



Table of Contents

State of Georgia Catalog

Mailing & Accessories
Openers & Accessories
Inserters & Accessories
Folders & Accessories
Mail Related Software
Meter Rentals & Subscriptions
Remaining Equipment
Supplies

Revised December 2017

The information contained herein is proprietary and confidential, and should not be disclosed without Pitney Bowes Inc.'s prior written consent.

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
1FAW	SENDPRO P SERIES DFWORKS INTERFACE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
MW90067	SENDPRO P SERIES POWER DISTRIBUTION KIT	\$100.00	33.70%	\$66.30	#N/A	#N/A	\$2.14	N/A	N/A	\$1.68	N/A	N/A	\$1.41	N/A	N/A
107-MST-45	BASIC TABLE - 45-1/2 IN.	\$514.00	26.56%	\$377.48	#N/A	#N/A	\$12.19	N/A	N/A	\$9.59	N/A	N/A	\$8.04	N/A	N/A
MP30	15/30 LB WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	\$171.70	#N/A	\$0.00	\$0.00	\$15.95	\$0.00	\$0.00	\$15.95	\$0.00	\$0.00	\$15.95
107-MST-68	BASIC TABLE - 68 IN.	\$584.00	26.56%	\$428.89	#N/A	#N/A	\$13.85	N/A	N/A	\$10.89	N/A	N/A	\$9.14	N/A	N/A
MP49	70/149 LB WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	\$221.85	#N/A	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61
SVWX	CONSOLE EXTENSION KIT	\$510.00	12.28%	\$447.37	#N/A	#N/A	\$14.45	N/A	N/A	\$11.36	N/A	N/A	\$9.53	N/A	N/A
MW96000	WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
CP-6028	MODULAR TABLE - 60 IN.	\$1,255.00	26.56%	\$921.67	#N/A	#N/A	\$29.77	N/A	N/A	\$23.41	N/A	N/A	\$19.63	N/A	N/A
1FWV	5 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$1,730.00	22.60%	\$1,339.00	#N/A	#N/A	\$43.25	N/A	N/A	\$34.01	N/A	N/A	\$28.52	N/A	N/A
1FWW	10 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,150.00	22.56%	\$1,665.00	#N/A	#N/A	\$53.78	N/A	N/A	\$42.29	N/A	N/A	\$35.46	N/A	N/A
1FW5	15 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,465.00	22.56%	\$1,909.00	#N/A	#N/A	\$61.66	N/A	N/A	\$48.49	N/A	N/A	\$40.66	N/A	N/A
1FWX	15 LB INTERFACED WEIGHING (SCALE/STAND BEHIND UNIT)	\$2,465.00	22.56%	\$1,909.00	#N/A	#N/A	\$61.66	N/A	N/A	\$48.49	N/A	N/A	\$40.66	N/A	N/A
1FW6	30 LB INTERFACED WEIGHING (SCALE LEFT OR RIGHT OF UNIT)	\$2,820.00	22.16%	\$2,195.00	#N/A	#N/A	\$70.90	N/A	N/A	\$55.75	N/A	N/A	\$46.75	N/A	N/A
1FW7	70 LB INTERFACED WEIGHING	\$3,145.00	22.45%	\$2,439.00	#N/A	#N/A	\$78.78	N/A	N/A	\$61.95	N/A	N/A	\$51.95	N/A	N/A
1FW8	149 LB INTERFACED WEIGHING	\$4,355.00	22.48%	\$3,376.00	#N/A	#N/A	\$109.04	N/A	N/A	\$85.75	N/A	N/A	\$71.91	N/A	N/A
CP-7228	MODULAR TABLE - 72 IN.	\$1,350.00	26.56%	\$991.44	#N/A	#N/A	\$32.02	N/A	N/A	\$25.18	N/A	N/A	\$21.12	N/A	N/A
M07-6801	STORAGE TABLE - 68 IN.	\$1,352.00	26.56%	\$992.91	#N/A	#N/A	\$32.07	N/A	N/A	\$25.22	N/A	N/A	\$21.15	N/A	N/A
MSPS	SENDPRO P SERIES POWER STACKER	\$2,305.00	33.70%	\$1,528.22	\$294.95	#N/A	\$49.36	\$0.00	\$27.40	\$38.82	\$0.00	\$27.40	\$32.55	\$0.00	\$27.40
MW90007	SENDPRO P/CONNECT+ SERIES DROP STACKER	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
SVWE	CONSOLE	\$1,920.00	26.56%	\$1,410.05	#N/A	#N/A	\$45.54	N/A	N/A	\$35.82	N/A	N/A	\$30.03	N/A	N/A
MW90806	POWER STACKER EXTENSION	\$720.00	33.70%	\$477.36	#N/A	#N/A	\$15.42	N/A	N/A	\$12.12	N/A	N/A	\$10.17	N/A	N/A
1FR3	USPS PRESORTXTRA RATES	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APFB	COLOR GRAPHICS PRINTING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APFD	ENERGY STAR ENABLED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
AZBK	ENERGY STAR ENABLED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
SVWA	SENDPRO P SERIES CONSOLE WITH SCALE STAND	\$2,130.00	33.70%	\$1,412.19	#N/A	#N/A	\$45.61	N/A	N/A	\$35.87	N/A	N/A	\$30.08	N/A	N/A
NVAA	PROFESSIONAL SERVICES - LEVEL 1	\$201.00	16.00%	\$168.84	#N/A	#N/A	\$5.45	N/A	N/A	\$4.29	N/A	N/A	\$3.60	N/A	N/A
NVBA	DEPLOYMENT SERVICES - LEVEL 1	\$304.00	16.00%	\$255.36	#N/A	#N/A	\$8.25	N/A	N/A	\$6.49	N/A	N/A	\$5.44	N/A	N/A
1FR4	USPS BRM RATES	\$510.00	21.18%	\$402.00	#N/A	#N/A	\$12.98	N/A	N/A	\$10.21	N/A	N/A	\$8.56	N/A	N/A
AZBG	BLACK GRAPHICS UPGRADE	\$720.00	33.70%	\$477.36	#N/A	#N/A	\$15.42	N/A	N/A	\$12.12	N/A	N/A	\$10.17	N/A	N/A
NVAB	PROFESSIONAL SERVICES - LEVEL 2	\$510.00	16.00%	\$428.40	#N/A	#N/A	\$13.84	N/A	N/A	\$10.88	N/A	N/A	\$9.12	N/A	N/A
NVBB	DEPLOYMENT SERVICES - LEVEL 2	\$510.00	16.00%	\$428.40	#N/A	#N/A	\$13.84	N/A	N/A	\$10.88	N/A	N/A	\$9.12	N/A	N/A
NVBC	DEPLOYMENT SERVICES - LEVEL 3	\$819.00	16.00%	\$687.96	#N/A	#N/A	\$22.22	N/A	N/A	\$17.47	N/A	N/A	\$14.65	N/A	N/A
AZBE	SENDPRO P SERIES MONO PRINT MODULE	\$0.00	0.00%	\$0.00	\$391.85	#N/A	\$0.00	\$0.00	\$36.41	\$0.00	\$0.00	\$36.41	\$0.00	\$0.00	\$36.41
AZBL	SENDPRO P2000 COLOR PRINT MODULE	\$0.00	0.00%	\$0.00	\$488.75	#N/A	\$0.00	\$0.00	\$45.41	\$0.00	\$0.00	\$45.41	\$0.00	\$0.00	\$45.41
AZBM	SENDPRO P3000 COLOR PRINT MODULE	\$0.00	0.00%	\$0.00	\$488.75	#N/A	\$0.00	\$0.00	\$45.41	\$0.00	\$0.00	\$45.41	\$0.00	\$0.00	\$45.41
AZBF	SENDPRO P1000 COLOR PRINT MODULE	\$2,095.00	16.00%	\$1,759.80	\$488.75	#N/A	\$56.84	\$0.00	\$45.41	\$44.70	\$0.00	\$45.41	\$37.48	\$0.00	\$45.41
AZCJ	SENDPRO P1500 COLOR PRINT MODULE	\$2,095.00	16.00%	\$1,759.80	\$488.75	#N/A	\$56.84	\$0.00	\$45.41	\$44.70	\$0.00	\$45.41	\$37.48	\$0.00	\$45.41
APFM	LASER PRINTER ENABLED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
NVAC	PROFESSIONAL SERVICES - LEVEL 3	\$852.00	16.00%	\$715.68	#N/A	#N/A	\$23.12	N/A	N/A	\$18.18	N/A	N/A	\$15.24	N/A	N/A
MW90147	WIRELESS KEYBOARD	\$205.00	22.93%	\$158.00	#N/A	#N/A	\$5.10	N/A	N/A	\$4.01	N/A	N/A	\$3.37	N/A	N/A
NVAD	PROFESSIONAL SERVICES - LEVEL 4	\$1,066.00	16.00%	\$895.44	#N/A	#N/A	\$28.92	N/A	N/A	\$22.74	N/A	N/A	\$19.07	N/A	N/A
NVWE	INVIEW DASHBOARD SET UP & TRAINING	\$209.00	16.00%	\$175.56	#N/A	#N/A	\$5.67	N/A	N/A	\$4.46	N/A	N/A	\$3.74	N/A	N/A
NVBD	DEPLOYMENT SERVICES - LEVEL 4	\$1,540.00	16.00%	\$1,293.60	#N/A	#N/A	\$41.78	N/A	N/A	\$32.86	N/A	N/A	\$27.55	N/A	N/A
NV10	INVIEW TMR WEB ACCT BUNDLE - SINGLE UNIT ONLY	\$1,045.00	12.28%	\$916.67	#N/A	#N/A	\$29.61	N/A	N/A	\$23.28	N/A	N/A	\$19.53	N/A	N/A
NV21	INVIEW DASHBOARD TWO OR MORE SITES	\$1,240.00	12.28%	\$1,087.73	#N/A	#N/A	\$35.13	N/A	N/A	\$27.63	N/A	N/A	\$23.17	N/A	N/A
NVAE	PROFESSIONAL SERVICES - LEVEL 5	\$1,923.00	16.00%	\$1,615.32	#N/A	#N/A	\$52.17	N/A	N/A	\$41.03	N/A	N/A	\$34.41	N/A	N/A
NV2A	INVIEW CUSTOM REPORTS AND TRAINING	\$510.00	16.00%	\$428.40	#N/A	#N/A	\$13.84	N/A	N/A	\$10.88	N/A	N/A	\$9.12	N/A	N/A
MW90650	ROLL TAPE KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
MW90020	SIDE GUIDE - SENDPRO P3000/CONNECT+ 3000	\$510.00	33.70%	\$338.13	#N/A	#N/A	\$10.92	N/A	N/A	\$8.59	N/A	N/A	\$7.20	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
APKE	SENDPRO P RECEIVING APP FEATURE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APKF	SENDPRO P SHIPPING APP FEATURE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
MSPQKIT	CONNECT+™ SENDSUITE INTERFACE KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APF8	CONNECT+ /SENDPRO P SERIES VERTICAL MARKET FONTS	\$155.00	33.70%	\$102.77	#N/A	#N/A	\$3.32	N/A	N/A	\$2.61	N/A	N/A	\$2.19	N/A	N/A
APF9	CONNECT+ /SENDPRO P CREATIVE FONTS	\$155.00	33.70%	\$102.77	#N/A	#N/A	\$3.32	N/A	N/A	\$2.61	N/A	N/A	\$2.19	N/A	N/A
NVBE	DEPLOYMENT SERVICES - LEVEL 5	\$3,085.00	16.00%	\$2,591.40	#N/A	#N/A	\$83.70	N/A	N/A	\$65.82	N/A	N/A	\$55.20	N/A	N/A
NVAF	PROFESSIONAL SERVICES - LEVEL 6	\$3,744.00	16.00%	\$3,144.96	#N/A	#N/A	\$101.58	N/A	N/A	\$79.88	N/A	N/A	\$66.99	N/A	N/A
SVWD	ADDITIONAL SCALE STAND FOR SENDPRO P SERIES CONSOLE	\$260.00	23.85%	\$198.00	#N/A	#N/A	\$6.40	N/A	N/A	\$5.03	N/A	N/A	\$4.22	N/A	N/A
SVWB	BRIDGE FOR SENDPRO P SERIES CONSOLE	\$475.00	26.56%	\$348.84	#N/A	#N/A	\$11.27	N/A	N/A	\$8.86	N/A	N/A	\$7.43	N/A	N/A
APG2	CONNECT+ /SENDPRO P SERIES DUAL RATING ACCOUNTING	\$1,045.00	12.28%	\$916.67	#N/A	#N/A	\$29.61	N/A	N/A	\$23.28	N/A	N/A	\$19.53	N/A	N/A
MW90006	POWER STACKER PORTRAIT FLATS KIT	\$510.00	12.28%	\$447.37	#N/A	#N/A	\$14.45	N/A	N/A	\$11.36	N/A	N/A	\$9.53	N/A	N/A
1FS1	USPS SPECIAL SERVICES SOFTWARE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
SVWC	DOUBLE DRAWER AND DOOR KIT FOR SENDPRO P SERIES CONSOLE	\$1,100.00	33.70%	\$729.30	#N/A	#N/A	\$23.56	N/A	N/A	\$18.52	N/A	N/A	\$15.53	N/A	N/A
ERPP	E-CERTIFIED/ERR PRODUCTIVITY PACK	\$1,587.00	12.28%	\$1,392.12	#N/A	#N/A	\$44.97	N/A	N/A	\$35.36	N/A	N/A	\$29.65	N/A	N/A
MP3W	15/30 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	0.00%	\$0.00	\$171.70	#N/A	\$0.00	\$0.00	\$15.95	\$0.00	\$0.00	\$15.95	\$0.00	\$0.00	\$15.95
MP4W	70 LB WEIGHTS & MEASURES APPROVED OPTION	\$0.00	0.00%	\$0.00	\$221.85	#N/A	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61
N199	SCALE STAND (MP30)	\$100.00	33.70%	\$66.30	#N/A	#N/A	\$2.14	N/A	N/A	\$1.68	N/A	N/A	\$1.41	N/A	N/A
MSF4	CONNECT+1000/SENDPRO P1000 DLA PRELOADED FEEDER	\$0.00	0.00%	\$0.00	\$316.20	#N/A	\$0.00	\$0.00	\$29.38	\$0.00	\$0.00	\$29.38	\$0.00	\$0.00	\$29.38
APSA	130 LPM SPEED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APSD	130/70 LPM SPEED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APSG	165/105 LPM SPEED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APSB	160 LPM SPEED	\$785.00	30.64%	\$544.48	#N/A	#N/A	\$17.59	N/A	N/A	\$13.83	N/A	N/A	\$11.60	N/A	N/A
APSH	220/135 LPM SPEED	\$1,560.00	30.32%	\$1,087.00	#N/A	#N/A	\$35.11	N/A	N/A	\$27.61	N/A	N/A	\$23.15	N/A	N/A
APSE	160/95 LPM SPEED	\$1,835.00	30.64%	\$1,272.76	#N/A	#N/A	\$41.11	N/A	N/A	\$32.33	N/A	N/A	\$27.11	N/A	N/A
APSC	180 LPM SPEED	\$2,610.00	30.64%	\$1,810.30	#N/A	#N/A	\$58.47	N/A	N/A	\$45.98	N/A	N/A	\$38.56	N/A	N/A
APSF	180/115 LPM SPEED	\$4,195.00	30.64%	\$2,909.65	#N/A	#N/A	\$93.98	N/A	N/A	\$73.91	N/A	N/A	\$61.98	N/A	N/A
APSJ	270/170 LPM SPEED	\$6,295.00	33.70%	\$4,173.59	#N/A	#N/A	\$134.81	N/A	N/A	\$106.01	N/A	N/A	\$88.90	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
APSK	310/205 LPM SPEED	\$13,645.00	22.41%	\$10,587.00	#N/A	#N/A	\$341.96	N/A	N/A	\$268.91	N/A	N/A	\$225.50	N/A	N/A
MSD1	10" COLOR TOUCH DISPLAY	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MSD2	15" COLOR TOUCH DISPLAY	\$930.00	19.25%	\$751.00	\$0.00	#N/A	\$24.26	\$0.00	\$0.00	\$19.08	\$0.00	\$0.00	\$16.00	\$0.00	\$0.00
1FW1	DIFFERENTIAL WEIGHING FEATURE CODE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
MP0X	DIFFERENTIAL WEIGHING FOR 2 LB, 5 LB, OR 10 LB SCALE	\$205.00	22.93%	\$158.00	#N/A	#N/A	\$5.10	N/A	N/A	\$4.01	N/A	N/A	\$3.37	N/A	N/A
MP3X	DIFFERENTIAL WEIGHING FOR 15 LB OR 30 LB SCALE	\$415.00	22.65%	\$321.00	#N/A	#N/A	\$10.37	N/A	N/A	\$8.15	N/A	N/A	\$6.84	N/A	N/A
MP4X	DIFFERENTIAL WEIGHING FOR 70 LB SCALE	\$930.00	21.72%	\$728.00	#N/A	#N/A	\$23.51	N/A	N/A	\$18.49	N/A	N/A	\$15.51	N/A	N/A
MP5X	DIFFERENTIAL WEIGHING FOR 149 LB SCALE	\$1,255.00	22.55%	\$972.00	#N/A	#N/A	\$31.40	N/A	N/A	\$24.69	N/A	N/A	\$20.70	N/A	N/A
MSF5	CONNECT+2000/SENDPRO P2000 DLA PRELOADED FEEDER	\$0.00	0.00%	\$0.00	\$678.30	#N/A	\$0.00	\$0.00	\$63.01	\$0.00	\$0.00	\$63.01	\$0.00	\$0.00	\$63.01
MW90705	CONNECT+/SENDPRO P SERIES PC SYSTEM CONNECT	\$155.00	24.52%	\$117.00	#N/A	#N/A	\$3.78	N/A	N/A	\$2.97	N/A	N/A	\$2.49	N/A	N/A
MW97182	WIRELESS LAN ADAPTER	\$155.00	24.52%	\$117.00	#N/A	#N/A	\$3.78	N/A	N/A	\$2.97	N/A	N/A	\$2.49	N/A	N/A
MW90701	100' LAN CABLE	\$205.00	22.93%	\$158.00	#N/A	#N/A	\$5.10	N/A	N/A	\$4.01	N/A	N/A	\$3.37	N/A	N/A
MW90702	WIRELESS 4-PORT ROUTER.	\$300.00	33.70%	\$198.90	#N/A	#N/A	\$6.42	N/A	N/A	\$5.05	N/A	N/A	\$4.24	N/A	N/A
AZBA	SENDPRO P1000 SERIES	\$7,310.00	26.56%	\$5,368.46	\$215.59	#N/A	\$173.40	\$0.00	\$20.03	\$136.36	\$0.00	\$20.03	\$114.35	\$0.00	\$20.03
AZCG	SENDPRO P1500 SERIES PACKAGE (120/60 LPM)	\$9,660.00	22.52%	\$7,484.40	\$481.59	#N/A	\$241.75	\$0.00	\$44.74	\$190.10	\$0.00	\$44.74	\$159.42	\$0.00	\$44.74
AZBB	SENDPRO P2000 SERIES	\$13,535.00	26.56%	\$9,940.10	\$520.66	#N/A	\$321.07	\$0.00	\$48.37	\$252.48	\$0.00	\$48.37	\$211.72	\$0.00	\$48.37
AZBC	SENDPRO P3000 SERIES NON-WOW	\$13,260.00	35.74%	\$8,520.88	\$1,451.15	#N/A	\$275.22	\$0.00	\$134.81	\$216.43	\$0.00	\$134.81	\$181.49	\$0.00	\$134.81
AZBD	SENDPRO P3000 SERIES WOW	\$19,310.00	35.74%	\$12,408.61	\$1,451.15	#N/A	\$400.80	\$0.00	\$134.81	\$315.18	\$0.00	\$134.81	\$264.30	\$0.00	\$134.81
APA1	50 DEPT ANALYTICS	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
APA2	100 DEPT ANALYTICS	\$625.00	33.70%	\$414.38	#N/A	#N/A	\$13.38	N/A	N/A	\$10.53	N/A	N/A	\$8.83	N/A	N/A
APA4	500 DEPT ANALYTICS	\$1,350.00	30.00%	\$945.00	#N/A	#N/A	\$30.52	N/A	N/A	\$24.00	N/A	N/A	\$20.13	N/A	N/A
APA5	1000 DEPT ANALYTICS	\$1,520.00	31.25%	\$1,045.00	#N/A	#N/A	\$33.75	N/A	N/A	\$26.54	N/A	N/A	\$22.26	N/A	N/A
APA7	2000 DEPT ANALYTICS	\$1,835.00	20.16%	\$1,465.00	#N/A	#N/A	\$47.32	N/A	N/A	\$37.21	N/A	N/A	\$31.20	N/A	N/A
APA9	3000 DEPT ANALYTICS	\$2,360.00	20.13%	\$1,885.00	#N/A	#N/A	\$60.89	N/A	N/A	\$47.88	N/A	N/A	\$40.15	N/A	N/A
MSF6	CONNECT+3000/SENDPRO P3000 DLA PRELOADED FEEDER	\$0.00	0.00%	\$0.00	\$1,914.20	#N/A	\$0.00	\$0.00	\$177.83	\$0.00	\$0.00	\$177.83	\$0.00	\$0.00	\$177.83
MP4D	INTEGRATED WEIGHING PLATFORM FOR DM475	\$0.00	0.00%	\$0.00	\$70.55	#N/A	\$0.00	\$0.00	\$6.55	\$0.00	\$0.00	\$6.55	\$0.00	\$0.00	\$6.55

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MP9G	INTEGRATED WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	\$87.55	#N/A	\$0.00	\$0.00	\$8.13	\$0.00	\$0.00	\$8.13	\$0.00	\$0.00	\$8.13
MP96001	MP96001 - REMOTE DISPLAY SALES KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1GW2	2 LB INTEGRATED WEIGHING	\$760.00	43.90%	\$426.36	#N/A	#N/A	\$13.77	N/A	N/A	\$10.83	N/A	N/A	\$9.08	N/A	N/A
1GW5	5 LB INTEGRATED WEIGHING	\$1,130.00	43.90%	\$633.93	#N/A	#N/A	\$20.48	N/A	N/A	\$16.10	N/A	N/A	\$13.50	N/A	N/A
1GW9	10 LB INTEGRATED WEIGHING	\$1,445.00	43.90%	\$810.65	#N/A	#N/A	\$26.18	N/A	N/A	\$20.59	N/A	N/A	\$17.27	N/A	N/A
MP8R	INTEGRATED WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	\$10.20	#N/A	\$0.00	\$0.00	\$0.94	\$0.00	\$0.00	\$0.94	\$0.00	\$0.00	\$0.94
1FER	ERR RATES	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FS2	USPS SPECIAL SERVICES SOFTWARE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F9DA	USPS SPECIAL SERVICES TRAINING	\$76.00	28.95%	\$54.00	#N/A	#N/A	\$1.74	N/A	N/A	\$1.37	N/A	N/A	\$1.15	N/A	N/A
ERCL	E-RR REFERENCE NUMBER FEATURE ONLY	\$475.00	12.28%	\$416.67	#N/A	#N/A	\$13.46	N/A	N/A	\$10.58	N/A	N/A	\$8.88	N/A	N/A
1FY9	70 LPM FEATURE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FZK	80 LPM WOW SPEED	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FY8	95 LPM FEATURE	\$1,350.00	38.80%	\$826.20	#N/A	#N/A	\$26.69	N/A	N/A	\$20.99	N/A	N/A	\$17.60	N/A	N/A
1FZ9	120 LPM FEATURE	\$2,095.00	38.80%	\$1,282.14	#N/A	#N/A	\$41.41	N/A	N/A	\$32.57	N/A	N/A	\$27.31	N/A	N/A
MFD0	MAIL FINISHING PROJECT MANAGEMENT	\$847.00	16.00%	\$711.48	#N/A	#N/A	\$22.98	N/A	N/A	\$18.07	N/A	N/A	\$15.15	N/A	N/A
MFD1	MAIL FINISHING PROJECT MANAGEMENT	\$1,688.00	16.00%	\$1,417.92	#N/A	#N/A	\$45.80	N/A	N/A	\$36.02	N/A	N/A	\$30.20	N/A	N/A
F9DS	MAIL MACHINE TUNE UP	\$423.00	16.00%	\$355.32	#N/A	#N/A	\$11.48	N/A	N/A	\$9.03	N/A	N/A	\$7.57	N/A	N/A
DW90060	MAILSTREAM EDUCATION SERVICES-2HRS	\$495.00	16.00%	\$415.80	#N/A	#N/A	\$13.43	N/A	N/A	\$10.56	N/A	N/A	\$8.86	N/A	N/A
UXDLAAB	DM SERIES PC INTERFACE FOR THE DM300C	\$835.00	30.64%	\$579.16	#N/A	#N/A	\$18.71	N/A	N/A	\$14.71	N/A	N/A	\$12.34	N/A	N/A
1FXA	METER INVIEW DASHBOARD INTERFACE (ONE PER METER)	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FZ0	DIFFERENTIAL WEIGHING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WIF4	WIFI ADAPTER OPTION	\$49.00	30.63%	\$33.99	#N/A	#N/A	\$1.10	N/A	N/A	\$0.86	N/A	N/A	\$0.72	N/A	N/A
1FAH	BUSINESS MANAGER SOFTWARE FEATURE CODE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
SBYP	DM300C DIGITAL METER SYTEM	\$1,835.00	18.58%	\$1,494.00	\$0.00	#N/A	\$48.26	\$0.00	\$0.00	\$37.95	\$0.00	\$0.00	\$31.82	\$0.00	\$0.00
SBTA	DM400C DIGITAL METER SYSTEM	\$3,145.00	26.56%	\$2,309.69	\$0.00	#N/A	\$74.60	\$0.00	\$0.00	\$58.67	\$0.00	\$0.00	\$49.20	\$0.00	\$0.00
3CES	DM300C BASE	\$0.00	0.00%	\$0.00	\$87.55	#N/A	\$0.00	\$0.00	\$8.13	\$0.00	\$0.00	\$8.13	\$0.00	\$0.00	\$8.13
4CES	DM400C BASE	\$0.00	0.00%	\$0.00	\$255.85	#N/A	\$0.00	\$0.00	\$23.77	\$0.00	\$0.00	\$23.77	\$0.00	\$0.00	\$23.77
SVXB	DM475 PRO DIGITAL MAILING SYSTEM	\$9,960.00	16.00%	\$8,366.40	\$600.10	#N/A	\$270.23	\$0.00	\$55.75	\$212.51	\$0.00	\$55.75	\$178.20	\$0.00	\$55.75

