 | \$238.00 | 5% |
| RD7S | Inserters - Production | PRINT+ SERVER - PART OF Y35D PKG | \$0.00 | \$0.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| RD7T | Inserters - Production | PRINT+ WORKSTATION | \$6,452.00 | \$5,162.00 | 20% | \$660.00 | \$627.00 | 5% |
| RD80 | Inserters - Production | MasterTrack Chassis High Integrity Software | \$34,194.00 | \$27,355.00 | 20% | \$3,975.00 | \$3,776.00 | 5% |
| RD86 | Inserters - Production | DC BASIC PACKAGE SOFTWARE | \$15,484.00 | \$12,387.00 | 20% | \$2,700.00 | \$2,565.00 | 5% |
| RD87 | Inserters - Production | Prime DC | \$28,387.00 | \$22,710.00 | 20% | \$6,182.00 | \$5,873.00 | 5% |
| RD88 | Inserters - Production | Advanced DC | \$52,903.00 | \$42,322.00 | 20% | \$13,598.00 | \$12,918.00 | 5% |
| RD8A | Inserters - Production | Upgrade Prime DC To Advanced DC | \$70,968.00 | \$56,774.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD8P | Inserters - Production | DC KEY PPMCP INTERFACE | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD8Q | Inserters - Production | DC Key OpenDC interface | \$11,355.00 | \$9,084.00 | 20% | \$880.00 | \$836.00 | 5% |
| RD8V | Inserters - Production | 36K SHEETFEEDER DC KEY | \$0.00 | \$0.00 | 20% | \$1,535.00 | \$1,458.00 | 5% |
| RD92 | Inserters - Production | Filebase Enabler | \$20,645.00 | \$16,516.00 | 20% | \$3,200.00 | \$3,040.00 | 5% |
| RD95 | Inserters - Production | Output Scanning-Sequence Check - Stand-Alone Inserters | \$10,839.00 | \$8,671.00 | 20% | \$1,260.00 | \$1,197.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| RDA8 | Inserters - Production | Scanning kit - Moving Beam (input or output, per channel) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RDA9 | Inserters - Production | Camera Scan kit (non-Cognex; input or output, per channel) | \$22,194.00 | \$17,755.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RDB1 | Inserters - Production | MSM to Infinity Mtr Conn. Kit-1 meter | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDB2 | Inserters - Production | MSM to Infinity Mtr Conn. Kit-2 meters | \$1,161.00 | \$929.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDB3 | Inserters - Production | MSM to Infinity Mtr Conn. Kit-3 meters | \$1,289.00 | \$1,031.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDBV | Inserters - Production | DFWorks Base Server Pkg | \$24,129.00 | \$19,303.00 | 20% | \$2,805.00 | \$2,665.00 | 5% |
| RDC0 | Inserters - Production | ADF Integ-Config-Test Services | \$1,805.00 | \$1,444.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC1 | Inserters - Production | ADF RA-Project Mgmt Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC2 | Inserters - Production | On-site Install Services (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC3 | Inserters - Production | On-site Training Services (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC4 | Inserters - Production | Engineering On-site Sup (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC5 | Inserters - Production | DFW Custom Development Svcs | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC6 | Inserters - Production | DFW Custom Test-Doc Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC7 | Inserters - Production | DFW Misc Professional Services | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDD3 | Inserters - Production | 22U RACK-MISSION CRITICAL | \$21,290.00 | \$17,032.00 | 20% | \$1,651.00 | \$1,568.00 | 5% |
| RDD4 | Inserters - Production | 42U RACK-MISSION CRITICAL | \$21,935.00 | \$17,548.00 | 20% | \$1,700.00 | \$1,615.00 | 5% |
| RDD5 | Inserters - Production | 22U RELIAVOTE SERVER PACK | \$5,548.00 | \$4,438.00 | 20% | \$387.00 | \$368.00 | 5% |
| RDD8 | Inserters - Production | DIRECTVIEW INTERFACE | \$3,871.00 | \$3,097.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| RDDA | Inserters - Production | DIRECTVIEW DASHBOARD | \$15,484.00 | \$12,387.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RDEN | Inserters - Production | PI DA ENABLER (RD8N x 5) W/ INSTALL | \$16,129.00 | \$12,903.00 | 20% | \$2,500.00 | \$2,375.00 | 5% |
| RDEV | Inserters - Production | DFWorks Ent Server Pkg | \$82,581.00 | \$66,065.00 | 20% | \$8,775.00 | \$8,336.00 | 5% |
| RDFY | Inserters - Production | DC Verify Prime DC Sys | \$32,258.00 | \$25,806.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RDFZ | Inserters - Production | DC Verify Adv DC Sys | \$12,903.00 | \$10,322.00 | 20% | \$100.00 | \$95.00 | 5% |
| RDG0 | Inserters - Production | DC Mid-Range Server Hdwr - No Rack | \$26,581.00 | \$21,265.00 | 20% | \$1,854.00 | \$1,761.00 | 5% |
| RDG1 | Inserters - Production | DFWorks Base Server | \$17,419.00 | \$13,935.00 | 20% | \$2,025.00 | \$1,924.00 | 5% |
| RDG2 | Inserters - Production | DFWorks Std Server | \$28,387.00 | \$22,710.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RDG3 | Inserters - Production | DIRECTVIEW STD SERVER | \$16,774.00 | \$13,419.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RDG4 | Inserters - Production | 8-PORT GB MANAGED NETWORK SWITCH | \$1,115.00 | \$892.00 | 20% | \$78.00 | \$74.00 | 5% |
| RDGE | Inserters - Production | DFWorks Ent Server | \$54,194.00 | \$43,355.00 | 20% | \$6,300.00 | \$5,985.00 | 5% |
| RDGS | Inserters - Production | DIRECTVIEW BASE SERVER | \$14,194.00 | \$11,355.00 | 20% | \$1,691.00 | \$1,606.00 | 5% |
| RDH0 | Inserters - Production | APS Advanced DC | \$52,903.00 | \$42,322.00 | 20% | \$14,100.00 | \$13,395.00 | 5% |
| RDH3 | Inserters - Production | APS Edge 26k DC key | \$22,581.00 | \$18,065.00 | 20% | \$10,920.00 | \$10,374.00 | 5% |
| RDM2 | Inserters - Production | MSM to Infinity Mtr Connection Kit-2 non-digital meters | \$10,194.00 | \$8,155.00 | 20% | \$1,158.00 | \$1,100.00 | 5% |
| RDM5 | Inserters - Production | MAILSTREAM MONITOR-1METER | \$10,994.00 | \$8,795.00 | 20% | \$1,373.00 | \$1,304.00 | 5% |
| RDMP | Inserters - Production | UTILITY WORKSTATION W/ MONITOR - SALES PCN | \$3,484.00 | \$2,787.00 | 20% | \$277.00 | \$263.00 | 5% |
| RDMR | Inserters - Production | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) | \$15,406.00 | \$12,325.00 | 20% | \$1,171.00 | \$1,112.00 | 5% |
| RDN1 | Inserters - Production | Msm Rollup Integrity Module | \$51,484.00 | \$41,187.00 | 20% | \$6,675.00 | \$6,341.00 | 5% |
| RDPM | Inserters - Production | Insite - File Audit (Maximum 4 Systems) | \$12,903.00 | \$10,322.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RDPN | Inserters - Production | Insite (5+ Systems) | \$25,806.00 | \$20,645.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RDPT | Inserters - Production | INSITE 1 INSERTER ONLY | \$5,161.00 | \$4,129.00 | 20% | \$800.00 | \$760.00 | 5% |
| RDRF | Inserters - Production | DIRECTVIEW REPORTER 5+ | \$49,032.00 | \$39,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDRR | Inserters - Production | DIRECTVIEW REPORTER 2-4 | \$37,419.00 | \$29,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDRS | Inserters - Production | DIRECTVIEW REPORTER SINGLE | \$21,290.00 | \$17,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDS | Inserters - Production | Systems Engineering Support - Labor | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDSK | Inserters - Production | Mission-Critical DFW Server 1Box | \$80,137.00 | \$64,110.00 | 20% | \$13,600.00 | \$12,920.00 | 5% |
| RDSL | Inserters - Production | Mission-Critical DC Server Low End | \$49,597.00 | \$39,678.00 | 20% | \$6,400.00 | \$6,080.00 | 5% |
| RDSV | Inserters - Production | DFWorks Std Server Pkg | \$56,133.00 | \$44,906.00 | 20% | \$5,700.00 | \$5,415.00 | 5% |
| RDSW | Inserters - Production | DIRECTVIEW DSHBD SINGLE | \$20,645.00 | \$16,516.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDSZ | Inserters - Production | UTILITY WORKSTATION | \$3,226.00 | \$2,581.00 | 20% | \$251.00 | \$238.00 | 5% |
| RDV4 | Inserters - Production | DFWORKS OPTIONAL UTILITY | \$7,742.00 | \$6,194.00 | 20% | \$1,035.00 | \$983.00 | 5% |
| RDVB | Inserters - Production | DFW Postage Accounting-Base | \$28,387.00 | \$22,710.00 | 20% | \$3,931.00 | \$3,734.00 | 5% |
| RDVD | Inserters - Production | DFW Postage Accounting - Std | \$49,677.00 | \$39,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDVH | Inserters - Production | DFW Platform Software - Base | \$25,805.00 | \$20,644.00 | 20% | \$3,822.00 | \$3,631.00 | 5% |
| RDW7 | Inserters - Production | UTILITY WORKSTATION X64 - REPL. RD3S | \$4,516.00 | \$3,613.00 | 20% | \$277.00 | \$263.00 | 5% |
| RDW7 | Inserters - Production | Workstation | \$4,516.13 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDWN | Inserters - Production | MSM WINDOWS 7 | \$7,671.00 | \$6,137.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| RDYA | Inserters - Production | Hand Held Barcode-OCR Scanner | \$826.00 | \$661.00 | 20% | \$100.00 | \$95.00 | 5% |
| RDYB | Inserters - Production | HANDHELD SCANNER - USB | \$1,026.00 | \$821.00 | 20% | \$100.00 | \$95.00 | 5% |
| RIV3A | Inserters - Production | RIVAL 3 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$303,964.00 | \$243,171.00 | 20% | \$22,889.00 | \$21,745.00 | 5% |
| RIV3B | Inserters - Production | RIVAL 3 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$309,400.00 | \$247,520.00 | 20% | \$27,467.00 | \$26,094.00 | 5% |
| RIV3C | Inserters - Production | RIVAL 3 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$314,836.00 | \$251,869.00 | 20% | \$32,044.00 | \$30,442.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| RIV4A | Inserters - Production | RIVAL 4 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$310,774.00 | \$248,619.00 | 20% | \$23,411.00 | \$22,240.00 | 5% |
| RIV4B | Inserters - Production | RIVAL 4 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$316,333.00 | \$253,066.00 | 20% | \$28,092.00 | \$26,687.00 | 5% |
| RIV4C | Inserters - Production | RIVAL 4 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$321,894.00 | \$257,515.00 | 20% | \$32,775.00 | \$31,136.00 | 5% |
| RIV6A | Inserters - Production | RIVAL 6 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$385,705.00 | \$308,564.00 | 20% | \$29,147.00 | \$27,690.00 | 5% |
| RIV6B | Inserters - Production | RIVAL 6 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$392,626.00 | \$314,101.00 | 20% | \$34,975.00 | \$33,226.00 | 5% |
| RIV6C | Inserters - Production | RIVAL 6 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$399,549.00 | \$319,639.00 | 20% | \$40,805.00 | \$38,765.00 | 5% |
| SD2C | Inserters - Production | POSTAL+ 1D-2D ENHCD WABCR | \$1,613.00 | \$1,290.00 | 20% | \$1,500.00 | \$1,425.00 | 5% |
| SD2D | Inserters - Production | 1D/2D Enhanced WABCR | \$7,742.00 | \$6,194.00 | 20% | \$1,500.00 | \$1,425.00 | 5% |
| SD3D | Inserters - Production | 3D Measurement Option | \$11,497.00 | \$9,198.00 | 20% | \$802.00 | \$762.00 | 5% |
| SD60 | Inserters - Production | Custom Consulting Service | \$32,258.00 | \$25,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| SD62 | Inserters - Production | PROD OPTIMIZATION TRAININ | \$16,774.00 | \$13,419.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDA0 | Inserters - Production | MT3.0 Tray Tag Printer - Dom | \$2,866.00 | \$2,293.00 | 20% | \$193.00 | \$183.00 | 5% |
| SDC0 | Inserters - Production | Automatic Feeder | \$110,244.00 | \$88,195.00 | 20% | \$9,124.00 | \$8,668.00 | 5% |
| SDC3 | Inserters - Production | Manual Feeder Slave | \$19,803.00 | \$15,842.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDD0 | Inserters - Production | Camera Section | \$172,774.00 | \$138,219.00 | 20% | \$11,448.00 | \$10,876.00 | 5% |
| SDD2 | Inserters - Production | WOF Scale option | \$52,497.00 | \$41,998.00 | 20% | \$4,345.00 | \$4,128.00 | 5% |
| SDD3 | Inserters - Production | No Scale option | \$3,428.00 | \$2,742.00 | 20% | \$1,995.00 | \$1,895.00 | 5% |
| SDD7 | Inserters - Production | DRS, 8K Incoming | \$12,903.00 | \$10,322.00 | 20% | \$12,000.00 | \$11,400.00 | 5% |
| SDDA | Inserters - Production | ANN LIC 8K PLAT DRS | \$5,915.00 | \$4,732.00 | 20% | \$4,584.00 | \$4,355.00 | 5% |
| SDDD | Inserters - Production | DRS Annual License (Smartmatch) | \$4,187.00 | \$3,350.00 | 20% | \$4,584.00 | \$4,355.00 | 5% |
| SDE0 | Inserters - Production | Output Section | \$22,594.00 | \$18,075.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDE1 | Inserters - Production | DM550 DIGITAL MAIL SYS | \$58,710.00 | \$46,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDE2 | Inserters - Production | Labeler Section, incl Printer | \$60,471.00 | \$48,377.00 | 20% | \$5,005.00 | \$4,755.00 | 5% |
| SDE3 | Inserters - Production | InkJet Print Section, incl. Printer | \$60,471.00 | \$48,377.00 | 20% | \$2,104.00 | \$1,999.00 | 5% |
| SDE4 | Inserters - Production | High Capacity Ink System | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDE7 | Inserters - Production | Verifier Area Scan Section, incl. Camera | \$20,600.00 | \$16,480.00 | 20% | \$1,705.00 | \$1,620.00 | 5% |
| SDE9 | Inserters - Production | Standard Cabinet Blower | \$3,156.00 | \$2,525.00 | 20% | \$105.00 | \$100.00 | 5% |
| SDF2 | Inserters - Production | Leading Stacker Section | \$39,206.00 | \$31,365.00 | 20% | \$3,245.00 | \$3,083.00 | 5% |
| SDF4 | Inserters - Production | Trailing Stacker Section | \$39,206.00 | \$31,365.00 | 20% | \$3,245.00 | \$3,083.00 | 5% |
| SDG0 | Inserters - Production | Full Tub Conveyors | \$3,987.00 | \$3,190.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG1 | Inserters - Production | Gravity Output Conveyor | \$997.00 | \$798.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG2 | Inserters - Production | Left Turn Powered Output Conveyor | \$11,297.00 | \$9,038.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG3 | Inserters - Production | Right Turn Powered Output Conveyor | \$11,297.00 | \$9,038.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG4 | Inserters - Production | GRAVITY OUTPUT CONVEYOR | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDG5 | Inserters - Production | Auto Tub Set of 3 Pockets | \$10,965.00 | \$8,772.00 | 20% | \$2,599.00 | \$2,469.00 | 5% |
| SDG6 | Inserters - Production | Tub Label terminal | \$9,659.00 | \$7,727.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG7 | Inserters - Production | SACK RACK | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDG8 | Inserters - Production | Distributed Label printers | \$3,655.00 | \$2,924.00 | 20% | \$385.00 | \$366.00 | 5% |
| SDH0 | Inserters - Production | Extreme Environment Package (for PC's) | \$22,461.00 | \$17,969.00 | 20% | \$2,500.00 | \$2,375.00 | 5% |
| SDJ1 | Inserters - Production | DM8001 190 W MAIL SYS | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDJA | Inserters - Production | Private Post Software | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDJB | Inserters - Production | SW US STD OUTGOING | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDLB | Inserters - Production | VariSort Labeler, 60Hz | \$60,471.00 | \$48,377.00 | 20% | \$5,005.00 | \$4,755.00 | 5% |
| SDMM | Inserters - Production | Machine Status Monitor (1 req'd with SDC2) | \$1,361.00 | \$1,089.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDSC | Inserters - Production | PROFESSIONAL SERVICES | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDSE | Inserters - Production | Internal RDX Drive to use Acronis Backup Software | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| W0E6 | Inserters - Production | OEM STD CONTR SYS ATI | \$3,330.00 | \$2,664.00 | 20% | \$258.00 | \$245.00 | 5% |
| WH01 | Inserters - Production | ASSEMBLY, PRINT MODULE, 1 | \$1,978.00 | \$1,582.00 | 20% | \$153.00 | \$145.00 | 5% |
| WH04 | Inserters - Production | ASSEMBLY, PRINT MODULE, S | \$2,823.00 | \$2,258.00 | 20% | \$219.00 | \$208.00 | 5% |
| WHL1 | Inserters - Production | PRINT MODULE ASSY, 1 PEN, | \$2,095.00 | \$1,676.00 | 20% | \$162.00 | \$154.00 | 5% |
| WHL4 | Inserters - Production | ASSEMBLY PRINT MODULE LOW PR | \$2,992.00 | \$2,394.00 | 20% | \$232.00 | \$220.00 | 5% |
| WHL8 | Inserters - Production | ASSEMBLY, PRINT MODULE, L | \$5,959.00 | \$4,767.00 | 20% | \$462.00 | \$439.00 | 5% |
| WP73 | Inserters - Production | FEEDMAX 9 FT. HORIZONTAL | \$15,476.00 | \$12,381.00 | 20% | \$900.00 | \$855.00 | 5% |
| WP76 | Inserters - Production | FEEDMAX 9 FT. EXIT CONVEY | \$8,594.00 | \$6,875.00 | 20% | \$500.00 | \$475.00 | 5% |
| WPCR | Inserters - Production | Wipe Cartridge - Case of 10 | \$1,204.78 | \$964.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y103 | Inserters - Production | In-line Forms Conveyor Domestic | \$17,548.00 | \$14,038.00 | 20% | \$1,224.00 | \$1,163.00 | 5% |
| Y12A | Inserters - Production | 1/8" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12B | Inserters - Production | 1/6" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12C | Inserters - Production | 1/4" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12D | Inserters - Production | 2 Blade Assembly 1/4" chamfer left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12E | Inserters - Production | 7.8 mm Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y12F | Inserters - Production | 1.8" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12G | Inserters - Production | 1/6" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12H | Inserters - Production | 1/4" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12K | Inserters - Production | 7.8 mm Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y15J | Inserters - Production | Bouncing Buckle Chute | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y15K | Inserters - Production | Mini Buckle Chute | \$1,290.00 | \$1,032.00 | 20% | \$91.00 | \$86.00 | 5% |
| Y15L | Inserters - Production | Lower 14" Buckle Chute | \$1,935.00 | \$1,548.00 | 20% | \$135.00 | \$128.00 | 5% |
| Y15U | Inserters - Production | Upper 14" Buckle Chute | \$1,935.00 | \$1,548.00 | 20% | \$135.00 | \$128.00 | 5% |
| Y199 | Inserters - Production | Universal Trim Collector | \$26,316.00 | \$21,053.00 | 20% | \$1,836.00 | \$1,744.00 | 5% |
| Y19A | Inserters - Production | Dual Capability Trim Collection System | \$28,574.00 | \$22,859.00 | 20% | \$1,993.00 | \$1,893.00 | 5% |
| Y19B | Inserters - Production | Bin for Trim And Vac Plus Y19C | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y19E | Inserters - Production | DUAL HOSE KIT | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y19F | Inserters - Production | Trim Collector | \$26,316.00 | \$21,053.00 | 20% | \$1,836.00 | \$1,744.00 | 5% |
| Y1A0 | Inserters - Production | BULK FEEDER 6' | \$7,181.00 | \$5,745.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y1A1 | Inserters - Production | BULK FEEDER 9' | \$7,226.00 | \$5,781.00 | 20% | \$535.00 | \$508.00 | 5% |
| Y1B0 | Inserters - Production | FLEX BINDERY I/F INTEGR | \$34,090.00 | \$27,272.00 | 20% | \$2,661.00 | \$2,528.00 | 5% |
| Y1B1 | Inserters - Production | FLEX BINDERY I/F RETROFIT | \$47,781.00 | \$38,225.00 | 20% | \$3,731.00 | \$3,544.00 | 5% |
| Y1BA | Inserters - Production | FMI CUT SHT FDR FOR RS | \$98,929.00 | \$79,143.00 | 20% | \$12,076.00 | \$11,472.00 | 5% |
| Y1BC | Inserters - Production | FMI INPUT SVC SPARES | \$9,169.00 | \$7,335.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y1BL | Inserters - Production | Input Bulk Loader | \$12,581.00 | \$10,065.00 | 20% | \$535.00 | \$508.00 | 5% |
| Y1BT | Inserters - Production | CROSSFLOW ALIGNER TABLE | \$13,364.00 | \$10,691.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| Y1C0 | Inserters - Production | 7TH FEEDER | \$20,800.00 | \$16,640.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y1C2 | Inserters - Production | SUREFEED 9' FEEDMAX | \$14,097.00 | \$11,278.00 | 20% | \$1,092.00 | \$1,037.00 | 5% |
| Y201 | Inserters - Production | Enhanced Alpha West Port Transfer Module | \$46,645.00 | \$37,316.00 | 20% | \$3,615.00 | \$3,434.00 | 5% |
| Y202 | Inserters - Production | Enhanced Alpha West Port Dual Input Transfer Module | \$51,832.00 | \$41,466.00 | 20% | \$4,017.00 | \$3,816.00 | 5% |
| Y203 | Inserters - Production | Enhanced Alpha Standard Fim | \$8,787.00 | \$7,030.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y203A | Inserters - Production | API Standard Fim | \$12,194.00 | \$9,755.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y204 | Inserters - Production | Enhanced Alpha Wide Body Fim | \$15,342.00 | \$12,274.00 | 20% | \$1,071.00 | \$1,017.00 | 5% |
| Y206 | Inserters - Production | Enhanced Alpha East Port Transfer Module | \$46,645.00 | \$37,316.00 | 20% | \$3,615.00 | \$3,434.00 | 5% |
| Y207 | Inserters - Production | Enhanced Alpha East Port Dual Input Transfer Module | \$51,832.00 | \$41,466.00 | 20% | \$4,017.00 | \$3,816.00 | 5% |
| Y208 | Inserters - Production | Enhanced Alpha Accumulator Folder Module | \$45,161.00 | \$36,129.00 | 20% | \$4,871.00 | \$4,627.00 | 5% |
| Y209 | Inserters - Production | Flexible Dual Accumulator | \$80,645.00 | \$64,516.00 | 20% | \$6,251.00 | \$5,938.00 | 5% |
| Y20A | Inserters - Production | Reverse Accumulate | \$3,110.00 | \$2,488.00 | 20% | \$217.00 | \$206.00 | 5% |
| Y20B | Inserters - Production | Reverse Accumulate | \$3,110.00 | \$2,488.00 | 20% | \$217.00 | \$206.00 | 5% |
| Y20C | Inserters - Production | Addl Monitor- API Dual Accum- Folder Mount | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20D | Inserters - Production | Addl Monitor- API Sheet Fdr- Stitcher Mount | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20E | Inserters - Production | FDA FIM North Port | \$12,194.00 | \$9,755.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y20F | Inserters - Production | FDA Transport - TM1 | \$15,342.00 | \$12,274.00 | 20% | \$1,071.00 | \$1,017.00 | 5% |
| Y20G | Inserters - Production | FDA Standard Accumulate | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y20H | Inserters - Production | FDA Reverse Accumulate | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| Y20K | Inserters - Production | 4 to 14 inch A/F Single Deck Accumulator | \$80,645.00 | \$64,516.00 | 20% | \$5,625.00 | \$5,344.00 | 5% |
| Y20L | Inserters - Production | Lockndoc 1Up on API TM1 | \$3,686.00 | \$2,949.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y20M | Inserters - Production | Monitor kit for Y20K | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20N | Inserters - Production | Flipper module for Y20K | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y20P | Inserters - Production | Auto Foldplate 1234 Y208 | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y20R | Inserters - Production | AUTOCHUTES - replaces Y20JA | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y20S | Inserters - Production | Auto Foldplates 1234 Y20K | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y214A | Inserters - Production | MOVING BEAM - SINGLE, BTM | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214B | Inserters - Production | MOVING BEAM - RASTER, BTM | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214C | Inserters - Production | MOVING BEAM - SINGLE, TOP | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214D | Inserters - Production | MOVING BEAM - RASTER, TOP | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y215B | Inserters - Production | OMR ONLY - BOTTOM | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y215T | Inserters - Production | OMR ONLY - TOP | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y216 | Inserters - Production | ADDL OMR - TOP OR BOTTOM | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y217 | Inserters - Production | FIXED BEAM BARCODE ENABLE | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y21C | Inserters - Production | Stand-alone Air Kit for Cutter | \$2,710.00 | \$2,168.00 | 20% | \$211.00 | \$200.00 | 5% |
| Y21D | Inserters - Production | Enhanced Alpha Dual Web Cutter | \$98,711.00 | \$78,969.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21E | Inserters - Production | New Dual Web Cutter (replaces Y21D) | \$73,742.00 | \$58,994.00 | 20% | \$6,885.00 | \$6,541.00 | 5% |
| Y21F | Inserters - Production | SLITTER-OVER UNDER CUTTER | \$25,806.00 | \$20,645.00 | 20% | \$1,700.00 | \$1,615.00 | 5% |
| Y21G | Inserters - Production | Bladeless Blade Block Y21E | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21M | Inserters - Production | 2D Camera Y21E | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y21MB | Inserters - Production | COGNEX AREA SCAN - BOTTOM | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y21MT | Inserters - Production | COGNEX AREA SCAN - TOP | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y21N | Inserters - Production | Combo OMR/BCR Y21E - 2Up | \$7,277.00 | \$5,822.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21P | Inserters - Production | Pinless Over Under Cutter | \$84,617.00 | \$67,694.00 | 20% | \$6,886.00 | \$6,542.00 | 5% |
| Y21R | Inserters - Production | Pinless Slti/Merge | \$34,409.00 | \$27,527.00 | 20% | \$2,800.00 | \$2,660.00 | 5% |
| Y234A | Inserters - Production | Rival INPUT, 60HZ | \$34,516.00 | \$27,613.00 | 20% | \$4,815.00 | \$4,574.00 | 5% |
| Y234C | Inserters - Production | Rival INPUT, 60HZ, EXTENDED HOPPER | \$43,548.00 | \$34,838.00 | 20% | \$5,445.00 | \$5,173.00 | 5% |
| Y235 | Inserters - Production | FIXED BEAM OMR/BCR COMBO | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y235B | Inserters - Production | OMR/1D COMBO - BOTTOM | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y235T | Inserters - Production | OMR/1D COMBO - TOP | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y236 | Inserters - Production | MOVING BEAM SCANNER | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236A | Inserters - Production | MOVING BEAM - SINGLE, BTM | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236B | Inserters - Production | MOVING BEAM - RASTER, BTM | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236C | Inserters - Production | MOVING BEAM - SINGLE, TOP | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236D | Inserters - Production | MOVING BEAM - RASTER, TOP | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y237 | Inserters - Production | CAMERA SCANNER | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y238 | Inserters - Production | EXTENDED HOPPER FOR Y234 | \$9,032.00 | \$7,226.00 | 20% | \$631.00 | \$599.00 | 5% |
| Y239 | Inserters - Production | ADD MONITOR Y234 MOUNT | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y23A | Inserters - Production | LOWCAPDIVER T W/CHUTESY234 | \$8,123.00 | \$6,498.00 | 20% | \$567.00 | \$539.00 | 5% |
| Y23B | Inserters - Production | REVERSE ACC OPTION Y234 | \$3,871.00 | \$3,097.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y23C | Inserters - Production | SET OF STD CHUTES Y234 | \$3,871.00 | \$3,097.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y23D | Inserters - Production | OMR FIXED BEAM SCANNING | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23DB | Inserters - Production | OMR ONLY - BOTTOM | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23DT | Inserters - Production | OMR ONLY - TOP | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23E | Inserters - Production | Camera scanner | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23EB | Inserters - Production | Cognex Area Scan BTM | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23ET | Inserters - Production | Cognex Area Scan TOP | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23F | Inserters - Production | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419.00 | \$1,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y23H | Inserters - Production | ADDL F40 CH FOR Y23D | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y23J | Inserters - Production | Top Line Scan Y234 | \$37,419.00 | \$29,935.00 | 20% | \$2,926.00 | \$2,780.00 | 5% |
| Y23K | Inserters - Production | Extra Folder Motor Y234 - option on Rival/MSE/MPS Select | \$6,452.00 | \$5,162.00 | 20% | \$625.00 | \$594.00 | 5% |
| Y254A | Inserters - Production | 36K SHEET FEEDER | \$62,194.00 | \$49,755.00 | 20% | \$8,179.00 | \$7,770.00 | 5% |
| Y25A | Inserters - Production | Top Barcode Scanning--API36S | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y25B | Inserters - Production | Bottom Barcode Scanning--API36S | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y25D | Inserters - Production | Trapping Hi-Cap | \$7,226.00 | \$5,781.00 | 20% | \$504.00 | \$479.00 | 5% |
| Y26A | Inserters - Production | OMR 1st Channel Top/First Third of Bottom Scanning--API36S | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y26B | Inserters - Production | OMR 1st Channel Last Two-Thirds of Bottom Scanning--API36S | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y26C | Inserters - Production | OMR 2nd Channel Top/Bottom--API36S | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y26D | Inserters - Production | OMR 3rd Channel Top--API36S | \$1,477.00 | \$1,182.00 | 20% | \$554.00 | \$526.00 | 5% |
| Y26E | Inserters - Production | OMR 4th Channel Top--API36S | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y26F | Inserters - Production | 2D Camera Y250 Top | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y26G | Inserters - Production | 2D Camera Y250 Bottom | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y270A | Inserters - Production | Barcode(2) -Dual Web, Top Mnt | \$7,277.00 | \$5,822.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y270B | Inserters - Production | Barcode(2) -Dual Web Btm Mnt | \$7,277.00 | \$5,822.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y271 | Inserters - Production | OMR scanner-Dual Web Cutter (1st channel, 2 scanners) | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y271A | Inserters - Production | OMR Scan(2) -Dual Web Top Mnt | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y271B | Inserters - Production | OMR Scan(2)- Dual Web Btm Mnt | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y272 | Inserters - Production | Barcode Scan- Single Web Cutter (1 Scanner) | \$5,329.00 | \$4,263.00 | 20% | \$588.00 | \$559.00 | 5% |
| Y272A | Inserters - Production | Barcode Scan- Sgl Web C', Top | \$5,329.00 | \$4,263.00 | 20% | \$1,074.00 | \$1,020.00 | 5% |
| Y272B | Inserters - Production | Barcode Scan- Sgl Web C', Btm | \$5,329.00 | \$4,263.00 | 20% | \$1,074.00 | \$1,020.00 | 5% |
| Y273 | Inserters - Production | OMR Scan- Sgl Web Cut, 1st Pos | \$3,716.00 | \$2,973.00 | 20% | \$537.00 | \$510.00 | 5% |
| Y273A | Inserters - Production | FMI Scan- Sgl Web 1st Pos, Top | \$3,716.00 | \$2,973.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y273B | Inserters - Production | FMI Scan- Sgl Web 1st Pos Btm | \$3,716.00 | \$2,973.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y274 | Inserters - Production | OMR Scan- Sgl Web Cut, Addl Ch | \$2,903.00 | \$2,322.00 | 20% | \$537.00 | \$510.00 | 5% |
| Y275 | Inserters - Production | OMR scanner-Dual Web Cutter (Additional channel, 2 scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y276 | Inserters - Production | Barcode Scan- Single Web Cutter (2 Scanners) | \$9,200.00 | \$7,360.00 | 20% | \$1,175.00 | \$1,116.00 | 5% |
| Y276A | Inserters - Production | Barcode Scan(2)- Sgl Web Top | \$9,200.00 | \$7,360.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y276B | Inserters - Production | Barcode Scan(2)- Sgl Web Btm | \$9,200.00 | \$7,360.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y277 | Inserters - Production | OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner) | \$4,452.00 | \$3,562.00 | 20% | \$1,175.00 | \$1,116.00 | 5% |
| Y277A | Inserters - Production | FMI Scan- Sgl Web 2nd Pos Top | \$4,452.00 | \$3,562.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y277B | Inserters - Production | FMI Scan- Sgl Web 2nd Pos Btm | \$4,452.00 | \$3,562.00 | 20% | \$1,022.00 | \$971.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y30Y | Inserters - Production | VPS STAND | \$1,613.00 | \$1,290.00 | 20% | \$125.00 | \$119.00 | 5% |
| Y30Z | Inserters - Production | PATTERN READER | \$6,581.00 | \$5,265.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y314 | Inserters - Production | SIDELESS VERTICAL STACKER | \$11,748.00 | \$9,398.00 | 20% | \$963.00 | \$915.00 | 5% |
| Y315 | Inserters - Production | SIDELESS VERTICAL STRK FL | \$11,742.00 | \$9,394.00 | 20% | \$983.00 | \$934.00 | 5% |
| Y315A | Inserters - Production | Vertical Stacker - Flats | \$12,452.00 | \$9,962.00 | 20% | \$984.00 | \$935.00 | 5% |
| Y315B | Inserters - Production | Vertical Stacker | \$11,742.00 | \$9,394.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y318 | Inserters - Production | Output Rotate Module | \$54,839.00 | \$43,871.00 | 20% | \$4,420.00 | \$4,199.00 | 5% |
| Y319 | Inserters - Production | FACE DOWN EXIT DIVERT | \$11,742.00 | \$9,394.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y319A | Inserters - Production | Y319A | \$12,452.00 | \$9,962.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y319B | Inserters - Production | Y319B | \$12,452.00 | \$9,962.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y31B | Inserters - Production | 2D Camera Vbin | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y31E | Inserters - Production | SINGLE 17" V-BIN, FRONT | \$6,543.00 | \$5,234.00 | 20% | \$837.00 | \$795.00 | 5% |
| Y31F | Inserters - Production | DUAL 17" V-BIN, FRONT | \$11,596.00 | \$9,277.00 | 20% | \$1,483.00 | \$1,409.00 | 5% |
| Y31G | Inserters - Production | SINGLE 17" V-BIN, REAR | \$6,543.00 | \$5,234.00 | 20% | \$837.00 | \$795.00 | 5% |
| Y31H | Inserters - Production | DUAL 17" V-BIN, REAR | \$11,596.00 | \$9,277.00 | 20% | \$1,483.00 | \$1,409.00 | 5% |
| Y31J | Inserters - Production | 17" V-BIN/METER COMBO | \$6,839.00 | \$5,471.00 | 20% | \$875.00 | \$831.00 | 5% |
| Y320 | Inserters - Production | Universal Vacuum Base - FPS/Series | \$21,355.00 | \$17,084.00 | 20% | \$2,183.00 | \$2,074.00 | 5% |
| Y322 | Inserters - Production | MCS 2" Array Print Sys - DC | \$48,335.00 | \$38,668.00 | 20% | \$3,746.00 | \$3,559.00 | 5% |
| Y323 | Inserters - Production | MCS 4600 4 Print (Two 2 Print Heads | \$56,077.00 | \$44,862.00 | 20% | \$3,912.00 | \$3,716.00 | 5% |
| Y326 | Inserters - Production | MCS 8 Inch Print System | \$70,427.00 | \$56,342.00 | 20% | \$4,913.00 | \$4,667.00 | 5% |
| Y327 | Inserters - Production | MCS GIS4250 Print System | \$104,335.00 | \$83,468.00 | 20% | \$7,278.00 | \$6,914.00 | 5% |
| Y328 | Inserters - Production | Universal Vacuum Base - APS | \$21,355.00 | \$17,084.00 | 20% | \$1,489.00 | \$1,415.00 | 5% |
| Y32A | Inserters - Production | IMS...Ink Management System | \$5,394.00 | \$4,315.00 | 20% | \$376.00 | \$357.00 | 5% |
| Y32E | Inserters - Production | Output LineScan MPS | \$52,258.00 | \$41,806.00 | 20% | \$6,318.00 | \$6,002.00 | 5% |
| Y32F | Inserters - Production | Output LineScan FPS | \$52,258.00 | \$41,806.00 | 20% | \$6,318.00 | \$6,002.00 | 5% |
| Y32G | Inserters - Production | 2" Array Compact EFS for MPS | \$81,974.00 | \$65,579.00 | 20% | \$6,353.00 | \$6,035.00 | 5% |
| Y32H | Inserters - Production | 4" Array Compact EFS for MPS | \$89,716.00 | \$71,773.00 | 20% | \$7,231.00 | \$6,869.00 | 5% |
| Y32K | Inserters - Production | 4250 Compact EFS for MPS | \$125,071.00 | \$100,057.00 | 20% | \$10,080.00 | \$9,576.00 | 5% |
| Y32L | Inserters - Production | 2" Array VTT EFS for FPS SD | \$81,974.00 | \$65,579.00 | 20% | \$6,353.00 | \$6,035.00 | 5% |
| Y32M | Inserters - Production | 4" Array VTT EFS for FPS SD | \$89,716.00 | \$71,773.00 | 20% | \$6,953.00 | \$6,605.00 | 5% |
| Y32N | Inserters - Production | 4250 VTT EFS for FPS SD | \$125,071.00 | \$100,057.00 | 20% | \$9,693.00 | \$9,208.00 | 5% |
| Y32S | Inserters - Production | Shingling conveyor | \$9,075.00 | \$7,260.00 | 20% | \$1,371.00 | \$1,302.00 | 5% |
| Y352 | Inserters - Production | COLOR PPM STARTUP KIT | \$6,065.00 | \$4,852.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y358 | Inserters - Production | BLACK PPM STARTUP KIT | \$2,903.00 | \$2,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35A | Inserters - Production | MPS Print+ Package | \$238,710.00 | \$190,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35B | Inserters - Production | MSE Print+ Package | \$225,806.00 | \$180,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35C | Inserters - Production | Print+ Workstation Pkg | \$14,710.00 | \$11,768.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35D | Inserters - Production | PRINT+ SERVER PACKAGE - sales PCN incl. RD7S | \$40,000.00 | \$32,000.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35E | Inserters - Production | RS PRINT+ MESSENGER PACKAGE - SALES PCN | \$212,903.00 | \$170,322.00 | 20% | \$16,500.00 | \$15,675.00 | 5% |
| Y35F | Inserters - Production | MSE K PRINT+ PACKAGE - SALES PCN | \$174,194.00 | \$139,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35G | Inserters - Production | MPS K PRINT+ PACKAGE - SALES PCN | \$180,645.00 | \$144,516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35L | Inserters - Production | EPIC PRINT+ PACKAGE | \$238,710.00 | \$190,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35M | Inserters - Production | EPIC K PRINT+ PACKAGE - SALES PCN | \$180,645.00 | \$144,516.00 | 20% | \$14,000.00 | \$13,300.00 | 5% |
| Y367 | Inserters - Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y367B | Inserters - Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y367F | Inserters - Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368 | Inserters - Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368B | Inserters - Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368F | Inserters - Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y369 | Inserters - Production | ADDL DUAL EDGE MARKERS | \$1,314.00 | \$1,051.00 | 20% | \$168.00 | \$160.00 | 5% |
| Y370 | Inserters - Production | STANDARD TURNOVER | \$14,521.00 | \$11,617.00 | 20% | \$1,857.00 | \$1,764.00 | 5% |
| Y371 | Inserters - Production | SHORT FOOTPRINT TURNOVER | \$13,290.00 | \$10,632.00 | 20% | \$1,857.00 | \$1,764.00 | 5% |
| Y388 | Inserters - Production | Weigh-on-the-Fly™ (WOF) Scale | \$36,297.00 | \$29,038.00 | 20% | \$2,532.00 | \$2,405.00 | 5% |
| Y396 | Inserters - Production | ON-EDGE STACKER, EPIC/MSE | \$25,742.00 | \$20,594.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| Y3B0 | Inserters - Production | Encode Module | \$23,226.00 | \$18,581.00 | 20% | \$1,800.00 | \$1,710.00 | 5% |
| Y3C0 | Inserters - Production | MCS WINDOWS PC SCR/N/KYBD | \$2,004.00 | \$1,603.00 | 20% | \$151.00 | \$143.00 | 5% |
| Y3C1 | Inserters - Production | MC ADDL MCS BW MICROVISIO | \$6,677.00 | \$5,342.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y3C2 | Inserters - Production | MCS READUP CONFIG PERFECT | \$3,226.00 | \$2,581.00 | 20% | \$234.00 | \$222.00 | 5% |
| Y3C3 | Inserters - Production | MCS 2600 ARRAY 2"SYSTEM/S | \$22,036.00 | \$17,629.00 | 20% | \$1,651.00 | \$1,568.00 | 5% |
| Y3C5 | Inserters - Production | MCS S-800 INFRARED DRYER | \$10,968.00 | \$8,774.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y3C6 | Inserters - Production | MCS 4600 ARRAY 4"SYSTEM | \$35,391.00 | \$28,313.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|------------------------|---------------------------|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y3C7 | Inserters - Production | MCS 4600 ARRAY 4"SYS 2"+2 | \$26,710.00 | \$21,368.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |
| Y3C8 | Inserters - Production | MCS 6600 ARRAY 6"SYS 4"+2 | \$43,871.00 | \$35,097.00 | 20% | \$3,400.00 | \$3,230.00 | 5% |
| Y3C9 | Inserters - Production | MCS 6600 ARRAY 6"SYS 3 2" | \$45,406.00 | \$36,325.00 | 20% | \$3,183.00 | \$3,024.00 | 5% |
| Y3CA | Inserters - Production | MCS 6600 ARRAY 6"SYS SNGL | \$43,871.00 | \$35,097.00 | 20% | \$3,400.00 | \$3,230.00 | 5% |
| Y3CB | Inserters - Production | MCS 8600 ARRAY 8" | \$53,548.00 | \$42,838.00 | 20% | \$4,151.00 | \$3,943.00 | 5% |
| Y3CC | Inserters - Production | MCS INST/TRAIN INKJET | \$3,339.00 | \$2,671.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CD | Inserters - Production | MCS PC INDUSTRIAL MOUNT O | \$968.00 | \$774.00 | 20% | \$75.00 | \$71.00 | 5% |
| Y3CE | Inserters - Production | MCS PERFECT MATCH PB FLOW | \$45,139.00 | \$36,111.00 | 20% | \$3,042.00 | \$2,890.00 | 5% |
| Y3CF | Inserters - Production | MCS PERFECT MATCH PB FL R | \$48,479.00 | \$38,783.00 | 20% | \$3,276.00 | \$3,112.00 | 5% |
| Y3CG | Inserters - Production | MCS PERFECT MATCH SWINGAR | \$41,935.00 | \$33,548.00 | 20% | \$3,251.00 | \$3,088.00 | 5% |
| Y3CH | Inserters - Production | MCS INST/TRAIN PERF MATCH | \$6,677.00 | \$5,342.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CJ | Inserters - Production | MCS INST-PERF MATCH ADDL | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CK | Inserters - Production | MCS BULK INK SUP DEL SYS | \$3,613.00 | \$2,890.00 | 20% | \$280.00 | \$266.00 | 5% |
| Y3CL | Inserters - Production | MCS BULK INK SUP DEL SYS | \$4,774.00 | \$3,819.00 | 20% | \$371.00 | \$352.00 | 5% |
| Y3CZ | Inserters - Production | FEEDMAX W/6" IN-FEED | \$11,516.00 | \$9,213.00 | 20% | \$864.00 | \$821.00 | 5% |
| Y3D0 | Inserters - Production | INFRARED DRYER 9000 WATT | \$6,710.00 | \$5,368.00 | 20% | \$520.00 | \$494.00 | 5% |
| Y3DA | Inserters - Production | FEEDMAX S W/REGISTER BELT | \$15,484.00 | \$12,387.00 | 20% | \$1,144.00 | \$1,087.00 | 5% |
| Y3DB | Inserters - Production | TABBER WITH 4" KIT | \$32,877.00 | \$26,302.00 | 20% | \$702.00 | \$667.00 | 5% |
| Y3DC | Inserters - Production | TABBER WITH 2" KIT | \$29,032.00 | \$23,226.00 | 20% | \$2,251.00 | \$2,138.00 | 5% |
| Y3F1 | Inserters - Production | DIVERT ATTACHED(B4 INKJET | \$7,484.00 | \$5,987.00 | 20% | \$533.00 | \$506.00 | 5% |
| Y3F2 | Inserters - Production | INKJET FEEDER | \$5,419.00 | \$4,335.00 | 20% | \$437.00 | \$415.00 | 5% |
| Y3F3 | Inserters - Production | 9' CONVEYOR | \$5,161.00 | \$4,129.00 | 20% | \$416.00 | \$395.00 | 5% |
| Y3F4 | Inserters - Production | 6' CONVEYOR | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y3F5 | Inserters - Production | 4000W DRYER | \$5,161.00 | \$4,129.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y3F6 | Inserters - Production | FIT DVRT STAND ALONE 110V | \$6,981.00 | \$5,585.00 | 20% | \$520.00 | \$494.00 | 5% |
| Y3FB | Inserters - Production | SELECTS SW&HW-CURRENT USE | \$19,355.00 | \$15,484.00 | 20% | \$1,560.00 | \$1,482.00 | 5% |
| Y3FC | Inserters - Production | SELECTS SW&HW-NEW USER | \$27,742.00 | \$22,194.00 | 20% | \$2,236.00 | \$2,124.00 | 5% |
| Y3FD | Inserters - Production | SELECTS SW&HW-DB CONTROL | \$27,742.00 | \$22,194.00 | 20% | \$2,236.00 | \$2,124.00 | 5% |
| Y3FE | Inserters - Production | SELECTIVITY INSTALL & TRA | \$3,871.00 | \$3,097.00 | 20% | \$312.00 | \$296.00 | 5% |
| Y3FF | Inserters - Production | OUTPUT SCAN SW & HW | \$31,613.00 | \$25,290.00 | 20% | \$2,451.00 | \$2,328.00 | 5% |
| Y3FG | Inserters - Production | GIS 4250 STD ALONE INKJET | \$83,871.00 | \$67,097.00 | 20% | \$6,760.00 | \$6,422.00 | 5% |
| Y3FM | Inserters - Production | 36" FLEX INKJET TRANSPORT | \$15,768.00 | \$12,614.00 | 20% | \$1,100.00 | \$1,045.00 | 5% |
| Y3FN | Inserters - Production | 56"FLEXIBLE INKJET TRANSP | \$18,252.00 | \$14,602.00 | 20% | \$1,075.00 | \$1,021.00 | 5% |
| Y3FR | Inserters - Production | 72"FLEXIBLE INKJET TRANSP | \$18,710.00 | \$14,968.00 | 20% | \$1,425.00 | \$1,354.00 | 5% |
| Y3FS | Inserters - Production | 20"DRYER BASES-HI TEMP | \$3,970.00 | \$3,176.00 | 20% | \$253.00 | \$240.00 | 5% |
| Y3FT | Inserters - Production | 30"DRYER BASES-HI TEMP | \$5,806.00 | \$4,645.00 | 20% | \$451.00 | \$428.00 | 5% |
| Y3FV | Inserters - Production | 30"DRYER BASES STD ALONE | \$13,677.00 | \$10,942.00 | 20% | \$954.00 | \$906.00 | 5% |
| Y3FY | Inserters - Production | DIVERT ATT'D(AFTER INKJET | \$8,794.00 | \$7,035.00 | 20% | \$533.00 | \$506.00 | 5% |
| Y3FZ | Inserters - Production | MCS EXP MOD MAX 3 ADDL CA | \$3,339.00 | \$2,671.00 | 20% | \$260.00 | \$247.00 | 5% |
| Y3S0 | Inserters - Production | ISITE AREASCANSYS 1024X76 | \$25,923.00 | \$20,738.00 | 20% | \$2,155.00 | \$2,047.00 | 5% |
| Y3S1 | Inserters - Production | ISITE HIGHRESOAREASCANSYS | \$29,619.00 | \$23,695.00 | 20% | \$1,300.00 | \$1,235.00 | 5% |
| Y3S2 | Inserters - Production | ISITE LINE SCAN SYSTEM | \$32,555.00 | \$26,044.00 | 20% | \$2,525.00 | \$2,399.00 | 5% |
| Y3S3 | Inserters - Production | ISITE HIGHRESOLINESCANSYS | \$35,077.00 | \$28,062.00 | 20% | \$2,720.00 | \$2,584.00 | 5% |
| Y3SA | Inserters - Production | ISITE AREASCAN 1024X768 | \$7,901.00 | \$6,321.00 | 20% | \$575.00 | \$546.00 | 5% |
| Y3SB | Inserters - Production | ISITE AREASCAN 1400X1200 | \$8,471.00 | \$6,777.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y3SC | Inserters - Production | ISITE FLOATING TRANSPORT | \$12,697.00 | \$10,158.00 | 20% | \$985.00 | \$936.00 | 5% |
| Y3SD | Inserters - Production | ISITE BOLTON MOUNT/CAMERA | \$387.00 | \$310.00 | 20% | \$31.00 | \$29.00 | 5% |
| Y3SE | Inserters - Production | ISITE ROLLING ADJUST STD | \$3,077.00 | \$2,462.00 | 20% | \$240.00 | \$228.00 | 5% |
| Y3SF | Inserters - Production | IMAGE ARCHIVE | \$2,373.00 | \$1,898.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3SG | Inserters - Production | IDATA REPAIR/SYSTEM | \$11,548.00 | \$9,238.00 | 20% | \$1,815.00 | \$1,724.00 | 5% |
