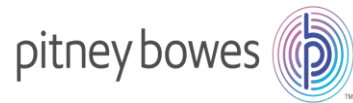


## WSCA Price Book MPA # ADSPO11-00000411-7, A7

**Effective 6/5/15**



## WSCA Price Book MPA # ADSPO11-00000411-7, A7

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<b>Postage Meter Rental</b>	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
<b>Maintenance</b>	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly WSCA/NASPO	Quarterly WSCA/NASPO Price	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
1W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
1W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted  
no new sales permitted

Confirmation Services		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
*prices are in addition to meter rental price					
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$5.90	\$17.70	16%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$5.90	\$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$14.25	\$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$14.25	\$42.75	16%

Electronic Return Receipt		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
*prices are in addition to meter rental price					
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$17.60	\$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$21.00	\$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$38.00	\$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$21.00	\$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$21.00	\$63.00	16%

Inview Accounting		MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
*prices are in addition to meter rental price					
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	\$4.00	\$3.35	\$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	\$12.00	\$10.10	\$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$5.85	\$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$12.65	\$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$42.00	\$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$84.00	\$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$126.00	\$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$210.00	\$630.00	16%

PB SmartPostage	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
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PTF1	PB SmartPostage - Single Location	\$15.00	\$11.25	\$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$12.75	\$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	\$24.00	\$18.00	\$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$18.75	\$56.25	25%



Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>Hi end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager- Dept Acct	\$2,495.00	\$1,497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager- Cost Mgmt	\$2,995.00	\$1,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBL	Accounting Options	INVIEW 50 Dept Accounting	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBM	Accounting Options	INVIEW 100 Dept Accounting	\$995.00	\$325.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FBN	Accounting Options	INVIEW 300 Dept Accounting	\$995.00	\$548.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FM2	Weighing Options	Disable Manual Weight Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS2	accessories	SPEC CONFIRMATION SVC	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FS4	Conf Services	USPS Special Services Software (DM100/DM200L)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZO	Weighing Options	Differential Weighing	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FZ9	Performance	DM400c 120ipm Performance Upgrade	\$1,995.00	\$590.00	70%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DD	accessories	CONF SVC WELCOME KIT	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9DS	accessories	Mail Machine Tune Up	\$395.00	\$217.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9SN	Base System	DM200 Self Installation Kit	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
J724	accessories	Image Alert Scanner	\$2,995.00	\$1,647.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PFM1	accessories	MOISTENER	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PRM1	accessories	Moistener for DM125	\$350.00	\$192.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBLJ	Base System	DM200L Desktop Mailing System	\$920.00	\$506.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
SBRP	Base System	DM125 Desktop Mailing System	\$75.00	\$41.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBTA	Base System	DM400C Digital Meter System includes 1FY9 (70ipm)	\$2,995.00	\$1,647.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SBYP	Base System	DM300C Digital Meter System	\$1,745.00	\$960.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SPY8	accessories	Report Printer	\$795.00	\$437.00	45%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
SVBA	Base System	Green DM300C Digital Meter System Factory Certified	\$1,245.00	\$685.00	45%	\$166.00	\$125.00	25%	\$11.00	N/A	N/A	N/A	N/A
SVBB	Base System	Green DM400C Digital Meter System Factory Certified includes 1FY9 (70ipm)	\$2,995.00	\$1,317.00	45%	\$338.00	\$254.00	25%	\$22.00	N/A	N/A	N/A	N/A
SVDF	Base System	DM225 Digital Mailing System	\$995.00	\$547.00	45%	\$77.00	\$58.00	25%	\$5.00	N/A	N/A	N/A	N/A
T320	accessories	Non-Contact Programmable Wedge Scanner	\$1,495.00	\$822.00	45%	\$294.00	\$221.00	25%	\$19.00	N/A	N/A	N/A	N/A

Mailing Systems, Medium Volume	Offeritory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
1F0P	Rates	PDP Rates Module	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0R	Rates	USPS Residual Postage Rates	\$795.00	\$515.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA2	Accounting Options	Enhanced Accounting (100 Dept) Software	\$325.00	\$196.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA3	Accounting Options	Enhanced Accounting (300 Dept) Software	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA4	Accounting Options	Budget Manager: Dept Acct	\$2,495.00	\$1,497.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA5	Accounting Options	Budget Manager: Cost Mgmt	\$2,995.00	\$1,797.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FA7	Accounting Options	Intelliview Subscription	\$395.00	\$237.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAB	Accounting Options	Dept Accounting Enabler	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAD	Accounting Options	Accounting (50 Dept) Software	\$325.00	\$178.00	45%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAF	Accounting Options	No Accounting Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAL	Accounting Options	INVIEW Accounting - 50 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAM	Accounting Options	INVIEW Accounting - 100 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FAN	Accounting Options	INVIEW Accounting - 300 Accounts	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1F0O	Rates	Carrier Rate Package (Standard Rates, UPS, FedEx)	\$495.00	\$320.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXA	Accounting Options	DM Interface for INVIEW (one per Mail Machine)	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
1FXR	Software Feature	Funds Management Meter Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA2	Accounting Options	100 Dept Accounting	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA3	Accounting Options	300 Dept Accounting	\$895.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA5	Accounting Options	1000 Dept Accounting	\$1,445.00	\$805.00	44%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA7	Accounting Options	2000 Dept Accounting	\$1,745.00	\$1,047.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APA9	Accounting Options	3000 Dept Accounting	\$2,245.00	\$1,347.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFA	Graphics	MvGraphics Designer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFC	Options	Connect+ WOW Feature	\$6,495.00	\$3,897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFD	Options	Energy Star Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSA	Performance	130 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSB	Performance	160 LPM Feature	\$745.00	\$484.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSC	Performance	180 LPM Feature	\$2,495.00	\$1,621.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSD	Performance	130/70 LPM Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSE	Performance	160/95 LPM Feature	\$1,745.00	\$1,134.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
APSF	Performance	180/115 LPM Feature	\$3,995.00	\$2,596.00	35%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AZBA	Base sytem	Connect+ 1000 Series	\$6,245.00	\$4,059.00	35%	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZBB	Base sytem	Connect+ 2000 Series	\$11,745.00	\$7,634.00	35%	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
AZBE	Options	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$426.00	\$320.00	25%	\$27.00	N/A	N/A	N/A	N/A
AZBF	Options	Connect+ 1000 Color Printer	\$1,995.00	\$1,297.00	35%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCF	Options	Green Connect+ 1000 Color Printer	\$1,395.00	\$1,171.00	16%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCL	Options	Green Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$531.00	\$399.00	25%	\$34.00	N/A	N/A	N/A	N/A
AZCW	Base sytem	Green Connect+ 1000 Series	\$4,375.00	\$3,675.00	16%	\$344.00	\$258.00	25%	\$22.00	N/A	N/A	N/A	N/A
AZCX	Base sytem	Green Connect+ 2000 Series	\$8,225.00	\$6,909.00	16%	\$738.00	\$554.00	25%	\$47.00	N/A	N/A	N/A	N/A
ERR1	Options	e-Return Receipt Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ERR2	Options	e-Return Receipt Reference Number Feature	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A1	Accounting Options	Upgrading to 50 Dept Accts on P700/P7L1	\$395.00	\$331.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A2	Accounting Options	Upgrading to 100 Dept Accts on 1P00/1M00/G900	\$895.00	\$751.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9A3	Accounting Options	Upgrading to 300 Dept Accts on 1M00	\$1,495.00	\$1,255.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9ZZ	Options	DM Series Label Printer	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
INVGR	Options	INVIEW Meter Consolidation	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PS0F	Options	PresortXtra for Flats	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SBYE	Options	Green DM500 Series WOW Module	\$3,895.00	\$2,402.00	35%	\$326.00	\$245.00	25%	\$21.00	N/A	N/A	N/A	N/A
SVAR	Accounting Options	INVIEW Accounting - 100 Accounts Upgrade	\$595.00	\$357.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVAS	Accounting Options	INVIEW Accounting - 300 Accounts Upgrade	\$1,495.00	\$897.00	40%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SVXA	Base System	DM475 Digital Mailing System	\$7,495.00	\$4,872.00	35%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A
SVXC	Base sytem	Green DM475 Digital Mailing System Factory Certified	\$5,995.00	\$3,560.00	41%	\$610.00	\$458.00	25%	\$39.00	N/A	N/A	N/A	N/A













Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>Hi end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DI53	Base System	DI500 3 Station	\$17,995.00	\$14,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5A	Base System	DI600 3 Station w/DIT1 60 in. Table w/Locking Doors	\$19,590.00	\$15,672.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5C	Base System	DI500 4 Station	\$18,995.00	\$15,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5D	Base System	DI500 5 Station	\$20,995.00	\$16,796.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5E	Base System	DI500 6 Station	\$22,995.00	\$18,396.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5W	Base System	Green DI500 4 Station Factory Certified	\$13,295.00	\$10,636.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5X	Base System	Green DI500 3 Station Factory Certified	\$12,595.00	\$10,076.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI5Z	Base System	Green DI500 6 Station Factory Certified	\$16,095.00	\$12,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI64	Base System	DI600 4 Station	\$21,045.00	\$16,836.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI65	Base System	DI600 5 Station	\$23,595.00	\$18,876.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI66	Base System	DI600 6 Station	\$25,825.00	\$20,660.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6A	Base System	DI600 4 Station w/DIT1 60 in. Table w/Locking Doors	\$21,545.00	\$17,236.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6B	Base System	DI600 6 Station w/DIT0 72 in. Table w/Locking Doors	\$26,825.00	\$21,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6C	Base System	DI600 4 Station w/DIT2 60 in. Table	\$22,470.00	\$17,976.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6G	Base System	DI600 6 Station w/DIT2 80 in. OptiFlow Table	\$27,250.00	\$21,800.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6X	Base System	Green DI600 4 Station Factory Certified	\$14,735.00	\$11,788.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Y	Base System	Green DI600 5 Station Factory Certified	\$16,495.00	\$13,196.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DI6Z	Base System	Green DI600 6 Station Factory Certified	\$18,075.00	\$14,460.00	20%	\$2,382.00	\$1,787.00	25%	\$149.00	N/A	N/A	N/A	N/A
DIBE	Accessories	OptiFlow Belt Stackers no stand, in line	\$2,800.00	\$2,240.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIBF	Accessories	OptiFlow Belt Stackers with install to height stand	\$3,295.00	\$2,636.00	20%	\$218.00	\$164.00	25%	\$14.00	N/A	N/A	N/A	N/A
DIMN	Accessories	DM500 - DM925 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIMT	Accessories	DM1000/DM1100 Interface (DI500/DI600)	\$3,195.00	\$2,556.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DIPS	Accessories	OptiFlow Power Stackers	\$1,495.00	\$1,196.00	20%	\$162.00	\$122.00	25%	\$11.00	N/A	N/A	N/A	N/A
DNR1	Accessories	DI500 OMR Level 1 Basic	\$1,000.00	\$800.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR2	Accessories	DI500 OMR Level 2 Advanced	\$2,500.00	\$2,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR3	Accessories	DI600 OMR Level 1 Basic	\$1,250.00	\$1,000.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR4	Accessories	DI600 OMR Level 2 Advanced	\$3,000.00	\$2,400.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR6	Accessories	DI500/DI600 OMR Single & Z Fold Selective Feed Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DNR7	Accessories	DI500/DI600 OMR Matching Module	\$1,500.00	\$1,200.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SF6Z	accessories	STACKER FOR DF500 W/ KIT	\$1,245.00	\$996.00	20%	\$117.00	\$88.00	25%	\$8.00	N/A	N/A	N/A	N/A



Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	20%
Percentage(%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray Tag Label and Report Printer	\$695.00	\$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	\$296.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incl printer interface)	\$2,015.00	\$1,612.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Systems	\$2,955.00	\$2,364.00	20%	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	\$1,132.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W853	Accessories	FeedRight Feeder for DA950	\$6,895.00	\$5,516.00	20%	\$1,046.00	\$785.00	25%	\$96.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A





Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
DA79	Base System	High Speed Conveyor Stacker for DA95F	\$3,935.00	\$3,148.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA86	Base System	High Output Dryer for DA98 Stacker	\$1,985.00	\$1,588.00	20%	\$185.00	\$140.00	25%	\$12.00	N/A	N/A	N/A	N/A
DA84	Accessories	High Speed Conveyor Stacker for DA80F	\$3,705.00	\$3,012.00	20%	\$295.00	\$222.00	25%	\$19.00	N/A	N/A	N/A	N/A
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$10,995.00	\$8,796.00	20%	\$1,211.00	\$909.00	25%	\$76.00	N/A	N/A	N/A	N/A
DA8X	Base System	Green DA80F High Speed Fixed Head Printer Factory Certified	\$7,895.00	\$6,316.00	20%	\$1,064.00	\$798.00	25%	\$67.00	N/A	N/A	N/A	N/A
DA99	Base System	Stand for DA98 Stacker	\$945.00	\$756.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DA9K	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder	\$25,455.00	\$20,364.00	20%	\$1,886.00	\$1,415.00	25%	\$118.00	N/A	N/A	N/A	N/A
DA9L	Base System	DA95F High Performance Fixed Head Printer with FeedRight Feeder, Stacker, Dryer and Stand	\$31,945.00	\$25,556.00	20%	\$2,367.00	\$1,776.00	25%	\$148.00	N/A	N/A	N/A	N/A
DA9M	Base System	DA95F High Performance Fixed Head Printer with Integrated Stacker	\$29,485.00	\$23,588.00	20%	\$1,321.00	\$991.00	25%	\$63.00	N/A	N/A	N/A	N/A
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$22,995.00	\$18,396.00	20%	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DA9X	Base System	Green DA95F High Speed Fixed Head Printer Factory Certified	\$16,095.00	\$12,876.00	20%	\$840.00	\$630.00	25%	\$53.00	N/A	N/A	N/A	N/A
DASC	Base System	Integrated Stacker w/ Stand and High Output Dryer	\$6,065.00	\$4,852.00	20%	\$492.00	\$369.00	25%	\$31.00	N/A	N/A	N/A	N/A
F9YT	Accessories	PrecisionTrack Service Interface and Subscription - Up to Tier 2	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
F9YU	Accessories	PrecisionTrack Service Interface and Subscription - Tier 3 and above	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
HP4-D	Accessories	HP Compatible 51629A Black Inkjet print cartridge	\$22.99	\$18.00	22%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MFA	Accessories	PrecisionTrack Basic Service	\$175.00	\$140.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MISC	Accessories	PrecisionTrack Service for Syntel	\$495.00	\$396.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
P20-A	Accessories	Prism DFL-1000 Black Speed Ink Inkjet Cartridge	\$44.62	\$30.00	33%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190016	Accessories	10 ft Parallel Cable	\$65.00	\$52.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W190017	Accessories	10 ft Serial Cable inc w/ AddressRight System (Not compatible with W650)	\$69.00	\$55.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W409	Accessories	Compaq 17in. Flat Panel Display	\$199.00	\$159.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W413	Accessories	Compaq 19in. Flat Panel Display	\$699.00	\$559.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W440	Accessories	Trip Charge - 75 miles + from District Office	\$445.00	\$356.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W624	Accessories	Laser Tray, Tag Label and Report Printer	\$695.00	\$556.00	20%	\$158.00	\$119.00	25%	\$10.00	N/A	N/A	N/A	N/A
W709	Accessories	Envelope Designer Plus Software and Art Manias CD w/ over 5,000 cliparts and fonts	\$370.00	\$296.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
W763	Accessories	W760 Stacker for AddressRight Systems (incls printer interface)	\$2,015.00	\$1,612.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W764	Accessories	W760 Stacker and Dryer for AddressRight Printers	\$2,955.00	\$2,364.00	20%	\$312.00	\$234.00	25%	\$20.00	N/A	N/A	N/A	N/A
W76C	Accessories	Green W760 Stacker Factory Certified	\$1,415.00	\$1,132.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A
W823	Accessories	FeedRight Feeder for DA950	\$6,895.00	\$5,516.00	20%	\$1,046.00	\$785.00	25%	\$66.00	N/A	N/A	N/A	N/A
W853	Accessories	Ink Dryer for W760 Stacker	\$945.00	\$756.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W85R	Accessories	Green W853 Ink Dryer for W760 Stacker Factory Certified	\$675.00	\$540.00	20%	\$112.00	\$84.00	25%	\$7.00	N/A	N/A	N/A	N/A
W985025	Accessories	HP External Multi DVD Writer	\$158.00	\$126.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP1	Accessories	VeriMove Net for 36,000	\$324.00	\$259.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP2	Accessories	VeriMove Net for 360,000	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP3	Accessories	VeriMove Net for 900,000	\$3,600.00	\$2,880.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMP4	Accessories	VeriMove Net for 10,000	\$100.00	\$80.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WMPU	Accessories	VeriMove Net - Subscription (up to 300k records/day)	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP4	Accessories	Subscription for Print Services	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS84	Accessories	MailDirector Service - Mail Merge Interface - Requires WDF1 and SmartMailer	\$3,080.00	\$2,464.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WS93	Accessories	Mailing Assistant Customization	\$790.00	\$375.00	53%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSA1	Accessories	1 User License for AddressRight Pro	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSDE	Accessories	Electronic Documentation	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEL	Accessories	Enhanced Line of Travel	\$99.00	\$79.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSEM	Accessories	Enhanced Merge/Purge	\$1,200.00	\$960.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WFSB	Accessories	Firm Bundles	\$295.00	\$236.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSGC	Accessories	Geocodes	\$299.00	\$239.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	1 User License for SmartMailer	\$995.00	\$796.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLC	Accessories	Address Conversion System	\$99.00	\$79.20	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSL1	Accessories	50 User Licenses for SmartMailer	\$7,495.00	\$5,996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSLX	Accessories	10 User Licenses for SmartMailer	\$4,995.00	\$3,996.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSM7	Accessories	SmartMailer 7	\$400.00	\$320.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSPR	Accessories	SmartMailer 7 Premium Edition	\$600.00	\$480.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSU2	Accessories	Upgrade to SmartMailer 7 Premium	\$200.00	\$160.00	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM1	Accessories	ConnectRight Mailer Electronically Delivered Stand-alone Base Software	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$75.00
CRM2	Accessories	ConnectRight Mailer Electronically Delivered Integrated Base Software	\$1,800.00	\$1,440.00	20%	N/A	N/A	N/A	N/A	\$1,200.00	\$900.00	25%	\$75.00
CRM3	Accessories	ConnectRight Mailer Electronically Delivered Employee Stand-Alone Base Software	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
CRM4	Accessories	ConnectRight Mailer Electronically Delivered Business Services Suite Software Feature Set	\$700.00	\$560.00	20%	N/A	N/A	N/A	N/A	\$400.00	\$300.00	25%	\$25.00

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENACE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
W760	Accessories	W760 Stacker for W350 Tabber	\$1,775.00	\$1,420.00	20%	\$200.00	\$150.00	25%	\$13.00	N/A	N/A	N/A	N/A



