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
1FAB	DEPARTMENT ACCOUNTING ENABLER	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAE	BASIC ACCOUNTING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAL	INVIEW 50 DEPT ACCOUNTING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAM	INVIEW 100 DEPT ACCOUNTING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAN	INVIEW 300 DEPT ACCOUNTING	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
SV5A	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	16.00%	\$171.36	#N/A	#N/A	\$5.53	N/A	N/A	\$4.35	N/A	N/A	\$3.65	N/A	N/A
SV6A	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	16.00%	\$328.95	#N/A	#N/A	\$10.63	N/A	N/A	\$8.36	N/A	N/A	\$7.01	N/A	N/A
SV7A	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	16.00%	\$550.00	#N/A	#N/A	\$17.77	N/A	N/A	\$13.97	N/A	N/A	\$11.72	N/A	N/A
F9DD	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
ZHWM	10LBS WEIGHING OPTION FOR MP81 SCALE	\$1,295.00	44.00%	\$726.50	\$0.00	#N/A	\$23.47	\$0.00	\$0.00	\$18.45	\$0.00	\$0.00	\$15.47	\$0.00	\$0.00
ZH07	15 LB WEIGHING OPTION FOR MP3W SCALE	\$1,825.00	15.16%	\$3,650.00	\$0.00	#N/A	\$50.01	\$0.00	\$0.00	\$39.33	\$0.00	\$0.00	\$32.98	\$0.00	\$0.00
ZH13	15/30 LB WEIGHING OPTION FOR MP30 SCALE	\$5,640.00	16.00%	\$12,600.00	\$5,640.00	#N/A	\$406.98	N/A	N/A	\$320.04	N/A	N/A	\$268.38	N/A	N/A
ZHWH	15LBS WEIGHING OPTION FOR MP81 SCALE	\$1,795.00	44.00%	\$1,007.00	\$0.00	#N/A	\$32.53	\$0.00	\$0.00	\$25.58	\$0.00	\$0.00	\$21.45	\$0.00	\$0.00
ZH08	30LB WEIGHING OPTION FOR MP3W SCALE WEIGHTS & MEASURE APPROVED	\$2,820.00	15.16%	\$2,392.49	\$0.00	#N/A	\$77.28	\$0.00	\$0.00	\$60.77	\$0.00	\$0.00	\$50.96	\$0.00	\$0.00
ZHWL	5LBS WEIGHING OPTION FOR MP81 SCALE	\$795.00	44.00%	\$446.00	\$0.00	#N/A	\$14.41	\$0.00	\$0.00	\$11.33	\$0.00	\$0.00	\$9.50	\$0.00	\$0.00
ZH15	70/149 LB WEIGHING OPTION FOR MP49 SCALE	\$3,145.00	26.00%	\$2,323.00	\$0.00	#N/A	\$75.03	\$0.00	\$0.00	\$59.00	\$0.00	\$0.00	\$49.48	\$0.00	\$0.00
ZH09	70LB WEIGHING OPTION FOR MP4W SCALEWEIGHTS & MEASURE APPROVED	\$3,145.00	16.00%	\$2,668.22	\$0.00	#N/A	\$86.18	\$0.00	\$0.00	\$67.77	\$0.00	\$0.00	\$56.83	\$0.00	\$0.00
MP81	C SERIES INTEGRATED SCALE	\$0.00	0.00%	\$0.00	\$28.00	#N/A	\$406.98	\$0.00	\$2.60	\$320.04	\$0.00	\$2.60	\$268.38	\$0.00	\$2.60
MP82	C SERIES REMOTE DISPLAY SCALE	\$0.00	0.00%	\$0.00	\$1,275.00	#N/A	\$406.98	\$0.00	\$118.45	\$320.04	\$0.00	\$118.45	\$268.38	\$0.00	\$118.45
ZH24	MANUAL WEIGHT ENTRY	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HZ86002	SCALE OPENING COVER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MPC4	INTEGRATED WEIGHING PLATFORM (DM125 PLATFORM)	\$0.00	0.00%	\$0.00	\$23.80	#N/A	\$0.00	\$0.00	\$2.21	\$0.00	\$0.00	\$2.21	\$0.00	\$0.00	\$2.21
MPC1	INTEGRATED WEIGHING PLATFORM	\$0.00	0.00%	\$0.00	\$53.55	#N/A	\$0.00	\$0.00	\$4.97	\$0.00	\$0.00	\$4.97	\$0.00	\$0.00	\$4.97
MP1W	5/10 LB. WEIGHING WITH EXTERNAL DISPLAY	\$0.00	0.00%	\$0.00	\$79.90	#N/A	\$0.00	\$0.00	\$7.42	\$0.00	\$0.00	\$7.42	\$0.00	\$0.00	\$7.42
1FM2	DISABLE MANUAL WEIGHT FEATURE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
PRW2	2 LB. INTEGRATED WEIGHING	\$710.00	43.90%	\$398.31	#N/A	#N/A	\$12.87	N/A	N/A	\$10.12	N/A	N/A	\$8.48	N/A	N/A
PRW5	5 LB. INTEGRATED WEIGHING	\$1,045.00	43.90%	\$586.25	#N/A	#N/A	\$18.94	N/A	N/A	\$14.89	N/A	N/A	\$12.49	N/A	N/A
PRP2	2 LB. INTEGRATED WEIGHING	\$760.00	22.76%	\$587.00	#N/A	#N/A	\$18.96	N/A	N/A	\$14.91	N/A	N/A	\$12.50	N/A	N/A
PRP9	10 LB. INTEGRATED WEIGHING	\$1,445.00	43.90%	\$810.65	#N/A	#N/A	\$26.18	N/A	N/A	\$20.59	N/A	N/A	\$17.27	N/A	N/A
PRP5	5 LB. INTEGRATED WEIGHING	\$1,130.00	23.01%	\$870.00	#N/A	#N/A	\$28.10	N/A	N/A	\$22.10	N/A	N/A	\$18.53	N/A	N/A
PRW3	30 LB. INTEGRATED WEIGHING	\$2,820.00	43.90%	\$1,582.02	#N/A	#N/A	\$51.10	N/A	N/A	\$40.18	N/A	N/A	\$33.70	N/A	N/A
PRW7	70 LB. INTEGRATED WEIGHING	\$3,145.00	43.90%	\$1,764.35	#N/A	#N/A	\$56.99	N/A	N/A	\$44.81	N/A	N/A	\$37.58	N/A	N/A
ZH37	AUTO AD SLOGANS	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZH36	AUTO INSCRIPTIONS	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD3	CUSTOM AD SLOGAN	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD4	CUSTOM INSCRIPTION	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD1	STANDARD AD SLOGAN	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD2	STANDARD INSCRIPTION	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$406.98	N/A	N/A	\$320.04	N/A	N/A	\$268.38	N/A	N/A
1FS4	USPS SPECIAL SERVICES SOFTWARE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F9DX	USPS SPECIAL SERVICES WELCOME KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
ZHD9	RETAIL GROUND LOR	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1E35	4" WHITE LABEL PRINTER W/LIFTER BASE	\$540.00	15.00%	\$458.14	\$57.80	#N/A	\$14.80	\$0.00	\$5.37	\$11.64	\$0.00	\$5.37	\$9.76	\$0.00	\$5.37
PTK5	METER INTEGRATION	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
ZHD5	USPS RATES WITH METERED LETTER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZHD6	USPS RATES WITH STAMPED LETTER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
F9SL	PC METER CONNECT INSTALL	\$102.00	16.00%	\$85.68	#N/A	#N/A	\$2.77	N/A	N/A	\$2.18	N/A	N/A	\$1.82	N/A	N/A
K7SA	PROFESSIONAL INSTALLATION FOR MAILSTATION	\$140.00	16.00%	\$117.60	#N/A	#N/A	\$3.80	N/A	N/A	\$2.99	N/A	N/A	\$2.50	N/A	N/A
F9SJ	PROFESSIONAL INSTALLATION FOR DM100/DM125	\$185.00	16.00%	\$155.40	#N/A	#N/A	\$5.02	N/A	N/A	\$3.95	N/A	N/A	\$3.31	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
F9SA	PROFESSIONAL INSTALLATION (LV)	\$200.00	16.00%	\$168.00	#N/A	#N/A	\$5.43	N/A	N/A	\$4.27	N/A	N/A	\$3.58	N/A	N/A
SFGK	PC TRANSFER UTILITY KIT	\$205.00	38.80%	\$125.46	#N/A	#N/A	\$4.05	N/A	N/A	\$3.19	N/A	N/A	\$2.67	N/A	N/A
PRM1	MOISTENER FOR DM125	\$370.00	38.80%	\$226.44	#N/A	#N/A	\$7.31	N/A	N/A	\$5.75	N/A	N/A	\$4.82	N/A	N/A
SBDS	BARCODE SCANNER	\$835.00	33.70%	\$553.61	\$178.50	#N/A	\$17.88	\$0.00	\$16.58	\$14.06	\$0.00	\$16.58	\$11.79	\$0.00	\$16.58
2H00	C SERIES BASE	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
ZH26	2H00 40 LPM	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
ZH27	2H00 50 LPM	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
NV50	INVIEW DASHBOARD - SINGLE UNIT ONLY (DM125 / DM225)	\$625.00	38.80%	\$382.50	#N/A	#N/A	\$12.35	N/A	N/A	\$9.72	N/A	N/A	\$8.15	N/A	N/A
PB-4000-US	SMARTLINK: LVM WIFI/LAN ANALYTICS DEVICE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WIF2	WIFI ADAPTER OPTION FOR LAN2 DM125-225	\$49.00	38.80%	\$29.99	#N/A	#N/A	\$0.97	N/A	N/A	\$0.76	N/A	N/A	\$0.64	N/A	N/A
DCPS	DIGITAL CONNECTIVITY PRO SERVICE OPTION	\$149.00	14.00%	\$128.14	#N/A	#N/A	\$4.14	N/A	N/A	\$3.25	N/A	N/A	\$2.73	N/A	N/A
C200	SENDPRO C200	\$395.00	23.00%	\$303.00	\$0.00	#N/A	\$9,379.00	\$0.00	\$0.00	\$7.70	\$0.00	\$0.00	\$6.45	\$0.00	\$0.00
ZHC2	SENDPRO C200 BASE SYSTEM IDENTIFIER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
C300	SENDPRO C300	\$1,195.00	40.00%	\$719.15	\$118.00	#N/A	\$23.23	\$0.00	\$9.32	\$18.27	\$0.00	\$9.32	\$15.32	\$0.00	\$9.32
ZHC3	SENDPRO C300 BASE SYSTEM IDENTIFIER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
C400	SENDPRO C400	\$1,995.00	27.00%	\$1,465.13	\$183.00	#N/A	\$47.32	\$0.00	\$17.06	\$37.21	\$0.00	\$17.06	\$31.21	\$0.00	\$17.06
ZHC4	SENDPRO C400 BASE SYSTEM IDENTIFIER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
M0L2	MAILSTATION2™ WITH 2LB SCALE & 10 ACCOUNTS	\$450.00	40.84%	\$266.22	\$10.20	#N/A	\$8.60	\$0.00	\$0.94	\$6.76	\$0.00	\$0.94	\$5.67	\$0.00	\$0.94
M0L5	MAILSTATION2™ WITH 5LB SCALE & 10 ACCOUNTS	\$490.00	40.84%	\$289.88	\$10.20	#N/A	\$9.36	\$0.00	\$0.94	\$7.36	\$0.00	\$0.94	\$6.17	\$0.00	\$0.94
SVDF	DM225 DIGITAL MAILING SYSTEM	\$1,045.00	28.71%	\$745.00	\$70.55	#N/A	\$24.06	\$0.00	\$6.55	\$18.92	\$0.00	\$6.55	\$15.87	\$0.00	\$6.55
APKN	ACCOUNT LIST IMPORT/EXPORT	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
APAC	ACCOUNTING WEIGHT BREAK REPORTING	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1FA1	BASIC ACCOUNTING (25 DEPT)	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAC	BASIC ACCOUNTING (10 DEPT)	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FAF	NO ACCOUNTING SOFTWARE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FNV	INVIEW STARTUP KIT FOR DM125/225	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
1FNVKIT	KIT / INVIEW ACCOUNTING UPGRADE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
NV90KIT	INVIEW WELCOME KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
NV99KIT	INVIEW WELCOME KIT	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Manufacturer's Suggested Retail Price (MSRP)	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
1FBL	DM SERIES ANALYTICS (50 ACCOUNTS)	\$204.00	16.00%	\$171.36	#N/A	#N/A	\$5.53	N/A	N/A	\$4.35	N/A	N/A	\$3.65	N/A	N/A
1FA2	BASIC ACCOUNTING (100 DEPT)	\$340.00	33.70%	\$225.42	#N/A	#N/A	\$7.28	N/A	N/A	\$5.73	N/A	N/A	\$4.80	N/A	N/A
1FBM	DM SERIES ANALYTICS (100 ACCOUNTS)	\$375.00	16.00%	\$315.00	#N/A	#N/A	\$10.17	N/A	N/A	\$8.00	N/A	N/A	\$6.71	N/A	N/A
1FBN	DM SERIES ANALYTICS (300 ACCOUNTS)	\$627.00	16.00%	\$526.68	#N/A	#N/A	\$17.01	N/A	N/A	\$13.38	N/A	N/A	\$11.22	N/A	N/A
MSF1	MAILSTREAM BASIC FEEDER-HT	\$0.00	0.00%	\$0.00	\$316.20	#N/A	\$0.00	\$0.00	\$29.38	\$0.00	\$0.00	\$29.38	\$0.00	\$0.00	\$29.38
MSF2	CONNECT+ BASIC WOW FEEDER	\$0.00	0.00%	\$0.00	\$678.30	#N/A	\$0.00	\$0.00	\$63.01	\$0.00	\$0.00	\$63.01	\$0.00	\$0.00	\$63.01
MSF3	CONNECT+ ENHANCED WOW FEEDER	\$0.00	0.00%	\$0.00	\$1,914.20	#N/A	\$0.00	\$0.00	\$177.83	\$0.00	\$0.00	\$177.83	\$0.00	\$0.00	\$177.83
SPY8	LASER PRINTER	\$835.00	20.12%	\$667.00	\$148.75	#N/A	\$21.54	\$0.00	\$13.82	\$16.94	\$0.00	\$13.82	\$14.21	\$0.00	\$13.82
BMZ1	SENDPRO P SERIES BUSINESS MANAGER INTERFACE	\$0.00	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
ZH02	10 LB WEIGHING OPTION FOR MP82 SCALE	\$1,325.00	39.00%	\$802.95	\$0.00	#N/A	\$25.94	\$0.00	\$0.00	\$20.39	\$0.00	\$0.00	\$17.10	\$0.00	\$0.00
ZH03	15 LB WEIGHING OPTION FOR MP82 SCALE	\$1,825.00	25.00%	\$1,373.60	\$0.00	#N/A	\$44.37	\$0.00	\$0.00	\$34.89	\$0.00	\$0.00	\$29.26	\$0.00	\$0.00
1E40	4" WHITE LABEL PRINTER	\$1,080.00	16.00%	\$1,080.00	\$68.00	#N/A	\$406.98	\$0.00	\$6.32	\$320.04	\$0.00	\$6.32	\$268.38	\$0.00	\$6.32
ZH01	5 LB WEIGHING OPTION FOR MP82 SCALE	\$825.00	24.00%	\$627.72	\$0.00	#N/A	\$20.28	\$0.00	\$0.00	\$15.94	\$0.00	\$0.00	\$13.37	\$0.00	\$0.00
APBC	COST ACCOUNTING ENABLER C SERIES (ACTIVATION FEE)	\$50.00	0.00%	\$50.00	\$0.00	#N/A	\$1.62	\$0.00	\$0.00	\$1.27	\$0.00	\$0.00	\$1.07	\$0.00	\$0.00
HZ80001	SENDPRO C SERIES DROP STACKER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
C500	SENDPRO C500	\$1,500.00	16.00%	\$12,600.00	\$1,275.00	#N/A	\$406.98	\$0.00	\$118.45	\$320.04	\$0.00	\$118.45	\$268.38	\$0.00	\$118.45
ZHC5	SENDPRO C500 BASE SYSTEM IDENTIFIER	\$0.00	0.00%	\$0.00	\$0.00	#N/A	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SPY9	LASER PRINTER 1E21	\$835.00	38.80%	\$511.02	\$148.75	#N/A	\$16.51	\$0.00	\$13.82	\$12.98	\$0.00	\$13.82	\$10.88	\$0.00	\$13.82
APDN	COST ACCOUNTING METER SETUP	\$20.00	16.00%	\$16.80	#N/A	#N/A	\$0.54	N/A	N/A	\$0.43	N/A	N/A	\$0.36	N/A	N/A
APDP	COST ACCOUNTING ADDITIONAL SITE SETUP	\$200.00	16.00%	\$168.00	#N/A	#N/A	\$5.43	N/A	N/A	\$4.27	N/A	N/A	\$3.58	N/A	N/A
APDM	COST ACCOUNTING DATA MIGRATION	\$295.00	16.00%	\$247.80	#N/A	#N/A	\$8.00	N/A	N/A	\$6.29	N/A	N/A	\$5.28	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DLA2	DL200™ LETTER OPENER W/INSTALLATION & TRAINING	20.03%	\$2,515.00	\$243.10	#N/A	\$81.23	\$0.00	\$22.58	\$63.88	\$0.00	\$22.58	\$53.57	\$0.00	\$22.58
DLA3	DL400™ HIGH SPEED LETTER OPENER W/INSTALLATION & TRAINING	19.87%	\$4,447.00	\$548.25	#N/A	\$143.64	\$0.00	\$50.93	\$112.95	\$0.00	\$50.93	\$94.72	\$0.00	\$50.93

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DT3D	BASIC INSTALLATION AND TRAINING FOR W360 TABBER	16.00%	\$445.20	#N/A	#N/A	\$14.38	N/A	N/A	\$11.31	N/A	N/A	\$9.48	N/A	N/A
DT3S	W985 CONVEYOR STACKER FOR W360 MULTIFUNCTION TABBER SYSTEM	18.50%	\$2,877.00	\$277.10	#N/A	\$92.93	\$0.00	\$25.75	\$73.08	\$0.00	\$25.75	\$61.28	\$0.00	\$25.75
DT3T	STAND FOR W985 CONVEYOR STACKER	17.50%	\$693.00	#N/A	#N/A	\$22.38	N/A	N/A	\$17.60	N/A	N/A	\$14.76	N/A	N/A
DT3A	W360 MULTIFUNCTION TABBER SYSTEM	18.45%	\$16,795.00	\$2,013.65	#N/A	\$542.48	\$0.00	\$187.07	\$426.59	\$0.00	\$187.07	\$357.73	\$0.00	\$187.07
SH01	SHREDDER INSTALLATION AND TRAINING	16.00%	\$171.36	#N/A	#N/A	\$5.53	N/A	N/A	\$4.35	N/A	N/A	\$3.65	N/A	N/A
WDF1	DOCUMENT FORMATTING OPTION	12.28%	\$1,083.34	#N/A	\$221.00	\$34.99	\$0.00	\$20.53	\$27.52	\$0.00	\$20.53	\$23.08	\$0.00	\$20.53
WPD1	PREFORMATTED DOCUMENT OPTION	12.28%	\$1,083.34	#N/A	\$221.00	\$34.99	\$0.00	\$20.53	\$27.52	\$0.00	\$20.53	\$23.08	\$0.00	\$20.53
F790135	SALES-KIT-MATTE BOOKLET KIT FOR TOWER	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F790442	SALES KIT-FLAT ENVELOPE KIT FOR TOWER	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F790725	SALES KIT - FEEDER INSERT SUPPORT	29.62%	\$59.82	#N/A	#N/A	\$1.93	N/A	N/A	\$1.52	N/A	N/A	\$1.27	N/A	N/A
F790726	SALES KIT - ADJUSTABLE SHINGLE TRAY	29.62%	\$87.98	#N/A	#N/A	\$2.84	N/A	N/A	\$2.23	N/A	N/A	\$1.87	N/A	N/A
F780183	SHEET/FLAT ENVELOPE TRAY	18.05%	\$168.00	#N/A	#N/A	\$5.43	N/A	N/A	\$4.27	N/A	N/A	\$3.58	N/A	N/A
F780184	INSERT TRAY	18.05%	\$168.00	#N/A	#N/A	\$5.43	N/A	N/A	\$4.27	N/A	N/A	\$3.58	N/A	N/A
F700327	SPECIAL TOWER FEEDER KIT	29.62%	\$182.99	#N/A	#N/A	\$5.91	N/A	N/A	\$4.65	N/A	N/A	\$3.90	N/A	N/A
TIVP	VERTICAL POWER STACKER	16.36%	\$1,467.88	\$147.90	#N/A	\$47.41	\$0.00	\$13.74	\$37.28	\$0.00	\$13.74	\$31.27	\$0.00	\$13.74
DIBX	SECOND STACKER FOR TANDEM BELT STACKER	0.00%	\$0.00	\$204.85	#N/A	\$0.00	\$0.00	\$19.03	\$0.00	\$0.00	\$19.03	\$0.00	\$0.00	\$19.03
TIBB	BELT STACKER W/ INSTALLATION TO HEIGHT STAND	29.62%	\$2,741.30	\$204.85	#N/A	\$88.54	\$0.00	\$19.03	\$69.63	\$0.00	\$19.03	\$58.39	\$0.00	\$19.03
TIBD	TANDEM BELT STACKER W/ INSTALLATION TO HEIGHT STAND, INLINE	29.62%	\$3,624.57	\$204.85	#N/A	\$117.07	\$0.00	\$19.03	\$92.06	\$0.00	\$19.03	\$77.20	\$0.00	\$19.03
DITV	INSTALLATION AND OPERATOR TRAINING FOR STACKERS	16.00%	\$194.04	#N/A	#N/A	\$6.27	N/A	N/A	\$4.93	N/A	N/A	\$4.13	N/A	N/A
RCSE	PRO SERVICES-RELAY INTEGRITY EXPRESS	6.78%	\$275.00	#N/A	#N/A	\$8.88	N/A	N/A	\$6.99	N/A	N/A	\$5.86	N/A	N/A
F3C2	MAIL RUN ASSISTANCE - 2 HOURS	16.00%	\$281.40	#N/A	#N/A	\$9.09	N/A	N/A	\$7.15	N/A	N/A	\$5.99	N/A	N/A
DIWF	INSTALLATION AND OPERATOR TRAINING FOR FLAT SEALER	16.00%	\$297.36	#N/A	#N/A	\$9.60	N/A	N/A	\$7.55	N/A	N/A	\$6.33	N/A	N/A
DITU	INSTALLATION & OPERATION TRAINING FOR HIGH CAPACITY SHEET FEEDER	16.00%	\$378.00	#N/A	#N/A	\$12.21	N/A	N/A	\$9.60	N/A	N/A	\$8.05	N/A	N/A
TIOL	MAIL RUN ASSIST-UP TO 4 HOURS	16.00%	\$472.08	#N/A	#N/A	\$15.25	N/A	N/A	\$11.99	N/A	N/A	\$10.06	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies														
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DITS	INSTALLATION AND OPERATOR TRAINING FOR SCANNING	16.00%	\$490.56	#N/A	#N/A	\$15.85	N/A	N/A	\$12.46	N/A	N/A	\$10.45	N/A	N/A
TI0K	INSTALLATION AND OPERATOR TRAINING FOR INSERTER	16.00%	\$1,142.40	#N/A	#N/A	\$36.90	N/A	N/A	\$29.02	N/A	N/A	\$24.33	N/A	N/A
TIRS	VERTICAL STACKER W/INSTALL & TRG	16.36%	\$1,467.88	\$147.90	#N/A	\$47.41	\$0.00	\$13.74	\$37.28	\$0.00	\$13.74	\$31.27	\$0.00	\$13.74
TI01	FEDEX ONLINE	16.36%	\$2,091.00	\$183.60	#N/A	\$67.54	\$0.00	\$17.06	\$53.11	\$0.00	\$17.06	\$44.54	\$0.00	\$17.06
TI02	FIXED BEAM BARCODE W/INSTALL & TRG	16.36%	\$1,668.62	\$265.20	#N/A	\$53.90	\$0.00	\$24.63	\$42.38	\$0.00	\$24.63	\$35.54	\$0.00	\$24.63
TI03	2D SCANNER W/INSTALL & TRAINING	16.36%	\$2,505.02	\$397.80	#N/A	\$80.91	\$0.00	\$36.96	\$63.63	\$0.00	\$36.96	\$53.36	\$0.00	\$36.96
F37A	OMR SCANNER W/INSTALL & TRAINING	16.36%	\$1,334.06	#N/A	#N/A	\$43.09	N/A	N/A	\$33.89	N/A	N/A	\$28.42	N/A	N/A
F7DI	BOTTOM ADDRESS INVERTER KIT	29.62%	\$721.40	\$0.00	#N/A	\$23.30	\$0.00	\$0.00	\$18.32	\$0.00	\$0.00	\$15.37	\$0.00	\$0.00
TI5P	RELAY 5000/6000 FILE BASED PROCESSING WITHOUT PC	16.36%	\$7,527.60	\$295.80	\$306.00	\$243.14	\$0.00	\$55.90	\$191.20	\$0.00	\$55.90	\$160.34	\$0.00	\$55.90
TI9P	RELAY 7000/8000 FILE BASED PROCESSING WITHOUT PC	29.62%	\$9,853.20	\$295.80	\$306.00	\$318.26	\$0.00	\$55.90	\$250.27	\$0.00	\$55.90	\$209.87	\$0.00	\$55.90
TI6P	RELAY 5000/6000 FILE BASED PROCESSING	16.36%	\$8,364.00	\$704.65	\$306.00	\$270.16	\$0.00	\$93.88	\$212.45	\$0.00	\$93.88	\$178.15	\$0.00	\$93.88
TI2D	2D TOWER SCANNING	29.62%	\$2,463.30	\$1,051.45	#N/A	\$79.56	\$0.00	\$97.68	\$62.57	\$0.00	\$97.68	\$52.47	\$0.00	\$97.68
F790034	USB HUB	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F900015	POWERGUARD	29.62%	\$207.62	#N/A	#N/A	\$6.71	N/A	N/A	\$5.27	N/A	N/A	\$4.42	N/A	N/A
TINK	OMR SCAN RELAY 2K W/INSTALL & TRG	16.00%	\$1,339.80	#N/A	#N/A	\$43.28	N/A	N/A	\$34.03	N/A	N/A	\$28.54	N/A	N/A
TIET	EXIT TRANSPORT	29.62%	\$1,404.08	#N/A	#N/A	\$45.35	N/A	N/A	\$35.66	N/A	N/A	\$29.91	N/A	N/A
TIFS	FLAT SEALER	29.62%	\$2,783.53	#N/A	#N/A	\$89.91	N/A	N/A	\$70.70	N/A	N/A	\$59.29	N/A	N/A
F7MT	MAIL MACHINE INTERFACE FOR CONNECT+ 1000/2000	29.62%	\$2,315.50	#N/A	#N/A	\$74.79	N/A	N/A	\$58.81	N/A	N/A	\$49.32	N/A	N/A
F7MU	MAIL MACHINE INTERFACE FOR CONNECT+ 3000	29.62%	\$2,315.50	#N/A	#N/A	\$74.79	N/A	N/A	\$58.81	N/A	N/A	\$49.32	N/A	N/A
DI90012	VERTICAL POWER LOCALIZATION KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F391550	RELAY LOCALIZATION KIT - US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F790000-01	US DI900/950 LOCALIZATION KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F790042-01	POWER CORD	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F790700-01	US RELAY LOCALIZATION KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
F791700-01	US HICAP SHEET FEEDER LOCALIZATION KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WSSB	PLANET PRESS ENVELOPE NOW	16.36%	\$857.31	#N/A	\$144.50	\$27.69	\$0.00	\$13.42	\$21.78	\$0.00	\$13.42	\$18.26	\$0.00	\$13.42
DIHS	NONCONTACT KEYBOARD WEDGE SCANNER	16.05%	\$1,255.00	\$289.85	#N/A	\$40.54	\$0.00	\$26.93	\$31.88	\$0.00	\$26.93	\$26.73	\$0.00	\$26.93
DIPZ	PRODUCTION REPORTS SOFTWARE (SW ONLY)	12.28%	\$2,710.55	\$374.00	#N/A	\$87.55	\$0.00	\$34.75	\$68.85	\$0.00	\$34.75	\$57.73	\$0.00	\$34.75
TI0E	EXIT SCANNING CONTROL PACKAGE	10.00%	\$1,939.50	\$413.10	#N/A	\$62.65	\$0.00	\$38.38	\$49.26	\$0.00	\$38.38	\$41.31	\$0.00	\$38.38