| Y3SH | Inserters - Production | IDATA REPAIR LITE/SYS | \$10,968.00 | \$8,774.00 | 20% | \$1,455.00 | \$1,382.00 | 5% |
| Y3SJ | Inserters - Production | IDATA VIEW/SITE | \$20,323.00 | \$16,258.00 | 20% | \$1,575.00 | \$1,496.00 | 5% |
| Y3SL | Inserters - Production | 22" TOUCH SCREEN MONITOR | \$623.00 | \$498.00 | 20% | \$51.00 | \$48.00 | 5% |
| Y3SM | Inserters - Production | HAND SCANNER | \$1,077.00 | \$862.00 | 20% | \$85.00 | \$81.00 | 5% |
| Y3SN | Inserters - Production | TRACKING MODULE | \$10,928.00 | \$8,742.00 | 20% | \$995.00 | \$945.00 | 5% |
| Y3SP | Inserters - Production | IDATA PRINTER INTERFACE | \$2,581.00 | \$2,065.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y3ST | Inserters - Production | LINE SCAN CAMERA 2K | \$11,111.00 | \$8,889.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y3SU | Inserters - Production | LINE SCAN CAMERA 4K | \$13,246.00 | \$10,597.00 | 20% | \$1,031.00 | \$979.00 | 5% |
| Y3SV | Inserters - Production | ISITE AREASCANSYS 640X480 | \$26,550.00 | \$21,240.00 | 20% | \$1,300.00 | \$1,235.00 | 5% |
| Y3SW | Inserters - Production | ISITE AREASCAN 640X480 | \$6,734.00 | \$5,387.00 | 20% | \$525.00 | \$499.00 | 5% |
| Y3SX | Inserters - Production | IDATA REPAIR W/SERVER | \$58,065.00 | \$46,452.00 | 20% | \$4,825.00 | \$4,584.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|---------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y3SY | Inserters - Production | IDATA REPAIR/SEAT | \$10,968.00 | \$8,774.00 | 20% | \$915.00 | \$869.00 | 5% |
| Y3SZ | Inserters - Production | ISITE TO DC INTERFACE | \$2,581.00 | \$2,065.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y3Z0 | Inserters - Production | 21K Sheet Feeder | \$49,174.00 | \$39,339.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y431 | Inserters - Production | HPI Sheet Feeder | \$126,581.00 | \$101,265.00 | 20% | \$8,829.00 | \$8,388.00 | 5% |
| Y43A | Inserters - Production | HPI 50S Bottom Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y43B | Inserters - Production | HPI 50S Top Left Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y43C | Inserters - Production | HPI 50S Top Right Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y43L | Inserters - Production | Cutsheet Input Line scan - Top mount | \$60,968.00 | \$48,774.00 | 20% | \$5,906.00 | \$5,611.00 | 5% |
| Y43M | Inserters - Production | Cutsheet Input Line scan - Bottom mount | \$37,419.00 | \$29,935.00 | 20% | \$2,926.00 | \$2,780.00 | 5% |
| Y43S | Inserters - Production | Glass plate for Y431 | \$1,843.00 | \$1,474.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y43X | Inserters - Production | Top/Bottom Line Scan Y431 | \$78,387.00 | \$62,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y470 | Inserters - Production | HPI Accumulator Module | \$82,581.00 | \$66,065.00 | 20% | \$5,760.00 | \$5,472.00 | 5% |
| Y471 | Inserters - Production | HPI Folder | \$13,290.00 | \$10,632.00 | 20% | \$942.00 | \$895.00 | 5% |
| Y472 | Inserters - Production | HPI Reverse Accumulator Module | \$82,581.00 | \$66,065.00 | 20% | \$5,760.00 | \$5,472.00 | 5% |
| Y473 | Inserters - Production | HPI Heavy Duty Folder 6 Roller | \$38,065.00 | \$30,452.00 | 20% | \$2,655.00 | \$2,522.00 | 5% |
| Y474 | Inserters - Production | 36K Cutter- Pinfeed | \$148,387.00 | \$118,710.00 | 20% | \$10,351.00 | \$9,833.00 | 5% |
| Y476 | Inserters - Production | HPI Heavy Duty Folder-Accumulator Interf | \$4,774.00 | \$3,819.00 | 20% | \$333.00 | \$316.00 | 5% |
| Y479 | Inserters - Production | HPI Heavy Duty Folder Bypass Kit For Flats | \$2,000.00 | \$1,600.00 | 20% | \$140.00 | \$133.00 | 5% |
| Y47A | Inserters - Production | Blade Block L>R, E-port, 1-8" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47B | Inserters - Production | Blade Block L>R, E-port, 1/6" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47C | Inserters - Production | Blade Block L>R, E-port, 7.8MM Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47D | Inserters - Production | Blade Block L>R, E-port, Chamfer (No Chip) | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47E | Inserters - Production | HPI East Port Transfer Module | \$104,516.00 | \$83,613.00 | 20% | \$7,291.00 | \$6,926.00 | 5% |
| Y47H | Inserters - Production | OMR Scan- Cutter, 1st Pos. (2 Scanners) | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y47J | Inserters - Production | OMR Scan- Cutter, Add'l Chnl (2 Scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y47K | Inserters - Production | OMR Scan- Cutter, 2nd Pos. (2 Scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y47L | Inserters - Production | Barcode Scan- Cutter, Fixed Scanning (2 Scanners) | \$7,277.00 | \$5,822.00 | 20% | \$546.00 | \$519.00 | 5% |
| Y47M | Inserters - Production | Barcode Scan- Cutter, MBS Scanning (2 Scanners) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y47P | Inserters - Production | Kit-HPI TM1 Northport Fim | \$12,316.00 | \$9,853.00 | 20% | \$859.00 | \$816.00 | 5% |
| Y47R | Inserters - Production | Quad Cart Adaptor | \$4,103.00 | \$3,282.00 | 20% | \$286.00 | \$272.00 | 5% |
| Y47S | Inserters - Production | Camera- Cutter (2 Cameras) | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y47U | Inserters - Production | ByPass Folder Kit | \$23,427.00 | \$18,742.00 | 20% | \$1,815.00 | \$1,724.00 | 5% |
| Y47V | Inserters - Production | Lockndoc 1Up on HPI TM1 | \$5,530.00 | \$4,424.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47W | Inserters - Production | HPI West Port Transfer Module | \$104,516.00 | \$83,613.00 | 20% | \$7,291.00 | \$6,926.00 | 5% |
| Y47Z | Inserters - Production | Cutter- Gutter Cut Knives Assy | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| Y484 | Inserters - Production | 36K Cutter- Pinless | \$148,387.00 | \$118,710.00 | 20% | \$10,351.00 | \$9,833.00 | 5% |
| Y484REC | Inserters - Production | HPI 36K PINLESS CUTTER RECON | \$82,258.06 | \$65,806.00 | 20% | \$10,350.00 | \$9,833.00 | 5% |
| Y485 | Inserters - Production | 25K Cutter- Pinless | \$106,452.00 | \$85,162.00 | 20% | \$7,425.00 | \$7,054.00 | 5% |
| Y486 | Inserters - Production | 2D Camera PBCutter 2UP | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y488 | Inserters - Production | Auto Foldplate 1234 Y471 | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y48A | Inserters - Production | Blade Block L>R, W-port, 1-8" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48B | Inserters - Production | Blade Block L>R, W-port, 1/6" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48C | Inserters - Production | Blade Block L>R, W-port, 7.8MM Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48D | Inserters - Production | Blade Block L>R, W-port, Chamfer (No Chip) | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48E | Inserters - Production | HPI East Port Broker Fold Transfer Module | \$61,516.00 | \$49,213.00 | 20% | \$4,291.00 | \$4,076.00 | 5% |
| Y48F | Inserters - Production | Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E) | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y48G | Inserters - Production | Add'l Monitor- HPI (Y47E Or Y470- Y472) | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y48K | Inserters - Production | Bottom Line Scan, PB Cutter | \$51,484.00 | \$41,187.00 | 20% | \$3,591.00 | \$3,411.00 | 5% |
| Y48M | Inserters - Production | LINESCAN, 2UP FORMS Y484/5 | \$51,484.00 | \$41,187.00 | 20% | \$3,591.00 | \$3,411.00 | 5% |
| Y48N | Inserters - Production | Nibble Cut | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48W | Inserters - Production | HPI West Port Broker Fold Transfer Module | \$61,516.00 | \$49,213.00 | 20% | \$4,291.00 | \$4,076.00 | 5% |
| Y490 | Inserters - Production | On-Edge Stacker(OES) | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y491 | Inserters - Production | On-Edge Stacker (MPS/APS) | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y492 | Inserters - Production | ASSY - OES RH LOW | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y49B | Inserters - Production | OES Offset Kit | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y49D | Inserters - Production | In Line OES | \$36,516.00 | \$29,213.00 | 20% | \$2,800.00 | \$2,660.00 | 5% |
| Y49E | Inserters - Production | Privacy Guard MPS | \$35,655.00 | \$28,524.00 | 20% | \$2,487.00 | \$2,363.00 | 5% |
| Y49H | Inserters - Production | Light Table - US | \$323.00 | \$258.00 | 20% | \$25.00 | \$24.00 | 5% |
| Y49K | Inserters - Production | TRAYTAG PRINTER OES MOUNT | \$6,452.00 | \$5,162.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49L | Inserters - Production | TRAYTAG PRINTER VBINMOUNT | \$6,452.00 | \$5,162.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49M | Inserters - Production | AUTOTRAYER | \$122,581.00 | \$98,065.00 | 20% | \$9,000.00 | \$8,550.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y49N | Inserters - Production | Intelligent traver kit | \$19,355.00 | \$15,484.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49P | Inserters - Production | OEStacker Interface | \$17,935.00 | \$14,348.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y4H0 | Inserters - Production | Hunkeler Unwinder | \$52,258.00 | \$41,806.00 | 20% | \$3,645.00 | \$3,463.00 | 5% |
| Y4H1 | Inserters - Production | Hunkeler Unwinder Core (3") | \$3,613.00 | \$2,890.00 | 20% | \$280.00 | \$266.00 | 5% |
| Y4H2 | Inserters - Production | Hunkeler Unwinder Core (5") | \$4,012.00 | \$3,210.00 | 20% | \$311.00 | \$295.00 | 5% |
| Y4H4 | Inserters - Production | 70MM CORE OPTION | \$5,812.00 | \$4,650.00 | 20% | \$451.00 | \$428.00 | 5% |
| Y4H5 | Inserters - Production | 200MM CORE OPTION | \$7,901.00 | \$6,321.00 | 20% | \$612.00 | \$581.00 | 5% |
| Y4HG | Inserters - Production | ROLL DOLLY 20.5" | \$5,009.00 | \$4,007.00 | 20% | \$388.00 | \$369.00 | 5% |
| Y4HJ | Inserters - Production | UNWINDER BASE | \$52,258.00 | \$41,806.00 | 20% | \$3,645.00 | \$3,463.00 | 5% |
| Y4TC | Inserters - Production | Stand Alone Trim Chopper | \$18,452.00 | \$14,762.00 | 20% | \$1,788.00 | \$1,707.00 | 5% |
| Y503 | Inserters - Production | APS 3 Station Chassis | \$53,935.00 | \$43,148.00 | 20% | \$8,240.00 | \$7,828.00 | 5% |
| Y504 | Inserters - Production | APS 4 Station Chassis | \$58,065.00 | \$46,452.00 | 20% | \$8,751.00 | \$8,313.00 | 5% |
| Y506 | Inserters - Production | APS 6 Station Chassis | \$76,774.00 | \$61,419.00 | 20% | \$10,560.00 | \$10,032.00 | 5% |
| Y507 | Inserters - Production | APS 7 Station Chassis | \$80,516.00 | \$64,413.00 | 20% | \$10,980.00 | \$10,431.00 | 5% |
| Y508 | Inserters - Production | APS 8 Station Chassis | \$92,000.00 | \$73,600.00 | 20% | \$11,271.00 | \$10,707.00 | 5% |
| Y509 | Inserters - Production | APS 9 Station Chassis | \$106,839.00 | \$85,471.00 | 20% | \$12,811.00 | \$12,170.00 | 5% |
| Y510 | Inserters - Production | APS 10 Station Chassis | \$110,968.00 | \$88,774.00 | 20% | \$13,080.00 | \$12,426.00 | 5% |
| Y512 | Inserters - Production | MPS/APS 12 Station Chassis | \$119,613.00 | \$95,690.00 | 20% | \$14,480.00 | \$13,756.00 | 5% |
| Y514 | Inserters - Production | APS 14 Station Chassis | \$137,935.00 | \$110,348.00 | 20% | \$15,871.00 | \$15,077.00 | 5% |
| Y516 | Inserters - Production | APS 16 Station Chassis | \$212,000.00 | \$169,600.00 | 20% | \$16,431.00 | \$15,609.00 | 5% |
| Y518 | Inserters - Production | APS 18 Station Chassis | \$236,258.00 | \$189,006.00 | 20% | \$18,311.00 | \$17,395.00 | 5% |
| Y530 | Inserters - Production | MPS Chassis Subset | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y540 | Inserters - Production | Mail Stream Merge Module | \$196,774.00 | \$157,419.00 | 20% | \$15,251.00 | \$14,488.00 | 5% |
| Y551 | Inserters - Production | APS Scanner for Enclosure Feeder | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y554 | Inserters - Production | MPS Friction Feeder | \$14,839.00 | \$11,871.00 | 20% | \$1,151.00 | \$1,093.00 | 5% |
| Y554T | Inserters - Production | MPS Friction feeder - (Thick version of the Y554) | \$20,168.00 | \$16,134.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y555G | Inserters - Production | Rotary Feeder-Retrofit, Grey | \$23,226.00 | \$18,581.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y555W | Inserters - Production | Rotary Feeder-Retrofit, White | \$23,226.00 | \$18,581.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y556 | Inserters - Production | MOVING BEAM SCAN-MPS RFDR | \$9,194.00 | \$7,355.00 | 20% | \$641.00 | \$609.00 | 5% |
| Y557 | Inserters - Production | MPS Rotary Feeder | \$20,000.00 | \$16,000.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y558 | Inserters - Production | FLATS/FOLDED ROTARY FDR | \$15,484.00 | \$12,387.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y55A | Inserters - Production | 2D Camera MPS w Rotary Feeder | \$9,032.00 | \$7,226.00 | 20% | \$651.00 | \$618.00 | 5% |
| Y561 | Inserters - Production | MPS ENGINE | \$226,710.00 | \$181,368.00 | 20% | \$39,715.00 | \$37,729.00 | 5% |
| Y563 | Inserters - Production | EPIC Engine | \$316,129.00 | \$252,903.00 | 20% | \$37,858.00 | \$35,965.00 | 5% |
| Y56D | Inserters - Production | 2D Camera MPS sealer | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y572 | Inserters - Production | APS 6 Stage Buffer | \$57,935.00 | \$46,348.00 | 20% | \$4,041.00 | \$3,839.00 | 5% |
| Y574 | Inserters - Production | TnT MPS | \$85,032.00 | \$68,026.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| Y575 | Inserters - Production | Buffer | \$105,161.00 | \$84,129.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| Y580 | Inserters - Production | APS/FPS Flatpanel Touchscreen Monitor - Factory upgrade | \$3,561.00 | \$2,849.00 | 20% | \$248.00 | \$236.00 | 5% |
| Y581 | Inserters - Production | Additional APS Monitor (non-touch) for Westport TM1 | \$5,806.00 | \$4,645.00 | 20% | \$600.00 | \$570.00 | 5% |
| Y582 | Inserters - Production | Additional APS Monitor (non-touch) for Eastport TM1 | \$5,806.00 | \$4,645.00 | 20% | \$600.00 | \$570.00 | 5% |
| Y583 | Inserters - Production | Additional APS Monitor (non-touch) for non-TM1 Systems | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y584 | Inserters - Production | Flatpanel Touchscreen Field Upgrade | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y701 | Inserters - Production | APS 2 Vbin Module | \$28,387.00 | \$22,710.00 | 20% | \$1,942.00 | \$1,845.00 | 5% |
| Y703 | Inserters - Production | APS Mailing Machine/Vbin | \$17,419.00 | \$13,935.00 | 20% | \$1,215.00 | \$1,154.00 | 5% |
| Y723 | Inserters - Production | MPS Floatingdeck nocamera | \$22,120.00 | \$17,696.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y732 | Inserters - Production | APS Bottom Edge Marker | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y734 | Inserters - Production | APS Top Edge Marker - 1st color | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y735 | Inserters - Production | APS Top Edge Marker - 2nd color | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y780 | Inserters - Production | VS Mid-Station Power Stacker | \$8,387.00 | \$6,710.00 | 20% | \$585.00 | \$556.00 | 5% |
| Y941 | Inserters - Production | Flats & Letters Stacker | \$4,839.00 | \$3,871.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y980 | Inserters - Production | Letters - Horizontal Belt Stacker | \$4,252.00 | \$3,402.00 | 20% | \$216.00 | \$205.00 | 5% |
| Y9D0 | Inserters - Production | COMPANION INSERTER SYSTEM | \$113,554.00 | \$90,843.00 | 20% | \$11,113.00 | \$10,557.00 | 5% |
| Y9D0 | Inserters - Production | Companion Base System | \$113,554.00 | \$90,843.00 | 20% | \$11,113.00 | \$10,557.00 | 5% |
| Y9MB | Inserters - Production | HCSF MBSC | \$7,054.00 | \$5,643.00 | 20% | \$515.00 | \$489.00 | 5% |
| Y9VS | Inserters - Production | Letters - Vertical Power Stacker | \$1,929.00 | \$1,543.00 | 20% | \$156.00 | \$148.00 | 5% |
| Y12L | Inserters - Production | Yellow Ink - 200 Liter Barrel | \$15,783.88 | \$12,627.00 | 20% | \$0.00 | \$0.00 | 5% |
| YLPR | Inserters - Production | Yellow Printhead - Each | \$709.25 | \$567.00 | 20% | \$0.00 | \$0.00 | 5% |
| YMV0 | Inserters - Production | Mailstream Engage System | \$202,581.00 | \$162,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z91S | Inserters - Production | ISITE INST/TRAIN/DAY +EXP | \$2,581.00 | \$2,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z91T | Inserters - Production | ISITE INSTALL/TRAINING/WK | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Z99K | Inserters - Production | Std Installation - FPS9K | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9CS | Inserters - Production | MPS SELECT CS PARTS CAB | \$16,862.00 | \$13,490.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9F1 | Inserters - Production | LABOR - 2 HOURS | \$542.00 | \$434.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9F2 | Inserters - Production | TSS LABOR CHARGE | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9FH | Inserters - Production | Consultancy | \$323.00 | \$258.00 | 20% | \$251.00 | \$238.00 | 5% |
| Z9FP | Inserters - Production | Std Installation - FPS12/14k | \$9,677.00 | \$7,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9MP | Inserters - Production | STD INSTALLATION MPS | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9PF | Inserters - Production | Parts Cabinet (all friction) | \$14,194.00 | \$11,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9PR | Inserters - Production | Parts Cabinet (friction & rotary) | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R0 | Inserters - Production | SveWorks Equip. Inspect. Prog-Base | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R1 | Inserters - Production | SveWorks Equip. Inspect. Prog-Single Input | \$4,774.00 | \$3,819.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R2 | Inserters - Production | SveWorks Equip. Inspect. Prog-File Base | \$6,065.00 | \$4,852.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R3 | Inserters - Production | SveWorks Equip. Inspect. Prog-Dual Inputs | \$7,613.00 | \$6,090.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R4 | Inserters - Production | SveWorks PM Service-Base | \$1,548.00 | \$1,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R5 | Inserters - Production | SveWorks PM Service-Single Input | \$3,484.00 | \$2,787.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R6 | Inserters - Production | SveWorks PM Service-File-Base | \$4,129.00 | \$3,303.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R7 | Inserters - Production | SERVICEWORKS EQ PREVENT 2 | \$4,774.00 | \$3,819.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S0 | Inserters - Production | SERVICEWORKS INSTALL-BASE | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S1 | Inserters - Production | SveWorks Install Service - Input | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S2 | Inserters - Production | SveWorks Install Service File-Based | \$6,968.00 | \$5,574.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9SB | Inserters - Production | Block of 50 hrs. of Service | \$10,419.00 | \$8,335.00 | 20% | \$8,075.00 | \$7,671.00 | 5% |
| Z9SS | Inserters - Production | On-System Support OSS | \$768.00 | \$614.00 | 20% | \$595.00 | \$565.00 | 5% |
| Z9T3 | Inserters - Production | FULL SERVICE TRAINING | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9T6 | Inserters - Production | DM Infinity Training | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U0 | Inserters - Production | INSTALL BASE FM-ADDL UNIT | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U1 | Inserters - Production | Install - FBI (1st Unit) | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U2 | Inserters - Production | Install - FBI (Add'l Units) | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U3 | Inserters - Production | Installation Attacher - 1st Unit | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U4 | Inserters - Production | Installation-Attacher Add'l Units | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U8 | Inserters - Production | STD INTEG HI CAP PLC | \$9,677.00 | \$7,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U9 | Inserters - Production | STD INTEG HI CAP ON-SITE | \$19,355.00 | \$15,484.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9UA | Inserters - Production | CUST TECH TRAINING PLC | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9UB | Inserters - Production | ADDL TECH SVCS PER DAY | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZV03 | Inserters - Production | EPIC CHASSIS, 3 STATION | \$73,290.32 | \$58,632.00 | 20% | \$8,240.00 | \$7,828.00 | 5% |
| ZV04 | Inserters - Production | EPIC CHASSIS, 4 STATION | \$77,419.35 | \$61,935.00 | 20% | \$8,750.00 | \$8,313.00 | 5% |
| ZV06 | Inserters - Production | EPIC CHASSIS, 6 STATION | \$96,129.03 | \$76,903.00 | 20% | \$10,560.00 | \$10,032.00 | 5% |
| ZV07 | Inserters - Production | EPIC CHASSIS, 7 STATION | \$99,870.96 | \$79,897.00 | 20% | \$10,980.00 | \$10,431.00 | 5% |
| ZV08 | Inserters - Production | EPIC CHASSIS, 8 STATION | \$111,354.83 | \$89,084.00 | 20% | \$11,270.00 | \$10,707.00 | 5% |
| ZV09 | Inserters - Production | EPIC CHASSIS, 9 STATION | \$126,193.54 | \$100,955.00 | 20% | \$12,810.00 | \$12,170.00 | 5% |
| ZV10 | Inserters - Production | EPIC CHASSIS, 10 STATION | \$130,322.57 | \$104,258.00 | 20% | \$13,080.00 | \$12,426.00 | 5% |
| ZV12 | Inserters - Production | EPIC CHASSIS, 12 STATION | \$138,967.73 | \$111,174.00 | 20% | \$14,480.00 | \$13,756.00 | 5% |
| ZV14 | Inserters - Production | EPIC CHASSIS, 14 STATION | \$157,290.31 | \$125,832.00 | 20% | \$15,870.00 | \$15,077.00 | 5% |
| ZV16 | Inserters - Production | EPIC CHASSIS, 16 STATION | \$231,354.82 | \$185,084.00 | 20% | \$16,430.00 | \$15,609.00 | 5% |
| ZV18 | Inserters - Production | EPIC CHASSIS, 18 STATION | \$255,612.89 | \$204,490.00 | 20% | \$18,310.00 | \$17,395.00 | 5% |
| ZV20 | Inserters - Production | EPIC CHASSIS, 20 STATION | \$282,451.60 | \$225,961.00 | 20% | \$20,190.00 | \$19,181.00 | 5% |
| ZV21 | Inserters - Production | EPIC CHASSIS, 21 STATION | \$297,290.30 | \$237,832.00 | 20% | \$20,750.00 | \$19,713.00 | 5% |
| ZVB2 | Inserters - Production | EPIC BUFFER, 8 STAGE, WITH TNT | \$150,322.57 | \$120,258.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| ZVE0 | Inserters - Production | EPIC ENGINE, EXTENDED | \$290,322.56 | \$232,258.00 | 20% | \$37,858.00 | \$35,965.00 | 5% |
| ZX01 | Inserters - Production | SHORT FOOTPRINT TURN OVER | \$14,839.00 | \$11,871.00 | 20% | \$1,075.00 | \$1,021.00 | 5% |
| ZX02 | Inserters - Production | Privacy Guard FPS SD | \$35,655.00 | \$28,524.00 | 20% | \$2,487.00 | \$2,363.00 | 5% |
| ZX05 | Inserters - Production | SERVO FRONT TABLE | \$0.00 | \$0.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| ZX07 | Inserters - Production | BELT TURNOVER MSE | \$22,581.00 | \$18,065.00 | 20% | \$1,375.00 | \$1,306.00 | 5% |
| ZX0A | Inserters - Production | 3 STATION CHASSIS | \$75,613.00 | \$60,490.00 | 20% | \$9,951.00 | \$9,453.00 | 5% |
| ZX0B | Inserters - Production | 6 STATION CHASSIS | \$88,387.00 | \$70,710.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0C | Inserters - Production | 9 STATION CHASSIS | \$101,677.00 | \$81,342.00 | 20% | \$10,651.00 | \$10,118.00 | 5% |
| ZX0D | Inserters - Production | 12 STATION CHASSIS | \$108,774.00 | \$87,019.00 | 20% | \$13,751.00 | \$13,063.00 | 5% |
| ZX0G | Inserters - Production | 15 STATION CHASSIS | \$123,613.00 | \$98,890.00 | 20% | \$13,200.00 | \$12,540.00 | 5% |
| ZX0H | Inserters - Production | 18 STATION CHASSIS | \$142,581.00 | \$114,065.00 | 20% | \$12,651.00 | \$12,018.00 | 5% |
| ZX0J | Inserters - Production | MSE In-Line Folder Feeder | \$77,252.00 | \$61,802.00 | 20% | \$6,517.00 | \$6,191.00 | 5% |
| ZX0T | Inserters - Production | 4 STATION RIVAL CHASSIS | \$59,355.00 | \$47,484.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0U | Inserters - Production | 3 STATION RIVAL CHASSIS | \$56,774.00 | \$45,419.00 | 20% | \$9,851.00 | \$9,358.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| ZX0V | Inserters - Production | 6 STATION RIVAL CHASSIS | \$66,452.00 | \$53,162.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0W | Inserters - Production | 4 STATION CHASSIS | \$80,129.00 | \$64,103.00 | 20% | \$10,400.00 | \$9,880.00 | 5% |
| ZX10 | Inserters - Production | FORCEFLEX FEEDER 14" | \$6,710.00 | \$5,368.00 | 20% | \$520.00 | \$494.00 | 5% |
| ZX11 | Inserters - Production | FORCEFLEX FEEDER 20" | \$8,581.00 | \$6,865.00 | 20% | \$665.00 | \$632.00 | 5% |
| ZX1C | Inserters - Production | Air Compressor - Domestic | \$3,626.00 | \$2,901.00 | 20% | \$253.00 | \$240.00 | 5% |
| ZX1D | Inserters - Production | COMPRESSOR RIVAL/DI2000 | \$8,065.00 | \$6,452.00 | 20% | \$625.00 | \$594.00 | 5% |
| ZX20 | Inserters - Production | 14K SPEED UPGRADE | \$51,613.00 | \$41,290.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| ZX22 | Inserters - Production | 14" MODE SOFTWARE KEY | \$29,677.00 | \$23,742.00 | 20% | \$2,300.00 | \$2,185.00 | 5% |
| ZX23 | Inserters - Production | No Changeover Module | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX24 | Inserters - Production | 10K SW KEY | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX25 | Inserters - Production | 12K SPEED UPGRADE | \$12,903.00 | \$10,322.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| ZX29 | Inserters - Production | EPIC FLATS | \$32,258.00 | \$25,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX30 | Inserters - Production | 6x9 Chassis Upgrade 9K to 12K | \$32,258.00 | \$25,806.00 | 20% | \$12,272.00 | \$11,658.00 | 5% |
| ZX31 | Inserters - Production | 10x13 Chassis Upgr 9K to 12K | \$32,258.00 | \$25,806.00 | 20% | \$12,272.00 | \$11,658.00 | 5% |
| ZX45 | Inserters - Production | Y254 HS SPEED KEY | \$49,032.00 | \$39,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX50A | Inserters - Production | Servo Frictn Fdr/Last D/S | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50B | Inserters - Production | Servo Frictn Fdr/ Int Pos | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50C | Inserters - Production | ServoFrictn Fdr/First U/S | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50D | Inserters - Production | Servo Friction Fdr U/S RF | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50E | Inserters - Production | SERVO FRICTION FDR 1st UP | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX53 | Inserters - Production | Greenhouse - Blank Feeder | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX53A | Inserters - Production | GREENHOUSE LAST DS POS | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53B | Inserters - Production | GREENHOUSE INTL POSITIONS | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53C | Inserters - Production | GREENHOUSE BUFFER ROTARY | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53D | Inserters - Production | GREENHOUSE/BLANK FEEDER | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53E | Inserters - Production | GREENHOUSE BUFFER FRICTN | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX55 | Inserters - Production | Modular Rotary Feeder | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55A | Inserters - Production | Rotary Fdr Last D/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55B | Inserters - Production | Rotary Fdr Intermed Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55C | Inserters - Production | Rotary Fdr First U/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55D | Inserters - Production | Rotary Fdr U/S Friction | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55E | Inserters - Production | Rotary Fdr First U/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX5A | Inserters - Production | MB Scan Friction Fdr-Top | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX5B | Inserters - Production | MB Scan Friction Fdr-Btm | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX5C | Inserters - Production | MB Scan Rotary Fdr-Top | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZXA0 | Inserters - Production | FMI CUT SHEET INPUT | \$109,032.00 | \$87,226.00 | 20% | \$8,179.00 | \$7,770.00 | 5% |
| ZXB1 | Inserters - Production | MSE Buffer | \$36,310.00 | \$29,048.00 | 20% | \$2,533.00 | \$2,406.00 | 5% |
| ZXB2 | Inserters - Production | BUFFER W/TNT | \$85,806.00 | \$68,645.00 | 20% | \$5,985.00 | \$5,686.00 | 5% |
| ZXB7 | Inserters - Production | 2 STAGE BUFFER MSE | \$10,323.00 | \$8,258.00 | 20% | \$720.00 | \$684.00 | 5% |
| ZXB9 | Inserters - Production | HEAVIES BUFFER | \$41,471.00 | \$33,177.00 | 20% | \$2,893.00 | \$2,748.00 | 5% |
| ZXCF | Inserters - Production | MPS SELECT CF PARTS CAB | \$18,679.00 | \$14,943.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXD0 | Inserters - Production | POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC | \$5,484.00 | \$4,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXEM | Inserters - Production | EDGE MARKER | \$5,677.00 | \$4,542.00 | 20% | \$800.00 | \$760.00 | 5% |
| ZXEX | Inserters - Production | 2ND EDGE MARKER | \$5,677.00 | \$4,542.00 | 20% | \$800.00 | \$760.00 | 5% |
| ZXM5 | Inserters - Production | MSE 14 3FDR 6X9 CHASSIS | \$218,065.00 | \$174,452.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM6 | Inserters - Production | MSE 14 6FDR 6X9 CHASSIS | \$212,903.00 | \$170,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM7 | Inserters - Production | MSE 14 9FDR 6X9 CHASSIS | \$227,097.00 | \$181,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM8 | Inserters - Production | MSE 14 12FDR 6X9 CHASSIS | \$267,097.00 | \$213,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLDC | Inserters - Production | Pulse DC SW | \$2,125.94 | \$1,700.75 | 20% | \$160.00 | \$152.00 | 5% |
| PLPC | Inserters - Production | Pulse Input Interface | \$2,126.03 | \$1,700.82 | 20% | \$138.00 | \$131.10 | 5% |
| PLTA | Inserters - Production | Pulse Mid Tier 60hz Short | \$34,516.13 | \$27,612.90 | 20% | \$2,537.00 | \$2,410.15 | 5% |
| PLTB | Inserters - Production | Pulse Mid Tier 50hz Short | \$34,516.13 | \$27,612.90 | 20% | \$2,537.00 | \$2,410.15 | 5% |
| Y55LB | Inserters - Production | Epic VBin Line Scan | \$39,375.00 | \$31,500.00 | 20% | \$3,150.00 | \$2,992.50 | 5% |
| Y55FB | Inserters - Production | Epic Vbin Area Scan Bottom | \$12,500.00 | \$10,000.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| Y55FT | Inserters - Production | Epic Vbin Area Scan Top | \$12,500.00 | \$10,000.00 | 20% | \$1,000.00 | \$950.00 | 5% |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Folder/Inserters, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|--|-----------------------------------|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| TINK | LOW VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCAN RELAY 2K W/INSTALL & TRG | \$1,595.00 | \$1,307.90 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TIRS | LOW VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL STACKER W/INSTALL & TRG | \$1,755.00 | \$1,439.10 | 18% | \$167.00 | \$133.60 | 20% | \$12.41 | n/a | n/a | n/a | n/a |
| TT20 | LOW VOLUME FOLDER-INSERTER | RELAY 2000 W/INSTALL & TRAINING | \$8,000.00 | \$6,560.00 | 18% | \$1,158.00 | \$926.40 | 20% | \$86.06 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Folder/Inserters, Medium Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | MSRP less 20% |
| Maintenance - Fixed for years 2-5 | |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|---|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| RC9C | MEDIUM VOLUME FOLDER-INSERTER | RELAY INTEGRITY EXPRESS | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| WSSH | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | PLANET PRESS ENVELOPE NOW | \$1,025.00 | \$840.50 | 18% | n/a | n/a | n/a | n/a | \$170.00 | \$136.00 | 20% | \$12.63 |
| F37A | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | OMR SCANNER W/INSTALL & TRAINING | \$1,595.00 | \$1,307.90 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| T1VP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER STACKER | \$1,986.00 | \$1,628.52 | 18% | \$167.00 | \$133.60 | 20% | \$12.41 | n/a | n/a | n/a | n/a |
| T1Q2 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | FIXED BEAM BARCODE W/INSTALL & TRG | \$1,995.00 | \$1,635.90 | 18% | \$300.00 | \$240.00 | 20% | \$22.30 | n/a | n/a | n/a | n/a |
| T1Q1 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | FEDEX ONLINE | \$2,500.00 | \$2,050.00 | 18% | \$208.00 | \$166.40 | 20% | \$15.46 | n/a | n/a | n/a | n/a |
| T1Q3 | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | 2D SCANNER W/INSTALL & TRAINING | \$2,995.00 | \$2,455.90 | 18% | \$450.00 | \$360.00 | 20% | \$33.45 | n/a | n/a | n/a | n/a |
| T1EP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC | \$9,000.00 | \$7,380.00 | 18% | \$348.00 | \$278.40 | 20% | \$25.86 | \$360.00 | \$288.00 | 20% | \$26.75 |
| T1EP | MEDIUM VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 5000/6000 FILE BASED PROCESSING | \$10,000.00 | \$8,200.00 | 18% | \$829.00 | \$663.20 | 20% | \$61.61 | \$360.00 | \$288.00 | 20% | \$26.75 |
| T130 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 3000 W/INSTALL & TRAINING | \$12,500.00 | \$10,000.00 | 20% | \$1,617.00 | \$1,293.60 | 20% | \$120.18 | n/a | n/a | n/a | n/a |
| T140 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 4000 W/INSTALL & TRAINING | \$15,000.00 | \$12,000.00 | 20% | \$2,421.00 | \$1,856.80 | 20% | \$172.50 | n/a | n/a | n/a | n/a |
| T150 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 5000 W/4 FEEDER TOWER | \$21,460.00 | \$17,168.00 | 20% | \$2,453.00 | \$1,962.40 | 20% | \$182.31 | n/a | n/a | n/a | n/a |
| T160 | MEDIUM VOLUME FOLDER-INSERTER | RELAY 6000 INSERTING SYSTEM | \$42,095.00 | \$33,676.00 | 20% | \$3,477.00 | \$2,781.60 | 20% | \$258.42 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Folder/Inserters, High Volume | Offices Response |
|---|------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with the Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 32% |
| Percentage (%) Discount off Accessories | 31% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------|---|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| D90012 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | VERTICAL POWER LOCALIZATION KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| D9EX | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SECOND STACKER FOR TANDEM BELT STACKER | \$0.00 | \$0.00 | 0% | \$232.00 | \$185.60 | 20% | \$17.24 | n/a | n/a | n/a | n/a |
| F391550 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY LOCALIZATION KIT - US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790000-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | US D9000950 LOCALIZATION KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790034 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | USB HUB | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790042-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | POWER CORD | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790135 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT-MATTE BOOKLET KIT FOR TOWER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790442 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT-FLAT ENVELOPE KIT FOR TOWER | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790700-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | US RELAY LOCALIZATION KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F791700-01 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | US HCAP SHEET FEEDER LOCALIZATION KIT | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790725 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT - FEEDER INSERT SUPPORT | \$85.00 | \$58.65 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790726 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SALES KIT - ADJUSTABLE SINGLE TRAY | \$125.00 | \$86.25 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790183 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SHEET FLAT ENVELOPE TRAY | \$205.00 | \$141.45 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790184 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | INSERT TRAY | \$205.00 | \$141.45 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790327 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SPECIAL TOWER FEEDER KIT | \$260.00 | \$179.40 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F900015 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | POWERGUARD | \$295.00 | \$203.55 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790018 | HIGH VOLUME FOLDER-INSERTER FURNITURE | 18 IN. CONSOLE EXTENSION | \$370.00 | \$266.40 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F790019 | HIGH VOLUME FOLDER-INSERTER FURNITURE | 30 IN. CONSOLE EXTENSION | \$475.00 | \$342.00 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F79B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BARCODE SCANNING SOFTWARE | \$750.00 | \$517.50 | 31% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| F790250 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER | \$820.00 | \$565.80 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F7D | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BOTTOM ADDRESS INVERTER KIT | \$1,025.00 | \$707.25 | 31% | \$0.00 | \$0.00 | 0% | \$0.00 | n/a | n/a | n/a | n/a |
| DHIS | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | NONCONTACT KEYBOARD WEDGE SCANNER | \$1,495.00 | \$1,031.55 | 31% | \$328.00 | \$262.40 | 20% | \$24.38 | n/a | n/a | n/a | n/a |
| TRG | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE, 72IN. W/ SHELF AND LOCKING DOORS | \$1,450.00 | \$1,332.00 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRJ | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF | \$1,905.00 | \$1,371.60 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRT | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | EXIT TRANSPORT | \$1,995.00 | \$1,376.55 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRH | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | EXIT SCANNING CONTROL PACKAGE | \$2,155.00 | \$1,486.95 | 31% | \$467.00 | \$373.60 | 20% | \$34.70 | n/a | n/a | n/a | n/a |
| TRF | HIGH VOLUME FOLDER-INSERTER FURNITURE | HEIGHT ADJUSTABLE TABLE, 60IN. W/ SHELF AND LOCKING DOORS | \$2,215.00 | \$1,594.80 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRC | HIGH VOLUME FOLDER-INSERTER FURNITURE | 60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$2,500.00 | \$1,800.00 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRP | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | STANDARD EXIT SCANNING SOFTWARE | \$2,675.00 | \$1,845.75 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F7S | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER | \$3,159.00 | \$2,179.71 | 31% | \$233.00 | \$186.40 | 20% | \$17.32 | n/a | n/a | n/a | n/a |
| F7B | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TOWER OMR BARCODE SCANNING HARDWARE | \$3,159.00 | \$2,179.71 | 31% | \$388.00 | \$310.40 | 20% | \$28.84 | n/a | n/a | n/a | n/a |
| TRM | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TRM - TOWER SCANNING HARDWARE | \$3,159.00 | \$2,179.71 | 31% | \$388.00 | \$310.40 | 20% | \$28.84 | n/a | n/a | n/a | n/a |
| F7MT | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000 | \$3,290.00 | \$2,270.10 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| F7MU | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MAIL MACHINE INTERFACE FOR CONNECT+ 3000 | \$3,290.00 | \$2,270.10 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRD | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | 2D TOWER SCANNING | \$3,500.00 | \$2,415.00 | 31% | \$1,189.00 | \$951.20 | 20% | \$88.37 | n/a | n/a | n/a | n/a |
| TRB | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | BELT STACKER W/ INSTALLATION TO HEIGHT STAND | \$4,126.00 | \$2,846.94 | 31% | \$232.00 | \$185.60 | 20% | \$17.24 | n/a | n/a | n/a | n/a |
| F7MS | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | MOVING BEAM POCKET BARCODE FOR HIGH CAPACITY SHEET FEEDER | \$4,309.00 | \$2,973.21 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRF5 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | FLAT SEALER | \$4,309.00 | \$2,973.21 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRH1 | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | EXIT SCANNING TRANSPORT AND CAMERA | \$4,675.00 | \$3,225.75 | 31% | \$701.00 | \$560.80 | 20% | \$52.10 | \$482.00 | \$385.60 | 20% | \$35.82 |
| TRBD | HIGH VOLUME FOLDER-INSERTER FURNITURE | 90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF | \$4,585.00 | \$3,301.20 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DIFP | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT | \$5,150.00 | \$3,535.50 | 31% | \$542.00 | \$433.60 | 20% | \$40.28 | n/a | n/a | n/a | n/a |
| TRD | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, IN-LINE | \$5,381.00 | \$3,712.89 | 31% | \$232.00 | \$185.60 | 20% | \$17.24 | n/a | n/a | n/a | n/a |
| F7ZD | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | 2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER | \$6,734.00 | \$4,646.46 | 31% | \$1,189.00 | \$951.20 | 20% | \$88.37 | n/a | n/a | n/a | n/a |
| TRIC | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | HIGH CAPACITY SHEET FEEDER | \$7,345.00 | \$5,068.05 | 31% | \$902.00 | \$721.60 | 20% | \$67.04 | n/a | n/a | n/a | n/a |
| TRG | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | PROFESSIONAL EXIT SCANNING SOFTWARE | \$7,985.00 | \$5,509.65 | 31% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| TRP | HIGH VOLUME FOLDER-INSERTER ACCESSORIES | RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC | \$14,000.00 | \$9,660.00 | 31% | \$348.00 | \$278.40 | 20% | \$25.86 | \$360.00 | \$288.00 | 20% | \$26.75 |
| TR0 | HIGH VOLUME FOLDER-INSERTER | RELAY 7000 INSERTING SYSTEM | \$47,355.00 | \$32,201.40 | 32% | \$4,334.00 | \$3,467.20 | 20% | \$322.10 | n/a | n/a | n/a | n/a |
| TR80 | HIGH VOLUME FOLDER-INSERTER | RELAY 8000 INSERTING SYSTEM | \$68,825.00 | \$46,801.00 | 32% | \$5,763.00 | \$4,610.40 | 20% | \$428.31 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Folder/Inserters, Production | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 20% |
| Percentage (%) Discount off Mailing Furniture | n/a |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$199.50/hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$399.00/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|---------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| 1E31 | Folders-Inserters, Production | LASER REPORT PRINTER | \$384.52 | \$308.00 | 20% | \$200.00 | \$190.00 | 5% |
| 3DPM | Folders-Inserters, Production | Operational Planner (Annual License) (site up to 50 Modules) | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921H | Folders-Inserters, Production | Upper Fold Plate | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921J | Folders-Inserters, Production | Lower Fold Plate | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921K | Folders-Inserters, Production | Lower Deflector | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921L | Folders-Inserters, Production | Upper Deflector | \$774.00 | \$619.00 | 20% | \$0.00 | \$0.00 | 5% |
| 921V | Folders-Inserters, Production | Add. Folding capability | \$9,916.00 | \$7,933.00 | 20% | \$692.00 | \$657.00 | 5% |
| 922R | Folders-Inserters, Production | 6-1/4" Lower Buckle Chute | \$5,355.00 | \$4,284.00 | 20% | \$419.00 | \$398.00 | 5% |
| ASV | Folders-Inserters, Production | Auto Signature Verification - ASV | \$2,215.00 | \$1,772.00 | 20% | \$0.00 | \$0.00 | 5% |
| CS07490 | Folders-Inserters, Production | DC Power Kit (needed on all input interfaces) | \$3,658.06 | \$2,926.00 | 20% | \$0.00 | \$0.00 | 5% |
| DFSE | Folders-Inserters, Production | DFW ENGINEERING SUPPORT | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| DITP | Folders-Inserters, Production | 90" Table- 110V | \$3,484.00 | \$2,787.00 | 20% | \$0.00 | \$0.00 | 5% |
| F7ZE | Folders-Inserters, Production | 30" Table Extension | \$581.00 | \$465.00 | 20% | \$0.00 | \$0.00 | 5% |
| FF3L | Folders-Inserters, Production | STD INSTALL PLC FM PER WK | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| FL2C | Folders-Inserters, Production | SUREFEED FEEDERS-SE 900EX | \$4,968.00 | \$3,974.00 | 20% | \$400.00 | \$380.00 | 5% |
| FL2D | Folders-Inserters, Production | SUREFEED FEEDERS-ECO900EX | \$6,323.00 | \$5,058.00 | 20% | \$491.00 | \$466.00 | 5% |
| FL2E | Folders-Inserters, Production | BELT TURNOVER | \$8,065.00 | \$6,452.00 | 20% | \$651.00 | \$618.00 | 5% |
| FL2F | Folders-Inserters, Production | BUMP TURN | \$4,516.00 | \$3,613.00 | 20% | \$364.00 | \$346.00 | 5% |
| FL3E | Folders-Inserters, Production | RS CHASSIS 6ST 10X13 PKG | \$149,871.00 | \$119,897.00 | 20% | \$12,080.00 | \$11,476.00 | 5% |
| FL3G | Folders-Inserters, Production | RS CHASSIS 9ST 10X13 PKG | \$165,065.00 | \$132,052.00 | 20% | \$13,304.00 | \$12,639.00 | 5% |
| FL3K | Folders-Inserters, Production | RS CHASSIS 12ST 10X13 PKG | \$180,258.00 | \$144,206.00 | 20% | \$14,529.00 | \$13,803.00 | 5% |
| FL56 | Folders-Inserters, Production | FPS Top Edge Marker | \$5,677.00 | \$4,542.00 | 20% | \$794.00 | \$754.00 | 5% |