**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Satisfaction Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	Equipment MSRP	contract price	% OFF MSRP	MSRP MAINTENANCE	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA	MSRP SMA	Annual SMA Years 2-5	% OFF MSRP	Monthly SMA
VTH0	SendSuite Shipping	Hercules Forwarding	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTHN	SendSuite Shipping	Interstate Consolidation	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTLO	SendSuite Shipping	Lakeville Motor Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTM0	SendSuite Shipping	Milan Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTN1	SendSuite Shipping	New England Motor Freight	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTN2	SendSuite Shipping	New Penn Motor Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTNM	SendSuite Shipping	Oak Harbor Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTNP	SendSuite Shipping	Old Dominion Freight Line	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTNS	SendSuite Shipping	Overnight Transportation	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTP0	SendSuite Shipping	Pit Ohio	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTP1	SendSuite Shipping	PJAX	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTR1	SendSuite Shipping	Roadrunner Freight	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTR2	SendSuite Shipping	Roadway Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VT50	SendSuite Shipping	SAIA Motor Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VT53	SendSuite Shipping	Southeastern Freight Lines	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VT55	SendSuite Shipping	Southwestern Motor	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU0	SendSuite Shipping	USF Bestway	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU2	SendSuite Shipping	USF Holland	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTU4	SendSuite Shipping	USF Reddaway	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTV3	SendSuite Shipping	Vitran Express	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTW0	SendSuite Shipping	Ward Trucking	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTW1	SendSuite Shipping	FedEx National	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTY0	SendSuite Shipping	Yellow Freight System	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTY1	SendSuite Shipping	Yellow Freight to Canada	\$400.00	\$336.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZ1	SendSuite Shipping	Custom LTL Carrier Rates	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZ2	SendSuite Shipping	Custom Truckload (TL) Carrier Rates	\$750.00	\$630.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZX	SendSuite Shipping	Custom Routes	\$300.00	\$252.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VTZZ	SendSuite Shipping	CZAR Lite (Must be Licensed by SMC)	\$1,500.00	\$1,260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUA0	SendSuite Shipping	AAA Cooper	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUA1	SendSuite Shipping	ABF Freight System	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUC4	SendSuite Shipping	Central Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUC7	SendSuite Shipping	Chris Truck Line	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUCD	SendSuite Shipping	Conway	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUF1	SendSuite Shipping	FedEx Freight East	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUF2	SendSuite Shipping	FedEx Freight West	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUH0	SendSuite Shipping	Hercules Forwarding	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUHN	SendSuite Shipping	Interstate Consolidation	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUN1	SendSuite Shipping	New England Motor Freight	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUN2	SendSuite Shipping	New Penn Motor Express	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUS0	SendSuite Shipping	SAIA Motor Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUS3	SendSuite Shipping	Southeastern Freight Lines	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUV3	SendSuite Shipping	Vitran Express	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
VUW1	SendSuite Shipping	FedEx National	\$250.00	\$210.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WDF1	Information Management	Document Formatting Option	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPB1	accessories	Development Version Planet Press Imaging	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	\$216.00	\$162.00	25%	\$14.00
WPB2	accessories	Development Version Planet Press Office	\$2,195.00	\$1,843.00	16%	N/A	N/A	N/A	N/A	\$396.00	\$297.00	25%	\$25.00
WPB3	accessories	Development Version Planet Press Production	\$3,495.00	\$2,936.00	16%	N/A	N/A	N/A	N/A	\$630.00	\$473.00	25%	\$40.00
WPB5	Information Management	PB First Base License, Includes first 5 applications	\$300.00	\$252.00	16%	N/A	N/A	N/A	N/A	\$65.00	\$49.00	25%	\$5.00
WPF1	Information Management	Preformatted Document Option	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$260.00	\$195.00	25%	\$17.00
WPPA	Information Management	Additional Application(s) for PB FIRST	\$275.00	\$231.00	16%	N/A	N/A	N/A	N/A	\$65.00	\$41.00	25%	\$4.00
WPJM	SendSuite	Queue Ultimate PDF OUT (requires Acrobat Pro)	\$1,495.00	\$1,256.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPJN	SendSuite	CMYK Rainbow Toner Package	\$455.00	\$383.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPMD	SendSuite	MailDirector Option	\$500.00	\$420.00	16%	N/A	N/A	N/A	N/A	\$105.00	\$79.00	25%	\$7.00
WPP3	Information Management	PlanetPress Server Lite	\$6,250.00	\$5,250.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP4	Information Management	PlanetPress Server Full	\$12,500.00	\$10,500.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPP5	Information Management	PlanetPress Image	\$4,625.00	\$3,885.00	16%	N/A	N/A	N/A	N/A	\$690.00	\$518.00	25%	\$44.00
WPP6	Information Management	PlanetPress Office	\$8,195.00	\$6,883.00	16%	N/A	N/A	N/A	N/A	\$1,125.00	\$844.00	25%	\$71.00
WPP7	Information Management	PlanetPress Production	\$13,995.00	\$11,755.00	16%	N/A	N/A	N/A	N/A	\$2,100.00	\$1,575.00	25%	\$132.00
WPPH	Information Management	Per Diem for Onsite Visit	\$425.00	\$357.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPLL	Information Management	E-Learning Module for Planet Press	\$995.00	\$835.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WPSM	Information Management	SmartMailer Interface Option for PB FIRST(SmartMailer Not Included)	\$1,000.00	\$840.00	16%	N/A	N/A	N/A	N/A	\$225.00	\$169.00	25%	\$15.00
WPXE	SendSuite	DP40S Color Toner Starter Kit - Black, Magenta, Cyan, Yellow Cartridges	\$970.00	\$814.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
WSMW	Information Management	Mixed Weights Feature	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPA	Information Management	Palletization Feature	\$2,200.00	\$1,848.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
WSPS	Information Management	Package Services Feature	\$1,200.00	\$1,008.00	16%	N/A	N/A	N/A	N/A	\$1,050.00	\$788.00	25%	\$66.00
Z5DE	Information Management	DM Series AccuTrac Interface (AccuTrac HT 2.0 Version)	\$1,365.00	\$1,146.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z5DF	Information Management	DM Series AccuTrac Interface (AccuTrac SA or HT 3.0 version & above)	\$695.00	\$583.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690012	Information Management	Kit: One PC Data Collector to Galaxy	\$310.00	\$260.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690014	Information Management	Kit: One PC Data Collector to Intergo Scale	\$105.00	\$88.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z690017	Information Management	Kit: J050 Business Manager Extension Cable	\$105.00	\$88.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C4	Information Management	Business manager Business Manager Admin/Reporting/Data Collector upgrade to Latest Version	\$798.00	\$670.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6C5	Information Management	Business Manager Software Upgrade from Version 3.0 to Latest Version	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6FM	Information Management	Funds Management Base Feature	\$1,195.00	\$1,003.00	16%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Z6V4	Information Management	Business Manager SW upgrade from Ver. 3.02 to Latest Version	\$0.00	\$0.00	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
MSSD	Day Rate Mailing	Mailing discounted day rate for integration or implementation	\$1428/day		16%	\$1200/day	N/A	N/A	N/A	N/A	N/A	N/A	N/A
SSSD	Day Rate Shipping	Shipping discounted day rate for integration or implementation	\$1428/day		16%	\$1200/day	N/A	N/A	N/A	N/A	N/A	N/A	N/A







**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1180	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
1190	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
1200	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
1220	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1225	\$ 220.00	\$ 251.00	\$ 301.00	\$ 376.00
122P	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
122S	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
122U	\$ 65.00	\$ 74.00	\$ 89.00	\$ 111.00
1230	\$ 139.00	\$ 158.00	\$ 190.00	\$ 238.00
1250	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
125S	\$ 593.00	\$ 676.00	\$ 811.00	\$ 1,014.00
1290	\$ 4,785.00	\$ 5,455.00	\$ 6,546.00	\$ 8,183.00
1370	\$ 359.00	\$ 409.00	\$ 491.00	\$ 614.00
1371	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
1372	\$ 620.00	\$ 707.00	\$ 848.00	\$ 1,060.00
1373	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1374	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1378	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1410	\$ 6,165.00	\$ 7,028.00	\$ 8,434.00	\$ 10,543.00
1411	\$ 3,857.00	\$ 4,397.00	\$ 5,276.00	\$ 6,595.00
1412	\$ 3,036.00	\$ 3,461.00	\$ 4,153.00	\$ 5,191.00
1413	\$ 2,407.00	\$ 2,744.00	\$ 3,293.00	\$ 4,116.00
1414	\$ 2,192.00	\$ 2,499.00	\$ 2,999.00	\$ 3,749.00
1415	\$ 4,293.00	\$ 4,894.00	\$ 5,873.00	\$ 7,341.00
1416	\$ 1,090.00	\$ 1,243.00	\$ 1,492.00	\$ 1,865.00
1417	\$ 1,271.00	\$ 1,449.00	\$ 1,739.00	\$ 2,174.00
1418	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1420	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1421	\$ 1,012.00	\$ 1,154.00	\$ 1,385.00	\$ 1,731.00
1423	\$ 4,035.00	\$ 4,600.00	\$ 5,520.00	\$ 6,900.00
1428	\$ 7,992.00	\$ 9,111.00	\$ 10,933.00	\$ 13,666.00
1430	\$ 3,075.00	\$ 3,506.00	\$ 4,207.00	\$ 5,259.00
1436	\$ 5,182.00	\$ 5,907.00	\$ 7,088.00	\$ 8,860.00
1437	\$ 4,709.00	\$ 5,368.00	\$ 6,442.00	\$ 8,053.00
1438	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
1439	\$ 612.00	\$ 698.00	\$ 838.00	\$ 1,048.00
1446	\$ 2,842.00	\$ 3,240.00	\$ 3,888.00	\$ 4,860.00
1447	\$ 2,770.00	\$ 3,158.00	\$ 3,790.00	\$ 4,738.00
1450	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1451	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
1452	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1453	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1454	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1455	\$ 799.00	\$ 911.00	\$ 1,093.00	\$ 1,366.00
1482	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1486	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1487	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
1491	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
1500	\$ 1,204.00	\$ 1,373.00	\$ 1,648.00	\$ 2,060.00
1525	\$ 1,317.00	\$ 1,501.00	\$ 1,801.00	\$ 2,251.00
1546	\$ 5,527.00	\$ 6,301.00	\$ 7,561.00	\$ 9,451.00
1550	\$ 4,513.00	\$ 5,145.00	\$ 6,174.00	\$ 7,718.00
1600	\$ 2,463.00	\$ 2,808.00	\$ 3,370.00	\$ 4,213.00
1701	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1702	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1703	\$ 1,214.00	\$ 1,384.00	\$ 1,661.00	\$ 2,076.00
1705	\$ 1,332.00	\$ 1,518.00	\$ 1,822.00	\$ 2,278.00
1706	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1709	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
1712	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1713	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
1714	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1715	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1716	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1717	\$ 1,384.00	\$ 1,578.00	\$ 1,894.00	\$ 2,368.00
1718	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
1733	\$ 3,705.00	\$ 4,224.00	\$ 5,069.00	\$ 6,336.00
1736	\$ 1,713.00	\$ 1,953.00	\$ 2,344.00	\$ 2,930.00
1785	\$ 4,077.00	\$ 4,648.00	\$ 5,578.00	\$ 6,973.00
1800	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
1801	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
1805	\$ 270.00	\$ 308.00	\$ 370.00	\$ 463.00
1810	\$ 208.00	\$ 237.00	\$ 284.00	\$ 355.00
181R	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
1820	\$ 804.00	\$ 917.00	\$ 1,100.00	\$ 1,375.00
1830	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
1831	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
183S	\$ 372.00	\$ 424.00	\$ 509.00	\$ 636.00
1860	\$ 523.00	\$ 596.00	\$ 715.00	\$ 894.00
1861	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
1863	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
186S	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
1890	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
189S	\$ 1,832.00	\$ 2,088.00	\$ 2,506.00	\$ 3,133.00
1E02	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E03	\$ 204.00	\$ 233.00	\$ 280.00	\$ 350.00
1E05	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E08	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E20	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
1E23	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E26	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
1E2R	\$ 182.00	\$ 207.00	\$ 248.00	\$ 310.00
1E2S	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
1E3R	\$ 199.00	\$ 227.00	\$ 272.00	\$ 340.00
1E5R	\$ 214.00	\$ 244.00	\$ 293.00	\$ 366.00
1E8R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
2706	\$ 1,447.00	\$ 1,650.00	\$ 1,980.00	\$ 2,475.00
2707	\$ 2,598.00	\$ 2,962.00	\$ 3,554.00	\$ 4,443.00
2708	\$ 2,389.00	\$ 2,723.00	\$ 3,268.00	\$ 4,085.00
2710	\$ 1,433.00	\$ 1,634.00	\$ 1,961.00	\$ 2,451.00
2713	\$ 2,048.00	\$ 2,335.00	\$ 2,802.00	\$ 3,503.00
3250	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
325R	\$ 576.00	\$ 657.00	\$ 788.00	\$ 985.00
3270	\$ 390.00	\$ 445.00	\$ 534.00	\$ 668.00
3280	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
328R	\$ 1,031.00	\$ 1,175.00	\$ 1,410.00	\$ 1,763.00
3300	\$ 843.00	\$ 961.00	\$ 1,153.00	\$ 1,441.00
3301	\$ 859.00	\$ 979.00	\$ 1,175.00	\$ 1,469.00
3307	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3319	\$ 832.00	\$ 948.00	\$ 1,138.00	\$ 1,423.00
3320	\$ 3,534.00	\$ 4,029.00	\$ 4,835.00	\$ 6,044.00
3323	\$ 441.00	\$ 503.00	\$ 604.00	\$ 755.00
3324	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
332S	\$ 1,582.00	\$ 1,803.00	\$ 2,164.00	\$ 2,705.00
3336	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
3340	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00
3346	\$ 284.00	\$ 324.00	\$ 389.00	\$ 486.00
334X	\$ 2,572.00	\$ 2,932.00	\$ 3,518.00	\$ 4,398.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
3350	\$ 1,751.00	\$ 1,996.00	\$ 2,395.00	\$ 2,994.00
3353	\$ 702.00	\$ 800.00	\$ 960.00	\$ 1,200.00
3355	\$ 1,083.00	\$ 1,235.00	\$ 1,482.00	\$ 1,853.00
3359	\$ 3,315.00	\$ 3,779.00	\$ 4,535.00	\$ 5,669.00
3362	\$ 930.00	\$ 1,060.00	\$ 1,272.00	\$ 1,590.00
3364	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3370	\$ 2,194.00	\$ 2,501.00	\$ 3,001.00	\$ 3,751.00
3384	\$ 830.00	\$ 946.00	\$ 1,135.00	\$ 1,419.00
3385	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3388	\$ 849.00	\$ 968.00	\$ 1,162.00	\$ 1,453.00
3389	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
338R	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
33CS	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
33RR	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
34CR	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
34CS	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
3606	\$ 1,612.00	\$ 1,838.00	\$ 2,206.00	\$ 2,758.00
3621	\$ 11,436.00	\$ 13,037.00	\$ 15,644.00	\$ 19,555.00
3629	\$ 2,662.00	\$ 3,035.00	\$ 3,642.00	\$ 4,553.00
3634	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3636	\$ 1,712.00	\$ 1,952.00	\$ 2,342.00	\$ 2,928.00
363R	\$ 2,614.00	\$ 2,980.00	\$ 3,576.00	\$ 4,470.00
3641	\$ 496.00	\$ 565.00	\$ 678.00	\$ 848.00
3642	\$ 791.00	\$ 902.00	\$ 1,082.00	\$ 1,353.00
3655	\$ 384.00	\$ 438.00	\$ 526.00	\$ 658.00
3700	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3704	\$ 681.00	\$ 776.00	\$ 931.00	\$ 1,164.00
3705	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3740	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3750	\$ 602.00	\$ 686.00	\$ 823.00	\$ 1,029.00
3770	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3771	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3772	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
3780	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
3C00	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C01	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3C05	\$ 197.00	\$ 225.00	\$ 270.00	\$ 338.00
3C0R	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
3K00	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
3K0R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
4100	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4107	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4150	\$ 537.00	\$ 612.00	\$ 734.00	\$ 918.00
4156	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
4200	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4201	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4203	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4206	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4207	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4250	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4251	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4253	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4256	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4257	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
4300	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4301	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4302	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4304	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4306	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
4307	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4325	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4350	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4351	\$ 1,310.00	\$ 1,493.00	\$ 1,792.00	\$ 2,240.00
4352	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4356	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4357	\$ 1,398.00	\$ 1,594.00	\$ 1,913.00	\$ 2,391.00
4371	\$ 1,255.00	\$ 1,431.00	\$ 1,717.00	\$ 2,146.00
4380	\$ 2,957.00	\$ 3,371.00	\$ 4,045.00	\$ 5,056.00
4385	\$ 2,841.00	\$ 3,239.00	\$ 3,887.00	\$ 4,859.00
4400	\$ 653.00	\$ 744.00	\$ 893.00	\$ 1,116.00
4900	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4916	\$ 69.00	\$ 79.00	\$ 95.00	\$ 119.00
4C00	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4C05	\$ 348.00	\$ 397.00	\$ 476.00	\$ 595.00
4C0R	\$ 338.00	\$ 385.00	\$ 462.00	\$ 578.00
4K00	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4K0R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
4P0A	\$ 3,797.00	\$ 4,329.00	\$ 5,195.00	\$ 6,494.00
4P0B	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
5025	\$ 80.00	\$ 91.00	\$ 109.00	\$ 136.00
5035	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5042	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
5045	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
5050	\$ 701.00	\$ 799.00	\$ 959.00	\$ 1,199.00
5066	\$ 1,900.00	\$ 2,166.00	\$ 2,599.00	\$ 3,249.00
5070	\$ 796.00	\$ 907.00	\$ 1,088.00	\$ 1,360.00
5311	\$ 206.00	\$ 235.00	\$ 282.00	\$ 353.00
5390	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5391	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5392	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5398	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
539C	\$ 227.00	\$ 259.00	\$ 311.00	\$ 389.00
5400	\$ 670.00	\$ 764.00	\$ 917.00	\$ 1,146.00
5403	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
5408	\$ 557.00	\$ 635.00	\$ 762.00	\$ 953.00
5460	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
5461	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
5463	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00
5466	\$ 686.00	\$ 782.00	\$ 938.00	\$ 1,173.00
5468	\$ 521.00	\$ 594.00	\$ 713.00	\$ 891.00
5500	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
5511	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
5525	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5600	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5612	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5621	\$ 1,028.00	\$ 1,172.00	\$ 1,406.00	\$ 1,758.00
5630	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
563S	\$ 1,207.00	\$ 1,376.00	\$ 1,651.00	\$ 2,064.00
5650	\$ 516.00	\$ 588.00	\$ 706.00	\$ 883.00
5675	\$ 773.00	\$ 881.00	\$ 1,057.00	\$ 1,321.00
5820	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
582H	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
5830	\$ 343.00	\$ 391.00	\$ 469.00	\$ 586.00
5831	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
5840	\$ 446.00	\$ 508.00	\$ 610.00	\$ 763.00
5850	\$ 744.00	\$ 848.00	\$ 1,018.00	\$ 1,273.00
5870	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00
5871	\$ 811.00	\$ 925.00	\$ 1,110.00	\$ 1,388.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
5890	\$ 662.00	\$ 755.00	\$ 906.00	\$ 1,133.00
5899	\$ 2,129.00	\$ 2,427.00	\$ 2,912.00	\$ 3,640.00
5901	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5904	\$ 4,365.00	\$ 4,976.00	\$ 5,971.00	\$ 7,464.00
5905	\$ 3,635.00	\$ 4,144.00	\$ 4,973.00	\$ 6,216.00
5906	\$ 4,224.00	\$ 4,815.00	\$ 5,778.00	\$ 7,223.00
5908	\$ 2,860.00	\$ 3,260.00	\$ 3,912.00	\$ 4,890.00
5909	\$ 2,701.00	\$ 3,079.00	\$ 3,695.00	\$ 4,619.00
5923	\$ 1,223.00	\$ 1,394.00	\$ 1,673.00	\$ 2,091.00
5925	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5926	\$ 1,311.00	\$ 1,495.00	\$ 1,794.00	\$ 2,243.00
5927	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5928	\$ 1,058.00	\$ 1,206.00	\$ 1,447.00	\$ 1,809.00
5935	\$ 1,703.00	\$ 1,941.00	\$ 2,329.00	\$ 2,911.00
5936	\$ 1,857.00	\$ 2,117.00	\$ 2,540.00	\$ 3,175.00
5940	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
5950	\$ 1,843.00	\$ 2,101.00	\$ 2,521.00	\$ 3,151.00
5952	\$ 1,999.00	\$ 2,279.00	\$ 2,735.00	\$ 3,419.00
5955	\$ 2,790.00	\$ 3,181.00	\$ 3,817.00	\$ 4,771.00
5960	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5961	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
5962	\$ 1,247.00	\$ 1,422.00	\$ 1,706.00	\$ 2,133.00
5963	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
5972	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
5975	\$ 1,623.00	\$ 1,850.00	\$ 2,220.00	\$ 2,775.00
5976	\$ 983.00	\$ 1,121.00	\$ 1,345.00	\$ 1,681.00
5C00	\$ 457.00	\$ 521.00	\$ 625.00	\$ 781.00
5C0R	\$ 445.00	\$ 507.00	\$ 608.00	\$ 760.00
5K00	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
5K0R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
6090	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
609S	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
6100	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
610S	\$ 2,527.00	\$ 2,881.00	\$ 3,457.00	\$ 4,321.00
6200	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
6210	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
6220	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6230	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6235	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
6236	\$ 449.00	\$ 512.00	\$ 614.00	\$ 768.00
6251	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
6700	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
6800	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6801	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6802	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6825	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6826	\$ 545.00	\$ 621.00	\$ 745.00	\$ 931.00
6C00	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6C0R	\$ 245.00	\$ 279.00	\$ 335.00	\$ 419.00
6CF1	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6CFR	\$ 365.00	\$ 416.00	\$ 499.00	\$ 624.00
6K00	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K01	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K0R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K10	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
6K1S	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
7043	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
7063	\$ 3,432.00	\$ 3,912.00	\$ 4,694.00	\$ 5,868.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
7101	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7102	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7103	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7108	\$ 337.00	\$ 384.00	\$ 461.00	\$ 576.00
7113	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7115	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7117	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
7125	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
7200	\$ 1,086.00	\$ 1,238.00	\$ 1,486.00	\$ 1,858.00
7270	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7276	\$ 3,462.00	\$ 3,947.00	\$ 4,736.00	\$ 5,920.00
7279	\$ 3,456.00	\$ 3,940.00	\$ 4,728.00	\$ 5,910.00
7467	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7469	\$ 4,074.00	\$ 4,644.00	\$ 5,573.00	\$ 6,966.00
7601	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7608	\$ 2,454.00	\$ 2,798.00	\$ 3,358.00	\$ 4,198.00
7611	\$ 2,042.00	\$ 2,328.00	\$ 2,794.00	\$ 3,493.00
7711	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7751	\$ 7,490.00	\$ 8,539.00	\$ 10,247.00	\$ 12,809.00
7780	\$ 1,168.00	\$ 1,332.00	\$ 1,598.00	\$ 1,998.00
7782	\$ 1,217.00	\$ 1,387.00	\$ 1,664.00	\$ 2,080.00
7799	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
7950	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7951	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7952	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7953	\$ 3,466.00	\$ 3,951.00	\$ 4,741.00	\$ 5,926.00
7960	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7961	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
7962	\$ 1,011.00	\$ 1,153.00	\$ 1,384.00	\$ 1,730.00
7963	\$ 793.00	\$ 904.00	\$ 1,085.00	\$ 1,356.00
7K00	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K01	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K0R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K10	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
7K1S	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
8010	\$ 1,526.00	\$ 1,740.00	\$ 2,088.00	\$ 2,610.00
8015	\$ 234.00	\$ 267.00	\$ 320.00	\$ 400.00
8020	\$ 362.00	\$ 413.00	\$ 496.00	\$ 620.00
8025	\$ 551.00	\$ 628.00	\$ 754.00	\$ 943.00
8030	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8031	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
8100	\$ 2,050.00	\$ 2,337.00	\$ 2,804.00	\$ 3,505.00
8110	\$ 1,103.00	\$ 1,257.00	\$ 1,508.00	\$ 1,885.00
8180	\$ 1,114.00	\$ 1,270.00	\$ 1,524.00	\$ 1,905.00
8190	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
8200	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
8220	\$ 2,319.00	\$ 2,644.00	\$ 3,173.00	\$ 3,966.00
8222	\$ 1,096.00	\$ 1,249.00	\$ 1,499.00	\$ 1,874.00
8290	\$ 907.00	\$ 1,034.00	\$ 1,241.00	\$ 1,551.00
9K00	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K01	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K0U	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K10	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9K1S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
9KUR	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
A120	\$ 1,457.00	\$ 1,661.00	\$ 1,993.00	\$ 2,491.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
A130	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A131	\$ 1,124.00	\$ 1,281.00	\$ 1,537.00	\$ 1,921.00
A211	\$ 1,767.00	\$ 2,014.00	\$ 2,417.00	\$ 3,021.00
A215	\$ 568.00	\$ 648.00	\$ 778.00	\$ 973.00
A217	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
A218	\$ 1,200.00	\$ 1,368.00	\$ 1,642.00	\$ 2,053.00
A219	\$ 1,727.00	\$ 1,969.00	\$ 2,363.00	\$ 2,954.00
A21S	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
A21X	\$ 323.00	\$ 368.00	\$ 442.00	\$ 553.00
A244	\$ 934.00	\$ 1,065.00	\$ 1,278.00	\$ 1,598.00
A292	\$ 842.00	\$ 960.00	\$ 1,152.00	\$ 1,440.00
A300	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A305	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
A309	\$ 713.00	\$ 813.00	\$ 976.00	\$ 1,220.00
A30X	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
A30Z	\$ 697.00	\$ 795.00	\$ 954.00	\$ 1,193.00
A31P	\$ 313.00	\$ 357.00	\$ 428.00	\$ 535.00
A31U	\$ 203.00	\$ 231.00	\$ 277.00	\$ 346.00
A350	\$ 3,111.00	\$ 3,547.00	\$ 4,256.00	\$ 5,320.00
A352	\$ 1,810.00	\$ 2,063.00	\$ 2,476.00	\$ 3,095.00
A35Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A36Z	\$ 1,706.00	\$ 1,945.00	\$ 2,334.00	\$ 2,918.00
A37Z	\$ 2,010.00	\$ 2,291.00	\$ 2,749.00	\$ 3,436.00
A500	\$ 84.00	\$ 96.00	\$ 115.00	\$ 144.00
A510	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A51R	\$ 353.00	\$ 402.00	\$ 482.00	\$ 603.00
A523	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A52V	\$ 726.00	\$ 828.00	\$ 994.00	\$ 1,243.00
A530	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A53S	\$ 646.00	\$ 736.00	\$ 883.00	\$ 1,104.00
A550	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
A55R	\$ 82.00	\$ 93.00	\$ 112.00	\$ 140.00
A570	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A57T	\$ 720.00	\$ 821.00	\$ 985.00	\$ 1,231.00
A600	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
A603	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A605	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A613	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A615	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
A61R	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
A700	\$ 1,729.00	\$ 1,971.00	\$ 2,365.00	\$ 2,956.00
AXW2	\$ 538.00	\$ 613.00	\$ 736.00	\$ 920.00
B200	\$ 1,345.00	\$ 1,533.00	\$ 1,840.00	\$ 2,300.00
B250	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B25R	\$ 104.00	\$ 119.00	\$ 143.00	\$ 179.00
B400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
B510	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B511	\$ 272.00	\$ 310.00	\$ 372.00	\$ 465.00
B51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
B530	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B53R	\$ 131.00	\$ 149.00	\$ 179.00	\$ 224.00
B550	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B55S	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
B560	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B56R	\$ 125.00	\$ 143.00	\$ 172.00	\$ 215.00
B610	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B61S	\$ 923.00	\$ 1,052.00	\$ 1,262.00	\$ 1,578.00
B7M0	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00