Product Group 1 - Mail Machines, Accessories and Supplies														
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DIPY	PRODUCTION REPORTS PACKAGE, INCLUDES MONITOR, PC AND CONNECTION KIT	29.62%	\$3,624.57	\$479.40	#N/A	\$117.07	\$0.00	\$44.54	\$92.06	\$0.00	\$44.54	\$77.20	\$0.00	\$44.54
T10F	STANDARD EXIT SCANNING SOFTWARE	29.62%	\$1,882.67	#N/A	#N/A	\$60.81	N/A	N/A	\$47.82	N/A	N/A	\$40.10	N/A	N/A
T10G	PROFESSIONAL EXIT SCANNING SOFTWARE	29.62%	\$5,619.84	#N/A	#N/A	\$181.52	N/A	N/A	\$142.74	N/A	N/A	\$119.70	N/A	N/A
F7MS	MOVING BEAM PICKET BARCODE FOR HIGH CAPACITY SHEET FEEDER	18.45%	\$2,940.00	\$204.85	#N/A	\$94.96	\$0.00	\$19.03	\$74.68	\$0.00	\$19.03	\$62.62	\$0.00	\$19.03
F7FS	FIXED BEAM OMR AND BARCODE SCANNER FOR HIGH CAPACITY SHEET FEEDER	18.45%	\$2,100.00	\$205.70	#N/A	\$67.83	\$0.00	\$19.11	\$53.34	\$0.00	\$19.11	\$44.73	\$0.00	\$19.11
TIRM	TIRM - TOWER SCANNING HARDWARE	29.62%	\$1,812.29	\$343.40	#N/A	\$58.54	\$0.00	\$31.90	\$46.03	\$0.00	\$31.90	\$38.60	\$0.00	\$31.90
F7TB	TOWER OMR BARCODE SCANNING HARDWARE	18.45%	\$2,100.00	\$343.40	#N/A	\$67.83	\$0.00	\$31.90	\$53.34	\$0.00	\$31.90	\$44.73	\$0.00	\$31.90
TIHC	HIGH CAPACITY SHEET FEEDER	29.62%	\$4,852.70	\$797.30	#N/A	\$156.74	\$0.00	\$74.07	\$123.26	\$0.00	\$74.07	\$103.36	\$0.00	\$74.07
F72D	2D DATA MATRIX SCANNING FOR HIGH CAPACITY SHEET FEEDER	29.62%	\$4,328.37	\$896.75	#N/A	\$139.81	\$0.00	\$83.31	\$109.94	\$0.00	\$83.31	\$92.19	\$0.00	\$83.31
F7SB	BARCODE SCANNING SOFTWARE	14.00%	\$645.00	#N/A	#N/A	\$20.83	N/A	N/A	\$16.38	N/A	N/A	\$13.74	N/A	N/A
F790250	SCANNER MOUNTING KIT FOR HIGH CAPACITY SHEET FEEDER	18.66%	\$667.00	#N/A	#N/A	\$21.54	N/A	N/A	\$16.94	N/A	N/A	\$14.21	N/A	N/A
F790018	18 IN. CONSOLE EXTENSION	20.54%	\$294.00	#N/A	#N/A	\$9.50	N/A	N/A	\$7.47	N/A	N/A	\$6.26	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies														
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
F790019	30 IN. CONSOLE EXTENSION	20.42%	\$378.00	#N/A	#N/A	\$12.21	N/A	N/A	\$9.60	N/A	N/A	\$8.05	N/A	N/A
TIRG	HEIGHT ADJUSTABLE TABLE; 72IN. W/ SHELF AND LOCKING DOORS	26.56%	\$1,358.64	#N/A	#N/A	\$43.88	N/A	N/A	\$34.51	N/A	N/A	\$28.94	N/A	N/A
TIRJ	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF	26.56%	\$1,399.03	#N/A	#N/A	\$45.19	N/A	N/A	\$35.54	N/A	N/A	\$29.80	N/A	N/A
TIRH	HEIGHT ADJUSTABLE TABLE; 60IN. W/ SHELF AND LOCKING DOORS	26.56%	\$1,626.70	#N/A	#N/A	\$52.54	N/A	N/A	\$41.32	N/A	N/A	\$34.65	N/A	N/A
TIRC	60 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	26.56%	\$1,836.00	#N/A	#N/A	\$59.30	N/A	N/A	\$46.63	N/A	N/A	\$39.11	N/A	N/A
TIRD	90 IN. HEIGHT ADJUSTABLE TABLE, NO DOORS, SLIDING SHELF	26.56%	\$3,367.22	#N/A	#N/A	\$108.76	N/A	N/A	\$85.53	N/A	N/A	\$71.72	N/A	N/A
TI0H	EXIT SCANNING TRANSPORT AND CAMERA	29.62%	\$3,290.27	\$619.65	\$409.70	\$106.28	\$0.00	\$95.63	\$83.57	\$0.00	\$95.63	\$70.08	\$0.00	\$95.63
TI10	RELAY 1000 2 STATION INSERTER W/ INSTALL AND TRG	16.00%	\$3,444.00	\$368.05	#N/A	\$111.24	\$0.00	\$34.20	\$87.48	\$0.00	\$34.20	\$73.36	\$0.00	\$34.20
TI11	RELAY 1000 3 STATION INSERTER W/ INSTALL AND TRG	16.00%	\$4,116.00	\$438.60	#N/A	\$132.95	\$0.00	\$40.75	\$104.55	\$0.00	\$40.75	\$87.67	\$0.00	\$40.75
TI20	RELAY 2000 W/INSTALL & TRAINING	16.36%	\$6,691.20	\$816.00	#N/A	\$216.13	\$0.00	\$75.80	\$169.96	\$0.00	\$75.80	\$142.52	\$0.00	\$75.80
TI30	RELAY 3000 W/INSTALL & TRAINING	18.40%	\$10,200.00	\$1,122.00	#N/A	\$329.46	\$0.00	\$104.24	\$259.08	\$0.00	\$104.24	\$217.26	\$0.00	\$104.24
TI40	RELAY 4000 W/INSTALL & TRAINING	18.40%	\$12,240.00	\$1,530.00	#N/A	\$395.35	\$0.00	\$142.14	\$310.90	\$0.00	\$142.14	\$260.71	\$0.00	\$142.14
TI50	RELAY 5000 W/4 FEEDER TOWER	18.40%	\$16,401.60	\$2,085.05	#N/A	\$529.77	\$0.00	\$193.71	\$416.60	\$0.00	\$193.71	\$349.35	\$0.00	\$193.71
TI60	RELAY 6000 INSERTING SYSTEM	18.40%	\$33,239.76	\$2,955.45	#N/A	\$1,073.64	\$0.00	\$274.57	\$844.29	\$0.00	\$274.57	\$708.01	\$0.00	\$274.57
TI70	RELAY 7000 INSERTING SYSTEM	30.00%	\$32,196.50	\$3,683.90	#N/A	\$1,039.95	\$0.00	\$342.24	\$817.79	\$0.00	\$342.24	\$685.79	\$0.00	\$342.24
TI80	RELAY 8000 INSERTING SYSTEM	30.00%	\$47,225.50	\$4,898.55	#N/A	\$1,525.38	\$0.00	\$455.08	\$1,199.53	\$0.00	\$455.08	\$1,005.90	\$0.00	\$455.08
TIAT	ADDITIONAL SHEET FEEDER	16.00%	\$1,171.80	\$0.00	#N/A	\$37.85	\$0.00	\$0.00	\$29.76	\$0.00	\$0.00	\$24.96	\$0.00	\$0.00
WPF4	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1/2 DAY)	14.00%	\$835.92	#N/A	#N/A	\$27.00	N/A	N/A	\$21.23	N/A	N/A	\$17.81	N/A	N/A
WPF1	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 1 (1 DAY)	16.00%	\$1,390.20	#N/A	#N/A	\$44.90	N/A	N/A	\$35.31	N/A	N/A	\$29.61	N/A	N/A
WPR1	DOCUMENT PROCESSING PROJECT MANAGEMENT PROJECT - 1 DAY	16.00%	\$1,601.04	#N/A	#N/A	\$51.71	N/A	N/A	\$40.67	N/A	N/A	\$34.10	N/A	N/A
WPF5	DOCUMENT PROCESSING PROFESSIONAL SERVICES - LEVEL 2 (1 DAY)	14.00%	\$1,671.84	#N/A	#N/A	\$54.00	N/A	N/A	\$42.46	N/A	N/A	\$35.61	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DF2F	BASIC INSTALLATION AND TRAINING FOR FOLDER DF800/900	16.00%	\$168.00	#N/A	#N/A	\$5.43	N/A	N/A	\$4.27	N/A	N/A	\$3.58	N/A	N/A
DFCS	CONVEYOR STACKER	16.36%	\$685.85	\$66.30	#N/A	\$22.15	\$0.00	\$6.16	\$17.42	\$0.00	\$6.16	\$14.61	\$0.00	\$6.16
DFHC	HIGH CAPACITY EXTENSION	16.36%	\$255.10	#N/A	#N/A	\$8.24	N/A	N/A	\$6.48	N/A	N/A	\$5.43	N/A	N/A
DF9C	CROSS FOLD KIT	16.36%	\$514.39	#N/A	#N/A	\$16.61	N/A	N/A	\$13.07	N/A	N/A	\$10.96	N/A	N/A
TB70001	OFFICERIGHT FOLDER LOCALIZATION KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
DF10	PERFECT LETTER FOLDER	16.00%	\$294.00	\$68.00	#N/A	\$9.50	\$0.00	\$6.32	\$7.47	\$0.00	\$6.32	\$6.26	\$0.00	\$6.32
DF80	OFFICERIGHT FOLDER	16.36%	\$3,701.07	\$442.85	#N/A	\$119.54	\$0.00	\$41.14	\$94.01	\$0.00	\$41.14	\$78.83	\$0.00	\$41.14
DF90	OFFICERIGHT FOLDER	16.36%	\$4,725.66	\$663.85	#N/A	\$152.64	\$0.00	\$61.68	\$120.03	\$0.00	\$61.68	\$100.66	\$0.00	\$61.68

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T330	SHIPREQUEST, 2D SCANNER AND SCANLINK	12.28%	\$1,535.10	\$307.70	#N/A	\$49.58	\$0.00	\$28.59	\$38.99	\$0.00	\$28.59	\$32.70	\$0.00	\$28.59
T331	SHIPREQUEST SOFTWARE AND 2D SCANNER	12.28%	\$1,535.10	\$307.70	#N/A	\$49.58	\$0.00	\$28.59	\$38.99	\$0.00	\$28.59	\$32.70	\$0.00	\$28.59
T2AC	STREETSMART ADDRESS CLEANSING	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T101	CARRIER LOG 1	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T102	CUSTOM PROGRAMMABLE CARRIER - 1	12.28%	\$226.32	#N/A	#N/A	\$7.31	N/A	N/A	\$5.75	N/A	N/A	\$4.82	N/A	N/A
T196027	SOFTWARE METER INTERFACE - PER METER (DM SERIES ONLY)	12.28%	\$258.77	#N/A	#N/A	\$8.36	N/A	N/A	\$6.57	N/A	N/A	\$5.51	N/A	N/A
MSPQ	CONNECT+ SENDSUITE INTERFACE	12.28%	\$263.16	#N/A	#N/A	\$8.50	N/A	N/A	\$6.68	N/A	N/A	\$5.61	N/A	N/A
T103	LTL CUSTOMER PROGRAMMABLE CARRIER	12.28%	\$316.67	#N/A	#N/A	\$10.23	N/A	N/A	\$8.04	N/A	N/A	\$6.75	N/A	N/A
T2SU	SECURE ARCHIVE FEATURE	12.28%	\$434.21	#N/A	#N/A	\$14.02	N/A	N/A	\$11.03	N/A	N/A	\$9.25	N/A	N/A
T105	DIFFERENTIAL WEIGHING (OFFWEIGHT)	12.28%	\$438.60	#N/A	#N/A	\$14.17	N/A	N/A	\$11.14	N/A	N/A	\$9.34	N/A	N/A
T110	MULTI-WORKSTATION CLIENT LICENSE	12.28%	\$438.60	#N/A	#N/A	\$14.17	N/A	N/A	\$11.14	N/A	N/A	\$9.34	N/A	N/A
T2AF	RDI FEATURE	12.28%	\$697.37	#N/A	#N/A	\$22.53	N/A	N/A	\$17.71	N/A	N/A	\$14.85	N/A	N/A
T2CM	CERTIFIED MAIL FEATURE	12.28%	\$785.09	#N/A	#N/A	\$25.36	N/A	N/A	\$19.94	N/A	N/A	\$16.72	N/A	N/A
T104	HAZMAT	12.28%	\$833.34	#N/A	#N/A	\$26.92	N/A	N/A	\$21.17	N/A	N/A	\$17.75	N/A	N/A
T118	ODBC LINK	12.28%	\$1,135.97	#N/A	#N/A	\$36.69	N/A	N/A	\$28.85	N/A	N/A	\$24.20	N/A	N/A
T2SL	SITE LICENSE FOR DESKTOP EXPRESS PLUS	12.28%	\$1,447.38	#N/A	#N/A	\$46.75	N/A	N/A	\$36.76	N/A	N/A	\$30.83	N/A	N/A
T2EU	E-RETURN RECEIPT FEATURE	12.28%	\$1,662.29	#N/A	#N/A	\$53.69	N/A	N/A	\$42.22	N/A	N/A	\$35.41	N/A	N/A
T116	DDX LINK	12.28%	\$1,750.01	#N/A	#N/A	\$56.53	N/A	N/A	\$44.45	N/A	N/A	\$37.28	N/A	N/A
T113	NETQUERY	12.28%	\$1,754.40	#N/A	#N/A	\$56.67	N/A	N/A	\$44.56	N/A	N/A	\$37.37	N/A	N/A
VSEP	E-CERTIFIED/ERR PRODUCTIVITY PACK	12.28%	\$2,783.36	#N/A	#N/A	\$89.90	N/A	N/A	\$70.70	N/A	N/A	\$59.29	N/A	N/A
ESSS	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	0.00%	\$0.00	#N/A	\$204.00	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96
T4A2	SCREEN CUSTOMIZATION - 2 HRS	16.00%	\$341.88	#N/A	#N/A	\$11.04	N/A	N/A	\$8.68	N/A	N/A	\$7.28	N/A	N/A
SMS2	SENDSUITE XPRESS MAILER ID ASSISTANCE SERVICE	16.00%	\$415.80	#N/A	#N/A	\$13.43	N/A	N/A	\$10.56	N/A	N/A	\$8.86	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T415	ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T437	LIVE APPLICATION SUPPORT	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T4A3	REPORTS CUSTOMIZATION - 2 HRS	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T414	BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	16.00%	\$718.20	#N/A	#N/A	\$23.20	N/A	N/A	\$18.24	N/A	N/A	\$15.30	N/A	N/A
T4P0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	16.00%	\$718.20	#N/A	#N/A	\$23.20	N/A	N/A	\$18.24	N/A	N/A	\$15.30	N/A	N/A
T4M1	PROJECT MANAGEMENT (1/2 DAY)	14.00%	\$860.86	#N/A	#N/A	\$27.81	N/A	N/A	\$21.87	N/A	N/A	\$18.34	N/A	N/A
T4P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	14.00%	\$860.86	#N/A	#N/A	\$27.81	N/A	N/A	\$21.87	N/A	N/A	\$18.34	N/A	N/A
T4P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	16.00%	\$1,431.36	#N/A	#N/A	\$46.23	N/A	N/A	\$36.36	N/A	N/A	\$30.49	N/A	N/A
T4M2	PROJECT MANAGEMENT (1 DAY)	14.00%	\$1,720.86	#N/A	#N/A	\$55.58	N/A	N/A	\$43.71	N/A	N/A	\$36.65	N/A	N/A
T4P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	14.00%	\$1,720.86	#N/A	#N/A	\$55.58	N/A	N/A	\$43.71	N/A	N/A	\$36.65	N/A	N/A
T321	LASER PRINTER	12.28%	\$609.65	\$148.75	#N/A	\$19.69	\$0.00	\$13.82	\$15.49	\$0.00	\$13.82	\$12.99	\$0.00	\$13.82
T322	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$872.81	\$196.35	#N/A	\$28.19	\$0.00	\$18.24	\$22.17	\$0.00	\$18.24	\$18.59	\$0.00	\$18.24
T320	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	37.09%	\$1,255.00	\$275.40	#N/A	\$40.54	\$0.00	\$25.59	\$31.88	\$0.00	\$25.59	\$26.73	\$0.00	\$25.59
T313	JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	16.00%	\$1,423.80	\$291.55	#N/A	\$45.99	\$0.00	\$27.08	\$36.16	\$0.00	\$27.08	\$30.33	\$0.00	\$27.08
T319	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$1,311.41	\$350.20	#N/A	\$42.36	\$0.00	\$32.54	\$33.31	\$0.00	\$32.54	\$27.93	\$0.00	\$32.54
TS48	CERTIFIED LABELS FOR LOW TO MID VOLUME LABEL PRINTER	12.28%	\$100.88	#N/A	#N/A	\$3.26	N/A	N/A	\$2.56	N/A	N/A	\$2.15	N/A	N/A
T196003	SHIPREQUEST MULTI PACK (5 CDS)	12.28%	\$109.65	#N/A	#N/A	\$3.54	N/A	N/A	\$2.79	N/A	N/A	\$2.34	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T25B	SENDSUITE XPRESS POSTAL MANAGER-SOFTWARE ONLY - USPS METER RATES CAN ADD USPS MANIFESTING	12.28%	\$4,017.58	#N/A	\$233.75	\$129.77	\$0.00	\$21.72	\$102.05	\$0.00	\$21.72	\$85.57	\$0.00	\$21.72
T25C	SENDSUITE XPRESS 300 CAN ADD ANY THREE CARRIERS	12.28%	\$4,719.34	#N/A	\$402.90	\$152.43	\$0.00	\$37.43	\$119.87	\$0.00	\$37.43	\$100.52	\$0.00	\$37.43
T25D	SENDSUITE XPRESS 400 CAN ADD ANY FOUR CARRIERS	12.28%	\$5,771.98	#N/A	\$402.90	\$186.43	\$0.00	\$37.43	\$146.61	\$0.00	\$37.43	\$122.94	\$0.00	\$37.43
VS42	SENDSUITE XPRESS USPS ONLY OFFERING	12.28%	\$2,719.32	\$196.35	\$233.75	\$87.83	\$0.00	\$39.96	\$69.07	\$0.00	\$39.96	\$57.92	\$0.00	\$39.96
VS43	SENDSUITE XPRESS MULTI-CARRIER PACKAGE	12.28%	\$4,386.00	\$196.35	\$233.75	\$141.67	\$0.00	\$39.96	\$111.40	\$0.00	\$39.96	\$93.42	\$0.00	\$39.96
T25E	SENDSUITE XPRESS 500 - ALL CARRIERS, NETWORKING AND SIMPLE INTEGRATION	12.28%	\$6,824.62	#N/A	\$678.30	\$220.44	\$0.00	\$63.01	\$173.35	\$0.00	\$63.01	\$145.36	\$0.00	\$63.01
T2RH	ASCENT/SSX TO SENDSUITE XPRESS 300 - 3 CARRIER LOYALTY PACKAGE	12.28%	\$4,719.34	\$391.85	\$402.90	\$152.43	\$0.00	\$73.83	\$119.87	\$0.00	\$73.83	\$100.52	\$0.00	\$73.83
T2RJ	ASCENT/SSX TO SENDSUITE XPRESS 400 - 4 CARRIER LOYALTY PACKAGE	12.28%	\$5,771.98	\$391.85	\$402.90	\$186.43	\$0.00	\$73.83	\$146.61	\$0.00	\$73.83	\$122.94	\$0.00	\$73.83
T2RK	ASCENT/SSX TO SENDSUITE XPRESS 500 - ALL CARRIER LOYALTY PACKAGE	12.28%	\$8,666.74	\$391.85	\$678.30	\$279.94	\$0.00	\$99.42	\$220.14	\$0.00	\$99.42	\$184.60	\$0.00	\$99.42
T2RL	ASCENT/SSX TO SENDSUITE XPRESS 1000 - ALL CARRIER NETWORKING AND INTEGRATION LOYALTY PACKAGE	12.28%	\$11,298.34	\$391.85	\$904.40	\$364.94	\$0.00	\$120.43	\$286.98	\$0.00	\$120.43	\$240.65	\$0.00	\$120.43
T124	PC W/ FLAT PANEL MONITOR	12.28%	\$2,451.77	\$391.85	#N/A	\$79.19	\$0.00	\$36.41	\$62.27	\$0.00	\$36.41	\$52.22	\$0.00	\$36.41
T209	USPS STD. A BULK MANIFESTING	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T210	UPS STANDARD MANIFEST RATE BUNDLE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T211	UPS HUNDREDWEIGHT RATE BUNDLE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T215	USPS DOMESTIC RATE BUNDLE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T216	USPS INTERNATIONAL RATE BUNDLE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T217	USPS BULK RATE BUNDLE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T218	USPS MIXED MAIL MANIFESTING	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T230	FEDEX	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T241	UPS ZIP TO ZONE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T242	USPS ZIP TO ZONE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T245	USPS 4TH CLASS DBMC MANIFEST	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T246	ONLINE PLUS FOR UPS PLD	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T265	USPS STD. A NON-PROFIT SERVICES	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T271	USPS INTERNATIONAL MANIFESTING	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T2DH	DHL	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T2MM	USPS EXPRESS MAIL MANIFESTING	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T2UM	USPS MANIFEST	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T2UP	UPS	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T2US	USPS	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
TFXD	FEDEX ONLINE DROPSHIP	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
TFXO	FEDEX ONLINE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T213	UPS DROP SHIPMENT POINTS	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T219	USPS DROP SHIPMENT POINTS	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T289	FEDEX GROUND DROP SHIP	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T290	USPS MANIFESTING DROP SHIPMENT POINTS	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T291	DHL PLUS DROP SHIPMENT POINTS	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T286	SPEEDEE DELIVERY SERVICE	12.28%	\$657.90	#N/A	#N/A	\$21.25	N/A	N/A	\$16.71	N/A	N/A	\$14.01	N/A	N/A
T214	UPS CONTRACT RATES	12.28%	\$877.20	#N/A	#N/A	\$28.33	N/A	N/A	\$22.28	N/A	N/A	\$18.68	N/A	N/A
T5WC	WIRELESS CONNECTIVITY MODULE	12.28%	\$263.16	#N/A	\$38.25	\$8.50	\$0.00	\$3.55	\$6.68	\$0.00	\$3.55	\$5.61	\$0.00	\$3.55
PSST	POST SALE SOFTWARE TOOL KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
STET	SENDSUITE TRACKING ENTERPRISE TOOL KIT	12.28%	\$4,381.61	#N/A	#N/A	\$141.53	N/A	N/A	\$111.29	N/A	N/A	\$93.33	N/A	N/A
SDTK	SOFTWARE DEVELOPER TOOL KIT	12.28%	\$8,767.61	#N/A	#N/A	\$283.19	N/A	N/A	\$222.70	N/A	N/A	\$186.75	N/A	N/A
T545	ADD 1 SITE W/ SINGLE WORKSTATION	12.28%	\$697.37	#N/A	\$101.36	\$22.53	\$0.00	\$9.42	\$17.71	\$0.00	\$9.42	\$14.85	\$0.00	\$9.42
T5SU	ADD 1 SINGLE USER	12.28%	\$697.37	#N/A	\$101.36	\$22.53	\$0.00	\$9.42	\$17.71	\$0.00	\$9.42	\$14.85	\$0.00	\$9.42

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T5SX	ADD 10 SITES W/ SINGLE WORKSTATION	12.28%	\$6,096.54	#N/A	\$886.13	\$196.92	\$0.00	\$82.32	\$154.85	\$0.00	\$82.32	\$129.86	\$0.00	\$82.32
T5SL	ADD 50 SITES W/ SINGLE WORKSTATION	12.28%	\$26,096.70	#N/A	\$3,793.13	\$842.92	\$0.00	\$352.38	\$662.86	\$0.00	\$352.38	\$555.86	\$0.00	\$352.38
T5SC	ADD 100 SITES W/ SINGLE WORKSTATION	12.28%	\$43,421.40	#N/A	\$6,311.25	\$1,402.51	\$0.00	\$586.32	\$1,102.90	\$0.00	\$586.32	\$924.88	\$0.00	\$586.32
VPPG	SENDSUITE TRACKING INSTALL SMART CLIENT ON CUSTOMER PC	16.00%	\$341.88	#N/A	#N/A	\$11.04	N/A	N/A	\$8.68	N/A	N/A	\$7.28	N/A	N/A
T5Y1	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T5YB	PROJECT MANAGEMENT (1/2 DAY)	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A
VPPH	SENDSUITE TRACKING BASIC OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A
VPPJ	SENDSUITE TRACKING ADVANCED OPERATOR TRAINING - UP TO 4 HRS (2 OPERATORS)	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A
T5Y5	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	14.48%	\$815.00	#N/A	#N/A	\$26.32	N/A	N/A	\$20.70	N/A	N/A	\$17.36	N/A	N/A
T5Y2	INSTALLATION PROJECT LEVEL 1 (1 DAY)	16.00%	\$1,363.32	#N/A	#N/A	\$44.04	N/A	N/A	\$34.63	N/A	N/A	\$29.04	N/A	N/A
T5YC	PROJECT MANAGEMENT (1 DAY)	16.00%	\$1,601.04	#N/A	#N/A	\$51.71	N/A	N/A	\$40.67	N/A	N/A	\$34.10	N/A	N/A
T5Y6	INSTALLATION PROJECT LEVEL 2 (1 DAY)	14.00%	\$1,639.16	#N/A	#N/A	\$52.94	N/A	N/A	\$41.63	N/A	N/A	\$34.91	N/A	N/A
T5PP	LASER PRINTER	12.28%	\$609.65	\$148.75	#N/A	\$19.69	\$0.00	\$13.82	\$15.49	\$0.00	\$13.82	\$12.99	\$0.00	\$13.82
T5T8	TRACKING ASSISTANT PORTABLE BELT PRINTER	12.28%	\$1,214.92	\$156.40	#N/A	\$39.24	\$0.00	\$14.53	\$30.86	\$0.00	\$14.53	\$25.88	\$0.00	\$14.53
T5MP	LOW TO MID VOLUME 4 IN. LABEL PRINTER	12.28%	\$872.81	\$196.35	#N/A	\$28.19	\$0.00	\$18.24	\$22.17	\$0.00	\$18.24	\$18.59	\$0.00	\$18.24
T5HP	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$1,311.41	\$350.20	#N/A	\$42.36	\$0.00	\$32.54	\$33.31	\$0.00	\$32.54	\$27.93	\$0.00	\$32.54