| FL57 | Folders-Inserters, Production | FPS Bottom Edge Marker 6x9 | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| FL58 | Folders-Inserters, Production | FPS Bottom Edge Marker 10x13 | \$11,381.00 | \$9,105.00 | 20% | \$0.00 | \$0.00 | 5% |
| FL7E | Folders-Inserters, Production | FPS Flat Conveyor | \$6,581.00 | \$5,265.00 | 20% | \$253.00 | \$240.00 | 5% |
| FLFA | Folders-Inserters, Production | REPORT PRINTER | \$942.00 | \$754.00 | 20% | \$200.00 | \$190.00 | 5% |
| FLFB | Folders-Inserters, Production | 10X13 SERVO FEEDER | \$10,258.00 | \$8,206.00 | 20% | \$871.00 | \$827.00 | 5% |
| FLFC | Folders-Inserters, Production | 6X9 SERVO FEEDER | \$10,258.00 | \$8,206.00 | 20% | \$837.00 | \$795.00 | 5% |
| FLFD | Folders-Inserters, Production | SUREFEED FEEDERS | \$5,419.00 | \$4,335.00 | 20% | \$437.00 | \$415.00 | 5% |
| FLFE | Folders-Inserters, Production | SUREFEED FEEDERS | \$5,935.00 | \$4,748.00 | 20% | \$460.00 | \$437.00 | 5% |
| FLFH | Folders-Inserters, Production | SUREFEED FEEDERS | \$3,516.00 | \$2,813.00 | 20% | \$272.00 | \$258.00 | 5% |
| FLFM | Folders-Inserters, Production | 2 UP CUTTER | \$43,613.00 | \$34,890.00 | 20% | \$3,380.00 | \$3,211.00 | 5% |
| FLFN | Folders-Inserters, Production | 20" INLINE FOLDER | \$38,065.00 | \$30,452.00 | 20% | \$2,051.00 | \$1,948.00 | 5% |
| FLFP | Folders-Inserters, Production | FOLD PLATES | \$2,148.00 | \$1,718.00 | 20% | \$160.00 | \$152.00 | 5% |
| FLN0 | Folders-Inserters, Production | FLOWMASTER BLANK FEEDER | \$1,445.00 | \$1,156.00 | 20% | \$108.00 | \$103.00 | 5% |
| FLU0 | Folders-Inserters, Production | FRICITION FEED 6X9 FM RS | \$8,155.00 | \$6,524.00 | 20% | \$608.00 | \$578.00 | 5% |
| FLUB | Folders-Inserters, Production | 6X9 THIN MATERIAL KIT FEE | \$9,355.00 | \$7,484.00 | 20% | \$591.00 | \$561.00 | 5% |
| FLV0 | Folders-Inserters, Production | FRICITION FEED 10X13 FN RS | \$8,155.00 | \$6,524.00 | 20% | \$608.00 | \$578.00 | 5% |
| FLV1 | Folders-Inserters, Production | ROTARY FEEDER FM RS | \$20,800.00 | \$16,640.00 | 20% | \$1,547.00 | \$1,470.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| FLVB | Folders-Inserters, Production | 10X13 THIN MATERIAL KIT F | \$9,355.00 | \$7,484.00 | 20% | \$591.00 | \$561.00 | 5% |
| FLY6 | Folders-Inserters, Production | 6' SPEED SORT | \$7,097.00 | \$5,678.00 | 20% | \$551.00 | \$523.00 | 5% |
| FLY7 | Folders-Inserters, Production | 9' SPEED SORT | \$7,871.00 | \$6,297.00 | 20% | \$611.00 | \$580.00 | 5% |
| FYA0 | Folders-Inserters, Production | BATCH | \$1,871.00 | \$1,497.00 | 20% | \$115.00 | \$109.00 | 5% |
| FYA1 | Folders-Inserters, Production | DOUBLE DETECT W ECO SEP | \$774.00 | \$619.00 | 20% | \$100.00 | \$95.00 | 5% |
| FYA2 | Folders-Inserters, Production | FDR SM PROD W SNGLE SEP | \$4,065.00 | \$3,252.00 | 20% | \$291.00 | \$276.00 | 5% |
| FYA3 | Folders-Inserters, Production | MULTI PURPOSE OPTION | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA4 | Folders-Inserters, Production | MULTI PURPOSE W/VAC OPT | \$1,032.00 | \$826.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA7 | Folders-Inserters, Production | FEEDMAX 9 FT CONVEYOR | \$1,205.00 | \$964.00 | 20% | \$120.00 | \$114.00 | 5% |
| FYA8 | Folders-Inserters, Production | FDR PIECE COUNT | \$837.00 | \$670.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYA9 | Folders-Inserters, Production | RETRO REFLECTIVE TRIGGER | \$129.00 | \$103.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAA | Folders-Inserters, Production | MICROSWITCH TRIGGER | \$129.00 | \$103.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAB | Folders-Inserters, Production | DOUBLE DETECT | \$710.00 | \$568.00 | 20% | \$100.00 | \$95.00 | 5% |
| FYAC | Folders-Inserters, Production | MP/IJ | \$422.00 | \$338.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAD | Folders-Inserters, Production | MP/VAC | \$844.00 | \$675.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAE | Folders-Inserters, Production | MP/IJ | \$689.00 | \$551.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAF | Folders-Inserters, Production | 24VAC | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAG | Folders-Inserters, Production | 24VDC | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAH | Folders-Inserters, Production | 915/1015 24VDC S/S | \$406.00 | \$325.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAJ | Folders-Inserters, Production | RJ45 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAK | Folders-Inserters, Production | BK 660 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAL | Folders-Inserters, Production | BK 71B/765 | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAM | Folders-Inserters, Production | 730 TABBER | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAN | Folders-Inserters, Production | GEAR DOWN | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAR | Folders-Inserters, Production | MP/VAC | \$1,032.00 | \$826.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYAS | Folders-Inserters, Production | VIDEOJET INTERFACE | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYB1 | Folders-Inserters, Production | BATCH OPTION | \$1,871.00 | \$1,497.00 | 20% | \$145.00 | \$138.00 | 5% |
| FYB3 | Folders-Inserters, Production | 9 FT CONVEYOR | \$7,613.00 | \$6,090.00 | 20% | \$489.00 | \$465.00 | 5% |
| FYB4 | Folders-Inserters, Production | 12 FT CONVEYOR | \$6,702.00 | \$5,362.00 | 20% | \$519.00 | \$493.00 | 5% |
| FYB6 | Folders-Inserters, Production | 9FT SORT CONVEYOR 220V | \$7,935.00 | \$6,348.00 | 20% | \$611.00 | \$580.00 | 5% |
| FYC0 | Folders-Inserters, Production | ENCODER mount (SECAP) | \$138.00 | \$110.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC1 | Folders-Inserters, Production | ENCODER MOUNT FOR MCS | \$335.00 | \$268.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC2 | Folders-Inserters, Production | ENCODER MOUNT FOR DOMINO | \$288.00 | \$230.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC3 | Folders-Inserters, Production | SPEED FOLLOW OPTION | \$2,090.00 | \$1,672.00 | 20% | \$162.00 | \$154.00 | 5% |
| FYC4 | Folders-Inserters, Production | DUAL MOTOR | \$2,097.00 | \$1,678.00 | 20% | \$103.00 | \$98.00 | 5% |
| FYC5 | Folders-Inserters, Production | CANTILEVERED FEEDER STAND | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC6 | Folders-Inserters, Production | MONITOR STAND (STD) | \$258.00 | \$206.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC7 | Folders-Inserters, Production | MONITOR STAND (SECAP) | \$654.00 | \$523.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYC8 | Folders-Inserters, Production | 20IN INFED CANTILVR 3 BELT | \$3,355.00 | \$2,684.00 | 20% | \$251.00 | \$238.00 | 5% |
| FYC9 | Folders-Inserters, Production | 20IN INFED CANTILVR 5 BELT | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| FYCA | Folders-Inserters, Production | FIT FDR STAND NO DOORS | \$1,613.00 | \$1,290.00 | 20% | \$114.00 | \$108.00 | 5% |
| FYCB | Folders-Inserters, Production | FIT FDR STAND DOORS | \$2,174.00 | \$1,739.00 | 20% | \$148.00 | \$141.00 | 5% |
| FYCE | Folders-Inserters, Production | ADPHOS DRYER 301201 3KW | \$5,406.00 | \$4,325.00 | 20% | \$419.00 | \$398.00 | 5% |
| FYCF | Folders-Inserters, Production | ADPHOS DRYER 301203 6KW | \$8,761.00 | \$7,009.00 | 20% | \$679.00 | \$645.00 | 5% |
| FYCG | Folders-Inserters, Production | ADPHOS DRYER 301204 9KW | \$12,632.00 | \$10,106.00 | 20% | \$979.00 | \$930.00 | 5% |
| FYCS | Folders-Inserters, Production | PROGRAMMABLE ENCODER | \$1,334.00 | \$1,067.00 | 20% | \$103.00 | \$98.00 | 5% |
| FYCU | Folders-Inserters, Production | 14.5" WIDE BELT FIT 56 | \$3,019.00 | \$2,415.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCV | Folders-Inserters, Production | 14.5 INCH WIDE BELT FIT 7 | \$2,865.00 | \$2,292.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCX | Folders-Inserters, Production | 9000W DRYER MOUNT | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCY | Folders-Inserters, Production | PROGRAMMABLE ENCODER | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYCZ | Folders-Inserters, Production | 300 PPI (MSC) | \$258.00 | \$206.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYDB | Folders-Inserters, Production | VIDEO-JET FRAMING & CABLES | \$387.00 | \$310.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYF2 | Folders-Inserters, Production | APAS-72 Single Card Fdr incl Feedmax S and output stacker | \$68,387.00 | \$54,710.00 | 20% | \$5,171.00 | \$4,912.00 | 5% |
| FYF3 | Folders-Inserters, Production | APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr | \$108,732.00 | \$86,986.00 | 20% | \$6,154.00 | \$5,846.00 | 5% |
| FYF4 | Folders-Inserters, Production | 2ND CARD FEEDER | \$25,806.00 | \$20,645.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| FYF5 | Folders-Inserters, Production | APAS-112 (Single Card Feeder) | \$89,677.00 | \$71,742.00 | 20% | \$6,142.00 | \$5,835.00 | 5% |
| FYK0 | Folders-Inserters, Production | FLOWMASTER RS FLEX (10X13) 3 ENCL. SALES PCN | \$98,065.00 | \$78,452.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYK1 | Folders-Inserters, Production | FLOWMASTER RS FLEX (10X13) 6 ENCL. SALES PCN | \$84,374.00 | \$67,499.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYK2 | Folders-Inserters, Production | FLOWMASTER RS FLEX (10X13) 9 ENCL. SALES PCN | \$109,419.00 | \$87,535.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYK3 | Folders-Inserters, Production | FLOWMASTER RS FLEX (10X13) 12 ENCL. SALES PCN | \$133,123.00 | \$106,498.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYKA | Folders-Inserters, Production | W/ROTARY FDR & COMPRESSOR | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| FYKB | Folders-Inserters, Production | FLWSORT CONVEYOR | \$7,381.00 | \$5,905.00 | 20% | \$0.00 | \$0.00 | 5% |
| FYKF | Folders-Inserters, Production | ASSY 10X13 TURNOVER IF | \$16,039.00 | \$12,831.00 | 20% | \$1,195.00 | \$1,135.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| FYM6 | Folders-Inserters, Production | OEM 2 CONTROLLER REBUILD | \$1,955.00 | \$1,564.00 | 20% | \$152.00 | \$144.00 | 5% |
| FYR9 | Folders-Inserters, Production | FIT DVRT STAND ALONE 220V | \$7,742.00 | \$6,194.00 | 20% | \$600.00 | \$570.00 | 5% |
| FYS0 | Folders-Inserters, Production | EXTRA STA FDR 110V | \$5,548.00 | \$4,438.00 | 20% | \$385.00 | \$366.00 | 5% |
| FYS1 | Folders-Inserters, Production | EXTRA STA FDR 220V | \$5,935.00 | \$4,748.00 | 20% | \$411.00 | \$390.00 | 5% |
| FYS2 | Folders-Inserters, Production | 900EI REPLACMNT FDR 110V | \$4,323.00 | \$3,458.00 | 20% | \$309.00 | \$294.00 | 5% |
| FYS3 | Folders-Inserters, Production | 900EI REPLACMNT FDR 220V | \$4,452.00 | \$3,562.00 | 20% | \$319.00 | \$303.00 | 5% |
| FYS4 | Folders-Inserters, Production | 1200EI REPLACMNT FDR 110V | \$5,935.00 | \$4,748.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS5 | Folders-Inserters, Production | 1200EI REPLACMNT FDR 220V | \$5,935.00 | \$4,748.00 | 20% | \$445.00 | \$423.00 | 5% |
| FYS6 | Folders-Inserters, Production | 1500 CONT FDR 15 IN 110V | \$6,323.00 | \$5,058.00 | 20% | \$437.00 | \$415.00 | 5% |
| FYS7 | Folders-Inserters, Production | 1500 CONT FDR 15 IN 220V | \$6,323.00 | \$5,058.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS8 | Folders-Inserters, Production | 1200 CONT FDR 12 IN 110V | \$4,697.00 | \$3,758.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYS9 | Folders-Inserters, Production | 1200 CONT FDR 12 IN 220V | \$4,697.00 | \$3,758.00 | 20% | \$420.00 | \$399.00 | 5% |
| FYSA | Folders-Inserters, Production | FORCEFLEX FDR 14 IN 110V | \$11,484.00 | \$9,187.00 | 20% | \$627.00 | \$596.00 | 5% |
| FYSB | Folders-Inserters, Production | FORCEFLEX FDR 14 IN 220V | \$11,484.00 | \$9,187.00 | 20% | \$651.00 | \$618.00 | 5% |
| FYSC | Folders-Inserters, Production | FORCEFLEX FDR 20 IN 110V | \$14,194.00 | \$11,355.00 | 20% | \$732.00 | \$695.00 | 5% |
| FYSD | Folders-Inserters, Production | FORCEFLEX FDR 20 IN 220V | \$14,194.00 | \$11,355.00 | 20% | \$665.00 | \$632.00 | 5% |
| FYSE | Folders-Inserters, Production | FEEDMAX HI CAP FDR 110V | \$15,355.00 | \$12,284.00 | 20% | \$1,062.00 | \$1,009.00 | 5% |
| FYSF | Folders-Inserters, Production | FEEDMAX HI CAP FDR 220V | \$15,355.00 | \$12,284.00 | 20% | \$1,056.00 | \$1,003.00 | 5% |
| FYSG | Folders-Inserters, Production | 6' FEEDMAX S | \$20,129.00 | \$16,103.00 | 20% | \$1,269.00 | \$1,206.00 | 5% |
| FYSJ | Folders-Inserters, Production | PKG FDR 6 IN 110V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYSK | Folders-Inserters, Production | PKG FDR 6 IN 220V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYSL | Folders-Inserters, Production | PKG FDR 12 IN 110V | \$8,387.00 | \$6,710.00 | 20% | \$751.00 | \$713.00 | 5% |
| FYSM | Folders-Inserters, Production | PKG FDR 12 IN 220V | \$8,387.00 | \$6,710.00 | 20% | \$751.00 | \$713.00 | 5% |
| FYSN | Folders-Inserters, Production | PKG FDR 18 IN 110V | \$10,177.00 | \$8,142.00 | 20% | \$911.00 | \$865.00 | 5% |
| FYSP | Folders-Inserters, Production | PKG FDR 18 IN 220V | \$10,177.00 | \$8,142.00 | 20% | \$911.00 | \$865.00 | 5% |
| FYT0 | Folders-Inserters, Production | FFX SERVO FDR 14 IN 110V | \$25,794.00 | \$20,635.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| FYT1 | Folders-Inserters, Production | FFX SERVO FDR 14 IN 220V | \$25,794.00 | \$20,635.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| FYT2 | Folders-Inserters, Production | FDR SM PROD-SNGL SEP 220V | \$4,335.00 | \$3,468.00 | 20% | \$315.00 | \$299.00 | 5% |
| FYT3 | Folders-Inserters, Production | FFX SERVO FDR 20 IN 220V | \$7,325.00 | \$5,860.00 | 20% | \$655.00 | \$622.00 | 5% |
| FYT4 | Folders-Inserters, Production | PKG SERVO FDR 6 IN 110V | \$21,355.00 | \$17,084.00 | 20% | \$1,655.00 | \$1,572.00 | 5% |
| FYT5 | Folders-Inserters, Production | PKG SERVO FDR 6 IN 220V | \$21,355.00 | \$17,084.00 | 20% | \$1,655.00 | \$1,572.00 | 5% |
| FYT6 | Folders-Inserters, Production | PKG SERVO FDR 12 IN 110V | \$22,581.00 | \$18,065.00 | 20% | \$1,751.00 | \$1,663.00 | 5% |
| FYT7 | Folders-Inserters, Production | PKG SERVO FDR 12 IN 220V | \$22,581.00 | \$18,065.00 | 20% | \$1,751.00 | \$1,663.00 | 5% |
| FYY0 | Folders-Inserters, Production | BUMP TURN 110V | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| FYY2 | Folders-Inserters, Production | STAND ALONE BELT TO 110V | \$10,903.00 | \$8,722.00 | 20% | \$851.00 | \$808.00 | 5% |
| FYY4 | Folders-Inserters, Production | FBI NEW STYLE | \$13,166.00 | \$10,533.00 | 20% | \$1,020.00 | \$969.00 | 5% |
| FYY5 | Folders-Inserters, Production | 6 FT SORT CONVEYOR 110V | \$8,903.00 | \$7,122.00 | 20% | \$578.00 | \$549.00 | 5% |
| FYY6 | Folders-Inserters, Production | 6 FT SORT CONVEYOR 220V | \$8,903.00 | \$7,122.00 | 20% | \$578.00 | \$549.00 | 5% |
| FYY7 | Folders-Inserters, Production | 6 FT CONVEYOR SPD UP 110V | \$8,710.00 | \$6,968.00 | 20% | \$542.00 | \$515.00 | 5% |
| FYY8 | Folders-Inserters, Production | 6 FT CONVEYOR SPD UP 220V | \$8,516.00 | \$6,813.00 | 20% | \$472.00 | \$448.00 | 5% |
| FYYW | Folders-Inserters, Production | 9 FT CONVEYOR SPD UP 220V | \$10,194.00 | \$8,155.00 | 20% | \$489.00 | \$465.00 | 5% |
| FYYX | Folders-Inserters, Production | 12 FT CONVEYOR SPDUP 220V | \$6,702.00 | \$5,362.00 | 20% | \$519.00 | \$493.00 | 5% |
| IA08 | Folders-Inserters, Production | MSE, PPS 2"+2", EFS 44" | \$97,419.00 | \$77,935.00 | 20% | \$6,560.00 | \$6,232.00 | 5% |
| IA0C | Folders-Inserters, Production | MSE, PPS 2"+2", VTT 19" | \$90,323.00 | \$72,258.00 | 20% | \$5,900.00 | \$5,605.00 | 5% |
| IA0D | Folders-Inserters, Production | LayoutDesigner Basic Seat | \$3,097.00 | \$2,478.00 | 20% | \$500.00 | \$475.00 | 5% |
| IA0E | Folders-Inserters, Production | LayoutDesigner Adv Seat | \$11,097.00 | \$8,878.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| IA0F | Folders-Inserters, Production | PPS Startup Kit, 2" print | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| IA0G | Folders-Inserters, Production | PPM iData Task Advanced | \$10,323.00 | \$8,258.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| IJ57 | Folders-Inserters, Production | Rival/MSE,PPS 2" w/ Y315B PACKAGE - SALES PCN | \$83,871.00 | \$67,097.00 | 20% | \$5,300.00 | \$5,035.00 | 5% |
| IJ58 | Folders-Inserters, Production | Rival/MSE,PPS 4" w/ Y315B PACKAGE - SALES PCN | \$96,774.00 | \$77,419.00 | 20% | \$6,500.00 | \$6,175.00 | 5% |
| MD26 | Folders-Inserters, Production | SUREFEED SPEED SORT 9" | \$9,529.00 | \$7,623.00 | 20% | \$672.00 | \$638.00 | 5% |
| MD30 | Folders-Inserters, Production | VACUUM BASE W/READER | \$19,355.00 | \$15,484.00 | 20% | \$1,560.00 | \$1,482.00 | 5% |
| PD30 | Folders-Inserters, Production | Operator Analysis (Up to 15 Oper) | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD31 | Folders-Inserters, Production | Operator Analysis Additional | \$290.00 | \$232.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD32 | Folders-Inserters, Production | KPI Dashboard | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD33 | Folders-Inserters, Production | KPI Dashboard Additional | \$6,387.00 | \$5,110.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD34 | Folders-Inserters, Production | Change Over Analysis | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD35 | Folders-Inserters, Production | Change Over Analysis Additional | \$2,452.00 | \$1,962.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD36 | Folders-Inserters, Production | OEE | \$5,097.00 | \$4,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD37 | Folders-Inserters, Production | OEE Additional | \$2,452.00 | \$1,962.00 | 20% | \$0.00 | \$0.00 | 5% |
| PD38 | Folders-Inserters, Production | Operational Planner Additional Module | \$290.00 | \$232.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDC1 | Folders-Inserters, Production | Clarity Optimizer (Productivity Service Engagement, per hr.) | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHA | Folders-Inserters, Production | Help Desk 5x12 Q1-2 | \$9,935.00 | \$7,948.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| PDHB | Folders-Inserters, Production | Help Desk 7x24 Q1-2 | \$11,355.00 | \$9,084.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHC | Folders-Inserters, Production | Helpdesk 5x12 Q 3-9 | \$8,516.00 | \$6,813.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHD | Folders-Inserters, Production | Help Desk 7x24 Q3-9 | \$9,935.00 | \$7,948.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHE | Folders-Inserters, Production | Helpdk-Connect 5x12 Q 1-2 | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHG | Folders-Inserters, Production | Helpdk-Connect 5x12 Q 3-9 | \$7,742.00 | \$6,194.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDHH | Folders-Inserters, Production | Help Desk Connect 7x24 Q3-10 | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDPN | Folders-Inserters, Production | P&P Leadership Training 1 day | \$1,929.00 | \$1,543.00 | 20% | \$0.00 | \$0.00 | 5% |
| PDPP | Folders-Inserters, Production | P&P Leadership Training 2.5 day | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| PGMZ | Folders-Inserters, Production | Laser Report Printer, Rival | \$385.00 | \$308.00 | 20% | \$0.00 | \$0.00 | 5% |
| PL2S | Folders-Inserters, Production | 2D Scanner | \$4,839.00 | \$3,871.00 | 20% | \$300.00 | \$285.00 | 5% |
| PLAC | Folders-Inserters, Production | Pulse AC 4000 Accumulator | \$5,284.00 | \$4,227.00 | 20% | \$328.00 | \$312.00 | 5% |
| PLBE | Folders-Inserters, Production | Back End Camera Mounting Kit | \$587.10 | \$470.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLBF | Folders-Inserters, Production | Pulse BF 4000 Bookletfeeder | \$4,929.00 | \$3,943.00 | 20% | \$306.00 | \$291.00 | 5% |
| PLBL | Folders-Inserters, Production | Belt Stacker inline feed kit | \$323.00 | \$258.00 | 20% | \$20.00 | \$19.00 | 5% |
| PLBP | Folders-Inserters, Production | Mid-tier Interface | \$2,348.39 | \$1,879.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLBS | Folders-Inserters, Production | Pulse BST 4000 Beltstacker | \$4,929.00 | \$3,943.00 | 20% | \$306.00 | \$291.00 | 5% |
| PLCF | Folders-Inserters, Production | Pulse Configuration Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLFD | Folders-Inserters, Production | Pulse MF 4000 Mailfeeder (Base Module) w/ Tower Feeder | \$21,458.00 | \$17,166.00 | 20% | \$1,331.00 | \$1,264.00 | 5% |
| PLFL | Folders-Inserters, Production | Pulse MFF 4000 Multifunction Folder | \$23,806.00 | \$19,045.00 | 20% | \$1,476.00 | \$1,402.00 | 5% |
| PLHC | Folders-Inserters, Production | High capacity bin kit (takes 2 feeder positions) | \$1,097.00 | \$878.00 | 20% | \$68.00 | \$65.00 | 5% |
| PLJB | Folders-Inserters, Production | Interface Box for PB Sheet Feeder | \$2,116.13 | \$1,693.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLMD | Folders-Inserters, Production | Pulse DMI 4000 Inserter w/ GUI Touchscreen | \$42,735.00 | \$34,188.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |
| PLOB | Folders-Inserters, Production | Interface Box for Output Reader (Backend) with SW | \$2,419.35 | \$1,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLPW | Folders-Inserters, Production | Pedal Kit | \$587.10 | \$470.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLSC | Folders-Inserters, Production | OMR/BCR kit | \$6,968.00 | \$5,574.00 | 20% | \$432.00 | \$410.00 | 5% |
| PLSW | Folders-Inserters, Production | DC Interface | \$1,876.83 | \$1,501.00 | 20% | \$0.00 | \$0.00 | 5% |
| PLTR | Folders-Inserters, Production | Pulse Install & training | \$2,730.00 | \$2,184.00 | 20% | \$0.00 | \$0.00 | 5% |
| PM | Folders-Inserters, Production | Proj Mgt support/wk | \$7,097.00 | \$5,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| PULA | Folders-Inserters, Production | PULSE INSERTER PACKAGE - up to 50K/month | \$143,549.00 | \$114,839.00 | 20% | \$10,178.00 | \$9,668.80 | 5% |
| PULB | Folders-Inserters, Production | PULSE INSERTER PACKAGE - 50-100K/month | \$145,682.00 | \$116,546.00 | 20% | \$11,973.00 | \$11,374.40 | 5% |
| PULC | Folders-Inserters, Production | PULSE INSERTER PACKAGE - 100-150K/month | \$147,815.00 | \$118,252.00 | 20% | \$13,769.00 | \$13,080.80 | 5% |
| R254C | Folders-Inserters, Production | CHECK SIGNING KIT FOR R254 | \$11,645.00 | \$9,316.00 | 20% | \$1,580.00 | \$1,501.00 | 5% |
| R268 | Folders-Inserters, Production | Barcode Scan-(1st Chnl) | \$4,258.00 | \$3,406.00 | 20% | \$671.00 | \$637.00 | 5% |
| R278 | Folders-Inserters, Production | OMR Scan- R451/3 (1st Chnl) | \$2,761.00 | \$2,209.00 | 20% | \$643.00 | \$611.00 | 5% |
| R279 | Folders-Inserters, Production | OMR Scan- R451/3 (Add'l Chnl) | \$3,458.00 | \$2,766.00 | 20% | \$618.00 | \$587.00 | 5% |
| R751 | Folders-Inserters, Production | DM16K (Non-PB System Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R752 | Folders-Inserters, Production | DM16K (PB System Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R753 | Folders-Inserters, Production | DM16KR (Non-PB Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R754 | Folders-Inserters, Production | DM16KR (PB Upgrade) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R756 | Folders-Inserters, Production | DM Infinity DM16KR Non PB | \$17,419.00 | \$13,935.00 | 20% | \$1,606.00 | \$1,526.00 | 5% |
| R763 | Folders-Inserters, Production | DM INFINITY 22K SYSTEM | \$32,252.00 | \$25,802.00 | 20% | \$0.00 | \$0.00 | 5% |
| R764 | Folders-Inserters, Production | DM16KR (New Placements) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R765 | Folders-Inserters, Production | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$11,290.00 | \$9,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| R766 | Folders-Inserters, Production | DM16KR (New - Competitive Displacement) | \$17,419.00 | \$13,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| R767 | Folders-Inserters, Production | DM INFINITY-MPS26K Resettable | \$34,194.00 | \$27,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76L | Folders-Inserters, Production | DM INFINITY LOOK-AHEAD PHOTOCELL KIT | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76P | Folders-Inserters, Production | RESETTABLE INTERFACE CONTROLLER (RIC) - KIT | \$2,710.00 | \$2,168.00 | 20% | \$0.00 | \$0.00 | 5% |
| R76X | Folders-Inserters, Production | B&H Modular Output Kit | \$671.00 | \$537.00 | 20% | \$0.00 | \$0.00 | 5% |
| R772 | Folders-Inserters, Production | DM Infinity Series Accounting Integration Kit for 1 Meter | \$710.00 | \$568.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77F | Folders-Inserters, Production | DM INFINITY STATION 16K | \$35,751.00 | \$28,601.00 | 20% | \$1,606.00 | \$1,526.00 | 5% |
| R77G | Folders-Inserters, Production | DM INFINITY STATION 22K | \$43,725.00 | \$34,980.00 | 20% | \$2,647.00 | \$2,515.00 | 5% |
| R77W | Folders-Inserters, Production | B&H Integrated Output Kit | \$1,677.00 | \$1,342.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77X | Folders-Inserters, Production | Accessory Kit (Hasler, Short Deck, S309) | \$406.00 | \$325.00 | 20% | \$0.00 | \$0.00 | 5% |
| R77Y | Folders-Inserters, Production | DM INFINITY ROLLUP MOD | \$127,484.00 | \$101,987.00 | 20% | \$12,335.00 | \$11,718.00 | 5% |
| RD18 | Folders-Inserters, Production | THERMAL TRANSFER LABEL PRINTER KIT | \$1,372.00 | \$1,098.00 | 20% | \$63.00 | \$60.00 | 5% |
| RD23 | Folders-Inserters, Production | Collation Log - Fixed Format | \$10,671.00 | \$8,537.00 | 20% | \$1,240.00 | \$1,178.00 | 5% |
| RD2A | Folders-Inserters, Production | Videk Camera-Input | \$18,839.00 | \$15,071.00 | 20% | \$2,232.00 | \$2,120.00 | 5% |
| RD2C | Folders-Inserters, Production | Videk Camera-Output | \$19,355.00 | \$15,484.00 | 20% | \$2,232.00 | \$2,120.00 | 5% |
| RD2D | Folders-Inserters, Production | Camera Scan-Input, Videk | \$15,161.00 | \$12,129.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD2E | Folders-Inserters, Production | Camera Scan-Chassis, Videk | \$14,581.00 | \$11,665.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD2F | Folders-Inserters, Production | Camera Scan-Output, Videk | \$16,194.00 | \$12,955.00 | 20% | \$2,322.00 | \$2,206.00 | 5% |
| RD34 | Folders-Inserters, Production | DC COMPUTER (WIN 7) | \$7,742.00 | \$6,194.00 | 20% | \$600.00 | \$570.00 | 5% |
| RD35 | Folders-Inserters, Production | DC-RTP COMPUTER (WIN 7) | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| RD36 | Folders-Inserters, Production | DC-RTP COMPUTER WITH DIFFBUS (WIN 7) | \$9,677.00 | \$7,742.00 | 20% | \$751.00 | \$713.00 | 5% |
| RD3G | Folders-Inserters, Production | Fault-Tolerant DC Server | \$70,714.00 | \$56,571.00 | 20% | \$15,000.00 | \$14,250.00 | 5% |
| RD3J | Folders-Inserters, Production | DC Computer | \$9,032.00 | \$7,226.00 | 20% | \$631.00 | \$599.00 | 5% |
| RD3K | Folders-Inserters, Production | APS DC Computer | \$7,742.00 | \$6,194.00 | 20% | \$631.00 | \$599.00 | 5% |
| RD3M | Folders-Inserters, Production | DC Standard Server | \$18,168.00 | \$14,534.00 | 20% | \$1,400.00 | \$1,330.00 | 5% |
| RD3N | Folders-Inserters, Production | DC Mid-range Server | \$33,090.00 | \$26,472.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RD3R | Folders-Inserters, Production | REMOTE OPERATOR CONSOLE | \$2,058.00 | \$1,646.00 | 20% | \$175.00 | \$166.00 | 5% |
| RD3S | Folders-Inserters, Production | DC Workstation Computer XP-InSite | \$3,048.00 | \$2,438.00 | 20% | \$213.00 | \$202.00 | 5% |
| RD3Z | Folders-Inserters, Production | DC Computer MSE SD API Inputs | \$9,032.00 | \$7,226.00 | 20% | \$874.00 | \$830.00 | 5% |
| RD4A | Folders-Inserters, Production | Camera Scan Kit--Input (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4B | Folders-Inserters, Production | Camera Scan Kit--Enclosure (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4C | Folders-Inserters, Production | Camera Scan Kit--Output (Cognex 4100) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD4Z | Folders-Inserters, Production | PI Direct Access 1 to 4 Inserters | \$12,903.00 | \$10,322.00 | 20% | \$3,000.00 | \$2,850.00 | 5% |
| RD5A | Folders-Inserters, Production | MBS Kit-Single Line (Std Barcode) | \$6,387.00 | \$5,110.00 | 20% | \$380.00 | \$361.00 | 5% |
| RD5D | Folders-Inserters, Production | MBS H' Top Raster Scanner (Narrow Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$380.00 | \$361.00 | 5% |
| RD5N | Folders-Inserters, Production | MBS C' Top Scan Single Line 2 Channels (Non-raster Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5P | Folders-Inserters, Production | MBS C' Top Raster Scan Single Line 2 Channels (Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5R | Folders-Inserters, Production | MBS C' Bottom Raster Scan Single Line 2 Channels (Non-raster Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$1,031.00 | \$979.00 | 5% |
| RD5S | Folders-Inserters, Production | MBS C' Bottom Scan Single Line 2 Channels (Barcode) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| RD5T | Folders-Inserters, Production | MBS SERIES OP SEALER SCAN | \$6,284.00 | \$5,027.00 | 20% | \$564.00 | \$536.00 | 5% |
| RD5U | Folders-Inserters, Production | MBS SERIES OUTPUT SEALER | \$6,284.00 | \$5,027.00 | 20% | \$564.00 | \$536.00 | 5% |
| RD5X | Folders-Inserters, Production | MBS APS Output Sealer Scan Single Line (Non-raster/std Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RD5Y | Folders-Inserters, Production | MBS APS Output Sealer Raster Scanner (Narrow Width Code) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RD5Z | Folders-Inserters, Production | PI Direct Access 5+ Inserters | \$19,355.00 | \$15,484.00 | 20% | \$5,000.00 | \$4,750.00 | 5% |
| RD60 | Folders-Inserters, Production | Direct Reports with Meter Report | \$7,123.00 | \$5,698.00 | 20% | \$828.00 | \$787.00 | 5% |
| RD62 | Folders-Inserters, Production | DC Workstation Base Software | \$6,839.00 | \$5,471.00 | 20% | \$795.00 | \$755.00 | 5% |
| RD67 | Folders-Inserters, Production | Application Engineering in Manufacturing | \$2,323.00 | \$1,858.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD68 | Folders-Inserters, Production | Prioritized Select SW | \$22,194.00 | \$17,755.00 | 20% | \$2,580.00 | \$2,451.00 | 5% |
| RD69 | Folders-Inserters, Production | Outsort On Account Number | \$11,032.00 | \$8,826.00 | 20% | \$1,282.00 | \$1,218.00 | 5% |
| RD6A | Folders-Inserters, Production | Camera Scan Kit--Input (Cognex 4000) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD6B | Folders-Inserters, Production | Camera Scan Kit--Output (Cognex 4000) | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RD6L | Folders-Inserters, Production | Camera Scanning Vert.Stacker -Output (Cognex) | \$25,800.00 | \$20,640.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RD6Y | Folders-Inserters, Production | V-Bin with Videk | \$25,800.00 | \$20,640.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD70 | Folders-Inserters, Production | Insert Verification Software | \$7,806.00 | \$6,245.00 | 20% | \$907.00 | \$862.00 | 5% |
| RD71 | Folders-Inserters, Production | Weight Verification Software | \$21,419.00 | \$17,135.00 | 20% | \$2,491.00 | \$2,366.00 | 5% |
| RD72 | Folders-Inserters, Production | Total Weigh with Prioritized Select Software | \$22,194.00 | \$17,755.00 | 20% | \$2,580.00 | \$2,451.00 | 5% |
| RD73 | Folders-Inserters, Production | Resettable Meter Control Software | \$7,161.00 | \$5,729.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD78 | Folders-Inserters, Production | Intelligent Inkjet Printing - Text/Graphics | \$28,387.00 | \$22,710.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RD7G | Folders-Inserters, Production | DC FILE SERVER-LOW END | \$15,484.00 | \$12,387.00 | 20% | \$1,800.00 | \$1,710.00 | 5% |
| RD7H | Folders-Inserters, Production | PI DIRECT ACCESS LOCAL REPORTING | \$6,452.00 | \$5,162.00 | 20% | \$251.00 | \$238.00 | 5% |
| RD7S | Folders-Inserters, Production | PRINT+ SERVER - PART OF Y35D PKG | \$0.00 | \$0.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| RD7T | Folders-Inserters, Production | PRINT+ WORKSTATION | \$6,452.00 | \$5,162.00 | 20% | \$660.00 | \$627.00 | 5% |
| RD80 | Folders-Inserters, Production | MasterTrack Chassis High Integrity Software | \$34,194.00 | \$27,355.00 | 20% | \$3,975.00 | \$3,776.00 | 5% |
| RD86 | Folders-Inserters, Production | DC BASIC PACKAGE SOFTWARE | \$15,484.00 | \$12,387.00 | 20% | \$2,700.00 | \$2,565.00 | 5% |
| RD87 | Folders-Inserters, Production | Prime DC | \$28,387.00 | \$22,710.00 | 20% | \$6,182.00 | \$5,873.00 | 5% |
| RD88 | Folders-Inserters, Production | Advanced DC | \$52,903.00 | \$42,322.00 | 20% | \$13,598.00 | \$12,918.00 | 5% |
| RD8A | Folders-Inserters, Production | Upgrade Prime DC To Advanced DC | \$70,968.00 | \$56,774.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD8P | Folders-Inserters, Production | DC KEY PPMCP INTERFACE | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 5% |
| RD8Q | Folders-Inserters, Production | DC Key OpenDC interface | \$11,355.00 | \$9,084.00 | 20% | \$880.00 | \$836.00 | 5% |
| RD8V | Folders-Inserters, Production | 36K SHEETFEEDER DC KEY | \$0.00 | \$0.00 | 20% | \$1,535.00 | \$1,458.00 | 5% |
| RD92 | Folders-Inserters, Production | Filebase Enabler | \$20,645.00 | \$16,516.00 | 20% | \$3,200.00 | \$3,040.00 | 5% |
| RD95 | Folders-Inserters, Production | Output Scanning-Sequence Check - Stand-Alone Inserters | \$10,839.00 | \$8,671.00 | 20% | \$1,260.00 | \$1,197.00 | 5% |
| RDA8 | Folders-Inserters, Production | Scanning kit - Moving Beam (input or output, per channel) | \$6,387.00 | \$5,110.00 | 20% | \$445.00 | \$423.00 | 5% |
| RDA9 | Folders-Inserters, Production | Camera Scan kit (non-Cognex; input or output, per channel) | \$22,194.00 | \$17,755.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| RDB1 | Folders-Inserters, Production | MSM to Infinity Mtr Conn. Kit-1 meter | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDB2 | Folders-Inserters, Production | MSM to Infinity Mtr Conn. Kit-2 meters | \$1,161.00 | \$929.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDB3 | Folders-Inserters, Production | MSM to Infinity Mtr Conn. Kit-3 meters | \$1,289.00 | \$1,031.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDBV | Folders-Inserters, Production | DFWorks Base Server Pkg | \$24,129.00 | \$19,303.00 | 20% | \$2,805.00 | \$2,665.00 | 5% |
| RDC0 | Folders-Inserters, Production | ADF Integ-Config-Test Services | \$1,805.00 | \$1,444.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC1 | Folders-Inserters, Production | ADF RA-Project Mgmt Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC2 | Folders-Inserters, Production | On-site Install Services (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC3 | Folders-Inserters, Production | On-site Training Services (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC4 | Folders-Inserters, Production | Engineering On-site Sup (Incl travel) | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| RDC5 | Folders-Inserters, Production | DFW Custom Development Svcs | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC6 | Folders-Inserters, Production | DFW Custom Test-Doc Services | \$2,839.00 | \$2,271.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDC7 | Folders-Inserters, Production | DFW Misc Professional Services | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDD3 | Folders-Inserters, Production | 22U RACK-MISSION CRITICAL | \$21,290.00 | \$17,032.00 | 20% | \$1,651.00 | \$1,568.00 | 5% |
| RDD4 | Folders-Inserters, Production | 42U RACK-MISSION CRITICAL | \$21,935.00 | \$17,548.00 | 20% | \$1,700.00 | \$1,615.00 | 5% |
| RDD5 | Folders-Inserters, Production | 22U RELIAVOTE SERVER PACK | \$5,548.00 | \$4,438.00 | 20% | \$387.00 | \$368.00 | 5% |
| RDD8 | Folders-Inserters, Production | DIRECTVIEW INTERFACE | \$3,871.00 | \$3,097.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| RDDA | Folders-Inserters, Production | DIRECTVIEW DASHBOARD | \$15,484.00 | \$12,387.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RDEFN | Folders-Inserters, Production | PI DA ENABLER (RD8N x 5) W/ INSTALL | \$16,129.00 | \$12,903.00 | 20% | \$2,500.00 | \$2,375.00 | 5% |
| RDEV | Folders-Inserters, Production | DFWorks Ent Server Pkg | \$82,581.00 | \$66,065.00 | 20% | \$8,775.00 | \$8,336.00 | 5% |
| RDFY | Folders-Inserters, Production | DC Verify Prime DC Sys | \$32,258.00 | \$25,806.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RDFZ | Folders-Inserters, Production | DC Verify Adv DC Sys | \$12,903.00 | \$10,322.00 | 20% | \$100.00 | \$95.00 | 5% |
| RDG0 | Folders-Inserters, Production | DC Mid-Range Server Hdwr - No Rack | \$26,581.00 | \$21,265.00 | 20% | \$1,854.00 | \$1,761.00 | 5% |
| RDG1 | Folders-Inserters, Production | DFWorks Base Server | \$17,419.00 | \$13,935.00 | 20% | \$2,025.00 | \$1,924.00 | 5% |
| RDG2 | Folders-Inserters, Production | DFWorks Std Server | \$28,387.00 | \$22,710.00 | 20% | \$3,300.00 | \$3,135.00 | 5% |
| RDG3 | Folders-Inserters, Production | DIRECTVIEW STD SERVER | \$16,774.00 | \$13,419.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RDG4 | Folders-Inserters, Production | 8-PORT GB MANAGED NETWORK SWITCH | \$1,115.00 | \$892.00 | 20% | \$78.00 | \$74.00 | 5% |
| RDGE | Folders-Inserters, Production | DFWords Ent Server | \$54,194.00 | \$43,355.00 | 20% | \$6,300.00 | \$5,985.00 | 5% |
| RDGS | Folders-Inserters, Production | DIRECTVIEW BASE SERVER | \$14,194.00 | \$11,355.00 | 20% | \$1,691.00 | \$1,606.00 | 5% |
| RDH0 | Folders-Inserters, Production | APS Advanced DC | \$52,903.00 | \$42,322.00 | 20% | \$14,100.00 | \$13,395.00 | 5% |
| RDH3 | Folders-Inserters, Production | APS Edge 26k DC key | \$22,581.00 | \$18,065.00 | 20% | \$10,920.00 | \$10,374.00 | 5% |
| RDM2 | Folders-Inserters, Production | MSM to Infinity Mtr Connection Kit-2 non-digital meters | \$10,194.00 | \$8,155.00 | 20% | \$1,158.00 | \$1,100.00 | 5% |
| RDM5 | Folders-Inserters, Production | MAILSTREAM MONITOR-1METER | \$10,994.00 | \$8,795.00 | 20% | \$1,373.00 | \$1,304.00 | 5% |
| RDMP | Folders-Inserters, Production | UTILITY WORKSTATION W/ MONITOR - SALES PCN | \$3,484.00 | \$2,787.00 | 20% | \$277.00 | \$263.00 | 5% |
| RDMR | Folders-Inserters, Production | DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN) | \$15,406.00 | \$12,325.00 | 20% | \$1,171.00 | \$1,112.00 | 5% |
| RDN1 | Folders-Inserters, Production | Msm Rollup Integrity Module | \$51,484.00 | \$41,187.00 | 20% | \$6,675.00 | \$6,341.00 | 5% |
| RDPM | Folders-Inserters, Production | Insite - File Audit (Maximum 4 Systems) | \$12,903.00 | \$10,322.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| RDPN | Folders-Inserters, Production | Insite (5+ Systems) | \$25,806.00 | \$20,645.00 | 20% | \$4,000.00 | \$3,800.00 | 5% |
| RDPT | Folders-Inserters, Production | INSITE 1 INSERTER ONLY | \$5,161.00 | \$4,129.00 | 20% | \$800.00 | \$760.00 | 5% |
| RDRF | Folders-Inserters, Production | DIRECTVIEW REPORTER 5+ | \$49,032.00 | \$39,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDRR | Folders-Inserters, Production | DIRECTVIEW REPORTER 2-4 | \$37,419.00 | \$29,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDRS | Folders-Inserters, Production | DIRECTVIEW REPORTER SINGLE | \$21,290.00 | \$17,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDSB | Folders-Inserters, Production | Systems Engineering Support - Labor | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDSK | Folders-Inserters, Production | Mission-Critical DFW Server 1Box | \$80,137.00 | \$64,110.00 | 20% | \$13,600.00 | \$12,920.00 | 5% |
| RDSL | Folders-Inserters, Production | Mission-Critical DC Server Low End | \$49,597.00 | \$39,678.00 | 20% | \$6,400.00 | \$6,080.00 | 5% |
| RDSV | Folders-Inserters, Production | DFWorks Std Server Pkg | \$56,133.00 | \$44,906.00 | 20% | \$5,700.00 | \$5,415.00 | 5% |
| RDSW | Folders-Inserters, Production | DIRECTVIEW DSHBD SINGLE | \$20,645.00 | \$16,516.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDSZ | Folders-Inserters, Production | UTILITY WORKSTATION | \$3,226.00 | \$2,581.00 | 20% | \$251.00 | \$238.00 | 5% |
| RDV4 | Folders-Inserters, Production | DFWORKS OPTIONAL UTILITY | \$7,742.00 | \$6,194.00 | 20% | \$1,035.00 | \$983.00 | 5% |
| RDVB | Folders-Inserters, Production | DFW Postage Accounting-Base | \$28,387.00 | \$22,710.00 | 20% | \$3,931.00 | \$3,734.00 | 5% |
| RDVD | Folders-Inserters, Production | DFW Postage Accounting - Std | \$49,677.00 | \$39,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDVH | Folders-Inserters, Production | DFW Platform Software - Base | \$25,805.00 | \$20,644.00 | 20% | \$3,822.00 | \$3,631.00 | 5% |
| RDW7 | Folders-Inserters, Production | UTILITY WORKSTATION X64 - REPL. RD3S | \$4,516.00 | \$3,613.00 | 20% | \$277.00 | \$263.00 | 5% |
| RDW7 | Folders-Inserters, Production | Workstation | \$4,516.13 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| RDWN | Folders-Inserters, Production | MSM WINDOWS 7 | \$7,671.00 | \$6,137.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| RDYA | Folders-Inserters, Production | Hand Held Barcode-OCR Scanner | \$826.00 | \$661.00 | 20% | \$100.00 | \$95.00 | 5% |
| RDYB | Folders-Inserters, Production | HANDHELD SCANNER - USB | \$1,026.00 | \$821.00 | 20% | \$100.00 | \$95.00 | 5% |
| RIV3A | Folders-Inserters, Production | RIVAL 3 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$303,964.00 | \$243,171.00 | 20% | \$22,889.00 | \$21,745.00 | 5% |
| RIV3B | Folders-Inserters, Production | RIVAL 3 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$309,400.00 | \$247,520.00 | 20% | \$27,467.00 | \$26,094.00 | 5% |
| RIV3C | Folders-Inserters, Production | RIVAL 3 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$314,836.00 | \$251,869.00 | 20% | \$32,044.00 | \$30,442.00 | 5% |
| RIV4A | Folders-Inserters, Production | RIVAL 4 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$310,774.00 | \$248,619.00 | 20% | \$23,411.00 | \$22,240.00 | 5% |
| RIV4B | Folders-Inserters, Production | RIVAL 4 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$316,333.00 | \$253,066.00 | 20% | \$28,092.00 | \$26,687.00 | 5% |
| RIV4C | Folders-Inserters, Production | RIVAL 4 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$321,894.00 | \$257,515.00 | 20% | \$32,775.00 | \$31,136.00 | 5% |
| RIV6A | Folders-Inserters, Production | RIVAL 6 STN. PACKAGE - UP TO 3M CYCLES/YR. | \$385,705.00 | \$308,564.00 | 20% | \$29,147.00 | \$27,690.00 | 5% |
| RIV6B | Folders-Inserters, Production | RIVAL 6 STN. PACKAGE - UP TO 5M CYCLES/YR. | \$392,626.00 | \$314,101.00 | 20% | \$34,975.00 | \$33,226.00 | 5% |
| RIV6C | Folders-Inserters, Production | RIVAL 6 STN. PACKAGE - UP TO 8M CYCLES/YR. | \$399,549.00 | \$319,639.00 | 20% | \$40,805.00 | \$38,765.00 | 5% |
| SD2C | Folders-Inserters, Production | POSTAL+ 1D-2D ENHCD WABCR | \$1,613.00 | \$1,290.00 | 20% | \$1,500.00 | \$1,425.00 | 5% |
| SD2D | Folders-Inserters, Production | 1D/2D Enhanced WABCR | \$7,742.00 | \$6,194.00 | 20% | \$1,500.00 | \$1,425.00 | 5% |
| SD3D | Folders-Inserters, Production | 3D Measurement Option | \$11,497.00 | \$9,198.00 | 20% | \$802.00 | \$762.00 | 5% |
| SD60 | Folders-Inserters, Production | Custom Consulting Service | \$32,258.00 | \$25,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| SD62 | Folders-Inserters, Production | PROD OPTIMIZATION TRAININ | \$16,774.00 | \$13,419.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDA0 | Folders-Inserters, Production | MT3.0 Tray Tag Printer - Dom | \$2,866.00 | \$2,293.00 | 20% | \$193.00 | \$183.00 | 5% |
| SDC0 | Folders-Inserters, Production | Automatic Feeder | \$110,244.00 | \$88,195.00 | 20% | \$9,124.00 | \$8,668.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| SDC3 | Folders-Inserters, Production | Manual Feeder Slave | \$19,803.00 | \$15,842.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDD0 | Folders-Inserters, Production | Camera Section | \$172,774.00 | \$138,219.00 | 20% | \$11,448.00 | \$10,876.00 | 5% |
| SDD2 | Folders-Inserters, Production | WOF Scale option | \$52,497.00 | \$41,998.00 | 20% | \$4,345.00 | \$4,128.00 | 5% |
| SDD3 | Folders-Inserters, Production | No Scale option | \$3,428.00 | \$2,742.00 | 20% | \$1,995.00 | \$1,895.00 | 5% |
| SDD7 | Folders-Inserters, Production | DRS, 8K Incoming | \$12,903.00 | \$10,322.00 | 20% | \$12,000.00 | \$11,400.00 | 5% |
| SDDA | Folders-Inserters, Production | ANN LIC 8K PLAT DRS | \$5,915.00 | \$4,732.00 | 20% | \$4,584.00 | \$4,355.00 | 5% |
| SDDD | Folders-Inserters, Production | DRS Annual License (Smartmatch) | \$4,187.00 | \$3,350.00 | 20% | \$4,584.00 | \$4,355.00 | 5% |
| SDE0 | Folders-Inserters, Production | Output Section | \$22,594.00 | \$18,075.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDE1 | Folders-Inserters, Production | DM550 DIGITAL MAIL SYS | \$58,710.00 | \$46,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDE2 | Folders-Inserters, Production | Labeler Section, incl Printer | \$60,471.00 | \$48,377.00 | 20% | \$5,005.00 | \$4,755.00 | 5% |
| SDE3 | Folders-Inserters, Production | InkJet Print Section, incl. Printer | \$60,471.00 | \$48,377.00 | 20% | \$2,104.00 | \$1,999.00 | 5% |
| SDE4 | Folders-Inserters, Production | High Capacity Ink System | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDE7 | Folders-Inserters, Production | Verifier Area Scan Section, incl. Camera | \$20,600.00 | \$16,480.00 | 20% | \$1,705.00 | \$1,620.00 | 5% |