**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
B7MG	\$ 38.00	\$ 43.00	\$ 52.00	\$ 65.00
BD15	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
BD55	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
CBP2	\$ 24.00	\$ 27.00	\$ 32.00	\$ 40.00
CS88	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
CS8A	\$ 71.00	\$ 81.00	\$ 97.00	\$ 121.00
DDG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
DDL3	\$ 205.00	\$ 234.00	\$ 281.00	\$ 351.00
DDL4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDL8	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDM1	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDM3	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDM4	\$ 121.00	\$ 138.00	\$ 166.00	\$ 208.00
DDM5	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
DDMR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
DDMS	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
DDMT	\$ 166.00	\$ 189.00	\$ 227.00	\$ 284.00
DDMU	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
DEB0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEBR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEF1	\$ 318.00	\$ 363.00	\$ 436.00	\$ 545.00
DEP0	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DEP8	\$ 263.00	\$ 300.00	\$ 360.00	\$ 450.00
DEPR	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
DG1R	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF1	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGF8	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGFR	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DGU0	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
DH1R	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DHF1	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHF8	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
DHFR	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
DHU0	\$ 517.00	\$ 589.00	\$ 707.00	\$ 884.00
DIVS	\$ 162.00	\$ 185.00	\$ 222.00	\$ 278.00
DJB0	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJB8	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJBR	\$ 491.00	\$ 560.00	\$ 672.00	\$ 840.00
DJF0	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJF1	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJF8	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJFR	\$ 1,065.00	\$ 1,214.00	\$ 1,457.00	\$ 1,821.00
DJFS	\$ 908.00	\$ 1,035.00	\$ 1,242.00	\$ 1,553.00
DJW0	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJW1	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW2	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW3	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJW4	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DJW8	\$ 371.00	\$ 423.00	\$ 508.00	\$ 635.00
DJWR	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
DJWS	\$ 326.00	\$ 372.00	\$ 446.00	\$ 558.00
DL01	\$ 30.00	\$ 34.00	\$ 41.00	\$ 51.00
DL02	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
DL03	\$ 259.00	\$ 295.00	\$ 354.00	\$ 443.00
DL08	\$ 584.00	\$ 666.00	\$ 799.00	\$ 999.00
DMPS	\$ 370.00	\$ 422.00	\$ 506.00	\$ 633.00
DR00	\$ 1,689.00	\$ 1,925.00	\$ 2,310.00	\$ 2,888.00
DR01	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00
DR1R	\$ 1,951.00	\$ 2,224.00	\$ 2,669.00	\$ 3,336.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
DRVS	\$ 155.00	\$ 177.00	\$ 212.00	\$ 265.00
DS00	\$ 2,639.00	\$ 3,008.00	\$ 3,610.00	\$ 4,513.00
DT00	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT01	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT08	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT09	\$ 2,025.00	\$ 2,309.00	\$ 2,771.00	\$ 3,464.00
DT0R	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
DT1R	\$ 2,127.00	\$ 2,425.00	\$ 2,910.00	\$ 3,638.00
DT50	\$ 825.00	\$ 941.00	\$ 1,129.00	\$ 1,411.00
DV00	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV01	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DV0R	\$ 2,135.00	\$ 2,434.00	\$ 2,921.00	\$ 3,651.00
DV1R	\$ 1,904.00	\$ 2,171.00	\$ 2,605.00	\$ 3,256.00
DW00	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW01	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW0R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW1R	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW20	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
DW21	\$ 2,394.00	\$ 2,729.00	\$ 3,275.00	\$ 4,094.00
DW2R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
E001	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
E200	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E20R	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E210	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E21R	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
E500	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E50R	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
E510	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E515	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E51R	\$ 363.00	\$ 414.00	\$ 497.00	\$ 621.00
E520	\$ 603.00	\$ 687.00	\$ 824.00	\$ 1,030.00
E52R	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
E536	\$ 615.00	\$ 701.00	\$ 841.00	\$ 1,051.00
E547	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E551	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E55R	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E565	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E569	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E56R	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
E570	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E575	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E57R	\$ 573.00	\$ 653.00	\$ 784.00	\$ 980.00
E57S	\$ 453.00	\$ 516.00	\$ 619.00	\$ 774.00
E655	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E65R	\$ 397.00	\$ 453.00	\$ 544.00	\$ 680.00
E665	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E66R	\$ 410.00	\$ 467.00	\$ 560.00	\$ 700.00
E675	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E67R	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
E683	\$ 473.00	\$ 539.00	\$ 647.00	\$ 809.00
E685	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
E6AR	\$ 462.00	\$ 527.00	\$ 632.00	\$ 790.00
E6SR	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
EX02	\$ 15.00	\$ 17.00	\$ 20.00	\$ 25.00
F111	\$ 1,846.00	\$ 2,104.00	\$ 2,525.00	\$ 3,156.00
F116	\$ 1,286.00	\$ 1,466.00	\$ 1,759.00	\$ 2,199.00
F117	\$ 881.00	\$ 1,004.00	\$ 1,205.00	\$ 1,506.00
F123	\$ 412.00	\$ 470.00	\$ 564.00	\$ 705.00
F12S	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F131	\$ 1,938.00	\$ 2,209.00	\$ 2,651.00	\$ 3,314.00
F310	\$ 1,756.00	\$ 2,002.00	\$ 2,402.00	\$ 3,003.00
F312	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
F351	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F352	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F353	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F359	\$ 1,577.00	\$ 1,798.00	\$ 2,158.00	\$ 2,698.00
F35L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F35R	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F383	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F386	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
F3B3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3B6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3D3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F3N1	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N2	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N3	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N4	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N5	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3N6	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NA	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NB	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3NC	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3ND	\$ 1,461.00	\$ 1,666.00	\$ 1,999.00	\$ 2,499.00
F3P3	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3P6	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PB	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3PC	\$ 1,570.00	\$ 1,790.00	\$ 2,148.00	\$ 2,685.00
F3R1	\$ 1,196.00	\$ 1,363.00	\$ 1,636.00	\$ 2,045.00
F3R2	\$ 1,482.00	\$ 1,689.00	\$ 2,027.00	\$ 2,534.00
F3R3	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
F400	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F401	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F402	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F404	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F407	\$ 1,033.00	\$ 1,178.00	\$ 1,414.00	\$ 1,768.00
F413	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F416	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F422	\$ 229.00	\$ 261.00	\$ 313.00	\$ 391.00
F437	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F438	\$ 190.00	\$ 217.00	\$ 260.00	\$ 325.00
F44A	\$ 1,996.00	\$ 2,275.00	\$ 2,730.00	\$ 3,413.00
F44B	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F44C	\$ 609.00	\$ 694.00	\$ 833.00	\$ 1,041.00
F44E	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F46A	\$ 1,478.00	\$ 1,685.00	\$ 2,022.00	\$ 2,528.00
F46E	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
F46L	\$ 1,302.00	\$ 1,484.00	\$ 1,781.00	\$ 2,226.00
F46P	\$ 1,420.00	\$ 1,619.00	\$ 1,943.00	\$ 2,429.00
F500	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F501	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F502	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F504	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F50R	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F513	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F514	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
F516	\$ 788.00	\$ 898.00	\$ 1,078.00	\$ 1,348.00
F51R	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F52R	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F53R	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F550	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F551	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F552	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F553	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F580	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
F581	\$ 575.00	\$ 656.00	\$ 787.00	\$ 984.00
F582	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
F583	\$ 639.00	\$ 728.00	\$ 874.00	\$ 1,093.00
F585	\$ 192.00	\$ 219.00	\$ 263.00	\$ 329.00
F587	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F588	\$ 698.00	\$ 796.00	\$ 955.00	\$ 1,194.00
F58A	\$ 2,086.00	\$ 2,378.00	\$ 2,854.00	\$ 3,568.00
F58B	\$ 611.00	\$ 697.00	\$ 836.00	\$ 1,045.00
F58C	\$ 633.00	\$ 722.00	\$ 866.00	\$ 1,083.00
F58D	\$ 678.00	\$ 773.00	\$ 928.00	\$ 1,160.00
F58G	\$ 742.00	\$ 846.00	\$ 1,015.00	\$ 1,269.00
F58H	\$ 671.00	\$ 765.00	\$ 918.00	\$ 1,148.00
F590	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F592	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F597	\$ 771.00	\$ 879.00	\$ 1,055.00	\$ 1,319.00
F5D0	\$ 2,166.00	\$ 2,469.00	\$ 2,963.00	\$ 3,704.00
F5D1	\$ 636.00	\$ 725.00	\$ 870.00	\$ 1,088.00
F5D2	\$ 661.00	\$ 754.00	\$ 905.00	\$ 1,131.00
F5D3	\$ 705.00	\$ 804.00	\$ 965.00	\$ 1,206.00
F600	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F601	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F602	\$ 1,850.00	\$ 2,109.00	\$ 2,531.00	\$ 3,164.00
F605	\$ 1,610.00	\$ 1,835.00	\$ 2,202.00	\$ 2,753.00
F60A	\$ 1,684.00	\$ 1,920.00	\$ 2,304.00	\$ 2,880.00
F60B	\$ 1,673.00	\$ 1,907.00	\$ 2,288.00	\$ 2,860.00
F624	\$ 153.00	\$ 174.00	\$ 209.00	\$ 261.00
F680	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F70I	\$ 399.00	\$ 455.00	\$ 546.00	\$ 683.00
F721	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F72D	\$ 1,120.00	\$ 1,277.00	\$ 1,532.00	\$ 1,915.00
F72R	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
F732	\$ 2,769.00	\$ 3,157.00	\$ 3,788.00	\$ 4,735.00
F733	\$ 824.00	\$ 939.00	\$ 1,127.00	\$ 1,409.00
F734	\$ 2,559.00	\$ 2,917.00	\$ 3,500.00	\$ 4,375.00
F736	\$ 1,719.00	\$ 1,960.00	\$ 2,352.00	\$ 2,940.00
F737	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
F738	\$ 2,528.00	\$ 2,882.00	\$ 3,458.00	\$ 4,323.00
F739	\$ 3,076.00	\$ 3,507.00	\$ 4,208.00	\$ 5,260.00
F745	\$ 4,875.00	\$ 5,558.00	\$ 6,670.00	\$ 8,338.00
F746	\$ 5,021.00	\$ 5,724.00	\$ 6,869.00	\$ 8,586.00
F754	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F755	\$ 3,498.00	\$ 3,988.00	\$ 4,786.00	\$ 5,983.00
F761	\$ 3,029.00	\$ 3,453.00	\$ 4,144.00	\$ 5,180.00
F762	\$ 1,579.00	\$ 1,800.00	\$ 2,160.00	\$ 2,700.00
F763	\$ 2,465.00	\$ 2,810.00	\$ 3,372.00	\$ 4,215.00
F764	\$ 2,813.00	\$ 3,207.00	\$ 3,848.00	\$ 4,810.00
F766	\$ 2,754.00	\$ 3,140.00	\$ 3,768.00	\$ 4,710.00
F769	\$ 2,912.00	\$ 3,320.00	\$ 3,984.00	\$ 4,980.00
F7A0	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7AR	\$ 3,376.00	\$ 3,849.00	\$ 4,619.00	\$ 5,774.00
F7B0	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7BR	\$ 4,208.00	\$ 4,797.00	\$ 5,756.00	\$ 7,195.00
F7C0	\$ 8,228.00	\$ 9,380.00	\$ 11,256.00	\$ 14,070.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
F7FB	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7HD	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
F7MB	\$ 218.00	\$ 249.00	\$ 299.00	\$ 374.00
F7TB	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
F8M0	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F8M2	\$ 173.00	\$ 197.00	\$ 236.00	\$ 295.00
F8MR	\$ 95.00	\$ 108.00	\$ 130.00	\$ 163.00
F9LL	\$ 451.00	\$ 514.00	\$ 617.00	\$ 771.00
F9LP	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
F9M0	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9MR	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
F9NK	\$ 986.00	\$ 1,124.00	\$ 1,349.00	\$ 1,686.00
FD10	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD1R	\$ 73.00	\$ 83.00	\$ 100.00	\$ 125.00
FD30	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3D	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
FD3R	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
FD40	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD48	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD4D	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD4R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD60	\$ 433.00	\$ 494.00	\$ 593.00	\$ 741.00
FD6R	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
FD70	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD78	\$ 117.00	\$ 133.00	\$ 160.00	\$ 200.00
FD7R	\$ 731.00	\$ 833.00	\$ 1,000.00	\$ 1,250.00
FD80	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FD8R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
FD90	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9A	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
FD9R	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
FDA0	\$ 472.00	\$ 538.00	\$ 646.00	\$ 808.00
FR5L	\$ 1,639.00	\$ 1,868.00	\$ 2,242.00	\$ 2,803.00
FR83	\$ 1,666.00	\$ 1,899.00	\$ 2,279.00	\$ 2,849.00
FR86	\$ 1,602.00	\$ 1,826.00	\$ 2,191.00	\$ 2,739.00
G120	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G140	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G141	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G150	\$ 850.00	\$ 969.00	\$ 1,163.00	\$ 1,454.00
G160	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G165	\$ 809.00	\$ 922.00	\$ 1,106.00	\$ 1,383.00
G170	\$ 1,025.00	\$ 1,169.00	\$ 1,403.00	\$ 1,754.00
G215	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G2CD	\$ 549.00	\$ 626.00	\$ 751.00	\$ 939.00
G310	\$ 1,531.00	\$ 1,745.00	\$ 2,094.00	\$ 2,618.00
G315	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G316	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G320	\$ 1,943.00	\$ 2,215.00	\$ 2,658.00	\$ 3,323.00
G350	\$ 1,443.00	\$ 1,645.00	\$ 1,974.00	\$ 2,468.00
G533	\$ 614.00	\$ 700.00	\$ 840.00	\$ 1,050.00
G790	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G795	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G798	\$ 87.00	\$ 99.00	\$ 119.00	\$ 149.00
G799	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79D	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
G79R	\$ 91.00	\$ 104.00	\$ 125.00	\$ 156.00
H200	\$ 408.00	\$ 465.00	\$ 558.00	\$ 698.00
H201	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H21R	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
H221	\$ 479.00	\$ 546.00	\$ 655.00	\$ 819.00
H5A0	\$ 11,694.00	\$ 13,331.00	\$ 15,997.00	\$ 19,996.00
H5A2	\$ 15,088.00	\$ 17,200.00	\$ 20,640.00	\$ 25,800.00
H5A3	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AL	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5AR	\$ 14,792.00	\$ 16,863.00	\$ 20,236.00	\$ 25,295.00
H5B0	\$ 1,301.00	\$ 1,483.00	\$ 1,780.00	\$ 2,225.00
H5B2	\$ 1,677.00	\$ 1,912.00	\$ 2,294.00	\$ 2,868.00
H5B3	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BL	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5BR	\$ 1,645.00	\$ 1,875.00	\$ 2,250.00	\$ 2,813.00
H5NP	\$ 637.00	\$ 726.00	\$ 871.00	\$ 1,089.00
IFDT	\$ 401.00	\$ 457.00	\$ 548.00	\$ 685.00
J050	\$ 228.00	\$ 260.00	\$ 312.00	\$ 390.00
J055	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
J05R	\$ 244.00	\$ 278.00	\$ 334.00	\$ 418.00
J05S	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
J060	\$ 648.00	\$ 739.00	\$ 887.00	\$ 1,109.00
J064	\$ 288.00	\$ 328.00	\$ 394.00	\$ 493.00
J067	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
J06R	\$ 381.00	\$ 434.00	\$ 521.00	\$ 651.00
J06S	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
J070	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J075	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J07T	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J083	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J086	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J08R	\$ 180.00	\$ 205.00	\$ 246.00	\$ 308.00
J180	\$ 1,401.00	\$ 1,597.00	\$ 1,916.00	\$ 2,395.00
J287	\$ 1,015.00	\$ 1,157.00	\$ 1,388.00	\$ 1,735.00
J460	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J470	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
J487	\$ 906.00	\$ 1,033.00	\$ 1,240.00	\$ 1,550.00
J530	\$ 161.00	\$ 184.00	\$ 221.00	\$ 276.00
J532	\$ 157.00	\$ 179.00	\$ 215.00	\$ 269.00
J533	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J534	\$ 167.00	\$ 190.00	\$ 228.00	\$ 285.00
J546	\$ 285.00	\$ 325.00	\$ 390.00	\$ 488.00
J553	\$ 392.00	\$ 447.00	\$ 536.00	\$ 670.00
J554	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J556	\$ 876.00	\$ 999.00	\$ 1,199.00	\$ 1,499.00
J560	\$ 358.00	\$ 408.00	\$ 490.00	\$ 613.00
J56R	\$ 366.00	\$ 417.00	\$ 500.00	\$ 625.00
J570	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J57R	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
J580	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J582	\$ 464.00	\$ 529.00	\$ 635.00	\$ 794.00
J592	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J594	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
J595	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J597	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00
J610	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J611	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
J61P	\$ 176.00	\$ 201.00	\$ 241.00	\$ 301.00
J620	\$ 75.00	\$ 86.00	\$ 103.00	\$ 129.00
J621	\$ 74.00	\$ 84.00	\$ 101.00	\$ 126.00
J624	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J62R	\$ 158.00	\$ 180.00	\$ 216.00	\$ 270.00
J630	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
J632	\$ 175.00	\$ 200.00	\$ 240.00	\$ 300.00
J63F	\$ 231.00	\$ 263.00	\$ 316.00	\$ 395.00
J63S	\$ 252.00	\$ 287.00	\$ 344.00	\$ 430.00
J640	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J644	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J645	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J64R	\$ 342.00	\$ 390.00	\$ 468.00	\$ 585.00
J64S	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J64Z	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J650	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J65R	\$ 622.00	\$ 709.00	\$ 851.00	\$ 1,064.00
J660	\$ 608.00	\$ 693.00	\$ 832.00	\$ 1,040.00
J670	\$ 243.00	\$ 277.00	\$ 332.00	\$ 415.00
J676	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J677	\$ 224.00	\$ 255.00	\$ 306.00	\$ 383.00
J678	\$ 212.00	\$ 242.00	\$ 290.00	\$ 363.00
J67K	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
J67S	\$ 278.00	\$ 317.00	\$ 380.00	\$ 475.00
J680	\$ 571.00	\$ 651.00	\$ 781.00	\$ 976.00
J683	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J685	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
J687	\$ 868.00	\$ 990.00	\$ 1,188.00	\$ 1,485.00
J68U	\$ 165.00	\$ 188.00	\$ 226.00	\$ 283.00
J68Z	\$ 434.00	\$ 495.00	\$ 594.00	\$ 743.00
J690	\$ 504.00	\$ 575.00	\$ 690.00	\$ 863.00
J692	\$ 421.00	\$ 480.00	\$ 576.00	\$ 720.00
J693	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J696	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J69D	\$ 416.00	\$ 474.00	\$ 569.00	\$ 711.00
J69S	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
J69Z	\$ 373.00	\$ 425.00	\$ 510.00	\$ 638.00
J70U	\$ 836.00	\$ 953.00	\$ 1,144.00	\$ 1,430.00
J710	\$ 423.00	\$ 482.00	\$ 578.00	\$ 723.00
J762	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J763	\$ 402.00	\$ 458.00	\$ 550.00	\$ 688.00
J765	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
J774	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J775	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J776	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J779	\$ 398.00	\$ 454.00	\$ 545.00	\$ 681.00
J780	\$ 328.00	\$ 374.00	\$ 449.00	\$ 561.00
J781	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J782	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
J783	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J784	\$ 329.00	\$ 375.00	\$ 450.00	\$ 563.00
J785	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J787	\$ 889.00	\$ 1,013.00	\$ 1,216.00	\$ 1,520.00
J788	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J789	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J790	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J791	\$ 952.00	\$ 1,085.00	\$ 1,302.00	\$ 1,628.00
J7CG	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7D0	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
J7RS	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
J7RW	\$ 377.00	\$ 430.00	\$ 516.00	\$ 645.00
J7RX	\$ 316.00	\$ 360.00	\$ 432.00	\$ 540.00
J7V0	\$ 321.00	\$ 366.00	\$ 439.00	\$ 549.00
J8RR	\$ 391.00	\$ 446.00	\$ 535.00	\$ 669.00
J90M	\$ 413.00	\$ 471.00	\$ 565.00	\$ 706.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
JB50	\$ 283.00	\$ 323.00	\$ 388.00	\$ 485.00
JB55	\$ 219.00	\$ 250.00	\$ 300.00	\$ 375.00
JB64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JB67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JB6R	\$ 294.00	\$ 335.00	\$ 402.00	\$ 503.00
JB75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB76	\$ 222.00	\$ 253.00	\$ 304.00	\$ 380.00
JB77	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7W	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7X	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JB7Z	\$ 210.00	\$ 239.00	\$ 287.00	\$ 359.00
JN50	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN55	\$ 249.00	\$ 284.00	\$ 341.00	\$ 426.00
JN60	\$ 291.00	\$ 332.00	\$ 398.00	\$ 498.00
JN64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JN6R	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JN70	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
JN75	\$ 217.00	\$ 247.00	\$ 296.00	\$ 370.00
JN7R	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JP64	\$ 305.00	\$ 348.00	\$ 418.00	\$ 523.00
JP67	\$ 311.00	\$ 355.00	\$ 426.00	\$ 533.00
JP75	\$ 216.00	\$ 246.00	\$ 295.00	\$ 369.00
JX11	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX1R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
JX20	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
JX21	\$ 1,082.00	\$ 1,233.00	\$ 1,480.00	\$ 1,850.00
K400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
LSK1	\$ 651.00	\$ 742.00	\$ 890.00	\$ 1,113.00
LSK3	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
MP04	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP06	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP08	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP0R	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MP1A	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MP1C	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP1R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP1W	\$ 85.00	\$ 97.00	\$ 116.00	\$ 145.00
MP30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3R	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP3W	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MP49	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4D	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
MP4R	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP4W	\$ 239.00	\$ 272.00	\$ 326.00	\$ 408.00
MP8R	\$ 76.00	\$ 87.00	\$ 104.00	\$ 130.00
MP9G	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MP9R	\$ 79.00	\$ 90.00	\$ 108.00	\$ 135.00
MPC1	\$ 57.00	\$ 65.00	\$ 78.00	\$ 98.00
MPC4	\$ 25.00	\$ 29.00	\$ 35.00	\$ 44.00
MPR1	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPR2	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPR4	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRR	\$ 426.00	\$ 486.00	\$ 583.00	\$ 729.00
MPRS	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MPRT	\$ 531.00	\$ 605.00	\$ 726.00	\$ 908.00
MS1R	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MS2R	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00