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (% Discount off of MSRP)	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
TS33	TRACKING ASSISTANT PORTABLE BELT PRINTER 2IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	12.27%	\$64.04	#N/A	#N/A	\$2.07	N/A	N/A	\$1.63	N/A	N/A	\$1.36	N/A	N/A
J546	COUNTER SIGNATURE PAD PLUS	12.28%	\$1,750.01	\$267.75	#N/A	\$56.53	\$0.00	\$24.87	\$44.45	\$0.00	\$24.87	\$37.28	\$0.00	\$24.87
T5T0	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	12.28%	\$1,750.01	\$275.40	#N/A	\$56.53	\$0.00	\$25.59	\$44.45	\$0.00	\$25.59	\$37.28	\$0.00	\$25.59
T5T9	CORDLESS SCANNER	12.28%	\$1,662.29	\$367.20	#N/A	\$53.69	\$0.00	\$34.11	\$42.22	\$0.00	\$34.11	\$35.41	\$0.00	\$34.11
T5TS	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	12.28%	\$127.19	#N/A	#N/A	\$4.11	N/A	N/A	\$3.23	N/A	N/A	\$2.71	N/A	N/A
T5T3	ARRIVAL WEB CAM	12.28%	\$214.91	#N/A	#N/A	\$6.94	N/A	N/A	\$5.46	N/A	N/A	\$4.58	N/A	N/A
T6RE	SSTO REMOTE TRAINING<-HALF DAY, 4 PEOPLE	16.00%	\$694.68	#N/A	#N/A	\$22.44	N/A	N/A	\$17.64	N/A	N/A	\$14.80	N/A	N/A
T6RF	SSTO REMOTE TRAINING<-FULL DAY, 4 PEOPLE	16.00%	\$1,131.48	#N/A	#N/A	\$36.55	N/A	N/A	\$28.74	N/A	N/A	\$24.10	N/A	N/A
T6RG	SSTO ONSITE HW INST, TRNG<-FULL DAY, 4PPL	16.00%	\$2,179.80	#N/A	#N/A	\$70.41	N/A	N/A	\$55.37	N/A	N/A	\$46.43	N/A	N/A
T6WE	TETHERED WEDGE SCANNER FOR SSTO	12.28%	\$437.72	\$13.60	#N/A	\$14.14	\$0.00	\$1.27	\$11.12	\$0.00	\$1.27	\$9.32	\$0.00	\$1.27
T6MS	WIRELESS MOBILE SCANNER FOR SSTO	12.28%	\$1,139.48	\$46.75	#N/A	\$36.81	\$0.00	\$4.34	\$28.94	\$0.00	\$4.34	\$24.27	\$0.00	\$4.34
JZ20	LABEL PRINTER	12.28%	\$872.81	\$191.25	#N/A	\$28.19	\$0.00	\$17.77	\$22.17	\$0.00	\$17.77	\$18.59	\$0.00	\$17.77
T6MC	CELLULAR & WIRELESS MOBILE SCANNER (TC55)	12.28%	\$1,622.82	\$413.10	#N/A	\$52.42	\$0.00	\$38.38	\$41.22	\$0.00	\$38.38	\$34.57	\$0.00	\$38.38
T61C	MOBILE SCANNER SINGLE BAY CRADLE	12.28%	\$174.56	#N/A	#N/A	\$5.64	N/A	N/A	\$4.43	N/A	N/A	\$3.72	N/A	N/A
T65C	MOBILE SCANNER 5 BAY CRADLE	12.28%	\$525.44	#N/A	#N/A	\$16.97	N/A	N/A	\$13.35	N/A	N/A	\$11.19	N/A	N/A
T5UC	ADD 1 SITE W/ MULTIPLE WORKSTATIONS	12.28%	\$3,065.81	#N/A	\$445.61	\$99.03	\$0.00	\$41.40	\$77.87	\$0.00	\$41.40	\$65.30	\$0.00	\$41.40
T5MX	ADD 10 SITES W/ MULTIPLE WORKSTATIONS	12.28%	\$26,973.90	#N/A	\$3,920.63	\$871.26	\$0.00	\$364.23	\$685.14	\$0.00	\$364.23	\$574.54	\$0.00	\$364.23
T5ML	ADD 50 SITES W/ MULTIPLE WORKSTATIONS	12.28%	\$115,790.40	#N/A	\$16,830.00	\$3,740.03	\$0.00	\$1,563.52	\$2,941.08	\$0.00	\$1,563.52	\$2,466.34	\$0.00	\$1,563.52
T5MC	ADD 100 SITES W/ MULTIPLE WORKSTATIONS	12.28%	\$192,106.80	#N/A	\$27,922.50	\$6,205.05	\$0.00	\$2,594.01	\$4,879.51	\$0.00	\$2,594.01	\$4,091.87	\$0.00	\$2,594.01

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T2X3	UPGRADE ARRIVAL SOFTWARE ONLY TO SINGLE SITE UNLIMITED WORKSTATION	12.28%	\$4,048.28	#N/A	\$615.40	\$130.76	\$0.00	\$57.17	\$102.83	\$0.00	\$57.17	\$86.23	\$0.00	\$57.17
T2X1	SINGLE SITE UNLIMITED WORKSTATION	12.28%	\$7,557.08	#N/A	\$1,094.80	\$244.09	\$0.00	\$101.71	\$191.95	\$0.00	\$101.71	\$160.97	\$0.00	\$101.71
TRUM	UPGRADE ARRIVAL SOFTWARE ONLY TO MULTIPLE SITE UNLIMITED WORKSTATION	12.28%	\$3,508.80	#N/A	\$1,407.60	\$113.33	\$0.00	\$130.76	\$89.12	\$0.00	\$130.76	\$74.74	\$0.00	\$130.76
TRMM	MULTIPLE SITE UNLIMITED WORKSTATION	12.28%	\$15,109.77	#N/A	\$2,193.00	\$488.05	\$0.00	\$203.73	\$383.79	\$0.00	\$203.73	\$321.84	\$0.00	\$203.73
T763	ANDROID SMART MOBILE TRACKING ASSISTANT	12.28%	\$1,622.82	\$413.10	#N/A	\$52.42	\$0.00	\$38.38	\$41.22	\$0.00	\$38.38	\$34.57	\$0.00	\$38.38
T747	ANDROID ENHANCED TRACKING ASSISTANT	12.28%	\$2,412.30	\$413.10	#N/A	\$77.92	\$0.00	\$38.38	\$61.27	\$0.00	\$38.38	\$51.38	\$0.00	\$38.38
T746	TRACKING ASSISTANT PLUS WIN MOBILE	12.28%	\$3,065.81	\$413.10	#N/A	\$99.03	\$0.00	\$38.38	\$77.87	\$0.00	\$38.38	\$65.30	\$0.00	\$38.38
TMNS	CELLULAR SYNCH DATA PLAN	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T5TB	USB SYNC CABLE	12.28%	\$175.44	#N/A	#N/A	\$5.67	N/A	N/A	\$4.46	N/A	N/A	\$3.74	N/A	N/A
T51E	SINGLE BAY ETHERNET CRADLE FOR TRACKING ASSISTANT (T747)	12.28%	\$657.90	#N/A	#N/A	\$21.25	N/A	N/A	\$16.71	N/A	N/A	\$14.01	N/A	N/A
T5B5	FIVE BAY CRADLE FOR TRACKING ASSISTANT (T763)	12.28%	\$745.62	#N/A	#N/A	\$24.08	N/A	N/A	\$18.94	N/A	N/A	\$15.88	N/A	N/A
T51M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T747)	12.28%	\$872.81	#N/A	#N/A	\$28.19	N/A	N/A	\$22.17	N/A	N/A	\$18.59	N/A	N/A
T5TW	WIRELESS ACCESS POINT	12.28%	\$1,223.69	#N/A	#N/A	\$39.53	N/A	N/A	\$31.08	N/A	N/A	\$26.06	N/A	N/A
SLT1	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SLT2	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (2)	12.28%	\$1,122.82	#N/A	\$183.60	\$36.27	\$0.00	\$17.06	\$28.52	\$0.00	\$17.06	\$23.92	\$0.00	\$17.06
SLTV	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (5)	12.28%	\$1,263.17	#N/A	\$220.32	\$40.80	\$0.00	\$20.47	\$32.08	\$0.00	\$20.47	\$26.91	\$0.00	\$20.47
SLTX	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (% Discount off of MSRP)	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SLTT	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SLTL	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SLTC	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (100)	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SLTE	ERR, CERTIFIED MAIL, AND PROOF OF DELIVERY (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SL30	100 LB. TABLETOP SCALE	12.28%	\$872.81	\$202.30	#N/A	\$28.19	\$0.00	\$18.79	\$22.17	\$0.00	\$18.79	\$18.59	\$0.00	\$18.79
SL32	200 LB. ROLLERTOP SCALE	12.28%	\$1,135.97	\$285.60	#N/A	\$36.69	\$0.00	\$26.53	\$28.85	\$0.00	\$26.53	\$24.20	\$0.00	\$26.53
SL33	JB67 149 LB. ROLLERTOP SCALE (CALIFORNIA ONLY)	16.00%	\$1,423.80	\$291.55	#N/A	\$45.99	\$0.00	\$27.08	\$36.16	\$0.00	\$27.08	\$30.33	\$0.00	\$27.08
SDIM	DIMENSIONER	12.28%	\$7,807.08	\$722.50	#N/A	\$252.17	\$0.00	\$67.12	\$198.30	\$0.00	\$67.12	\$166.29	\$0.00	\$67.12
JN96002	BASE MOUNT DISPLAY KIT FOR JN75 SCALE	12.28%	\$140.35	#N/A	#N/A	\$4.53	N/A	N/A	\$3.56	N/A	N/A	\$2.99	N/A	N/A
SGK1	DYMANEX (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SGL1	SAMEDAY (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SGN1	TNT (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SGS1	GOLDEN STATE OVERNIGHT (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SHN1	XPO (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SHR1	LONESTAR (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SHT1	ATS (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNE1	EASTERN CONNECTION (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNG1	GLOBALTRANZ (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNM1	MIDLAND COURIER (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNR1	ONTRAC (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNS1	SPEE-DEE (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNU1	DICOM (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNV1	VELOCITY (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNY1	ICS COURIER (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNZ1	CARDINAL COURIER (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SGK2	DYMANEX (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SGN2	TNT (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SGS2	GOLDEN STATE OVERNIGHT (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SHN2	XPO (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SHR2	LONESTAR (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SHT2	ATS (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNE2	EASTERN CONNECTION (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNG2	GLOBALTRANZ (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (% Discount off of MSRP)	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SNM2	MIDLAND COURIER (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNR2	ONTRAC (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNS2	SPEE-DEE (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNU2	DICOM (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNV2	VELOCITY (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNY2	ICS COURIER (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNZ2	CARDINAL COURIER (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SGL2	SAMEDAY (2)	12.28%	\$1,315.80	#N/A	\$236.30	\$42.50	\$0.00	\$21.96	\$33.42	\$0.00	\$21.96	\$28.03	\$0.00	\$21.96
SGKV	DYMANEX (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SGLV	SAMEDAY (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SGNV	TNT (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SGSV	GOLDEN STATE OVERNIGHT (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SHNV	XPO (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SHRV	LONESTAR (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SHTV	ATS (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNEV	EASTERN CONNECTION (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNGV	GLOBALTRANZ (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNMV	MIDLAND COURIER (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNRV	ONTRAC (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNSV	SPEE-DEE (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNUV	DICOM (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNVV	VELOCITY (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNYV	ICS COURIER (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNZV	CARDINAL COURIER (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SGKX	DYMANEX (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SGLX	SAMEDAY (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SGNX	TNT (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SGSX	GOLDEN STATE OVERNIGHT (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SHNX	XPO (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SHRX	LONESTAR (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SHTX	ATS (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNEX	EASTERN CONNECTION (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNGX	GLOBALTRANZ (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNMX	MIDLAND COURIER (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNRX	ONTRAC (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNSX	SPEE-DEE (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNUX	DICOM (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNVX	VELOCITY (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNYX	ICS COURIER (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNZX	CARDINAL COURIER (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SGKT	DYMANEX (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SGLT	SAMEDAY (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SGNT	TNT (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SGST	GOLDEN STATE OVERNIGHT (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SHNT	XPO (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SHRT	LONESTAR (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SHTT	ATS (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNET	EASTERN CONNECTION (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNGT	GLOBALTRANZ (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNMT	MIDLAND COURIER (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNRT	ONTRAC (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNST	SPEE-DEE (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNUT	DICOM (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNVT	VELOCITY (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNYT	ICS COURIER (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNZT	CARDINAL COURIER (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SGKL	DYMANEX (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SGLL	SAMEDAY (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SGNL	TNT (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SGSL	GOLDEN STATE OVERNIGHT (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SHNL	XPO (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SHRL	LONESTAR (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SHTL	ATS (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNEL	EASTERN CONNECTION (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNGL	GLOBALTRANZ (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNML	MIDLAND COURIER (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNRL	ONTRAC (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNSL	SPEE-DEE (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNUL	DICOM (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNVL	VELOCITY (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNYL	ICS COURIER (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNZL	CARDINAL COURIER (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SGKC	DYMANEX (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGLC	SAMEDAY (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGNC	TNT (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGSC	GOLDEN STATE OVERNIGHT (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SHNC	XPO (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SHRC	LONESTAR (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SHTC	ATS (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNEC	EASTERN CONNECTION (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNGC	GLOBALTRANZ (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNMC	MIDLAND COURIER (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNRC	ONTRAC (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNSC	SPEE-DEE (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SNUC	DICOM (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNVC	VELOCITY (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNYC	ICS COURIER (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNZC	CARDINAL COURIER (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGKE	DYMANEX (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SGLE	SAMEDAY (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SGNE	TNT (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SGSE	GOLDEN STATE OVERNIGHT (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SHNE	XPO (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SHRE	LONESTAR (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SHTE	ATS (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNEE	EASTERN CONNECTION (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNGE	GLOBALTRANZ (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNME	MIDLAND COURIER (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNRE	ONTRAC (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNSE	SPEE-DEE (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNUE	DICOM (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNVE	VELOCITY (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNYE	ICS COURIER (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNZE	CARDINAL COURIER (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SSFE	REGIONAL CARRIER SET-UP FEE	12.28%	\$678.08	#N/A	#N/A	\$21.90	N/A	N/A	\$17.22	N/A	N/A	\$14.44	N/A	N/A
SMS1	SPS MID ASSIST SVC	16.00%	\$415.80	#N/A	#N/A	\$13.43	N/A	N/A	\$10.56	N/A	N/A	\$8.86	N/A	N/A
SSU0	INSTALLATION PROJECT LEVEL 1 (1/2 DAY)	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
SS1D	SENDSUITE LIVE DESIGN SERVICES<4HOURS	16.00%	\$693.00	#N/A	#N/A	\$22.38	N/A	N/A	\$17.60	N/A	N/A	\$14.76	N/A	N/A
SSTD	DESKTOP TRAINING - UP TO 4HRS (2 OPERATORS)	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A
SSV0	PROJECT MANAGEMENT (1/2 DAY)	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A
SS3D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	16.00%	\$800.52	#N/A	#N/A	\$25.86	N/A	N/A	\$20.33	N/A	N/A	\$17.05	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SSU4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	14.48%	\$815.00	#N/A	#N/A	\$26.32	N/A	N/A	\$20.70	N/A	N/A	\$17.36	N/A	N/A
BAS0	BUSINESS ANALYSIS SERVICES<4HOURS	16.00%	\$822.36	#N/A	#N/A	\$26.56	N/A	N/A	\$20.89	N/A	N/A	\$17.52	N/A	N/A
SSTE	OPERATOR TRAINING -- UP TO 4HRS (2 OPERATORS)	12.00%	\$838.64	#N/A	#N/A	\$27.09	N/A	N/A	\$21.30	N/A	N/A	\$17.86	N/A	N/A
SSU1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	16.00%	\$1,363.32	#N/A	#N/A	\$44.04	N/A	N/A	\$34.63	N/A	N/A	\$29.04	N/A	N/A
SS2D	SENDSUITE LIVE DESIGN SERVICES<1DAY	16.00%	\$1,386.00	#N/A	#N/A	\$44.77	N/A	N/A	\$35.20	N/A	N/A	\$29.52	N/A	N/A
SSV1	PROJECT MANAGEMENT (1 DAY)	16.00%	\$1,601.04	#N/A	#N/A	\$51.71	N/A	N/A	\$40.67	N/A	N/A	\$34.10	N/A	N/A
SSVW	SENDSUITE LIVE TRAINING MATERIAL DEVELOPMENT	16.00%	\$1,601.04	#N/A	#N/A	\$51.71	N/A	N/A	\$40.67	N/A	N/A	\$34.10	N/A	N/A
SS4D	SENDSUITE LIVE THIRD PARTY DESIGN SERVICES	16.00%	\$1,601.04	#N/A	#N/A	\$51.71	N/A	N/A	\$40.67	N/A	N/A	\$34.10	N/A	N/A
SSU5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	14.00%	\$1,639.16	#N/A	#N/A	\$52.94	N/A	N/A	\$41.63	N/A	N/A	\$34.91	N/A	N/A
BAS1	BUSINESS ANALYSIS SERVICES<1DAY	16.00%	\$1,643.88	#N/A	#N/A	\$53.10	N/A	N/A	\$41.75	N/A	N/A	\$35.01	N/A	N/A
SSVA	ADDRESS EZ IMPORT SERVICE	16.00%	\$1,730.40	#N/A	#N/A	\$55.89	N/A	N/A	\$43.95	N/A	N/A	\$36.86	N/A	N/A
VPEC	ECOMMERCE INTERFACE	16.00%	\$1,730.40	#N/A	#N/A	\$55.89	N/A	N/A	\$43.95	N/A	N/A	\$36.86	N/A	N/A
SLEP	E-CERTIFIED/ERR PRODUCTIVITY PACK	16.00%	\$2,665.32	#N/A	#N/A	\$86.09	N/A	N/A	\$67.70	N/A	N/A	\$56.77	N/A	N/A
SSVY	SENDSUITE LIVE NON-STANDARD REPORT DEVELOPMENT	16.00%	\$3,201.24	#N/A	#N/A	\$103.40	N/A	N/A	\$81.31	N/A	N/A	\$68.19	N/A	N/A
SSVE	ERR COVERSHEET INTERFACE FOR SSL-PP	16.00%	\$4,326.00	#N/A	#N/A	\$139.73	N/A	N/A	\$109.88	N/A	N/A	\$92.14	N/A	N/A
SSTR	SOLUTIONS DESIGN WORKSHOP	16.00%	\$6,921.60	#N/A	#N/A	\$223.57	N/A	N/A	\$175.81	N/A	N/A	\$147.43	N/A	N/A
SL21	LASER PRINTER	12.28%	\$609.65	\$148.75	#N/A	\$19.69	\$0.00	\$13.82	\$15.49	\$0.00	\$13.82	\$12.99	\$0.00	\$13.82
SL22	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$872.81	\$196.35	#N/A	\$28.19	\$0.00	\$18.24	\$22.17	\$0.00	\$18.24	\$18.59	\$0.00	\$18.24
SL19	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$1,311.41	\$350.20	#N/A	\$42.36	\$0.00	\$32.54	\$33.31	\$0.00	\$32.54	\$27.93	\$0.00	\$32.54
TS30	HIGH VOLUME PRINTER 4IN. CONTINUOUS THERMAL DIRECT LABELS SUPPLY CASE	12.28%	\$210.53	#N/A	#N/A	\$6.80	N/A	N/A	\$5.35	N/A	N/A	\$4.48	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SSY1	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (1)	12.28%	\$7,894.80	#N/A	\$1,377.00	\$255.00	\$0.00	\$127.93	\$200.53	\$0.00	\$127.93	\$168.16	\$0.00	\$127.93
SSY2	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (2)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SSYV	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (5)	12.28%	\$26,316.00	#N/A	\$4,590.00	\$850.01	\$0.00	\$426.41	\$668.43	\$0.00	\$426.41	\$560.53	\$0.00	\$426.41
SSYX	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (10)	12.28%	\$43,860.00	#N/A	\$7,650.00	\$1,416.68	\$0.00	\$710.69	\$1,114.04	\$0.00	\$710.69	\$934.22	\$0.00	\$710.69
SSYT	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (25)	12.28%	\$65,790.00	#N/A	\$11,475.00	\$2,125.02	\$0.00	\$1,066.04	\$1,671.07	\$0.00	\$1,066.04	\$1,401.33	\$0.00	\$1,066.04
SSYL	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (50)	12.28%	\$78,948.00	#N/A	\$13,770.00	\$2,550.02	\$0.00	\$1,279.24	\$2,005.28	\$0.00	\$1,279.24	\$1,681.59	\$0.00	\$1,279.24
SSYC	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (100)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SSYE	SENDSUITE LIVE PLANETPRESS/ERR ONLY LICENSE (ENTERPRISE)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SSZ1	SENDSUITE LIVE PLANETPRESS INTERFACE (1)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SSZ2	SENDSUITE LIVE PLANETPRESS INTERFACE (2)	12.28%	\$6,579.00	#N/A	\$1,147.50	\$212.50	\$0.00	\$106.61	\$167.11	\$0.00	\$106.61	\$140.13	\$0.00	\$106.61
SSZV	SENDSUITE LIVE PLANETPRESS INTERFACE (5)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SSZX	SENDSUITE LIVE PLANETPRESS INTERFACE (10)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SSZT	SENDSUITE LIVE PLANETPRESS INTERFACE (25)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SSZC	SENDSUITE LIVE PLANETPRESS INTERFACE (100)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SSZE	SENDSUITE LIVE PLANETPRESS INTERFACE (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SSZL	SENDSUITE LIVE PLANETPRESS INTERFACE (50)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SLL1	SHIP TO HOLD (1)	12.28%	\$7,894.80	#N/A	\$1,377.00	\$255.00	\$0.00	\$127.93	\$200.53	\$0.00	\$127.93	\$168.16	\$0.00	\$127.93
SLL2	SHIP TO HOLD (2)	12.28%	\$13,158.00	#N/A	\$2,754.00	\$425.00	\$0.00	\$255.85	\$334.21	\$0.00	\$255.85	\$280.27	\$0.00	\$255.85
SLLV	SHIP TO HOLD (5)	12.28%	\$26,316.00	#N/A	\$3,304.80	\$850.01	\$0.00	\$307.02	\$668.43	\$0.00	\$307.02	\$560.53	\$0.00	\$307.02

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SLLX	SHIP TO HOLD (10)	12.28%	\$43,860.00	#N/A	\$4,590.00	\$1,416.68	\$0.00	\$426.41	\$1,114.04	\$0.00	\$426.41	\$934.22	\$0.00	\$426.41
SLLT	SHIP TO HOLD (25)	12.28%	\$65,790.00	#N/A	\$9,180.00	\$2,125.02	\$0.00	\$852.83	\$1,671.07	\$0.00	\$852.83	\$1,401.33	\$0.00	\$852.83
SLLL	SHIP TO HOLD (50)	12.28%	\$78,948.00	#N/A	\$13,770.00	\$2,550.02	\$0.00	\$1,279.24	\$2,005.28	\$0.00	\$1,279.24	\$1,681.59	\$0.00	\$1,279.24
SLLC	SHIP TO HOLD (100)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SLE	SHIP TO HOLD (ENTERPRISE)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SSL1	1 LOCATION SINGLE WORKSTATION	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SLS	1 LOCATION SINGLE WORKSTATION SERVER INSTALL	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SSLN	1 LOCATION MULTIPLE SITE	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SSL2	2 LOCATION	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SSLV	5 LOCATION	12.28%	\$32,895.00	#N/A	\$5,737.50	\$1,062.51	\$0.00	\$533.02	\$835.53	\$0.00	\$533.02	\$700.66	\$0.00	\$533.02
SSLX	10 LOCATION	12.28%	\$43,860.00	#N/A	\$7,650.00	\$1,416.68	\$0.00	\$710.69	\$1,114.04	\$0.00	\$710.69	\$934.22	\$0.00	\$710.69
SSLT	25 LOCATION	12.28%	\$65,790.00	#N/A	\$11,475.00	\$2,125.02	\$0.00	\$1,066.04	\$1,671.07	\$0.00	\$1,066.04	\$1,401.33	\$0.00	\$1,066.04
SLLL	50 LOCATION	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SLLC	100 LOCATION	12.28%	\$131,580.00	#N/A	\$22,950.00	\$4,250.03	\$0.00	\$2,132.06	\$3,342.13	\$0.00	\$2,132.06	\$2,802.65	\$0.00	\$2,132.06
SSE	ENTERPRISE LOCATION	12.28%	\$219,300.00	#N/A	\$38,250.00	\$7,083.39	\$0.00	\$3,553.44	\$5,570.22	\$0.00	\$3,553.44	\$4,671.09	\$0.00	\$3,553.44
SNB1	BAX GLOBAL (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNH1	LTL CZARLITE RATING / BOLS (PER CARRIER) (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNB2	BAX GLOBAL (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNH2	LTL CZARLITE RATING / BOLS (PER CARRIER) (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNBV	BAX GLOBAL (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNHV	LTL CZARLITE RATING / BOLS (PER CARRIER) (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNBX	BAX GLOBAL (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNHX	LTL CZARLITE RATING / BOLS (PER CARRIER) (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNBT	BAX GLOBAL (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNHT	LTL CZARLITE RATING / BOLS (PER CARRIER) (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNBL	BAX GLOBAL (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNHL	LTL CZARLITE RATING / BOLS (PER CARRIER) (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNBC	BAX GLOBAL (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNHC	LTL CZARLITE RATING / BOLS (PER CARRIER) (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNBE	BAX GLOBAL (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (% Discount off of MSRP)	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SNHE	LTL CZARLITE RATING / BOLLS (PER CARRIER) (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SL91	PC W/ FLAT PANEL MONITOR	12.28%	\$2,451.77	\$391.85	#N/A	\$79.19	\$0.00	\$36.41	\$62.27	\$0.00	\$36.41	\$52.22	\$0.00	\$36.41
SHA1	AES DIRECT WEB API (1)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SLH1	HAZARDOUS MATERIALS (1)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SHA2	AES DIRECT WEB API (2)	12.28%	\$6,579.00	#N/A	\$1,147.50	\$212.50	\$0.00	\$106.61	\$167.11	\$0.00	\$106.61	\$140.13	\$0.00	\$106.61
SLH2	HAZARDOUS MATERIALS (2)	12.28%	\$6,579.00	#N/A	\$1,147.50	\$212.50	\$0.00	\$106.61	\$167.11	\$0.00	\$106.61	\$140.13	\$0.00	\$106.61
SHAV	AES DIRECT WEB API (5)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SLHV	HAZARDOUS MATERIALS (5)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SHAX	AES DIRECT WEB API (10)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SLHX	HAZARDOUS MATERIALS (10)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SHAT	AES DIRECT WEB API (25)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SLHT	HAZARDOUS MATERIALS (25)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SHAC	AES DIRECT WEB API (100)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SHAE	AES DIRECT WEB API (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SHAL	AES DIRECT WEB API (50)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SLHC	HAZARDOUS MATERIALS (100)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SLHE	HAZARDOUS MATERIALS (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SLHL	HAZARDOUS MATERIALS (50)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SL20	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	12.28%	\$1,750.01	\$275.40	#N/A	\$56.53	\$0.00	\$25.59	\$44.45	\$0.00	\$25.59	\$37.28	\$0.00	\$25.59
T332	2 DIMENSIONAL SCANNER	12.28%	\$2,105.28	\$307.70	#N/A	\$68.00	\$0.00	\$28.59	\$53.47	\$0.00	\$28.59	\$44.84	\$0.00	\$28.59
SL39	CORDLESS WEDGE SCANNER	12.28%	\$1,662.29	\$367.20	#N/A	\$53.69	\$0.00	\$34.11	\$42.22	\$0.00	\$34.11	\$35.41	\$0.00	\$34.11
SLY1	BLACK BOX SDK (1)	12.28%	\$7,894.80	#N/A	\$1,377.00	\$255.00	\$0.00	\$127.93	\$200.53	\$0.00	\$127.93	\$168.16	\$0.00	\$127.93
SLY2	BLACK BOX SDK (2)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SLYV	BLACK BOX SDK (5)	12.28%	\$26,316.00	#N/A	\$4,590.00	\$850.01	\$0.00	\$426.41	\$668.43	\$0.00	\$426.41	\$560.53	\$0.00	\$426.41
SLYX	BLACK BOX SDK (10)	12.28%	\$43,860.00	#N/A	\$7,650.00	\$1,416.68	\$0.00	\$710.69	\$1,114.04	\$0.00	\$710.69	\$934.22	\$0.00	\$710.69
SLYT	BLACK BOX SDK (25)	12.28%	\$65,790.00	#N/A	\$11,475.00	\$2,125.02	\$0.00	\$1,066.04	\$1,671.07	\$0.00	\$1,066.04	\$1,401.33	\$0.00	\$1,066.04
SLYL	BLACK BOX SDK (50)	12.28%	\$78,948.00	#N/A	\$13,770.00	\$2,550.02	\$0.00	\$1,279.24	\$2,005.28	\$0.00	\$1,279.24	\$1,681.59	\$0.00	\$1,279.24
SLYC	BLACK BOX SDK (100)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SLYE	BLACK BOX SDK (ENTERPRISE)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SSLZ	ADDITIONAL WORKSTATION LICENSE	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SSHC	ADDITIONAL LOCATIONS (100) PRICE PER LOCATION	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SSHL	ADDITIONAL LOCATIONS (50) PRICE PER LOCATION	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SSHT	ADDITIONAL LOCATIONS (25) PRICE PER LOCATION	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SSH1	ADDITIONAL LOCATION (1) PRICE PER LOCATION	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SSHX	ADDITIONAL LOCATIONS (10) PRICE PER LOCATION	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SSHV	ADDITIONAL LOCATIONS (5) PRICE PER LOCATION	12.28%	\$6,579.00	#N/A	\$1,147.50	\$212.50	\$0.00	\$106.61	\$167.11	\$0.00	\$106.61	\$140.13	\$0.00	\$106.61
SSH2	ADDITIONAL LOCATIONS (2) PRICE PER LOCATION	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SFP1	FEDEX SMARTPOST (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SGC1	UPS SUREPOST (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SGW1	UPS DOMESTIC WORLDEASE (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SHC1	LOOMIS EXPRESS (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SHL1	DHL (US & CANADA) (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SHP1	USPS ACTIVATION CA (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SNL1	PUROLATOR (1)	12.28%	\$526.32	#N/A	\$91.80	\$17.00	\$0.00	\$8.53	\$13.37	\$0.00	\$8.53	\$11.21	\$0.00	\$8.53
SGM1	UPS DOMESTIC MAIL INNOVATIONS (1)	12.28%	\$526.32	#N/A	\$137.70	\$17.00	\$0.00	\$12.79	\$13.37	\$0.00	\$12.79	\$11.21	\$0.00	\$12.79
SLB1	3RD PARTY USPS WEB CONNECTOR (1)	12.28%	\$526.32	#N/A	\$137.70	\$17.00	\$0.00	\$12.79	\$13.37	\$0.00	\$12.79	\$11.21	\$0.00	\$12.79
SGT1	UPS AIR FREIGHT (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SHL2	DHL (US & CANADA) (2)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNJ1	MISCELLANEOUS DOMESTIC CARRIERS (1)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SNL2	PUROLATOR (2)	12.28%	\$789.48	#N/A	\$137.70	\$25.50	\$0.00	\$12.79	\$20.05	\$0.00	\$12.79	\$16.82	\$0.00	\$12.79
SSCA	ADDITIONAL CARRIER ACCOUNT ACTIVATION	12.28%	\$877.20	#N/A	\$153.00	\$28.33	\$0.00	\$14.21	\$22.28	\$0.00	\$14.21	\$18.68	\$0.00	\$14.21
SGC2	UPS SUREPOST (2)	12.28%	\$1,122.82	#N/A	\$195.50	\$36.27	\$0.00	\$18.16	\$28.52	\$0.00	\$18.16	\$23.92	\$0.00	\$18.16
SGW2	UPS DOMESTIC WORLDEASE (2)	12.28%	\$1,122.82	#N/A	\$195.50	\$36.27	\$0.00	\$18.16	\$28.52	\$0.00	\$18.16	\$23.92	\$0.00	\$18.16
SFP2	FEDEX SMARTPOST (2)	12.28%	\$1,122.82	#N/A	\$195.84	\$36.27	\$0.00	\$18.19	\$28.52	\$0.00	\$18.19	\$23.92	\$0.00	\$18.19
SGCV	UPS SUREPOST (5)	12.28%	\$1,263.17	#N/A	\$220.32	\$40.80	\$0.00	\$20.47	\$32.08	\$0.00	\$20.47	\$26.91	\$0.00	\$20.47