| SDE9 | Folders-Inserters, Production | Standard Cabinet Blower | \$3,156.00 | \$2,525.00 | 20% | \$105.00 | \$100.00 | 5% |
| SDF2 | Folders-Inserters, Production | Leading Stacker Section | \$39,206.00 | \$31,365.00 | 20% | \$3,245.00 | \$3,083.00 | 5% |
| SDF4 | Folders-Inserters, Production | Trailing Stacker Section | \$39,206.00 | \$31,365.00 | 20% | \$3,245.00 | \$3,083.00 | 5% |
| SDG0 | Folders-Inserters, Production | Full Tub Conveyors | \$3,987.00 | \$3,190.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG1 | Folders-Inserters, Production | Gravity Output Conveyor | \$997.00 | \$798.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG2 | Folders-Inserters, Production | Left Turn Powered Output Conveyor | \$11,297.00 | \$9,038.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG3 | Folders-Inserters, Production | Right Turn Powered Output Conveyor | \$11,297.00 | \$9,038.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG4 | Folders-Inserters, Production | GRAVITY OUTPUT CONVEYOR | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDG5 | Folders-Inserters, Production | Auto Tub Set of 3 Pockets | \$10,965.00 | \$8,772.00 | 20% | \$2,599.00 | \$2,469.00 | 5% |
| SDG6 | Folders-Inserters, Production | Tub Label terminal | \$9,659.00 | \$7,727.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDG7 | Folders-Inserters, Production | SACK RACK | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| SDG8 | Folders-Inserters, Production | Distributed Label printers | \$3,655.00 | \$2,924.00 | 20% | \$385.00 | \$366.00 | 5% |
| SDH0 | Folders-Inserters, Production | Extreme Environment Package (for PC's) | \$22,461.00 | \$17,969.00 | 20% | \$2,500.00 | \$2,375.00 | 5% |
| SDJ1 | Folders-Inserters, Production | DM8001 190 W MAIL SYS | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDJA | Folders-Inserters, Production | Private Post Software | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDJB | Folders-Inserters, Production | SW US STD OUTGOING | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDLB | Folders-Inserters, Production | VariSort Labeler, 60Hz | \$60,471.00 | \$48,377.00 | 20% | \$5,005.00 | \$4,755.00 | 5% |
| SDMM | Folders-Inserters, Production | Machine Status Monitor (1 req'd with SDC2) | \$1,361.00 | \$1,089.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDSC | Folders-Inserters, Production | PROFESSIONAL SERVICES | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SDSE | Folders-Inserters, Production | Internal RDX Drive to use Acronis Backup Software | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| W0E6 | Folders-Inserters, Production | OEM STD CONTR SYS ATI | \$3,330.00 | \$2,664.00 | 20% | \$258.00 | \$245.00 | 5% |
| WH01 | Folders-Inserters, Production | ASSEMBLY, PRINT MODULE, 1 | \$1,978.00 | \$1,582.00 | 20% | \$153.00 | \$145.00 | 5% |
| WH04 | Folders-Inserters, Production | ASSEMBLY, PRINT MODULE, S | \$2,823.00 | \$2,258.00 | 20% | \$219.00 | \$208.00 | 5% |
| WHL1 | Folders-Inserters, Production | PRINT MODULE ASSY, 1 PEN, | \$2,095.00 | \$1,676.00 | 20% | \$162.00 | \$154.00 | 5% |
| WHL4 | Folders-Inserters, Production | ASSEMBLY PRINT MODULE LOW PR | \$2,992.00 | \$2,394.00 | 20% | \$232.00 | \$220.00 | 5% |
| WHL8 | Folders-Inserters, Production | ASSEMBLY, PRINT MODULE, L | \$5,959.00 | \$4,767.00 | 20% | \$462.00 | \$439.00 | 5% |
| WP73 | Folders-Inserters, Production | FEEDMAX 9 FT. HORIZONTAL | \$15,476.00 | \$12,381.00 | 20% | \$900.00 | \$855.00 | 5% |
| WP76 | Folders-Inserters, Production | FEEDMAX 9 FT. EXIT CONVEY | \$8,594.00 | \$6,875.00 | 20% | \$500.00 | \$475.00 | 5% |
| WPCR | Folders-Inserters, Production | Wipe Cartridge - Case of 10 | \$1,204.78 | \$964.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y103 | Folders-Inserters, Production | In-line Forms Conveyor Domestic | \$17,548.00 | \$14,038.00 | 20% | \$1,224.00 | \$1,163.00 | 5% |
| Y12A | Folders-Inserters, Production | 1/8" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12B | Folders-Inserters, Production | 1/6" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12C | Folders-Inserters, Production | 1/4" Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12D | Folders-Inserters, Production | 2 Blade Assembly 1/4" chamfer left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12E | Folders-Inserters, Production | 7.8 mm Blade Assembly left to right for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12F | Folders-Inserters, Production | 1.8" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12G | Folders-Inserters, Production | 1/6" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12H | Folders-Inserters, Production | 1/4" Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y12K | Folders-Inserters, Production | 7.8 mm Blade Assembly right to left for all cutters | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y15J | Folders-Inserters, Production | Bouncing Buckle Chute | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y15K | Folders-Inserters, Production | Mini Buckle Chute | \$1,290.00 | \$1,032.00 | 20% | \$91.00 | \$86.00 | 5% |
| Y15L | Folders-Inserters, Production | Lower 14" Buckle Chute | \$1,935.00 | \$1,548.00 | 20% | \$135.00 | \$128.00 | 5% |
| Y15U | Folders-Inserters, Production | Upper 14" Buckle Chute | \$1,935.00 | \$1,548.00 | 20% | \$135.00 | \$128.00 | 5% |
| Y199 | Folders-Inserters, Production | Universal Trim Collector | \$26,316.00 | \$21,053.00 | 20% | \$1,836.00 | \$1,744.00 | 5% |
| Y19A | Folders-Inserters, Production | Dual Capability Trim Collection System | \$28,574.00 | \$22,859.00 | 20% | \$1,993.00 | \$1,893.00 | 5% |
| Y19B | Folders-Inserters, Production | Bin for Trim And Vac Plus Y19C | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y19E | Folders-Inserters, Production | DUAL HOSE KIT | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y19F | Folders-Inserters, Production | Trim Collector | \$26,316.00 | \$21,053.00 | 20% | \$1,836.00 | \$1,744.00 | 5% |
| Y1A0 | Folders-Inserters, Production | BULK FEEDER 6' | \$7,181.00 | \$5,745.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y1A1 | Folders-Inserters, Production | BULK FEEDER 9' | \$7,226.00 | \$5,781.00 | 20% | \$535.00 | \$508.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y1B0 | Folders-Inserters, Production | FLEX BINDERY I/F INTEGR | \$34,090.00 | \$27,272.00 | 20% | \$2,661.00 | \$2,528.00 | 5% |
| Y1B1 | Folders-Inserters, Production | FLEX BINDERY I/F RETROFIT | \$47,781.00 | \$38,225.00 | 20% | \$3,731.00 | \$3,544.00 | 5% |
| Y1BA | Folders-Inserters, Production | FMI CUT SHT FDR FOR RS | \$98,929.00 | \$79,143.00 | 20% | \$12,076.00 | \$11,472.00 | 5% |
| Y1BC | Folders-Inserters, Production | FMI INPUT SVC SPARES | \$9,169.00 | \$7,335.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y1BL | Folders-Inserters, Production | Input Bulk Loader | \$12,581.00 | \$10,065.00 | 20% | \$535.00 | \$508.00 | 5% |
| Y1BT | Folders-Inserters, Production | CROSSFLOW ALIGNER TABLE | \$13,364.00 | \$10,691.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| Y1C0 | Folders-Inserters, Production | 7TH FEEDER | \$20,800.00 | \$16,640.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y1C2 | Folders-Inserters, Production | SUREFEED 9' FEEDMAX | \$14,097.00 | \$11,278.00 | 20% | \$1,092.00 | \$1,037.00 | 5% |
| Y201 | Folders-Inserters, Production | Enhanced Alpha West Port Transfer Module | \$46,645.00 | \$37,316.00 | 20% | \$3,615.00 | \$3,434.00 | 5% |
| Y202 | Folders-Inserters, Production | Enhanced Alpha West Port Dual Input Transfer Module | \$51,832.00 | \$41,466.00 | 20% | \$4,017.00 | \$3,816.00 | 5% |
| Y203 | Folders-Inserters, Production | Enhanced Alpha Standard Fim | \$8,787.00 | \$7,030.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y203A | Folders-Inserters, Production | API Standard Fim | \$12,194.00 | \$9,755.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y204 | Folders-Inserters, Production | Enhanced Alpha Wide Body Fim | \$15,342.00 | \$12,274.00 | 20% | \$1,071.00 | \$1,017.00 | 5% |
| Y206 | Folders-Inserters, Production | Enhanced Alpha East Port Transfer Module | \$46,645.00 | \$37,316.00 | 20% | \$3,615.00 | \$3,434.00 | 5% |
| Y207 | Folders-Inserters, Production | Enhanced Alpha East Port Dual Input Transfer Module | \$51,832.00 | \$41,466.00 | 20% | \$4,017.00 | \$3,816.00 | 5% |
| Y208 | Folders-Inserters, Production | Enhanced Alpha Accumulator Folder Module | \$45,161.00 | \$36,129.00 | 20% | \$4,871.00 | \$4,627.00 | 5% |
| Y209 | Folders-Inserters, Production | Flexible Dual Accumulator | \$80,645.00 | \$64,516.00 | 20% | \$6,251.00 | \$5,938.00 | 5% |
| Y20A | Folders-Inserters, Production | Reverse Accumulate | \$3,110.00 | \$2,488.00 | 20% | \$217.00 | \$206.00 | 5% |
| Y20B | Folders-Inserters, Production | Reverse Accumulate | \$3,110.00 | \$2,488.00 | 20% | \$217.00 | \$206.00 | 5% |
| Y20C | Folders-Inserters, Production | Addl Monitor- API Dual Accum- Folder Mount | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20D | Folders-Inserters, Production | Addl Monitor- API Sheet Fdr- Stitcher Mount | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20E | Folders-Inserters, Production | FDA FIM North Port | \$12,194.00 | \$9,755.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y20F | Folders-Inserters, Production | FDA Transport - TM1 | \$15,342.00 | \$12,274.00 | 20% | \$1,071.00 | \$1,017.00 | 5% |
| Y20G | Folders-Inserters, Production | FDA Standard Accumulate | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y20H | Folders-Inserters, Production | FDA Reverse Accumulate | \$3,871.00 | \$3,097.00 | 20% | \$300.00 | \$285.00 | 5% |
| Y20K | Folders-Inserters, Production | 4 to 14 inch A/F Single Deck Accumulator | \$80,645.00 | \$64,516.00 | 20% | \$5,625.00 | \$5,344.00 | 5% |
| Y20L | Folders-Inserters, Production | Lockndoc 1Up on API TM1 | \$3,686.00 | \$2,949.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y20M | Folders-Inserters, Production | Monitor kit for Y20K | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y20N | Folders-Inserters, Production | Flipper module for Y20K | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y20P | Folders-Inserters, Production | Auto Foldplate 1234 Y208 | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y20R | Folders-Inserters, Production | AUTOCHUTES - replaces Y20JA | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y20S | Folders-Inserters, Production | Auto Foldplates 1234 Y20K | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y214A | Folders-Inserters, Production | MOVING BEAM - SINGLE, BTM | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214B | Folders-Inserters, Production | MOVING BEAM - RASTER, BTM | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214C | Folders-Inserters, Production | MOVING BEAM - SINGLE, TOP | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y214D | Folders-Inserters, Production | MOVING BEAM - RASTER, TOP | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y215B | Folders-Inserters, Production | OMR ONLY - BOTTOM | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y215T | Folders-Inserters, Production | OMR ONLY - TOP | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y216 | Folders-Inserters, Production | ADDL OMR - TOP OR BOTTOM | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y217 | Folders-Inserters, Production | FIXED BEAM BARCODE ENABLE | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y21C | Folders-Inserters, Production | Stand-alone Air Kit for Cutter | \$2,710.00 | \$2,168.00 | 20% | \$211.00 | \$200.00 | 5% |
| Y21D | Folders-Inserters, Production | Enhanced Alpha Dual Web Cutter | \$98,711.00 | \$78,969.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21E | Folders-Inserters, Production | New Dual Web Cutter (replaces Y21D) | \$73,742.00 | \$58,994.00 | 20% | \$6,885.00 | \$6,541.00 | 5% |
| Y21F | Folders-Inserters, Production | SLITTER-OVER UNDER CUTTER | \$25,806.00 | \$20,645.00 | 20% | \$1,700.00 | \$1,615.00 | 5% |
| Y21G | Folders-Inserters, Production | Bladeless Blade Block Y21E | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21M | Folders-Inserters, Production | 2D Camera Y21E | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y21MB | Folders-Inserters, Production | COGNEX AREA SCAN - BOTTOM | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y21MT | Folders-Inserters, Production | COGNEX AREA SCAN - TOP | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y21N | Folders-Inserters, Production | Combo OMR/BCR Y21E - 2Up | \$7,277.00 | \$5,822.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y21P | Folders-Inserters, Production | Pinless Over Under Cutter | \$84,617.00 | \$67,694.00 | 20% | \$6,886.00 | \$6,542.00 | 5% |
| Y21R | Folders-Inserters, Production | Pinless Slit/Merge | \$34,409.00 | \$27,527.00 | 20% | \$2,800.00 | \$2,660.00 | 5% |
| Y234A | Folders-Inserters, Production | Rival INPUT, 60HZ | \$34,516.00 | \$27,613.00 | 20% | \$4,815.00 | \$4,574.00 | 5% |
| Y234C | Folders-Inserters, Production | Rival INPUT, 60HZ, EXTENDED HOPPER | \$43,548.00 | \$34,838.00 | 20% | \$5,445.00 | \$5,173.00 | 5% |
| Y235 | Folders-Inserters, Production | FIXED BEAM OMR/BCR COMBO | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y235B | Folders-Inserters, Production | OMR/1D COMBO - BOTTOM | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y235T | Folders-Inserters, Production | OMR/1D COMBO - TOP | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y236 | Folders-Inserters, Production | MOVING BEAM SCANNER | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236A | Folders-Inserters, Production | MOVING BEAM - SINGLE, BTM | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236B | Folders-Inserters, Production | MOVING BEAM - RASTER, BTM | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236C | Folders-Inserters, Production | MOVING BEAM - SINGLE, TOP | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y236D | Folders-Inserters, Production | MOVING BEAM - RASTER, TOP | \$5,419.00 | \$4,335.00 | 20% | \$380.00 | \$361.00 | 5% |
| Y237 | Folders-Inserters, Production | CAMERA SCANNER | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y238 | Folders-Inserters, Production | EXTENDED HOPPER FOR Y234 | \$9,032.00 | \$7,226.00 | 20% | \$631.00 | \$599.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y239 | Folders-Inserters, Production | ADD MONITOR Y234 MOUNT | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y23A | Folders-Inserters, Production | LOWCAPDIVER T W/CHUTESY234 | \$8,123.00 | \$6,498.00 | 20% | \$567.00 | \$539.00 | 5% |
| Y23B | Folders-Inserters, Production | REVERSE ACC OPTION Y234 | \$3,871.00 | \$3,097.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y23C | Folders-Inserters, Production | SET OF STD CHUTES Y234 | \$3,871.00 | \$3,097.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y23D | Folders-Inserters, Production | OMR FIXED BEAM SCANNING | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23DB | Folders-Inserters, Production | OMR ONLY - BOTTOM | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23DT | Folders-Inserters, Production | OMR ONLY - TOP | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y23E | Folders-Inserters, Production | Camera scanner | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23EB | Folders-Inserters, Production | Cognex Area Scan BTM | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23ET | Folders-Inserters, Production | Cognex Area Scan TOP | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y23F | Folders-Inserters, Production | MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P | \$2,419.00 | \$1,935.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y23H | Folders-Inserters, Production | ADDL F40 CH FOR Y23D | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y23J | Folders-Inserters, Production | Top Line Scan Y234 | \$37,419.00 | \$29,935.00 | 20% | \$2,926.00 | \$2,780.00 | 5% |
| Y23K | Folders-Inserters, Production | Extra Folder Motor Y234 - option on Rival/MSE/MPS Select | \$6,452.00 | \$5,162.00 | 20% | \$625.00 | \$594.00 | 5% |
| Y254A | Folders-Inserters, Production | 36K SHEET FEEDER | \$62,194.00 | \$49,755.00 | 20% | \$8,179.00 | \$7,770.00 | 5% |
| Y25A | Folders-Inserters, Production | Top Barcode Scanning--API36S | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y25B | Folders-Inserters, Production | Bottom Barcode Scanning--API36S | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y25D | Folders-Inserters, Production | Trapping Hi-Cap | \$7,226.00 | \$5,781.00 | 20% | \$504.00 | \$479.00 | 5% |
| Y26A | Folders-Inserters, Production | OMR 1st Channel Top/First Third of Bottom Scanning--API36S | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y26B | Folders-Inserters, Production | OMR 1st Channel Last Two-Thirds of Bottom Scanning--API36S | \$2,903.00 | \$2,322.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y26C | Folders-Inserters, Production | OMR 2nd Channel Top/Bottom--API36S | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y26D | Folders-Inserters, Production | OMR 3rd Channel Top--API36S | \$1,477.00 | \$1,182.00 | 20% | \$554.00 | \$526.00 | 5% |
| Y26E | Folders-Inserters, Production | OMR 4th Channel Top--API36S | \$1,477.00 | \$1,182.00 | 20% | \$100.00 | \$95.00 | 5% |
| Y26F | Folders-Inserters, Production | 2D Camera Y250 Top | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y26G | Folders-Inserters, Production | 2D Camera Y250 Bottom | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y270A | Folders-Inserters, Production | Barcode(2) -Dual Web, Top Mnt | \$7,277.00 | \$5,822.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y270B | Folders-Inserters, Production | Barcode(2) -Dual Web Btm Mnt | \$7,277.00 | \$5,822.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y271 | Folders-Inserters, Production | OMR scanner-Dual Web Cutter (1st channel, 2 scanners) | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y271A | Folders-Inserters, Production | OMR Scan(2) -Dual Web Top Mnt | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y271B | Folders-Inserters, Production | OMR Scan(2)- Dual Web Btm Mnt | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y272 | Folders-Inserters, Production | Barcode Scan- Single Web Cutter (1 Scanner) | \$5,329.00 | \$4,263.00 | 20% | \$588.00 | \$559.00 | 5% |
| Y272A | Folders-Inserters, Production | Barcode Scan- Sgl Web C', Top | \$5,329.00 | \$4,263.00 | 20% | \$1,074.00 | \$1,020.00 | 5% |
| Y272B | Folders-Inserters, Production | Barcode Scan- Sgl Web C', Btm | \$5,329.00 | \$4,263.00 | 20% | \$1,074.00 | \$1,020.00 | 5% |
| Y273 | Folders-Inserters, Production | OMR Scan- Sgl Web Cut, 1st Pos | \$3,716.00 | \$2,973.00 | 20% | \$537.00 | \$510.00 | 5% |
| Y273A | Folders-Inserters, Production | FMI Scan- Sgl Web 1st Pos, Top | \$3,716.00 | \$2,973.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y273B | Folders-Inserters, Production | FMI Scan- Sgl Web 1st Pos Btm | \$3,716.00 | \$2,973.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y274 | Folders-Inserters, Production | OMR Scan- Sgl Web Cut, Addl Ch | \$2,903.00 | \$2,322.00 | 20% | \$537.00 | \$510.00 | 5% |
| Y275 | Folders-Inserters, Production | OMR scanner-Dual Web Cutter (Additional channel, 2 scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y276 | Folders-Inserters, Production | Barcode Scan- Single Web Cutter (2 Scanners) | \$9,200.00 | \$7,360.00 | 20% | \$1,175.00 | \$1,116.00 | 5% |
| Y276A | Folders-Inserters, Production | Barcode Scan(2)- Sgl Web Top | \$9,200.00 | \$7,360.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y276B | Folders-Inserters, Production | Barcode Scan(2)- Sgl Web Btm | \$9,200.00 | \$7,360.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y277 | Folders-Inserters, Production | OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner) | \$4,452.00 | \$3,562.00 | 20% | \$1,175.00 | \$1,116.00 | 5% |
| Y277A | Folders-Inserters, Production | FMI Scan- Sgl Web 2nd Pos Top | \$4,452.00 | \$3,562.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y277B | Folders-Inserters, Production | FMI Scan- Sgl Web 2nd Pos Btm | \$4,452.00 | \$3,562.00 | 20% | \$1,022.00 | \$971.00 | 5% |
| Y30Y | Folders-Inserters, Production | VPS STAND | \$1,613.00 | \$1,290.00 | 20% | \$125.00 | \$119.00 | 5% |
| Y30Z | Folders-Inserters, Production | PATTERN READER | \$6,581.00 | \$5,265.00 | 20% | \$511.00 | \$485.00 | 5% |
| Y314 | Folders-Inserters, Production | SIDELESS VERTICAL STACKER | \$11,748.00 | \$9,398.00 | 20% | \$963.00 | \$915.00 | 5% |
| Y315 | Folders-Inserters, Production | SIDELESS VERTICAL STKR FL | \$11,742.00 | \$9,394.00 | 20% | \$983.00 | \$934.00 | 5% |
| Y315A | Folders-Inserters, Production | Vertical Stackers - Flats | \$12,452.00 | \$9,962.00 | 20% | \$984.00 | \$935.00 | 5% |
| Y315B | Folders-Inserters, Production | Vertical Stackers | \$11,742.00 | \$9,394.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y318 | Folders-Inserters, Production | Output Rotate Module | \$54,839.00 | \$43,871.00 | 20% | \$4,420.00 | \$4,199.00 | 5% |
| Y319 | Folders-Inserters, Production | FACE DOWN EXIT DIVERT | \$11,742.00 | \$9,394.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y319A | Folders-Inserters, Production | Y319A | \$12,452.00 | \$9,962.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y319B | Folders-Inserters, Production | Y319B | \$12,452.00 | \$9,962.00 | 20% | \$819.00 | \$778.00 | 5% |
| Y31B | Folders-Inserters, Production | 2D Camera Vbin | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y31E | Folders-Inserters, Production | SINGLE 17" V-BIN, FRONT | \$6,543.00 | \$5,234.00 | 20% | \$837.00 | \$795.00 | 5% |
| Y31F | Folders-Inserters, Production | DUAL 17" V-BIN, FRONT | \$11,596.00 | \$9,277.00 | 20% | \$1,483.00 | \$1,409.00 | 5% |
| Y31G | Folders-Inserters, Production | SINGLE 17" V-BIN, REAR | \$6,543.00 | \$5,234.00 | 20% | \$837.00 | \$795.00 | 5% |
| Y31H | Folders-Inserters, Production | DUAL 17" V-BIN, REAR | \$11,596.00 | \$9,277.00 | 20% | \$1,483.00 | \$1,409.00 | 5% |
| Y31J | Folders-Inserters, Production | 17" V-BIN/METER COMBO | \$6,839.00 | \$5,471.00 | 20% | \$875.00 | \$831.00 | 5% |
| Y320 | Folders-Inserters, Production | Universal Vacuum Base - FPS/Series | \$21,355.00 | \$17,084.00 | 20% | \$2,183.00 | \$2,074.00 | 5% |
| Y322 | Folders-Inserters, Production | MCS 2" Array Print Sys - DC | \$48,335.00 | \$38,668.00 | 20% | \$3,746.00 | \$3,559.00 | 5% |
| Y323 | Folders-Inserters, Production | MCS 4600 4 Print (Two 2 Print Heads | \$56,077.00 | \$44,862.00 | 20% | \$3,912.00 | \$3,716.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y326 | Folders-Inserters, Production | MCS 8 Inch Print System | \$70,427.00 | \$56,342.00 | 20% | \$4,913.00 | \$4,667.00 | 5% |
| Y327 | Folders-Inserters, Production | MCS GIS4250 Print System | \$104,335.00 | \$83,468.00 | 20% | \$7,278.00 | \$6,914.00 | 5% |
| Y328 | Folders-Inserters, Production | Universal Vacuum Base - APS | \$21,355.00 | \$17,084.00 | 20% | \$1,489.00 | \$1,415.00 | 5% |
| Y32A | Folders-Inserters, Production | IMS...Ink Management System | \$5,394.00 | \$4,315.00 | 20% | \$376.00 | \$357.00 | 5% |
| Y32E | Folders-Inserters, Production | Output LineScan MPS | \$52,258.00 | \$41,806.00 | 20% | \$6,318.00 | \$6,002.00 | 5% |
| Y32F | Folders-Inserters, Production | Output LineScan FPS | \$52,258.00 | \$41,806.00 | 20% | \$6,318.00 | \$6,002.00 | 5% |
| Y32G | Folders-Inserters, Production | 2" Array Compact EFS for MPS | \$81,974.00 | \$65,579.00 | 20% | \$6,353.00 | \$6,035.00 | 5% |
| Y32H | Folders-Inserters, Production | 4" Array Compact EFS for MPS | \$89,716.00 | \$71,773.00 | 20% | \$7,231.00 | \$6,869.00 | 5% |
| Y32K | Folders-Inserters, Production | 4250 Compact EFS for MPS | \$125,071.00 | \$100,057.00 | 20% | \$10,080.00 | \$9,576.00 | 5% |
| Y32L | Folders-Inserters, Production | 2" Array VTT EFS for FPS SD | \$81,974.00 | \$65,579.00 | 20% | \$6,353.00 | \$6,035.00 | 5% |
| Y32M | Folders-Inserters, Production | 4" Array VTT EFS for FPS SD | \$89,716.00 | \$71,773.00 | 20% | \$6,953.00 | \$6,605.00 | 5% |
| Y32N | Folders-Inserters, Production | 4250 VTT EFS for FPS SD | \$125,071.00 | \$100,057.00 | 20% | \$9,693.00 | \$9,208.00 | 5% |
| Y32S | Folders-Inserters, Production | Shingling conveyor | \$9,075.00 | \$7,260.00 | 20% | \$1,371.00 | \$1,302.00 | 5% |
| Y352 | Folders-Inserters, Production | COLOR PPM STARTUP KIT | \$6,065.00 | \$4,852.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y358 | Folders-Inserters, Production | BLACK PPM STARTUP KIT | \$2,903.00 | \$2,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35A | Folders-Inserters, Production | MPS Print+ Package | \$238,710.00 | \$190,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35B | Folders-Inserters, Production | MSE Print+ Package | \$225,806.00 | \$180,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35C | Folders-Inserters, Production | Print+ Workstation Pkg | \$14,710.00 | \$11,768.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35D | Folders-Inserters, Production | PRINT+ SERVER PACKAGE - sales PCN incl. RD7S | \$40,000.00 | \$32,000.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35E | Folders-Inserters, Production | RS PRINT+ MESSENGER PACKAGE - SALES PCN | \$212,903.00 | \$170,322.00 | 20% | \$16,500.00 | \$15,675.00 | 5% |
| Y35F | Folders-Inserters, Production | MSE K PRINT+ PACKAGE - SALES PCN | \$174,194.00 | \$139,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35G | Folders-Inserters, Production | MPS K PRINT+ PACKAGE - SALES PCN | \$180,645.00 | \$144,516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35L | Folders-Inserters, Production | EPIC PRINT+ PACKAGE | \$238,710.00 | \$190,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y35M | Folders-Inserters, Production | EPIC K PRINT+ PACKAGE - SALES PCN | \$180,645.00 | \$144,516.00 | 20% | \$14,000.00 | \$13,300.00 | 5% |
| Y367 | Folders-Inserters, Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y367B | Folders-Inserters, Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y367F | Folders-Inserters, Production | ENGINE DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368 | Folders-Inserters, Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368B | Folders-Inserters, Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y368F | Folders-Inserters, Production | STACKER DUAL MARKERS, FRONT/BACK MOUNT | \$2,675.00 | \$2,140.00 | 20% | \$342.00 | \$325.00 | 5% |
| Y369 | Folders-Inserters, Production | ADDL DUAL EDGE MARKERS | \$1,314.00 | \$1,051.00 | 20% | \$168.00 | \$160.00 | 5% |
| Y370 | Folders-Inserters, Production | STANDARD TURNOVER | \$14,521.00 | \$11,617.00 | 20% | \$1,857.00 | \$1,764.00 | 5% |
| Y371 | Folders-Inserters, Production | SHORT FOOTPRINT TURNOVER | \$13,290.00 | \$10,632.00 | 20% | \$1,857.00 | \$1,764.00 | 5% |
| Y388 | Folders-Inserters, Production | Weigh-on-the-Fly™ (WOF) Scale | \$36,297.00 | \$29,038.00 | 20% | \$2,532.00 | \$2,405.00 | 5% |
| Y396 | Folders-Inserters, Production | ON-EDGE STACKER, EPIC/MSE | \$25,742.00 | \$20,594.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| Y3B0 | Folders-Inserters, Production | Encode Module | \$23,226.00 | \$18,581.00 | 20% | \$1,800.00 | \$1,710.00 | 5% |
| Y3C0 | Folders-Inserters, Production | MCS WINDOWS PC SCR/N/KYBD | \$2,004.00 | \$1,603.00 | 20% | \$151.00 | \$143.00 | 5% |
| Y3C1 | Folders-Inserters, Production | MC ADDL MCS BW MICROVISIO | \$6,677.00 | \$5,342.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y3C2 | Folders-Inserters, Production | MCS READUP CONFIG PERFECT | \$3,226.00 | \$2,581.00 | 20% | \$234.00 | \$222.00 | 5% |
| Y3C3 | Folders-Inserters, Production | MCS 2600 ARRAY 2"SYSTEM/S | \$22,036.00 | \$17,629.00 | 20% | \$1,651.00 | \$1,568.00 | 5% |
| Y3C5 | Folders-Inserters, Production | MCS S-800 INFRARED DRYER | \$10,968.00 | \$8,774.00 | 20% | \$851.00 | \$808.00 | 5% |
| Y3C6 | Folders-Inserters, Production | MCS 4600 ARRAY 4"SYSTEM | \$35,391.00 | \$28,313.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |
| Y3C7 | Folders-Inserters, Production | MCS 4600 ARRAY 4"SYS 2"+2 | \$26,710.00 | \$21,368.00 | 20% | \$2,651.00 | \$2,518.00 | 5% |
| Y3C8 | Folders-Inserters, Production | MCS 6600 ARRAY 6"SYS 4"+2 | \$43,871.00 | \$35,097.00 | 20% | \$3,400.00 | \$3,230.00 | 5% |
| Y3C9 | Folders-Inserters, Production | MCS 6600 ARRAY 6"SYS 3 2" | \$45,406.00 | \$36,325.00 | 20% | \$3,183.00 | \$3,024.00 | 5% |
| Y3CA | Folders-Inserters, Production | MCS 6600 ARRAY 6"SYS SINGL | \$43,871.00 | \$35,097.00 | 20% | \$3,400.00 | \$3,230.00 | 5% |
| Y3CB | Folders-Inserters, Production | MCS 8600 ARRAY 8" | \$53,548.00 | \$42,838.00 | 20% | \$4,151.00 | \$3,943.00 | 5% |
| Y3CC | Folders-Inserters, Production | MCS INST/TRAIN INKJET | \$3,339.00 | \$2,671.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CD | Folders-Inserters, Production | MCS PC INDUSTRIAL MOUNT O | \$968.00 | \$774.00 | 20% | \$75.00 | \$71.00 | 5% |
| Y3CE | Folders-Inserters, Production | MCS PERFECT MATCH PB FLOW | \$45,139.00 | \$36,111.00 | 20% | \$3,042.00 | \$2,890.00 | 5% |
| Y3CF | Folders-Inserters, Production | MCS PERFECT MATCH PB FL R | \$48,479.00 | \$38,783.00 | 20% | \$3,276.00 | \$3,112.00 | 5% |
| Y3CG | Folders-Inserters, Production | MCS PERFECT MATCH SWINGAR | \$41,935.00 | \$33,548.00 | 20% | \$3,251.00 | \$3,088.00 | 5% |
| Y3CH | Folders-Inserters, Production | MCS INST/TRAIN PERF MATCH | \$6,677.00 | \$5,342.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CJ | Folders-Inserters, Production | MCS INST-PERF MATCH ADDL | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3CK | Folders-Inserters, Production | MCS BULK INK SUP DEL SYS | \$3,613.00 | \$2,890.00 | 20% | \$280.00 | \$266.00 | 5% |
| Y3CL | Folders-Inserters, Production | MCS BULK INK SUP DEL SYS | \$4,774.00 | \$3,819.00 | 20% | \$371.00 | \$352.00 | 5% |
| Y3CZ | Folders-Inserters, Production | FEEDMAX W/6" IN-FEED | \$11,516.00 | \$9,213.00 | 20% | \$864.00 | \$821.00 | 5% |
| Y3D0 | Folders-Inserters, Production | INFRARED DRYER 9000 WATT | \$6,710.00 | \$5,368.00 | 20% | \$520.00 | \$494.00 | 5% |
| Y3DA | Folders-Inserters, Production | FEEDMAX S W/REGISTER BELT | \$15,484.00 | \$12,387.00 | 20% | \$1,144.00 | \$1,087.00 | 5% |
| Y3DB | Folders-Inserters, Production | TABBER WITH 4" KIT | \$32,877.00 | \$26,302.00 | 20% | \$702.00 | \$667.00 | 5% |
| Y3DC | Folders-Inserters, Production | TABBER WITH 2" KIT | \$29,032.00 | \$23,226.00 | 20% | \$2,251.00 | \$2,138.00 | 5% |
| Y3F1 | Folders-Inserters, Production | DIVERT ATTACHED(B4 INKJET | \$7,484.00 | \$5,987.00 | 20% | \$533.00 | \$506.00 | 5% |
| Y3F2 | Folders-Inserters, Production | INKJET FEEDER | \$5,419.00 | \$4,335.00 | 20% | \$437.00 | \$415.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y3F3 | Folders-Inserters, Production | 9' CONVEYOR | \$5,161.00 | \$4,129.00 | 20% | \$416.00 | \$395.00 | 5% |
| Y3F4 | Folders-Inserters, Production | 6' CONVEYOR | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y3F5 | Folders-Inserters, Production | 4000W DRYER | \$5,161.00 | \$4,129.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y3F6 | Folders-Inserters, Production | FIT DVRT STAND ALONE 110V | \$6,981.00 | \$5,585.00 | 20% | \$520.00 | \$494.00 | 5% |
| Y3FB | Folders-Inserters, Production | SELECTS SW&HW-CURRENT USE | \$19,355.00 | \$15,484.00 | 20% | \$1,560.00 | \$1,482.00 | 5% |
| Y3FC | Folders-Inserters, Production | SELECTS SW&HW-NEW USER | \$27,742.00 | \$22,194.00 | 20% | \$2,236.00 | \$2,124.00 | 5% |
| Y3FD | Folders-Inserters, Production | SELECTS SW&HW-DB CONTROL | \$27,742.00 | \$22,194.00 | 20% | \$2,236.00 | \$2,124.00 | 5% |
| Y3FE | Folders-Inserters, Production | SELECTIVITY INSTALL & TRA | \$3,871.00 | \$3,097.00 | 20% | \$312.00 | \$296.00 | 5% |
| Y3FF | Folders-Inserters, Production | OUTPUT SCAN SW & HW | \$31,613.00 | \$25,290.00 | 20% | \$2,451.00 | \$2,328.00 | 5% |
| Y3FG | Folders-Inserters, Production | GIS 4250 STD ALONE INKJET | \$83,871.00 | \$67,097.00 | 20% | \$6,760.00 | \$6,422.00 | 5% |
| Y3FM | Folders-Inserters, Production | 36" FLEX INKJET TRANSPORT | \$15,768.00 | \$12,614.00 | 20% | \$1,100.00 | \$1,045.00 | 5% |
| Y3FN | Folders-Inserters, Production | 56" FLEXIBLE INKJET TRANSP | \$18,252.00 | \$14,602.00 | 20% | \$1,075.00 | \$1,021.00 | 5% |
| Y3FR | Folders-Inserters, Production | 72" FLEXIBLE INKJET TRANSP | \$18,710.00 | \$14,968.00 | 20% | \$1,425.00 | \$1,354.00 | 5% |
| Y3FS | Folders-Inserters, Production | 20" DRYER BASES-HI TEMP | \$3,970.00 | \$3,176.00 | 20% | \$253.00 | \$240.00 | 5% |
| Y3FT | Folders-Inserters, Production | 30" DRYER BASES-HI TEMP | \$5,806.00 | \$4,645.00 | 20% | \$451.00 | \$428.00 | 5% |
| Y3FV | Folders-Inserters, Production | 30" DRYER BASES STD ALONE | \$13,677.00 | \$10,942.00 | 20% | \$954.00 | \$906.00 | 5% |
| Y3FY | Folders-Inserters, Production | DIVERT ATTD(AFTER INKJET | \$8,794.00 | \$7,035.00 | 20% | \$533.00 | \$506.00 | 5% |
| Y3FZ | Folders-Inserters, Production | MCS EXP MOD MAX 3 ADDL CA | \$3,339.00 | \$2,671.00 | 20% | \$260.00 | \$247.00 | 5% |
| Y3S0 | Folders-Inserters, Production | ISITE AREASCANSYS 1024X76 | \$25,923.00 | \$20,738.00 | 20% | \$2,155.00 | \$2,047.00 | 5% |
| Y3S1 | Folders-Inserters, Production | ISITE HIGHRESOAREASCANSYS | \$29,619.00 | \$23,695.00 | 20% | \$1,300.00 | \$1,235.00 | 5% |
| Y3S2 | Folders-Inserters, Production | ISITE LINE SCAN SYSTEM | \$32,555.00 | \$26,044.00 | 20% | \$2,525.00 | \$2,399.00 | 5% |
| Y3S3 | Folders-Inserters, Production | ISITE HIGHRESOLINESCANSYS | \$35,077.00 | \$28,062.00 | 20% | \$2,720.00 | \$2,584.00 | 5% |
| Y3SA | Folders-Inserters, Production | ISITE AREASCAN 1024X768 | \$7,901.00 | \$6,321.00 | 20% | \$575.00 | \$546.00 | 5% |
| Y3SB | Folders-Inserters, Production | ISITE AREASCAN 1400X1200 | \$8,471.00 | \$6,777.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y3SC | Folders-Inserters, Production | ISITE FLOATING TRANSPORT | \$12,697.00 | \$10,158.00 | 20% | \$985.00 | \$936.00 | 5% |
| Y3SD | Folders-Inserters, Production | ISITE BOLTON MOUNT/CAMERA | \$387.00 | \$310.00 | 20% | \$31.00 | \$29.00 | 5% |
| Y3SE | Folders-Inserters, Production | ISITE ROLLING ADJUST STD | \$3,077.00 | \$2,462.00 | 20% | \$240.00 | \$228.00 | 5% |
| Y3SF | Folders-Inserters, Production | IMAGE ARCHIVE | \$2,373.00 | \$1,898.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y3SG | Folders-Inserters, Production | IDATA REPAIR/SYSTEM | \$11,548.00 | \$9,238.00 | 20% | \$1,815.00 | \$1,724.00 | 5% |
| Y3SH | Folders-Inserters, Production | IDATA REPAIR LITE/SYS | \$10,968.00 | \$8,774.00 | 20% | \$1,455.00 | \$1,382.00 | 5% |
| Y3SJ | Folders-Inserters, Production | IDATA VIEW/SITE | \$20,323.00 | \$16,258.00 | 20% | \$1,575.00 | \$1,496.00 | 5% |
| Y3SL | Folders-Inserters, Production | 22" TOUCH SCREEN MONITOR | \$623.00 | \$498.00 | 20% | \$51.00 | \$48.00 | 5% |
| Y3SM | Folders-Inserters, Production | HAND SCANNER | \$1,077.00 | \$862.00 | 20% | \$85.00 | \$81.00 | 5% |
| Y3SN | Folders-Inserters, Production | TRACKING MODULE | \$10,928.00 | \$8,742.00 | 20% | \$995.00 | \$945.00 | 5% |
| Y3SP | Folders-Inserters, Production | IDATA PRINTER INTERFACE | \$2,581.00 | \$2,065.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y3ST | Folders-Inserters, Production | LINE SCAN CAMERA 2K | \$11,111.00 | \$8,889.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y3SU | Folders-Inserters, Production | LINE SCAN CAMERA 4K | \$13,246.00 | \$10,597.00 | 20% | \$1,031.00 | \$979.00 | 5% |
| Y3SV | Folders-Inserters, Production | ISITE AREASCANSYS 640X480 | \$26,550.00 | \$21,240.00 | 20% | \$1,300.00 | \$1,235.00 | 5% |
| Y3SW | Folders-Inserters, Production | ISITE AREASCAN 640X480 | \$6,734.00 | \$5,387.00 | 20% | \$525.00 | \$499.00 | 5% |
| Y3SX | Folders-Inserters, Production | IDATA REPAIR W/SERVER | \$58,065.00 | \$46,452.00 | 20% | \$4,825.00 | \$4,584.00 | 5% |
| Y3SY | Folders-Inserters, Production | IDATA REPAIR/SEAT | \$10,968.00 | \$8,774.00 | 20% | \$915.00 | \$869.00 | 5% |
| Y3SZ | Folders-Inserters, Production | ISITE TO DC INTERFACE | \$2,581.00 | \$2,065.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y3Z0 | Folders-Inserters, Production | 21K Sheet Feeder | \$49,174.00 | \$39,339.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y431 | Folders-Inserters, Production | HPI Sheet Feeder | \$126,581.00 | \$101,265.00 | 20% | \$8,829.00 | \$8,388.00 | 5% |
| Y43A | Folders-Inserters, Production | HPI 50S Bottom Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y43B | Folders-Inserters, Production | HPI 50S Top Left Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y43C | Folders-Inserters, Production | HPI 50S Top Right Fixed Beam Scanning | \$3,639.00 | \$2,911.00 | 20% | \$255.00 | \$242.00 | 5% |
| Y43L | Folders-Inserters, Production | Cutsheet Input Line scan - Top mount | \$60,968.00 | \$48,774.00 | 20% | \$5,906.00 | \$5,611.00 | 5% |
| Y43M | Folders-Inserters, Production | Cutsheet Input Line scan - Bottom mount | \$37,419.00 | \$29,935.00 | 20% | \$2,926.00 | \$2,780.00 | 5% |
| Y43S | Folders-Inserters, Production | Glass plate for Y431 | \$1,843.00 | \$1,474.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y43X | Folders-Inserters, Production | Top/Bottom Line Scan Y431 | \$78,387.00 | \$62,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y470 | Folders-Inserters, Production | HPI Accumulator Module | \$82,581.00 | \$66,065.00 | 20% | \$5,760.00 | \$5,472.00 | 5% |
| Y471 | Folders-Inserters, Production | HPI Folder | \$13,290.00 | \$10,632.00 | 20% | \$942.00 | \$895.00 | 5% |
| Y472 | Folders-Inserters, Production | HPI Reverse Accumulator Module | \$82,581.00 | \$66,065.00 | 20% | \$5,760.00 | \$5,472.00 | 5% |
| Y473 | Folders-Inserters, Production | HPI Heavy Duty Folder 6 Roller | \$38,065.00 | \$30,452.00 | 20% | \$2,655.00 | \$2,522.00 | 5% |
| Y474 | Folders-Inserters, Production | 36K Cutter- Pinfeed | \$148,387.00 | \$118,710.00 | 20% | \$10,351.00 | \$9,833.00 | 5% |
| Y476 | Folders-Inserters, Production | HPI Heavy Duty Folder-Accumulator Interf | \$4,774.00 | \$3,819.00 | 20% | \$333.00 | \$316.00 | 5% |
| Y479 | Folders-Inserters, Production | HPI Heavy Duty Folder Bypass Kit For Flats | \$2,000.00 | \$1,600.00 | 20% | \$140.00 | \$133.00 | 5% |
| Y47A | Folders-Inserters, Production | Blade Block L>R, E-port, 1-8" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47B | Folders-Inserters, Production | Blade Block L>R, E-port, 1/6" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47C | Folders-Inserters, Production | Blade Block L>R, E-port, 7.8MM Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47D | Folders-Inserters, Production | Blade Block L>R, E-port, Chamfer (No Chip) | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47E | Folders-Inserters, Production | HPI East Port Transfer Module | \$104,516.00 | \$83,613.00 | 20% | \$7,291.00 | \$6,926.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|---------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y47H | Folders-Inserters, Production | OMR Scan- Cutter, 1st Pos. (2 Scanners) | \$5,806.00 | \$4,645.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y47J | Folders-Inserters, Production | OMR Scan- Cutter, Add'l Chnl (2 Scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y47K | Folders-Inserters, Production | OMR Scan- Cutter, 2nd Pos. (2 Scanners) | \$2,955.00 | \$2,364.00 | 20% | \$200.00 | \$190.00 | 5% |
| Y47L | Folders-Inserters, Production | Barcode Scan- Cutter, Fixed Scanning (2 Scanners) | \$7,277.00 | \$5,822.00 | 20% | \$546.00 | \$519.00 | 5% |
| Y47M | Folders-Inserters, Production | Barcode Scan- Cutter, MBS Scanning (2 Scanners) | \$12,774.00 | \$10,219.00 | 20% | \$891.00 | \$846.00 | 5% |
| Y47P | Folders-Inserters, Production | Kit-HPI TM1 Northport Fim | \$12,316.00 | \$9,853.00 | 20% | \$859.00 | \$816.00 | 5% |
| Y47R | Folders-Inserters, Production | Quad Cart Adaptor | \$4,103.00 | \$3,282.00 | 20% | \$286.00 | \$272.00 | 5% |
| Y47S | Folders-Inserters, Production | Camera- Cutter (2 Cameras) | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y47U | Folders-Inserters, Production | ByPass Folder Kit | \$23,427.00 | \$18,742.00 | 20% | \$1,815.00 | \$1,724.00 | 5% |
| Y47V | Folders-Inserters, Production | Lockndoc 1Up on HPI TM1 | \$5,530.00 | \$4,424.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y47W | Folders-Inserters, Production | HPI West Port Transfer Module | \$104,516.00 | \$83,613.00 | 20% | \$7,291.00 | \$6,926.00 | 5% |
| Y47Z | Folders-Inserters, Production | Cutter- Gutter Cut Knives Assy | \$12,903.00 | \$10,322.00 | 20% | \$900.00 | \$855.00 | 5% |
| Y484 | Folders-Inserters, Production | 36K Cutter- Pinless | \$148,387.00 | \$118,710.00 | 20% | \$10,351.00 | \$9,833.00 | 5% |
| Y484REC | Folders-Inserters, Production | HPI 36K PINLESS CUTTER RECON | \$82,258.06 | \$65,806.00 | 20% | \$10,350.00 | \$9,833.00 | 5% |
| Y485 | Folders-Inserters, Production | 25K Cutter- Pinless | \$106,452.00 | \$85,162.00 | 20% | \$7,425.00 | \$7,054.00 | 5% |
| Y486 | Folders-Inserters, Production | 2D Camera PBCutter 2UP | \$28,387.00 | \$22,710.00 | 20% | \$2,375.00 | \$2,256.00 | 5% |
| Y488 | Folders-Inserters, Production | Auto Foldplate 1234 Y471 | \$19,355.00 | \$15,484.00 | 20% | \$765.00 | \$727.00 | 5% |
| Y48A | Folders-Inserters, Production | Blade Block L>R, W-port, 1-8" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48B | Folders-Inserters, Production | Blade Block L>R, W-port, 1/6" Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48C | Folders-Inserters, Production | Blade Block L>R, W-port, 7.8MM Chip Out | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48D | Folders-Inserters, Production | Blade Block L>R, W-port, Chamfer (No Chip) | \$16,129.00 | \$12,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48E | Folders-Inserters, Production | HPI East Port Broker Fold Transfer Module | \$61,516.00 | \$49,213.00 | 20% | \$4,291.00 | \$4,076.00 | 5% |
| Y48F | Folders-Inserters, Production | Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E) | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y48G | Folders-Inserters, Production | Add'l Monitor- HPI (Y47E Or Y470- Y472) | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y48K | Folders-Inserters, Production | Bottom Line Scan, PB Cutter | \$51,484.00 | \$41,187.00 | 20% | \$3,591.00 | \$3,411.00 | 5% |
| Y48M | Folders-Inserters, Production | LINESCAN, 2UP FORMS Y484/5 | \$51,484.00 | \$41,187.00 | 20% | \$3,591.00 | \$3,411.00 | 5% |
| Y48N | Folders-Inserters, Production | Nibble Cut | \$9,032.00 | \$7,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y48W | Folders-Inserters, Production | HPI West Port Broker Fold Transfer Module | \$61,516.00 | \$49,213.00 | 20% | \$4,291.00 | \$4,076.00 | 5% |
| Y490 | Folders-Inserters, Production | On-Edge Stacker(OES) | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y491 | Folders-Inserters, Production | On-Edge Stacker (MPS/APS) | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y492 | Folders-Inserters, Production | ASSY - OES RH LOW | \$25,742.00 | \$20,594.00 | 20% | \$1,795.00 | \$1,705.00 | 5% |
| Y49B | Folders-Inserters, Production | OES Offset Kit | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y49D | Folders-Inserters, Production | In Line OES | \$36,516.00 | \$29,213.00 | 20% | \$2,800.00 | \$2,660.00 | 5% |
| Y49E | Folders-Inserters, Production | Privacy Guard MPS | \$35,655.00 | \$28,524.00 | 20% | \$2,487.00 | \$2,363.00 | 5% |
| Y49H | Folders-Inserters, Production | Light Table - US | \$323.00 | \$258.00 | 20% | \$25.00 | \$24.00 | 5% |
| Y49K | Folders-Inserters, Production | TRAYTAG PRINTER OES MOUNT | \$6,452.00 | \$5,162.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49L | Folders-Inserters, Production | TRAYTAG PRINTER VBINMOUNT | \$6,452.00 | \$5,162.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49M | Folders-Inserters, Production | AUTOTRAYER | \$122,581.00 | \$98,065.00 | 20% | \$9,000.00 | \$8,550.00 | 5% |
| Y49N | Folders-Inserters, Production | Intelligent tray kit | \$19,355.00 | \$15,484.00 | 20% | \$500.00 | \$475.00 | 5% |
| Y49P | Folders-Inserters, Production | OEStacker Interface | \$17,935.00 | \$14,348.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y4H0 | Folders-Inserters, Production | Hunkeler Unwinder | \$52,258.00 | \$41,806.00 | 20% | \$3,645.00 | \$3,463.00 | 5% |
| Y4H1 | Folders-Inserters, Production | Hunkeler Unwinder Core (3") | \$3,613.00 | \$2,890.00 | 20% | \$280.00 | \$266.00 | 5% |
| Y4H2 | Folders-Inserters, Production | Hunkeler Unwinder Core (5") | \$4,012.00 | \$3,210.00 | 20% | \$311.00 | \$295.00 | 5% |
| Y4H4 | Folders-Inserters, Production | 70MM CORE OPTION | \$5,812.00 | \$4,650.00 | 20% | \$451.00 | \$428.00 | 5% |
| Y4H5 | Folders-Inserters, Production | 200MM CORE OPTION | \$7,901.00 | \$6,321.00 | 20% | \$612.00 | \$581.00 | 5% |
| Y4HG | Folders-Inserters, Production | ROLL DOLLY 20 5" | \$5,009.00 | \$4,007.00 | 20% | \$388.00 | \$369.00 | 5% |
| Y4HJ | Folders-Inserters, Production | UNWINDER BASE | \$52,258.00 | \$41,806.00 | 20% | \$3,645.00 | \$3,463.00 | 5% |
| Y4TC | Folders-Inserters, Production | Stand Alone Trim Chopper | \$18,452.00 | \$14,762.00 | 20% | \$1,788.00 | \$1,699.00 | 5% |
| Y503 | Folders-Inserters, Production | APS 3 Station Chassis | \$53,935.00 | \$43,148.00 | 20% | \$8,240.00 | \$7,828.00 | 5% |