**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
MS30	\$ 184.00	\$ 210.00	\$ 252.00	\$ 315.00
MS3R	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSF1	\$ 344.00	\$ 392.00	\$ 470.00	\$ 588.00
MSF2	\$ 738.00	\$ 841.00	\$ 1,009.00	\$ 1,261.00
MSF3	\$ 2,081.00	\$ 2,372.00	\$ 2,846.00	\$ 3,558.00
MSPR	\$ 317.00	\$ 361.00	\$ 433.00	\$ 541.00
MSPS	\$ 320.00	\$ 365.00	\$ 438.00	\$ 548.00
N300	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N30R	\$ 93.00	\$ 106.00	\$ 127.00	\$ 159.00
N400	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N40R	\$ 103.00	\$ 117.00	\$ 140.00	\$ 175.00
N500	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N50R	\$ 132.00	\$ 150.00	\$ 180.00	\$ 225.00
N600	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N601	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N60R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N610	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N61R	\$ 181.00	\$ 206.00	\$ 247.00	\$ 309.00
N700	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N701	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N70R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N710	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N71R	\$ 185.00	\$ 211.00	\$ 253.00	\$ 316.00
N900	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N901	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N90R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N910	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91R	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N91S	\$ 280.00	\$ 319.00	\$ 383.00	\$ 479.00
N9RA	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
NX01	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
NX1A	\$ 2,382.00	\$ 2,715.00	\$ 3,258.00	\$ 4,073.00
PRG1	\$ 77.00	\$ 88.00	\$ 106.00	\$ 133.00
S126	\$ 1,451.00	\$ 1,654.00	\$ 1,985.00	\$ 2,481.00
SH26	\$ 47.00	\$ 54.00	\$ 65.00	\$ 81.00
SH39	\$ 66.00	\$ 75.00	\$ 90.00	\$ 113.00
SH56	\$ 213.00	\$ 243.00	\$ 292.00	\$ 365.00
SH59	\$ 168.00	\$ 192.00	\$ 230.00	\$ 288.00
SH66	\$ 330.00	\$ 376.00	\$ 451.00	\$ 564.00
SH75	\$ 546.00	\$ 622.00	\$ 746.00	\$ 933.00
SH76	\$ 899.00	\$ 1,025.00	\$ 1,230.00	\$ 1,538.00
SHG6	\$ 393.00	\$ 448.00	\$ 538.00	\$ 673.00
SHG7	\$ 711.00	\$ 811.00	\$ 973.00	\$ 1,216.00
SLWW	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T360	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
T361	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T370	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
T371	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
T372	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T373	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
T374	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
T375	\$ 443.00	\$ 505.00	\$ 606.00	\$ 758.00
T741	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T742	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T743	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T744	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
T745	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T762	\$ 440.00	\$ 502.00	\$ 602.00	\$ 753.00
T770	\$ 456.00	\$ 520.00	\$ 624.00	\$ 780.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
T800	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T820	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T821	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T822	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T823	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T824	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T826	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T827	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T828	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T829	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T830	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T831	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T832	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T833	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T840	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T841	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T842	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T843	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T844	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T845	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T846	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T847	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T848	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T849	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T850	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T851	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T852	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T853	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T854	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
T865	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T875	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T890	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T920	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T921	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T922	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
T923	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
TB30	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
TB3R	\$ 645.00	\$ 735.00	\$ 882.00	\$ 1,103.00
U560	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U56R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U570	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U57R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U580	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U58R	\$ 1,162.00	\$ 1,325.00	\$ 1,590.00	\$ 1,988.00
U701	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U702	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U703	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U704	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U731	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U732	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U733	\$ 2,186.00	\$ 2,492.00	\$ 2,990.00	\$ 3,738.00
U734	\$ 1,588.00	\$ 1,810.00	\$ 2,172.00	\$ 2,715.00
U7M1	\$ 2,378.00	\$ 2,711.00	\$ 3,253.00	\$ 4,066.00
U7M2	\$ 1,961.00	\$ 2,236.00	\$ 2,683.00	\$ 3,354.00
U7M3	\$ 2,118.00	\$ 2,415.00	\$ 2,898.00	\$ 3,623.00
U7PR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
U7PS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UB10	\$ 2,433.00	\$ 2,774.00	\$ 3,329.00	\$ 4,161.00
UB1W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
UB3W	\$ 2,983.00	\$ 3,401.00	\$ 4,081.00	\$ 5,101.00
UBF1	\$ 2,878.00	\$ 3,281.00	\$ 3,937.00	\$ 4,921.00
UBG0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBG1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00
UBH0	\$ 2,347.00	\$ 2,676.00	\$ 3,211.00	\$ 4,014.00
UBH1	\$ 3,081.00	\$ 3,512.00	\$ 4,214.00	\$ 5,268.00
UBR1	\$ 3,191.00	\$ 3,638.00	\$ 4,366.00	\$ 5,458.00
UF10	\$ 1,669.00	\$ 1,903.00	\$ 2,284.00	\$ 2,855.00
UF30	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF40	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF50	\$ 1,725.00	\$ 1,967.00	\$ 2,360.00	\$ 2,950.00
UF60	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
UF61	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF70	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UF71	\$ 4,067.00	\$ 4,636.00	\$ 5,563.00	\$ 6,954.00
UFR1	\$ 2,080.00	\$ 2,371.00	\$ 2,845.00	\$ 3,556.00
UFR3	\$ 4,803.00	\$ 5,475.00	\$ 6,570.00	\$ 8,213.00
USP0	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPR	\$ 489.00	\$ 557.00	\$ 668.00	\$ 835.00
USPS	\$ 427.00	\$ 487.00	\$ 584.00	\$ 730.00
UXW2	\$ 282.00	\$ 321.00	\$ 385.00	\$ 481.00
V300	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V301	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V302	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V304	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
V305	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V306	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V307	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V308	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V309	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
V510	\$ 266.00	\$ 303.00	\$ 364.00	\$ 455.00
V530	\$ 254.00	\$ 290.00	\$ 348.00	\$ 435.00
V532	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V535	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V550	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V555	\$ 506.00	\$ 577.00	\$ 692.00	\$ 865.00
V598	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V599	\$ 533.00	\$ 608.00	\$ 730.00	\$ 913.00
V789	\$ 883.00	\$ 1,007.00	\$ 1,208.00	\$ 1,510.00
V790	\$ 855.00	\$ 975.00	\$ 1,170.00	\$ 1,463.00
V797	\$ 385.00	\$ 439.00	\$ 527.00	\$ 659.00
V7SG	\$ 1,212.00	\$ 1,382.00	\$ 1,658.00	\$ 2,073.00
V7SX	\$ 1,014.00	\$ 1,156.00	\$ 1,387.00	\$ 1,734.00
V808	\$ 848.00	\$ 967.00	\$ 1,160.00	\$ 1,450.00
V815	\$ 394.00	\$ 449.00	\$ 539.00	\$ 674.00
V819	\$ 941.00	\$ 1,073.00	\$ 1,288.00	\$ 1,610.00
V820	\$ 839.00	\$ 956.00	\$ 1,147.00	\$ 1,434.00
V920	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V921	\$ 647.00	\$ 738.00	\$ 886.00	\$ 1,108.00
V923	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V924	\$ 774.00	\$ 882.00	\$ 1,058.00	\$ 1,323.00
V925	\$ 792.00	\$ 903.00	\$ 1,084.00	\$ 1,355.00
V928	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V929	\$ 596.00	\$ 679.00	\$ 815.00	\$ 1,019.00
V930	\$ 478.00	\$ 545.00	\$ 654.00	\$ 818.00
V931	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
V932	\$ 497.00	\$ 567.00	\$ 680.00	\$ 850.00
VC16	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VC30	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
VC33	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR10	\$ 459.00	\$ 523.00	\$ 628.00	\$ 785.00
VR12	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
VR13	\$ 488.00	\$ 556.00	\$ 667.00	\$ 834.00
VR16	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
VR20	\$ 431.00	\$ 491.00	\$ 589.00	\$ 736.00
VR75	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
W010	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W01R	\$ 119.00	\$ 136.00	\$ 163.00	\$ 204.00
W100	\$ 756.00	\$ 862.00	\$ 1,034.00	\$ 1,293.00
W350	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W35R	\$ 591.00	\$ 674.00	\$ 809.00	\$ 1,011.00
W360	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W36F	\$ 296.00	\$ 337.00	\$ 404.00	\$ 505.00
W400	\$ 1,261.00	\$ 1,438.00	\$ 1,726.00	\$ 2,158.00
W411	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W412	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W421	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
W500	\$ 1,426.00	\$ 1,626.00	\$ 1,951.00	\$ 2,439.00
W502	\$ 588.00	\$ 670.00	\$ 804.00	\$ 1,005.00
W514	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W516	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W518	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W520	\$ 1,029.00	\$ 1,173.00	\$ 1,408.00	\$ 1,760.00
W523	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W530	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W535	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W540	\$ 526.00	\$ 600.00	\$ 720.00	\$ 900.00
W544	\$ 507.00	\$ 578.00	\$ 694.00	\$ 868.00
W545	\$ 510.00	\$ 581.00	\$ 697.00	\$ 871.00
W546	\$ 519.00	\$ 592.00	\$ 710.00	\$ 888.00
W590	\$ 522.00	\$ 595.00	\$ 714.00	\$ 893.00
W592	\$ 113.00	\$ 129.00	\$ 155.00	\$ 194.00
W595	\$ 309.00	\$ 352.00	\$ 422.00	\$ 528.00
W600	\$ 1,061.00	\$ 1,210.00	\$ 1,452.00	\$ 1,815.00
W625	\$ 368.00	\$ 420.00	\$ 504.00	\$ 630.00
W650	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W655	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W65D	\$ 520.00	\$ 593.00	\$ 712.00	\$ 890.00
W65R	\$ 502.00	\$ 572.00	\$ 686.00	\$ 858.00
W660	\$ 1,444.00	\$ 1,646.00	\$ 1,975.00	\$ 2,469.00
W66R	\$ 1,415.00	\$ 1,613.00	\$ 1,936.00	\$ 2,420.00
W670	\$ 1,071.00	\$ 1,221.00	\$ 1,465.00	\$ 1,831.00
W680	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W68R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W700	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W707	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
W71R	\$ 1,263.00	\$ 1,440.00	\$ 1,728.00	\$ 2,160.00
W755	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W760	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W76R	\$ 200.00	\$ 228.00	\$ 274.00	\$ 343.00
W770	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W77R	\$ 1,560.00	\$ 1,778.00	\$ 2,134.00	\$ 2,668.00
W790	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W79R	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
W800	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W803	\$ 1,851.00	\$ 2,110.00	\$ 2,532.00	\$ 3,165.00
W804	\$ 874.00	\$ 996.00	\$ 1,195.00	\$ 1,494.00
W823	\$ 1,046.00	\$ 1,192.00	\$ 1,430.00	\$ 1,788.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
W833	\$ 940.00	\$ 1,072.00	\$ 1,286.00	\$ 1,608.00
W850	\$ 262.00	\$ 299.00	\$ 359.00	\$ 449.00
W853	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W855	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W85R	\$ 112.00	\$ 128.00	\$ 154.00	\$ 193.00
W85S	\$ 300.00	\$ 342.00	\$ 410.00	\$ 513.00
W863	\$ 186.00	\$ 212.00	\$ 254.00	\$ 318.00
W880	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W890	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W89R	\$ 2,715.00	\$ 3,095.00	\$ 3,714.00	\$ 4,643.00
W980	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W983	\$ 306.00	\$ 349.00	\$ 419.00	\$ 524.00
W985	\$ 295.00	\$ 336.00	\$ 403.00	\$ 504.00
W990	\$ 3,812.00	\$ 4,346.00	\$ 5,215.00	\$ 6,519.00
W99P	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
W99R	\$ 3,633.00	\$ 4,142.00	\$ 4,970.00	\$ 6,213.00
WF81	\$ 1,211.00	\$ 1,381.00	\$ 1,657.00	\$ 2,071.00
WF8A	\$ 1,064.00	\$ 1,213.00	\$ 1,456.00	\$ 1,820.00
WF96	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WF9A	\$ 840.00	\$ 958.00	\$ 1,150.00	\$ 1,438.00
WP50	\$ 2,019.00	\$ 2,302.00	\$ 2,762.00	\$ 3,453.00
WP68	\$ 2,207.00	\$ 2,516.00	\$ 3,019.00	\$ 3,774.00
WP70	\$ 486.00	\$ 554.00	\$ 665.00	\$ 831.00
WP71	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP72	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP73	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP74	\$ 256.00	\$ 292.00	\$ 350.00	\$ 438.00
WP75	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP76	\$ 322.00	\$ 367.00	\$ 440.00	\$ 550.00
WP7C	\$ 289.00	\$ 329.00	\$ 395.00	\$ 494.00
WP7D	\$ 333.00	\$ 380.00	\$ 456.00	\$ 570.00
WP7E	\$ 383.00	\$ 437.00	\$ 524.00	\$ 655.00
WP96	\$ 893.00	\$ 1,018.00	\$ 1,222.00	\$ 1,528.00
WP97	\$ 1,021.00	\$ 1,164.00	\$ 1,397.00	\$ 1,746.00
WP9B	\$ 299.00	\$ 341.00	\$ 409.00	\$ 511.00
WP9C	\$ 72.00	\$ 82.00	\$ 98.00	\$ 123.00
WP9D	\$ 4,704.00	\$ 5,363.00	\$ 6,436.00	\$ 8,045.00
WP9E	\$ 5,188.00	\$ 5,914.00	\$ 7,097.00	\$ 8,871.00
WP9F	\$ 3,255.00	\$ 3,711.00	\$ 4,453.00	\$ 5,566.00
WP9K	\$ 3,645.00	\$ 4,155.00	\$ 4,986.00	\$ 6,233.00
WP9L	\$ 1,396.00	\$ 1,591.00	\$ 1,909.00	\$ 2,386.00
WP9M	\$ 1,886.00	\$ 2,150.00	\$ 2,580.00	\$ 3,225.00
WP9N	\$ 4,817.00	\$ 5,491.00	\$ 6,589.00	\$ 8,236.00
WP9P	\$ 5,207.00	\$ 5,936.00	\$ 7,123.00	\$ 8,904.00
WP9Q	\$ 5,989.00	\$ 6,827.00	\$ 8,192.00	\$ 10,240.00
WP9V	\$ 2,263.00	\$ 2,580.00	\$ 3,096.00	\$ 3,870.00
WPJE	\$ 1,248.00	\$ 1,423.00	\$ 1,708.00	\$ 2,135.00
WPJH	\$ 693.00	\$ 790.00	\$ 948.00	\$ 1,185.00
WPJJ	\$ 140.00	\$ 160.00	\$ 192.00	\$ 240.00
WPTL	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WPTS	\$ 169.00	\$ 193.00	\$ 232.00	\$ 290.00
WR65	\$ 492.00	\$ 561.00	\$ 673.00	\$ 841.00
WS31	\$ 943.00	\$ 1,075.00	\$ 1,290.00	\$ 1,613.00
WS51	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS56	\$ 1,508.00	\$ 1,719.00	\$ 2,063.00	\$ 2,579.00
WS5A	\$ 1,394.00	\$ 1,589.00	\$ 1,907.00	\$ 2,384.00
WS5B	\$ 1,372.00	\$ 1,564.00	\$ 1,877.00	\$ 2,346.00
WS71	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS76	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00

**WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

**2014 Equipment Component SLA Renewal Fee - master list**

Annual

Range 1: installed up to 48 months

Range 2: installed 49-72 months

Range 3: installed 73-96 months

Range 4: installed over 96 months

SLA-eligible Component	Age Range1: UNDER 4	Age Range 2: UNDER 6	Age Range 3: Under 8	Age Range 4: UNDER 999
WS7A	\$ 1,735.00	\$ 1,978.00	\$ 2,374.00	\$ 2,968.00
WS7B	\$ 1,883.00	\$ 2,147.00	\$ 2,576.00	\$ 3,220.00
Z130	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z187	\$ 869.00	\$ 991.00	\$ 1,189.00	\$ 1,486.00
Z200	\$ 468.00	\$ 534.00	\$ 641.00	\$ 801.00
Z201	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z204	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z206	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z207	\$ 417.00	\$ 475.00	\$ 570.00	\$ 713.00
Z300	\$ 152.00	\$ 173.00	\$ 208.00	\$ 260.00
Z400	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
Z501	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z503	\$ 657.00	\$ 749.00	\$ 899.00	\$ 1,124.00
Z520	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z52R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z530	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z538	\$ 387.00	\$ 441.00	\$ 529.00	\$ 661.00
Z53R	\$ 683.00	\$ 779.00	\$ 935.00	\$ 1,169.00
Z545	\$ 271.00	\$ 309.00	\$ 371.00	\$ 464.00
Z548	\$ 307.00	\$ 350.00	\$ 420.00	\$ 525.00
Z585	\$ 268.00	\$ 306.00	\$ 367.00	\$ 459.00
Z586	\$ 258.00	\$ 294.00	\$ 353.00	\$ 441.00
Z601	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z602	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z603	\$ 715.00	\$ 815.00	\$ 978.00	\$ 1,223.00
Z604	\$ 606.00	\$ 691.00	\$ 829.00	\$ 1,036.00
Z605	\$ 404.00	\$ 461.00	\$ 553.00	\$ 691.00
Z610	\$ 483.00	\$ 551.00	\$ 661.00	\$ 826.00
Z6SX	\$ 134.00	\$ 153.00	\$ 184.00	\$ 230.00
Z800	\$ 118.00	\$ 135.00	\$ 162.00	\$ 203.00
ZPTL	\$ 226.00	\$ 258.00	\$ 310.00	\$ 388.00
ZX0T	\$ 11,781.00	\$ 13,430.00	\$ 16,116.00	\$ 20,145.00
ZX0U	\$ 10,666.00	\$ 12,159.00	\$ 14,591.00	\$ 18,239.00
ZX0V	\$ 12,117.00	\$ 13,813.00	\$ 16,576.00	\$ 20,720.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
ES26	\$ 240.00
ES27	\$ 240.00
ES28	\$ 150.00
F93F	\$ 200.00
F93G	\$ 180.00
F93H	\$ 180.00
F93J	\$ 160.00
F93K	\$ 3,000.00
F93L	\$ 180.00
F93N	\$ 160.00
F93Z	\$ 7,000.00
F94A	\$ 130.00
F94B	\$ 499.00
F94C	\$ 200.00
F9AP	\$ 1,000.00
F9AR	\$ 500.00
F9AS	\$ 1,000.00
F9AT	\$ 1,000.00
F9AU	\$ 220.00
F9AV	\$ 380.00
F9AW	\$ 780.00
F9AX	\$ 1,530.00
F9AY	\$ 200.00
F9C7	\$ 1,500.00
F9CB	\$ 700.00
F9CZ	\$ 3,000.00
F9DB	\$ 1,900.00
F9G1	\$ 2,500.00
F9G2	\$ 1,500.00
F9G3	\$ 200.00
F9G4	\$ 3,000.00
F9G7	\$ 1,500.00
F9GA	\$ 300.00
F9GB	\$ 850.00
F9GC	\$ 1,000.00
F9GD	\$ 2,500.00
F9GE	\$ 500.00
F9GF	\$ 250.00
F9GG	\$ 750.00
F9GH	\$ 750.00
F9GJ	\$ 1,500.00
F9GK	\$ 900.00
F9GL	\$ 1,990.00
F9GN	\$ 3,900.00
F9GP	\$ 5,900.00
F9GS	\$ 100.00
F9GT	\$ 500.00
F9GU	\$ 1,000.00
F9GV	\$ 300.00
F9GW	\$ 1,000.00
F9GX	\$ 1,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
F9GY	\$ 700.00
F9H2	\$ 140.00
F9H5	\$ 200.00
F9H6	\$ 180.00
F9H7	\$ 170.00
F9H8	\$ 160.00
F9H9	\$ 600.00
F9HA	\$ 350.00
F9HB	\$ 16,000.00
F9J2	\$ 7,000.00
F9J3	\$ 15,000.00
F9J4	\$ 300.00
F9J5	\$ 600.00
F9J6	\$ 130.00
F9J7	\$ 350.00
F9J8	\$ 750.00
F9J9	\$ 1,500.00
F9JC	\$ 50.00
F9K5	\$ 700.00
F9LB	\$ 500.00
F9LL	\$ 500.00
F9ZA	\$ 530.00
F9ZB	\$ 1,010.00
FMTA	\$ 1,980.00
FMTB	\$ 1,980.00
FMTC	\$ 1,980.00
FMTD	\$ 3,960.00
FMYT	\$ 630.00
FMYU	\$ 1,915.00
FMZA	\$ 1,665.00
FMZB	\$ 3,165.00
FMZC	\$ 4,025.00
FMZD	\$ 5,315.00
FMZE	\$ 7,460.00
FMZF	\$ 8,320.00
H5SA	\$ 1,838.00
MCAD	\$ 564.00
MCCK	\$ 737.00
MCDD	\$ 564.00
MCTT	\$ 564.00
MP60	\$ 3,000.00
PB1S	\$ 408.00
PB2S	\$ 672.00
PB3S	\$ 852.00
PBKA	\$ 100.00
PBKB	\$ 210.00
PBKC	\$ 420.00
PBKD	\$ 850.00
PBKE	\$ 1,055.00
PBKF	\$ 4,255.00
PBLA	\$ 180.00



**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
PBLB	\$ 795.00
PBLM	\$ 85.00
PBLN	\$ 125.00
PBLP	\$ 210.00
PBSA	\$ 330.00
PBSB	\$ 510.00
PBSD	\$ 805.00
PBSE	\$ 1,610.00
PBSF	\$ 2,425.00
PBSG	\$ 3,190.00
PBSJ	\$ 80.00
PBSK	\$ 160.00
PBSL	\$ 240.00
PBSN	\$ 610.00
PBSW	\$ 390.00
PBSX	\$ 1,240.00
PBVA	\$ 125.00
PBVB	\$ 85.00
S440	\$ 4,984.00
S8AA	\$ 6,957.00
SFP3	\$ 108.00
SFP4	\$ 230.40
SFPM	\$ 4,500.00
SFPU	\$ 720.00
SFPW	\$ 259.20
SFPY	\$ 360.00
SGB3	\$ 108.00
SGB4	\$ 216.00
SGBD	\$ 1,440.00
SGBF	\$ 3,600.00
SGBM	\$ 1,080.00
SGBU	\$ 720.00
SGBW	\$ 259.20
SGBY	\$ 360.00
SGC3	\$ 108.00
SGC4	\$ 230.00
SGCD	\$ 1,440.00
SGCF	\$ 3,600.00
SGCM	\$ 1,080.00
SGCU	\$ 720.00
SGCW	\$ 259.20
SGCY	\$ 360.00
SGK3	\$ 162.00
SGK4	\$ 270.00
SGKD	\$ 3,600.00
SGKF	\$ 4,500.00
SGKM	\$ 2,700.00
SGKU	\$ 1,800.00
SGKW	\$ 540.00
SGKY	\$ 900.00
SGL3	\$ 162.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SGL4	\$ 278.00
SGLD	\$ 3,600.00
SGLF	\$ 4,500.00
SGLM	\$ 2,700.00
SGLU	\$ 1,800.00
SGLW	\$ 540.00
SGLY	\$ 900.00
SGM3	\$ 162.00
SGM4	\$ 270.00
SGMD	\$ 1,440.00
SGMF	\$ 3,600.00
SGMM	\$ 1,080.00
SGMU	\$ 720.00
SGMW	\$ 259.20
SGMY	\$ 360.00
SGN3	\$ 162.00
SGN4	\$ 270.00
SGND	\$ 3,600.00
SGNF	\$ 4,500.00
SGNM	\$ 2,700.00
SGNU	\$ 1,800.00
SGNW	\$ 540.00
SGNY	\$ 900.00
SGS3	\$ 162.00
SGS4	\$ 270.00
SGSD	\$ 3,600.00
SGSF	\$ 4,500.00
SGSM	\$ 2,700.00
SGSU	\$ 1,800.00
SGSW	\$ 540.00
SGSY	\$ 900.00
SGT3	\$ 162.00
SGT4	\$ 270.00
SGTD	\$ 3,600.00
SGTF	\$ 4,500.00
SGTM	\$ 2,700.00
SGTU	\$ 1,800.00
SGTW	\$ 540.00
SGTY	\$ 900.00
SGW3	\$ 108.00
SGW4	\$ 230.00
SGWD	\$ 900.00
SGWF	\$ 3,600.00
SGWM	\$ 1,080.00
SGWU	\$ 720.00
SGWW	\$ 259.20
SGWY	\$ 360.00
SHA3	\$ 900.00
SHA4	\$ 1,350.00
SHAD	\$ 4,500.00
SHAF	\$ 4,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SHAM	\$ 4,500.00
SHAU	\$ 3,600.00
SHAW	\$ 1,800.00
SHAY	\$ 2,700.00
SHC3	\$ 108.00
SHC4	\$ 216.00
SHCD	\$ 1,440.00
SHCF	\$ 3,600.00
SHCM	\$ 1,080.00
SHCU	\$ 720.00
SHCW	\$ 259.20
SHCY	\$ 360.00
SHD3	\$ 108.00
SHD4	\$ 216.00
SHDD	\$ 1,440.00
SHDF	\$ 3,600.00
SHDM	\$ 1,080.00
SHDU	\$ 720.00
SHDW	\$ 259.20
SHDY	\$ 360.00
SHL3	\$ 108.00
SHL4	\$ 162.00
SHLD	\$ 1,800.00
SHLF	\$ 3,600.00
SHLM	\$ 1,080.00
SHLU	\$ 720.00
SHLW	\$ 270.00
SHLY	\$ 360.00
SHN3	\$ 162.00
SHN4	\$ 270.00
SHND	\$ 3,600.00
SHNF	\$ 4,500.00
SHNM	\$ 2,700.00
SHNU	\$ 1,800.00
SHNW	\$ 540.00
SHNY	\$ 900.00
SHP3	\$ 108.00
SHP4	\$ 216.00
SHPD	\$ 1,440.00
SHPF	\$ 3,600.00
SHPM	\$ 1,080.00
SHPU	\$ 720.00
SHPW	\$ 259.20
SHPY	\$ 360.00
SHR3	\$ 162.00
SHR4	\$ 270.00
SHRD	\$ 3,600.00
SHRF	\$ 4,500.00
SHRM	\$ 2,700.00
SHRU	\$ 1,800.00
SHRW	\$ 540.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SHRY	\$ 900.00
SHT3	\$ 162.00
SHT4	\$ 270.00
SHTD	\$ 3,600.00
SHTF	\$ 4,500.00
SHTM	\$ 2,700.00
SHTU	\$ 1,800.00
SHTW	\$ 540.00
SHTY	\$ 900.00
SHV3	\$ 162.00
SHV4	\$ 270.00
SHVM	\$ 2,700.00
SHVU	\$ 1,800.00
SHVW	\$ 540.00
SHVY	\$ 900.00
SHW3	\$ 162.00
SHW4	\$ 270.00
SHWM	\$ 2,700.00
SHWU	\$ 1,800.00
SHWW	\$ 540.00
SHWY	\$ 900.00
SHX3	\$ 1,620.00
SHX4	\$ 2,160.00
SHXM	\$ 13,500.00
SHXU	\$ 10,125.00
SHXW	\$ 4,050.00
SHXY	\$ 5,400.00
SHY3	\$ 900.00
SHY4	\$ 1,080.00
SHYM	\$ 2,700.00
SHYU	\$ 2,250.00
SHYW	\$ 1,350.00
SHYY	\$ 1,800.00
SHZ3	\$ 900.00
SHZ4	\$ 1,080.00
SHZM	\$ 2,700.00
SHZU	\$ 2,250.00
SHZW	\$ 1,350.00
SHZY	\$ 1,800.00
SLB3	\$ 162.00
SLB4	\$ 324.00
SLBB	\$ 162.00
SLBD	\$ 2,160.00
SLBF	\$ 2,700.00
SLBM	\$ 1,620.00
SLBU	\$ 1,080.00
SLBW	\$ 388.80
SLBY	\$ 540.00
SLC3	\$ 540.00
SLC4	\$ 900.00
SLCB	\$ 360.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLCD	\$ 360.00
SLCF	\$ 9,000.00
SLCM	\$ 3,600.00
SLCU	\$ 2,700.00
SLCW	\$ 1,350.00
SLCY	\$ 1,800.00
SLD3	\$ 1,620.00
SLD4	\$ 2,700.00
SLDD	\$ 18,000.00
SLDF	\$ 18,000.00
SLDM	\$ 16,200.00
SLDU	\$ 13,500.00
SLDW	\$ 5,400.00
SLDY	\$ 9,000.00
SLF3	\$ 162.00
SLF4	\$ 270.00
SLFD	\$ 3,600.00
SLFF	\$ 4,500.00
SLFM	\$ 2,700.00
SLFU	\$ 1,800.00
SLFW	\$ 540.00
SLFY	\$ 900.00
SLG3	\$ 162.00
SLG4	\$ 270.00
SLGD	\$ 3,600.00
SLGF	\$ 4,500.00
SLGM	\$ 2,700.00
SLGU	\$ 1,800.00
SLGW	\$ 540.00
SLGY	\$ 900.00
SLH3	\$ 900.00
SLH4	\$ 1,350.00
SLHD	\$ 4,500.00
SLHF	\$ 4,500.00
SLHM	\$ 4,500.00
SLHU	\$ 3,600.00
SLHW	\$ 1,800.00
SLHY	\$ 2,700.00
SLJ3	\$ 1,620.00
SLJ4	\$ 2,700.00
SLJD	\$ 18,000.00
SLJF	\$ 18,000.00
SLJM	\$ 16,200.00
SLJU	\$ 13,500.00
SLJW	\$ 5,400.00
SLJY	\$ 9,000.00
SLK3	\$ 1,620.00
SLK4	\$ 3,240.00
SLKD	\$ 18,000.00
SLKF	\$ 18,000.00
SLKM	\$ 16,200.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLKU	\$ 10,800.00
SLKW	\$ 3,888.00
SLKY	\$ 5,400.00
SLL3	\$ 1,620.00
SLL4	\$ 3,240.00
SLLD	\$ 18,000.00
SLLF	\$ 18,000.00
SLLM	\$ 16,200.00
SLLU	\$ 10,800.00
SLLW	\$ 3,888.00
SLLY	\$ 5,400.00
SLM3	\$ 1,620.00
SLM4	\$ 2,700.00
SLMD	\$ 18,000.00
SLMF	\$ 18,000.00
SLMM	\$ 16,200.00
SLMU	\$ 13,500.00
SLMW	\$ 5,400.00
SLMY	\$ 9,000.00
SLN3	\$ 1,620.00
SLN4	\$ 2,700.00
SLND	\$ 18,000.00
SLNF	\$ 18,000.00
SLNM	\$ 16,200.00
SLNU	\$ 13,500.00
SLNW	\$ 5,400.00
SLNY	\$ 9,000.00
SLP3	\$ 1,620.00
SLP4	\$ 2,700.00
SLPD	\$ 18,000.00
SLPF	\$ 18,000.00
SLPM	\$ 16,200.00
SLPU	\$ 13,500.00
SLPW	\$ 5,400.00
SLPY	\$ 9,000.00
SLR3	\$ 1,620.00
SLR4	\$ 2,700.00
SLRD	\$ 18,000.00
SLRF	\$ 18,000.00
SLRM	\$ 16,200.00
SLRU	\$ 13,500.00
SLRW	\$ 5,400.00
SLRY	\$ 9,000.00
SLS5	\$ 10,267.00
SLS6	\$ 7,376.00
SLT3	\$ 108.00
SLT4	\$ 216.00
SLTD	\$ 1,440.00
SLTF	\$ 3,600.00
SLTM	\$ 1,080.00
SLTU	\$ 720.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SLTW	\$ 259.20
SLTY	\$ 360.00
SLW3	\$ 162.00
SLW4	\$ 270.00
SLWD	\$ 3,600.00
SLWF	\$ 4,500.00
SLWM	\$ 2,700.00
SLWU	\$ 1,800.00
SLWY	\$ 900.00
SLX3	\$ 162.00
SLX4	\$ 270.00
SLXD	\$ 3,600.00
SLXF	\$ 4,500.00
SLXM	\$ 2,700.00
SLXU	\$ 1,800.00
SLXW	\$ 540.00
SLXY	\$ 900.00
SLY3	\$ 1,620.00
SLY4	\$ 2,700.00
SLYD	\$ 18,000.00
SLYF	\$ 18,000.00
SLYM	\$ 16,200.00
SLYU	\$ 13,500.00
SLYW	\$ 5,400.00
SLYY	\$ 9,000.00
SMAF	\$ 1,350.00
SMBT	\$ 4,500.00
SMCM	\$ 450.00
SMDF	\$ 4,500.00
SMDM	\$ 4,500.00
SMDT	\$ 4,500.00
SMF3	\$ 1,620.00
SMF4	\$ 3,240.00
SMFD	\$ 18,000.00
SMFF	\$ 18,000.00
SMFM	\$ 16,200.00
SMFU	\$ 10,800.00
SMFW	\$ 3,888.00
SMFY	\$ 5,400.00
SMG3	\$ 1,620.00
SMG4	\$ 3,240.00
SMGD	\$ 18,000.00
SMGF	\$ 18,000.00
SMGM	\$ 16,200.00
SMGU	\$ 10,800.00
SMGW	\$ 3,888.00
SMGY	\$ 5,400.00
SMJ3	\$ 162.00
SMJ4	\$ 324.00
SMJD	\$ 2,160.00
SMJF	\$ 2,700.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SMJM	\$ 1,620.00
SMJU	\$ 1,080.00
SMJW	\$ 388.80
SMJY	\$ 540.00
SMM3	\$ 1,080.00
SMM4	\$ 720.00
SMMD	\$ 135.00
SMMF	\$ 117.00
SMMM	\$ 180.00
SMMU	\$ 270.00
SMMW	\$ 540.00
SMMY	\$ 360.00
SMN3	\$ 162.00
SMN4	\$ 324.00
SMND	\$ 2,160.00
SMNF	\$ 2,700.00
SMNM	\$ 1,620.00
SMNU	\$ 1,080.00
SMNW	\$ 388.80
SMNY	\$ 540.00
SMP3	\$ 1,080.00
SMP4	\$ 1,440.00
SMPM	\$ 9,000.00
SMPU	\$ 6,750.00
SMPW	\$ 2,700.00
SMPY	\$ 3,600.00
SMSU	\$ 4,500.00
SMT3	\$ 162.00
SMT4	\$ 270.00
SMTD	\$ 3,600.00
SMTF	\$ 4,500.00
SMTM	\$ 2,700.00
SMTU	\$ 1,800.00
SMTW	\$ 540.00
SMTY	\$ 900.00
SMUD	\$ 4,500.00
SMUF	\$ 4,500.00
SMV3	\$ 162.00
SMV4	\$ 270.00
SMVD	\$ 3,500.00
SMVF	\$ 4,500.00
SMVM	\$ 2,700.00
SMVU	\$ 1,800.00
SMVW	\$ 540.00
SMVY	\$ 900.00
SMW3	\$ 162.00
SMW4	\$ 270.00
SMWD	\$ 3,600.00
SMWF	\$ 4,500.00
SMWM	\$ 2,700.00
SMWU	\$ 1,800.00