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SGMV	UPS DOMESTIC MAIL INNOVATIONS (5)	12.28%	\$1,263.17	#N/A	\$220.32	\$40.80	\$0.00	\$20.47	\$32.08	\$0.00	\$20.47	\$26.91	\$0.00	\$20.47
SGWV	UPS DOMESTIC WORLDEASE (5)	12.28%	\$1,263.17	#N/A	\$220.32	\$40.80	\$0.00	\$20.47	\$32.08	\$0.00	\$20.47	\$26.91	\$0.00	\$20.47
SFPV	FEDEX SMARTPOST (5)	12.28%	\$1,263.17	#N/A	\$220.32	\$40.80	\$0.00	\$20.47	\$32.08	\$0.00	\$20.47	\$26.91	\$0.00	\$20.47
SGM2	UPS DOMESTIC MAIL INNOVATIONS (2)	12.28%	\$1,122.82	#N/A	\$229.50	\$36.27	\$0.00	\$21.32	\$28.52	\$0.00	\$21.32	\$23.92	\$0.00	\$21.32
SGT2	UPS AIR FREIGHT (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SHLV	DHL (US & CANADA) (5)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNJ2	MISCELLANEOUS DOMESTIC CARRIERS (2)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SNLV	PUROLATOR (5)	12.28%	\$1,315.80	#N/A	\$229.50	\$42.50	\$0.00	\$21.32	\$33.42	\$0.00	\$21.32	\$28.03	\$0.00	\$21.32
SLB2	3RD PARTY USPS WEB CONNNECTOR (2)	12.28%	\$789.48	#N/A	\$275.40	\$25.50	\$0.00	\$25.59	\$20.05	\$0.00	\$25.59	\$16.82	\$0.00	\$25.59
SGCX	UPS SUREPOST (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SGMX	UPS DOMESTIC MAIL INNOVATIONS (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SGWX	UPS DOMESTIC WORLDEASE (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SHLX	DHL (US & CANADA) (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SLCC	CANADAPOST CUSTOM CARRIER RATE	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SNLX	PUROLATOR (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SFPX	FEDEX SMARTPOST (10)	12.28%	\$1,754.40	#N/A	\$306.00	\$56.67	\$0.00	\$28.42	\$44.56	\$0.00	\$28.42	\$37.37	\$0.00	\$28.42
SLCA	UPS CUSTOM CARRIER RATE	12.28%	\$1,807.03	#N/A	\$306.00	\$58.37	\$0.00	\$28.42	\$45.90	\$0.00	\$28.42	\$38.49	\$0.00	\$28.42
SLBV	3RD PARTY USPS WEB CONNNECTOR (5)	12.28%	\$1,315.80	#N/A	\$330.48	\$42.50	\$0.00	\$30.70	\$33.42	\$0.00	\$30.70	\$28.03	\$0.00	\$30.70
SLBX	3RD PARTY USPS WEB CONNNECTOR (10)	12.28%	\$1,754.40	#N/A	\$459.00	\$56.67	\$0.00	\$42.64	\$44.56	\$0.00	\$42.64	\$37.37	\$0.00	\$42.64
SGTV	UPS AIR FREIGHT (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SNJV	MISCELLANEOUS DOMESTIC CARRIERS (5)	12.28%	\$2,631.60	#N/A	\$459.00	\$85.00	\$0.00	\$42.64	\$66.84	\$0.00	\$42.64	\$56.05	\$0.00	\$42.64
SGCT	UPS SUREPOST (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SGMT	UPS DOMESTIC MAIL INNOVATIONS (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SGWT	UPS DOMESTIC WORLDEASE (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SHLT	DHL (US & CANADA) (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SNLT	PUROLATOR (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SFPT	FEDEX SMARTPOST (25)	12.28%	\$3,508.80	#N/A	\$612.00	\$113.33	\$0.00	\$56.86	\$89.12	\$0.00	\$56.86	\$74.74	\$0.00	\$56.86
SGTX	UPS AIR FREIGHT (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07
SNJX	MISCELLANEOUS DOMESTIC CARRIERS (10)	12.28%	\$4,386.00	#N/A	\$765.00	\$141.67	\$0.00	\$71.07	\$111.40	\$0.00	\$71.07	\$93.42	\$0.00	\$71.07

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SLBT	3RD PARTY USPS WEB CONNNECTOR (25)	12.28%	\$3,508.80	#N/A	\$918.00	\$113.33	\$0.00	\$85.28	\$89.12	\$0.00	\$85.28	\$74.74	\$0.00	\$85.28
SGCL	UPS SUREPOST (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SGML	UPS DOMESTIC MAIL INNOVATIONS (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SGWL	UPS DOMESTIC WORLDEASE (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SHLL	DHL (US & CANADA) (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SNLL	PUROLATOR (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SFPL	FEDEX SMARTPOST (50)	12.28%	\$5,263.20	#N/A	\$918.00	\$170.00	\$0.00	\$85.28	\$133.69	\$0.00	\$85.28	\$112.11	\$0.00	\$85.28
SGCC	UPS SUREPOST (100)	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SGMC	UPS DOMESTIC MAIL INNOVATIONS (100)	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SGWC	UPS DOMESTIC WORLDEASE (100)	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SFPC	FEDEX SMARTPOST (100)	12.28%	\$7,017.60	#N/A	\$1,224.00	\$226.67	\$0.00	\$113.71	\$178.25	\$0.00	\$113.71	\$149.47	\$0.00	\$113.71
SLBL	3RD PARTY USPS WEB CONNNECTOR (50)	12.28%	\$5,263.20	#N/A	\$1,377.00	\$170.00	\$0.00	\$127.93	\$133.69	\$0.00	\$127.93	\$112.11	\$0.00	\$127.93
SGF1	FEDEX TRANSBORDER (1)	12.28%	\$7,894.80	#N/A	\$1,377.00	\$255.00	\$0.00	\$127.93	\$200.53	\$0.00	\$127.93	\$168.16	\$0.00	\$127.93
SLD1	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (1)	12.28%	\$7,894.80	#N/A	\$1,377.00	\$255.00	\$0.00	\$127.93	\$200.53	\$0.00	\$127.93	\$168.16	\$0.00	\$127.93
SGTT	UPS AIR FREIGHT (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SHLC	DHL (US & CANADA) (100)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNJT	MISCELLANEOUS DOMESTIC CARRIERS (25)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SNLC	PUROLATOR (100)	12.28%	\$8,772.00	#N/A	\$1,530.00	\$283.34	\$0.00	\$142.14	\$222.81	\$0.00	\$142.14	\$186.84	\$0.00	\$142.14
SLBC	3RD PARTY USPS WEB CONNNECTOR (100)	12.28%	\$8,772.00	#N/A	\$1,836.00	\$283.34	\$0.00	\$170.57	\$222.81	\$0.00	\$170.57	\$186.84	\$0.00	\$170.57
SGF2	FEDEX TRANSBORDER (2)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SGTL	UPS AIR FREIGHT (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SLD2	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (2)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SNJL	MISCELLANEOUS DOMESTIC CARRIERS (50)	12.28%	\$13,158.00	#N/A	\$2,295.00	\$425.00	\$0.00	\$213.21	\$334.21	\$0.00	\$213.21	\$280.27	\$0.00	\$213.21
SLBE	3RD PARTY USPS WEB CONNNECTOR (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$2,295.00	\$566.67	\$0.00	\$213.21	\$445.62	\$0.00	\$213.21	\$373.69	\$0.00	\$213.21
SGCE	UPS SUREPOST (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGME	UPS DOMESTIC MAIL INNOVATIONS (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SGTC	UPS AIR FREIGHT (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGWE	UPS DOMESTIC WORLDWIDE (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SHLE	DHL (US & CANADA) (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNJC	MISCELLANEOUS DOMESTIC CARRIERS (100)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SNLE	PURULATOR (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SFPE	FEDEX SMARTPOST (ENTERPRISE)	12.28%	\$17,544.00	#N/A	\$3,060.00	\$566.67	\$0.00	\$284.27	\$445.62	\$0.00	\$284.27	\$373.69	\$0.00	\$284.27
SGTE	UPS AIR FREIGHT (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SNJE	MISCELLANEOUS DOMESTIC CARRIERS (ENTERPRISE)	12.28%	\$21,930.00	#N/A	\$3,825.00	\$708.34	\$0.00	\$355.34	\$557.02	\$0.00	\$355.34	\$467.11	\$0.00	\$355.34
SGFV	FEDEX TRANSBORDER (5)	12.28%	\$26,316.00	#N/A	\$4,590.00	\$850.01	\$0.00	\$426.41	\$668.43	\$0.00	\$426.41	\$560.53	\$0.00	\$426.41
SLDV	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (5)	12.28%	\$26,316.00	#N/A	\$4,590.00	\$850.01	\$0.00	\$426.41	\$668.43	\$0.00	\$426.41	\$560.53	\$0.00	\$426.41
SGFX	FEDEX TRANSBORDER (10)	12.28%	\$43,860.00	#N/A	\$7,650.00	\$1,416.68	\$0.00	\$710.69	\$1,114.04	\$0.00	\$710.69	\$934.22	\$0.00	\$710.69
SLDX	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (10)	12.28%	\$43,860.00	#N/A	\$7,650.00	\$1,416.68	\$0.00	\$710.69	\$1,114.04	\$0.00	\$710.69	\$934.22	\$0.00	\$710.69
SGFT	FEDEX TRANSBORDER (25)	12.28%	\$65,790.00	#N/A	\$11,475.00	\$2,125.02	\$0.00	\$1,066.04	\$1,671.07	\$0.00	\$1,066.04	\$1,401.33	\$0.00	\$1,066.04
SLDT	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (25)	12.28%	\$65,790.00	#N/A	\$11,475.00	\$2,125.02	\$0.00	\$1,066.04	\$1,671.07	\$0.00	\$1,066.04	\$1,401.33	\$0.00	\$1,066.04
SGFL	FEDEX TRANSBORDER (50)	12.28%	\$78,948.00	#N/A	\$13,770.00	\$2,550.02	\$0.00	\$1,279.24	\$2,005.28	\$0.00	\$1,279.24	\$1,681.59	\$0.00	\$1,279.24
SLDL	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (50)	12.28%	\$78,948.00	#N/A	\$13,770.00	\$2,550.02	\$0.00	\$1,279.24	\$2,005.28	\$0.00	\$1,279.24	\$1,681.59	\$0.00	\$1,279.24
SGFC	FEDEX TRANSBORDER (100)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SGFE	FEDEX TRANSBORDER (ENTERPRISE)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SLDC	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (100)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SLDE	UPS TRADE DIRECT AND CROSS BORDER CONSOLIDATION (ENTERPRISE)	12.28%	\$87,720.00	#N/A	\$15,300.00	\$2,833.36	\$0.00	\$1,421.38	\$2,228.09	\$0.00	\$1,421.38	\$1,868.44	\$0.00	\$1,421.38
SHH1	THIRD PARTY HAZMAT CONNECTOR (1)	16.00%	\$5,040.00	#N/A	\$918.00	\$162.79	\$0.00	\$85.28	\$128.02	\$0.00	\$85.28	\$107.35	\$0.00	\$85.28