| Y504 | Folders-Inserters, Production | APS 4 Station Chassis | \$58,065.00 | \$46,452.00 | 20% | \$8,751.00 | \$8,313.00 | 5% |
| Y506 | Folders-Inserters, Production | APS 6 Station Chassis | \$76,774.00 | \$61,419.00 | 20% | \$10,560.00 | \$10,032.00 | 5% |
| Y507 | Folders-Inserters, Production | APS 7 Station Chassis | \$80,516.00 | \$64,413.00 | 20% | \$10,980.00 | \$10,431.00 | 5% |
| Y508 | Folders-Inserters, Production | APS 8 Station Chassis | \$92,000.00 | \$73,600.00 | 20% | \$11,271.00 | \$10,707.00 | 5% |
| Y509 | Folders-Inserters, Production | APS 9 Station Chassis | \$106,839.00 | \$85,471.00 | 20% | \$12,811.00 | \$12,170.00 | 5% |
| Y510 | Folders-Inserters, Production | APS 10 Station Chassis | \$110,968.00 | \$88,774.00 | 20% | \$13,080.00 | \$12,426.00 | 5% |
| Y512 | Folders-Inserters, Production | MPS/APS 12 Station Chassis | \$119,613.00 | \$95,690.00 | 20% | \$14,480.00 | \$13,756.00 | 5% |
| Y514 | Folders-Inserters, Production | APS 14 Station Chassis | \$137,935.00 | \$110,348.00 | 20% | \$15,871.00 | \$15,077.00 | 5% |
| Y516 | Folders-Inserters, Production | APS 16 Station Chassis | \$212,000.00 | \$169,600.00 | 20% | \$16,431.00 | \$15,609.00 | 5% |
| Y518 | Folders-Inserters, Production | APS 18 Station Chassis | \$236,258.00 | \$189,006.00 | 20% | \$18,311.00 | \$17,395.00 | 5% |
| Y530 | Folders-Inserters, Production | MPS Chassis Subset | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y540 | Folders-Inserters, Production | Mail Stream Merge Module | \$196,774.00 | \$157,419.00 | 20% | \$15,251.00 | \$14,488.00 | 5% |
| Y551 | Folders-Inserters, Production | APS Scanner for Enclosure Feeder | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| Y554 | Folders-Inserters, Production | MPS Friction Feeder | \$14,839.00 | \$11,871.00 | 20% | \$1,151.00 | \$1,093.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Y554T | Folders-Inserters, Production | MPS Friction feeder - (Thick version of the Y554) | \$20,168.00 | \$16,134.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y555G | Folders-Inserters, Production | Rotary Feeder-Retrofit, Grey | \$23,226.00 | \$18,581.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y555W | Folders-Inserters, Production | Rotary Feeder-Retrofit, White | \$23,226.00 | \$18,581.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y556 | Folders-Inserters, Production | MOVING BEAM SCAN-MPS RFDR | \$9,194.00 | \$7,355.00 | 20% | \$641.00 | \$609.00 | 5% |
| Y557 | Folders-Inserters, Production | MPS Rotary Feeder | \$20,000.00 | \$16,000.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y558 | Folders-Inserters, Production | FLATS/FOLDED ROTARY FDR | \$15,484.00 | \$12,387.00 | 20% | \$1,551.00 | \$1,473.00 | 5% |
| Y55A | Folders-Inserters, Production | 2D Camera MPS w Rotary Feeder | \$9,032.00 | \$7,226.00 | 20% | \$651.00 | \$618.00 | 5% |
| Y561 | Folders-Inserters, Production | MPS ENGINE | \$226,710.00 | \$181,368.00 | 20% | \$39,715.00 | \$37,729.00 | 5% |
| Y563 | Folders-Inserters, Production | EPIC Engine | \$316,129.00 | \$252,903.00 | 20% | \$37,858.00 | \$35,965.00 | 5% |
| Y56D | Folders-Inserters, Production | 2D Camera MPS sealer | \$12,903.00 | \$10,322.00 | 20% | \$1,080.00 | \$1,026.00 | 5% |
| Y572 | Folders-Inserters, Production | APS 6 Stage Buffer | \$57,935.00 | \$46,348.00 | 20% | \$4,041.00 | \$3,839.00 | 5% |
| Y574 | Folders-Inserters, Production | TnT MPS | \$85,032.00 | \$68,026.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| Y575 | Folders-Inserters, Production | Buffer | \$105,161.00 | \$84,129.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| Y580 | Folders-Inserters, Production | APS/FPS Flatpanel Touchscreen Monitor - Factory upgrade | \$3,561.00 | \$2,849.00 | 20% | \$248.00 | \$236.00 | 5% |
| Y581 | Folders-Inserters, Production | Additional APS Monitor (non-touch) for Westport TM1 | \$5,806.00 | \$4,645.00 | 20% | \$600.00 | \$570.00 | 5% |
| Y582 | Folders-Inserters, Production | Additional APS Monitor (non-touch) for Eastport TM1 | \$5,806.00 | \$4,645.00 | 20% | \$600.00 | \$570.00 | 5% |
| Y583 | Folders-Inserters, Production | Additional APS Monitor (non-touch) for non-TM1 Systems | \$5,806.00 | \$4,645.00 | 20% | \$405.00 | \$385.00 | 5% |
| Y584 | Folders-Inserters, Production | Flatpanel Touchscreen Field Upgrade | \$3,871.00 | \$3,097.00 | 20% | \$271.00 | \$257.00 | 5% |
| Y701 | Folders-Inserters, Production | APS 2 Vbin Module | \$28,387.00 | \$22,710.00 | 20% | \$1,942.00 | \$1,845.00 | 5% |
| Y703 | Folders-Inserters, Production | APS Mailing Machine/Vbin | \$17,419.00 | \$13,935.00 | 20% | \$1,215.00 | \$1,154.00 | 5% |
| Y723 | Folders-Inserters, Production | MPS Floatingdeck nocamera | \$22,120.00 | \$17,696.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y732 | Folders-Inserters, Production | APS Bottom Edge Marker | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y734 | Folders-Inserters, Production | APS Top Edge Marker - 1st color | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y735 | Folders-Inserters, Production | APS Top Edge Marker - 2nd color | \$11,381.00 | \$9,105.00 | 20% | \$794.00 | \$754.00 | 5% |
| Y780 | Folders-Inserters, Production | VS Mid-Station Power Stacker | \$8,387.00 | \$6,710.00 | 20% | \$585.00 | \$556.00 | 5% |
| Y941 | Folders-Inserters, Production | Flats & Letters Stacker | \$4,839.00 | \$3,871.00 | 20% | \$400.00 | \$380.00 | 5% |
| Y980 | Folders-Inserters, Production | Letters - Horizontal Belt Stacker | \$4,252.00 | \$3,402.00 | 20% | \$216.00 | \$205.00 | 5% |
| Y9D0 | Folders-Inserters, Production | COMPANION INSERTER SYSTEM | \$113,554.00 | \$90,843.00 | 20% | \$11,113.00 | \$10,557.00 | 5% |
| Y9D0 | Folders-Inserters, Production | Companion Base System | \$113,554.00 | \$90,843.00 | 20% | \$11,113.00 | \$10,557.00 | 5% |
| Y9MB | Folders-Inserters, Production | HCSF MBSC | \$7,054.00 | \$5,643.00 | 20% | \$515.00 | \$489.00 | 5% |
| Y9VS | Folders-Inserters, Production | Letters - Vertical Power Stacker | \$1,929.00 | \$1,543.00 | 20% | \$156.00 | \$148.00 | 5% |
| Y12L | Folders-Inserters, Production | Yellow Ink - 200 Liter Barrel | \$15,783.88 | \$12,627.00 | 20% | \$0.00 | \$0.00 | 5% |
| Y1PR | Folders-Inserters, Production | Yellow Printhead - Each | \$709.25 | \$567.00 | 20% | \$0.00 | \$0.00 | 5% |
| YMV0 | Folders-Inserters, Production | Mailstream Engage System | \$202,581.00 | \$162,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z91S | Folders-Inserters, Production | ISITE INST/TRAIN/DAY +EXP | \$2,581.00 | \$2,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z91T | Folders-Inserters, Production | ISITE INSTALL/TRAINING/WK | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z99K | Folders-Inserters, Production | Std Installation - FPS9K | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9CS | Folders-Inserters, Production | MPS SELECT CS PARTS CAB | \$16,862.00 | \$13,490.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9F1 | Folders-Inserters, Production | LABOR - 2 HOURS | \$542.00 | \$434.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9F2 | Folders-Inserters, Production | TSS LABOR CHARGE | \$2,968.00 | \$2,374.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9FH | Folders-Inserters, Production | Consultancy | \$323.00 | \$258.00 | 20% | \$251.00 | \$238.00 | 5% |
| Z9FP | Folders-Inserters, Production | Std Installation - FPS12/14k | \$9,677.00 | \$7,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9MP | Folders-Inserters, Production | STD INSTALLATION MPS | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9PF | Folders-Inserters, Production | Parts Cabinet (all friction) | \$14,194.00 | \$11,355.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9PR | Folders-Inserters, Production | Parts Cabinet (friction & rotary) | \$15,484.00 | \$12,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R0 | Folders-Inserters, Production | SveWorks Equip. Inspect. Prog-Base | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R1 | Folders-Inserters, Production | SveWorks Equip. Inspect. Prog-Single Input | \$4,774.00 | \$3,819.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R2 | Folders-Inserters, Production | SveWorks Equip. Inspect. Prog-File Base | \$6,065.00 | \$4,852.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R3 | Folders-Inserters, Production | SveWorks Equip. Inspect. Prog-Dual Inputs | \$7,613.00 | \$6,090.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R4 | Folders-Inserters, Production | SveWorks PM Service-Base | \$1,548.00 | \$1,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R5 | Folders-Inserters, Production | SveWorks PM Service-Single Input | \$3,484.00 | \$2,787.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R6 | Folders-Inserters, Production | SveWorks PM Service-File-Base | \$4,129.00 | \$3,303.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9R7 | Folders-Inserters, Production | SERVICEWORKS EQ PREVENT 2 | \$4,774.00 | \$3,819.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S0 | Folders-Inserters, Production | SERVICEWORKS INSTALL-BASE | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S1 | Folders-Inserters, Production | SveWorks Install Service - Input | \$5,806.00 | \$4,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9S2 | Folders-Inserters, Production | SveWorks Install Service File-Based | \$6,968.00 | \$5,574.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9SB | Folders-Inserters, Production | Block of 50 hrs. of Service | \$10,419.00 | \$8,335.00 | 20% | \$8,075.00 | \$7,671.00 | 5% |
| Z9SS | Folders-Inserters, Production | On-System Support OSS | \$768.00 | \$614.00 | 20% | \$595.00 | \$565.00 | 5% |
| Z9T3 | Folders-Inserters, Production | FULL SERVICE TRAINING | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9T6 | Folders-Inserters, Production | DM Infinity Training | \$645.00 | \$516.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U0 | Folders-Inserters, Production | INSTALL BASE FM-ADDL UNIT | \$4,516.00 | \$3,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U1 | Folders-Inserters, Production | Install - FBI (1st Unit) | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U2 | Folders-Inserters, Production | Install - FBI (Add'l Units) | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|-----------------------------------|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| Z9U3 | Folders-Inserters, Production | Installation Attacher - 1st Unit | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U4 | Folders-Inserters, Production | Installation-Attacher Add'l Units | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U8 | Folders-Inserters, Production | STD INTEG HI CAP PLC | \$9,677.00 | \$7,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9U9 | Folders-Inserters, Production | STD INTEG HI CAP ON-SITE | \$19,355.00 | \$15,484.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9UA | Folders-Inserters, Production | CUST TECH TRAINING PLC | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| Z9UB | Folders-Inserters, Production | ADDL TECH SVCS PER DAY | \$1,419.00 | \$1,135.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZV03 | Folders-Inserters, Production | EPIC CHASSIS, 3 STATION | \$73,290.32 | \$58,632.00 | 20% | \$8,240.00 | \$7,828.00 | 5% |
| ZV04 | Folders-Inserters, Production | EPIC CHASSIS, 4 STATION | \$77,419.35 | \$61,935.00 | 20% | \$8,750.00 | \$8,313.00 | 5% |
| ZV06 | Folders-Inserters, Production | EPIC CHASSIS, 6 STATION | \$96,129.03 | \$76,903.00 | 20% | \$10,560.00 | \$10,032.00 | 5% |
| ZV07 | Folders-Inserters, Production | EPIC CHASSIS, 7 STATION | \$99,870.96 | \$79,897.00 | 20% | \$10,980.00 | \$10,431.00 | 5% |
| ZV08 | Folders-Inserters, Production | EPIC CHASSIS, 8 STATION | \$111,354.83 | \$89,084.00 | 20% | \$11,270.00 | \$10,707.00 | 5% |
| ZV09 | Folders-Inserters, Production | EPIC CHASSIS, 9 STATION | \$126,193.54 | \$100,955.00 | 20% | \$12,810.00 | \$12,170.00 | 5% |
| ZV10 | Folders-Inserters, Production | EPIC CHASSIS, 10 STATION | \$130,322.57 | \$104,258.00 | 20% | \$13,080.00 | \$12,426.00 | 5% |
| ZV12 | Folders-Inserters, Production | EPIC CHASSIS, 12 STATION | \$138,967.73 | \$111,174.00 | 20% | \$14,480.00 | \$13,756.00 | 5% |
| ZV14 | Folders-Inserters, Production | EPIC CHASSIS, 14 STATION | \$157,290.31 | \$125,832.00 | 20% | \$15,870.00 | \$15,077.00 | 5% |
| ZV16 | Folders-Inserters, Production | EPIC CHASSIS, 16 STATION | \$231,354.82 | \$185,084.00 | 20% | \$16,430.00 | \$15,609.00 | 5% |
| ZV18 | Folders-Inserters, Production | EPIC CHASSIS, 18 STATION | \$255,612.89 | \$204,490.00 | 20% | \$18,310.00 | \$17,395.00 | 5% |
| ZV20 | Folders-Inserters, Production | EPIC CHASSIS, 20 STATION | \$282,451.60 | \$225,961.00 | 20% | \$20,190.00 | \$19,181.00 | 5% |
| ZV21 | Folders-Inserters, Production | EPIC CHASSIS, 21 STATION | \$297,290.30 | \$237,832.00 | 20% | \$20,750.00 | \$19,713.00 | 5% |
| ZVB2 | Folders-Inserters, Production | EPIC BUFFER, 8 STAGE, WITH TNT | \$150,322.57 | \$120,258.00 | 20% | \$7,335.00 | \$6,968.00 | 5% |
| ZVE0 | Folders-Inserters, Production | EPIC ENGINE, EXTENDED | \$290,322.56 | \$232,258.00 | 20% | \$37,858.00 | \$35,965.00 | 5% |
| ZX01 | Folders-Inserters, Production | SHORT FOOTPRINT TURN OVER | \$14,839.00 | \$11,871.00 | 20% | \$1,075.00 | \$1,021.00 | 5% |
| ZX02 | Folders-Inserters, Production | Privacy Guard FPS SD | \$35,655.00 | \$28,524.00 | 20% | \$2,487.00 | \$2,363.00 | 5% |
| ZX05 | Folders-Inserters, Production | SERVO FRONT TABLE | \$0.00 | \$0.00 | 20% | \$3,600.00 | \$3,420.00 | 5% |
| ZX07 | Folders-Inserters, Production | BELT TURNOVER MSE | \$22,581.00 | \$18,065.00 | 20% | \$1,375.00 | \$1,306.00 | 5% |
| ZX0A | Folders-Inserters, Production | 3 STATION CHASSIS | \$75,613.00 | \$60,490.00 | 20% | \$9,951.00 | \$9,453.00 | 5% |
| ZX0B | Folders-Inserters, Production | 6 STATION CHASSIS | \$88,387.00 | \$70,710.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0C | Folders-Inserters, Production | 9 STATION CHASSIS | \$101,677.00 | \$81,342.00 | 20% | \$10,651.00 | \$10,118.00 | 5% |
| ZX0D | Folders-Inserters, Production | 12 STATION CHASSIS | \$108,774.00 | \$87,019.00 | 20% | \$13,751.00 | \$13,063.00 | 5% |
| ZX0G | Folders-Inserters, Production | 15 STATION CHASSIS | \$123,613.00 | \$98,890.00 | 20% | \$13,200.00 | \$12,540.00 | 5% |
| ZX0H | Folders-Inserters, Production | 18 STATION CHASSIS | \$142,581.00 | \$114,065.00 | 20% | \$12,651.00 | \$12,018.00 | 5% |
| ZX0J | Folders-Inserters, Production | MSE In-Line Folder Feeder | \$77,252.00 | \$61,802.00 | 20% | \$6,517.00 | \$6,191.00 | 5% |
| ZX0T | Folders-Inserters, Production | 4 STATION RIVAL CHASSIS | \$59,355.00 | \$47,484.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0U | Folders-Inserters, Production | 3 STATION RIVAL CHASSIS | \$56,774.00 | \$45,419.00 | 20% | \$9,851.00 | \$9,358.00 | 5% |
| ZX0V | Folders-Inserters, Production | 6 STATION RIVAL CHASSIS | \$66,452.00 | \$53,162.00 | 20% | \$11,200.00 | \$10,640.00 | 5% |
| ZX0W | Folders-Inserters, Production | 4 STATION CHASSIS | \$80,129.00 | \$64,103.00 | 20% | \$10,400.00 | \$9,880.00 | 5% |
| ZX10 | Folders-Inserters, Production | FORCEFLEX FEEDER 14" | \$6,710.00 | \$5,368.00 | 20% | \$520.00 | \$494.00 | 5% |
| ZX11 | Folders-Inserters, Production | FORCEFLEX FEEDER 20" | \$8,581.00 | \$6,865.00 | 20% | \$665.00 | \$632.00 | 5% |
| ZX1C | Folders-Inserters, Production | Air Compressor - Domestic | \$3,626.00 | \$2,901.00 | 20% | \$253.00 | \$240.00 | 5% |
| ZX1D | Folders-Inserters, Production | COMPRESSOR RIVAL/DI2000 | \$8,065.00 | \$6,452.00 | 20% | \$625.00 | \$594.00 | 5% |
| ZX20 | Folders-Inserters, Production | 14K SPEED UPGRADE | \$51,613.00 | \$41,290.00 | 20% | \$2,000.00 | \$1,900.00 | 5% |
| ZX22 | Folders-Inserters, Production | 14" MODE SOFTWARE KEY | \$29,677.00 | \$23,742.00 | 20% | \$2,300.00 | \$2,185.00 | 5% |
| ZX23 | Folders-Inserters, Production | No Changeover Module | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX24 | Folders-Inserters, Production | 10K SW KEY | \$0.00 | \$0.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX25 | Folders-Inserters, Production | 12K SPEED UPGRADE | \$12,903.00 | \$10,322.00 | 20% | \$1,000.00 | \$950.00 | 5% |
| ZX29 | Folders-Inserters, Production | EPIC FLATS | \$32,258.00 | \$25,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX30 | Folders-Inserters, Production | 6x9 Chassis Upgrade 9K to 12K | \$32,258.00 | \$25,806.00 | 20% | \$12,272.00 | \$11,658.00 | 5% |
| ZX31 | Folders-Inserters, Production | 10x13 Chassis Upgr 9K to 12K | \$32,258.00 | \$25,806.00 | 20% | \$12,272.00 | \$11,658.00 | 5% |
| ZX45 | Folders-Inserters, Production | Y254 HS SPEED KEY | \$49,032.00 | \$39,226.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZX50A | Folders-Inserters, Production | Servo Frictn Fdr/Last D/S | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50B | Folders-Inserters, Production | Servo Frictn Fdr/ Int Pos | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50C | Folders-Inserters, Production | ServoFrictn Fdr/First U/S | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50D | Folders-Inserters, Production | Servo Friction Fdr U/S RF | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX50E | Folders-Inserters, Production | SERVO FRICTION FDR 1st UP | \$9,032.00 | \$7,226.00 | 20% | \$700.00 | \$665.00 | 5% |
| ZX53 | Folders-Inserters, Production | Greenhouse - Blank Feeder | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX53A | Folders-Inserters, Production | GREENHOUSE LAST DS POS | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53B | Folders-Inserters, Production | GREENHOUSE INTL POSITIONS | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53C | Folders-Inserters, Production | GREENHOUSE BUFFER ROTARY | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53D | Folders-Inserters, Production | GREENHOUSE/BLANK FEEDER | \$4,516.00 | \$3,613.00 | 20% | \$252.00 | \$239.00 | 5% |
| ZX53E | Folders-Inserters, Production | GREENHOUSE BUFFER FRICTN | \$4,516.00 | \$3,613.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX55 | Folders-Inserters, Production | Modular Rotary Feeder | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55A | Folders-Inserters, Production | Rotary Fdr Last D/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55B | Folders-Inserters, Production | Rotary Fdr Intermed Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| ZX55C | Folders-Inserters, Production | Rotary Fdr First U/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55D | Folders-Inserters, Production | Rotary Fdr U/S Friction | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX55E | Folders-Inserters, Production | Rotary Fdr First U/S Pos | \$15,484.00 | \$12,387.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| ZX5A | Folders-Inserters, Production | MB Scan Friction Fdr-Top | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX5B | Folders-Inserters, Production | MB Scan Friction Fdr-Btm | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZX5C | Folders-Inserters, Production | MB Scan Rotary Fdr-Top | \$5,032.00 | \$4,026.00 | 20% | \$351.00 | \$333.00 | 5% |
| ZXA0 | Folders-Inserters, Production | FMI CUT SHEET INPUT | \$109,032.00 | \$87,226.00 | 20% | \$8,179.00 | \$7,770.00 | 5% |
| ZXB1 | Folders-Inserters, Production | MSE Buffer | \$36,310.00 | \$29,048.00 | 20% | \$2,533.00 | \$2,406.00 | 5% |
| ZXB2 | Folders-Inserters, Production | BUFFER W/TNT | \$85,806.00 | \$68,645.00 | 20% | \$5,985.00 | \$5,686.00 | 5% |
| ZXB7 | Folders-Inserters, Production | 2 STAGE BUFFER MSE | \$10,323.00 | \$8,258.00 | 20% | \$720.00 | \$684.00 | 5% |
| ZXB9 | Folders-Inserters, Production | HEAVIES BUFFER | \$41,471.00 | \$33,177.00 | 20% | \$2,893.00 | \$2,748.00 | 5% |
| ZXCF | Folders-Inserters, Production | MPS SELECT CF PARTS CAB | \$18,679.00 | \$14,943.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXD0 | Folders-Inserters, Production | POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC | \$5,484.00 | \$4,387.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXEM | Folders-Inserters, Production | EDGE MARKER | \$5,677.00 | \$4,542.00 | 20% | \$800.00 | \$760.00 | 5% |
| ZXEX | Folders-Inserters, Production | 2ND EDGE MARKER | \$5,677.00 | \$4,542.00 | 20% | \$800.00 | \$760.00 | 5% |
| ZXM5 | Folders-Inserters, Production | MSE 14 3FDR 6X9 CHASSIS | \$218,065.00 | \$174,452.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM6 | Folders-Inserters, Production | MSE 14 6FDR 6X9 CHASSIS | \$212,903.00 | \$170,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM7 | Folders-Inserters, Production | MSE 14 9FDR 6X9 CHASSIS | \$227,097.00 | \$181,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| ZXM8 | Folders-Inserters, Production | MSE 14 12FDR 6X9 CHASSIS | \$267,097.00 | \$213,678.00 | 20% | \$0.00 | \$0.00 | 5% |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Envelope Addressing System, Ink Jet, Low Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------------|---|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| WS90005-01 | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | DA50S KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DASX | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | GREEN DA50S ENVELOPE ADDRESS PRINTER B&W | \$6,973.00 | \$5,717.86 | 18% | \$1,479.00 | \$1,183.20 | 20% | \$109.92 | n/a | n/a | n/a | n/a |
| DASC | LOW VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | DA50S ENVELOPE ADDRESS PRINTER B&W | \$7,113.00 | \$5,832.66 | 18% | \$1,479.00 | \$1,183.20 | 20% | \$109.92 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Envelope Addressing System, Ink Jet, Medium Volume | Offeror's Response |
|--|--------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 18% |
| Percentage (%) Discount off Accessories | 18% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|---|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| W90007-01 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | DAM0F KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W90007-01 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | DAT0S KIT- US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W624 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | LASER TRAY TAG LABEL AND REPORT PRINTER | \$714.00 | \$586.30 | 18% | \$168.00 | \$134.40 | 20% | \$17.49 | n/a | n/a | n/a | n/a |
| BM4B | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | FLAT SCREEN MONITOR MOUNT CUSTOM KIT | \$845.00 | \$692.90 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BM4A | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | FLAT SCREEN MONITOR MOUNT | \$920.00 | \$754.40 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| BM46 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | MONITOR/PC FLOOR STAND | \$1,182.00 | \$969.24 | 18% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W763 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER FOR ADDRESSRIGHT PRINTERS | \$2,498.00 | \$2,048.36 | 18% | \$212.00 | \$169.60 | 20% | \$15.75 | n/a | n/a | n/a | n/a |
| W764 | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | W760 STACKER AND DRIVER FOR ADDRESSRIGHT PRINTERS | \$3,045.00 | \$2,496.90 | 18% | \$330.00 | \$264.00 | 20% | \$24.51 | n/a | n/a | n/a | n/a |
| DABA | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DAM0F | \$3,955.00 | \$3,243.10 | 18% | \$313.00 | \$250.40 | 20% | \$23.26 | n/a | n/a | n/a | n/a |
| DASN | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | DAM0F HIGH SPEED FIXED HEAD PRINTER | \$9,523.00 | \$7,808.86 | 18% | \$1,284.00 | \$1,027.20 | 20% | \$95.42 | n/a | n/a | n/a | n/a |
| DATX | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | GREEN DAT0S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$12,933.00 | \$10,596.86 | 18% | \$1,641.00 | \$1,312.80 | 20% | \$116.82 | n/a | n/a | n/a | n/a |
| DATC | MEDIUM VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | DAT0S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W | \$14,323.00 | \$11,744.86 | 18% | \$1,841.00 | \$1,472.80 | 20% | \$136.82 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Envelope Addressing System, Ink Jet, High Volume | Offeror's Response |
|---|--------------------|
| All products offered for this category of equipment shall meet or exceed the latest specification with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP Color | 13% |
| Percentage (%) Discount off Accessories | 13% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 14% |
| Percentage (%) Discount off Mailing Furniture | 20% |
| Maintenance | |
| Maintenance - Fixed fee years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|-----------|--|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| WD9009-01 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | DA95F KIT US | \$0.00 | \$0.00 | 0% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W409 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | 17" FLAT PANEL DISPLAY | \$205.00 | \$178.35 | 13% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| DASC | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER FOR D495 | \$6,975.00 | \$6,068.75 | 13% | \$522.00 | \$417.60 | 20% | \$38.79 | n/a | n/a | n/a | n/a |
| W303 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM ACCESSORIES | FEED RIGHT FEEDER FOR DA95F | \$7,170.00 | \$6,217.80 | 13% | \$1,099.00 | \$887.20 | 20% | \$82.42 | n/a | n/a | n/a | n/a |
| D495 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | GREEN D495 HIGH PERFORMANCE FIXED HEAD PRINTER | \$15,453.00 | \$13,418.01 | 13% | \$891.00 | \$712.80 | 20% | \$66.22 | n/a | n/a | n/a | n/a |
| D495 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | DA95F HIGH PERFORMANCE FIXED HEAD PRINTER | \$17,923.00 | \$15,593.01 | 13% | \$891.00 | \$712.80 | 20% | \$66.22 | n/a | n/a | n/a | n/a |
| D495 | HIGH VOLUME INK JET ENVELOPE ADDRESSING SYSTEM | DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER, STACKER, DRYER AND STAND | \$27,377.00 | \$23,814.51 | 13% | \$2,511.00 | \$2,008.80 | 20% | \$186.62 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Tabbers, High Volume | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 28% |
| Percentage (%) Discount off Accessories | 28% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 15% |
| Percentage (%) Discount off Mailing Furniture | 28% |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 20% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$190 per hr. |
| Time and Materials - outside business hours, weekends and holidays | \$380 per hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Equipment Maintenance | Contract Annual Equipment Maintenance Years 2-5 | % Off MSRP | Contract Monthly Equipment Maintenance | MSRP Software Maintenance | Contract Annual Software Maintenance Years 2-5 | % Off MSRP | Contract Monthly Software Maintenance |
|------|---------------------------------|--|----------------|--------------------------|------------|----------------------------|---|------------|--|---------------------------|--|------------|---------------------------------------|
| D13T | HIGH VOLUME TABBERS ACCESSORIES | STAND FOR W985 CONVEYOR STACKER | \$840.00 | \$604.80 | 28% | n/a | n/a | n/a | n/a | n/a | n/a | n/a | n/a |
| W760 | HIGH VOLUME TABBERS ACCESSORIES | STACKER FOR W360 TABBER | \$1,830.00 | \$1,317.60 | 28% | \$212.00 | \$169.60 | 20% | \$15.75 | n/a | n/a | n/a | n/a |
| D13S | HIGH VOLUME TABBERS ACCESSORIES | W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM | \$3,530.00 | \$2,541.60 | 28% | \$313.00 | \$250.40 | 20% | \$22.26 | n/a | n/a | n/a | n/a |
| D13A | HIGH VOLUME TABBERS | W360 MULTIFUNCTION TABBER SYSTEM | \$21,125.00 | \$15,210.00 | 28% | \$2,278.00 | \$1,822.40 | 20% | \$169.30 | n/a | n/a | n/a | n/a |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Pre-sorting Equipment, Production | Offerors Response |
|--|-------------------|
| All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| Percentage (%) Discount off MSRP/Catalog | 20% |
| Percentage (%) Discount off Accessories | 20% |
| Percentage (%) Discount off Supplies and Consumables (does not include paper) | 20% |
| Percentage (%) Discount off Mailing Furniture | n/a |
| Maintenance | |
| Maintenance - Fixed for years 2-5 | MSRP less 5% |
| If end user is utilizing Time and Materials maintenance | |
| Time and Materials - regular business hours | \$199.50/hr. |
| Time and Materials - outside business hours, weekends, and holidays | \$399.00/hr. |
| Percentage discounts of Parts for Time and Materials | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-----------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| 1SWS | Pre-sorting Equipment, Production | ONE SORT SYSTEM | \$67,100.00 | \$53,680.00 | 20% | \$6,100.00 | \$5,795.00 | 5% |
| SL11 | Pre-sorting Equipment, Production | OCR, Silver 18 | \$24,720.00 | \$19,776.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLAA | Pre-sorting Equipment, Production | Lic Fee, OCR Platinum 18 | \$10,267.00 | \$8,214.00 | 20% | \$7,957.00 | \$7,559.00 | 5% |
| SLAB | Pre-sorting Equipment, Production | Lic Fee, OCR Platinum 12 | \$8,124.00 | \$6,499.00 | 20% | \$6,296.00 | \$5,981.00 | 5% |
| SLAC | Pre-sorting Equipment, Production | Lic Fee, OCR Silver 18 | \$7,476.00 | \$5,981.00 | 20% | \$5,794.00 | \$5,504.00 | 5% |
| SLAD | Pre-sorting Equipment, Production | Lic Fee, OCR Silver 12 | \$5,981.00 | \$4,785.00 | 20% | \$4,635.00 | \$4,403.00 | 5% |
| SLAE | Pre-sorting Equipment, Production | Lic Fee, Smartmatch Platinum 12 | \$6,662.00 | \$5,330.00 | 20% | \$5,163.00 | \$4,905.00 | 5% |
| SLAF | Pre-sorting Equipment, Production | Lic Fee, Smartmatch Platinum 18 | \$7,377.00 | \$5,902.00 | 20% | \$5,717.00 | \$5,431.00 | 5% |
| SLAG | Pre-sorting Equipment, Production | Lic Fee, Smartmatch Silver 12 | \$6,662.00 | \$5,330.00 | 20% | \$5,163.00 | \$4,905.00 | 5% |
| SLAH | Pre-sorting Equipment, Production | Lic Fee, Smartmatch Silver 18 | \$7,377.00 | \$5,902.00 | 20% | \$5,717.00 | \$5,431.00 | 5% |
| SLAJ | Pre-sorting Equipment, Production | Lic Fee, Relia-Vote | \$15,045.00 | \$12,036.00 | 20% | \$6,600.00 | \$6,270.00 | 5% |
| SLAS | Pre-sorting Equipment, Production | Auto Signature Verification | \$1,329.00 | \$1,063.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLCK | Pre-sorting Equipment, Production | Checkbox detection or no signature SW, RV | \$1,548.00 | \$1,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLDK | Pre-sorting Equipment, Production | Doubles Detector, Standard | \$9,806.00 | \$7,845.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLP3 | Pre-sorting Equipment, Production | Spare Parts Kit, Domestic | \$15,806.00 | \$12,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLP4 | Pre-sorting Equipment, Production | Consumable Paris Kit, Black | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLP5 | Pre-sorting Equipment, Production | Extended Paris Support Domestic | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLR6 | Pre-sorting Equipment, Production | U-Turn Kit, Reliant 60hz | \$11,935.00 | \$9,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLR8 | Pre-sorting Equipment, Production | Internal Air Compressor | \$2,645.00 | \$2,116.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLR9 | Pre-sorting Equipment, Production | Doubles Detector-L, Extended Transport | \$9,806.00 | \$7,845.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLRA | Pre-sorting Equipment, Production | Imaje Position 3, Imb | \$18,710.00 | \$14,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLRB | Pre-sorting Equipment, Production | Imaje Position 3b, Umove/Endorsement | \$18,710.00 | \$14,968.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS3 | Pre-sorting Equipment, Production | Incoming Software | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS4 | Pre-sorting Equipment, Production | Outgoing Software | \$1,548.00 | \$1,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS5 | Pre-sorting Equipment, Production | OCR, Platinum 18 | \$43,837.00 | \$35,070.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS6 | Pre-sorting Equipment, Production | Smartmatch Platinum 18 | \$7,828.00 | \$6,262.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS7 | Pre-sorting Equipment, Production | Smartmatch Silver 12 | \$10,628.00 | \$8,502.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS8 | Pre-sorting Equipment, Production | Smartmatch Silver 18 | \$6,427.00 | \$5,142.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLS9 | Pre-sorting Equipment, Production | Reliavote Interface Software | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLSA | Pre-sorting Equipment, Production | UMOVE Interface Kit | \$6,645.00 | \$5,316.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLSM | Pre-sorting Equipment, Production | Smartmatch Platinum 12 | \$11,573.00 | \$9,258.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLSY | Pre-sorting Equipment, Production | Stacker, 60 Hz DS Reliant | \$23,871.00 | \$19,097.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLV0 | Pre-sorting Equipment, Production | Transport (Incl. 60hz transport, camera, w/s, pc t/s monitor) | \$127,742.00 | \$102,194.00 | 20% | \$5,784.00 | \$5,495.00 | 5% |
| SLV2 | Pre-sorting Equipment, Production | WABCR Software | \$8,485.00 | \$6,788.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLVA | Pre-sorting Equipment, Production | HAND SCANNER -1D BARCODE | \$710.00 | \$568.00 | 20% | \$75.00 | \$71.00 | 5% |
| SLVB | Pre-sorting Equipment, Production | Front Barcode Verifier (Postnet / IMB Verifier) Blk | \$12,258.00 | \$9,806.00 | 20% | \$613.00 | \$582.00 | 5% |
| SLVC | Pre-sorting Equipment, Production | Separator Card - High Security | \$3,516.00 | \$2,813.00 | 20% | \$171.00 | \$162.00 | 5% |
| SLVD | Pre-sorting Equipment, Production | Back Barcode Verifier (Postnet / IMB Verifier) Blk | \$12,258.00 | \$9,806.00 | 20% | \$613.00 | \$582.00 | 5% |
| SLVE | Pre-sorting Equipment, Production | Back Barcode Verifier (Postnet / IMB Verifier) Fluor | \$12,258.00 | \$9,806.00 | 20% | \$613.00 | \$582.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-----------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| SLVF | Pre-sorting Equipment, Production | PB 4.8" Verifier w/cam, Front | \$40,000.00 | \$32,000.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLVG | Pre-sorting Equipment, Production | PB 4.8" Verifier without camera, Front | \$36,129.00 | \$28,903.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLVH | Pre-sorting Equipment, Production | Help Desk, Std In/Out | \$6,452.00 | \$5,162.00 | 20% | \$5,000.00 | \$4,750.00 | 5% |
| SLVJ | Pre-sorting Equipment, Production | Back Printer Assy (Jet Engine, 3-Pen Printer) | \$17,419.00 | \$13,935.00 | 20% | \$784.00 | \$745.00 | 5% |
| SLVK | Pre-sorting Equipment, Production | Back Printer Assy (Jet Engine, Fluorescent) | \$16,129.00 | \$12,903.00 | 20% | \$801.00 | \$761.00 | 5% |
| SLVL | Pre-sorting Equipment, Production | Tray Tag Printer (PB Citizen) | \$1,355.00 | \$1,084.00 | 20% | \$63.00 | \$60.00 | 5% |
| SLVM | Pre-sorting Equipment, Production | Selective Opener | \$26,452.00 | \$21,162.00 | 20% | \$1,655.00 | \$1,572.00 | 5% |
| SLVN | Pre-sorting Equipment, Production | BLOWER ASSEMBLY, 60HZ | \$916.00 | \$733.00 | 20% | \$46.00 | \$44.00 | 5% |
| SLVP | Pre-sorting Equipment, Production | Front Printer Assy (Jet Engine, 3-Pen Printer) | \$17,419.00 | \$13,935.00 | 20% | \$784.00 | \$745.00 | 5% |
| SLVR | Pre-sorting Equipment, Production | Router | \$558.00 | \$446.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLVS | Pre-sorting Equipment, Production | Stacker Section, 4 bins per section kicker & LCD, 60hz | \$11,935.00 | \$9,548.00 | 20% | \$995.00 | \$945.00 | 5% |
| SLVT | Pre-sorting Equipment, Production | Thickness Measurement | \$4,452.00 | \$3,562.00 | 20% | \$225.00 | \$214.00 | 5% |
| SLVU | Pre-sorting Equipment, Production | Tray Tag Printer (EII Zebra) | \$1,677.00 | \$1,342.00 | 20% | \$192.00 | \$182.00 | 5% |
| SLVX | Pre-sorting Equipment, Production | In-line Scale Module | \$76,774.00 | \$61,419.00 | 20% | \$4,158.00 | \$3,950.00 | 5% |
| SLVY | Pre-sorting Equipment, Production | Aliby Scale Kit | \$5,097.00 | \$4,078.00 | 20% | \$251.00 | \$238.00 | 5% |
| SLVZ | Pre-sorting Equipment, Production | Extension Module | \$12,903.00 | \$10,322.00 | 20% | \$651.00 | \$618.00 | 5% |
| SLZ0 | Pre-sorting Equipment, Production | Proj Mgt Support/wk. | \$7,097.00 | \$5,678.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLZ1 | Pre-sorting Equipment, Production | Installation - OCR/BCR | \$6,452.00 | \$5,162.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLZ2 | Pre-sorting Equipment, Production | Installation - incl RV | \$6,452.00 | \$5,162.00 | 20% | \$0.00 | \$0.00 | 5% |
| SLZ0 | Pre-sorting Equipment, Production | Proj Mgt Support/wk. | \$7,096.77 | \$5,677.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR07 | Pre-sorting Equipment, Production | WABCR - Barcode sort only, No OCR | \$10,632.00 | \$8,506.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR0C | Pre-sorting Equipment, Production | Image Archiving | \$7,742.00 | \$6,194.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR0Y | Pre-sorting Equipment, Production | KIT, TDI CAMERA / OPTICS | \$23,226.00 | \$18,581.00 | 20% | \$1,620.00 | \$1,539.00 | 5% |
| SR0Z | Pre-sorting Equipment, Production | KIT, TDI CAMERA / OPTICS, WITH PC | \$25,871.00 | \$20,697.00 | 20% | \$1,805.00 | \$1,715.00 | 5% |
| SR1M | Pre-sorting Equipment, Production | Imaje Black Continuous Ink Jet Printer | \$23,790.00 | \$19,032.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| SR25 | Pre-sorting Equipment, Production | RAF 24K MLOCR Incoming Argosy Post Standard Edition | \$15,058.00 | \$12,046.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR2B | Pre-sorting Equipment, Production | RAF 36K MLOCR Incoming/Outgoing Argosy Post Standard Edition | \$21,690.00 | \$17,352.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR2C | Pre-sorting Equipment, Production | MailCode Wide Area Bar Code Reader (WABCR) | \$10,898.00 | \$8,718.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR2H | Pre-sorting Equipment, Production | TRAY TAG PRINTER FOR MULT | \$2,866.00 | \$2,293.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR2S | Pre-sorting Equipment, Production | (RDS) Remote Diagnostic Server | \$3,806.00 | \$3,045.00 | 20% | \$254.00 | \$241.00 | 5% |
| SR30 | Pre-sorting Equipment, Production | IMAJE PRINTER | \$23,791.00 | \$19,033.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| SR3C | Pre-sorting Equipment, Production | IMB Kit OlyII Std-Imj FW | \$23,097.00 | \$18,478.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3D | Pre-sorting Equipment, Production | IMB Kit OLY I, Std-Imj FW | \$23,097.00 | \$18,478.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3E | Pre-sorting Equipment, Production | IMB Kit Exemplar P w/Supra | \$23,097.00 | \$18,478.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3G | Pre-sorting Equipment, Production | IMB Kit Exemplar P w/PC70 | \$46,323.00 | \$37,058.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3K | Pre-sorting Equipment, Production | IMB Kit Exemplar B w/VPC37 | \$14,065.00 | \$11,252.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3M | Pre-sorting Equipment, Production | IMB Kit OlyII Std-Imj FW GE | \$33,419.00 | \$26,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3N | Pre-sorting Equipment, Production | IMB Kit OLY I Std-Imj FW GE | \$33,419.00 | \$26,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3P | Pre-sorting Equipment, Production | IMB Kit Exemplar P w/Supra GE | \$33,419.00 | \$26,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3S | Pre-sorting Equipment, Production | IMB Kit Exemplar P w/PC70 GE | \$56,645.00 | \$45,316.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR3W | Pre-sorting Equipment, Production | Barcode Reader | \$9,702.00 | \$7,762.00 | 20% | \$698.00 | \$663.00 | 5% |
| SR3Z | Pre-sorting Equipment, Production | Barcode Reader with Grading | \$20,025.00 | \$16,020.00 | 20% | \$1,552.00 | \$1,474.00 | 5% |
| SR4H | Pre-sorting Equipment, Production | IMB Kit OLYII IMB Opt - Imj FW | \$23,097.00 | \$18,478.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4J | Pre-sorting Equipment, Production | IMB Kit Oly I IMB, Std Trident | \$23,097.00 | \$18,478.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4K | Pre-sorting Equipment, Production | IMB Kit OlyII Std Trident GE | \$33,419.00 | \$26,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4L | Pre-sorting Equipment, Production | IMB Kit Oly I Std Trident GE | \$33,419.00 | \$26,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4P | Pre-sorting Equipment, Production | IMB Kit PTI Explr, IMB Option | \$46,323.00 | \$37,058.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4S | Pre-sorting Equipment, Production | IMB Kit PTI Explr, Option GE | \$56,645.00 | \$45,316.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4U | Pre-sorting Equipment, Production | RAF Silver OCR, 13k Outgoing | \$12,324.00 | \$9,859.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4V | Pre-sorting Equipment, Production | RAF Silver OCR, 13k Incoming | \$12,324.00 | \$9,859.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4W | Pre-sorting Equipment, Production | RAF Silver OCR, 13K Combo | \$17,110.00 | \$13,688.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR4X | Pre-sorting Equipment, Production | RAF Platinum OCR, 13K Outgoing | \$17,794.00 | \$14,235.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR5L | Pre-sorting Equipment, Production | Two (2) USPS Tray Tag Printers Option | \$5,492.00 | \$4,394.00 | 20% | \$378.00 | \$359.00 | 5% |
| SR5M | Pre-sorting Equipment, Production | High Speed Network Laser Printer | \$1,806.00 | \$1,445.00 | 20% | \$153.00 | \$145.00 | 5% |
| SR5P | Pre-sorting Equipment, Production | ONE CASE STD. TRAY TAGS | \$335.00 | \$268.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR5S | Pre-sorting Equipment, Production | Mail Justifier Station | \$1,987.00 | \$1,590.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR5T | Pre-sorting Equipment, Production | Std Installation-Incom.-Combo | \$25,806.00 | \$20,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR6G | Pre-sorting Equipment, Production | 2-line LCD Display | \$2,219.00 | \$1,775.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR6J | Pre-sorting Equipment, Production | Incoming LVE Workstation with 17" monitor | \$2,710.00 | \$2,168.00 | 20% | \$397.00 | \$377.00 | 5% |
| SR7J | Pre-sorting Equipment, Production | Olympus Double Detect | \$15,284.00 | \$12,227.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR7S | Pre-sorting Equipment, Production | Double Document Detector | \$15,284.00 | \$12,227.00 | 20% | \$140.00 | \$133.00 | 5% |
| SR7T | Pre-sorting Equipment, Production | Std Installation - Outgoing | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8G | Pre-sorting Equipment, Production | IMB Kit OlyII FW-SW-bracket GE | \$16,645.00 | \$13,316.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-----------------------------------|---|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| SR8H | Pre-sorting Equipment, Production | IMB Kit OLYII IVT installed GE | \$20,516.00 | \$16,413.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8M | Pre-sorting Equipment, Production | Olympus II Base Transport, 36K | \$202,013.00 | \$161,610.00 | 20% | \$15,968.00 | \$15,170.00 | 5% |
| SR8N | Pre-sorting Equipment, Production | OLY II MULTI TIER TRANSPO | \$246,148.00 | \$196,918.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8P | Pre-sorting Equipment, Production | Wireless Hand Scanner | \$6,452.00 | \$5,162.00 | 20% | \$300.00 | \$285.00 | 5% |
| SR8R | Pre-sorting Equipment, Production | Wireless Connectivity Hub | \$581.00 | \$465.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8S | Pre-sorting Equipment, Production | SW for Add'l Sorter, Full Service IMB | \$24,516.00 | \$19,613.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8T | Pre-sorting Equipment, Production | Kit, Full Service IMB | \$23,883.00 | \$19,106.00 | 20% | \$1,600.00 | \$1,520.00 | 5% |
| SR8V | Pre-sorting Equipment, Production | SW for CSA, Full Service IMB | \$10,271.00 | \$8,217.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8W | Pre-sorting Equipment, Production | IMB Upgrade Training - Per Day | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8X | Pre-sorting Equipment, Production | Full Service IMB Installation | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR8Y | Pre-sorting Equipment, Production | Full Service IMB Server (Palet and Tray Tag PC) | \$1,313.00 | \$1,050.00 | 20% | \$300.00 | \$285.00 | 5% |
| SR97 | Pre-sorting Equipment, Production | Read-Write OCR, 13K | \$9,581.00 | \$7,665.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR9B | Pre-sorting Equipment, Production | IMB Kit, PTI CarSI Std Im FW | \$25,501.00 | \$20,401.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR9C | Pre-sorting Equipment, Production | IMB Kit, PTI CarSI New Supra | \$49,746.00 | \$39,797.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR9K | Pre-sorting Equipment, Production | LED Marquee | \$8,603.00 | \$6,882.00 | 20% | \$675.00 | \$641.00 | 5% |