**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SMWW	\$ 540.00
SMWY	\$ 900.00
SMX3	\$ 162.00
SMX4	\$ 324.00
SMXD	\$ 2,160.00
SMXF	\$ 2,700.00
SMXM	\$ 1,620.00
SMXU	\$ 1,080.00
SMXW	\$ 388.80
SMXY	\$ 540.00
SMY3	\$ 162.00
SMY4	\$ 324.00
SMYD	\$ 2,160.00
SMYF	\$ 2,700.00
SMYM	\$ 1,620.00
SMYU	\$ 1,080.00
SMYW	\$ 388.80
SMYY	\$ 540.00
SMZ3	\$ 162.00
SMZ4	\$ 270.00
SMZD	\$ 3,600.00
SMZF	\$ 4,500.00
SMZM	\$ 2,700.00
SMZU	\$ 1,800.00
SMZW	\$ 540.00
SMZY	\$ 900.00
SNB3	\$ 162.00
SNB4	\$ 270.00
SNBD	\$ 3,600.00
SNBF	\$ 4,500.00
SNBM	\$ 2,700.00
SNBU	\$ 1,800.00
SNBW	\$ 540.00
SNBY	\$ 900.00
SNC3	\$ 162.00
SNC4	\$ 270.00
SNCD	\$ 3,600.00
SNCF	\$ 4,500.00
SNCM	\$ 2,700.00
SNCU	\$ 1,800.00
SNCW	\$ 540.00
SNCY	\$ 900.00
SND3	\$ 108.00
SND4	\$ 162.00
SNDD	\$ 1,800.00
SNDF	\$ 3,600.00
SNDM	\$ 1,080.00
SNDU	\$ 720.00
SNDW	\$ 270.00
SNDY	\$ 360.00
SNE3	\$ 162.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNE4	\$ 270.00
SNED	\$ 3,600.00
SNEF	\$ 4,500.00
SNEM	\$ 2,700.00
SNEU	\$ 1,800.00
SNEW	\$ 540.00
SNEY	\$ 900.00
SNF3	\$ 108.00
SNF4	\$ 162.00
SNFD	\$ 1,800.00
SNFF	\$ 3,600.00
SNFM	\$ 1,080.00
SNFU	\$ 720.00
SNFW	\$ 270.00
SNFY	\$ 360.00
SNG3	\$ 162.00
SNG4	\$ 270.00
SNGD	\$ 3,600.00
SNGF	\$ 4,500.00
SNGM	\$ 2,700.00
SNGU	\$ 1,800.00
SNGW	\$ 540.00
SNGY	\$ 900.00
SNH3	\$ 162.00
SNH4	\$ 270.00
SNHD	\$ 3,600.00
SNHF	\$ 4,500.00
SNHM	\$ 2,700.00
SNHU	\$ 1,800.00
SNHW	\$ 540.00
SNHY	\$ 900.00
SNJ3	\$ 162.00
SNJ4	\$ 270.00
SNJD	\$ 3,600.00
SNJF	\$ 4,500.00
SNJM	\$ 2,700.00
SNJU	\$ 1,800.00
SNJW	\$ 540.00
SNJY	\$ 900.00
SNK3	\$ 162.00
SNK4	\$ 270.00
SNKD	\$ 3,600.00
SNKF	\$ 4,500.00
SNKM	\$ 2,700.00
SNKU	\$ 1,800.00
SNKW	\$ 540.00
SNKY	\$ 900.00
SNL3	\$ 108.00
SNL4	\$ 162.00
SNLD	\$ 1,800.00
SNLF	\$ 3,600.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNLM	\$ 1,080.00
SNLU	\$ 720.00
SNLW	\$ 270.00
SNLY	\$ 360.00
SNM3	\$ 162.00
SNM4	\$ 270.00
SNMD	\$ 3,600.00
SNMF	\$ 4,500.00
SNMM	\$ 2,700.00
SNMU	\$ 1,800.00
SNMW	\$ 540.00
SNMY	\$ 900.00
SNN3	\$ 162.00
SNN4	\$ 270.00
SNND	\$ 3,600.00
SNNF	\$ 4,500.00
SNNM	\$ 2,700.00
SNNU	\$ 1,800.00
SNNW	\$ 540.00
SNNY	\$ 900.00
SNP3	\$ 162.00
SNP4	\$ 270.00
SNPD	\$ 3,600.00
SNPF	\$ 4,500.00
SNPM	\$ 2,700.00
SNPU	\$ 1,800.00
SNPW	\$ 540.00
SNPY	\$ 900.00
SNR3	\$ 162.00
SNR4	\$ 270.00
SNRD	\$ 3,600.00
SNRF	\$ 4,500.00
SNRM	\$ 2,700.00
SNRU	\$ 1,800.00
SNRW	\$ 540.00
SNRY	\$ 900.00
SNS3	\$ 162.00
SNS4	\$ 270.00
SNSD	\$ 3,600.00
SNSF	\$ 4,500.00
SNSM	\$ 2,700.00
SNSU	\$ 1,800.00
SNSW	\$ 540.00
SNSY	\$ 900.00
SNT3	\$ 162.00
SNT4	\$ 270.00
SNTD	\$ 3,600.00
SNTF	\$ 4,500.00
SNTM	\$ 2,700.00
SNTU	\$ 1,800.00
SNTW	\$ 540.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SNTY	\$ 900.00
SNU3	\$ 162.00
SNU4	\$ 270.00
SNUD	\$ 3,600.00
SNUF	\$ 4,500.00
SNUM	\$ 2,700.00
SNUU	\$ 1,800.00
SNUW	\$ 540.00
SNUY	\$ 900.00
SNV3	\$ 162.00
SNV4	\$ 270.00
SNVD	\$ 3,600.00
SNVF	\$ 4,500.00
SNVM	\$ 2,700.00
SNVU	\$ 1,800.00
SNVW	\$ 540.00
SNVY	\$ 900.00
SNW3	\$ 9,000.00
SNW4	\$ 9,000.00
SNWD	\$ 29,700.00
SNWF	\$ 31,500.00
SNWM	\$ 27,000.00
SNWU	\$ 22,500.00
SNWW	\$ 9,000.00
SNWY	\$ 13,500.00
SNX3	\$ 108.00
SNX4	\$ 230.40
SNXD	\$ 1,440.00
SNXF	\$ 3,600.00
SNXM	\$ 1,080.00
SNXU	\$ 720.00
SNXW	\$ 259.20
SNXY	\$ 360.00
SNY3	\$ 162.00
SNY4	\$ 270.00
SNYD	\$ 3,600.00
SNYF	\$ 4,500.00
SNYM	\$ 2,700.00
SNYU	\$ 1,800.00
SNYW	\$ 540.00
SNYY	\$ 900.00
SNZ3	\$ 162.00
SNZ4	\$ 270.00
SNZD	\$ 3,600.00
SNZF	\$ 4,500.00
SNZM	\$ 2,700.00
SNZU	\$ 1,800.00
SNZW	\$ 540.00
SNZY	\$ 900.00
SR1T	\$ 11,440.00
SR2A	\$ 11,490.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SR9R	\$ 2,000.00
SR9S	\$ 5,000.00
SR9T	\$ 1,500.00
SRMW	\$ 4,245.00
SRMZ	\$ 4,900.00
SRRB	\$ 613.00
SRUC	\$ 6,059.00
SRXY	\$ 3,090.00
SRZ5	\$ 1,400.00
SRZ9	\$ 14,250.00
SRZA	\$ 9,500.00
SRZB	\$ 7,125.00
SRZE	\$ 2,375.00
SRZF	\$ 2,375.00
SRZG	\$ 2,375.00
SS1N	\$ 877.50
SS2N	\$ 1,890.00
SSCB	\$ 180.00
SSD3	\$ 270.00
SSFD	\$ 270.00
SSH3	\$ 2,700.00
SSH4	\$ 1,800.00
SSHD	\$ 270.00
SSHF	\$ 46,620.00
SSHM	\$ 360.00
SSHU	\$ 540.00
SSHW	\$ 1,350.00
SSHY	\$ 900.00
SSJ3	\$ 2,250.00
SSJ4	\$ 3,600.00
SSJD	\$ 31,500.00
SSJF	\$ 90,000.00
SSJM	\$ 22,500.00
SSJU	\$ 13,500.00
SSJW	\$ 4,500.00
SSJY	\$ 6,750.00
SSK3	\$ 450.00
SSK4	\$ 720.00
SSKD	\$ 5,400.00
SSKM	\$ 4,500.00
SSKU	\$ 2,700.00
SSKW	\$ 1,350.00
SSKY	\$ 2,250.00
SSL3	\$ 900.00
SSL4	\$ 3,600.00
SSLA	\$ 720.00
SSLD	\$ 27,000.00
SSLF	\$ 45,000.00
SSLM	\$ 18,000.00
SSLP	\$ 2,700.00
SSLU	\$ 13,500.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SSLW	\$ 6,750.00
SSLY	\$ 9,000.00
SSN3	\$ 4,500.00
SSN4	\$ 7,200.00
SSND	\$ 63,000.00
SSNF	\$ 90,000.00
SSNM	\$ 45,000.00
SSNU	\$ 27,000.00
SSNW	\$ 9,000.00
SSNY	\$ 13,500.00
SSPD	\$ 270.00
SSPS	\$ 300.00
SSRS	\$ 40.00
SSVT	\$ 595.00
SSY3	\$ 1,620.00
SSY4	\$ 2,700.00
SSYD	\$ 18,000.00
SSYF	\$ 18,000.00
SSYM	\$ 16,200.00
SSYU	\$ 13,500.00
SSYW	\$ 5,400.00
SSYY	\$ 9,000.00
SSZ3	\$ 900.00
SSZ4	\$ 1,350.00
SSZD	\$ 4,500.00
SSZF	\$ 4,500.00
SSZM	\$ 4,500.00
SSZU	\$ 3,600.00
SSZW	\$ 1,800.00
SSZY	\$ 2,700.00
SUD3	\$ 270.00
SUF3	\$ 540.00
SUF4	\$ 900.00
SUFD	\$ 4,500.00
SUFF	\$ 9,000.00
SUFM	\$ 3,600.00
SUFU	\$ 2,700.00
SUFW	\$ 1,350.00
SUFY	\$ 1,800.00
SUG3	\$ 540.00
SUG4	\$ 900.00
SUGD	\$ 4,500.00
SUGF	\$ 9,000.00
SUGM	\$ 3,600.00
SUGU	\$ 2,700.00
SUGW	\$ 1,350.00
SUGY	\$ 1,800.00
SUR3	\$ 540.00
SUR4	\$ 900.00
SURD	\$ 4,500.00
SURF	\$ 9,000.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
SURM	\$ 3,600.00
SURU	\$ 2,700.00
SURW	\$ 1,350.00
SURY	\$ 1,800.00
SUU3	\$ 270.00
SW1S	\$ 630.00
SW2S	\$ 900.00
SWS3	\$ 810.00
SWS4	\$ 1,170.00
T122	\$ 1,064.00
T128	\$ 1,025.00
T135	\$ 126.00
T136	\$ 126.00
T137	\$ 798.00
T138	\$ 905.00
T139	\$ 1,064.00
T146	\$ 1,171.00
T147	\$ 1,128.00
T148	\$ 1,331.00
T149	\$ 1,282.00
T244	\$ 1,231.00
T2C0	\$ 204.00
T2D2	\$ 599.00
T343	\$ 576.00
T344	\$ 474.00
T345	\$ 580.00
T346	\$ 740.00
T347	\$ 275.00
T3DA	\$ 200.00
T3DB	\$ 400.00
T3DC	\$ 600.00
T3DD	\$ 800.00
T3DE	\$ 1,000.00
T3DF	\$ 1,200.00
T3DG	\$ 1,400.00
T3DH	\$ 1,600.00
T3DJ	\$ 1,800.00
T3DK	\$ 2,000.00
T3DL	\$ 2,200.00
T3DM	\$ 2,400.00
T3DN	\$ 2,600.00
T3DP	\$ 2,800.00
T3DR	\$ 3,000.00
T3DS	\$ 3,200.00
T3DT	\$ 3,400.00
T3DU	\$ 3,800.00
T3DV	\$ 3,990.00
T3DW	\$ 4,200.00
T3DX	\$ 4,410.00
T3DY	\$ 4,620.00
T3DZ	\$ 4,830.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T3EA	\$ 5,040.00
T3EB	\$ 5,250.00
T3EC	\$ 5,460.00
T3ED	\$ 5,670.00
T3EE	\$ 5,880.00
T3EF	\$ 6,090.00
T3EG	\$ 6,300.00
T3EH	\$ 6,510.00
T3EJ	\$ 6,720.00
T3EK	\$ 6,930.00
T3EL	\$ 7,140.00
T3EM	\$ 7,350.00
T3EN	\$ 7,560.00
T3EP	\$ 7,770.00
T3ER	\$ 7,980.00
T3ES	\$ 8,190.00
T3ET	\$ 8,400.00
T3EU	\$ 8,610.00
T3EV	\$ 8,820.00
T3EW	\$ 9,030.00
T3EX	\$ 9,240.00
T3EY	\$ 9,450.00
T3EZ	\$ 9,660.00
T3FA	\$ 9,870.00
T3FB	\$ 10,080.00
T3FC	\$ 10,290.00
T3FD	\$ 10,500.00
T3FE	\$ 10,710.00
T3FF	\$ 10,920.00
T3FG	\$ 11,130.00
T3FH	\$ 11,340.00
T3FJ	\$ 11,550.00
T3FK	\$ 11,760.00
T3FL	\$ 11,970.00
T3FM	\$ 12,180.00
T3FN	\$ 12,390.00
T3FP	\$ 12,600.00
T3FR	\$ 12,810.00
T3FS	\$ 13,020.00
T3FT	\$ 13,230.00
T3FU	\$ 13,440.00
T3FV	\$ 13,650.00
T3FW	\$ 13,860.00
T3FX	\$ 14,070.00
T3FY	\$ 14,280.00
T3FZ	\$ 14,490.00
T3GA	\$ 14,700.00
T3GB	\$ 14,910.00
T3GC	\$ 15,120.00
T3GD	\$ 15,330.00
T3GE	\$ 15,540.00



**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
T3GF	\$ 15,750.00
T3GG	\$ 15,960.00
T3GH	\$ 16,170.00
T3GJ	\$ 16,380.00
T3GK	\$ 16,590.00
T3GL	\$ 16,800.00
T4E3	\$ 49,100.00
T55A	\$ 595.00
T5AF	\$ 300.00
T5EM	\$ 206.00
T5RE	\$ 1,288.00
T5RM	\$ 1,133.00
T5RP	\$ 1,442.00
T5S0	\$ 206.00
T5S4	\$ 305.00
T5SE	\$ 515.00
T5SM	\$ 412.00
T5SP	\$ 773.00
T5TE	\$ 1,751.00
T5TM	\$ 1,648.00
T5TP	\$ 2,060.00
T7SE	\$ 1,160.00
T7SM	\$ 890.00
T9EY	\$ 4,959.00
T9EZ	\$ 5,207.00
TASM	\$ 27,690.00
TM81	\$ 1,905.00
TM82	\$ 2,660.00
TM83	\$ 5,320.00
TM84	\$ 10,645.00
TM85	\$ 15,970.00
TM86	\$ 26,620.00
TM87	\$ 47,920.00
TM88	\$ 99,040.00
TM8A	\$ 415.00
TM8B	\$ 730.00
TM8C	\$ 1,325.00
TM8S	\$ 1,373.00
TMD1	\$ 1,905.00
TMD2	\$ 2,660.00
TMD3	\$ 5,320.00
TMD4	\$ 10,645.00
TMD5	\$ 15,970.00
TMD6	\$ 26,620.00
TMD7	\$ 47,920.00
TMD8	\$ 99,040.00
TMT0	\$ 1,510.30
TMT1	\$ 2,095.50
TMT2	\$ 2,926.00
TMT3	\$ 5,852.00
TMT4	\$ 11,709.50