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SHH2	THIRD PARTY HAZMAT CONNECTOR (2)	16.00%	\$7,560.00	#N/A	\$1,377.00	\$244.19	\$0.00	\$127.93	\$192.02	\$0.00	\$127.93	\$161.03	\$0.00	\$127.93
SHHV	THIRD PARTY HAZMAT CONNECTOR (5)	16.00%	\$10,080.00	#N/A	\$1,836.00	\$325.58	\$0.00	\$170.57	\$256.03	\$0.00	\$170.57	\$214.70	\$0.00	\$170.57
SHHX	THIRD PARTY HAZMAT CONNECTOR (10)	16.00%	\$15,120.00	#N/A	\$2,754.00	\$488.38	\$0.00	\$255.85	\$384.05	\$0.00	\$255.85	\$322.06	\$0.00	\$255.85
SHHT	THIRD PARTY HAZMAT CONNECTOR (25)	16.00%	\$20,160.00	#N/A	\$3,672.00	\$651.17	\$0.00	\$341.13	\$512.06	\$0.00	\$341.13	\$429.41	\$0.00	\$341.13
SHHC	THIRD PARTY HAZMAT CONNECTOR (100)	16.00%	\$25,200.00	#N/A	\$4,590.00	\$813.96	\$0.00	\$426.41	\$640.08	\$0.00	\$426.41	\$536.76	\$0.00	\$426.41
SHHE	THIRD PARTY HAZMAT CONNECTOR (ENTERPRISE)	16.00%	\$25,200.00	#N/A	\$4,590.00	\$813.96	\$0.00	\$426.41	\$640.08	\$0.00	\$426.41	\$536.76	\$0.00	\$426.41
SHHL	THIRD PARTY HAZMAT CONNECTOR (50)	16.00%	\$25,200.00	#N/A	\$4,590.00	\$813.96	\$0.00	\$426.41	\$640.08	\$0.00	\$426.41	\$536.76	\$0.00	\$426.41
VSN1	1 SITE LICENSE FOR UNLIMITED USERS	12.28%	\$2,193.00	#N/A	\$318.75	\$70.83	\$0.00	\$29.61	\$55.70	\$0.00	\$29.61	\$46.71	\$0.00	\$29.61
VSNX	10 SITE LICENSES FOR UNLIMITED USERS	12.28%	\$19,298.40	#N/A	\$2,805.00	\$623.34	\$0.00	\$260.58	\$490.18	\$0.00	\$260.58	\$411.06	\$0.00	\$260.58
VSNL	50 SITE LICENSES FOR UNLIMITED USERS	12.28%	\$82,456.80	#N/A	\$11,985.00	\$2,663.35	\$0.00	\$1,113.42	\$2,094.40	\$0.00	\$1,113.42	\$1,756.33	\$0.00	\$1,113.42
V SNC	100 SITE LICENSES FOR UNLIMITED USERS	12.28%	\$136,843.20	#N/A	\$19,890.00	\$4,420.04	\$0.00	\$1,847.79	\$3,475.82	\$0.00	\$1,847.79	\$2,914.76	\$0.00	\$1,847.79
VSG1	ADD ONE USER TO SITE LICENSE	12.28%	\$175.44	#N/A	\$25.50	\$5.67	\$0.00	\$2.37	\$4.46	\$0.00	\$2.37	\$3.74	\$0.00	\$2.37
VSG2	1 SITE LICENSE FOR LIMITED USERS (UP TO 2 USERS)	12.28%	\$175.44	#N/A	\$25.50	\$5.67	\$0.00	\$2.37	\$4.46	\$0.00	\$2.37	\$3.74	\$0.00	\$2.37
VSG3	10 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	12.28%	\$1,535.10	#N/A	\$223.13	\$49.58	\$0.00	\$20.73	\$38.99	\$0.00	\$20.73	\$32.70	\$0.00	\$20.73
VSG4	50 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	12.28%	\$6,579.00	#N/A	\$956.25	\$212.50	\$0.00	\$88.83	\$167.11	\$0.00	\$88.83	\$140.13	\$0.00	\$88.83
VSG5	100 SITES LICENSE FOR LIMITED USERS (UP TO 2 USERS)	12.28%	\$10,965.00	#N/A	\$1,593.75	\$354.17	\$0.00	\$148.06	\$278.51	\$0.00	\$148.06	\$233.55	\$0.00	\$148.06
VSD2	SENDSUITE DESKTOP ROLLOUT SERVICES 1 SITE	16.00%	\$2,927.40	#N/A	#N/A	\$94.56	N/A	N/A	\$74.36	N/A	N/A	\$62.35	N/A	N/A
VSD3	SENDSUITE DESKTOP ROLLOUT SERVICES 10 SITES	16.00%	\$12,563.04	#N/A	#N/A	\$405.79	N/A	N/A	\$319.10	N/A	N/A	\$267.59	N/A	N/A
VSD4	SENDSUITE DESKTOP ROLLOUT SERVICES 50 SITES	16.00%	\$20,842.92	#N/A	#N/A	\$673.23	N/A	N/A	\$529.41	N/A	N/A	\$443.95	N/A	N/A
VSD5	SENDSUITE DESKTOP ROLLOUT SERVICES 100 SITES	16.00%	\$30,931.32	#N/A	#N/A	\$999.08	N/A	N/A	\$785.66	N/A	N/A	\$658.84	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
VSDH	HOSTED SENDSUITE DESKTOP BASE SYSTEM LICENSE	12.28%	\$4,381.61	#N/A	\$633.25	\$141.53	\$0.00	\$58.83	\$111.29	\$0.00	\$58.83	\$93.33	\$0.00	\$58.83
VSDP	SENDSUITE DESKTOP BASE SYSTEM LICENSE	12.28%	\$4,381.61	#N/A	\$633.25	\$141.53	\$0.00	\$58.83	\$111.29	\$0.00	\$58.83	\$93.33	\$0.00	\$58.83
HS9E	SENDPRO DESKTOP SENDKIT	12.28%	\$561.41	#N/A	#N/A	\$18.13	N/A	N/A	\$14.26	N/A	N/A	\$11.96	N/A	N/A
HS9F	SENDPRO NETWORKED SENDKIT	12.28%	\$1,228.08	#N/A	#N/A	\$39.67	N/A	N/A	\$31.19	N/A	N/A	\$26.16	N/A	N/A
1E27	NETWORKED THERMAL ROLL PRINTER	12.28%	\$1,096.50	\$57.80	#N/A	\$35.42	\$0.00	\$5.37	\$27.85	\$0.00	\$5.37	\$23.36	\$0.00	\$5.37
SL-SPMWK0	SENDPRO WELCOME KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
PTIP	SENDPRO NETWORK PRINTER INSTALL	0.00%	\$199.00	#N/A	#N/A	\$6.43	N/A	N/A	\$5.05	N/A	N/A	\$4.24	N/A	N/A
APK2	SENDPRO P SERIES - QL1050 PRINTER BUNDLE	0.00%	\$0.00	\$57.80	\$0.00	\$0.00	\$0.00	\$5.37	\$0.00	\$0.00	\$5.37	\$0.00	\$0.00	\$5.37
1E28	DESKTOP THERMAL ROLL PRINTER	12.28%	\$473.69	\$58.65	#N/A	\$15.30	\$0.00	\$5.45	\$12.03	\$0.00	\$5.45	\$10.09	\$0.00	\$5.45
APK3	SENDPRO P SERIES - W1110 PRINTER BUNDLE	12.28%	\$2,193.00	\$70.13	\$0.00	\$70.83	\$0.00	\$6.52	\$55.70	\$0.00	\$6.52	\$46.71	\$0.00	\$6.52
397-B	10 LB SCALE	12.28%	\$87.72	#N/A	#N/A	\$2.83	N/A	N/A	\$2.23	N/A	N/A	\$1.87	N/A	N/A
397-D	70 LB SCALE	12.28%	\$131.58	#N/A	#N/A	\$4.25	N/A	N/A	\$3.34	N/A	N/A	\$2.80	N/A	N/A
ESBM	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	0.00%	\$0.00	#N/A	\$204.00	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96
BMH1	BUSINESS MANAGER OPERATOR TRAINING - UP TO 4 HRS	16.00%	\$711.48	#N/A	#N/A	\$22.98	N/A	N/A	\$18.07	N/A	N/A	\$15.15	N/A	N/A
BMH4	BUSINESS MANAGER V2 OR V3 TO NEW SYSTEM DATA MIGRATION	16.00%	\$711.48	#N/A	#N/A	\$22.98	N/A	N/A	\$18.07	N/A	N/A	\$15.15	N/A	N/A
MFP0	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1<HALF DAY	16.00%	\$711.48	#N/A	#N/A	\$22.98	N/A	N/A	\$18.07	N/A	N/A	\$15.15	N/A	N/A
BMP0	BUSINESS MANAGER PROJECT MANAGEMENT <HALF DAY	16.00%	\$832.44	#N/A	#N/A	\$26.89	N/A	N/A	\$21.14	N/A	N/A	\$17.73	N/A	N/A
MFP4	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2<HALF DAY	14.00%	\$852.26	#N/A	#N/A	\$27.53	N/A	N/A	\$21.65	N/A	N/A	\$18.15	N/A	N/A
MFP1	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 1<FULL DAY	16.00%	\$1,417.92	#N/A	#N/A	\$45.80	N/A	N/A	\$36.02	N/A	N/A	\$30.20	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
BMP1	BUSINESS MANAGER PROJECT MANAGEMENT < FULL DAY	16.00%	\$1,664.88	#N/A	#N/A	\$53.78	N/A	N/A	\$42.29	N/A	N/A	\$35.46	N/A	N/A
MFP5	BUSINESS MANAGER PRO SERVICE PROJECT LEVEL 2<-FULL DAY	14.00%	\$1,704.52	#N/A	#N/A	\$55.06	N/A	N/A	\$43.29	N/A	N/A	\$36.31	N/A	N/A
BM42	BARCODE SCANNER FOR DATA COLLECTOR	12.28%	\$1,342.12	\$180.20	#N/A	\$43.35	\$0.00	\$16.74	\$34.09	\$0.00	\$16.74	\$28.59	\$0.00	\$16.74
BM44	BARCODE SCANNER FOR DM SERIES/BUDGET MANAGER	12.28%	\$1,342.12	\$180.20	#N/A	\$43.35	\$0.00	\$16.74	\$34.09	\$0.00	\$16.74	\$28.59	\$0.00	\$16.74
BM41	RECEIPT PRINTER	12.28%	\$947.38	\$196.35	#N/A	\$30.60	\$0.00	\$18.24	\$24.06	\$0.00	\$18.24	\$20.18	\$0.00	\$18.24
BMPC	BUSINESS MANAGER HOST WORKSTATION PC	12.28%	\$2,526.34	\$378.25	#N/A	\$81.60	\$0.00	\$35.14	\$64.17	\$0.00	\$35.14	\$53.81	\$0.00	\$35.14
Z6SX	BUSINESS MANAGER SERIALIZED SOFTWARE	0.00%	\$0.00	\$101.15	\$120.70	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61	\$0.00	\$0.00	\$20.61
Z6C3	UPGRADE SOFTWARE FOR WIN2000	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
Z6C5	BUSINESS SOFTWARE UPGRADE FROM VERSION 3.0 TO LATEST VERSION	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
Z6SUKIT	KIT, MSDE TO SQL MIGRATION	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
Z6SXKIT	BUSINESS MANAGER SOFTWARE KIT	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
Z6V5	UPGRADE SOFTWARE FOR WINXP	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
Z690003	ETHERNET CABLE (14 FEET)	12.28%	\$41.71	#N/A	#N/A	\$1.35	N/A	N/A	\$1.06	N/A	N/A	\$0.89	N/A	N/A
Z690004	ETHERNET CABLE (25 FEET)	12.27%	\$41.76	#N/A	#N/A	\$1.35	N/A	N/A	\$1.06	N/A	N/A	\$0.89	N/A	N/A
Z690034	SECONDARY NETWORK CARD FOR DATA TRANSFERS	12.28%	\$171.05	#N/A	#N/A	\$5.52	N/A	N/A	\$4.34	N/A	N/A	\$3.64	N/A	N/A
BMA1	CRYSTAL REPORTING	12.28%	\$184.21	#N/A	#N/A	\$5.95	N/A	N/A	\$4.68	N/A	N/A	\$3.92	N/A	N/A
Z690005	ETHERNET CABLE (100 FEET)	12.28%	\$190.23	#N/A	#N/A	\$6.14	N/A	N/A	\$4.83	N/A	N/A	\$4.05	N/A	N/A
Z690000	ETHERNET 4 PORT HUB	12.28%	\$255.27	#N/A	#N/A	\$8.25	N/A	N/A	\$6.48	N/A	N/A	\$5.44	N/A	N/A
Z690006	ETHERNET CABLE (250 FEET)	12.28%	\$287.72	#N/A	#N/A	\$9.29	N/A	N/A	\$7.31	N/A	N/A	\$6.13	N/A	N/A
Z690001	ETHERNET 16 PORT HUB	12.28%	\$599.13	#N/A	#N/A	\$19.35	N/A	N/A	\$15.22	N/A	N/A	\$12.76	N/A	N/A
BMUP	BUSINESS MANAGER 6.0 UPGRADE FOR XP	12.28%	\$719.30	#N/A	#N/A	\$23.23	N/A	N/A	\$18.27	N/A	N/A	\$15.32	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
BMUR	BUSINESS MANAGER UPGRADE FOR WIN2000	12.28%	\$732.46	#N/A	#N/A	\$23.66	N/A	N/A	\$18.60	N/A	N/A	\$15.60	N/A	N/A
Z6C4	BUSINESS MANAGER ADMIN/REPORTING/DATA COLLECTOR UPGRADE TO EXISTING SYSTEM	12.28%	\$736.85	#N/A	#N/A	\$23.80	N/A	N/A	\$18.72	N/A	N/A	\$15.69	N/A	N/A
Z6FM	FUNDS MANAGEMENT - DM SERIES ONLY	12.28%	\$1,078.96	#N/A	#N/A	\$34.85	N/A	N/A	\$27.41	N/A	N/A	\$22.98	N/A	N/A
BMT3	BUSINESS MANAGER WIN XP UPGRADE	12.28%	\$1,078.96	#N/A	#N/A	\$34.85	N/A	N/A	\$27.41	N/A	N/A	\$22.98	N/A	N/A
BMSU	UPGRADE TO SQL EDITION FOR CURRENT CUSTOMERS	12.28%	\$4,421.09	#N/A	#N/A	\$142.80	N/A	N/A	\$112.30	N/A	N/A	\$94.17	N/A	N/A
BMS3	CLIENT HOST SOFTWARE ONLY	12.28%	\$1,837.73	\$101.15	\$530.40	\$59.36	\$0.00	\$58.68	\$46.68	\$0.00	\$58.68	\$39.14	\$0.00	\$58.68
BM10	ADMINISTRATIVE WORKSTATION W/15 INCH FLAT PANEL MONITOR	12.28%	\$2,850.90	\$504.05	\$156.40	\$92.08	\$0.00	\$61.35	\$72.41	\$0.00	\$61.35	\$60.72	\$0.00	\$61.35
BMS2	BUSINESS MANAGER WORKSTATION - SOFTWARE ONLY	12.28%	\$2,938.62	\$101.15	\$578.00	\$94.92	\$0.00	\$63.10	\$74.64	\$0.00	\$63.10	\$62.59	\$0.00	\$63.10
BM52	CLIENT HOST WORKSTATION W/FLAT PANEL MONITOR	12.28%	\$5,324.60	\$504.05	\$530.40	\$171.98	\$0.00	\$96.10	\$135.24	\$0.00	\$96.10	\$113.41	\$0.00	\$96.10
BMT2	DM INFINITY INTERFACE - DATA COLLECTOR SERIAL CONNECTION	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
BMX2	DM SERIES INTERFACE (DM500-DM1100)	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
BMWA	BUSINESS MANAGER INTERFACE FOR INVIEW (ONE PER HOST)	12.28%	\$267.55	#N/A	#N/A	\$8.64	N/A	N/A	\$6.80	N/A	N/A	\$5.70	N/A	N/A
BMT1	DM INFINITY INTERFACE - LAN	12.28%	\$899.13	#N/A	#N/A	\$29.04	N/A	N/A	\$22.84	N/A	N/A	\$19.15	N/A	N/A
BMS1	BUSINESS MANAGER HOST WORKSTATION SOFTWARE	12.28%	\$8,127.26	\$101.15	\$1,008.10	\$262.51	\$0.00	\$103.05	\$206.43	\$0.00	\$103.05	\$173.11	\$0.00	\$103.05
1FXR	FUNDS MGMT METER FEATURE (DM SERIES)	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
BMFM	FUNDS MGMT METER ACTIVATION (DM SERIES)	12.28%	\$175.44	#N/A	#N/A	\$5.67	N/A	N/A	\$4.46	N/A	N/A	\$3.74	N/A	N/A
BMC2	DM SERIES INTERFACE (DM300C-DM450C)	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
BMC1	DM SERIES INTERFACE TO BUSINESS MANAGER (DM300-DM475)	12.28%	\$899.13	#N/A	#N/A	\$29.04	N/A	N/A	\$22.84	N/A	N/A	\$19.15	N/A	N/A
T5NL	MULTI-WORKSTATION CLIENT LICENSE	12.28%	\$438.60	#N/A	\$63.75	\$14.17	\$0.00	\$5.92	\$11.14	\$0.00	\$5.92	\$9.34	\$0.00	\$5.92
T5F2	BACKGROUND IMPORT FEATURE	12.28%	\$657.90	#N/A	\$96.05	\$21.25	\$0.00	\$8.93	\$16.71	\$0.00	\$8.93	\$14.01	\$0.00	\$8.93
T5VT	VISITOR TRACKING FEATURE	12.28%	\$657.90	#N/A	\$96.05	\$21.25	\$0.00	\$8.93	\$16.71	\$0.00	\$8.93	\$14.01	\$0.00	\$8.93
T5PR	MAIL CENTER PRODUCTIVITY REPORTING	12.28%	\$697.37	#N/A	\$101.15	\$22.53	\$0.00	\$9.40	\$17.71	\$0.00	\$9.40	\$14.85	\$0.00	\$9.40
T5FF	ARRIVAL IMAGING	12.28%	\$1,096.50	#N/A	\$159.80	\$35.42	\$0.00	\$14.85	\$27.85	\$0.00	\$14.85	\$23.36	\$0.00	\$14.85
T5FG	ROUTE ACTIVITY LOGGING FEATURE	12.28%	\$1,096.50	#N/A	\$159.80	\$35.42	\$0.00	\$14.85	\$27.85	\$0.00	\$14.85	\$23.36	\$0.00	\$14.85
T5F1	NETQUERY OPTION (MUST ORDER 1 T5NL BEYOND NUMBER OF PROCESSING STATIONS FOR NETQUERY)	12.28%	\$1,315.80	#N/A	\$191.25	\$42.50	\$0.00	\$17.77	\$33.42	\$0.00	\$17.77	\$28.03	\$0.00	\$17.77
T5F8	ODBC INTEGRATION	12.28%	\$1,802.65	#N/A	\$254.15	\$58.23	\$0.00	\$23.61	\$45.79	\$0.00	\$23.61	\$38.40	\$0.00	\$23.61
VSDE	SENDSUITE DESKTOP SOFTWARE	12.28%	\$7,276.37	#N/A	\$509.15	\$235.03	\$0.00	\$47.30	\$184.82	\$0.00	\$47.30	\$154.99	\$0.00	\$47.30
T5EN	E-MAIL NOTIFICATION	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T5F3	FILE LINK / SCAN LINK / GLOBAL UPDATE	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
T310	100 LB. TABLETOP SCALE	12.28%	\$872.81	\$202.30	#N/A	\$28.19	\$0.00	\$18.79	\$22.17	\$0.00	\$18.79	\$18.59	\$0.00	\$18.79
T5AG	ARRIVAL TRACKING ASSISTANT CONFIGURATION - 2 HRS	16.00%	\$341.88	#N/A	#N/A	\$11.04	N/A	N/A	\$8.68	N/A	N/A	\$7.28	N/A	N/A
BAS2	BUSINESS ANALYSIS – WHITE GLOVE FOLLOW-UP SERVICE	16.00%	\$428.40	#N/A	#N/A	\$13.84	N/A	N/A	\$10.88	N/A	N/A	\$9.12	N/A	N/A
T515	ARRIVAL ADVANCED OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T537	ARRIVAL LIVE APPLICATION SUPPORT	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T5M1	PROJECT MANAGEMENT (1/2 DAY)	14.00%	\$819.58	#N/A	#N/A	\$26.47	N/A	N/A	\$20.82	N/A	N/A	\$17.46	N/A	N/A
T6P4	INSTALLATION PROJECT LEVEL 2 (1/2 DAY)	14.00%	\$819.58	#N/A	#N/A	\$26.47	N/A	N/A	\$20.82	N/A	N/A	\$17.46	N/A	N/A
T6P1	INSTALLATION PROJECT LEVEL 1 (1 DAY)	16.00%	\$1,363.32	#N/A	#N/A	\$44.04	N/A	N/A	\$34.63	N/A	N/A	\$29.04	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T5M2	PROJECT MANAGEMENT (1 DAY)	14.00%	\$1,639.16	#N/A	#N/A	\$52.94	N/A	N/A	\$41.63	N/A	N/A	\$34.91	N/A	N/A
T6P5	INSTALLATION PROJECT LEVEL 2 (1 DAY)	14.00%	\$1,639.16	#N/A	#N/A	\$52.94	N/A	N/A	\$41.63	N/A	N/A	\$34.91	N/A	N/A
T544	2IN. GRAPHICS PRINTER	12.28%	\$346.49	\$69.70	#N/A	\$11.19	\$0.00	\$6.48	\$8.80	\$0.00	\$6.48	\$7.38	\$0.00	\$6.48
T538	TRACKING ASSISTANT PORTABLE BELT PRINTER	12.28%	\$1,214.92	\$156.40	#N/A	\$39.24	\$0.00	\$14.53	\$30.86	\$0.00	\$14.53	\$25.88	\$0.00	\$14.53
T531	HIGH VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$1,311.41	\$350.20	#N/A	\$42.36	\$0.00	\$32.54	\$33.31	\$0.00	\$32.54	\$27.93	\$0.00	\$32.54
TS31	CONTINUOUS LABELS SUPPLY FOR LOW TO MID VOLUME PRINTER	12.28%	\$122.81	#N/A	#N/A	\$3.97	N/A	N/A	\$3.12	N/A	N/A	\$2.62	N/A	N/A
TS14	CONTINUOUS LABELS SUPPLY FOR HIGH VOLUME PRINTER	12.28%	\$228.07	#N/A	#N/A	\$7.37	N/A	N/A	\$5.79	N/A	N/A	\$4.86	N/A	N/A
T542	2D IMAGER	12.28%	\$2,105.28	\$308.55	#N/A	\$68.00	\$0.00	\$28.66	\$53.47	\$0.00	\$28.66	\$44.84	\$0.00	\$28.66
T539	CORDLESS SCANNER	12.28%	\$1,662.29	\$367.20	#N/A	\$53.69	\$0.00	\$34.11	\$42.22	\$0.00	\$34.11	\$35.41	\$0.00	\$34.11
T53S	SCANNER STAND FOR NON-CONTACT PROGRAMMABLE WEDGE SCANNER	12.28%	\$127.19	#N/A	#N/A	\$4.11	N/A	N/A	\$3.23	N/A	N/A	\$2.71	N/A	N/A
JB96002	BASE MOUNT DISPLAY KIT FOR JR64 & JR67 SCALES	12.28%	\$140.35	#N/A	#N/A	\$4.53	N/A	N/A	\$3.56	N/A	N/A	\$2.99	N/A	N/A
T543	ARRIVAL WEB CAM	12.28%	\$214.91	#N/A	#N/A	\$6.94	N/A	N/A	\$5.46	N/A	N/A	\$4.58	N/A	N/A
T596002	ARRIVAL ETHERNET SWITCH	12.28%	\$219.30	#N/A	#N/A	\$7.08	N/A	N/A	\$5.57	N/A	N/A	\$4.67	N/A	N/A
T5C3	ARRIVAL CLIENT LIC TIER 1	12.28%	\$438.60	#N/A	#N/A	\$14.17	N/A	N/A	\$11.14	N/A	N/A	\$9.34	N/A	N/A
ESAR	ENHANCED SUPPORT SERVICES - ONE PER WORKSTATION	0.00%	\$0.00	#N/A	\$204.00	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96	\$0.00	\$0.00	\$18.96
T514	ARRIVAL BASIC OPERATOR TRAINING – UP TO 4 HRS (2 OPERATORS)	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T6P0	INSTALLATION PROJECT LEVEL 1	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
T534	LASER PRINTER	12.28%	\$609.65	\$148.75	#N/A	\$19.69	\$0.00	\$13.82	\$15.49	\$0.00	\$13.82	\$12.99	\$0.00	\$13.82
T536	LOW TO MID VOLUME 4IN. ADHESIVE LABEL PRINTER	12.28%	\$872.81	\$196.35	#N/A	\$28.19	\$0.00	\$18.24	\$22.17	\$0.00	\$18.24	\$18.59	\$0.00	\$18.24
T530	NON-CONTACT PROGRAMMABLE WEDGE SCANNER	12.28%	\$1,750.01	\$275.40	#N/A	\$56.53	\$0.00	\$25.59	\$44.45	\$0.00	\$25.59	\$37.28	\$0.00	\$25.59
T339	CORDLESS WEDGE SCANNER	12.28%	\$1,662.29	\$367.20	#N/A	\$53.69	\$0.00	\$34.11	\$42.22	\$0.00	\$34.11	\$35.41	\$0.00	\$34.11
J540	COUNTER SIGNATURE PAD	12.28%	\$1,750.01	#N/A	#N/A	\$56.53	N/A	N/A	\$44.45	N/A	N/A	\$37.28	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
T5P4	PC W/ FLAT PANEL MONITOR	12.28%	\$2,451.77	\$391.85	#N/A	\$79.19	\$0.00	\$36.41	\$62.27	\$0.00	\$36.41	\$52.22	\$0.00	\$36.41
T5EA	ENHANCED WINMOBIL TRACKING ASSISTANT (T746)	12.28%	\$2,434.23	\$413.10	#N/A	\$78.63	\$0.00	\$38.38	\$61.83	\$0.00	\$38.38	\$51.85	\$0.00	\$38.38
T54S	SINGLE BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	12.28%	\$416.67	#N/A	#N/A	\$13.46	N/A	N/A	\$10.58	N/A	N/A	\$8.88	N/A	N/A
T54M	FOUR BAY CRADLE/BATTERY CHARGER FOR TRACKING ASSISTANT (T742/T745/T746)	12.28%	\$872.81	#N/A	#N/A	\$28.19	N/A	N/A	\$22.17	N/A	N/A	\$18.59	N/A	N/A
TS1M	ENVELOPES #10 GUMMED, WHITE	0.00%	\$150.00	#N/A	#N/A	\$4.85	N/A	N/A	\$3.81	N/A	N/A	\$3.20	N/A	N/A
TS1N	ENVELOPES 6" X 9" GUMMED, WHITE	0.00%	\$175.00	#N/A	#N/A	\$5.65	N/A	N/A	\$4.45	N/A	N/A	\$3.73	N/A	N/A
TS1O	ENVELOPES 6" X 9 1/2" GUMMED, WHITE	0.00%	\$185.00	#N/A	#N/A	\$5.98	N/A	N/A	\$4.70	N/A	N/A	\$3.94	N/A	N/A
TS1P	ENVELOPES 9 1/2" X 12" GUMMED, WHITE	0.00%	\$250.00	#N/A	#N/A	\$8.08	N/A	N/A	\$6.35	N/A	N/A	\$5.33	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies						
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	36 Month Lease Price (per month)	48 Month Lease Price (per month)	60 Month Lease Price (per month)
1H00-MH	METER FOR SENDPRO C200	20.00%	\$52.00	\$52.00	\$52.00	\$52.00
1H00-ML	METER FOR SENDPRO C300/C400	20.00%	\$28.00	\$28.00	\$28.00	\$28.00
1H00-MM	METER FOR SENDPRO C500	20.00%	\$40.00	\$40.00	\$40.00	\$40.00
4W00-MH	METER FOR CONNECT+3000 & SENDPRO P3000	20.00%	\$80.00	\$80.00	\$80.00	\$80.00
4W00-MM	METER FOR CONNECT+1000/2000 & SENDPRO P1000/2000	20.00%	\$60.80	\$60.80	\$60.80	\$60.80
4W00-ML	METER FOR CONNECT+500 /SENDPRO P SERIES METER15000	20.00%	\$52.80	\$52.80	\$52.80	\$52.80
G900-MH	METER FOR DM475 SERIES	20.00%	\$60.80	\$60.80	\$60.80	\$60.80
G900-MM	METER FOR DM400 SERIES	20.00%	\$52.80	\$52.80	\$52.80	\$52.80
G900-ML	METER FOR DM300 SERIES	20.00%	\$40.80	\$40.80	\$40.80	\$40.80
PR00-MH	METER FOR DM225	20.00%	\$42.40	\$42.40	\$42.40	\$42.40
PR00-ML	METER FOR DM125	20.00%	\$28.00	\$28.00	\$28.00	\$28.00
K7M0	METER FOR MAILSTATION2	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
7PR0-ML	USPS TRACKING SERVICES- ACTIVATION	0.00%	\$7.00	\$7.00	\$7.00	\$7.00
G9SS-ML	USPS TRACKING SERVICES- ACTIVATION	0.00%	\$7.00	\$7.00	\$7.00	\$7.00
7PR0-MH	USPS TRACKING SERVICES- NO ACTIVATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
G9SS-MH	USPS TRACKING SERVICES- NO ACTIVATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PURCHASE POWER HIGH	PURCHASE POWER FOR C+500/SP1500 - SP3000	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
PURCHASE POWER LOW	PURCHASE POWER FOR MAILSTATION-C500	0.00%	\$7.00	\$7.00	\$7.00	\$7.00
M9SS-ML	USPS TRACKING SERVICES- ACTIVATION	0.00%	\$17.00	\$17.00	\$17.00	\$17.00
M9SS-MH	USPS TRACKING SERVICES- NO ACTIVATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
NVMG	INVIEW DASHBOARD - UNLIMITED METERS	0.00%	\$250.00	\$250.00	\$250.00	\$250.00
NVMF	INVIEW DASHBOARD - UP TO 100 METERS	0.00%	\$150.00	\$150.00	\$150.00	\$150.00
NVME	INVIEW DASHBOARD - UP TO 50 METERS	0.00%	\$100.00	\$100.00	\$100.00	\$100.00
NVMD	INVIEW DASHBOARD - UP TO 20 METERS	0.00%	\$50.00	\$50.00	\$50.00	\$50.00
NVMC	INVIEW DASHBOARD - UP TO 5 METERS	0.00%	\$15.00	\$15.00	\$15.00	\$15.00

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	36 Month Lease Price (per month)	48 Month Lease Price (per month)	60 Month Lease Price (per month)
NVMB	INVIEW DASHBOARD - UP TO 2 METERS	0.00%	\$7.00	\$7.00	\$7.00	\$7.00
NVMA	INVIEW DASHBOARD - SINGLE METER	0.00%	\$4.00	\$4.00	\$4.00	\$4.00
NV90	INVIEW SUBSCRIPTION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
NV99	INVIEW SOFTWARE	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
MSG5	Sprint 3G Subscription	0.00%	\$45.00	\$45.00	\$45.00	\$45.00
ERR1	e-Return Receipt Feature only	0.00%	\$25.00	\$25.00	\$25.00	\$25.00
ERR3	ERETURN RECEIPT FEATURE	0.00%	\$21.00	\$21.00	\$21.00	\$21.00
PTJI	SENDPRO UNLIMITED	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJE	SENDPRO UNLIMITED	0.00%	\$180.00	\$180.00	\$180.00	\$180.00
PTJH	SENDPRO OFFICE	0.00%	\$25.00	\$25.00	\$25.00	\$25.00
PTJD	SENDPRO OFFICE	0.00%	\$25.00	\$25.00	\$25.00	\$25.00
PTJG	SENDPRO INDIVIDUAL	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
PTJB	SENDPRO BASIC 50 USERS	0.00%	\$10.00	\$10.00	\$10.00	\$10.00
PTJF	SENDPRO BASIC 50 USERS	0.00%	\$10.00	\$10.00	\$10.00	\$10.00
PTJ4	SENDPRO MULTICARRIER ACCESS WITH HARDWARE OR METER	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
PTJC	SENDPRO INDIVIDUAL	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
PTJA	SENDPRO BASIC 1 USER	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJ3	SENDPRO MULTICARRIER ACCESS WITHOUT HARDWARE OR METER	0.00%	\$15.00	\$15.00	\$15.00	\$15.00
PTJ1	SENDPRO POSTAL ACCESS	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJ7	SENDPRO MAILING	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJ8	SENDPRO MAILING	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJS	UNLIMITED USERS WITH HARDWARE OR METER	0.00%	\$155.00	\$155.00	\$155.00	\$155.00
PTJR	UP TO 50 USERS WITH HARDWARE OR METER	0.00%	\$10.00	\$10.00	\$10.00	\$10.00
PTK3	CONNECT+ METER INTEGRATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTJQ	UNLIMITED USERS WITHOUT HARDWARE OR METER	0.00%	\$155.00	\$155.00	\$155.00	\$155.00
PTJP	UP TO 50 USERS WITHOUT HARDWARE OR METER	0.00%	\$10.00	\$10.00	\$10.00	\$10.00
PTJN	SINGLE USER	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTK1	WEB BROWSER INTEGRATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTKA	US MARKET	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
PTK2	CSD2 INTEGRATION	0.00%	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00
PTK7	CSD3 INTEGRATION	0.00%	\$15,000.00	\$15,000.00	\$15,000.00	\$15,000.00
T7PT	INSTANT TALK	0.00%	\$17.00	\$17.00	\$17.00	\$17.00

Product Group 1 - Mail Machines, Accessories and Supplies						
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	36 Month Lease Price (per month)	48 Month Lease Price (per month)	60 Month Lease Price (per month)
T6CN	RECEIVING - WITH NOTIFY (150 RECIPIENTS)	0.00%	\$149.00	\$149.00	\$149.00	\$149.00
T6CE	RECEIVING - ENHANCED (50 RECIPIENTS)	0.00%	\$49.00	\$49.00	\$49.00	\$49.00
T6CS	RECEIVING - STANDARD (5 RECIPIENTS)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
T8DD	ENHANCED RECEIVE AND DELIVER	0.00%	\$249.00	\$249.00	\$249.00	\$249.00
T89D	RECEIVE AND DELIVER	0.00%	\$199.00	\$199.00	\$199.00	\$199.00
T89N	RECEIVE	0.00%	\$99.00	\$99.00	\$99.00	\$99.00
BYOAD	BRING YOUR OWN APPROVED DEVICE	0.00%	\$20.00	\$20.00	\$20.00	\$20.00
T7GP	INSTANT LOCATE	0.00%	\$9.00	\$9.00	\$9.00	\$9.00
APB1	ACCOUNTING DEVICES (2)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
APB2	ACCOUNTING DEVICES (10)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
APB3	ACCOUNTING DEVICES (100)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
APB4	ACCOUNTING DEVICES (500)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
ZHD7	ELECTRONIC TRACKING AND SIGNATURE SERVICES	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
ZHD8	ELECTRONIC RETURN RECEIPT	0.00%	\$28.00	\$28.00	\$28.00	\$28.00
CAAA	COST ACCOUNTING BRONZE PLAN (25 ACCTS, 2 DEVICES)	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
CAAB	COST ACCOUNTING SILVER PLAN (100 ACCTS, 10 DEVICES)	0.00%	\$20.00	\$20.00	\$20.00	\$20.00
CAAC	COST ACCOUNTING GOLD PLAN (500 ACCTS, 100 DEVICES)	0.00%	\$100.00	\$100.00	\$100.00	\$100.00
CAAD	COST ACCOUNTING PLATINUM PLAN (3,000, 500 DEVICES)	0.00%	\$300.00	\$300.00	\$300.00	\$300.00
DSH3	HOSTING LEVEL 3	0.00%	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
DSH2	HOSTING LEVEL 2	0.00%	\$1,666.67	\$1,666.67	\$1,666.67	\$1,666.67
DSH1	HOSTING LEVEL 1	0.00%	\$1,000.00	\$1,000.00	\$1,000.00	\$1,000.00
DSGS	SPRINT 4G SUBSCRIPTION	0.00%	\$70.00	\$70.00	\$70.00	\$70.00
SSLDISAPI	SSL SHIPPING API DISCT PROGRAM	0.00%	\$29.95	\$29.95	\$29.95	\$29.95
SSXDISAPI	SSX SHIPPING API DISCT PROGRAM	0.00%	\$29.95	\$29.95	\$29.95	\$29.95
RC9C	RELAY INTEGRITY EXPRESS	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
SSLSHAPI	SSL SHIPPING API	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
SSXSHAPI	SSX SHIPPING API	0.00%	\$0.00	\$0.00	\$0.00	\$0.00
VS27	PBBACKUP™ SERVICE SUBSCRIPTION - ONE PER WORKSTATION	0.00%	\$0.00	\$0.00	\$0.00	\$0.00

Product Group 1 - Mail Machines, Accessories and Supplies						
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	36 Month Lease Price (per month)	48 Month Lease Price (per month)	60 Month Lease Price (per month)