| SR9Y | Pre-sorting Equipment, Production | Lic Fee, BPM Parcels | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| SR9Z | Pre-sorting Equipment, Production | SW- EZ Flats BPM Parcel | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRA9 | Pre-sorting Equipment, Production | Extension Section | \$11,297.00 | \$9,038.00 | 20% | \$781.00 | \$742.00 | 5% |
| SRAE | Pre-sorting Equipment, Production | 3D-WEIGHING DETECTOR | \$4,084.00 | \$3,267.00 | 20% | \$285.00 | \$271.00 | 5% |
| SRAV | Pre-sorting Equipment, Production | Kit, Image Processor | \$9,503.00 | \$7,602.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRB6 | Pre-sorting Equipment, Production | IMAGE PROCESSOR KIT | \$9,503.00 | \$7,602.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRBE | Pre-sorting Equipment, Production | AddressScript Click Charges, Block of 1,000,000 | \$23,258.00 | \$18,606.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRBF | Pre-sorting Equipment, Production | AddressScript Click Charges, Block of 500,000 | \$12,959.00 | \$10,367.00 | 20% | \$9,751.00 | \$9,263.00 | 5% |
| SRBG | Pre-sorting Equipment, Production | AddressScript Click Charges, Block of 250,000 | \$6,645.00 | \$5,316.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRBH | Pre-sorting Equipment, Production | AddressScript Click Charges, Block of 50,000 | \$1,529.00 | \$1,223.00 | 20% | \$1,151.00 | \$1,093.00 | 5% |
| SRBJ | Pre-sorting Equipment, Production | Imaje Position 1 Single Jet Fluorescent Printer | \$33,492.00 | \$26,794.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| SRBK | Pre-sorting Equipment, Production | Kit, Imaje Option 120V (Dom) | \$4,320.00 | \$3,456.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRBP | Pre-sorting Equipment, Production | Imaje Endorsement/redate Jet Printer | \$23,790.00 | \$19,032.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| SRDF | Pre-sorting Equipment, Production | Imaje Server PC for LVE | \$19,935.00 | \$15,948.00 | 20% | \$1,434.00 | \$1,362.00 | 5% |
| SRDK | Pre-sorting Equipment, Production | Imaje Position 3 Single Jet Black Printer | \$23,790.00 | \$19,032.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| SRDL | Pre-sorting Equipment, Production | Ann. Lic. Fee, FastForward | \$28,468.00 | \$22,774.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRDS | Pre-sorting Equipment, Production | 16STD MULTI-TIER SORT PKT | \$28,387.00 | \$22,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRGH | Pre-sorting Equipment, Production | Eight (8) Standard Sorting Pocket Racks | \$2,194.00 | \$1,755.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRGL | Pre-sorting Equipment, Production | 4-TIER TRAY RACK / EMPTY TRAY | \$10,297.00 | \$8,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRGT | Pre-sorting Equipment, Production | Site Server w-Sequel Server | \$27,102.00 | \$21,682.00 | 20% | \$2,184.00 | \$2,075.00 | 5% |
| SRGW | Pre-sorting Equipment, Production | DIAGNOSTIC SERVER PC | \$4,748.00 | \$3,798.00 | 20% | \$497.00 | \$472.00 | 5% |
| SRGX | Pre-sorting Equipment, Production | LCD MONITOR | \$1,445.00 | \$1,156.00 | 20% | \$100.00 | \$95.00 | 5% |
| SRGY | Pre-sorting Equipment, Production | Uninterruptable Power Supply | \$1,955.00 | \$1,564.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRH8 | Pre-sorting Equipment, Production | HOST PC | \$6,645.00 | \$5,316.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHD | Pre-sorting Equipment, Production | RAF Platinum OCR 24K Outgoing | \$19,852.00 | \$15,882.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHJ | Pre-sorting Equipment, Production | Intellischeme | \$19,935.00 | \$15,948.00 | 20% | \$1,900.00 | \$1,805.00 | 5% |
| SRHR | Pre-sorting Equipment, Production | 4-TIER TRAY RACK CONVEYOR | \$512.00 | \$410.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHT | Pre-sorting Equipment, Production | Separator cards (100) | \$608.00 | \$486.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHU | Pre-sorting Equipment, Production | ASSY HW SEPARATOR CARD UP | \$6,452.00 | \$5,162.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHX | Pre-sorting Equipment, Production | ABSEENTEE BALLOT DATA CAP | \$25,806.00 | \$20,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRHY | Pre-sorting Equipment, Production | REPORT PKG RELIAVOTE STD | \$25,806.00 | \$20,645.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJ0 | Pre-sorting Equipment, Production | UPS | \$1,524.00 | \$1,219.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJ1 | Pre-sorting Equipment, Production | Rack for Server | \$6,245.00 | \$4,996.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJ6 | Pre-sorting Equipment, Production | RELIAVOTE TEST DECK | \$5,529.00 | \$4,423.00 | 20% | \$431.00 | \$409.00 | 5% |
| SRJ7 | Pre-sorting Equipment, Production | PRECINCT SORT SW | \$20,645.00 | \$16,516.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJ8 | Pre-sorting Equipment, Production | MAILPC SIZE VERIFICATION | \$25,452.00 | \$20,362.00 | 20% | \$1,975.00 | \$1,876.00 | 5% |
| SRJ9 | Pre-sorting Equipment, Production | INSTALL TEST & TRAINING | \$19,355.00 | \$15,484.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJL | Pre-sorting Equipment, Production | Return Mail Sorter Software | \$13,290.00 | \$10,632.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJM | Pre-sorting Equipment, Production | Standard Inbound Pass Software | \$19,935.00 | \$15,948.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRJT | Pre-sorting Equipment, Production | OLYII HC COOLING KIT 115V | \$5,052.00 | \$4,042.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRK3 | Pre-sorting Equipment, Production | Smartmatch Silver 12 | \$5,305.00 | \$4,244.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRL1 | Pre-sorting Equipment, Production | OCR, Platinum 12 | \$36,751.00 | \$29,401.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRLB | Pre-sorting Equipment, Production | Image Archive | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRLW | Pre-sorting Equipment, Production | TDI CAMERA FOR NEW BUILD | \$23,923.00 | \$19,138.00 | 20% | \$1,669.00 | \$1,586.00 | 5% |
| SRLX | Pre-sorting Equipment, Production | Ann Lic RAF UMove Enable | \$516.00 | \$413.00 | 20% | \$400.00 | \$380.00 | 5% |
| SRM5 | Pre-sorting Equipment, Production | Kit, 4.8" AIM BCR, Front/Stamp Leading | \$21,785.00 | \$17,428.00 | 20% | \$1,568.00 | \$1,490.00 | 5% |
| SRM6 | Pre-sorting Equipment, Production | Kit, 4.8" Postal BCR, Front/Stamp Leading | \$32,226.00 | \$25,781.00 | 20% | \$2,318.00 | \$2,202.00 | 5% |
| SRM7 | Pre-sorting Equipment, Production | Kit, Barcode Camera, Back/Stamp Trailing | \$24,107.00 | \$19,286.00 | 20% | \$1,734.00 | \$1,647.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|-------|-----------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| SRM8 | Pre-sorting Equipment, Production | Kit, Barcode Camera, Front/Stamp Leading | \$18,299.00 | \$14,639.00 | 20% | \$1,317.00 | \$1,251.00 | 5% |
| SRM9 | Pre-sorting Equipment, Production | Kit, Oly II Camera Link Hardware | \$2,684.00 | \$2,147.00 | 20% | \$194.00 | \$184.00 | 5% |
| SRMB | Pre-sorting Equipment, Production | UMOVE PC, EZ FLATS | \$1,548.00 | \$1,238.00 | 20% | \$400.00 | \$380.00 | 5% |
| SRMH | Pre-sorting Equipment, Production | UMOVE SPARE PARTS BUNDLE | \$1,017.00 | \$814.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRMT | Pre-sorting Equipment, Production | Move Update Kit | \$7,742.00 | \$6,194.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRMV | Pre-sorting Equipment, Production | Move Update Option | \$8,710.00 | \$6,968.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| SRMX | Pre-sorting Equipment, Production | Move Update Installation | \$1,935.00 | \$1,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRMY | Pre-sorting Equipment, Production | Move Update Conversion Kit | \$6,452.00 | \$5,162.00 | 20% | \$287.00 | \$273.00 | 5% |
| SRNU | Pre-sorting Equipment, Production | MOVE UPDATE OPTION | \$8,710.00 | \$6,968.00 | 20% | \$1,999.00 | \$1,899.00 | 5% |
| SRNY | Pre-sorting Equipment, Production | Lic Fee, Standard Parcels | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRNZ | Pre-sorting Equipment, Production | SW- EZ Flats Std Parcel | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SROX | Pre-sorting Equipment, Production | Checkbox detection | \$1,548.00 | \$1,238.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPA | Pre-sorting Equipment, Production | PRINTER POS 1 FLUOR | \$35,960.00 | \$28,768.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPB | Pre-sorting Equipment, Production | PRINTER POS 2 ENDORSE | \$24,783.00 | \$19,826.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPD | Pre-sorting Equipment, Production | PRINTER POS 4 IMB | \$23,790.00 | \$19,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPG | Pre-sorting Equipment, Production | 2k Platinum - License SRPZ | \$13,841.00 | \$11,073.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPH | Pre-sorting Equipment, Production | 10k Platinum - License SRPV | \$38,325.00 | \$30,660.00 | 20% | \$4,084.00 | \$3,880.00 | 5% |
| SRPJ | Pre-sorting Equipment, Production | 18k Platinum - License SRPW | \$49,924.00 | \$39,939.00 | 20% | \$5,618.00 | \$5,337.00 | 5% |
| SRPK | Pre-sorting Equipment, Production | 24k Platinum - License SRPX | \$57,055.00 | \$45,644.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPL | Pre-sorting Equipment, Production | 45k Platinum - License SRPY | \$72,258.00 | \$57,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRPV | Pre-sorting Equipment, Production | Annual Lic 10k Platinum | \$5,270.00 | \$4,216.00 | 20% | \$4,084.00 | \$3,880.00 | 5% |
| SRPW | Pre-sorting Equipment, Production | Annual Lic 18k Platinum | \$7,249.00 | \$5,799.00 | 20% | \$5,618.00 | \$5,337.00 | 5% |
| SRPX | Pre-sorting Equipment, Production | Annual Lic 24k Platinum | \$8,587.00 | \$6,870.00 | 20% | \$6,655.00 | \$6,322.00 | 5% |
| SRPY | Pre-sorting Equipment, Production | Annual Lic 45k Platinum | \$11,437.00 | \$9,150.00 | 20% | \$8,864.00 | \$8,421.00 | 5% |
| SRPZ | Pre-sorting Equipment, Production | Annual Lic 2k Platinum | \$3,191.00 | \$2,553.00 | 20% | \$2,473.00 | \$2,349.00 | 5% |
| SRRG | Pre-sorting Equipment, Production | 2k SmartMatch Platinum - License SRRZ | \$4,510.00 | \$3,608.00 | 20% | \$4,200.00 | \$3,990.00 | 5% |
| SRRH | Pre-sorting Equipment, Production | 10k SmartMatch Platinum - License SRRV | \$5,330.00 | \$4,264.00 | 20% | \$2,969.00 | \$2,821.00 | 5% |
| SRRJ | Pre-sorting Equipment, Production | 18k SmartMatch Platinum - License SRRW | \$8,915.00 | \$7,132.00 | 20% | \$4,036.00 | \$3,834.00 | 5% |
| SRRK | Pre-sorting Equipment, Production | 24k SmartMatch Platinum - License SRRX | \$11,412.00 | \$9,130.00 | 20% | \$0.00 | \$0.00 | 5% |
| SURL | Pre-sorting Equipment, Production | 45k SmartMatch Platinum - License SRRY | \$13,861.00 | \$11,089.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRRT | Pre-sorting Equipment, Production | LIC FEE, MOVE UPDATE | \$5,477.42 | \$4,382.00 | 20% | \$4,245.00 | \$4,033.00 | 5% |
| SRRV | Pre-sorting Equipment, Production | Ann Lic 10k SMatch Plat | \$3,831.00 | \$3,065.00 | 20% | \$2,969.00 | \$2,821.00 | 5% |
| SRRW | Pre-sorting Equipment, Production | Ann Lic 18k SMatch Plat | \$5,208.00 | \$4,166.00 | 20% | \$4,036.00 | \$3,834.00 | 5% |
| SRRX | Pre-sorting Equipment, Production | Ann Lic 24k SMatch Plat | \$5,865.00 | \$4,692.00 | 20% | \$4,545.00 | \$4,318.00 | 5% |
| SRRY | Pre-sorting Equipment, Production | Ann Lic 45k SMatch Plat | \$6,041.00 | \$4,833.00 | 20% | \$4,682.00 | \$4,448.00 | 5% |
| SRRZ | Pre-sorting Equipment, Production | Ann Lic 2k SMatch Plat | \$2,228.00 | \$1,782.00 | 20% | \$1,727.00 | \$1,641.00 | 5% |
| SRS1 | Pre-sorting Equipment, Production | BASE RELIAVOTE SORTER SIT | \$22,452.00 | \$17,962.00 | 20% | \$1,378.00 | \$1,309.00 | 5% |
| SRS2 | Pre-sorting Equipment, Production | IMB Kit OLYII IVT installed | \$10,194.00 | \$8,155.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRS5 | Pre-sorting Equipment, Production | 1 unit IMB Upgr. Installation | \$1,290.00 | \$1,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRS6 | Pre-sorting Equipment, Production | IMB Kit OlyII FW, SW & bracket | \$6,323.00 | \$5,058.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRSC | Pre-sorting Equipment, Production | Separator Card Option | \$12,302.00 | \$9,842.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRSS | Pre-sorting Equipment, Production | Server PC, Domestic or Reliavote | \$20,903.00 | \$16,722.00 | 20% | \$2,184.00 | \$2,075.00 | 5% |
| SRSU | Pre-sorting Equipment, Production | No Signature Detection | \$1,097.00 | \$878.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRT3 | Pre-sorting Equipment, Production | MT3.0 Base Transport - Dom | \$252,383.00 | \$201,906.00 | 20% | \$19,459.00 | \$18,486.00 | 5% |
| SRT4 | Pre-sorting Equipment, Production | ELEVATOR MULTI-TIER 3.0 | \$0.00 | \$0.00 | 20% | \$3,491.00 | \$3,316.00 | 5% |
| SRT5 | Pre-sorting Equipment, Production | MT3.0 Pocket Section - Dom | \$43,858.00 | \$35,086.00 | 20% | \$3,156.00 | \$2,998.00 | 5% |
| SRT6 | Pre-sorting Equipment, Production | MT Selective Letter Opener | \$46,387.00 | \$37,110.00 | 20% | \$2,660.00 | \$2,527.00 | 5% |
| SRTD | Pre-sorting Equipment, Production | MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET | \$1,245.00 | \$996.00 | 20% | \$0.00 | \$0.00 | 5% |
| S RTE | Pre-sorting Equipment, Production | Tray Conveyor, Flex Tier Pkts | \$3,419.00 | \$2,735.00 | 20% | \$0.00 | \$0.00 | 5% |
| S RTH | Pre-sorting Equipment, Production | Flex Tier Pockets, 2-Tier | \$29,871.00 | \$23,897.00 | 20% | \$2,315.00 | \$2,199.00 | 5% |
| SRTL | Pre-sorting Equipment, Production | Flex Tier Pockets, 3-Tier | \$37,548.00 | \$30,038.00 | 20% | \$2,911.00 | \$2,765.00 | 5% |
| S RUC | Pre-sorting Equipment, Production | PC, UMove Gov't | \$7,818.00 | \$6,254.00 | 20% | \$900.00 | \$855.00 | 5% |
| S RUE | Pre-sorting Equipment, Production | Move Update Kit | \$25,888.00 | \$20,710.00 | 20% | \$900.00 | \$855.00 | 5% |
| S RUH | Pre-sorting Equipment, Production | Lic, UMove Gov't | \$7,818.00 | \$6,254.00 | 20% | \$6,059.00 | \$5,756.00 | 5% |
| S RV1 | Pre-sorting Equipment, Production | RELIA VOTE 24K BASE SORT | \$381,568.00 | \$305,254.00 | 20% | \$0.00 | \$0.00 | 5% |
| S RV6 | Pre-sorting Equipment, Production | PRINTER, VIDEOJET, BARCODE, OLYMPUS | \$34,355.00 | \$27,484.00 | 20% | \$2,396.00 | \$2,276.00 | 5% |
| S RV7 | Pre-sorting Equipment, Production | PRINTER, VIDEOJET, ID TAG, OLYMPUS | \$12,448.00 | \$9,958.00 | 20% | \$868.00 | \$825.00 | 5% |
| S RVA | Pre-sorting Equipment, Production | Sort Engine Software | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| S RVE | Pre-sorting Equipment, Production | AUTOSIG VERIFIER 100K BDL | \$12,903.00 | \$10,322.00 | 20% | \$10,000.00 | \$9,500.00 | 5% |
| S RVF | Pre-sorting Equipment, Production | Lic Fee ASV 50k-75k Range | \$10,968.00 | \$8,774.00 | 20% | \$8,500.00 | \$8,075.00 | 5% |
| S RVH | Pre-sorting Equipment, Production | Lic Fee ASV 10k-25k Range | \$3,710.00 | \$2,968.00 | 20% | \$2,875.00 | \$2,731.00 | 5% |
| S RVJ | Pre-sorting Equipment, Production | Lic Fee ASV 1k-10k Range | \$1,548.00 | \$1,238.00 | 20% | \$1,200.00 | \$1,140.00 | 5% |
| S RVK | Pre-sorting Equipment, Production | Vantage E-stop Chain Kit | \$1,994.00 | \$1,595.00 | 20% | \$0.00 | \$0.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-----------------------------------|--------------------------------------|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| SRVP | Pre-sorting Equipment, Production | Lic 24K SIL OCR Out No DRS | \$15,058.00 | \$12,046.00 | 20% | \$11,331.00 | \$10,764.00 | 5% |
| SRVR | Pre-sorting Equipment, Production | Lic 36K Plat OCR w/DRS | \$21,689.00 | \$17,351.00 | 20% | \$16,811.00 | \$15,970.00 | 5% |
| SRVS | Pre-sorting Equipment, Production | Lic 36K SIL OCR Out No DRS | \$17,794.00 | \$14,235.00 | 20% | \$13,391.00 | \$12,721.00 | 5% |
| SRVT | Pre-sorting Equipment, Production | Lic Read/Write 24K | \$12,321.00 | \$9,857.00 | 20% | \$9,271.00 | \$8,807.00 | 5% |
| SRVU | Pre-sorting Equipment, Production | Lic 36K SIL OCR In No DRS | \$17,794.00 | \$14,235.00 | 20% | \$13,391.00 | \$12,721.00 | 5% |
| SRVX | Pre-sorting Equipment, Production | ANN LIC USPS FF INT | \$5,477.00 | \$4,382.00 | 20% | \$4,245.00 | \$4,033.00 | 5% |
| SRVZ | Pre-sorting Equipment, Production | Lic Parascript 20K Clicks | \$542.00 | \$434.00 | 20% | \$420.00 | \$399.00 | 5% |
| SRWH | Pre-sorting Equipment, Production | 10k Silver - License SRWV | \$18,768.00 | \$15,014.00 | 20% | \$2,727.00 | \$2,591.00 | 5% |
| SRWJ | Pre-sorting Equipment, Production | 18k Silver - License SRWW | \$28,152.00 | \$22,522.00 | 20% | \$4,091.00 | \$3,886.00 | 5% |
| SRWK | Pre-sorting Equipment, Production | 24k Silver - License SRWX | \$33,783.00 | \$27,026.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRWL | Pre-sorting Equipment, Production | 45k Silver - License SRWY | \$45,044.00 | \$36,035.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRWV | Pre-sorting Equipment, Production | Annual Lic 10k Silver | \$3,519.00 | \$2,815.00 | 20% | \$2,727.00 | \$2,591.00 | 5% |
| SRWW | Pre-sorting Equipment, Production | Annual Lic 18k Silver | \$5,279.00 | \$4,223.00 | 20% | \$4,091.00 | \$3,886.00 | 5% |
| SRWX | Pre-sorting Equipment, Production | Annual Lic 24k Silver | \$6,334.00 | \$5,067.00 | 20% | \$4,909.00 | \$4,664.00 | 5% |
| SRWY | Pre-sorting Equipment, Production | Annual Lic 45k Silver | \$8,445.00 | \$6,756.00 | 20% | \$6,545.00 | \$6,218.00 | 5% |
| SRXL | Pre-sorting Equipment, Production | Separator Cards, Flats (100pc) | \$600.00 | \$480.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRXS | Pre-sorting Equipment, Production | Separator Cards, Letters (100pc) | \$600.00 | \$480.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRYC | Pre-sorting Equipment, Production | EZFlats 1st Class Parcels SW | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRYD | Pre-sorting Equipment, Production | EZFlats Priority Mail SW | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRYH | Pre-sorting Equipment, Production | 10k SmartMatch Silver - License SRYV | \$4,196.00 | \$3,357.00 | 20% | \$3,427.00 | \$3,256.00 | 5% |
| SRYJ | Pre-sorting Equipment, Production | 18k SmartMatch Silver - License SRYW | \$7,320.00 | \$5,856.00 | 20% | \$4,036.00 | \$3,834.00 | 5% |
| SRYK | Pre-sorting Equipment, Production | 24k SmartMatch Silver - License SRYX | \$8,938.00 | \$7,150.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRYL | Pre-sorting Equipment, Production | 45k SmartMatch Silver - License SRYY | \$10,764.00 | \$8,611.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRYV | Pre-sorting Equipment, Production | Ann Lic 10k SMatch Silver | \$4,422.00 | \$3,538.00 | 20% | \$3,427.00 | \$3,256.00 | 5% |
| SRYW | Pre-sorting Equipment, Production | Ann Lic 18k SMatch Silver | \$5,208.00 | \$4,166.00 | 20% | \$4,036.00 | \$3,834.00 | 5% |
| SRYX | Pre-sorting Equipment, Production | Ann Lic 24k SMatch Silver | \$5,865.00 | \$4,692.00 | 20% | \$4,545.00 | \$4,318.00 | 5% |
| SRYY | Pre-sorting Equipment, Production | Ann Lic 45k SMatch Silver | \$6,041.00 | \$4,833.00 | 20% | \$4,682.00 | \$4,448.00 | 5% |
| SRZ0 | Pre-sorting Equipment, Production | EZ Flats Base Sorter System | \$60,332.00 | \$48,266.00 | 20% | \$13,500.00 | \$12,825.00 | 5% |
| SRZ1 | Pre-sorting Equipment, Production | EZ Flats 4-Bin Stacker Section | \$18,084.00 | \$14,467.00 | 20% | \$751.00 | \$713.00 | 5% |
| SRZ2 | Pre-sorting Equipment, Production | EZ Flats Site Server Kit | \$10,850.00 | \$8,680.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ3 | Pre-sorting Equipment, Production | EZFlats Manual Sort case | \$603.00 | \$482.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ4 | Pre-sorting Equipment, Production | EZFlats Hi-Density Insert Case | \$603.00 | \$482.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ5 | Pre-sorting Equipment, Production | EZFlats 2K RAF Plat&Parascript | \$11,290.00 | \$9,032.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ6 | Pre-sorting Equipment, Production | EZ Flats Full Service-Labor | \$9,677.00 | \$7,742.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ7 | Pre-sorting Equipment, Production | EZ Flats Self-Service Training | \$323.00 | \$258.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZ8 | Pre-sorting Equipment, Production | EZFlats Spare Kit Base Transport | \$7,742.00 | \$6,194.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZA | Pre-sorting Equipment, Production | Annual Lic, 2K RAF Platinum | \$10,000.00 | \$8,000.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZB | Pre-sorting Equipment, Production | Annual Lic, 2K Parascript | \$7,419.00 | \$5,935.00 | 20% | \$5,751.00 | \$5,463.00 | 5% |
| SRZJ | Pre-sorting Equipment, Production | EZFlats Spare Kit/Stkr Section | \$968.00 | \$774.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZK | Pre-sorting Equipment, Production | EZ Flats Air Compressor | \$7,088.00 | \$5,670.00 | 20% | \$605.00 | \$575.00 | 5% |
| SRZL | Pre-sorting Equipment, Production | 2K Plat Inbound, OCR SW | \$12,903.00 | \$10,322.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZM | Pre-sorting Equipment, Production | 2K Plat Inbound, OCR Maint. | \$5,161.00 | \$4,129.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZN | Pre-sorting Equipment, Production | EZ Flats IB Application | \$6,452.00 | \$5,162.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZP | Pre-sorting Equipment, Production | EZ Flats IB SMA/Helpdesk | \$10,323.00 | \$8,258.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZR | Pre-sorting Equipment, Production | 2K Plat Combo, OCR SW | \$22,581.00 | \$18,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZS | Pre-sorting Equipment, Production | 2K Plat Combo, OCR Maint. | \$11,935.00 | \$9,548.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZT | Pre-sorting Equipment, Production | EZ Flats Combo Application | \$14,839.00 | \$11,871.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZU | Pre-sorting Equipment, Production | EZFlats Combo SMA/Helpdesk | \$12,258.00 | \$9,806.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZV | Pre-sorting Equipment, Production | Lic Fee, EZ Flats Priority Mail | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZW | Pre-sorting Equipment, Production | EZFlats 1st Class Flats SW | \$8,387.00 | \$6,710.00 | 20% | \$1,251.00 | \$1,188.00 | 5% |
| SRZX | Pre-sorting Equipment, Production | EZFlats Std Cl Flats SW | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| SRZY | Pre-sorting Equipment, Production | EZFlats Bnd Prntd Mtr SW | \$8,387.00 | \$6,710.00 | 20% | \$0.00 | \$0.00 | 5% |
| ST8T | Pre-sorting Equipment, Production | Full Service IMB | \$27,863.00 | \$22,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| STPS | Pre-sorting Equipment, Production | CIJ Printer Support Kit | \$4,319.00 | \$3,455.00 | 20% | \$0.00 | \$0.00 | 5% |
| STS4 | Pre-sorting Equipment, Production | Stacker 60Hz | \$36,129.00 | \$28,903.00 | 20% | \$3,480.00 | \$3,306.00 | 5% |
| STSA | Pre-sorting Equipment, Production | LDU 60Hz | \$90,323.00 | \$72,258.00 | 20% | \$8,700.00 | \$8,265.00 | 5% |
| STSD | Pre-sorting Equipment, Production | UTurn 4Tier 60Hz | \$47,742.00 | \$38,194.00 | 20% | \$3,625.00 | \$3,444.00 | 5% |
| STSN | Pre-sorting Equipment, Production | LED Monitors | \$3,032.00 | \$2,426.00 | 20% | \$292.00 | \$277.00 | 5% |
| STSP | Pre-sorting Equipment, Production | Label Printer, MT 5.0 | \$3,188.00 | \$2,550.00 | 20% | \$307.00 | \$292.00 | 5% |
| STSY | Pre-sorting Equipment, Production | Base Transport Short 3 Vjet | \$55,097.00 | \$44,078.00 | 20% | \$0.00 | \$0.00 | 5% |
| STV1 | Pre-sorting Equipment, Production | Feeder, High Speed Letter | \$162,428.00 | \$129,942.00 | 20% | \$15,649.00 | \$14,867.00 | 5% |
| STV2 | Pre-sorting Equipment, Production | Feeder, Mixed Mail | \$167,200.00 | \$133,760.00 | 20% | \$16,106.00 | \$15,301.00 | 5% |
| STV3 | Pre-sorting Equipment, Production | Integrated Air Compressor Option | \$7,526.00 | \$6,021.00 | 20% | \$525.00 | \$499.00 | 5% |

| Item | Category | Description | Equipment MSRP | Contract Equipment Price | % Off MSRP | MSRP Maintenance | Contract Annual Maintenance Years 2-5 | % Off MSRP |
|------|-----------------------------------|--|----------------|--------------------------|------------|------------------|---------------------------------------|------------|
| STV4 | Pre-sorting Equipment, Production | 3D Measurement | \$5,761.00 | \$4,609.00 | 20% | \$402.00 | \$382.00 | 5% |
| STV5 | Pre-sorting Equipment, Production | 4.8" Verifier w/cam, Back | \$26,881.00 | \$21,505.00 | 20% | \$2,292.00 | \$2,177.00 | 5% |
| STV6 | Pre-sorting Equipment, Production | Separator Card Option | \$1,028.00 | \$822.00 | 20% | \$0.00 | \$0.00 | 5% |
| STV7 | Pre-sorting Equipment, Production | Double Feed Detection | \$23,920.00 | \$19,136.00 | 20% | \$2,304.00 | \$2,189.00 | 5% |
| STVA | Pre-sorting Equipment, Production | Base Transport, Short | \$37,151.00 | \$29,721.00 | 20% | \$3,579.00 | \$3,400.00 | 5% |
| STVB | Pre-sorting Equipment, Production | Base Transport, Medium | \$62,957.00 | \$50,366.00 | 20% | \$6,065.00 | \$5,762.00 | 5% |
| STVC | Pre-sorting Equipment, Production | Base Transport, Long | \$101,667.00 | \$81,334.00 | 20% | \$9,794.00 | \$9,304.00 | 5% |
| STVD | Pre-sorting Equipment, Production | Alibi Storage Option | \$6,564.00 | \$5,251.00 | 20% | \$0.00 | \$0.00 | 5% |
| STVE | Pre-sorting Equipment, Production | In-line WOF Scale w/Meter | \$67,454.00 | \$53,963.00 | 20% | \$14,567.00 | \$13,839.00 | 5% |
| STVF | Pre-sorting Equipment, Production | In-line WOF Scale Module | \$175,357.00 | \$140,286.00 | 20% | \$10,872.00 | \$10,328.00 | 5% |
| STVG | Pre-sorting Equipment, Production | Sing-Tier Interface 60hz | \$49,434.00 | \$39,547.00 | 20% | \$4,762.00 | \$4,524.00 | 5% |
| STVJ | Pre-sorting Equipment, Production | Multi Tier Interface w/Elevator 60hz | \$102,357.00 | \$81,886.00 | 20% | \$9,860.00 | \$9,367.00 | 5% |
| STVL | Pre-sorting Equipment, Production | Separator Cards, Letters (100pc) | \$600.00 | \$480.00 | 20% | \$0.00 | \$0.00 | 5% |
| STVM | Pre-sorting Equipment, Production | Separator Cards, Flats (100pc) | \$600.00 | \$480.00 | 20% | \$0.00 | \$0.00 | 5% |
| STVR | Pre-sorting Equipment, Production | 4.8" Verifier, Back | \$22,581.00 | \$18,065.00 | 20% | \$1,925.00 | \$1,829.00 | 5% |
| STVS | Pre-sorting Equipment, Production | 1" Verifier, Black Back | \$6,409.00 | \$5,127.00 | 20% | \$671.00 | \$637.00 | 5% |
| STVT | Pre-sorting Equipment, Production | 1" Verifier, Fluor, Back | \$13,119.00 | \$10,495.00 | 20% | \$671.00 | \$637.00 | 5% |
| STVU | Pre-sorting Equipment, Production | Printer, Hi Def Domino | \$156,168.00 | \$124,934.00 | 20% | \$20,431.00 | \$19,409.00 | 5% |
| STVV | Pre-sorting Equipment, Production | 4.8" Verifier w/cam Front | \$26,881.00 | \$21,505.00 | 20% | \$2,292.00 | \$2,177.00 | 5% |
| STVW | Pre-sorting Equipment, Production | 4.8" Verifier, Front | \$22,581.00 | \$18,065.00 | 20% | \$1,925.00 | \$1,829.00 | 5% |
| STVX | Pre-sorting Equipment, Production | 1.0" Verifier Black, Front side | \$9,702.00 | \$7,762.00 | 20% | \$671.00 | \$637.00 | 5% |
| STVY | Pre-sorting Equipment, Production | 1" Verifier Fluor, Front | \$13,119.00 | \$10,495.00 | 20% | \$671.00 | \$637.00 | 5% |
| STW1 | Pre-sorting Equipment, Production | Printer, Black CIJ, Back | \$23,790.00 | \$19,032.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| STW2 | Pre-sorting Equipment, Production | Printer, Fluor CIJ, Back | \$33,492.00 | \$26,794.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| STW3 | Pre-sorting Equipment, Production | Printer, 24K HP IJ, Back | \$16,348.00 | \$13,078.00 | 20% | \$1,394.00 | \$1,324.00 | 5% |
| STW6 | Pre-sorting Equipment, Production | Printer, Black CIJ, Front | \$19,258.00 | \$15,406.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| STW7 | Pre-sorting Equipment, Production | Printer, Fluor CIJ, Front | \$23,790.00 | \$19,032.00 | 20% | \$1,712.00 | \$1,626.00 | 5% |
| STW8 | Pre-sorting Equipment, Production | Printer, 24K HP IJ, Front | \$16,348.00 | \$13,078.00 | 20% | \$1,394.00 | \$1,324.00 | 5% |
| STWF | Pre-sorting Equipment, Production | SELECT OPENER UNIVERSAL | \$90,404.00 | \$72,323.00 | 20% | \$6,306.00 | \$5,991.00 | 5% |
| STWG | Pre-sorting Equipment, Production | Kit, High Rail Guide, Long Transport | \$3,226.00 | \$2,581.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWH | Pre-sorting Equipment, Production | Kit, High Rail Guide, Short Transport | \$2,151.00 | \$1,721.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWJ | Pre-sorting Equipment, Production | Kit, High Rail Guide, Med Transport | \$2,581.00 | \$2,065.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWK | Pre-sorting Equipment, Production | Kit, High Rail Guide, Selective Opener | \$2,151.00 | \$1,721.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWL | Pre-sorting Equipment, Production | Kit, High Rail Guide, Scale w/o meter | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWM | Pre-sorting Equipment, Production | Kit, High Rail Guide, Scale and Meter Module | \$2,151.00 | \$1,721.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWN | Pre-sorting Equipment, Production | Kit, High Rail Guide, Domino Printer Module | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWP | Pre-sorting Equipment, Production | Kit, High Rail Guide, Addtl I/O | \$1,613.00 | \$1,290.00 | 20% | \$0.00 | \$0.00 | 5% |
| STWW | Pre-sorting Equipment, Production | Addtl Workstation Monitor | \$813.00 | \$650.00 | 20% | \$0.00 | \$0.00 | 5% |
| STX4 | Pre-sorting Equipment, Production | RELIA VOTE 24K BASE SORT | \$37,742.00 | \$30,194.00 | 20% | \$0.00 | \$0.00 | 5% |

PRICING BELOW REFLECTS 20% OFF MAINTENANCE RENEWAL COMMERCIAL MSRP PRICING-PITNEY BOWES PRICE LIST XJ

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| 6190 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1E00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1E07 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1E0L | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 1FNV | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 2P0A | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 2P11 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| A800 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| C196 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DLU1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DLU2 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DLU3 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DMC5 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DMD8 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| DP19 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F70T | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F741 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F74S | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F751 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F752 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F753 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F758 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7DI | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7EF | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7ER | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7ET | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7M1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7S1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7S2 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7SB | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7T2 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| F7T4 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| G899 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| G999 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| H20A | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| H2AR | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| J793 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| K789 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| K798 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| LSK2 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| M996 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| M997 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| M998 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MSD1 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MSD2 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MSDR | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MSDS | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| MT02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| N925 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| N92R | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| NX02 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| NX1B | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| P796 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| P799 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PR96 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PR97 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PTK4 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| PTK6 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBBG | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBBH | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBBW | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBBX | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBTA | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBXB | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBXC | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBYP | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBYW | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| SBYY | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| T199 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| T59L | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| TIAT | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| UC3R | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| W705 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WF9S | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP69 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP77 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP78 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP79 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP7A | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP7X | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP7Z | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| WP95 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WP9W | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| WSPB | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Z6DP | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| M0L2 | \$9.60 | \$10.94 | \$13.15 | \$16.42 |
| M0L5 | \$9.60 | \$10.94 | \$13.15 | \$16.42 |
| MP08 | \$9.60 | \$10.94 | \$13.15 | \$16.42 |
| MP8R | \$9.60 | \$10.94 | \$13.15 | \$16.42 |
| T6WE | \$12.00 | \$13.68 | \$16.44 | \$20.52 |
| CBP2 | \$20.80 | \$23.71 | \$28.50 | \$35.57 |
| CG12 | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| CG15 | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| F9P6 | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| F9RB | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| MP04 | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| MP0R | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| MPC4 | \$21.60 | \$24.62 | \$29.59 | \$36.94 |
| DL01 | \$25.60 | \$29.18 | \$35.07 | \$43.78 |
| SH0B | \$29.60 | \$33.74 | \$40.55 | \$50.62 |
| SH10A | \$29.60 | \$33.74 | \$40.55 | \$50.62 |
| B7M0 | \$32.00 | \$36.48 | \$43.84 | \$54.72 |
| SH26 | \$39.20 | \$44.69 | \$53.70 | \$67.03 |
| T6MS | \$42.40 | \$48.34 | \$58.09 | \$72.50 |
| MPCJ | \$48.00 | \$54.72 | \$65.76 | \$82.08 |
| F9L6 | \$48.80 | \$55.63 | \$66.86 | \$83.45 |
| MP1A | \$48.80 | \$55.63 | \$66.86 | \$83.45 |
| MPC1 | \$48.80 | \$55.63 | \$66.86 | \$83.45 |
| P9L6 | \$48.80 | \$55.63 | \$66.86 | \$83.45 |
| 1E27 | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| 1E28 | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| APK1 | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| APK2 | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| APK3 | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| HS9D | \$52.80 | \$60.19 | \$72.34 | \$90.29 |
| 1220 | \$55.20 | \$62.93 | \$75.62 | \$94.39 |
| 122P | \$55.20 | \$62.93 | \$75.62 | \$94.39 |
| 122U | \$55.20 | \$62.93 | \$75.62 | \$94.39 |
| SH39 | \$56.00 | \$63.84 | \$76.72 | \$95.76 |
| SH5A | \$56.00 | \$63.84 | \$76.72 | \$95.76 |
| CS88 | \$60.00 | \$68.40 | \$82.20 | \$102.60 |
| CS8A | \$60.00 | \$68.40 | \$82.20 | \$102.60 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DFCS | \$60.00 | \$68.40 | \$82.20 | \$102.60 |
| BD55 | \$60.80 | \$69.31 | \$83.30 | \$103.97 |
| WP9C | \$60.80 | \$69.31 | \$83.30 | \$103.97 |
| DF10 | \$61.60 | \$70.22 | \$84.39 | \$105.34 |
| FD10 | \$61.60 | \$70.22 | \$84.39 | \$105.34 |
| FD1R | \$61.60 | \$70.22 | \$84.39 | \$105.34 |
| J621 | \$62.40 | \$71.14 | \$85.49 | \$106.70 |
| 6090 | \$63.20 | \$72.05 | \$86.58 | \$108.07 |
| 609S | \$63.20 | \$72.05 | \$86.58 | \$108.07 |
| J620 | \$63.20 | \$72.05 | \$86.58 | \$108.07 |
| T544 | \$63.20 | \$72.05 | \$86.58 | \$108.07 |
| CML2 | \$64.00 | \$72.96 | \$87.68 | \$109.44 |
| CML5 | \$64.00 | \$72.96 | \$87.68 | \$109.44 |
| DDG1 | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| M020 | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| MP1C | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| MP4D | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| PPTA | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| PRG1 | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| SBLJ | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| SBPJ | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| SVDF | \$64.80 | \$73.87 | \$88.78 | \$110.81 |
| F9G6 | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| F9W2 | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| F9W5 | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| MP06 | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| MP1R | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| MP9G | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| MP9R | \$66.40 | \$75.70 | \$90.97 | \$113.54 |
| A55R | \$69.60 | \$79.34 | \$95.35 | \$119.02 |
| A550 | \$72.80 | \$82.99 | \$99.74 | \$124.49 |
| MP1W | \$72.80 | \$82.99 | \$99.74 | \$124.49 |
| G790 | \$77.60 | \$88.46 | \$106.31 | \$132.70 |
| G795 | \$77.60 | \$88.46 | \$106.31 | \$132.70 |
| G799 | \$77.60 | \$88.46 | \$106.31 | \$132.70 |
| G79D | \$77.60 | \$88.46 | \$106.31 | \$132.70 |
| G79R | \$77.60 | \$88.46 | \$106.31 | \$132.70 |
| 3K00 | \$79.20 | \$90.29 | \$108.50 | \$135.43 |
| 3K0R | \$79.20 | \$90.29 | \$108.50 | \$135.43 |
| N300 | \$79.20 | \$90.29 | \$108.50 | \$135.43 |
| N30R | \$79.20 | \$90.29 | \$108.50 | \$135.43 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DDM1 | \$80.80 | \$92.11 | \$110.70 | \$138.17 |
| DDMR | \$80.80 | \$92.11 | \$110.70 | \$138.17 |
| F8M0 | \$80.80 | \$92.11 | \$110.70 | \$138.17 |
| F8MR | \$80.80 | \$92.11 | \$110.70 | \$138.17 |
| SH11A | \$84.00 | \$95.76 | \$115.08 | \$143.64 |
| SH1B | \$84.00 | \$95.76 | \$115.08 | \$143.64 |
| 4K00 | \$87.20 | \$99.41 | \$119.46 | \$149.11 |
| 4K0R | \$87.20 | \$99.41 | \$119.46 | \$149.11 |
| N400 | \$87.20 | \$99.41 | \$119.46 | \$149.11 |
| N40R | \$87.20 | \$99.41 | \$119.46 | \$149.11 |
| B250 | \$88.00 | \$100.32 | \$120.56 | \$150.48 |
| B25R | \$88.00 | \$100.32 | \$120.56 | \$150.48 |
| JX1R | \$94.40 | \$107.62 | \$129.33 | \$161.42 |
| W853 | \$94.40 | \$107.62 | \$129.33 | \$161.42 |
| W85R | \$94.40 | \$107.62 | \$129.33 | \$161.42 |
| FD9R | \$95.20 | \$108.53 | \$130.42 | \$162.79 |
| W592 | \$95.20 | \$108.53 | \$130.42 | \$162.79 |
| FD48 | \$100.00 | \$114.00 | \$137.00 | \$171.00 |
| FD78 | \$100.00 | \$114.00 | \$137.00 | \$171.00 |
| SP6Z | \$100.00 | \$114.00 | \$137.00 | \$171.00 |
| B400 | \$100.80 | \$114.91 | \$138.10 | \$172.37 |
| K400 | \$100.80 | \$114.91 | \$138.10 | \$172.37 |
| Z400 | \$100.80 | \$114.91 | \$138.10 | \$172.37 |
| Z800 | \$100.80 | \$114.91 | \$138.10 | \$172.37 |
| W010 | \$101.60 | \$115.82 | \$139.19 | \$173.74 |
| W01R | \$101.60 | \$115.82 | \$139.19 | \$173.74 |
| B560 | \$106.40 | \$121.30 | \$145.77 | \$181.94 |
| B56R | \$106.40 | \$121.30 | \$145.77 | \$181.94 |
| DDL4 | \$108.80 | \$124.03 | \$149.06 | \$186.05 |
| DDM4 | \$108.80 | \$124.03 | \$149.06 | \$186.05 |
| B530 | \$111.20 | \$126.77 | \$152.34 | \$190.15 |
| B53R | \$111.20 | \$126.77 | \$152.34 | \$190.15 |
| 5K00 | \$112.00 | \$127.68 | \$153.44 | \$191.52 |
| 5K0R | \$112.00 | \$127.68 | \$153.44 | \$191.52 |
| N500 | \$112.00 | \$127.68 | \$153.44 | \$191.52 |
| N50R | \$112.00 | \$127.68 | \$153.44 | \$191.52 |
| BMS1 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| BMS2 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| BMS3 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| M022 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| M025 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| M02X | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| MPC5 | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBLK | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBLL | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBLM | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBLN | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBVK | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBVL | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBXE | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBXF | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| SBXG | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| Z6SX | \$113.60 | \$129.50 | \$155.63 | \$194.26 |
| I230 | \$117.60 | \$134.06 | \$161.11 | \$201.10 |
| WPJJ | \$118.40 | \$134.98 | \$162.21 | \$202.46 |
| Z300 | \$129.60 | \$147.74 | \$177.55 | \$221.62 |
| DRVS | \$132.00 | \$150.48 | \$180.84 | \$225.72 |
| F70V | \$133.60 | \$152.30 | \$183.03 | \$228.46 |
| J532 | \$133.60 | \$152.30 | \$183.03 | \$228.46 |
| TIRS | \$133.60 | \$152.30 | \$183.03 | \$228.46 |
| TIVP | \$133.60 | \$152.30 | \$183.03 | \$228.46 |
| 1E05 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E08 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E20 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E21 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E30 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E31 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| 1E8R | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| J624 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| J62R | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| SH21 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| SL21 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| SPY8 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| SPY9 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| T321 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| T534 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| T5PP | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| V321 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| W624 | \$134.40 | \$153.22 | \$184.13 | \$229.82 |
| J530 | \$136.80 | \$155.95 | \$187.42 | \$233.93 |
| DIPS | \$137.60 | \$156.86 | \$188.51 | \$235.30 |
| DIPX | \$137.60 | \$156.86 | \$188.51 | \$235.30 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DIRS | \$137.60 | \$156.86 | \$188.51 | \$235.30 |
| DIVP | \$137.60 | \$156.86 | \$188.51 | \$235.30 |
| DIVS | \$137.60 | \$156.86 | \$188.51 | \$235.30 |
| J683 | \$140.00 | \$159.60 | \$191.80 | \$239.40 |
| J68U | \$140.00 | \$159.60 | \$191.80 | \$239.40 |
| 3C00 | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| 3C01 | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| 3COR | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| 3COX | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| 3CE5 | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| 3CES | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| M03A | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| PPTB | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| SBYV | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| SVBA | \$140.80 | \$160.51 | \$192.90 | \$240.77 |
| J533 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| J534 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| J536 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| J537 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| T538 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| T5T8 | \$141.60 | \$161.42 | \$193.99 | \$242.14 |
| SH59 | \$142.40 | \$162.34 | \$195.09 | \$243.50 |
| SH6A | \$142.40 | \$162.34 | \$195.09 | \$243.50 |
| WPTL | \$143.20 | \$163.25 | \$196.18 | \$244.87 |
| WPTS | \$143.20 | \$163.25 | \$196.18 | \$244.87 |