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
TMT5	\$ 17,567.00
TMT6	\$ 29,282.00
TMT7	\$ 52,712.00
TS89	\$ 1,288.00
TS8A	\$ 2,580.00
TS8B	\$ 1,288.00
TS8C	\$ 2,580.00
TS8E	\$ 724.00
TS8F	\$ 1,656.00
TS8G	\$ 724.00
TS8H	\$ 1,656.00
TSMB	\$ 204.00
TSMC	\$ 204.00
TWST	\$ 12,000.00
TWSU	\$ 76,200.00
TWX1	\$ 99,000.00
TWX2	\$ 99,000.00
TYDP	\$ 6,750.00
TYHR	\$ 60,366.00
TYST	\$ 50,950.00
TYSU	\$ 50,950.00
TYX1	\$ 99,000.00
V1D1	\$ 9,680.00
V1D2	\$ 10,550.00
V1D3	\$ 11,420.00
V1D4	\$ 12,290.00
V1D5	\$ 13,160.00
V1D6	\$ 14,030.00
V1D7	\$ 14,900.00
V1D8	\$ 15,770.00
V1D9	\$ 16,640.00
V1E1	\$ 1,179.00
V1E2	\$ 2,003.00
V1E3	\$ 2,776.00
V1E4	\$ 1,746.00
V1E5	\$ 3,013.00
V1E6	\$ 4,177.00
V1F0	\$ 17,510.00
V1F1	\$ 18,380.00
V1F2	\$ 19,250.00
V1F3	\$ 20,120.00
V1F4	\$ 20,990.00
V1F5	\$ 21,860.00
V1F6	\$ 22,730.00
V1F7	\$ 23,600.00
V1F8	\$ 24,470.00
V1F9	\$ 25,340.00
V1G1	\$ 870.00
V1G7	\$ 6,090.00
V1K0	\$ 26,210.00
V1M1	\$ 1,030.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V1M2	\$ 1,133.00
V1M3	\$ 1,442.00
V1P1	\$ 1,282.00
V1P2	\$ 2,158.00
V1P3	\$ 2,879.00
V1P4	\$ 1,900.00
V1P5	\$ 3,167.00
V1P6	\$ 4,383.00
V1R1	\$ 412.00
V1S1	\$ 1,025.00
V1S2	\$ 1,849.00
V1S3	\$ 2,570.00
V1S4	\$ 1,591.00
V1S5	\$ 2,858.00
V1S6	\$ 3,971.00
V1SM	\$ 927.00
V91A	\$ 2,800.00
V91B	\$ 3,400.00
V91C	\$ 4,200.00
V949	\$ 670.00
V959	\$ 3,605.00
V9DA	\$ 580.00
V9DB	\$ 609.00
V9DC	\$ 639.00
V9DD	\$ 671.00
V9DE	\$ 704.00
V9DF	\$ 740.00
V9DG	\$ 777.00
V9DH	\$ 815.00
V9DJ	\$ 856.00
V9DK	\$ 944.00
V9DL	\$ 2,832.00
V9DM	\$ 991.00
V9DN	\$ 1,041.00
V9DP	\$ 1,093.00
V9DR	\$ 1,147.00
V9DS	\$ 1,205.00
V9DT	\$ 1,265.00
V9DU	\$ 1,328.00
V9DV	\$ 1,395.00
V9DW	\$ 1,464.00
V9DX	\$ 1,538.00
V9DY	\$ 1,615.00
V9DZ	\$ 1,695.00
V9EA	\$ 1,780.00
V9EB	\$ 1,869.00
V9EC	\$ 1,963.00
V9ED	\$ 2,061.00
V9EE	\$ 2,164.00
V9EF	\$ 2,272.00
V9EG	\$ 2,386.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9EH	\$ 2,505.00
V9EJ	\$ 2,630.00
V9EK	\$ 2,762.00
V9EL	\$ 2,900.00
V9EM	\$ 3,045.00
V9EN	\$ 3,197.00
V9EP	\$ 3,357.00
V9ER	\$ 3,524.00
V9ES	\$ 3,701.00
V9ET	\$ 3,886.00
V9EU	\$ 4,080.00
V9EV	\$ 4,284.00
V9EW	\$ 4,498.00
V9EX	\$ 4,723.00
V9EY	\$ 4,959.00
V9EZ	\$ 5,207.00
V9FA	\$ 5,468.00
V9FB	\$ 5,741.00
V9FC	\$ 6,028.00
V9FD	\$ 6,329.00
V9FE	\$ 6,646.00
V9FF	\$ 6,978.00
V9FG	\$ 7,327.00
V9FH	\$ 7,694.00
V9FJ	\$ 8,078.00
V9FK	\$ 8,482.00
V9FL	\$ 8,906.00
V9FM	\$ 9,352.00
V9FN	\$ 9,819.00
V9FP	\$ 10,310.00
V9FR	\$ 10,826.00
V9FS	\$ 11,367.00
V9FT	\$ 11,935.00
V9FU	\$ 12,532.00
V9FV	\$ 13,159.00
V9FW	\$ 13,816.00
V9FX	\$ 14,507.00
V9FY	\$ 15,223.00
V9FZ	\$ 15,994.00
V9GA	\$ 16,794.00
V9GB	\$ 17,634.00
V9GC	\$ 18,515.00
V9GD	\$ 19,441.00
V9GE	\$ 20,413.00
V9GF	\$ 21,434.00
V9GG	\$ 22,506.00
V9GH	\$ 23,631.00
V9GJ	\$ 24,812.00
V9GK	\$ 26,053.00
V9GL	\$ 27,356.00
V9GM	\$ 28,723.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V9GN	\$ 150.00
V9GP	\$ 300.00
V9GR	\$ 450.00
V9GS	\$ 600.00
V9GT	\$ 750.00
V9GU	\$ 900.00
V9GV	\$ 1,050.00
V9GW	\$ 1,200.00
V9GX	\$ 1,350.00
V9GY	\$ 1,500.00
V9GZ	\$ 1,650.00
V9HA	\$ 1,800.00
V9HB	\$ 1,950.00
V9HC	\$ 56,870.00
V9HD	\$ 59,714.00
V9HE	\$ 62,700.00
V9HF	\$ 65,835.00
V9HG	\$ 69,126.00
V9HH	\$ 72,583.00
V9HJ	\$ 76,212.00
V9J2	\$ 2,060.00
V9T1	\$ 550.00
V9T2	\$ 1,100.00
V9T3	\$ 1,650.00
V9T4	\$ 2,200.00
V9T5	\$ 2,750.00
V9T6	\$ 3,300.00
V9T7	\$ 3,850.00
V9T8	\$ 4,400.00
V9T9	\$ 4,950.00
V9TX	\$ 5,500.00
V9Y2	\$ 1,054.00
V9Z1	\$ 6,050.00
V9Z2	\$ 6,600.00
V9Z3	\$ 7,150.00
V9Z4	\$ 7,700.00
V9Z5	\$ 8,250.00
V9Z6	\$ 9,900.00
V9Z7	\$ 8,800.00
V9Z8	\$ 9,350.00
V9Z9	\$ 10,450.00
V9ZX	\$ 11,000.00
VMH1	\$ 39,000.00
VN31	\$ 6,145.00
VN32	\$ 9,130.00
VNA1	\$ 780.00
VNA2	\$ 930.00
VNA3	\$ 1,065.00
VNA4	\$ 660.00
VNA5	\$ 1,570.00
VNA6	\$ 1,375.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
VNA7	\$ 1,570.00
VND3	\$ 1,980.00
VND4	\$ 3,285.00
VND5	\$ 5,360.00
VNDH	\$ 745.00
VNDP	\$ 745.00
VNH2	\$ 2,580.00
VNH3	\$ 2,280.00
VNH4	\$ 4,230.00
VNHS	\$ 1,230.00
VNKC	\$ 1,875.00
VNKL	\$ 1,125.00
VNM1	\$ 520.00
VNMC	\$ 19,800.00
VNML	\$ 19,800.00
VNMM	\$ 2,580.00
VNMN	\$ 4,230.00
VNMX	\$ 4,610.00
VNSC	\$ 7,425.00
VNSL	\$ 4,460.00
VNSM	\$ 2,280.00
VNSN	\$ 1,230.00
VNSS	\$ 630.00
VNST	\$ 1,755.00
VNSX	\$ 1,040.00
VP5A	\$ 595.00
VP5B	\$ 595.00
VS25	\$ 395.00
VS26	\$ 395.00
VS29	\$ 186.00
VS4U	\$ 80,000.00
VS5U	\$ 62,500.00
VS9U	\$ 62,500.00
VSAU	\$ 66,666.00
VSBU	\$ 66,666.00
VSCU	\$ 96,666.00
VSEU	\$ 96,666.00
VSZN	\$ 30,000.00
VWSM	\$ 25,750.00
W921	\$ 1,076.00
W922	\$ 487.00
W92K	\$ 50.00
W935	\$ 562.00
W940	\$ 487.00
W952	\$ 562.00
W960	\$ 823.00
W970	\$ 823.00
W995	\$ 52.00
W9CD	\$ 52.00
W9N5	\$ 52.00
W9SM	\$ 52.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WMAP	\$ 1,690.00
WMAV	\$ 2,330.00
WMAX	\$ 3,180.00
WMB5	\$ 65.00
WMC5	\$ 585.00
WMCR	\$ 175.00
WMD1	\$ 260.00
WMD5	\$ 260.00
WMDE	\$ 414.00
WMDP	\$ 415.00
WMEL	\$ 415.00
WMEM	\$ 1,050.00
WMF1	\$ 260.00
WMF5	\$ 260.00
WMFA	\$ 55.00
WMFB	\$ 415.00
WMGC	\$ 945.00
WMLC	\$ 305.00
WMM1	\$ 2,660.00
WMM3	\$ 2,520.00
WMM4	\$ 3,360.00
WMM7	\$ 1,050.00
WMMD	\$ 105.00
WMMU	\$ 840.00
WMMW	\$ 1,050.00
WMPA	\$ 1,050.00
WMPF	\$ 300.00
WMPR	\$ 1,585.00
WMP5	\$ 1,050.00
WMR1	\$ 260.00
WMR2	\$ 315.00
WMR3	\$ 935.00
WMR4	\$ 1,875.00
WMR5	\$ 690.00
WMR6	\$ 1,125.00
WMR7	\$ 840.00
WMR8	\$ 2,100.00
WMRA	\$ 396.00
WMRB	\$ 630.00
WMRC	\$ 216.00
WMRH	\$ 270.00
WMRL	\$ 170.00
WMRM	\$ 850.00
WMRN	\$ 1,360.00
WMRP	\$ 765.00
WMRR	\$ 1,275.00
WMRS	\$ 745.00
WMRX	\$ 350.00
WMRY	\$ 1,750.00
WMRZ	\$ 2,800.00
WMSB	\$ 170.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WMSM	\$ 225.00
WMU2	\$ 530.00
WNF5	\$ 325.00
WPC1	\$ 823.00
WPRD	\$ 1,105.00
WPS4	\$ 287.00
WSB1	\$ 2,363.00
WSB2	\$ 3,863.00
WSB3	\$ 5,150.00
WSB4	\$ 2,318.00
WSB5	\$ 3,863.00
WSB6	\$ 5,150.00
WSB7	\$ 1,025.00
WSC1	\$ 773.00
WSC2	\$ 1,159.00
WSC3	\$ 153.00
WSC4	\$ 153.00
WSC5	\$ 153.00
WSC6	\$ 153.00
WSC7	\$ 153.00
WSC8	\$ 153.00
WSC9	\$ 153.00
WSD4	\$ 153.00
WSD5	\$ 153.00
WSD6	\$ 153.00
WSD7	\$ 2,318.00
WSD8	\$ 3,863.00
WSD9	\$ 5,150.00
WSE1	\$ 4,995.00
WSE2	\$ 7,495.00
WSE3	\$ 9,995.00
WSF3	\$ 153.00
WSF4	\$ 153.00
WSF5	\$ 153.00
WSMS	\$ 995.00
WSMT	\$ 1,490.00
WSMU	\$ 495.00
WSPB	\$ 1,585.00
WSPX	\$ 2,330.00
WSS1	\$ 386.00
WTM1	\$ 1,490.00
WTM2	\$ 3,455.00
WTM5	\$ 6,385.00
WTM8	\$ 9,580.00
WTM9	\$ 9,999.00
WTP1	\$ 155.00
WTP2	\$ 175.00
WTP3	\$ 300.00
WTP4	\$ 300.00
WTV1	\$ 105.00
WTV2	\$ 105.00



**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
WX04	\$ 52.00
WX10	\$ 287.00
WX11	\$ 435.00
WX16	\$ 562.00
WX17	\$ 386.00
WX23	\$ 765.00
WX24	\$ 823.00
WX30	\$ 1,068.00
WX31	\$ 1,076.00
WX32	\$ 1,132.00
WX33	\$ 1,159.00
Z5MA	\$ 510.00
Z6MA	\$ 510.00
Z6MB	\$ 184.00
Z6MC	\$ 1,100.00
Z6MD	\$ 700.00
Z6ME	\$ 680.00
Z6MG	\$ 1,186.00
Z6MH	\$ 624.00
V8DA	\$ 660.00
V8DB	\$ 696.00
V8DC	\$ 732.00
V8DD	\$ 768.00
V8DE	\$ 804.00
V8DF	\$ 840.00
V8DG	\$ 876.00
V8DH	\$ 924.00
V8DJ	\$ 972.00
V8DK	\$ 1,020.00
V8DL	\$ 1,068.00
V8DM	\$ 1,128.00
V8DN	\$ 1,176.00
V8DP	\$ 1,236.00
V8DR	\$ 1,296.00
V8DS	\$ 1,368.00
V8DT	\$ 1,428.00
V8DU	\$ 1,500.00
V8DV	\$ 1,572.00
V8DW	\$ 1,656.00
V8DX	\$ 1,740.00
V8DY	\$ 1,824.00
V8DZ	\$ 1,920.00
V8EA	\$ 2,016.00
V8EB	\$ 2,112.00
V8EC	\$ 2,220.00
V8ED	\$ 2,328.00
V8EE	\$ 2,448.00
V8EF	\$ 2,568.00
V8EG	\$ 2,700.00
V8EH	\$ 2,832.00
V8EJ	\$ 2,964.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V8EK	\$ 3,120.00
V8EL	\$ 3,276.00
V8EM	\$ 3,432.00
V8EN	\$ 3,612.00
V8EP	\$ 3,792.00
V8ER	\$ 3,972.00
V8ES	\$ 4,176.00
V8ET	\$ 4,380.00
V8EU	\$ 4,608.00
V8EV	\$ 4,836.00
V8EW	\$ 5,076.00
V8EX	\$ 5,328.00
V8EY	\$ 5,592.00
V8EZ	\$ 5,868.00
V8FA	\$ 6,168.00
V8FB	\$ 6,480.00
V8FC	\$ 6,804.00
V8FD	\$ 7,140.00
V8FE	\$ 7,500.00
V8FF	\$ 7,872.00
V8FG	\$ 8,268.00
V8FH	\$ 8,676.00
V8FJ	\$ 9,108.00
V8FK	\$ 9,564.00
V8FL	\$ 10,044.00
V8FM	\$ 10,548.00
V8FN	\$ 11,076.00
V8FP	\$ 11,628.00
V8FR	\$ 12,204.00
V8FS	\$ 12,816.00
V8FT	\$ 13,452.00
V8FU	\$ 14,124.00
V8FV	\$ 14,832.00
V8FW	\$ 15,576.00
V8FX	\$ 16,356.00
V8FY	\$ 17,172.00
V8FZ	\$ 18,024.00
V8GA	\$ 18,924.00
V8GB	\$ 19,872.00
V8GC	\$ 20,868.00
V8GD	\$ 21,912.00
V8GE	\$ 23,004.00
V8GF	\$ 24,156.00
V8GG	\$ 25,368.00
V8GH	\$ 26,628.00
V8GJ	\$ 27,960.00
V8GK	\$ 29,364.00
V8GL	\$ 30,828.00
V8GM	\$ 32,376.00
V8GN	\$ 33,996.00
V8GP	\$ 35,688.00

**\*WSCA/NASPO WILL RECEIVE 25% OFF THE MSRP NOTED BELOW**

<b>SMA-eligible Component</b>	<b>Annual \$ (all age ranges)</b>
V8GR	\$ 37,476.00
V8GS	\$ 39,348.00
V8GT	\$ 41,316.00
V8GU	\$ 43,380.00
V8GV	\$ 45,552.00
V8GW	\$ 47,820.00
V8GX	\$ 50,220.00
V8GY	\$ 52,728.00
V8GZ	\$ 55,368.00
V8HA	\$ 58,128.00
V8HB	\$ 61,032.00
V8HC	\$ 64,092.00
V8HD	\$ 67,296.00
V8HE	\$ 70,656.00
V8HF	\$ 74,184.00
V8HG	\$ 77,892.00
V8HH	\$ 81,792.00
V8HJ	\$ 85,884.00

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
F7ZE	Inserters Production	30" Table Extension	581	523	10.0%	-	-	5.0%
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	4,968	4,471	10.0%	400	380	5.0%
FL2D	Inserters Production	Feeder-ECO 900 EX	6,323	5,690	10.0%	490	466	5.0%
FL2E	Inserters Production	Belt Turnover	8,065	7,258	10.0%	650	618	5.0%
FL2F	Inserters Production	Bump Turn	4,516	4,065	10.0%	364	346	5.0%
FLFA	Inserters Production	REPORT PRINTER	903	813	10.0%	200	190	5.0%
FLFB	Inserters Production	10 X 13 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFC	Inserters Production	6 X 9 Servo Feeder	10,794	9,714	10.0%	870	827	5.0%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	5,419	4,877	10.0%	437	415	5.0%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	5,935	5,342	10.0%	460	437	5.0%
FLFH	Inserters Production	Feeder-SE 900 EI	3,516	3,165	10.0%	272	258	5.0%
FLFM	Inserters Production	2 up Cutter	41,935	37,742	10.0%	3,380	3,211	5.0%
FLFN	Inserters Production	20" inline folder	26,446	23,801	10.0%	2,050	1,948	5.0%
FLFP	Inserters Production	Fold plates	2,066	1,859	10.0%	160	152	5.0%
FLN0	Inserters Production	FlowMaster Blank Feeder	1,387	1,248	10.0%	-	-	5.0%
FLU0	Inserters Production	Friction Feeder 6X9	7,839	7,055	10.0%	590	561	5.0%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FLV0	Inserters Production	Friction Feeder 10X13	7,839	7,055	10.0%	590	561	5.0%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	20,000	18,000	10.0%	1,547	1,470	5.0%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	7,839	7,055	10.0%	590	561	5.0%
FYA0	Inserters Production	BATCH	1,871	1,684	10.0%	115	109	5.0%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	774	697	10.0%	-	-	
FYA2	Inserters Production	FDR SM PROD W SNGLE SEP	3,742	3,368	10.0%	290	276	5.0%
FYA3	Inserters Production	MULTI PURPOSE OPTION	645	581	10.0%	-	-	
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	1,032	929	10.0%	-	-	
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	1,548	1,394	10.0%	120	114	5.0%
FYA8	Inserters Production	FDR PIECE COUNT	839	755	10.0%	-	-	
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	129	117	10.0%	-	-	
FYAA	Inserters Production	MICROSWITCH TRIGGER	129	117	10.0%	-	-	
FYAB	Inserters Production	DOUBLE DETECT	689	621	10.0%	-	-	
FYAC	Inserters Production	MP/IJ	645	581	10.0%	-	-	
FYAD	Inserters Production	MP/VAC	968	872	10.0%	-	-	
FYAE	Inserters Production	MP/IJ	689	620	10.0%	-	-	
FYAF	Inserters Production	24VAC	323	291	10.0%	-	-	
FYAG	Inserters Production	24VDC	323	291	10.0%	-	-	
FYAH	Inserters Production	915/1015 24VDC S/S	368	332	10.0%	-	-	
FYAJ	Inserters Production	RJ45	323	291	10.0%	-	-	
FYAK	Inserters Production	BK 660	323	291	10.0%	-	-	
FYAL	Inserters Production	BK 71B/765	323	291	10.0%	-	-	
FYAM	Inserters Production	730 TABBER	323	291	10.0%	-	-	

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-	-	-	200	190	5.0%
FYAN	Inserters Production	GEAR DOWN	323	291	10.0%	-	-	-
FYAR	Inserters Production	MP/VAC	1,032	929	10.0%	-	-	-
FYAS	Inserters Production	VIDEOJET INTERFACE	323	291	10.0%	-	-	-
FYB1	Inserters Production	BATCH OPTION	1,871	1,684	10.0%	145	138	5.0%
FYB3	Inserters Production	9 FT CONVEYOR	6,308	5,678	10.0%	489	465	5.0%
FYB4	Inserters Production	12 FT CONVEYOR	6,702	6,032	10.0%	519	493	5.0%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	7,871	7,084	10.0%	610	580	5.0%
FYC0	Inserters Production	ENCODER mount (SECAP)	138	125	10.0%	-	-	-
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	323	291	10.0%	-	-	-
FYC2	Inserters Production	ENCODER MOUNT FOR DOMINO	288	260	10.0%	-	-	-
FYC3	Inserters Production	SPEED FOLLOW OPTION	2,090	1,881	10.0%	162	154	5.0%
FYC4	Inserters Production	DUAL MOTOR	1,334	1,201	10.0%	103	98	5.0%
FYC5	Inserters Production	CANTILEVERED FEEDER STAND	645	581	10.0%	-	-	-
FYC6	Inserters Production	MONITOR STAND (STD)	258	233	10.0%	-	-	-
FYC7	Inserters Production	MONITOR STAND (SECAP)	654	589	10.0%	-	-	-
FYC8	Inserters Production	20IN INF D CANTILVR 3 BELT	3,226	2,904	10.0%	250	238	5.0%
FYC9	Inserters Production	20IN INF D CANTILVR 5 BELT	3,871	3,484	10.0%	300	285	5.0%
FYCA	Inserters Production	FIT FDR STAND NO DOORS	1,437	1,294	10.0%	114	108	5.0%
FYCB	Inserters Production	FIT FDR STAND DOORS	1,912	1,721	10.0%	148	141	5.0%
FYCE	Inserters Production	ADPHOS DRYER 301201 3KW	5,406	4,866	10.0%	419	398	5.0%
FYCF	Inserters Production	ADPHOS DRYER 301203 6KW	8,761	7,885	10.0%	679	645	5.0%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW	12,632	11,369	10.0%	979	930	5.0%
FYCS	Inserters Production	PROGRAMMABLE ENCODER	1,334	1,201	10.0%	103	98	5.0%
FYCU	Inserters Production	14.5" WIDE BELT FIT 56	613	552	10.0%	-	-	-
FYCV	Inserters Production	14.5 INCH WIDE BELT FIT 7	613	552	10.0%	-	-	-
FYCX	Inserters Production	9000W DRYER MOUNT	645	581	10.0%	-	-	-
FYCY	Inserters Production	PROGRAMMABLE ENCODER	645	581	10.0%	-	-	-
FYCZ	Inserters Production	300 PPI (MSC)	258	233	10.0%	-	-	-
FYDB	Inserters Production	VIDEO-JET FRAMING & CABLES	387	349	10.0%	-	-	-
FYF2	Inserters Production	APAS-72 Single Card Fdr incl Feedmax S and output stacker	94,968	85,471	10.0%	5,171	4,912	5.0%
FYF3	Inserters Production	APAS-112 Dual Card Fdr incl Feedmax S and output stacker not 2nd fdr	106,604	95,944	10.0%	6,154	5,847	5.0%
FYF4	Inserters Production	2ND CARD FEEDER	25,806	23,226	10.0%	2,000	1,900	5.0%
FYK0	Inserters Production	FLOWMASTER RS FLEX (10X13) 3 ENCL.	105,161	94,645	10.0%	12,265	11,652	5.0%
FYK1	Inserters Production	FLOWMASTER RS FLEX (10X13) 6 ENCL.	111,161	100,045	10.0%	12,777	12,138	5.0%
FYK2	Inserters Production	FLOWMASTER RS FLEX (10X13) 9 ENCL.	126,355	113,720	10.0%	13,304	12,639	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
FYK3	Inserters Production	FLOWMASTER RS FLEX (10X13) 12 ENCL.	141,548	127,394	10.0%	14,529	13,803	5.0%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	3,871	3,484	10.0%	300	285	5.0%
FYKB	Inserters Production	FLWSORT CONVEYOR	7,097	6,387	10.0%	550	523	5.0%
FYKF	Inserters Production	ASSY 10X13 TURNOVER IF	15,419	13,878	10.0%	-	-	5.0%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	1,955	1,760	10.0%	152	144	5.0%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	7,742	6,968	10.0%	600	570	5.0%
FYS0	Inserters Production	EXTRA STA FDR 110V	4,968	4,472	10.0%	385	366	5.0%
FYS1	Inserters Production	EXTRA STA FDR 220V	5,290	4,761	10.0%	410	390	5.0%
FYS2	Inserters Production	900EI REPLACMNT FDR 110V	3,987	3,589	10.0%	309	294	5.0%
FYS3	Inserters Production	900EI REPLACMNT FDR 220V	4,114	3,703	10.0%	319	303	5.0%
FYS4	Inserters Production	1200EI REPLACMNT FDR 110V	5,419	4,878	10.0%	420	399	5.0%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	5,742	5,168	10.0%	445	423	5.0%
FYS6	Inserters Production	1500 CONT FDR 15 IN 110V	5,419	4,878	10.0%	437	415	5.0%
FYS7	Inserters Production	1500 CONT FDR 15 IN 220V	5,419	4,877	10.0%	420	399	5.0%
FYS8	Inserters Production	1200 CONT FDR 12 IN 110V	5,419	4,878	10.0%	420	399	5.0%
FYS9	Inserters Production	1200 CONT FDR 12 IN 220V	5,419	4,877	10.0%	420	399	5.0%
FYSA	Inserters Production	FORCEFLEX FDR 14 IN 110V	8,084	7,276	10.0%	627	596	5.0%
FYSB	Inserters Production	FORCEFLEX FDR 14 IN 220V	8,390	7,551	10.0%	650	618	5.0%
FYSC	Inserters Production	FORCEFLEX FDR 20 IN 110V	8,581	7,723	10.0%	732	695	5.0%
FYSD	Inserters Production	FORCEFLEX FDR 20 IN 220V	8,581	7,723	10.0%	665	632	5.0%
FYSE	Inserters Production	FEEDMAX HI CAP FDR 110V	13,697	12,328	10.0%	1,062	1,009	5.0%
FYSF	Inserters Production	FEEDMAX HI CAP FDR 220V	13,626	12,263	10.0%	1,056	1,003	5.0%
FYSG	Inserters Production	6' FEEDMAX S	16,374	14,737	10.0%	1,269	1,206	5.0%
FYSJ	Inserters Production	PKG FDR 6 IN 110V	8,452	7,607	10.0%	655	622	5.0%
FYSK	Inserters Production	PKG FDR 6 IN 220V	8,452	7,607	10.0%	655	622	5.0%
FYSL	Inserters Production	PKG FDR 12 IN 110V	9,677	8,710	10.0%	750	713	5.0%
FYSM	Inserters Production	PKG FDR 12 IN 220V	9,677	8,709	10.0%	750	713	5.0%
FYSN	Inserters Production	PKG FDR 18 IN 110V	11,742	10,568	10.0%	910	865	5.0%
FYSP	Inserters Production	PKG FDR 18 IN 220V	11,742	10,568	10.0%	910	865	5.0%
FYT0	Inserters Production	FFX SERVO FDR 14 IN 110V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	25,794	23,215	10.0%	1,999	1,899	5.0%
FYT2	Inserters Production	FDR SM PROD-SNGL SEP 220V	4,335	3,902	10.0%	315	299	5.0%
FYT3	Inserters Production	FFX SERVO FDR 20 IN 220V	8,452	7,607	10.0%	655	622	5.0%
FYT4	Inserters Production	PKG SERVO FDR 6 IN 110V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	21,355	19,220	10.0%	1,655	1,572	5.0%
FYT6	Inserters Production	PKG SERVO FDR 12 IN 110V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	22,581	20,323	10.0%	1,750	1,663	5.0%
FYY0	Inserters Production	BUMP TURN 110V	4,516	4,065	10.0%	350	333	5.0%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	10,978	9,881	10.0%	851	808	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
FY4	Inserters Production	FBI NEW STYLE	19,355	17,420	10.0%	1,500	1,425	5.0%
FY5	Inserters Production	6 FT SORT CONVEYOR 110V	7,463	6,717	10.0%	578	549	5.0%
FY6	Inserters Production	6 FT SORT CONVEYOR 220V	7,463	6,717	10.0%	578	549	5.0%
FY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	6,994	6,295	10.0%	542	515	5.0%
FY8	Inserters Production	6 FT CONVEYOR SPD UP 220V	6,094	5,485	10.0%	472	449	5.0%
FYYW	Inserters Production	9 FT CONVEYOR SPD UP 220V	6,308	5,677	10.0%	489	464	5.0%
FYYX	Inserters Production	12 FT CONVEYOR SPDUP 220V	6,702	6,032	10.0%	519	493	5.0%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	97,419	87,678	10.0%	6,560	6,232	5.0%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	110,968	99,872	10.0%	7,820	7,429	5.0%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	77,419	69,678	10.0%	4,700	4,465	5.0%
IA0B	Inserters Production	MSE, PPS 4", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	90,323	81,291	10.0%	5,900	5,605	5.0%
IA0D	Inserters Production	LayoutDesigner Basic Seat	3,097	2,787	10.0%	500	475	5.0%
IA0E	Inserters Production	LayoutDesigner Adv Seat	11,097	9,987	10.0%	1,000	950	5.0%
IA0F	Inserters Production	PPS Startup Kit, 2" print	645	581	10.0%		-	
IA0G	Inserters Production	PPM iData Task Advanced	10,323	9,291	10.0%	1,000	950	5.0%
IA0H	Inserters Production	SMA for Print+ software	-	-	10.0%	2,500	2,375	5.0%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	83,871	75,484	10.0%	5,300	5,035	5.0%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	96,774	87,097	10.0%	6,500	6,175	5.0%
MD26	Inserters Production	Speed Sort(9 Ft)	8,666	7,799	10.0%	672	638	5.0%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	19,355	17,419	10.0%	1,560	1,482	5.0%
PGMZ	Inserters Production	Laser Report Printer, Rival	385	347	10.0%	200	190	5.0%
PM	Inserters Production	Proj Mgt support/wk	7,097	6,388	10.0%	-	-	
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	11,645	10,481	10.0%	1,581	1,501	5.0%
R268	Inserters Production	Barcode Scan-(1st Chnl)	4,258	3,833	10.0%	670	637	5.0%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	2,761	2,485	10.0%	643	611	5.0%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	3,458	3,113	10.0%	618	587	5.0%
R763	Inserters Production	DM INFINITY 22K SYSTEM	32,252	29,027	10.0%	1,606	1,526	5.0%
R765	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	11,290	10,161	10.0%		-	
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCELL KIT	968	871	10.0%		-	
R76P	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	2,710	2,439	10.0%		-	
R77F	Inserters Production	DM INFINITY STATION 16K	35,751	32,176	10.0%	1,606	1,526	5.0%
R77G	Inserters Production	DM INFINITY STATION 22K	43,725	39,353	10.0%	2,647	2,515	5.0%
R77Y	Inserters Production	DM INFINITY ROLLUP MOD	127,484	114,736	10.0%	12,335	11,718	5.0%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	27,355	24,620	10.0%	3,180	3,021	5.0%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	15,484	13,936	10.0%	1,800	1,710	5.0%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	28,387	25,548	10.0%	4,400	4,180	5.0%