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
W760	STACKER FOR W360 TABBER	26.56%	\$1,343.95	\$187.00	#N/A	\$43.41	\$0.00	\$17.37	\$34.14	\$0.00	\$17.37	\$28.63	\$0.00	\$17.37
SH10A	SH0B LIGHT DUTY SHREDDER, SECURITY LEVEL 4	16.00%	\$344.40	\$31.45	#N/A	\$11.12	\$0.00	\$2.92	\$8.75	\$0.00	\$2.92	\$7.34	\$0.00	\$2.92
SH11A	SH1B OFFICE SHREDDER, SECURITY LEVEL 4	16.00%	\$982.80	\$89.25	#N/A	\$31.74	\$0.00	\$8.29	\$24.96	\$0.00	\$8.29	\$20.93	\$0.00	\$8.29
SH12A	SH2B HIGH VOLUME SHREDDER, SECURITY LEVEL 5	16.00%	\$2,478.00	\$226.10	#N/A	\$80.04	\$0.00	\$21.00	\$62.94	\$0.00	\$21.00	\$52.78	\$0.00	\$21.00
SH13A	SH3B OFFICE SHREDDER, SECURITY LEVEL 5	16.00%	\$3,444.00	\$313.65	#N/A	\$111.24	\$0.00	\$29.14	\$87.48	\$0.00	\$29.14	\$73.36	\$0.00	\$29.14
SH14A	SH4B HIGH SECURITY SHREDDER, SECURITY LEVEL 7	16.00%	\$5,443.20	\$495.55	#N/A	\$175.82	\$0.00	\$46.04	\$138.26	\$0.00	\$46.04	\$115.94	\$0.00	\$46.04
WPPB	ON-SITE PLANETPRESS CUSTOM TRAINING- OPTIONAL 1 DAY	14.00%	\$2,657.40	#N/A	#N/A	\$85.83	N/A	N/A	\$67.50	N/A	N/A	\$56.60	N/A	N/A
WPPA	ON-SITE PLANETPRESS STANDARD TRAINING- 2 DAYS	16.00%	\$3,460.80	#N/A	#N/A	\$111.78	N/A	N/A	\$87.90	N/A	N/A	\$73.72	N/A	N/A
WPPC	ON-SITE PLANETPRESS ADVANCED TRAINING- 2 DAYS	16.00%	\$3,460.80	#N/A	#N/A	\$111.78	N/A	N/A	\$87.90	N/A	N/A	\$73.72	N/A	N/A
WPP5	PLANETPRESS IMAGE	12.28%	\$4,210.56	#N/A	\$586.50	\$136.00	\$0.00	\$54.49	\$106.95	\$0.00	\$54.49	\$89.68	\$0.00	\$54.49
WPB5	PB FIRST BASE LICENSE (INCLUDES FIRST 5 APPLICATIONS)	12.28%	\$271.93	#N/A	\$55.25	\$8.78	\$0.00	\$5.13	\$6.91	\$0.00	\$5.13	\$5.79	\$0.00	\$5.13
PB008	MAIL TRAY SUPPORT	16.00%	\$134.40	#N/A	#N/A	\$4.34	N/A	N/A	\$3.41	N/A	N/A	\$2.86	N/A	N/A
FNP1	PROFESSIONAL INSTALLATION FOR FURNITURE	16.00%	\$53.76	#N/A	#N/A	\$1.74	N/A	N/A	\$1.37	N/A	N/A	\$1.15	N/A	N/A
MP24	FURNITURE WELCOME PACK	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
LH-410	LABEL HOLDER WITH INSERT - 4IN.LIN.W X 1/2IN.HIN.D X (QTY 10)	26.60%	\$7.34	#N/A	#N/A	\$0.24	N/A	N/A	\$0.19	N/A	N/A	\$0.16	N/A	N/A
MSH-1511	SORTER SHELVE - 11-1/8IN.W X 14-3/8IN.D	26.55%	\$14.69	#N/A	#N/A	\$0.47	N/A	N/A	\$0.37	N/A	N/A	\$0.31	N/A	N/A
MSH-1513	SORTER SHELVE - 13-3/8IN.W X 14-3/8IN.D	26.55%	\$14.69	#N/A	#N/A	\$0.47	N/A	N/A	\$0.37	N/A	N/A	\$0.31	N/A	N/A
MTSH-1511	THRU-SORTER SHELVE - 11-1/8IN.W X 14-3/8IN.D	26.55%	\$14.69	#N/A	#N/A	\$0.47	N/A	N/A	\$0.37	N/A	N/A	\$0.31	N/A	N/A
MVD-15	VERTICAL DIVIDER - 14-1/2IN.W X 14-7/8IN.D	26.55%	\$14.69	#N/A	#N/A	\$0.47	N/A	N/A	\$0.37	N/A	N/A	\$0.31	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number <i>(List from low end to high end)</i>	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MSD-4	SHELF DIVIDER - 12-1/2IN.W X 4-3/8IN.D	26.57%	\$16.89	#N/A	#N/A	\$0.55	N/A	N/A	\$0.43	N/A	N/A	\$0.36	N/A	N/A
LH-810	LABEL HOLDER WITH INSERT - 8IN.LIN.W X 1/2IN.HIN.D X (QTY 10)	26.57%	\$22.03	#N/A	#N/A	\$0.71	N/A	N/A	\$0.56	N/A	N/A	\$0.47	N/A	N/A
MTSH-1513	THRU-SORTER SHELVES - 13-3/8IN.W X 14-3/8IN.D	26.57%	\$22.03	#N/A	#N/A	\$0.71	N/A	N/A	\$0.56	N/A	N/A	\$0.47	N/A	N/A
MS-DWALL-2	WALL SUPPORT BRACKETS FOR - 2IN.W X 2-3/4IN.D X 10IN.H	26.56%	\$26.44	#N/A	#N/A	\$0.85	N/A	N/A	\$0.67	N/A	N/A	\$0.56	N/A	N/A
MVHP-15	VERTICAL / HORIZONTAL POST - 14-1/2IN.W X 14-7/8IN.D	26.55%	\$29.38	#N/A	#N/A	\$0.95	N/A	N/A	\$0.75	N/A	N/A	\$0.63	N/A	N/A
MS-WMBR-22	SORTER WALL MOUNTING BRACKET - FOR 22-5/8IN.	26.56%	\$45.53	#N/A	#N/A	\$1.47	N/A	N/A	\$1.16	N/A	N/A	\$0.97	N/A	N/A
MS-WMBR-45	SORTER WALL MOUNTING BRACKET - FOR 45-1/2IN.	26.56%	\$55.08	#N/A	#N/A	\$1.78	N/A	N/A	\$1.40	N/A	N/A	\$1.17	N/A	N/A
MS-WMBR-68	SORTER WALL MOUNTING BRACKET - FOR 68IN.	26.56%	\$64.63	#N/A	#N/A	\$2.09	N/A	N/A	\$1.64	N/A	N/A	\$1.38	N/A	N/A
MSSP-33	METAL SIDE SPLASHER - 33IN.LIN.W X 6IN.HIN.D	26.56%	\$71.97	#N/A	#N/A	\$2.32	N/A	N/A	\$1.83	N/A	N/A	\$1.53	N/A	N/A
MTB-2213	TACKBOARD FOR RISER - FOR 22-5/8 X 13IN.H	26.56%	\$71.97	#N/A	#N/A	\$2.32	N/A	N/A	\$1.83	N/A	N/A	\$1.53	N/A	N/A
SDSS-3022	STORAGE SHELF FOR MACHINE TABLE - FOR 30IN.W X 22IN.D MACHINE TABLE	26.56%	\$73.44	#N/A	#N/A	\$2.37	N/A	N/A	\$1.87	N/A	N/A	\$1.56	N/A	N/A
MRHCH-22	REINFORCEMENT HAT CHANNEL STIFFENER - FOR 22-5/8IN.	26.56%	\$79.32	#N/A	#N/A	\$2.56	N/A	N/A	\$2.01	N/A	N/A	\$1.69	N/A	N/A
M-9098	STRAIGHT UPRIGHTS FOR MACHINE TABLE - 1-1/2IN. TUBE, 44IN. HIGH (QTY 2)	26.56%	\$80.78	#N/A	#N/A	\$2.61	N/A	N/A	\$2.05	N/A	N/A	\$1.72	N/A	N/A
MSP-3333	MODULAR SPLASHER ASSEMBLY - FOR 33IN. X 33IN. TABLE	26.56%	\$84.46	#N/A	#N/A	\$2.73	N/A	N/A	\$2.15	N/A	N/A	\$1.80	N/A	N/A
MTB-4513	TACKBOARD FOR RISER - FOR 45-1/2 X 13IN.H	26.56%	\$85.92	#N/A	#N/A	\$2.78	N/A	N/A	\$2.18	N/A	N/A	\$1.83	N/A	N/A
SDSS-3622	STORAGE SHELF FOR MACHINE TABLE - FOR 36IN.W X 22IN.D MACHINE TABLE	26.56%	\$91.07	#N/A	#N/A	\$2.94	N/A	N/A	\$2.31	N/A	N/A	\$1.94	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MTB-2222	TACKBOARD FOR RISER - FOR 22-5/8 X 22IN.H	26.56%	\$101.35	#N/A	#N/A	\$3.27	N/A	N/A	\$2.57	N/A	N/A	\$2.16	N/A	N/A
MSP-4533	MODULAR SPLASHER ASSEMBLY - FOR 45-1/2IN. X 33IN. TABLE	26.56%	\$102.82	#N/A	#N/A	\$3.32	N/A	N/A	\$2.61	N/A	N/A	\$2.19	N/A	N/A
MRHCH-45	REINFORCEMENT HAT CHANNEL STIFFENER - FOR 45-1/2IN.	26.56%	\$105.75	#N/A	#N/A	\$3.42	N/A	N/A	\$2.69	N/A	N/A	\$2.25	N/A	N/A
SDSS-4822	STORAGE SHELF FOR MACHINE TABLE - FOR 48IN.W X 22IN.D MACHINE TABLE	26.56%	\$107.96	#N/A	#N/A	\$3.49	N/A	N/A	\$2.74	N/A	N/A	\$2.30	N/A	N/A
MTB-6813	TACKBOARD FOR RISER - FOR 68 X 13IN.H	26.56%	\$118.24	#N/A	#N/A	\$3.82	N/A	N/A	\$3.00	N/A	N/A	\$2.52	N/A	N/A
MSP-6833	MODULAR SPLASHER ASSEMBLY - FOR 68IN. X 33IN. TABLE	26.56%	\$121.18	#N/A	#N/A	\$3.91	N/A	N/A	\$3.08	N/A	N/A	\$2.58	N/A	N/A
MTB-4522	TACKBOARD FOR RISER - FOR 45-1/2 X 22IN.H	26.56%	\$121.91	#N/A	#N/A	\$3.94	N/A	N/A	\$3.10	N/A	N/A	\$2.60	N/A	N/A
MPDV-22	PLEXIGLASS DISPLAY VISOR - FOR 22-5/8IN. SORTERS	26.56%	\$130.72	#N/A	#N/A	\$4.22	N/A	N/A	\$3.32	N/A	N/A	\$2.78	N/A	N/A
MRHCH-68	REINFORCEMENT HAT CHANNEL STIFFENER - FOR 68IN.	26.56%	\$132.19	#N/A	#N/A	\$4.27	N/A	N/A	\$3.36	N/A	N/A	\$2.82	N/A	N/A
MSS-3333	MODULAR STORAGE SHELF - FOR 33IN. X 33IN. TABLE	26.56%	\$132.19	#N/A	#N/A	\$4.27	N/A	N/A	\$3.36	N/A	N/A	\$2.82	N/A	N/A
MSS-4533	MODULAR STORAGE SHELF - FOR 45-1/2IN. X 33IN. TABLE	26.56%	\$139.54	#N/A	#N/A	\$4.51	N/A	N/A	\$3.54	N/A	N/A	\$2.97	N/A	N/A
M-9032-30	DOCUMENT SHELF FOR MACHINE TABLE - FOR A 30IN. MACHINE TABLE	26.56%	\$143.21	#N/A	#N/A	\$4.63	N/A	N/A	\$3.64	N/A	N/A	\$3.05	N/A	N/A
M-9032-36	DOCUMENT SHELF FOR MACHINE TABLE - FOR A 36IN. MACHINE TABLE	26.56%	\$143.21	#N/A	#N/A	\$4.63	N/A	N/A	\$3.64	N/A	N/A	\$3.05	N/A	N/A
MTR-2215-6	CORNER THRU-RISER - 22-5/8IN.W X 15IN.D X 6IN.H	26.56%	\$147.61	#N/A	#N/A	\$4.77	N/A	N/A	\$3.75	N/A	N/A	\$3.14	N/A	N/A
MR-2215-6	CORNER RISER - 22-5/8IN.W X 15IN.D X 6IN.H	14.00%	\$150.50	#N/A	#N/A	\$4.86	N/A	N/A	\$3.82	N/A	N/A	\$3.21	N/A	N/A
M-9032-48	DOCUMENT SHELF FOR MACHINE TABLE - FOR A 48IN. MACHINE TABLE	26.56%	\$154.22	#N/A	#N/A	\$4.98	N/A	N/A	\$3.92	N/A	N/A	\$3.28	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MPDV-45	PLEXIGLASS DISPLAY VISOR - FOR 45-1/2IN. SORTERS	26.56%	\$157.90	#N/A	#N/A	\$5.10	N/A	N/A	\$4.01	N/A	N/A	\$3.36	N/A	N/A
MSS-4533-STR	STRAIGHT STORAGE SHELF FOR 45-1/2IN. TABLE	26.56%	\$158.63	#N/A	#N/A	\$5.12	N/A	N/A	\$4.03	N/A	N/A	\$3.38	N/A	N/A
MR-2215-13	CORNER RISER - 22-5/8IN.W X 15IN.D X 13IN.H	26.56%	\$165.24	#N/A	#N/A	\$5.34	N/A	N/A	\$4.20	N/A	N/A	\$3.52	N/A	N/A
MSD-4533	MODULAR SLIDING DOOR - FOR 45-1/2IN. TABLE	26.56%	\$165.24	#N/A	#N/A	\$5.34	N/A	N/A	\$4.20	N/A	N/A	\$3.52	N/A	N/A
MTR-4515-6	45-1/2IN. THRU-RISER - 45-1/2IN.W X 15IN.D X 6IN.H	26.56%	\$171.85	#N/A	#N/A	\$5.55	N/A	N/A	\$4.36	N/A	N/A	\$3.66	N/A	N/A
MTB-6822	TACKBOARD FOR RISER - FOR 68 X 22IN.H	26.56%	\$177.72	#N/A	#N/A	\$5.74	N/A	N/A	\$4.51	N/A	N/A	\$3.79	N/A	N/A
MR-4515-6	45-1/2IN. RISER - 45-1/2IN.W X 15IN.D X 6IN.H	14.00%	\$180.60	#N/A	#N/A	\$5.83	N/A	N/A	\$4.59	N/A	N/A	\$3.85	N/A	N/A
MPDV-68	PLEXIGLASS DISPLAY VISOR - FOR 68IN. SORTERS	26.56%	\$180.66	#N/A	#N/A	\$5.84	N/A	N/A	\$4.59	N/A	N/A	\$3.85	N/A	N/A
MSS-6833	MODULAR STORAGE SHELF - FOR 68IN. X 33IN. TABLE	26.56%	\$183.60	#N/A	#N/A	\$5.93	N/A	N/A	\$4.66	N/A	N/A	\$3.91	N/A	N/A
MSD-6833	MODULAR SLIDING DOOR - FOR 68IN. TABLE	26.56%	\$185.80	#N/A	#N/A	\$6.00	N/A	N/A	\$4.72	N/A	N/A	\$3.96	N/A	N/A
MTC-3	CASTERS FOR MODULAR TABLE - 3IN. DIAMETER	26.56%	\$190.94	#N/A	#N/A	\$6.17	N/A	N/A	\$4.85	N/A	N/A	\$4.07	N/A	N/A
MTR-2215-13	CORNER THRU-RISER - 22-5/8IN.W X 15IN.D X 13IN.H	14.00%	\$193.50	#N/A	#N/A	\$6.25	N/A	N/A	\$4.91	N/A	N/A	\$4.12	N/A	N/A
MR-2215-22	CORNER RISER - 22-5/8IN.W X 15IN.D X 22IN.H	26.56%	\$194.62	#N/A	#N/A	\$6.29	N/A	N/A	\$4.94	N/A	N/A	\$4.15	N/A	N/A
MTR-4515-13	45-1/2IN. THRU-RISER - 45-1/2IN.W X 15IN.D X 13IN.H	26.56%	\$201.23	#N/A	#N/A	\$6.50	N/A	N/A	\$5.11	N/A	N/A	\$4.29	N/A	N/A
MR-6815-6	68IN. RISER - 68IN.W X 15IN.D X 6IN.H	26.56%	\$205.63	#N/A	#N/A	\$6.64	N/A	N/A	\$5.22	N/A	N/A	\$4.38	N/A	N/A
MSS-6833-STR	STRAIGHT STORAGE SHELF FOR 68IN. TABLE	26.56%	\$211.51	#N/A	#N/A	\$6.83	N/A	N/A	\$5.37	N/A	N/A	\$4.51	N/A	N/A
MTR-6815-6	68IN. THRU-RISER - 68IN.W X 15IN.D X 6IN.H	26.56%	\$211.51	#N/A	#N/A	\$6.83	N/A	N/A	\$5.37	N/A	N/A	\$4.51	N/A	N/A
MCLR-4515-6	CLOSED BASE RISER - 45-1/2IN.W X 15IN.D X 6IN.H	14.00%	\$215.00	#N/A	#N/A	\$6.94	N/A	N/A	\$5.46	N/A	N/A	\$4.58	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MR-4515-22	45-1/2IN. RISER - 45-1/2IN.W X 15IN.D X 22IN.H	26.56%	\$220.32	#N/A	#N/A	\$7.12	N/A	N/A	\$5.60	N/A	N/A	\$4.69	N/A	N/A
MTSB-15	TABLE TOP SORTER RETAINING BRACKET - FOR 15IN. DEEP SORTERS	-644.20%	\$223.26	#N/A	#N/A	\$7.21	N/A	N/A	\$5.67	N/A	N/A	\$4.76	N/A	N/A
MCLR-6815-6	CLOSED BASE RISER - 68IN.W X 15IN.D X 6IN.H	26.56%	\$231.34	#N/A	#N/A	\$7.47	N/A	N/A	\$5.88	N/A	N/A	\$4.93	N/A	N/A
MR-4515-13	45-1/2IN. RISER - 45-1/2IN.W X 15IN.D X 13IN.H	26.56%	\$231.34	#N/A	#N/A	\$7.47	N/A	N/A	\$5.88	N/A	N/A	\$4.93	N/A	N/A
SS-4533	SLANTED SHELF (SET OF 2)	26.56%	\$232.80	#N/A	#N/A	\$7.52	N/A	N/A	\$5.91	N/A	N/A	\$4.96	N/A	N/A
MLBOX-1511-6	LOCK BOX 11-1/8"W X 14-3/8"D X 6"H	26.56%	\$235.45	#N/A	#N/A	\$7.61	N/A	N/A	\$5.98	N/A	N/A	\$5.02	N/A	N/A
MTR-4515-22	45-1/2IN. THRU-RISER - 45-1/2IN.W X 15IN.D X 22IN.H	26.56%	\$237.95	#N/A	#N/A	\$7.69	N/A	N/A	\$6.04	N/A	N/A	\$5.07	N/A	N/A
MTR-2215-22	CORNER THRU-RISER - 22-5/8IN.W X 15IN.D X 22IN.H	14.00%	\$240.80	#N/A	#N/A	\$7.78	N/A	N/A	\$6.12	N/A	N/A	\$5.13	N/A	N/A
SS-6833	SLANTED SHELF (SET OF 3)	26.56%	\$240.88	#N/A	#N/A	\$7.78	N/A	N/A	\$6.12	N/A	N/A	\$5.13	N/A	N/A
MCLR-4515-13	CLOSED BASE RISER - 45-1/2IN.W X 15IN.D X 13IN.H	14.00%	\$245.10	#N/A	#N/A	\$7.92	N/A	N/A	\$6.23	N/A	N/A	\$5.22	N/A	N/A
SD-3022	MACHINE TABLE (STANDARD DESK) - 30IN.W X 22IN.D X 29-36IN.H	26.56%	\$246.02	#N/A	#N/A	\$7.95	N/A	N/A	\$6.25	N/A	N/A	\$5.24	N/A	N/A
MR-6815-13	68IN. RISER - 68IN.W X 15IN.D X 13IN.H	26.56%	\$249.70	#N/A	#N/A	\$8.07	N/A	N/A	\$6.34	N/A	N/A	\$5.32	N/A	N/A
MTR-6815-13	68IN. THRU-RISER - 68IN.W X 15IN.D X 13IN.H	26.56%	\$249.70	#N/A	#N/A	\$8.07	N/A	N/A	\$6.34	N/A	N/A	\$5.32	N/A	N/A
SD-3622	MACHINE TABLE (STANDARD DESK) - 36IN.W X 22IN.D X 29-36IN.H	26.56%	\$279.07	#N/A	#N/A	\$9.01	N/A	N/A	\$7.09	N/A	N/A	\$5.94	N/A	N/A
MTR-6815-22	68IN. THRU-RISER - 68IN.W X 15IN.D X 22IN.H	26.56%	\$280.54	#N/A	#N/A	\$9.06	N/A	N/A	\$7.13	N/A	N/A	\$5.98	N/A	N/A
BIN-1814-21H	CATCH BIN 18IN.W X 14IN.D X 21IN.H	26.56%	\$283.48	#N/A	#N/A	\$9.16	N/A	N/A	\$7.20	N/A	N/A	\$6.04	N/A	N/A
SD-4822	MACHINE TABLE (STANDARD DESK) - 48IN.W X 22IN.D X 29-36IN.H	26.56%	\$285.68	#N/A	#N/A	\$9.23	N/A	N/A	\$7.26	N/A	N/A	\$6.08	N/A	N/A
MR-6815-22	68IN. RISER - 68IN.W X 15IN.D X 22IN.H	26.56%	\$290.09	#N/A	#N/A	\$9.37	N/A	N/A	\$7.37	N/A	N/A	\$6.18	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
SD-4222	MACHINE TABLE (STANDARD DESK) - 42IN.W X 22IN.D X 29-36IN.H	26.56%	\$290.09	#N/A	#N/A	\$9.37	N/A	N/A	\$7.37	N/A	N/A	\$6.18	N/A	N/A
MLBOX-1511-12	LOCK BOX 11-1/8"W X 14-3/8"D X 12"H	26.56%	\$292.18	#N/A	#N/A	\$9.44	N/A	N/A	\$7.42	N/A	N/A	\$6.22	N/A	N/A
MS-2215-10	10-BIN CORNER SORTER - 22-5/8IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$297.43	#N/A	#N/A	\$9.61	N/A	N/A	\$7.55	N/A	N/A	\$6.34	N/A	N/A
MCLR-6815-13	CLOSED BASE RISER - 68IN.W X 15IN.D X 13IN.H	14.00%	\$301.00	#N/A	#N/A	\$9.72	N/A	N/A	\$7.65	N/A	N/A	\$6.41	N/A	N/A
PBCAB-19	MOBILE CABINET WITH STORAGE AND PULL OUT - 19IN.W X 18IN.D X 31-1/4IN.HIN.H	26.56%	\$304.78	#N/A	#N/A	\$9.84	N/A	N/A	\$7.74	N/A	N/A	\$6.49	N/A	N/A
SD-5422	MACHINE TABLE (STANDARD DESK) - 54IN.W X 22IN.D X 29-36IN.H	26.56%	\$304.78	#N/A	#N/A	\$9.84	N/A	N/A	\$7.74	N/A	N/A	\$6.49	N/A	N/A
MTS-2215-10	10-BIN CORNER THRU-SORTER - 22-5/8IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$319.46	#N/A	#N/A	\$10.32	N/A	N/A	\$8.11	N/A	N/A	\$6.80	N/A	N/A
SD-6622	MACHINE TABLE (STANDARD DESK) - 66IN.W X 22IN.D X 29-36IN.H	26.56%	\$326.07	#N/A	#N/A	\$10.53	N/A	N/A	\$8.28	N/A	N/A	\$6.95	N/A	N/A
SD-6022	MACHINE TABLE (STANDARD DESK) - 60IN.W X 22IN.D X 29-36IN.H	26.56%	\$337.82	#N/A	#N/A	\$10.91	N/A	N/A	\$8.58	N/A	N/A	\$7.20	N/A	N/A
MST-3333	STANDARD TABLE - 33IN.W X 33IN.D X 29-36IN.H	26.56%	\$348.84	#N/A	#N/A	\$11.27	N/A	N/A	\$8.86	N/A	N/A	\$7.43	N/A	N/A
SD-7222	MACHINE TABLE (STANDARD DESK) - 72IN.W X 22IN.D X 29-36IN.H	26.56%	\$348.84	#N/A	#N/A	\$11.27	N/A	N/A	\$8.86	N/A	N/A	\$7.43	N/A	N/A
MVS-2215	VERTICAL SORTER - 22-5/8IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$359.86	#N/A	#N/A	\$11.62	N/A	N/A	\$9.14	N/A	N/A	\$7.67	N/A	N/A
MS-4515-20	20-BIN SORTER - 45-1/2IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$367.20	#N/A	#N/A	\$11.86	N/A	N/A	\$9.33	N/A	N/A	\$7.82	N/A	N/A
PBCAB-26	MOBILE CABINET WITH STORAGE AND PULL OUT - 26IN.W X 18IN.D X 31-1/4IN.HIN.H	26.56%	\$367.20	#N/A	#N/A	\$11.86	N/A	N/A	\$9.33	N/A	N/A	\$7.82	N/A	N/A
MTS-4515-20	20-BIN THRU-SORTER - 45-1/2IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$392.90	#N/A	#N/A	\$12.69	N/A	N/A	\$9.98	N/A	N/A	\$8.37	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MBS-4515-15	PRESORT MODULE - 45-1/2IN.W X 15IN.D X 15IN.H	26.56%	\$401.72	#N/A	#N/A	\$12.98	N/A	N/A	\$10.20	N/A	N/A	\$8.56	N/A	N/A
MBS-6815-15	PRESORT MODULE - 68IN.W X 15IN.D X 15IN.H	26.56%	\$401.72	#N/A	#N/A	\$12.98	N/A	N/A	\$10.20	N/A	N/A	\$8.56	N/A	N/A
MST-4533	STANDARD TABLE - 45-1/2IN.W X 33IN.D X 29-36IN.H	26.56%	\$403.92	#N/A	#N/A	\$13.05	N/A	N/A	\$10.26	N/A	N/A	\$8.60	N/A	N/A
M07-MST-3302	33" BASIC DUMP TABLE	26.56%	\$406.31	#N/A	#N/A	\$13.12	N/A	N/A	\$10.32	N/A	N/A	\$8.65	N/A	N/A
MBS-6815-22	BIN SORTER - 68IN.W X 15IN.D X 22IN.H	26.56%	\$422.28	#N/A	#N/A	\$13.64	N/A	N/A	\$10.73	N/A	N/A	\$8.99	N/A	N/A
MS-6815-25	25-BIN SORTER - 68IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$422.28	#N/A	#N/A	\$13.64	N/A	N/A	\$10.73	N/A	N/A	\$8.99	N/A	N/A
MVS-4515	VERTICAL SORTER - 45-1/2IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$433.30	#N/A	#N/A	\$14.00	N/A	N/A	\$11.01	N/A	N/A	\$9.23	N/A	N/A
MS-6815-30	30-BIN SORTER - 68IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$459.00	#N/A	#N/A	\$14.83	N/A	N/A	\$11.66	N/A	N/A	\$9.78	N/A	N/A
MST-6833	STANDARD TABLE - 68IN.W X 33IN.D X 29-36IN.H	26.56%	\$459.00	#N/A	#N/A	\$14.83	N/A	N/A	\$11.66	N/A	N/A	\$9.78	N/A	N/A
MRPT-2418	REMOTE PLATFORM TABLE - 24IN.W X 18IN.D X 22-32IN.H	26.56%	\$466.34	#N/A	#N/A	\$15.06	N/A	N/A	\$11.85	N/A	N/A	\$9.93	N/A	N/A
MTS-6815-25	25-BIN THRU-SORTER - 68IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$484.70	#N/A	#N/A	\$15.66	N/A	N/A	\$12.31	N/A	N/A	\$10.32	N/A	N/A
MTS-6815-30	30-BIN THRU-SORTER - 68IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$492.05	#N/A	#N/A	\$15.89	N/A	N/A	\$12.50	N/A	N/A	\$10.48	N/A	N/A
MVS-6815	VERTICAL SORTER - 68IN.W X 15IN.D X 17-3/8IN.H	26.56%	\$503.06	#N/A	#N/A	\$16.25	N/A	N/A	\$12.78	N/A	N/A	\$10.72	N/A	N/A
MT-3333	MODULAR TABLE - 33IN.W X 33IN.D X 29-36IN.H	26.56%	\$517.75	#N/A	#N/A	\$16.72	N/A	N/A	\$13.15	N/A	N/A	\$11.03	N/A	N/A
MTH-5-45	BULK SORTING MODULE - 45-1/2IN.W X 15IN.D X 20IN.H	26.56%	\$552.27	#N/A	#N/A	\$17.84	N/A	N/A	\$14.03	N/A	N/A	\$11.76	N/A	N/A
MTH-5-68	BULK SORTING MODULE - 68IN.W X 15IN.D X 20IN.H	26.56%	\$552.27	#N/A	#N/A	\$17.84	N/A	N/A	\$14.03	N/A	N/A	\$11.76	N/A	N/A
MT-4533	MODULAR TABLE - 45-1/2IN.W X 33IN.D X 29-36IN.H	26.56%	\$565.49	#N/A	#N/A	\$18.27	N/A	N/A	\$14.36	N/A	N/A	\$12.04	N/A	N/A
LF2-36	LATERAL FILE - 36IN.W X 18IN.D X 27-1/2IN.H	26.56%	\$594.86	#N/A	#N/A	\$19.21	N/A	N/A	\$15.11	N/A	N/A	\$12.67	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
MP2-2	PEDESTAL 1-BOX, 1-FILE (HANGING) - 15-1/2IN.W X 21IN.D X 17-11/16IN.H	26.56%	\$611.02	#N/A	#N/A	\$19.74	N/A	N/A	\$15.52	N/A	N/A	\$13.01	N/A	N/A
NEST-36	MOBILE NESTING TABLE - NESTING TABLE 36 X 24 X 31IN.H	26.56%	\$613.22	#N/A	#N/A	\$19.81	N/A	N/A	\$15.58	N/A	N/A	\$13.06	N/A	N/A
NEST-48	MOBILE NESTING TABLE - NESTING TABLE 48 X 24 X 36IN.H	26.56%	\$638.93	#N/A	#N/A	\$20.64	N/A	N/A	\$16.23	N/A	N/A	\$13.61	N/A	N/A
MT-4533-SLANT	MODULAR TABLE 45-1/2 X 33 X 29-36IN.H	26.56%	\$647.01	#N/A	#N/A	\$20.90	N/A	N/A	\$16.43	N/A	N/A	\$13.78	N/A	N/A
MT-6833	MODULAR TABLE - 68IN.W X 33IN.D X 29-36IN.H	26.56%	\$657.29	#N/A	#N/A	\$21.23	N/A	N/A	\$16.70	N/A	N/A	\$14.00	N/A	N/A
MP2-3	PEDESTAL 3-BOX (HANGING) - 15-1/2IN.W X 21IN.D X 17-11/16IN.H	26.56%	\$666.84	#N/A	#N/A	\$21.54	N/A	N/A	\$16.94	N/A	N/A	\$14.20	N/A	N/A
MT-6833-SLANT	MODULAR TABLE 68 X 33 X 29-36IN.H	26.56%	\$750.56	#N/A	#N/A	\$24.24	N/A	N/A	\$19.06	N/A	N/A	\$15.99	N/A	N/A
M07-3301	33" STORAGE TABLE - BUNDLE 1	26.56%	\$766.71	#N/A	#N/A	\$24.76	N/A	N/A	\$19.47	N/A	N/A	\$16.33	N/A	N/A
MT-6128-CUTOUT	TABLE 61IN.W X 28IN.D X 29-36IN.H W/CUTOUT 15IN. X 4-1/2IN. X 13IN. X 3-3/8IN.	26.56%	\$779.20	#N/A	#N/A	\$25.17	N/A	N/A	\$19.79	N/A	N/A	\$16.60	N/A	N/A
LF3-36	LATERAL FILE - 36IN.W X 18IN.D X 40IN.H	26.56%	\$793.15	#N/A	#N/A	\$25.62	N/A	N/A	\$20.15	N/A	N/A	\$16.89	N/A	N/A
CRED-4824LD	CREDENZAS - WITH LOCKING DOOR - 48IN.W X 24IN.D X 29IN.H	26.56%	\$829.87	#N/A	#N/A	\$26.80	N/A	N/A	\$21.08	N/A	N/A	\$17.68	N/A	N/A
M07-3302	33" STORAGE TABLE - BUNDLE 2	26.56%	\$847.68	#N/A	#N/A	\$27.38	N/A	N/A	\$21.53	N/A	N/A	\$18.06	N/A	N/A
M07-MST-3308	CONFIG - 33" BASIC TABLE ELV SLOTS	26.56%	\$885.32	#N/A	#N/A	\$28.60	N/A	N/A	\$22.49	N/A	N/A	\$18.86	N/A	N/A
M07-4501	45-1/2" STORAGE TABLE - BUNDLE 1	26.56%	\$914.33	#N/A	#N/A	\$29.53	N/A	N/A	\$23.22	N/A	N/A	\$19.48	N/A	N/A
M07-4502	45-1/2" STORAGE TABLE - BUNDLE 2	26.56%	\$935.35	#N/A	#N/A	\$30.21	N/A	N/A	\$23.76	N/A	N/A	\$19.92	N/A	N/A
LF4-36	LATERAL FILE - 36IN.W X 18IN.D X 52-1/2IN.H	26.56%	\$987.77	#N/A	#N/A	\$31.90	N/A	N/A	\$25.09	N/A	N/A	\$21.04	N/A	N/A
CRED-6024LD	CREDENZAS - WITH LOCKING DOOR - 60IN.W X 24IN.D X 29IN.H	26.56%	\$1,020.82	#N/A	#N/A	\$32.97	N/A	N/A	\$25.93	N/A	N/A	\$21.74	N/A	N/A
M07-MST-3303	CONFIG - 33" BASIC TABLE W/ SLOTS	26.56%	\$1,098.48	#N/A	#N/A	\$35.48	N/A	N/A	\$27.90	N/A	N/A	\$23.40	N/A	N/A
M07-6802	MODULAR TABLE 68"	26.56%	\$1,102.79	#N/A	#N/A	\$35.62	N/A	N/A	\$28.01	N/A	N/A	\$23.49	N/A	N/A
M07-MST-3305	STANDARD TABLE	26.56%	\$1,210.29	#N/A	#N/A	\$39.09	N/A	N/A	\$30.74	N/A	N/A	\$25.78	N/A	N/A
M07-MST-3307	CONFIG - 33" BASIC TABLE ELV SLOTS	26.56%	\$1,232.32	#N/A	#N/A	\$39.80	N/A	N/A	\$31.30	N/A	N/A	\$26.25	N/A	N/A