| 3CER | \$144.80 | \$165.07 | \$198.38 | \$247.61 |
| DL02 | \$148.00 | \$168.72 | \$202.76 | \$253.08 |
| J632 | \$148.00 | \$168.72 | \$202.76 | \$253.08 |
| F90A | \$148.80 | \$169.63 | \$203.86 | \$254.45 |
| J61P | \$148.80 | \$169.63 | \$203.86 | \$254.45 |
| J08R | \$152.80 | \$174.19 | \$209.34 | \$261.29 |
| 6K00 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| 6K01 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| 6K0R | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| 6K10 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| 6K1R | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| 6K1S | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| N600 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| N601 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| N60R | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| N610 | \$153.60 | \$175.10 | \$210.43 | \$262.66 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| N61R | \$153.60 | \$175.10 | \$210.43 | \$262.66 |
| DDL8 | \$155.20 | \$176.93 | \$212.62 | \$265.39 |
| DDM5 | \$155.20 | \$176.93 | \$212.62 | \$265.39 |
| F8M2 | \$155.20 | \$176.93 | \$212.62 | \$265.39 |
| AZDU | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| DDM3 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| DDMS | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| F9B1 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| F9B2 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| F9M0 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| F9MR | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| MP30 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| MP3R | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| MP3W | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| MS30 | \$156.80 | \$178.75 | \$214.82 | \$268.13 |
| 7K00 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| 7K01 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| 7KOR | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| 7K10 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| 7K1R | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| 7K1S | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| J086 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| J610 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| J611 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| LSK3 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| N700 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| N701 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| N70R | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| N710 | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| N71R | \$157.60 | \$179.66 | \$215.91 | \$269.50 |
| DA86 | \$158.40 | \$180.58 | \$217.01 | \$270.86 |
| W863 | \$158.40 | \$180.58 | \$217.01 | \$270.86 |
| F437 | \$161.60 | \$184.22 | \$221.39 | \$276.34 |
| F438 | \$161.60 | \$184.22 | \$221.39 | \$276.34 |
| 1E02 | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| 1E2R | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| BM42 | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| BM44 | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| ERCM | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| ERCP | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| F585 | \$163.20 | \$186.05 | \$223.58 | \$279.07 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| J7W9 | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| SBDS | \$163.20 | \$186.05 | \$223.58 | \$279.07 |
| F7TT | \$166.40 | \$189.70 | \$227.97 | \$284.54 |
| TI01 | \$166.40 | \$189.70 | \$227.97 | \$284.54 |
| 1E3R | \$168.80 | \$192.43 | \$231.26 | \$288.65 |
| J644 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| J645 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| J64S | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| J64Z | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| J685 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| T327 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| W755 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| W760 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| W763 | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| W76C | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| W76R | \$169.60 | \$193.34 | \$232.35 | \$290.02 |
| 181R | \$172.00 | \$196.08 | \$235.64 | \$294.12 |
| 1E03 | \$172.80 | \$196.99 | \$236.74 | \$295.49 |
| JZ20 | \$172.80 | \$196.99 | \$236.74 | \$295.49 |
| DDL3 | \$173.60 | \$197.90 | \$237.83 | \$296.86 |
| 1810 | \$176.00 | \$200.64 | \$241.12 | \$300.96 |
| 1E23 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| 1E26 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| BM41 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| JB7Z | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| SH22 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| SL22 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| T322 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| T324 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| T536 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| T5MP | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| V322 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| VS42 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| VS43 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| VSX2 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| VSX3 | \$177.60 | \$202.46 | \$243.31 | \$303.70 |
| J678 | \$180.00 | \$205.20 | \$246.60 | \$307.80 |
| SH56 | \$180.80 | \$206.11 | \$247.70 | \$309.17 |
| JB75 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JB77 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JB7R | \$183.20 | \$208.85 | \$250.98 | \$313.27 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| JB7W | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JB7X | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JN7R | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JP75 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JP7R | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JP85 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| JR76 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| SC85 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| SH31 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| SL30 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| T2P8 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| T310 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| V310 | \$183.20 | \$208.85 | \$250.98 | \$313.27 |
| J075 | \$184.80 | \$210.67 | \$253.18 | \$316.01 |
| J07T | \$184.80 | \$210.67 | \$253.18 | \$316.01 |
| J69S | \$184.80 | \$210.67 | \$253.18 | \$316.01 |
| JN75 | \$184.80 | \$210.67 | \$253.18 | \$316.01 |
| I22S | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| DIBB | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| DIBD | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| DIBF | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| DIBX | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| F680 | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| F7MB | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| F7MS | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| TIBB | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| TIBD | \$185.60 | \$211.58 | \$254.27 | \$317.38 |
| F7FB | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| F7FS | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| F7HD | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| J676 | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| J67K | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| JB55 | \$186.40 | \$212.50 | \$255.37 | \$318.74 |
| I190 | \$187.20 | \$213.41 | \$256.46 | \$320.11 |
| I225 | \$187.20 | \$213.41 | \$256.46 | \$320.11 |
| JB76 | \$188.80 | \$215.23 | \$258.66 | \$322.85 |
| J677 | \$190.40 | \$217.06 | \$260.85 | \$325.58 |
| W411 | \$192.00 | \$218.88 | \$263.04 | \$328.32 |
| W412 | \$192.00 | \$218.88 | \$263.04 | \$328.32 |
| W421 | \$192.00 | \$218.88 | \$263.04 | \$328.32 |
| ZPTL | \$192.00 | \$218.88 | \$263.04 | \$328.32 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| 5390 | \$192.80 | \$219.79 | \$264.14 | \$329.69 |
| 5392 | \$192.80 | \$219.79 | \$264.14 | \$329.69 |
| 1E5R | \$192.80 | \$219.79 | \$264.14 | \$329.69 |
| 539C | \$192.80 | \$219.79 | \$264.14 | \$329.69 |
| E210 | \$193.60 | \$220.70 | \$265.23 | \$331.06 |
| E21R | \$193.60 | \$220.70 | \$265.23 | \$331.06 |
| J050 | \$193.60 | \$220.70 | \$265.23 | \$331.06 |
| 6230 | \$194.40 | \$221.62 | \$266.33 | \$332.42 |
| E20R | \$194.40 | \$221.62 | \$266.33 | \$332.42 |
| E685 | \$194.40 | \$221.62 | \$266.33 | \$332.42 |
| F422 | \$194.40 | \$221.62 | \$266.33 | \$332.42 |
| J63F | \$196.00 | \$223.44 | \$268.52 | \$335.16 |
| MS49 | \$196.80 | \$224.35 | \$269.62 | \$336.53 |
| AZBA | \$196.90 | \$224.47 | \$269.76 | \$336.71 |
| AZCW | \$196.90 | \$224.47 | \$269.76 | \$336.71 |
| AZDS | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| AZDT | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| F9B4 | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| F9B5 | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| MP49 | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| MP4R | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| MP4W | \$202.40 | \$230.74 | \$277.29 | \$346.10 |
| J670 | \$206.40 | \$235.30 | \$282.77 | \$352.94 |
| J05R | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| M03B | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| M03C | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| M03D | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| SBYM | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| SBYN | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| SBYR | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| SBYS | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| SBYT | \$207.20 | \$236.21 | \$283.86 | \$354.31 |
| J055 | \$211.20 | \$240.77 | \$289.34 | \$361.15 |
| JN55 | \$211.20 | \$240.77 | \$289.34 | \$361.15 |
| SH12A | \$212.80 | \$242.59 | \$291.54 | \$363.89 |
| SH2B | \$212.80 | \$242.59 | \$291.54 | \$363.89 |
| J630 | \$214.40 | \$244.42 | \$293.73 | \$366.62 |
| J63S | \$214.40 | \$244.42 | \$293.73 | \$366.62 |
| WP74 | \$217.60 | \$248.06 | \$298.11 | \$372.10 |
| BM43 | \$219.20 | \$249.89 | \$300.30 | \$374.83 |
| Z543 | \$219.20 | \$249.89 | \$300.30 | \$374.83 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| Z586 | \$219.20 | \$249.89 | \$300.30 | \$374.83 |
| 6C00 | \$220.00 | \$250.80 | \$301.40 | \$376.20 |
| 6COR | \$220.00 | \$250.80 | \$301.40 | \$376.20 |
| DL03 | \$220.00 | \$250.80 | \$301.40 | \$376.20 |
| DLA2 | \$220.00 | \$250.80 | \$301.40 | \$376.20 |
| W850 | \$222.40 | \$253.54 | \$304.69 | \$380.30 |
| 1801 | \$223.20 | \$254.45 | \$305.78 | \$381.67 |
| DEP8 | \$223.20 | \$254.45 | \$305.78 | \$381.67 |
| Z585 | \$227.20 | \$259.01 | \$311.26 | \$388.51 |
| 1200 | \$229.60 | \$261.74 | \$314.55 | \$392.62 |
| F312 | \$229.60 | \$261.74 | \$314.55 | \$392.62 |
| N9RA | \$229.60 | \$261.74 | \$314.55 | \$392.62 |
| Z545 | \$229.60 | \$261.74 | \$314.55 | \$392.62 |
| J67S | \$236.00 | \$269.04 | \$323.32 | \$403.56 |
| 9K00 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K01 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K0R | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K0U | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K10 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K1R | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9K1S | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| 9KUR | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N900 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N901 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N90R | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N910 | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N91R | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| N91S | \$237.60 | \$270.86 | \$325.51 | \$406.30 |
| J05S | \$239.20 | \$272.69 | \$327.70 | \$409.03 |
| UXW2 | \$239.20 | \$272.69 | \$327.70 | \$409.03 |
| DTS6 | \$240.00 | \$273.60 | \$328.80 | \$410.40 |
| F70R | \$240.00 | \$273.60 | \$328.80 | \$410.40 |
| J7D0 | \$240.00 | \$273.60 | \$328.80 | \$410.40 |
| JB50 | \$240.00 | \$273.60 | \$328.80 | \$410.40 |
| TI02 | \$240.00 | \$273.60 | \$328.80 | \$410.40 |
| J546 | \$242.40 | \$276.34 | \$332.09 | \$414.50 |
| DEB0 | \$244.00 | \$278.16 | \$334.28 | \$417.24 |
| DEBR | \$244.00 | \$278.16 | \$334.28 | \$417.24 |
| DEP0 | \$244.00 | \$278.16 | \$334.28 | \$417.24 |
| DEPR | \$244.00 | \$278.16 | \$334.28 | \$417.24 |
| WP71 | \$245.60 | \$279.98 | \$336.47 | \$419.98 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| WP75 | \$245.60 | \$279.98 | \$336.47 | \$419.98 |
| WP7C | \$245.60 | \$279.98 | \$336.47 | \$419.98 |
| J782 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| J7W8 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| JB6R | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| SH14 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| SL20 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| T320 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| T530 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| T56A | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| T56B | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| T5T0 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| V320 | \$249.60 | \$284.54 | \$341.95 | \$426.82 |
| DA79 | \$250.40 | \$285.46 | \$343.05 | \$428.18 |
| DA8A | \$250.40 | \$285.46 | \$343.05 | \$428.18 |
| DT3S | \$250.40 | \$285.46 | \$343.05 | \$428.18 |
| W985 | \$250.40 | \$285.46 | \$343.05 | \$428.18 |
| 5820 | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| 582H | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| A52R | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| A61R | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| B550 | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| B55S | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| JP6R | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| W36F | \$251.20 | \$286.37 | \$344.14 | \$429.55 |
| BD15 | \$253.60 | \$289.10 | \$347.43 | \$433.66 |
| WP9B | \$253.60 | \$289.10 | \$347.43 | \$433.66 |
| J776 | \$254.40 | \$290.02 | \$348.53 | \$435.02 |
| J7RS | \$254.40 | \$290.02 | \$348.53 | \$435.02 |
| W855 | \$254.40 | \$290.02 | \$348.53 | \$435.02 |
| W85S | \$254.40 | \$290.02 | \$348.53 | \$435.02 |
| J067 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| JB64 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| JN64 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| JN6R | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| JP64 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| JR64 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| SH32 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| SL32 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| T312 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |
| V312 | \$258.40 | \$294.58 | \$354.01 | \$441.86 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| J765 | \$259.20 | \$295.49 | \$355.10 | \$443.23 |
| W983 | \$259.20 | \$295.49 | \$355.10 | \$443.23 |
| J06S | \$260.00 | \$296.40 | \$356.20 | \$444.60 |
| DIHS | \$262.40 | \$299.14 | \$359.49 | \$448.70 |
| W595 | \$262.40 | \$299.14 | \$359.49 | \$448.70 |
| JB67 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| JN67 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| JP67 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| SH33 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| SL33 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| T313 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| V313 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| W764 | \$264.00 | \$300.96 | \$361.68 | \$451.44 |
| J7RX | \$268.00 | \$305.52 | \$367.16 | \$458.28 |
| MSPR | \$269.60 | \$307.34 | \$369.35 | \$461.02 |
| MSPS | \$269.60 | \$307.34 | \$369.35 | \$461.02 |
| J7V0 | \$272.80 | \$310.99 | \$373.74 | \$466.49 |
| WP76 | \$273.60 | \$311.90 | \$374.83 | \$467.86 |
| A21X | \$274.40 | \$312.82 | \$375.93 | \$469.22 |
| J775 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| J780 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| SH16 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| T330 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| T331 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| T332 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| TI5P | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| TI9P | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| VS46 | \$278.40 | \$317.38 | \$381.41 | \$476.06 |
| J781 | \$279.20 | \$318.29 | \$382.50 | \$477.43 |
| J784 | \$279.20 | \$318.29 | \$382.50 | \$477.43 |
| T542 | \$279.20 | \$318.29 | \$382.50 | \$477.43 |
| SH66 | \$280.00 | \$319.20 | \$383.60 | \$478.80 |
| WP72 | \$282.40 | \$321.94 | \$386.89 | \$482.90 |
| WP7D | \$282.40 | \$321.94 | \$386.89 | \$482.90 |
| DEF1 | \$285.60 | \$325.58 | \$391.27 | \$488.38 |
| AZBT | \$288.80 | \$329.23 | \$395.66 | \$493.85 |
| MS1R | \$288.80 | \$329.23 | \$395.66 | \$493.85 |
| MSF1 | \$288.80 | \$329.23 | \$395.66 | \$493.85 |
| MSF4 | \$288.80 | \$329.23 | \$395.66 | \$493.85 |
| 4C00 | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| 4COR | \$290.40 | \$331.06 | \$397.85 | \$496.58 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| 4C0X | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| 4CE5 | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| 4CES | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| J64R | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| M04A | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| PPTC | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| SBTF | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| SVBB | \$290.40 | \$331.06 | \$397.85 | \$496.58 |
| 5830 | \$291.20 | \$331.97 | \$398.94 | \$497.95 |
| DJW4 | \$292.80 | \$333.79 | \$401.14 | \$500.69 |
| DJWS | \$292.80 | \$333.79 | \$401.14 | \$500.69 |
| SBSP | \$292.80 | \$333.79 | \$401.14 | \$500.69 |
| SBYE | \$292.80 | \$333.79 | \$401.14 | \$500.69 |
| DJW1 | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| DJW2 | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| DJW3 | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| DJWR | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBSN | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBSX | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBSY | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBYD | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBZA | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBZB | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBZX | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SH13A | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SH3B | \$295.20 | \$336.53 | \$404.42 | \$504.79 |
| SBYU | \$297.60 | \$339.26 | \$407.71 | \$508.90 |
| 4CER | \$299.20 | \$341.09 | \$409.90 | \$511.63 |
| A510 | \$300.00 | \$342.00 | \$411.00 | \$513.00 |
| A51R | \$300.00 | \$342.00 | \$411.00 | \$513.00 |
| B510 | \$308.00 | \$351.12 | \$421.96 | \$526.68 |
| B51R | \$308.00 | \$351.12 | \$421.96 | \$526.68 |
| E51R | \$308.00 | \$351.12 | \$421.96 | \$526.68 |
| F7TB | \$310.40 | \$353.86 | \$425.25 | \$530.78 |
| TIRM | \$310.40 | \$353.86 | \$425.25 | \$530.78 |
| I831 | \$315.20 | \$359.33 | \$431.82 | \$538.99 |
| I83S | \$315.20 | \$359.33 | \$431.82 | \$538.99 |
| J693 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| J696 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| J69Z | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| JZ30 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| SH19 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| SL19 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| T319 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| T531 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| T5HP | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| V319 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| JZ30 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| JZW8 | \$316.80 | \$361.15 | \$434.02 | \$541.73 |
| J7CG | \$320.00 | \$364.80 | \$438.40 | \$547.20 |
| J7RW | \$320.00 | \$364.80 | \$438.40 | \$547.20 |
| J85R | \$322.40 | \$367.54 | \$441.69 | \$551.30 |
| J06R | \$323.20 | \$368.45 | \$442.78 | \$552.67 |
| E500 | \$324.80 | \$370.27 | \$444.98 | \$555.41 |
| E50R | \$324.80 | \$370.27 | \$444.98 | \$555.41 |
| WP73 | \$324.80 | \$370.27 | \$444.98 | \$555.41 |
| WP7E | \$324.80 | \$370.27 | \$444.98 | \$555.41 |
| 6CF1 | \$328.00 | \$373.92 | \$449.36 | \$560.88 |
| 6CFR | \$328.00 | \$373.92 | \$449.36 | \$560.88 |
| SBUD | \$328.00 | \$373.92 | \$449.36 | \$560.88 |
| DTS7 | \$330.40 | \$376.66 | \$452.65 | \$564.98 |
| J783 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| J785 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| J8RR | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| SH13 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| SL39 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| T339 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| T539 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| T5T9 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| V339 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| JZ94 | \$332.00 | \$378.48 | \$454.84 | \$567.72 |
| DJPS | \$332.80 | \$379.39 | \$455.94 | \$569.09 |
| DMPS | \$332.80 | \$379.39 | \$455.94 | \$569.09 |
| DJW8 | \$333.60 | \$380.30 | \$457.03 | \$570.46 |
| SH7A | \$333.60 | \$380.30 | \$457.03 | \$570.46 |
| SHG6 | \$333.60 | \$380.30 | \$457.03 | \$570.46 |
| E510 | \$334.40 | \$381.22 | \$458.13 | \$571.82 |
| E565 | \$334.40 | \$381.22 | \$458.13 | \$571.82 |
| E569 | \$334.40 | \$381.22 | \$458.13 | \$571.82 |
| E56R | \$334.40 | \$381.22 | \$458.13 | \$571.82 |
| 5500 | \$336.80 | \$383.95 | \$461.42 | \$575.93 |
| E65R | \$336.80 | \$383.95 | \$461.42 | \$575.93 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| J779 | \$337.60 | \$384.86 | \$462.51 | \$577.30 |
| DG1R | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| DGF1 | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| DGF8 | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| DGFR | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| DGU0 | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| DIPZ | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| F70I | \$338.40 | \$385.78 | \$463.61 | \$578.66 |
| IFDT | \$340.00 | \$387.60 | \$465.80 | \$581.40 |
| J762 | \$340.80 | \$388.51 | \$466.90 | \$582.77 |
| BMPC | \$342.40 | \$390.34 | \$469.09 | \$585.50 |
| T5LP | \$342.40 | \$390.34 | \$469.09 | \$585.50 |
| Z605 | \$342.40 | \$390.34 | \$469.09 | \$585.50 |
| TI10 | \$346.40 | \$394.90 | \$474.57 | \$592.34 |
| E66R | \$348.00 | \$396.72 | \$476.76 | \$595.08 |
| A217 | \$349.60 | \$398.54 | \$478.95 | \$597.82 |
| F123 | \$349.60 | \$398.54 | \$478.95 | \$597.82 |
| FD6R | \$352.80 | \$402.19 | \$483.34 | \$603.29 |
| J69D | \$352.80 | \$402.19 | \$483.34 | \$603.29 |
| SHC0 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| SL91 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| SL9M | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| SLWW | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T124 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T12A | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T12B | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T158 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T159 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2FC | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2FD | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2FE | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2FF | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2R0 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2R1 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2R2 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2R3 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2RH | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2RJ | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2RK | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2RL | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T2U2 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| T2U4 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T5P4 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T5P5 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T5P6 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T5R0 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T821 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T822 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T823 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T826 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T828 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T829 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T830 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T831 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T832 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T833 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T840 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T841 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T843 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T844 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T848 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T849 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T850 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T851 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T852 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T853 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| T854 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V301 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V305 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V308 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V309 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V3PD | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| V3PE | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| VC16 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| WNPC | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| Z204 | \$354.40 | \$404.02 | \$485.53 | \$606.02 |
| M04B | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| M04C | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| M04D | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| SBTB | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| SBTC | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| SBTD | \$356.80 | \$406.75 | \$488.82 | \$610.13 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| SBTG | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| SBTH | \$356.80 | \$406.75 | \$488.82 | \$610.13 |
| J692 | \$357.60 | \$407.66 | \$489.91 | \$611.50 |
| AZBE | \$358.40 | \$408.58 | \$491.01 | \$612.86 |
| AZCE | \$358.40 | \$408.58 | \$491.01 | \$612.86 |
| MPR1 | \$358.40 | \$408.58 | \$491.01 | \$612.86 |
| MPRR | \$358.40 | \$408.58 | \$491.01 | \$612.86 |
| J710 | \$359.20 | \$409.49 | \$492.10 | \$614.23 |
| F70S | \$360.00 | \$410.40 | \$493.20 | \$615.60 |
| TI03 | \$360.00 | \$410.40 | \$493.20 | \$615.60 |
| T2B3 | \$360.80 | \$411.31 | \$494.30 | \$616.97 |
| VS45 | \$360.80 | \$411.31 | \$494.30 | \$616.97 |
| F12S | \$361.60 | \$412.22 | \$495.39 | \$618.34 |
| T744 | \$362.40 | \$413.14 | \$496.49 | \$619.70 |
| U7PS | \$362.40 | \$413.14 | \$496.49 | \$619.70 |
| FD60 | \$367.20 | \$418.61 | \$503.06 | \$627.91 |
| J68Z | \$368.00 | \$419.52 | \$504.16 | \$629.28 |
| SFAL | \$370.40 | \$422.26 | \$507.45 | \$633.38 |
| J594 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T5EA | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T5ET | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T5UE | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T5UM | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T5WM | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T6MC | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T741 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T742 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T743 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T745 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T746 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T747 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T762 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| T763 | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| TI0E | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| TWSC | \$373.60 | \$425.90 | \$511.83 | \$638.86 |
| 3323 | \$374.40 | \$426.82 | \$512.93 | \$640.22 |
| FD30 | \$376.00 | \$428.64 | \$515.12 | \$642.96 |
| FD3D | \$376.00 | \$428.64 | \$515.12 | \$642.96 |
| F9LL | \$383.20 | \$436.85 | \$524.98 | \$655.27 |
| E551 | \$384.80 | \$438.67 | \$527.18 | \$658.01 |
| E575 | \$384.80 | \$438.67 | \$527.18 | \$658.01 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| E57S | \$384.80 | \$438.67 | \$527.18 | \$658.01 |
| W593 | \$384.80 | \$438.67 | \$527.18 | \$658.01 |
| J592 | \$387.20 | \$441.41 | \$530.46 | \$662.11 |
| J595 | \$387.20 | \$441.41 | \$530.46 | \$662.11 |
| J597 | \$387.20 | \$441.41 | \$530.46 | \$662.11 |
| T770 | \$387.20 | \$441.41 | \$530.46 | \$662.11 |
| E6AR | \$392.00 | \$446.88 | \$537.04 | \$670.32 |
| J580 | \$393.60 | \$448.70 | \$539.23 | \$673.06 |
| J582 | \$393.60 | \$448.70 | \$539.23 | \$673.06 |
| F4US | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T824 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T842 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T845 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T846 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T865 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T875 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| T890 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| V302 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| VC30 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| VC33 | \$396.80 | \$452.35 | \$543.62 | \$678.53 |
| 5COR | \$400.00 | \$456.00 | \$548.00 | \$684.00 |
| DF80 | \$400.80 | \$456.91 | \$549.10 | \$685.37 |
| DF8R | \$400.80 | \$456.91 | \$549.10 | \$685.37 |
| FD80 | \$400.80 | \$456.91 | \$549.10 | \$685.37 |
| FDA0 | \$400.80 | \$456.91 | \$549.10 | \$685.37 |
| 6235 | \$401.60 | \$457.82 | \$550.19 | \$686.74 |
| E683 | \$401.60 | \$457.82 | \$550.19 | \$686.74 |
| DI22 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DI23 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DI2R | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DI2S | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DP25 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DP26 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DP27 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| DP28 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| H201 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| H21R | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| H221 | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| VPDA | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| VPDB | \$406.40 | \$463.30 | \$556.77 | \$694.94 |
| Z610 | \$409.60 | \$466.94 | \$561.15 | \$700.42 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| 5C00 | \$410.40 | \$467.86 | \$562.25 | \$701.78 |
| TI11 | \$412.80 | \$470.59 | \$565.54 | \$705.89 |
| WP70 | \$412.80 | \$470.59 | \$565.54 | \$705.89 |
| U7PR | \$415.20 | \$473.33 | \$568.82 | \$709.99 |
| USP0 | \$415.20 | \$473.33 | \$568.82 | \$709.99 |
| USPR | \$415.20 | \$473.33 | \$568.82 | \$709.99 |
| 1863 | \$417.60 | \$476.06 | \$572.11 | \$714.10 |
| 186S | \$417.60 | \$476.06 | \$572.11 | \$714.10 |
| DASC | \$417.60 | \$476.06 | \$572.11 | \$714.10 |
| WR65 | \$417.60 | \$476.06 | \$572.11 | \$714.10 |
| 1861 | \$421.60 | \$480.62 | \$577.59 | \$720.94 |
| 5460 | \$426.40 | \$486.10 | \$584.17 | \$729.14 |
| VPAA | \$426.40 | \$486.10 | \$584.17 | \$729.14 |
| W655 | \$426.40 | \$486.10 | \$584.17 | \$729.14 |
| W65R | \$426.40 | \$486.10 | \$584.17 | \$729.14 |
| J690 | \$428.00 | \$487.92 | \$586.36 | \$731.88 |
| E52R | \$429.60 | \$489.74 | \$588.55 | \$734.62 |
| DHF8 | \$430.40 | \$490.66 | \$589.65 | \$735.98 |
| W544 | \$430.40 | \$490.66 | \$589.65 | \$735.98 |
| W535 | \$432.80 | \$493.39 | \$592.94 | \$740.09 |
| W545 | \$432.80 | \$493.39 | \$592.94 | \$740.09 |
| DIPY | \$433.60 | \$494.30 | \$594.03 | \$741.46 |
| 5650 | \$437.60 | \$498.86 | \$599.51 | \$748.30 |
| AZCG | \$440.20 | \$501.83 | \$603.07 | \$752.74 |
| W546 | \$440.80 | \$502.51 | \$603.90 | \$753.77 |
| W56D | \$440.80 | \$502.51 | \$603.90 | \$753.77 |
| DJB0 | \$441.60 | \$503.42 | \$604.99 | \$755.14 |
| DJB8 | \$441.60 | \$503.42 | \$604.99 | \$755.14 |
| DJBR | \$441.60 | \$503.42 | \$604.99 | \$755.14 |
| W650 | \$441.60 | \$503.42 | \$604.99 | \$755.14 |
| W65D | \$441.60 | \$503.42 | \$604.99 | \$755.14 |
| DIPV | \$443.20 | \$505.25 | \$607.18 | \$757.87 |
| W590 | \$443.20 | \$505.25 | \$607.18 | \$757.87 |
| AZBF | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZBJ | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZBL | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZBM | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZBN | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZBP | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZCF | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZCJ | \$446.40 | \$508.90 | \$611.57 | \$763.34 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| AZCL | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| AZCM | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| MPR2 | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| MPR4 | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| MPRS | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| MPRT | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| W523 | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| W530 | \$446.40 | \$508.90 | \$611.57 | \$763.34 |
| BM10 | \$456.00 | \$519.84 | \$624.72 | \$779.76 |
| BM11 | \$456.00 | \$519.84 | \$624.72 | \$779.76 |
| BM40 | \$456.00 | \$519.84 | \$624.72 | \$779.76 |
| BM48 | \$456.00 | \$519.84 | \$624.72 | \$779.76 |
| BM52 | \$456.00 | \$519.84 | \$624.72 | \$779.76 |
| SH75 | \$463.20 | \$528.05 | \$634.58 | \$792.07 |
| SH8A | \$463.20 | \$528.05 | \$634.58 | \$792.07 |
| DHIR | \$464.80 | \$529.87 | \$636.78 | \$794.81 |
| DHU0 | \$464.80 | \$529.87 | \$636.78 | \$794.81 |
| SH14A | \$466.40 | \$531.70 | \$638.97 | \$797.54 |
| SH4B | \$466.40 | \$531.70 | \$638.97 | \$797.54 |
| DHF1 | \$468.80 | \$534.43 | \$642.26 | \$801.65 |
| DHFR | \$468.80 | \$534.43 | \$642.26 | \$801.65 |
| AZBB | \$475.91 | \$542.54 | \$652.00 | \$813.81 |
| AZCX | \$475.91 | \$542.54 | \$652.00 | \$813.81 |
| A215 | \$482.40 | \$549.94 | \$660.89 | \$824.90 |
| E570 | \$486.40 | \$554.50 | \$666.37 | \$831.74 |
| E57R | \$486.40 | \$554.50 | \$666.37 | \$831.74 |
| F581 | \$488.00 | \$556.32 | \$668.56 | \$834.48 |
| 3250 | \$488.80 | \$557.23 | \$669.66 | \$835.85 |
| 325R | \$488.80 | \$557.23 | \$669.66 | \$835.85 |
| T2PT | \$488.80 | \$557.23 | \$669.66 | \$835.85 |
| VSA5 | \$488.80 | \$557.23 | \$669.66 | \$835.85 |
| SBTE | \$492.80 | \$561.79 | \$675.14 | \$842.69 |
| DL08 | \$496.00 | \$565.44 | \$679.52 | \$848.16 |
| DLA3 | \$496.00 | \$565.44 | \$679.52 | \$848.16 |
| W350 | \$501.60 | \$571.82 | \$687.19 | \$857.74 |
| W35R | \$501.60 | \$571.82 | \$687.19 | \$857.74 |
| I250 | \$503.20 | \$573.65 | \$689.38 | \$860.47 |
| I25S | \$503.20 | \$573.65 | \$689.38 | \$860.47 |
| F582 | \$505.60 | \$576.38 | \$692.67 | \$864.58 |
| J570 | \$505.60 | \$576.38 | \$692.67 | \$864.58 |
| J57R | \$505.60 | \$576.38 | \$692.67 | \$864.58 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| E520 | \$512.00 | \$583.68 | \$701.44 | \$875.52 |
| Z602 | \$514.40 | \$586.42 | \$704.73 | \$879.62 |
| Z604 | \$514.40 | \$586.42 | \$704.73 | \$879.62 |
| F46E | \$516.00 | \$588.24 | \$706.92 | \$882.36 |
| F44C | \$516.80 | \$589.15 | \$708.02 | \$883.73 |
| 34CR | \$518.40 | \$590.98 | \$710.21 | \$886.46 |
| 34CS | \$518.40 | \$590.98 | \$710.21 | \$886.46 |
| F58B | \$518.40 | \$590.98 | \$710.21 | \$886.46 |
| SFAM | \$520.00 | \$592.80 | \$712.40 | \$889.20 |
| J65R | \$528.00 | \$601.92 | \$723.36 | \$902.88 |
| VS44 | \$532.00 | \$606.48 | \$728.84 | \$909.72 |
| F58C | \$537.60 | \$612.86 | \$736.51 | \$919.30 |
| 33CS | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| 33RR | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F401 | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F44B | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F501 | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F51R | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F551 | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| F5D1 | \$540.00 | \$615.60 | \$739.80 | \$923.40 |
| FD90 | \$540.80 | \$616.51 | \$740.90 | \$924.77 |
| FD9A | \$540.80 | \$616.51 | \$740.90 | \$924.77 |
| H5NP | \$540.80 | \$616.51 | \$740.90 | \$924.77 |
| F583 | \$542.40 | \$618.34 | \$743.09 | \$927.50 |
| TB30 | \$547.20 | \$623.81 | \$749.66 | \$935.71 |
| TB3R | \$547.20 | \$623.81 | \$749.66 | \$935.71 |
| A530 | \$548.00 | \$624.72 | \$750.76 | \$937.08 |
| A53S | \$548.00 | \$624.72 | \$750.76 | \$937.08 |
| SVXA | \$548.00 | \$624.72 | \$750.76 | \$937.08 |
| SVXB | \$548.00 | \$624.72 | \$750.76 | \$937.08 |
| SVXC | \$548.00 | \$624.72 | \$750.76 | \$937.08 |
| J060 | \$549.60 | \$626.54 | \$752.95 | \$939.82 |
| LSK1 | \$552.80 | \$630.19 | \$757.34 | \$945.29 |
| LSKA | \$552.80 | \$630.19 | \$757.34 | \$945.29 |
| SPW9 | \$557.60 | \$635.66 | \$763.91 | \$953.50 |
| Z501 | \$557.60 | \$635.66 | \$763.91 | \$953.50 |
| Z503 | \$557.60 | \$635.66 | \$763.91 | \$953.50 |
| 4100 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F402 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F502 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F52R | \$560.80 | \$639.31 | \$768.30 | \$958.97 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| F552 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F592 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F5D2 | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| F70Q | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| T10H | \$560.80 | \$639.31 | \$768.30 | \$958.97 |
| 3389 | \$569.60 | \$649.34 | \$780.35 | \$974.02 |
| 338R | \$569.60 | \$649.34 | \$780.35 | \$974.02 |
| A30X | \$569.60 | \$649.34 | \$780.35 | \$974.02 |
| F58H | \$569.60 | \$649.34 | \$780.35 | \$974.02 |
| F58D | \$575.20 | \$655.73 | \$788.02 | \$983.59 |
| A300 | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| A305 | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z520 | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z52R | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z530 | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z53R | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z5AL | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| Z5AR | \$579.20 | \$660.29 | \$793.50 | \$990.43 |
| 5463 | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| M050 | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| M05X | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SBWN | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SBWP | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SBWR | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SFCG | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SFDA | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SFDD | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SFDE | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| SVAG | \$582.40 | \$663.94 | \$797.89 | \$995.90 |
| E67R | \$588.00 | \$670.32 | \$805.56 | \$1,005.48 |
| WPJH | \$588.00 | \$670.32 | \$805.56 | \$1,005.48 |
| A30Z | \$592.00 | \$674.88 | \$811.04 | \$1,012.32 |
| F587 | \$592.80 | \$675.79 | \$812.14 | \$1,013.69 |
| F588 | \$592.80 | \$675.79 | \$812.14 | \$1,013.69 |
| F413 | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| F44E | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| F513 | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| F53R | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| F553 | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| F5D3 | \$598.40 | \$682.18 | \$819.81 | \$1,023.26 |
| DF90 | \$600.80 | \$684.91 | \$823.10 | \$1,027.37 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DF9R | \$600.80 | \$684.91 | \$823.10 | \$1,027.37 |
| SH9A | \$603.20 | \$687.65 | \$826.38 | \$1,031.47 |
| SHG7 | \$603.20 | \$687.65 | \$826.38 | \$1,031.47 |
| A309 | \$604.80 | \$689.47 | \$828.58 | \$1,034.21 |
| Z601 | \$606.40 | \$691.30 | \$830.77 | \$1,036.94 |
| Z603 | \$606.40 | \$691.30 | \$830.77 | \$1,036.94 |
| A570 | \$611.20 | \$696.77 | \$837.34 | \$1,045.15 |
| A57T | \$611.20 | \$696.77 | \$837.34 | \$1,045.15 |
| AZBU | \$620.00 | \$706.80 | \$849.40 | \$1,060.20 |
| MS2R | \$620.00 | \$706.80 | \$849.40 | \$1,060.20 |
| MSF2 | \$620.00 | \$706.80 | \$849.40 | \$1,060.20 |
| MSF5 | \$620.00 | \$706.80 | \$849.40 | \$1,060.20 |
| FD40 | \$620.80 | \$707.71 | \$850.50 | \$1,061.57 |
| FD4D | \$620.80 | \$707.71 | \$850.50 | \$1,061.57 |
| FD4R | \$620.80 | \$707.71 | \$850.50 | \$1,061.57 |
| FD70 | \$620.80 | \$707.71 | \$850.50 | \$1,061.57 |
| FD7R | \$620.80 | \$707.71 | \$850.50 | \$1,061.57 |
| T56C | \$623.20 | \$710.45 | \$853.78 | \$1,065.67 |
| F58G | \$629.60 | \$717.74 | \$862.55 | \$1,076.62 |
| F514 | \$641.60 | \$731.42 | \$878.99 | \$1,097.14 |
| W100 | \$641.60 | \$731.42 | \$878.99 | \$1,097.14 |
| F597 | \$654.40 | \$746.02 | \$896.53 | \$1,119.02 |
| DI9P | \$663.20 | \$756.05 | \$908.58 | \$1,134.07 |
| TI6P | \$663.20 | \$756.05 | \$908.58 | \$1,134.07 |
| T5L1 | \$666.40 | \$759.70 | \$912.97 | \$1,139.54 |
| T5P7 | \$667.20 | \$760.61 | \$914.06 | \$1,140.91 |
| F404 | \$668.80 | \$762.43 | \$916.26 | \$1,143.65 |
| F416 | \$668.80 | \$762.43 | \$916.26 | \$1,143.65 |
| F504 | \$668.80 | \$762.43 | \$916.26 | \$1,143.65 |
| F516 | \$668.80 | \$762.43 | \$916.26 | \$1,143.65 |
| 3642 | \$671.20 | \$765.17 | \$919.54 | \$1,147.75 |
| 1SDL | \$680.00 | \$775.20 | \$931.60 | \$1,162.80 |
| SDIM | \$680.00 | \$775.20 | \$931.60 | \$1,162.80 |
| 1820 | \$682.40 | \$777.94 | \$934.89 | \$1,166.90 |
| T5LX | \$696.80 | \$794.35 | \$954.62 | \$1,191.53 |
| A21S | \$699.20 | \$797.09 | \$957.90 | \$1,195.63 |
| F733 | \$699.20 | \$797.09 | \$957.90 | \$1,195.63 |
| DT50 | \$700.80 | \$798.91 | \$960.10 | \$1,198.37 |
| 3307 | \$706.40 | \$805.30 | \$967.77 | \$1,207.94 |
| SPPW | \$707.20 | \$806.21 | \$968.86 | \$1,209.31 |
| T25S | \$707.20 | \$806.21 | \$968.86 | \$1,209.31 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| M065 | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| M06X | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJA | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJB | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJC | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJE | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJF | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBJG | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBWT | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBWU | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SBWV | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SFFB | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| SVAJ | \$708.80 | \$808.03 | \$971.06 | \$1,212.05 |
| DA9N | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| DA9X | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| SFDB | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| SFDG | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| SFDH | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| WF96 | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| WF9A | \$712.80 | \$812.59 | \$976.54 | \$1,218.89 |
| A292 | \$714.40 | \$814.42 | \$978.73 | \$1,221.62 |
| T2C3 | \$715.20 | \$815.33 | \$979.82 | \$1,222.99 |
| 3385 | \$720.00 | \$820.80 | \$986.40 | \$1,231.20 |
| 3388 | \$720.00 | \$820.80 | \$986.40 | \$1,231.20 |
| F70Y | \$721.60 | \$822.62 | \$988.59 | \$1,233.94 |
| G141 | \$721.60 | \$822.62 | \$988.59 | \$1,233.94 |
| TIHC | \$721.60 | \$822.62 | \$988.59 | \$1,233.94 |
| SBWS | \$739.20 | \$842.69 | \$1,012.70 | \$1,264.03 |
| SFDF | \$739.20 | \$842.69 | \$1,012.70 | \$1,264.03 |
| W804 | \$741.60 | \$845.42 | \$1,015.99 | \$1,268.14 |
| F721 | \$743.20 | \$847.25 | \$1,018.18 | \$1,270.87 |
| F72R | \$743.20 | \$847.25 | \$1,018.18 | \$1,270.87 |
| F7HC | \$743.20 | \$847.25 | \$1,018.18 | \$1,270.87 |
| WP96 | \$758.40 | \$864.58 | \$1,039.01 | \$1,296.86 |
| SH76 | \$763.20 | \$870.05 | \$1,045.58 | \$1,305.07 |
| WPVY | \$773.60 | \$881.90 | \$1,059.83 | \$1,322.86 |
| WPWJ | \$773.60 | \$881.90 | \$1,059.83 | \$1,322.86 |
| B610 | \$784.00 | \$893.76 | \$1,074.08 | \$1,340.64 |