Product Group 1 - Mail Machines, Accessories and Supplies

Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
M07-3304	33" MODULAR TABLE	26.56%	\$1,273.45	#N/A	#N/A	\$41.13	N/A	N/A	\$32.35	N/A	N/A	\$27.12	N/A	N/A
M07-MST-6804	FURNITURE	26.56%	\$1,353.32	#N/A	#N/A	\$43.71	N/A	N/A	\$34.37	N/A	N/A	\$28.83	N/A	N/A
CRED-7224LD	CREDENZAS - WITH LOCKING DOOR - 72IN.W X 24IN.D X 29IN.H	26.56%	\$1,424.74	#N/A	#N/A	\$46.02	N/A	N/A	\$36.19	N/A	N/A	\$30.35	N/A	N/A
M07-4504	MODULAR TABLE	26.56%	\$1,545.54	#N/A	#N/A	\$49.92	N/A	N/A	\$39.26	N/A	N/A	\$32.92	N/A	N/A
M07-4506	45" STORAGE TBL W/ 20 EMS	26.56%	\$1,574.00	#N/A	#N/A	\$50.84	N/A	N/A	\$39.98	N/A	N/A	\$33.53	N/A	N/A
M07-4508	45" STORAGE TBL W/ 20 EMS2	26.56%	\$1,609.80	#N/A	#N/A	\$52.00	N/A	N/A	\$40.89	N/A	N/A	\$34.29	N/A	N/A
M07-6804	FURNITURE	26.56%	\$1,917.33	#N/A	#N/A	\$61.93	N/A	N/A	\$48.70	N/A	N/A	\$40.84	N/A	N/A
M07-6806	68" STORAGE TBL W/ 30 EMS	26.56%	\$1,954.05	#N/A	#N/A	\$63.12	N/A	N/A	\$49.63	N/A	N/A	\$41.62	N/A	N/A
M07-6001	FREE STANDING 60 P-SORTER	26.56%	\$1,981.04	#N/A	#N/A	\$63.99	N/A	N/A	\$50.32	N/A	N/A	\$42.20	N/A	N/A
M07-MST-6805	FURNITURE	26.56%	\$2,084.96	#N/A	#N/A	\$67.34	N/A	N/A	\$52.96	N/A	N/A	\$44.41	N/A	N/A
M07-4505	MODULAR TABLE	26.56%	\$2,099.10	#N/A	#N/A	\$67.80	N/A	N/A	\$53.32	N/A	N/A	\$44.71	N/A	N/A
M07-9001	FREE STANDING 90 P-SORTER	26.56%	\$2,582.33	#N/A	#N/A	\$83.41	N/A	N/A	\$65.59	N/A	N/A	\$55.00	N/A	N/A
DAST	ADDRESSRIGHT PRINTER INSTALLATION & TRAINING	16.00%	\$355.32	#N/A	#N/A	\$11.48	N/A	N/A	\$9.03	N/A	N/A	\$7.57	N/A	N/A
BAS3	BUSINESS ANALYSIS - WHITE GLOVE FOLLOW UP SERVICE	16.00%	\$428.40	#N/A	#N/A	\$13.84	N/A	N/A	\$10.88	N/A	N/A	\$9.12	N/A	N/A
WSP0	DATA MAPPING INTEGRATION BUNDLED UP TO 4 HOURS	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
WS81	ADDRESSRIGHT DATA CONVERSION 4 HOURS	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
WS82	ADDRESSRIGHT SYSTEM INTEGRATION 4 HOURS	16.00%	\$683.76	#N/A	#N/A	\$22.09	N/A	N/A	\$17.37	N/A	N/A	\$14.56	N/A	N/A
WSP1	DATA MAPPING INTEGRATION BUNDLED UP TO 1 DAY	16.00%	\$1,363.32	#N/A	#N/A	\$44.04	N/A	N/A	\$34.63	N/A	N/A	\$29.04	N/A	N/A
WS84	MAIL DIRECTOR SERVICE-MAIL MERGE INTERFACE-REQUIRES WDF1	16.00%	\$2,665.32	#N/A	#N/A	\$86.09	N/A	N/A	\$67.70	N/A	N/A	\$56.77	N/A	N/A
W624	LASER TRAY TAG LABEL AND REPORT PRINTER	16.36%	\$598.03	\$148.75	#N/A	\$19.32	\$0.00	\$13.82	\$15.19	\$0.00	\$13.82	\$12.74	\$0.00	\$13.82
W763	W760 STACKER FOR ADDRESSRIGHT PRINTERS	16.36%	\$1,735.53	\$187.00	#N/A	\$56.06	\$0.00	\$17.37	\$44.08	\$0.00	\$17.37	\$36.97	\$0.00	\$17.37

Product Group 1 - Mail Machines, Accessories and Supplies														
Item or Model Number (List from low end to high end)	Description	Percentage (%) Discount off of MSRP	State Contract Purchase Price	SLA Purchase	SMA Purchase	36 Month Lease Price (per month)	36 Month Lease Price (per month) for Year 1 of Maintenance	36 Month Lease Price (per month) for Years 2-3 of Maintenance	48 Month Lease Price (per month)	48 Month Lease Price (per month) for Year 1 of Maintenance	48 Month Lease Price (per month) for Years 2-4 of Maintenance	60 Month Lease Price (per month)	60 Month Price (per month) for Year 1 of Maintenance	60 Month Price (per month) for Years 2-3 of Maintenance
DA8A	HIGH SPEED CONVEYOR/STACKER WITH STAND FOR DA80F	16.36%	\$3,307.96	\$277.10	#N/A	\$106.85	\$0.00	\$25.75	\$84.02	\$0.00	\$25.75	\$70.46	\$0.00	\$25.75
W764	W760 STACKER AND DRYER FOR ADDRESSRIGHT PRINTERS	16.36%	\$2,546.84	\$291.55	#N/A	\$82.26	\$0.00	\$27.08	\$64.69	\$0.00	\$27.08	\$54.25	\$0.00	\$27.08
DASC	INTEGRATED STACKER WITH STAND AND HIGH OUTPUT DRYER FOR DA9F	11.26%	\$6,189.62	\$461.55	#N/A	\$199.92	\$0.00	\$42.87	\$157.22	\$0.00	\$42.87	\$131.84	\$0.00	\$42.87
W823	FEED RIGHT FEEDER FOR DA95F	11.26%	\$6,362.66	\$980.05	#N/A	\$205.51	\$0.00	\$91.04	\$161.61	\$0.00	\$91.04	\$135.52	\$0.00	\$91.04
W56D	WINDOWS 7 PC	16.00%	\$2,175.60	\$487.05	#N/A	\$70.27	\$0.00	\$45.25	\$55.26	\$0.00	\$45.25	\$46.34	\$0.00	\$45.25
W409	17" FLAT PANEL DISPLAY	11.26%	\$181.92	#N/A	#N/A	\$5.88	N/A	N/A	\$4.62	N/A	N/A	\$3.87	N/A	N/A
BM4B	FLAT SCREEN MONITOR MOUNT CUSTOM KIT	16.36%	\$706.76	#N/A	#N/A	\$22.83	N/A	N/A	\$17.95	N/A	N/A	\$15.05	N/A	N/A
BM4A	FLAT SCREEN MONITOR MOUNT	16.36%	\$769.49	#N/A	#N/A	\$24.85	N/A	N/A	\$19.55	N/A	N/A	\$16.39	N/A	N/A
BM46	MONITOR/PC FLOOR STAND	16.36%	\$988.62	#N/A	#N/A	\$31.93	N/A	N/A	\$25.11	N/A	N/A	\$21.06	N/A	N/A
WF90008-01	DA80F KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WF90009-01	DA95F KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WS90005-01	DA50S KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
WS90007-01	DA70S KIT- US	0.00%	\$0.00	#N/A	#N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A	\$0.00	N/A	N/A
DA8N	DA80F HIGH SPEED FIXED HEAD PRINTER	13.13%	\$7,905.00	\$965.60	#N/A	\$255.33	\$0.00	\$89.71	\$200.79	\$0.00	\$89.71	\$168.38	\$0.00	\$89.71
DA5C	DA50S ENVELOPE ADDRESS PRINTER B&W	16.36%	\$5,595.52	\$1,110.95	#N/A	\$180.74	\$0.00	\$103.21	\$142.13	\$0.00	\$103.21	\$119.18	\$0.00	\$103.21
DA7C	DA70S HIGH SPEED ENVELOPE ADDRESS PRINTER B&W	15.97%	\$11,680.00	\$1,474.75	#N/A	\$377.26	\$0.00	\$137.00	\$296.67	\$0.00	\$137.00	\$248.78	\$0.00	\$137.00
DA9N	DA95F HIGH PERFORMANCE FIXED HEAD PRINTER	11.26%	\$15,529.50	\$1,765.45	#N/A	\$501.60	\$0.00	\$164.01	\$394.45	\$0.00	\$164.01	\$330.78	\$0.00	\$164.01
DA9L	DA95F HIGH PERFORMANCE FIXED HEAD PRINTER W/ FEED RIGHT FEEDER, STACKER, DRYER AND STAND	11.26%	\$23,915.43	\$2,219.35	#N/A	\$772.47	\$0.00	\$206.18	\$607.45	\$0.00	\$206.18	\$509.40	\$0.00	\$206.18



Account Name: State of Georgia
 Account Numbers: Multiple
 Effective Date: 07/01/2017 End Date: 01/31/2018 (MA extension period)
 Courtesy Supply Discount: TC00028414 (Price Group EB)
 Discount(s): 15% off listed supplies

Product & Price Updates to be effective 7-1-2017 if approved

ITEM	DESCRIPTION	Current Discounted Price	List Price as of 6/8/17	Discount %	NEW Discounted Price
Cleaning Kits					
902-K	Surface & Screen Cleaner Wipes - 30/box - SendPro P & Connect+ Series	NA	\$ 7.99	15%	\$ 6.79
902-L	Touchscreen Equipment Maintenance Kit - SendPro P & Connect+ Series	NA	\$ 22.99	15%	\$ 19.54
CK0-1	Small Business Cleaning Kit (Without Canned Air)	\$ 20.39	\$ 26.99	15%	\$ 22.94
CK0-2	Small Business Cleaning Kit with Duster (Canned Air)	\$ 28.89	\$ 36.99	15%	\$ 31.44
CK0-3	Deluxe Cleaning Kit with Duster (Canned Air)	\$ 36.54	\$ 45.99	15%	\$ 39.09
E-Z SEAL®					
601-0	E-Z Seal Sealing Solution: 4 - 16 oz. bottles/box - For all machine series	\$ 47.59	\$ 79.99	15%	\$ 67.99
601-7	E-Z Seal Sealing Solution: 1 - 4 oz. Dabber bottle - For all machine series	\$ 10.19	\$ 19.99	15%	\$ 16.99
601-9	E-Z Seal Sealing Solution: 1 - 4 OZ. Flip Top bottle - For all machine series	\$ 20.39	\$ 29.99	15%	\$ 25.49
603-1	E-Z Seal Sealing Solution: 4 - 28 oz. DM1100 Envelope Moistening bottles/box - For DM1100	\$ 57.79	\$ 79.99	15%	\$ 67.99
603-2	E-Z Seal Sealing Solution: 4 - 10 oz. DM1100 Tape Moistening bottles/box - For DM1100	\$ 37.39	\$ 59.99	15%	\$ 50.99
604-1	E-Z Seal Sealing Solution: 4 - 32 oz. Envelope Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy	\$ 57.79	\$ 79.99	15%	\$ 67.99
604-2	E-Z Seal Sealing Solution: 4 - 12 oz. Tape Moistening bottles/box - For DM800, DM800i, DM900, DM1000, Galaxy	\$ 48.44	\$ 69.99	15%	\$ 59.49
605-0	E-Z Seal Sealing Solution: 1 - 5 Gallon Cubetainer - For all machine series	\$ 83.29	\$ 119.99	15%	\$ 101.99
607-0	E-Z Seal Sealing Solution: 1 - 50 Gallon Drum (no pump) - For all machine series	\$ 529.54	\$ 699.99	15%	\$ 594.99
608-0	E-Z Seal Sealing Solution: 4 - 64 oz. bottles/box - For all machine series	\$ 56.94	\$ 89.99	15%	\$ 76.49
PostageTape					
610-7	Self-adhesive Postage Tape Rolls - 3 rolls/box; 105'/roll, 387 tapes/roll (no envelope ad); 312 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575	\$ 63.74	\$ 119.99	15%	\$ 101.99
612-9	Plain Tape Sheets - 25 double sheets, up to 50 labels - For DM100i, DM125, DM200L, DM225, mailstation series, Personal Post	\$ 16.14	\$ 39.99	15%	\$ 33.99
613-8	United We Stand Tape Sheets - 150 double sheets, 300 labels - For DM100i, DM125, DM200, DM200i, DM200L, DM225, mailstation series, Personal Post	\$ 45.89	\$ 79.99	15%	\$ 67.99
620-9	Plain Tape Sheets - 150 double sheets, up to 300 labels - For DM100i, DM125, DM200L, DM225 mailstation series, Personal Post	\$ 37.59	\$ 69.99	15%	\$ 59.49
625-0	Plain Tape Strips - 300 strips, up to 600 labels - For DM300, DM300c, DM300i, DM300L, DM400, DM400c, DM400i, DM400L, DM450c, DM475	\$ 42.49	\$ 69.99	15%	\$ 59.49
627-2	Gummed Postage Tape Rolls - 6 rolls/box; 275'/roll, 1,320 tapes/roll (no envelope ad); 600 tapes/roll (with envelope ad) - For DM800, DM900, DM1000, DM1100	\$ 61.19	\$ 119.99	15%	\$ 101.99
627-8	Self-adhesive Postage Tape Rolls - 3 rolls/box; 165'/roll, 650 tapes/roll (no envelope ad); 350 tapes/roll (with envelope ad) - For DM500, DM525, DM550, DM575, DM800, DM800i, DM825, DM875, DM900, DM925, DM1000, DM1100	\$ 73.94	\$ 139.99	15%	\$ 118.99

Meter Ink					
621-1	Red Postal Ink Cartridge - 1/box - Up to 15,000 impressions (no envelope ad) - For DM500, DM525, DM550, DM575	\$ 113.89	\$ 189.99	15%	\$ 161.49
765-0	Red Post Ink Cartridge - 1/box - Up to 7,000 impressions (no envelope ad), Up to 3,800 impressions (with envelope ad) - For DM200, DM300, DM400	\$ 114.74	\$ 159.99	15%	\$ 135.99
765-3	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM200i, DM300i, DM300L, DM400i, DM400L	\$ 114.74	\$ 159.99	15%	\$ 135.99
765-9	Red Post Ink Cartridge - 1/box - Up to 8,000 impressions (no envelope ad), Up to 4,000 impressions (with envelope ad) - For DM300c, DM400c, DM450c, DM475c	\$ 90.09	\$ 139.99	15%	\$ 118.99
766-8	Red Post Ink Cartridge - 1/box - Up to 52,500 impressions (no envelope ad) - For DM800, DM900, DM1000, DM1100	\$ 194.64	\$ 299.99	15%	\$ 254.99
767-S	Red Postal Ribbon Cassette - 1/box - Up to 2,200 impressions (no envelope ad), Up to 1,800 impressions (with envelope ad) - For PostPerfect	\$ 80.32	\$ 109.99	15%	\$ 93.49
769-0	Red Postal Ink Cartridge - 1/box - Up to 400 - 600 impressions or 3-4 months - For Personal Post	\$ 50.14	\$ 69.99	15%	\$ 59.49
769-3	Red Postal Ink Cartridge - 3/box - Up to 400 - 600 impressions or 3-4 months per cartridge - For Personal Post	\$ 130.02	\$ 188.97	15%	\$ 160.62
772-1	DM Infinity Black Postal Ink Cartridge - 1/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 174.46	\$ 205.25	15%	\$ 174.46
772-2	DM Infinity Black Postal Ink Cartridge - 2/box - Up to 580,000 impressions per cartridge (small indicia), Up to 220,000 impressions per cartridge (large indicia) - For DM Infinity	\$ 331.49	\$ 389.99	15%	\$ 331.49
793-5	Red Postal Ink Cartridge - 1/box - Up to 3,000 impressions (no envelope ad), Up to 2,500 impressions (with envelope ad) - For DM100i, DM125, DM200L, DM225	\$ 72.24	\$ 99.99	15%	\$ 84.99
797-0	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation	\$ 50.99	\$ 69.99	15%	\$ 59.49
797-M	Red Postal Ink Cartridge - 1/box - Up to 440-880 impressions or 3-4 months - For mailstation 2	\$ 49.29	\$ 69.99	15%	\$ 59.49

Connect+ and SendPro P Series Supplies

610-R	Gummed Postage Tape Rolls; 6 rolls/box - 275'/roll, 1,170 tapes/roll (no envelope ad), 707 tapes/roll (with envelope ad) - For SendPro™ P & Connect+® Series	\$ 67.14	\$ 109.99	15%	\$ 93.49
613-H	Self-adhesive Postage Tape Rolls - 3 rolls/box - 168.5'/roll, 722 tapes/roll (no envelope ad, 437 tapes/roll (with envelope ad) - For SendPro™ P & Connect+® Series	\$ 90.94	\$ 139.99	15%	\$ 118.99
787-0	Red Postal Ink Cartridge (Standard) - 1/box - Up to 8,000 impressions (no ad); recommended for 5,000 or fewer mailpieces per month - For SendPro™ P & Connect+® Series	\$ 94.34	\$ 129.99	15%	\$ 110.49
787-1	Red Postal Ink Cartridge (Production) - 1/box - Up to 60,000 impressions (no ad); recommended for more than 10,000 mailpieces per month - For SendPro™ P & Connect+® Series	\$ 226.09	\$ 289.99	15%	\$ 246.49
787-3	Black Ink Cartridge (Standard) - 1/box - For SendPro™ P & Connect+® Series	\$ 71.39	\$ 99.99	15%	\$ 84.99
787-8	Red Postal Ink Cartridge (Large) - 1/box - Up to 18,000 impressions (no ad); recommended for between 5,000 and 10,000 mailpieces per month - For SendPro™ P & Connect+® Series	\$ 137.69	\$ 189.99	15%	\$ 161.49
787-D	Cyan Ink Cartridge (Standard) - 1/box- For SendPro™ P & Connect+® Series	\$ 50.99	\$ 69.99	15%	\$ 59.49
787-E	Magenta Ink Cartridge (Standard) - 1/box- For SendPro™ P & Connect+® Series	\$ 50.99	\$ 69.99	15%	\$ 59.49
787-F	Yellow Ink Cartridge (Standard) - 1/box- For SendPro™ P & Connect+® Series	\$ 50.99	\$ 69.99	15%	\$ 59.49
787-G	Cyan/Magenta Print Head - 1/box - For SendPro™ P & Connect+® Series	NA	\$ 119.99	15%	\$ 101.99
787-H	Yellow/Black Print Head - 1/box - For SendPro™ P & Connect+® Series	NA	\$ 119.99	15%	\$ 101.99
78P-B	Black Print Head - 1/box - For SendPro™ P & Connect+® Series	\$ 86.69	\$ 119.99	15%	\$ 101.99
78P-K	Black Ink Cartridge (Production) - 1/box - For SendPro™ P & Connect+® Series	\$ 144.49	\$ 189.99	15%	\$ 161.49
78P-R	Red Print Head - 1/box - For SendPro™ P & Connect+® Series	\$ 86.69	\$ 119.99	15%	\$ 101.99
79P-W	Ink Waste Kit - Contains Ink Pad, Plastic Tray, Install Instructions, Polyethylene Bag & Latex Disposable Gloves - For SendPro™ P & Connect+® Series	\$ 27.19	\$ 31.99	15%	\$ 27.19
Miscellaneous					
661-3	Direct Thermal Label Rolls - 4in. X 2400 in. Continuous - 4 rolls/box - 300 labels/roll - For J645, J64S	\$ 135.99	\$ 159.99	15%	\$ 135.99
674-0	Direct Thermal Label Rolls - 4 in. x 6,000 in. Continuous - 3 rolls/box - For J693, J696	\$ 203.99	\$ 239.99	15%	\$ 203.99
678-0	Thermal Transfer Label Rolls - 3 rolls & 1 ribbon/box - 4" x 6,000" Continuous	\$ 220.99	\$ 259.99	15%	\$ 220.99
745-0	Continuous Direct Thermal Labels - 4 rolls/box, 4 in. x 1,800 in. - For J645, 1E03, 1E23 and 1E26 Label Printers	\$ 118.99	\$ 139.99	15%	\$ 118.99

SendSuite Shipping Labels

674-0	4" Continuous Direct Thermal Labels - 3 rolls per box; 6,000" per roll - For J693, J696	NA	\$ 239.99	15%	\$ 203.99
674-8	4" x 6" Die Cut Direct Thermal Labels - 3 rolls per box; 985 labels per roll - For J693, J696	NA	\$ 234.99	15%	\$ 199.74
674-9	4" x 3" Die Cut Direct Thermal Labels - 4 rolls per box; 1,925 labels per roll - For J693, J696	NA	\$ 212.99	15%	\$ 181.04
678-0	4" Continuous Thermal Transfer Labels - 3 rolls of labels (6,000" per roll) & 1 transfer ribbon per box - For J693, J696	NA	\$ 259.99	15%	\$ 220.99
678-5	4" x 6" Die Cut Thermal Transfer Labels	NA	\$ 247.99	15%	\$ 210.79
678-6	4" x 3" Die Cut Thermal Transfer Labels	NA	\$ 253.99	15%	\$ 215.89
678-8	4" x 2.5" Die Cut Thermal Transfer Labels	NA	\$ 234.99	15%	\$ 199.74
745-0	4" Continuous Direct Thermal Labels	NA	\$ 139.99	15%	\$ 118.99
745-1	4" x 6" Die Cut Direct Thermal Labels	NA	\$ 150.99	15%	\$ 128.34
745-2	4" x 3" Die Cut Direct Thermal Labels	NA	\$ 139.99	15%	\$ 118.99
745-4	2" x 4" Die Cut Direct Thermal Labels	NA	\$ 96.99	15%	\$ 82.44
745-5	2.1" x 1.5" Die Cut Direct Thermal Labels	NA	\$ 50.99	15%	\$ 43.34

All price quotes listed are specific to customers named herein this document and may not be altered.

Take advantage of the new functionality and customized tools in My Account and Save Time!

Order online at: www.pb.com/supplies