| B61S | \$784.00 | \$893.76 | \$1,074.08 | \$1,340.64 |
| W833 | \$797.60 | \$909.26 | \$1,092.71 | \$1,363.90 |
| WPZQ | \$797.60 | \$909.26 | \$1,092.71 | \$1,363.90 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| WPZR | \$797.60 | \$909.26 | \$1,092.71 | \$1,363.90 |
| WS31 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| 2H00 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| MP81 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| MP82 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| C200 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| C300 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| ZHC2 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| ZHC3 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| 1E35 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| C400 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| ZHC4 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| 1E40 | \$800.00 | \$912.00 | \$1,096.00 | \$1,368.00 |
| DJF0 | \$816.00 | \$930.24 | \$1,117.92 | \$1,395.36 |
| DJF8 | \$816.00 | \$930.24 | \$1,117.92 | \$1,395.36 |
| DJFS | \$816.00 | \$930.24 | \$1,117.92 | \$1,395.36 |
| F6US | \$819.20 | \$933.89 | \$1,122.30 | \$1,400.83 |
| 5976 | \$833.60 | \$950.30 | \$1,142.03 | \$1,425.46 |
| F9LP | \$836.80 | \$953.95 | \$1,146.42 | \$1,430.93 |
| F9NK | \$836.80 | \$953.95 | \$1,146.42 | \$1,430.93 |
| MP60 | \$848.80 | \$967.63 | \$1,162.86 | \$1,451.45 |
| F737 | \$860.00 | \$980.40 | \$1,178.20 | \$1,470.60 |
| SBJD | \$865.60 | \$986.78 | \$1,185.87 | \$1,480.18 |
| SBJH | \$865.60 | \$986.78 | \$1,185.87 | \$1,480.18 |
| SBWW | \$865.60 | \$986.78 | \$1,185.87 | \$1,480.18 |
| WP97 | \$867.20 | \$988.61 | \$1,188.06 | \$1,482.91 |
| SFDJ | \$869.60 | \$991.34 | \$1,191.35 | \$1,487.02 |
| 5600 | \$872.80 | \$994.99 | \$1,195.74 | \$1,492.49 |
| 5621 | \$872.80 | \$994.99 | \$1,195.74 | \$1,492.49 |
| W514 | \$873.60 | \$995.90 | \$1,196.83 | \$1,493.86 |
| W516 | \$873.60 | \$995.90 | \$1,196.83 | \$1,493.86 |
| W518 | \$873.60 | \$995.90 | \$1,196.83 | \$1,493.86 |
| W520 | \$873.60 | \$995.90 | \$1,196.83 | \$1,493.86 |
| 3280 | \$875.20 | \$997.73 | \$1,199.02 | \$1,496.59 |
| 328R | \$875.20 | \$997.73 | \$1,199.02 | \$1,496.59 |
| F407 | \$876.80 | \$999.55 | \$1,201.22 | \$1,499.33 |
| W823 | \$887.20 | \$1,011.41 | \$1,215.46 | \$1,517.11 |
| W600 | \$900.80 | \$1,026.91 | \$1,234.10 | \$1,540.37 |
| DA8X | \$903.20 | \$1,029.65 | \$1,237.38 | \$1,544.47 |
| WF8A | \$903.20 | \$1,029.65 | \$1,237.38 | \$1,544.47 |
| W670 | \$908.80 | \$1,036.03 | \$1,245.06 | \$1,554.05 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| F3N0 | \$926.40 | \$1,056.10 | \$1,269.17 | \$1,584.14 |
| T120 | \$926.40 | \$1,056.10 | \$1,269.17 | \$1,584.14 |
| F72D | \$951.20 | \$1,084.37 | \$1,303.14 | \$1,626.55 |
| T12D | \$951.20 | \$1,084.37 | \$1,303.14 | \$1,626.55 |
| DJF1 | \$957.60 | \$1,091.66 | \$1,311.91 | \$1,637.50 |
| DJFR | \$957.60 | \$1,091.66 | \$1,311.91 | \$1,637.50 |
| SPLW | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| U560 | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| U56R | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| U570 | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| U57R | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| U580 | \$986.40 | \$1,124.50 | \$1,351.37 | \$1,686.74 |
| M06A | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| M06B | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| M06C | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| SBTR | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| SBTS | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| SBTT | \$1,004.00 | \$1,144.56 | \$1,375.48 | \$1,716.84 |
| F351 | \$1,015.20 | \$1,157.33 | \$1,390.82 | \$1,735.99 |
| F3R1 | \$1,015.20 | \$1,157.33 | \$1,390.82 | \$1,735.99 |
| A218 | \$1,018.40 | \$1,160.98 | \$1,395.21 | \$1,741.46 |
| 5630 | \$1,024.00 | \$1,167.36 | \$1,402.88 | \$1,751.04 |
| 563S | \$1,024.00 | \$1,167.36 | \$1,402.88 | \$1,751.04 |
| DA8N | \$1,027.20 | \$1,171.01 | \$1,407.26 | \$1,756.51 |
| WF81 | \$1,027.20 | \$1,171.01 | \$1,407.26 | \$1,756.51 |
| 1703 | \$1,030.40 | \$1,174.66 | \$1,411.65 | \$1,761.98 |
| WPJE | \$1,059.20 | \$1,207.49 | \$1,451.10 | \$1,811.23 |
| W400 | \$1,070.40 | \$1,220.26 | \$1,466.45 | \$1,830.38 |
| W700 | \$1,072.00 | \$1,222.08 | \$1,468.64 | \$1,833.12 |
| W71R | \$1,072.00 | \$1,222.08 | \$1,468.64 | \$1,833.12 |
| WPVT | \$1,101.60 | \$1,255.82 | \$1,509.19 | \$1,883.74 |
| WPVU | \$1,101.60 | \$1,255.82 | \$1,509.19 | \$1,883.74 |
| 4P0B | \$1,104.00 | \$1,258.56 | \$1,512.48 | \$1,887.84 |
| H5B0 | \$1,104.00 | \$1,258.56 | \$1,512.48 | \$1,887.84 |
| KGMM | \$1,104.00 | \$1,258.56 | \$1,512.48 | \$1,887.84 |
| F46L | \$1,104.80 | \$1,259.47 | \$1,513.58 | \$1,889.21 |
| DA9M | \$1,121.60 | \$1,278.62 | \$1,536.59 | \$1,917.94 |
| WPZK | \$1,134.40 | \$1,293.22 | \$1,554.13 | \$1,939.82 |
| WPZM | \$1,134.40 | \$1,293.22 | \$1,554.13 | \$1,939.82 |
| SBTU | \$1,160.80 | \$1,323.31 | \$1,590.30 | \$1,984.97 |
| DA5Y | \$1,164.00 | \$1,326.96 | \$1,594.68 | \$1,990.44 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| WS5B | \$1,164.00 | \$1,326.96 | \$1,594.68 | \$1,990.44 |
| DA5C | \$1,183.20 | \$1,348.85 | \$1,620.98 | \$2,023.27 |
| DA5X | \$1,183.20 | \$1,348.85 | \$1,620.98 | \$2,023.27 |
| WS51 | \$1,183.20 | \$1,348.85 | \$1,620.98 | \$2,023.27 |
| WS5A | \$1,183.20 | \$1,348.85 | \$1,620.98 | \$2,023.27 |
| WP9L | \$1,184.80 | \$1,350.67 | \$1,623.18 | \$2,026.01 |
| W66R | \$1,200.80 | \$1,368.91 | \$1,645.10 | \$2,053.37 |
| F46P | \$1,205.60 | \$1,374.38 | \$1,651.67 | \$2,061.58 |
| DA50 | \$1,225.60 | \$1,397.18 | \$1,679.07 | \$2,095.78 |
| W660 | \$1,225.60 | \$1,397.18 | \$1,679.07 | \$2,095.78 |
| FS26 | \$1,232.00 | \$1,404.48 | \$1,687.84 | \$2,106.72 |
| DI3C | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3F | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3G | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3H | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3P | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3S | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3T | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| DI3W | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N1 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N2 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N3 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N4 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N5 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3N6 | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3NA | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3NB | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3NC | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F3ND | \$1,240.00 | \$1,413.60 | \$1,698.80 | \$2,120.40 |
| F46A | \$1,254.40 | \$1,430.02 | \$1,718.53 | \$2,145.02 |
| F352 | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| F3R2 | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SBSV | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SBZC | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SBZD | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SBZE | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SBZF | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| SVAK | \$1,257.60 | \$1,433.66 | \$1,722.91 | \$2,150.50 |
| DA5S | \$1,280.00 | \$1,459.20 | \$1,753.60 | \$2,188.80 |
| WS56 | \$1,280.00 | \$1,459.20 | \$1,753.60 | \$2,188.80 |
| F3P7 | \$1,293.60 | \$1,474.70 | \$1,772.23 | \$2,212.06 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| TI30 | \$1,293.60 | \$1,474.70 | \$1,772.23 | \$2,212.06 |
| DA55 | \$1,324.00 | \$1,509.36 | \$1,813.88 | \$2,264.04 |
| W680 | \$1,324.00 | \$1,509.36 | \$1,813.88 | \$2,264.04 |
| W68R | \$1,324.00 | \$1,509.36 | \$1,813.88 | \$2,264.04 |
| W770 | \$1,324.00 | \$1,509.36 | \$1,813.88 | \$2,264.04 |
| W77R | \$1,324.00 | \$1,509.36 | \$1,813.88 | \$2,264.04 |
| AZBC | \$1,325.77 | \$1,511.38 | \$1,816.30 | \$2,267.06 |
| AZBD | \$1,325.77 | \$1,511.38 | \$1,816.30 | \$2,267.06 |
| AZCY | \$1,325.77 | \$1,511.38 | \$1,816.30 | \$2,267.06 |
| AZCZ | \$1,325.77 | \$1,511.38 | \$1,816.30 | \$2,267.06 |
| DI4F | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| DI4G | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| DI4R | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| DI4X | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| F3P3 | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| F3P6 | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| F3PB | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| F3PC | \$1,332.80 | \$1,519.39 | \$1,825.94 | \$2,279.09 |
| F359 | \$1,338.40 | \$1,525.78 | \$1,833.61 | \$2,288.66 |
| F762 | \$1,340.00 | \$1,527.60 | \$1,835.80 | \$2,291.40 |
| 3324 | \$1,342.40 | \$1,530.34 | \$1,839.09 | \$2,295.50 |
| 332S | \$1,342.40 | \$1,530.34 | \$1,839.09 | \$2,295.50 |
| U734 | \$1,348.00 | \$1,536.72 | \$1,846.76 | \$2,305.08 |
| F383 | \$1,360.00 | \$1,550.40 | \$1,863.20 | \$2,325.60 |
| F386 | \$1,360.00 | \$1,550.40 | \$1,863.20 | \$2,325.60 |
| FR86 | \$1,360.00 | \$1,550.40 | \$1,863.20 | \$2,325.60 |
| F605 | \$1,366.40 | \$1,557.70 | \$1,871.97 | \$2,336.54 |
| 3606 | \$1,368.00 | \$1,559.52 | \$1,874.16 | \$2,339.28 |
| F353 | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| F35L | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| F35R | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| F3D3 | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| F3R3 | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| FR5L | \$1,391.20 | \$1,585.97 | \$1,905.94 | \$2,378.95 |
| H5B3 | \$1,396.00 | \$1,591.44 | \$1,912.52 | \$2,387.16 |
| H5BR | \$1,396.00 | \$1,591.44 | \$1,912.52 | \$2,387.16 |
| M0C0 | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SBDJ | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SBZG | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SBZH | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SBZJ | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| SBZK | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SFRA | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SFXA | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SVAL | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| SVBG | \$1,399.20 | \$1,595.09 | \$1,916.90 | \$2,392.63 |
| FR83 | \$1,413.60 | \$1,611.50 | \$1,936.63 | \$2,417.26 |
| UF10 | \$1,416.80 | \$1,615.15 | \$1,941.02 | \$2,422.73 |
| F60B | \$1,420.00 | \$1,618.80 | \$1,945.40 | \$2,428.20 |
| H5B2 | \$1,423.20 | \$1,622.45 | \$1,949.78 | \$2,433.67 |
| F600 | \$1,429.60 | \$1,629.74 | \$1,958.55 | \$2,444.62 |
| F60A | \$1,429.60 | \$1,629.74 | \$1,958.55 | \$2,444.62 |
| DR00 | \$1,433.60 | \$1,634.30 | \$1,964.03 | \$2,451.46 |
| 3636 | \$1,452.80 | \$1,656.19 | \$1,990.34 | \$2,484.29 |
| F736 | \$1,459.20 | \$1,663.49 | \$1,999.10 | \$2,495.23 |
| DA70 | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| DA7C | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| DA7X | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| W707 | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| WS71 | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| WS7A | \$1,472.80 | \$1,678.99 | \$2,017.74 | \$2,518.49 |
| F310 | \$1,490.40 | \$1,699.06 | \$2,041.85 | \$2,548.58 |
| M0B0 | \$1,552.80 | \$1,770.19 | \$2,127.34 | \$2,655.29 |
| SFAA | \$1,552.80 | \$1,770.19 | \$2,127.34 | \$2,655.29 |
| SFAB | \$1,552.80 | \$1,770.19 | \$2,127.34 | \$2,655.29 |
| 1890 | \$1,555.20 | \$1,772.93 | \$2,130.62 | \$2,659.39 |
| 189S | \$1,555.20 | \$1,772.93 | \$2,130.62 | \$2,659.39 |
| SBIZ | \$1,556.00 | \$1,773.84 | \$2,131.72 | \$2,660.76 |
| WPVZ | \$1,558.40 | \$1,776.58 | \$2,135.01 | \$2,664.86 |
| WPWK | \$1,558.40 | \$1,776.58 | \$2,135.01 | \$2,664.86 |
| F601 | \$1,570.40 | \$1,790.26 | \$2,151.45 | \$2,685.38 |
| F602 | \$1,570.40 | \$1,790.26 | \$2,151.45 | \$2,685.38 |
| W360 | \$1,571.20 | \$1,791.17 | \$2,152.54 | \$2,686.75 |
| W803 | \$1,571.20 | \$1,791.17 | \$2,152.54 | \$2,686.75 |
| DT00 | \$1,577.60 | \$1,798.46 | \$2,161.31 | \$2,697.70 |
| DT08 | \$1,577.60 | \$1,798.46 | \$2,161.31 | \$2,697.70 |
| DT0R | \$1,577.60 | \$1,798.46 | \$2,161.31 | \$2,697.70 |
| DA75 | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| DA7S | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| DA7Y | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| W790 | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| W79R | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| WS76 | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| WS7B | \$1,597.60 | \$1,821.26 | \$2,188.71 | \$2,731.90 |
| DA9K | \$1,600.00 | \$1,824.00 | \$2,192.00 | \$2,736.00 |
| WP9M | \$1,600.80 | \$1,824.91 | \$2,193.10 | \$2,737.37 |
| 5035 | \$1,612.80 | \$1,838.59 | \$2,209.54 | \$2,757.89 |
| WPZT | \$1,652.00 | \$1,883.28 | \$2,263.24 | \$2,824.92 |
| WPZU | \$1,652.00 | \$1,883.28 | \$2,263.24 | \$2,824.92 |
| F580 | \$1,664.80 | \$1,897.87 | \$2,280.78 | \$2,846.81 |
| U702 | \$1,664.80 | \$1,897.87 | \$2,280.78 | \$2,846.81 |
| U704 | \$1,664.80 | \$1,897.87 | \$2,280.78 | \$2,846.81 |
| U732 | \$1,664.80 | \$1,897.87 | \$2,280.78 | \$2,846.81 |
| U7M2 | \$1,664.80 | \$1,897.87 | \$2,280.78 | \$2,846.81 |
| SFAC | \$1,687.20 | \$1,923.41 | \$2,311.46 | \$2,885.11 |
| F44A | \$1,694.40 | \$1,931.62 | \$2,321.33 | \$2,897.42 |
| SFAD | \$1,694.40 | \$1,931.62 | \$2,321.33 | \$2,897.42 |
| A37Z | \$1,705.60 | \$1,944.38 | \$2,336.67 | \$2,916.58 |
| M0B3 | \$1,709.60 | \$1,948.94 | \$2,342.15 | \$2,923.42 |
| DV01 | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| DV1R | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| M0E0 | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| SBNG | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| SBNH | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| SVAP | \$1,710.40 | \$1,949.86 | \$2,343.25 | \$2,924.78 |
| WP50 | \$1,713.60 | \$1,953.50 | \$2,347.63 | \$2,930.26 |
| 8100 | \$1,740.00 | \$1,983.60 | \$2,383.80 | \$2,975.40 |
| AZBV | \$1,748.80 | \$1,993.63 | \$2,395.86 | \$2,990.45 |
| AZBX | \$1,748.80 | \$1,993.63 | \$2,395.86 | \$2,990.45 |
| MS3R | \$1,748.80 | \$1,993.63 | \$2,395.86 | \$2,990.45 |
| MSF3 | \$1,748.80 | \$1,993.63 | \$2,395.86 | \$2,990.45 |
| MSF6 | \$1,748.80 | \$1,993.63 | \$2,395.86 | \$2,990.45 |
| DR01 | \$1,752.80 | \$1,998.19 | \$2,401.34 | \$2,997.29 |
| DR1R | \$1,752.80 | \$1,998.19 | \$2,401.34 | \$2,997.29 |
| UFR1 | \$1,764.80 | \$2,011.87 | \$2,417.78 | \$3,017.81 |
| F58A | \$1,770.40 | \$2,018.26 | \$2,425.45 | \$3,027.38 |
| U7M3 | \$1,797.60 | \$2,049.26 | \$2,462.71 | \$3,073.90 |
| DT01 | \$1,819.20 | \$2,073.89 | \$2,492.30 | \$3,110.83 |
| DT3A | \$1,822.40 | \$2,077.54 | \$2,496.69 | \$3,116.30 |
| F400 | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |
| F500 | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |
| F50R | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |
| F550 | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| F590 | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |
| F5D0 | \$1,838.40 | \$2,095.78 | \$2,518.61 | \$3,143.66 |
| U703 | \$1,856.00 | \$2,115.84 | \$2,542.72 | \$3,173.76 |
| U733 | \$1,856.00 | \$2,115.84 | \$2,542.72 | \$3,173.76 |
| TI40 | \$1,856.80 | \$2,116.75 | \$2,543.82 | \$3,175.13 |
| 3370 | \$1,862.40 | \$2,123.14 | \$2,551.49 | \$3,184.70 |
| M0E3 | \$1,867.20 | \$2,128.61 | \$2,558.06 | \$3,192.91 |
| WP68 | \$1,872.80 | \$2,134.99 | \$2,565.74 | \$3,202.49 |
| DT1R | \$1,911.20 | \$2,178.77 | \$2,618.34 | \$3,268.15 |
| DV00 | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| DV0R | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| M090 | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| SBNK | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| SBRL | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| SVAU | \$1,918.40 | \$2,186.98 | \$2,628.21 | \$3,280.46 |
| WP9V | \$1,920.80 | \$2,189.71 | \$2,631.50 | \$3,284.57 |
| S-7358 | \$1,921.60 | \$2,190.62 | \$2,632.59 | \$3,285.94 |
| WPZH | \$1,921.60 | \$2,190.62 | \$2,632.59 | \$3,285.94 |
| F70D | \$1,962.40 | \$2,237.14 | \$2,688.49 | \$3,355.70 |
| TI50 | \$1,962.40 | \$2,237.14 | \$2,688.49 | \$3,355.70 |
| SFCC | \$1,973.60 | \$2,249.90 | \$2,703.83 | \$3,374.86 |
| DA9L | \$2,008.80 | \$2,290.03 | \$2,752.06 | \$3,435.05 |
| U701 | \$2,017.60 | \$2,300.06 | \$2,764.11 | \$3,450.10 |
| U731 | \$2,017.60 | \$2,300.06 | \$2,764.11 | \$3,450.10 |
| U7M1 | \$2,017.60 | \$2,300.06 | \$2,764.11 | \$3,450.10 |
| DI53 | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5A | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5C | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5D | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5E | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5W | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5X | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI5Z | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI64 | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI65 | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI66 | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6A | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6B | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6C | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6G | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6X | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DI6Y | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| DI6Z | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| NX01 | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| NX1A | \$2,021.60 | \$2,304.62 | \$2,769.59 | \$3,456.94 |
| UB10 | \$2,064.80 | \$2,353.87 | \$2,828.78 | \$3,530.81 |
| M093 | \$2,075.20 | \$2,365.73 | \$2,843.02 | \$3,548.59 |
| F763 | \$2,092.00 | \$2,384.88 | \$2,866.04 | \$3,577.32 |
| 6100 | \$2,144.80 | \$2,445.07 | \$2,938.38 | \$3,667.61 |
| 610S | \$2,144.80 | \$2,445.07 | \$2,938.38 | \$3,667.61 |
| F738 | \$2,145.60 | \$2,445.98 | \$2,939.47 | \$3,668.98 |
| DW01 | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| DW1R | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| DW21 | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| SBGS | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| SBNP | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| SBNT | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| SBRN | \$2,151.20 | \$2,452.37 | \$2,947.14 | \$3,678.55 |
| F734 | \$2,172.00 | \$2,476.08 | \$2,975.64 | \$3,714.12 |
| WPVE | \$2,177.60 | \$2,482.46 | \$2,983.31 | \$3,723.70 |
| WPVM | \$2,177.60 | \$2,482.46 | \$2,983.31 | \$3,723.70 |
| AZBR | \$2,181.60 | \$2,487.02 | \$2,988.79 | \$3,730.54 |
| AZBS | \$2,181.60 | \$2,487.02 | \$2,988.79 | \$3,730.54 |
| AZCR | \$2,181.60 | \$2,487.02 | \$2,988.79 | \$3,730.54 |
| AZCS | \$2,181.60 | \$2,487.02 | \$2,988.79 | \$3,730.54 |
| 3340 | \$2,182.40 | \$2,487.94 | \$2,989.89 | \$3,731.90 |
| SBNJ | \$2,207.20 | \$2,516.21 | \$3,023.86 | \$3,774.31 |
| 3634 | \$2,218.40 | \$2,528.98 | \$3,039.21 | \$3,793.46 |
| 3629 | \$2,259.20 | \$2,575.49 | \$3,095.10 | \$3,863.23 |
| W890 | \$2,304.00 | \$2,626.56 | \$3,156.48 | \$3,939.84 |
| W89R | \$2,304.00 | \$2,626.56 | \$3,156.48 | \$3,939.84 |
| F766 | \$2,337.60 | \$2,664.86 | \$3,202.51 | \$3,997.30 |
| F732 | \$2,350.40 | \$2,679.46 | \$3,220.05 | \$4,019.18 |
| F764 | \$2,387.20 | \$2,721.41 | \$3,270.46 | \$4,082.11 |
| SBRM | \$2,415.20 | \$2,753.33 | \$3,308.82 | \$4,129.99 |
| DW00 | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| DW0R | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| DW20 | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| DW2R | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| M0X0 | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| SBGP | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| SBNV | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| SBNW | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| SBNZ | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| SFRF | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| SFRN | \$2,440.00 | \$2,781.60 | \$3,342.80 | \$4,172.40 |
| WPVD | \$2,457.60 | \$2,801.66 | \$3,366.91 | \$4,202.50 |
| WPVK | \$2,457.60 | \$2,801.66 | \$3,366.91 | \$4,202.50 |
| F769 | \$2,471.20 | \$2,817.17 | \$3,385.54 | \$4,225.75 |
| F754 | \$2,571.20 | \$2,931.17 | \$3,522.54 | \$4,396.75 |
| F761 | \$2,571.20 | \$2,931.17 | \$3,522.54 | \$4,396.75 |
| SBNX | \$2,574.40 | \$2,934.82 | \$3,526.93 | \$4,402.22 |
| M0X3 | \$2,596.80 | \$2,960.35 | \$3,557.62 | \$4,440.53 |
| F739 | \$2,610.40 | \$2,975.86 | \$3,576.25 | \$4,463.78 |
| SBNR | \$2,648.00 | \$3,018.72 | \$3,627.76 | \$4,528.08 |
| SBNS | \$2,648.00 | \$3,018.72 | \$3,627.76 | \$4,528.08 |
| SBNU | \$2,648.00 | \$3,018.72 | \$3,627.76 | \$4,528.08 |
| WP9F | \$2,763.20 | \$3,150.05 | \$3,785.58 | \$4,725.07 |
| TI60 | \$2,781.60 | \$3,171.02 | \$3,810.79 | \$4,756.54 |
| DI90 | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| DI9A | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| DI9D | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| DI9G | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| F7A0 | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| F7AR | \$2,864.80 | \$3,265.87 | \$3,924.78 | \$4,898.81 |
| SBNY | \$2,936.80 | \$3,347.95 | \$4,023.42 | \$5,021.93 |
| SBPG | \$2,936.80 | \$3,347.95 | \$4,023.42 | \$5,021.93 |
| F755 | \$2,968.80 | \$3,384.43 | \$4,067.26 | \$5,076.65 |
| DI9K | \$3,002.40 | \$3,422.74 | \$4,113.29 | \$5,134.10 |
| W99P | \$3,083.20 | \$3,514.85 | \$4,223.98 | \$5,272.27 |
| W99R | \$3,083.20 | \$3,514.85 | \$4,223.98 | \$5,272.27 |
| WP9K | \$3,093.60 | \$3,526.70 | \$4,238.23 | \$5,290.06 |
| WPVC | \$3,204.80 | \$3,653.47 | \$4,390.58 | \$5,480.21 |
| WPVJ | \$3,204.80 | \$3,653.47 | \$4,390.58 | \$5,480.21 |
| 4P0A | \$3,222.40 | \$3,673.54 | \$4,414.69 | \$5,510.30 |
| W990 | \$3,235.20 | \$3,688.13 | \$4,432.22 | \$5,532.19 |
| UF61 | \$3,452.00 | \$3,935.28 | \$4,729.24 | \$5,902.92 |
| F70G | \$3,467.20 | \$3,952.61 | \$4,750.06 | \$5,928.91 |
| TI70 | \$3,467.20 | \$3,952.61 | \$4,750.06 | \$5,928.91 |
| WPVB | \$3,484.80 | \$3,972.67 | \$4,774.18 | \$5,959.01 |
| WPVH | \$3,484.80 | \$3,972.67 | \$4,774.18 | \$5,959.01 |
| DI95 | \$3,571.20 | \$4,071.17 | \$4,892.54 | \$6,106.75 |
| DI9B | \$3,571.20 | \$4,071.17 | \$4,892.54 | \$6,106.75 |

| ITEM | Age 1 (up to 48 mo) | AGE 2 (49-72 mo) | AGE 3 (73-96 mo) | AGE 4 (97 and older mo) |
|-------------|--------------------------------|-----------------------------|-----------------------------|------------------------------------|
| DI9R | \$3,571.20 | \$4,071.17 | \$4,892.54 | \$6,106.75 |
| F7B0 | \$3,571.20 | \$4,071.17 | \$4,892.54 | \$6,106.75 |
| F7BR | \$3,571.20 | \$4,071.17 | \$4,892.54 | \$6,106.75 |
| DI9H | \$3,608.00 | \$4,113.12 | \$4,942.96 | \$6,169.68 |
| WPZA | \$3,758.40 | \$4,284.58 | \$5,149.01 | \$6,426.86 |
| WPZC | \$3,758.40 | \$4,284.58 | \$5,149.01 | \$6,426.86 |
| WP9D | \$3,992.00 | \$4,550.88 | \$5,469.04 | \$6,826.32 |
| WPVA | \$4,044.80 | \$4,611.07 | \$5,541.38 | \$6,916.61 |
| WPVG | \$4,044.80 | \$4,611.07 | \$5,541.38 | \$6,916.61 |
| UF60 | \$4,076.00 | \$4,646.64 | \$5,584.12 | \$6,969.96 |
| UFR3 | \$4,076.00 | \$4,646.64 | \$5,584.12 | \$6,969.96 |
| WP9N | \$4,088.80 | \$4,661.23 | \$5,601.66 | \$6,991.85 |
| F745 | \$4,137.60 | \$4,716.86 | \$5,668.51 | \$7,075.30 |
| DI9J | \$4,314.40 | \$4,918.42 | \$5,910.73 | \$7,377.62 |
| WPZB | \$4,382.40 | \$4,995.94 | \$6,003.89 | \$7,493.90 |
| WPZD | \$4,382.40 | \$4,995.94 | \$6,003.89 | \$7,493.90 |
| WP9E | \$4,403.20 | \$5,019.65 | \$6,032.38 | \$7,529.47 |
| WP9P | \$4,419.20 | \$5,037.89 | \$6,054.30 | \$7,556.83 |
| F70K | \$4,610.40 | \$5,255.86 | \$6,316.25 | \$7,883.78 |
| TI80 | \$4,610.40 | \$5,255.86 | \$6,316.25 | \$7,883.78 |
| DI9C | \$4,748.80 | \$5,413.63 | \$6,505.86 | \$8,120.45 |
| F7C0 | \$4,748.80 | \$5,413.63 | \$6,505.86 | \$8,120.45 |
| DI9L | \$4,996.80 | \$5,696.35 | \$6,845.62 | \$8,544.53 |
| F90G | \$5,003.20 | \$5,703.65 | \$6,854.38 | \$8,555.47 |
| WP9Q | \$5,083.20 | \$5,794.85 | \$6,963.98 | \$8,692.27 |
| 3621 | \$9,705.60 | \$11,064.38 | \$13,296.67 | \$16,596.58 |
| H5A0 | \$9,924.80 | \$11,314.27 | \$13,596.98 | \$16,971.41 |
| H5A3 | \$12,554.40 | \$14,312.02 | \$17,199.53 | \$21,468.02 |
| H5AR | \$12,554.40 | \$14,312.02 | \$17,199.53 | \$21,468.02 |
| H5A2 | \$12,805.60 | \$14,598.38 | \$17,543.67 | \$21,897.58 |

PRICING BELOW REFLECTS 20% OFF MAINTENANCE RENEWAL COMMERCIAL MSRP PRICING-PITNEY BOWES PRICE LIST XJ

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| PSSB | \$4,320.00 |
| PSSA | \$2,160.00 |
| SSH1 | \$720.00 |
| ESAR | \$192.00 |
| ESPP | \$192.00 |
| ESBM | \$192.00 |
| ESFT | \$192.00 |
| SGMX | \$288.00 |
| SHL1 | \$86.40 |
| SHL2 | \$129.60 |
| SHLE | \$2,880.00 |
| SGN2 | \$216.00 |
| SGNC | \$2,880.00 |
| SHLC | \$1,440.00 |
| SGN1 | \$129.60 |
| SHLL | \$864.00 |
| SGNE | \$3,600.00 |
| SGNL | \$2,160.00 |
| SGNT | \$1,440.00 |
| SGNX | \$720.00 |
| SHLT | \$576.00 |
| SHLV | \$216.00 |
| SHLX | \$288.00 |
| SGNV | \$432.00 |
| SHN1 | \$129.60 |
| SHN2 | \$216.00 |
| SHNE | \$3,600.00 |
| SGS1 | \$129.60 |
| SGS2 | \$216.00 |
| SGSC | \$2,880.00 |
| SGSE | \$3,600.00 |
| SHNC | \$2,880.00 |
| SHNL | \$2,160.00 |
| SHNT | \$1,440.00 |
| SHNV | \$432.00 |
| SNRX | \$720.00 |
| SNS1 | \$129.60 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SNSC | \$2,880.00 |
| SNSE | \$3,600.00 |
| SNSL | \$2,160.00 |
| SNST | \$1,440.00 |
| SNSV | \$432.00 |
| SNT1 | \$129.60 |
| SNTC | \$2,880.00 |
| SNS2 | \$216.00 |
| SNSX | \$720.00 |
| SNT2 | \$216.00 |
| SNTE | \$3,600.00 |
| SNTL | \$2,160.00 |
| SNTT | \$1,440.00 |
| SNTV | \$432.00 |
| SNU2 | \$216.00 |
| SNUC | \$2,880.00 |
| SNUX | \$720.00 |
| SNTX | \$720.00 |
| SNU1 | \$129.60 |
| SNUE | \$3,600.00 |
| SNUL | \$2,160.00 |
| SNUT | \$1,440.00 |
| SNUV | \$432.00 |
| SNV1 | \$129.60 |
| SNV2 | \$216.00 |
| SNVC | \$2,880.00 |
| SNW1 | \$7,200.00 |
| SHNX | \$720.00 |
| SHP1 | \$86.40 |
| SGSL | \$2,160.00 |
| SHP2 | \$172.80 |
| SHPC | \$1,152.00 |
| SGST | \$1,440.00 |
| SGSX | \$720.00 |
| SGSV | \$432.00 |
| SHPL | \$864.00 |
| SHPT | \$576.00 |
| SHPX | \$288.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SHPE | \$2,880.00 |
| SHPV | \$207.36 |
| SHR1 | \$129.60 |
| SGT1 | \$129.60 |
| SGT2 | \$216.00 |
| SGTE | \$3,600.00 |
| SGTC | \$2,880.00 |
| SHR2 | \$216.00 |
| SHRC | \$2,880.00 |
| SHRE | \$3,600.00 |
| SGTL | \$2,160.00 |
| SGTT | \$1,440.00 |
| SGTV | \$432.00 |
| SGTX | \$720.00 |
| SHRL | \$2,160.00 |
| SHRT | \$1,440.00 |
| SHRV | \$432.00 |
| SNW2 | \$7,200.00 |
| SNWC | \$23,760.00 |
| SNWE | \$25,200.00 |
| SNWL | \$21,600.00 |
| SNWT | \$18,000.00 |
| SNWV | \$7,200.00 |
| SNWX | \$10,800.00 |
| SNVE | \$3,600.00 |
| SNVL | \$2,160.00 |
| SNVT | \$1,440.00 |
| SNVV | \$432.00 |
| SNVX | \$720.00 |
| SNX1 | \$86.40 |
| SNXV | \$207.36 |
| SNXX | \$288.00 |
| SNY1 | \$129.60 |
| SNY2 | \$216.00 |
| SNYL | \$2,160.00 |
| SNX2 | \$184.32 |
| SNXC | \$1,152.00 |
| SNXE | \$2,880.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SNXL | \$864.00 |
| SNXT | \$576.00 |
| SNYC | \$2,880.00 |
| SNYE | \$3,600.00 |
| SNYT | \$1,440.00 |
| SNYV | \$432.00 |
| SNYX | \$720.00 |
| SHRX | \$720.00 |
| SHT1 | \$129.60 |
| SGWC | \$1,152.00 |
| SGW1 | \$86.40 |
| SGW2 | \$184.00 |
| SHT2 | \$216.00 |
| SHTE | \$3,600.00 |
| SGWL | \$864.00 |
| SHTC | \$2,880.00 |
| SGWE | \$2,880.00 |
| SGWT | \$576.00 |
| SHTL | \$2,160.00 |
| SHTT | \$1,440.00 |
| SHV1 | \$129.60 |
| SHTV | \$432.00 |
| SHTX | \$720.00 |
| SHV2 | \$216.00 |
| SMCL | \$360.00 |
| SMDE | \$3,600.00 |
| SMDL | \$3,600.00 |
| SMDS | \$3,600.00 |
| SMF1 | \$1,296.00 |
| SMF2 | \$2,592.00 |
| SMFC | \$14,400.00 |
| SMFE | \$14,400.00 |
| SLHC | \$3,600.00 |
| SLHE | \$3,600.00 |
| SLHL | \$3,600.00 |
| SNZ1 | \$129.60 |
| SNZE | \$3,600.00 |
| SNZL | \$2,160.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SNZT | \$1,440.00 |
| SNZV | \$432.00 |
| SNZ2 | \$216.00 |
| SNZC | \$2,880.00 |
| SNZX | \$720.00 |
| SS1M | \$702.00 |
| SS2M | \$1,512.00 |
| SSD1 | \$216.00 |
| SSHL | \$288.00 |
| SSCA | \$144.00 |
| SSFC | \$216.00 |
| SSH2 | \$1,440.00 |
| SSHC | \$216.00 |
| SSHE | \$37,296.00 |
| SSHT | \$432.00 |
| SUGL | \$2,880.00 |
| SUGV | \$1,080.00 |
| SURL | \$2,880.00 |
| SSLZ | \$576.00 |
| SSNE | \$72,000.00 |
| SUGE | \$7,200.00 |
| SUGT | \$2,160.00 |
| SUGX | \$1,440.00 |
| SUR1 | \$432.00 |
| SMFL | \$12,960.00 |
| SMFT | \$8,640.00 |
| SMFV | \$3,110.40 |
| SMFX | \$4,320.00 |
| SLH1 | \$720.00 |
| SLH2 | \$1,080.00 |
| SLHT | \$2,880.00 |
| SLHX | \$2,160.00 |
| SHX1 | \$1,296.00 |
| SLHV | \$1,440.00 |
| SLJ1 | \$1,296.00 |
| SLJ2 | \$2,160.00 |
| SHW2 | \$216.00 |
| SHWL | \$2,160.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SHWT | \$1,440.00 |
| SHWV | \$432.00 |
| SHWX | \$720.00 |
| SLJC | \$14,400.00 |
| SLJE | \$14,400.00 |
| SLJL | \$12,960.00 |
| SLJT | \$10,800.00 |
| SLJV | \$4,320.00 |
| SLJX | \$7,200.00 |
| SLK1 | \$1,296.00 |
| SLK2 | \$2,592.00 |
| SLKC | \$14,400.00 |
| SLKE | \$14,400.00 |
| SLKL | \$12,960.00 |
| SUR2 | \$720.00 |
| SURC | \$7,200.00 |
| SURE | \$3,600.00 |
| SSNC | \$50,400.00 |
| SUU1 | \$216.00 |
| SSHV | \$1,080.00 |
| SSHX | \$720.00 |
| SSJ1 | \$1,800.00 |
| SSJ2 | \$2,880.00 |
| SSJC | \$25,200.00 |
| SSJE | \$72,000.00 |
| SURT | \$2,160.00 |
| SURV | \$1,080.00 |
| SURX | \$1,440.00 |
| SSNL | \$36,000.00 |
| SSNT | \$21,600.00 |
| SSLX | \$7,200.00 |
| SSN1 | \$3,600.00 |
| SSNV | \$7,200.00 |
| SSNX | \$10,800.00 |
| SSJL | \$18,000.00 |
| SSJT | \$10,800.00 |
| SSJV | \$3,600.00 |
| SSJX | \$5,400.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SSKL | \$3,600.00 |
| SSKV | \$1,080.00 |
| SSN2 | \$5,760.00 |
| SSPC | \$216.00 |
| SLKT | \$8,640.00 |
| SLKV | \$3,110.40 |
| SHX2 | \$1,728.00 |
| SHXL | \$10,800.00 |
| SHXT | \$8,100.00 |
| SHXV | \$3,240.00 |
| SHXX | \$4,320.00 |
| SHY1 | \$720.00 |
| SHY2 | \$864.00 |
| SHYL | \$2,160.00 |
| SHYT | \$1,800.00 |
| SHYV | \$1,080.00 |
| SHYX | \$1,440.00 |
| SHZ1 | \$720.00 |
| SHZ2 | \$864.00 |
| SLKX | \$4,320.00 |
| SLL1 | \$1,296.00 |
| SLLC | \$14,400.00 |
| SHZT | \$1,800.00 |
| SHZX | \$1,440.00 |
| SLL2 | \$2,592.00 |
| SLLE | \$14,400.00 |
| SHZL | \$2,160.00 |
| SHZV | \$1,080.00 |
| SLLL | \$12,960.00 |
| SLLT | \$8,640.00 |
| SLLV | \$3,110.40 |
| SLLX | \$4,320.00 |
| SSYE | \$14,400.00 |
| SSYL | \$12,960.00 |
| SSYT | \$10,800.00 |
| SWS1 | \$648.00 |
| SSYC | \$14,400.00 |
| SSYV | \$4,320.00 |

| ITEM | CONTRACT PRICE |
|------|----------------|
| SSYX | \$7,200.00 |
| SSZ2 | \$1,080.00 |
| SSK1 | \$360.00 |
| SSK2 | \$576.00 |
| SSKC | \$4,320.00 |
| SSKT | \$2,160.00 |
| SSPT | \$240.00 |
| SSL1 | \$720.00 |
| SSR0 | \$32.00 |
| SSKX | \$1,800.00 |
| SSL2 | \$2,880.00 |
| SSLE | \$36,000.00 |
| SSLT | \$10,800.00 |
| SSY1 | \$1,296.00 |
| SSLC | \$21,600.00 |
| SSLL | \$14,400.00 |
| SSLN | \$2,160.00 |
| SSLS | \$1,152.00 |
| SW10 | \$504.00 |
| SW20 | \$720.00 |
| SSLV | \$5,400.00 |
| SSY2 | \$2,160.00 |
| SLM1 | \$1,296.00 |
| SLM2 | \$2,160.00 |
| SLME | \$14,400.00 |
| SLML | \$12,960.00 |
| SLMC | \$14,400.00 |
| SLMT | \$10,800.00 |
| SLMZ | \$144.00 |
| SLN1 | \$1,296.00 |
| SLN2 | \$2,160.00 |
| SLMV | \$4,320.00 |
| SLMX | \$7,200.00 |
| SLNC | \$14,400.00 |
| SLNE | \$14,400.00 |
| SLNT | \$10,800.00 |
| SLNX | \$7,200.00 |
| SLP1 | \$1,296.00 |

| ITEM | CONTRACT PRICE |
|------|----------------|
| SLP2 | \$2,160.00 |
| SLNL | \$12,960.00 |
| SLNV | \$4,320.00 |
| SLPC | \$14,400.00 |
| SLPE | \$14,400.00 |
| SLPL | \$12,960.00 |
| SLPT | \$10,800.00 |
| SLPV | \$4,320.00 |
| SLPX | \$7,200.00 |
| SLR1 | \$1,296.00 |
| SLR2 | \$2,160.00 |
| SLRE | \$14,400.00 |
| SSZC | \$3,600.00 |
| SSZ1 | \$720.00 |
| SWS2 | \$936.00 |
| SSZE | \$3,600.00 |
| SSZL | \$3,600.00 |
| SSZT | \$2,880.00 |
| SSZV | \$1,440.00 |
| SSZX | \$2,160.00 |
| SUD1 | \$216.00 |
| SUF1 | \$432.00 |
| SUFC | \$3,600.00 |
| SUF2 | \$720.00 |
| SUFE | \$7,200.00 |
| SUFL | \$2,880.00 |
| SUFT | \$2,160.00 |
| SUFV | \$1,080.00 |
| SUFX | \$1,440.00 |
| SUG2 | \$720.00 |
| SUG1 | \$432.00 |
| SUGC | \$3,600.00 |
| T56A | \$164.80 |
| T56B | \$164.80 |
| T5FF | \$150.40 |
| T5FG | \$150.40 |
| T5FM | \$143.20 |
| T56C | \$164.80 |

| ITEM | CONTRACT PRICE |
|------|----------------|
| T5L1 | \$329.60 |
| SLRX | \$7,200.00 |
| SLB1 | \$129.60 |
| SLRC | \$14,400.00 |
| SLRL | \$12,960.00 |
| SLRV | \$4,320.00 |
| SLB2 | \$259.20 |
| SLBA | \$129.60 |
| SLBE | \$2,160.00 |
| SLBC | \$1,728.00 |
| SLBL | \$1,296.00 |
| SLT1 | \$86.40 |
| SLT2 | \$172.80 |
| SLTC | \$1,152.00 |
| SLTE | \$2,880.00 |
| SLBT | \$864.00 |
| SLBV | \$311.04 |
| SLBX | \$432.00 |
| SLC1 | \$432.00 |
| SLC2 | \$720.00 |
| SLCA | \$288.00 |
| SLTL | \$864.00 |
| SLTT | \$576.00 |
| SLTV | \$207.36 |
| SLTX | \$288.00 |
| SLCC | \$288.00 |
| SLCE | \$7,200.00 |
| SLCL | \$2,880.00 |
| SLRT | \$10,800.00 |
| T5LE | \$244.00 |
| T2K1 | \$220.00 |
| T2P1 | \$220.00 |
| T2PX | \$220.00 |
| T5L3 | \$329.60 |
| T5LP | \$244.00 |
| T25B | \$220.00 |
| T2RH | \$379.20 |
| T25C | \$379.20 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| T2RJ | \$379.20 |
| T5MC | \$26,280.00 |
| T2RK | \$638.40 |
| T5LX | \$244.00 |
| T5ML | \$15,840.00 |
| T25D | \$379.20 |
| T2X1 | \$1,030.40 |
| T2X2 | \$1,030.40 |
| T5MX | \$3,690.00 |
| T2X3 | \$579.20 |
| T25E | \$638.40 |
| T25S | \$379.20 |
| T2RL | \$851.20 |
| T5NL | \$60.00 |
| T2X4 | \$579.20 |
| T5PR | \$95.20 |
| T5R0 | \$244.00 |
| T5SC | \$5,940.00 |
| T5SU | \$95.40 |
| SLCT | \$2,160.00 |
| SLCV | \$1,080.00 |
| SLCX | \$1,440.00 |
| SLW1 | \$129.60 |
| SLW2 | \$216.00 |
| SLWC | \$2,880.00 |
| SLWE | \$3,600.00 |
| SLWL | \$2,160.00 |
| SLWT | \$1,440.00 |
| SLWX | \$720.00 |
| SLX1 | \$129.60 |
| SLD1 | \$1,296.00 |
| SLDC | \$14,400.00 |
| SLDE | \$14,400.00 |
| SLD2 | \$2,160.00 |
| SLX2 | \$216.00 |
| SLXC | \$2,880.00 |
| SLXE | \$3,600.00 |
| SLXL | \$2,160.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SLXT | \$1,440.00 |
| SLXV | \$432.00 |
| SLXX | \$720.00 |
| SLY1 | \$1,296.00 |
| SLDL | \$12,960.00 |
| SLDT | \$10,800.00 |
| SLDX | \$7,200.00 |
| SLYC | \$14,400.00 |
| SLDV | \$4,320.00 |
| T5SX | \$834.00 |
| T5SL | \$3,570.00 |
| T5UC | \$419.40 |
| T5V2 | \$329.60 |
| T5VT | \$90.40 |
| T5WC | \$36.00 |
| T5V1 | \$329.60 |
| T5XC | \$906.40 |
| T528 | \$164.80 |
| T52D | \$1,318.40 |
| T5XE | \$329.60 |
| T52C | \$906.40 |
| T545 | \$95.40 |
| T5F1 | \$180.00 |
| T5F2 | \$90.40 |
| T5F8 | \$239.20 |
| TIOH | \$385.60 |
| TRUH | \$1,324.80 |
| TRUM | \$1,324.80 |
| TRMH | \$2,064.00 |
| TRMM | \$2,064.00 |
| TSMB | \$163.20 |
| TSMC | \$163.20 |
| WPMD | \$84.00 |
| SLF1 | \$129.60 |
| SLY2 | \$2,160.00 |
| SLYE | \$14,400.00 |
| SLYL | \$12,960.00 |
| SLF2 | \$216.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SLFC | \$2,880.00 |
| SLFE | \$3,600.00 |
| SLFL | \$2,160.00 |
| SLFT | \$1,440.00 |
| SLFV | \$432.00 |
| SLFX | \$720.00 |
| SLG1 | \$129.60 |
| SLG2 | \$216.00 |
| SLGC | \$2,880.00 |
| SLGE | \$3,600.00 |
| SLGL | \$2,160.00 |
| SLGT | \$1,440.00 |
| SLYT | \$10,800.00 |
| SLYV | \$4,320.00 |
| SLYX | \$7,200.00 |
| SMAE | \$1,080.00 |
| SMBS | \$3,600.00 |
| SNFT | \$576.00 |
| SLGV | \$432.00 |
| SLGX | \$720.00 |
| SNFV | \$216.00 |
| SNF2 | \$129.60 |
| SNFC | \$1,440.00 |
| VS28 | \$148.80 |
| VS43 | \$220.00 |
| VSDE | \$479.20 |
| VSDP | \$596.00 |
| VS42 | \$220.00 |
| VSA1 | \$624.00 |
| VSA2 | \$744.00 |
| VSA3 | \$852.00 |
| VSA4 | \$528.00 |
| VSDH | \$596.00 |
| VSN1 | \$300.00 |
| VSNL | \$11,280.00 |
| VSG1 | \$24.00 |
| VSG2 | \$24.00 |
| VSG3 | \$210.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| VSG4 | \$900.00 |
| VSG5 | \$1,500.00 |
| VSNC | \$18,720.00 |
| VSNX | \$2,640.00 |
| VSX1 | \$208.00 |
| WPB5 | \$52.00 |
| WPCP | \$140.00 |
| WPFA | \$44.00 |
| WDF1 | \$208.00 |
| WPD1 | \$208.00 |
| SNFE | \$2,880.00 |
| SNRC | \$2,880.00 |
| SNFX | \$288.00 |
| SNFL | \$864.00 |
| SMG1 | \$1,296.00 |
| SMG2 | \$2,592.00 |
| SMGC | \$14,400.00 |
| SMGE | \$14,400.00 |
| SMGL | \$12,960.00 |
| SMGT | \$8,640.00 |
| SMGV | \$3,110.40 |
| SNG1 | \$129.60 |
| SNG2 | \$216.00 |
| SMGX | \$4,320.00 |
| SMHM | \$3,600.00 |
| SMJ1 | \$129.60 |
| SMJ2 | \$259.20 |
| SMJC | \$1,728.00 |
| SMJE | \$2,160.00 |
| SMJL | \$1,296.00 |
| SMJT | \$864.00 |
| SMM2 | \$576.00 |
| SNGV | \$432.00 |
| SMJV | \$311.04 |
| SMJX | \$432.00 |
| SMM1 | \$864.00 |
| SMMC | \$108.00 |
| SNGC | \$2,880.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| WSSB | \$136.00 |
| WPSB | \$680.00 |
| WPSC | \$1,088.00 |
| WPSP | \$216.00 |
| WPSA | \$136.00 |
| WPSM | \$180.00 |
| SNGE | \$3,600.00 |
| SNGL | \$2,160.00 |
| SNGT | \$1,440.00 |
| SMML | \$144.00 |
| SMMV | \$432.00 |
| SMN1 | \$129.60 |
| SMME | \$93.60 |
| SMMT | \$216.00 |
| SMMX | \$288.00 |
| SMNL | \$1,296.00 |
| SMN2 | \$259.20 |
| SMNC | \$1,728.00 |
| SMNE | \$2,160.00 |
| SMNT | \$864.00 |
| SNH1 | \$129.60 |
| SMNV | \$311.04 |
| SNGX | \$720.00 |
| SNH2 | \$216.00 |
| SNHC | \$2,880.00 |
| SMP1 | \$864.00 |
| SMP2 | \$1,152.00 |
| SMPL | \$7,200.00 |
| SMPT | \$5,400.00 |
| SMPV | \$2,160.00 |
| SMPX | \$2,880.00 |
| SMT1 | \$129.60 |
| SMT2 | \$216.00 |
| SNHE | \$3,600.00 |
| SMST | \$3,600.00 |
| SNHL | \$2,160.00 |
| SNHT | \$1,440.00 |
| SNHX | \$720.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SMTE | \$3,600.00 |
| SNHV | \$432.00 |
| SMTC | \$2,880.00 |
| SMTL | \$2,160.00 |
| SMTT | \$1,440.00 |
| SMTV | \$432.00 |
| SMTX | \$720.00 |
| SMUC | \$3,600.00 |
| SMUE | \$3,600.00 |
| SMV1 | \$129.60 |
| SMV2 | \$216.00 |
| SNJE | \$3,600.00 |
| SMVC | \$2,800.00 |
| SNJ1 | \$129.60 |
| SNJ2 | \$216.00 |
| SNJC | \$2,880.00 |
| SMVL | \$2,160.00 |
| SMVE | \$3,600.00 |
| SMVT | \$1,440.00 |
| SMVV | \$432.00 |
| SMVX | \$720.00 |
| SMW2 | \$216.00 |
| SMWE | \$3,600.00 |
| SMW1 | \$129.60 |
| SMWC | \$2,880.00 |
| SNJL | \$2,160.00 |
| SNJT | \$1,440.00 |
| SNJV | \$432.00 |
| SNJX | \$720.00 |
| SMWL | \$2,160.00 |
| SMWT | \$1,440.00 |
| SMWX | \$720.00 |
| SMWV | \$432.00 |
| SMX1 | \$129.60 |
| SMX2 | \$259.20 |
| SMXE | \$2,160.00 |
| SMXL | \$1,296.00 |
| SNKC | \$2,880.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SNKE | \$3,600.00 |
| SMXC | \$1,728.00 |
| SNK1 | \$129.60 |
| SNK2 | \$216.00 |
| SMXV | \$311.04 |
| SMXT | \$864.00 |
| SMXX | \$432.00 |
| SMY1 | \$129.60 |
| SMY2 | \$259.20 |
| SMYC | \$1,728.00 |
| SNKL | \$2,160.00 |
| SNKT | \$1,440.00 |
| SNKV | \$432.00 |
| SMYE | \$2,160.00 |
| SGB1 | \$86.40 |
| SGBE | \$2,880.00 |
| SGBT | \$576.00 |
| SGBX | \$288.00 |
| SGC2 | \$184.00 |
| SGCC | \$1,152.00 |
| SGCE | \$2,880.00 |
| SGCT | \$576.00 |
| SGCV | \$207.36 |
| SGDV | \$1,080.00 |
| SGF1 | \$1,296.00 |
| SHVL | \$2,160.00 |
| SHVT | \$1,440.00 |
| SMYL | \$1,296.00 |
| SMYT | \$864.00 |
| SMYV | \$311.04 |
| SMYX | \$432.00 |
| SNKX | \$720.00 |
| SMZ2 | \$216.00 |
| SMZE | \$3,600.00 |
| SMZL | \$2,160.00 |
| SMZ1 | \$129.60 |
| SMZC | \$2,880.00 |
| SMZV | \$432.00 |

| ITEM | CONTRACT PRICE |
|------|----------------|
| SNL1 | \$86.40 |
| SNL2 | \$129.60 |
| SMZT | \$1,440.00 |
| SMZX | \$720.00 |
| SNLC | \$1,440.00 |
| SNLL | \$864.00 |
| SNLE | \$2,880.00 |
| SNB1 | \$129.60 |
| SNBC | \$2,880.00 |
| SNB2 | \$216.00 |
| SNBE | \$3,600.00 |
| SNLT | \$576.00 |
| SNLV | \$216.00 |
| SNLX | \$288.00 |
| SNM1 | \$129.60 |
| SNBL | \$2,160.00 |
| SNBT | \$1,440.00 |
| SGCL | \$864.00 |
| SGCX | \$288.00 |
| SGF2 | \$2,160.00 |
| SHVV | \$432.00 |
| SHVX | \$720.00 |
| SGWV | \$207.36 |
| SGWX | \$288.00 |
| SGFX | \$7,200.00 |
| SHW1 | \$129.60 |
| SHA1 | \$720.00 |
| SGK1 | \$129.60 |
| SGK2 | \$216.00 |
| SHAC | \$3,600.00 |
| SHAE | \$3,600.00 |
| SGKC | \$2,880.00 |
| SGKE | \$3,600.00 |
| SGKL | \$2,160.00 |
| SHA2 | \$1,080.00 |
| SHAL | \$3,600.00 |
| SGKV | \$432.00 |
| SGKT | \$1,440.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SHC1 | \$86.40 |
| SHC2 | \$172.80 |
| SHCC | \$1,152.00 |
| SHAT | \$2,880.00 |
| SHAV | \$1,440.00 |
| SHAX | \$2,160.00 |
| SGKX | \$720.00 |
| SNBX | \$720.00 |
| SNC1 | \$129.60 |
| SNBV | \$432.00 |
| SNMC | \$2,880.00 |
| SNME | \$3,600.00 |
| SNM2 | \$216.00 |
| SNML | \$2,160.00 |
| SNC2 | \$216.00 |
| SNCC | \$2,880.00 |
| SNCE | \$3,600.00 |
| SNCL | \$2,160.00 |
| SNCT | \$1,440.00 |
| SND1 | \$86.40 |
| SNCV | \$432.00 |
| SNCX | \$720.00 |
| SND2 | \$129.60 |
| SNMT | \$1,440.00 |
| SNMV | \$432.00 |
| SNMX | \$720.00 |
| SNN1 | \$129.60 |
| SNDC | \$1,440.00 |
| SNDE | \$2,880.00 |
| SNDL | \$864.00 |
| SNDT | \$576.00 |
| SNDV | \$216.00 |
| SNDX | \$288.00 |
| SNNC | \$2,880.00 |
| SNNV | \$432.00 |
| SGL1 | \$129.60 |
| SGL2 | \$222.40 |
| SGLC | \$2,880.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SHCT | \$576.00 |
| SHCV | \$207.36 |
| SHCE | \$2,880.00 |
| SHCL | \$864.00 |
| SHCX | \$288.00 |
| SGLV | \$432.00 |
| SGLX | \$720.00 |
| SHD2 | \$172.80 |
| SHD1 | \$86.40 |
| SGLE | \$3,600.00 |
| SGLL | \$2,160.00 |
| SGLT | \$1,440.00 |
| SHDE | \$2,880.00 |
| SHDC | \$1,152.00 |
| SHDL | \$864.00 |
| SHDT | \$576.00 |
| SHDX | \$288.00 |
| SGMC | \$1,152.00 |
| SGME | \$2,880.00 |
| SHDV | \$207.36 |
| SGM1 | \$129.60 |
| SGM2 | \$216.00 |
| SGMT | \$576.00 |
| SGMV | \$207.36 |
| SGML | \$864.00 |
| SNN2 | \$216.00 |
| SNNE | \$3,600.00 |
| SNNL | \$2,160.00 |
| SNNT | \$1,440.00 |
| SNE1 | \$129.60 |
| SNE2 | \$216.00 |
| SNEC | \$2,880.00 |
| SNP1 | \$129.60 |
| SNP2 | \$216.00 |
| SNPC | \$2,880.00 |
| SNPE | \$3,600.00 |
| SNEE | \$3,600.00 |
| SNNX | \$720.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| SNPL | \$2,160.00 |
| SNEL | \$2,160.00 |
| SNET | \$1,440.00 |
| SNEX | \$720.00 |
| SNEV | \$432.00 |
| SNPV | \$432.00 |
| SNPT | \$1,440.00 |
| SNPX | \$720.00 |
| SNR1 | \$129.60 |
| SNR2 | \$216.00 |
| SNF1 | \$86.40 |
| SNRE | \$3,600.00 |
| SNRL | \$2,160.00 |
| SNRT | \$1,440.00 |
| SNRV | \$432.00 |
| BMS1 | \$948.80 |
| BMS2 | \$544.00 |
| BM52 | \$499.20 |
| BMS3 | \$499.20 |
| CRM1 | \$960.00 |
| CRM2 | \$960.00 |
| BM10 | \$147.20 |
| CRM4 | \$320.00 |
| CRM7 | \$960.00 |
| CRMB | \$520.00 |
| DI9P | \$288.00 |
| CRM8 | \$960.00 |
| ESPS | \$120.00 |
| F9YG | \$672.00 |
| LSKA | \$400.00 |
| MCKA | \$108.00 |
| MCKD | \$60.48 |
| MCKM | \$108.00 |
| MCKU | \$60.48 |
| MCKZ | \$842.40 |
| MCK1 | \$842.40 |
| MP60 | \$2,400.00 |
| SGFE | \$14,400.00 |

| ITEM | CONTRACT PRICE |
|------------|----------------|
| SGFT | \$10,800.00 |
| SFP1 | \$86.40 |
| SGFC | \$14,400.00 |
| SGFL | \$12,960.00 |
| SGFV | \$4,320.00 |
| SFP2 | \$184.32 |
| SFPC | \$1,152.00 |
| SFPE | \$2,880.00 |
| SFPT | \$576.00 |
| SFPV | \$207.36 |
| SFPX | \$288.00 |
| SGB2 | \$172.80 |
| SGBC | \$1,152.00 |
| SGBL | \$864.00 |
| SGBV | \$207.36 |
| SGC1 | \$86.40 |
| SFPL | \$864.00 |
| WP81 | \$200.00 |
| WP82 | \$360.00 |
| WP83 | \$560.00 |
| WPP5 | \$768.00 |
| SLER | \$27.65 |
| WPRA | \$1,264.00 |
| SCR1 | \$960.00 |
| TI5P | \$288.00 |
| TI6P | \$288.00 |
| TI9P | \$288.00 |
| SSSP | \$368.64 |
| APK1 | \$0.00 |
| APK2 | \$0.00 |
| APK3 | \$0.00 |
| SSVS | \$476.00 |
| SSTSIMPLES | \$1,030.40 |
| DSAF | \$1,152.00 |
| SLAV | \$80.00 |
| SHH2 | \$1,296.00 |
| SHH1 | \$864.00 |
| ESSM | \$192.00 |

| ITEM | CONTRACT PRICE |
|-------------|-----------------------|
| ESSS | \$192.00 |
| ESSX | \$192.00 |
| T550 | \$476.00 |
| VP50 | \$476.00 |
| VP51 | \$476.00 |
| VS27 | \$316.00 |
| SHHX | \$2,592.00 |
| SHHC | \$4,320.00 |
| SHHE | \$4,320.00 |
| SHHL | \$4,320.00 |
| SHHT | \$3,456.00 |
| SHHV | \$1,728.00 |
| WPP6 | \$1,456.00 |
| WPP7 | \$2,416.00 |
| WMAP | \$1,352.00 |
| W9SM | \$41.60 |
| WMAV | \$1,864.00 |
| WMAX | \$2,544.00 |
| WMDE | \$331.20 |
| WMDP | \$332.00 |
| WMEL | \$332.00 |
| WMEM | \$840.00 |
| WMFB | \$332.00 |
| WMLC | \$244.00 |
| WMGC | \$756.00 |
| WMMW | \$840.00 |
| WMM7 | \$840.00 |
| WMPR | \$1,268.00 |
| WMPS | \$840.00 |
| WSMS | \$796.00 |
| WMSM | \$180.00 |
| WSMT | \$1,192.00 |
| WMU2 | \$424.00 |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Software Consulting Services | Offerors Response |
|--|--------------------------|
| All services offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| Hourly or Daily Rate For Software Consulting Services | \$295/hr or \$2,360/day |
| | |
| | |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Design - For Production Equipment Only | Offerors Response |
|--|--------------------------|
| All Design Services offered for this category shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| | |
| Hourly or Daily Rate For Design Services | \$295/hr or \$2,360/day |
| | |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Assembly/Installation/Software Integration - For Production Equipment Only | Offerors Response |
|---|--|
| The service offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| | |
| Hourly or Daily Rate For Services | DMT: \$275/hr. or \$2,185/day PBS: \$295/hr. or \$2,360/day |
| | |

NO VOLUME OR TERM DISCOUNTS INCLUDED

| Equipment Lease | Offerors Response |
|--|-------------------|
| All services offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work. | |
| | |
| Percentage (%) Discount off MSRP/Catalog | 9.45-45%* |
| <i>*see product category tabs for details of the discounting related to the products being offered for financing.</i> | |
| | |