Inserters Production

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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
RD18	Inserters Production	Barcode Repair, Label Thermal Printer RV	1,372	1,235	10.0%	63	60	5.0%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	10,671	9,604	10.0%	1,241	1,178	5.0%
RD2D	Inserters Production	Camera Scan-Input, Videk	15,161	13,645	10.0%	2,322	2,206	5.0%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	14,581	13,123	10.0%	2,322	2,206	5.0%
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	16,194	14,575	10.0%	2,322	2,206	5.0%
RD34	Inserters Production	DC COMPUTER (WIN 7)	7,742	6,968	10.0%	600	570	5.0%
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	9,032	8,129	10.0%	700	665	5.0%
RD36	Inserters Production	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	9,677	8,709	10.0%	750	713	5.0%
RD3G	Inserters Production	DC MISSION CRITICAL	82,581	74,323	10.0%	15,000	14,250	5.0%
RD3J	Inserters Production	DC MSE/FPS W-API	9,032	8,129	10.0%	630	599	5.0%
RD3M	Inserters Production	DC STANDARD	18,168	16,352	10.0%	1,400	1,330	5.0%
RD3N	Inserters Production	DC MID-RANGE	33,090	29,781	10.0%	4,000	3,800	5.0%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	2,058	1,853	10.0%	175	166	5.0%
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	19,355	17,420	10.0%	3,000	2,850	5.0%
RD5A	Inserters Production	MBS KITSINGLE LINE STD BC	6,387	5,748	10.0%	380	361	5.0%
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	6,387	5,748	10.0%	380	361	5.0%
RD5C	Inserters Production	MBS H'TOP SCAN SINGLE LIN	6,387	5,748	10.0%	380	361	5.0%
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	6,387	5,748	10.0%	380	361	5.0%
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	12,774	11,497	10.0%	890	846	5.0%
RD5P	Inserters Production	MBS CTOP RASTER SCAN SNGL	12,774	11,497	10.0%	890	846	5.0%
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	12,774	11,497	10.0%	890	846	5.0%
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	12,774	11,497	10.0%	890	846	5.0%
RD5T	Inserters Production	MBS SERIES OP SEALER SCAN	6,284	5,656	10.0%	564	536	5.0%
RD5U	Inserters Production	MBS SERIES OUTPUT SEALER	6,284	5,656	10.0%	564	536	5.0%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	6,387	5,748	10.0%	445	423	5.0%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	6,387	5,748	10.0%	445	423	5.0%
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	32,258	29,032	10.0%	5,000	4,750	5.0%
RD62	Inserters Production	DC WORKSTATION BASE S/W	6,839	6,155	10.0%	795	755	5.0%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	40,645	36,581	10.0%	4,725	4,489	5.0%
RD66	Inserters Production	FEEDER 2 FEEDER MATCH/MRG	11,742	10,568	10.0%	1,365	1,297	5.0%
RD67	Inserters Production	APPLICATION ENGINEERING	2,323	2,091	10.0%	-	-	-
RD68	Inserters Production	PRIORITIZED SELECT SW	22,194	19,975	10.0%	2,580	2,451	5.0%
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	11,032	9,929	10.0%	1,283	1,218	5.0%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	25,800	23,220	10.0%	2,000	1,900	5.0%
RD6Y	Inserters Production	V-Bin with Videk	25,800	23,220	10.0%	2,000	1,900	5.0%
RD70	Inserters Production	INSERT VERIFICATION SW	7,806	7,025	10.0%	908	862	5.0%
RD71	Inserters Production	WEIGHT VERIFICATION SW	21,419	19,277	10.0%	2,490	2,366	5.0%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	22,194	19,975	10.0%	2,580	2,451	5.0%



Inserters Production

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Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-	-	-	200	190	5.0%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	7,161	6,445	10.0%	833	791	5.0%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	28,387	25,548	10.0%	3,300	3,135	5.0%
RD7G	Inserters Production	DC FILE	15,484	13,936	10.0%	1,800	1,710	5.0%
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	6,452	5,806	10.0%	250	238	5.0%
RD7T	Inserters Production	PRINT+ WORKSTATION	6,452	5,807	10.0%	660	627	5.0%
RD80	Inserters Production	FEEDER SCAN FOR DM	34,194	30,775	10.0%	3,975	3,776	5.0%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	38,710	34,839	10.0%	2,700	2,565	5.0%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	-	-	-	1,535	1,458	5.0%
RD90	Inserters Production	REMOTE SERVICE ACCESS	1,406	1,265	10.0%	164	155	5.0%
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	10,839	9,755	10.0%	1,260	1,197	5.0%
RD9A	Inserters Production	AUTO JOB SETUP	3,484	3,136	10.0%	405	385	5.0%
RDD0	Inserters Production	SMALL RACK	3,917	3,526	10.0%	273	260	5.0%
RDD1	Inserters Production	MEDIUM RACK	10,950	9,855	10.0%	764	726	5.0%
RDD2	Inserters Production	TALL RACK	13,742	12,368	10.0%	959	911	5.0%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	21,290	19,161	10.0%	1,650	1,568	5.0%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	21,935	19,742	10.0%	1,700	1,615	5.0%
RDD5	Inserters Production	22U RELIAYOTE RACK	5,548	4,994	10.0%	387	368	5.0%
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	16,129	14,516	10.0%	2,500	2,375	5.0%
RDG0	Inserters Production	MID-RANGE DC	26,581	23,923	10.0%	1,854	1,761	5.0%
RDG3	Inserters Production	PI DIRECT ACCESS	20,000	18,000	10.0%	2,000	1,900	5.0%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	1,115	1,004	10.0%	78	74	5.0%
RDGS	Inserters Production	PI DIRECT ACCESS SERVER, BASE	16,903	15,213	10.0%	1,550	1,473	5.0%
RDH3	Inserters Production	APS Edge 26k DC key	-	-	10.0%	10,000	9,500	5.0%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER	10,994	9,895	10.0%	1,504	1,429	5.0%
RDMP	Inserters Production	UTILITY WORKSTATION W/ MONITOR - SALES PCN	3,484	3,136	10.0%	270	257	5.0%
RDMR	Inserters Production	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	15,406	13,866	10.0%	1,170	1,112	5.0%
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	21,290	19,161	10.0%	4,368	4,150	5.0%
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	49,677	44,709	10.0%	9,828	9,337	5.0%
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	35,484	31,936	10.0%	7,644	7,262	5.0%
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	14,711	13,240	10.0%	2,031	1,929	5.0%
RDPT	Inserters Production	INSITE 1 INSERTER ONLY	5,161	4,645	10.0%	800	760	5.0%
RDS4	Inserters Production	ADD'L 3000W UPS	2,258	2,033	10.0%	158	150	5.0%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	1,097	988	10.0%	77	73	5.0%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	2,968	2,672	10.0%	-	-	-
RDSK	Inserters Production	Mission-Critical DFW 1Box	128,936	116,042	10.0%	13,600	12,920	5.0%
RDSL	Inserters Production	Mission-Critical DC	46,594	41,935	10.0%	6,400	6,080	5.0%

Inserters Production

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Percentage (%) Discount off Accessories	10%
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Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
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Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
RDSZ	Inserters Production	UTILITY WORKSTATION	3,226	2,904	10.0%	250	238	5.0%
RDV4	Inserters Production	DFWORKS OPTIONAL UTILITY	7,742	6,968	10.0%	1,035	983	5.0%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	70,968	63,871	10.0%	9,828	9,337	5.0%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	51,613	46,452	10.0%	7,644	7,262	5.0%
RDV9	Inserters Production	DFW MANIFESTING - ENT	109,677	98,709	10.0%	14,742	14,005	5.0%
RDVA	Inserters Production	DFW MAINFESTING - STD	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	49,677	44,709	10.0%	5,897	5,602	5.0%
RDVE	Inserters Production	DFW PRODCY REPORTS BASE	28,387	25,548	10.0%	3,931	3,734	5.0%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	70,968	63,871	10.0%	9,828	9,337	5.0%
RDVG	Inserters Production	DFW PRODUCTY REPORTS STD	42,581	38,323	10.0%	5,897	5,602	5.0%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	25,805	23,225	10.0%	3,822	3,631	5.0%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	83,871	75,484	10.0%	9,828	9,337	5.0%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	58,065	52,259	10.0%	8,299	7,884	5.0%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	64,516	58,064	10.0%	8,736	8,299	5.0%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	129,032	116,129	10.0%	14,742	14,005	5.0%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	96,774	87,097	10.0%	12,012	11,411	5.0%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	3,569	3,212	10.0%	277	263	5.0%
W0E6	Inserters Production	OEM STD CONTR SYS ATI	3,330	2,997	10.0%	258	245	5.0%
WH01	Inserters Production	ASSEMBLY, PRINT MODULE, 1	1,978	1,781	10.0%	153	146	5.0%
WH04	Inserters Production	ASSEMBLY, PRINT MODULE, S	2,823	2,541	10.0%	219	208	5.0%
WH11	Inserters Production	PRINT MODULE ASSY, 1 PEN.	2,095	1,886	10.0%	162	154	5.0%
WH14	Inserters Production	ASSEMBLY PRINT MODULE LOW PR	2,992	2,693	10.0%	232	220	5.0%
WH18	Inserters Production	ASSEMBLY, PRINT MODULE, L	5,959	5,364	10.0%	462	439	5.0%
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	15,476	13,928	10.0%	900	855	5.0%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	8,594	7,735	10.0%	500	475	5.0%
Y19E	Inserters Production	DUAL HOSE KIT	1,290	1,161	10.0%	-	-	
Y19F	Inserters Production	Trim Collector	26,316	23,685	10.0%	1,836	1,744	5.0%
Y1A0	Inserters Production	Bulk Feeder 6'	6,452	5,806	10.0%	500	475	5.0%
Y1A1	Inserters Production	Bulk Feeder 9'	6,903	6,213	10.0%	535	508	5.0%
Y1B0	Inserters Production	Flexible Bindery Interface - Integrated	34,090	30,681	10.0%	2,661	2,528	5.0%
Y1B1	Inserters Production	Flexible Bindery Interface - Standalone Retrofit	47,781	43,003	10.0%	3,730	3,544	5.0%
Y1C0	Inserters Production	7TH FEEDER	20,000	18,000	10.0%	1,550	1,473	5.0%

Inserters Production

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Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-	-	-	200	190	5.0%
Y1C2	Inserters Production	Surefeed 9' Feedmax	14,097	12,687	10.0%	1,092	1,037	5.0%
Y203A	Inserters Production	API Standard Fim	12,194	10,975	10.0%	851	808	5.0%
Y20K	Inserters Production	4 to 14 inch A/F Single Deck Accumulator	80,645	72,581	10.0%	5,625	5,344	5.0%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	3,687	3,319	10.0%	-	-	5.0%
Y20M	Inserters Production	Monitor kit for Y20K	5,806	5,226	10.0%	405	385	5.0%
Y20N	Inserters Production	Flipper module for Y20K	12,774	11,497	10.0%	891	846	5.0%
Y20P	Inserters Production	Auto Foldplate 1234 Y208	19,355	17,420	10.0%	765	727	5.0%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	19,355	17,420	10.0%	765	727	5.0%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	25,806	23,226	10.0%	1,700	1,615	5.0%
Y21G	Inserters Production	Bladeless Blade Block Y21E	16,129	14,517	10.0%	-	-	5.0%
Y21M	Inserters Production	2D Camera Y21E	28,387	25,549	10.0%	2,375	2,256	5.0%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	7,277	6,550	10.0%	510	485	5.0%
Y234A	Inserters Production	Rival INPUT, 60HZ	69,032	62,129	10.0%	4,815	4,574	5.0%
Y234C	Inserters Production	Rival INPUT, 60HZ, EXTENDED HOPPER	78,065	70,259	10.0%	5,445	5,173	5.0%
Y236A	Inserters Production	Moving beam scanner Y234	5,419	4,878	10.0%	380	361	5.0%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING, RASTER	5,419	4,878	10.0%	380	361	5.0%
Y23C	Inserters Production	SET OF STD CHUTES Y234	3,871	3,484	10.0%	255	242	5.0%
Y23D	Inserters Production	OMR FIXED BEAM SCANNING	2,903	2,613	10.0%	200	190	5.0%
Y23E	Inserters Production	Camera scanner	12,903	11,613	10.0%	1,080	1,026	5.0%
Y23F	Inserters Production	MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P	2,419	2,178	10.0%	-	-	
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	1,477	1,330	10.0%	100	95	5.0%
Y23J	Inserters Production	Top Line Scan Y234	43,548	39,193	10.0%	4,219	4,008	5.0%
Y23K	Inserters Production	Extra Folder Motor Y234 - option on Rival/MSE/MPS Select	6,452	5,807	10.0%	625	594	5.0%
Y26F	Inserters Production	2D Camera Y250 Top	12,903	11,613	10.0%	1,080	1,026	5.0%
Y26G	Inserters Production	2D Camera Y250 Bottom	12,903	11,613	10.0%	1,080	1,026	5.0%
Y270A	Inserters Production	Barcode(2) -Dual Web, Top Mnt	7,277	6,550	10.0%	510	485	5.0%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	7,277	6,550	10.0%	510	485	5.0%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	5,806	5,226	10.0%	400	380	5.0%
Y271B	Inserters Production	OMR Scan(2) -Dual Web Btm Mnt	5,806	5,226	10.0%	400	380	5.0%
Y272	Inserters Production	Barcode Scan- Single Web Cutter (1 Scanner)	5,329	4,797	10.0%	588	559	5.0%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	5,329	4,797	10.0%	1,073	1,020	5.0%
Y272B	Inserters Production	Barcode Scan- Sgl Web C', Btm	5,329	4,797	10.0%	1,073	1,020	5.0%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	3,716	3,345	10.0%	588	559	5.0%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	3,716	3,345	10.0%	511	485	5.0%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	3,716	3,345	10.0%	511	485	5.0%
Y274	Inserters Production	OMR Scan- Sgl Web Cut. Addl Ch	2,903	2,613	10.0%	588	559	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
Y276	Inserters Production	Barcode Scan- Single Web Cutter (2 Scanners)	9,200	8,280	10.0%	1,175	1,116	5.0%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	9,200	8,280	10.0%	1,022	971	5.0%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	9,200	8,280	10.0%	1,022	971	5.0%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	4,452	4,007	10.0%	1,175	1,116	5.0%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	4,452	4,007	10.0%	1,022	971	5.0%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	4,452	4,007	10.0%	1,022	971	5.0%
Y30Y	Inserters Production	VPS Stand	1,613	1,452	10.0%	-	-	5.0%
Y30Z	Inserters Production	Pattern Reader	6,581	5,923	10.0%	187	178	5.0%
Y319A	Inserters Production	Y319A	12,452	11,207	10.0%	819	778	5.0%
Y319B	Inserters Production	Y319B	12,452	11,207	10.0%	819	778	5.0%
Y31B	Inserters Production	2D Camera Vbin	12,903	11,613	10.0%	2,000	1,900	5.0%
Y352	Inserters Production	COLOR PPM STARTUP KIT	6,065	5,459	10.0%	-	-	
Y358	Inserters Production	Black Startup Kit	2,903	2,613	10.0%	-	-	
Y35E	Inserters Production	RS PRINT+ MESSENGER PACKAGE	212,903	191,613	10.0%	16,500	15,675	5.0%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	174,194	156,775	10.0%	12,000	11,400	5.0%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	180,645	162,581	10.0%	14,000	13,300	5.0%
Y3B0	Inserters Production	Encode Module	23,226	20,904	10.0%	1,800	1,710	5.0%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	1,935	1,742	10.0%	141	134	5.0%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	6,452	5,806	10.0%	468	445	5.0%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	3,226	2,903	10.0%	234	222	5.0%
Y3C3	Inserters Production	MCS 2" Array System	21,290	19,161	10.0%	1,545	1,468	5.0%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	10,968	9,871	10.0%	850	808	5.0%
Y3C6	Inserters Production	MCS 4" Array System Single Head	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	34,194	30,774	10.0%	2,480	2,356	5.0%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CA	Inserters Production	MCS 6" Array System Single Head	43,871	39,484	10.0%	3,183	3,024	5.0%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	53,548	48,194	10.0%	3,885	3,691	5.0%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	968	871	10.0%	69	66	5.0%
Y3CE	Inserters Production	Perfect Match System	41,935	37,742	10.0%	3,042	2,890	5.0%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	45,161	40,645	10.0%	3,276	3,112	5.0%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	41,935	37,742	10.0%	3,042	2,890	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	9,032	8,129	10.0%	656	623	5.0%
Y3CK	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	3,613	3,252	10.0%	262	249	5.0%
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	4,774	4,297	10.0%	347	330	5.0%
Y3CZ	Inserters Production	6' Feedmax	11,516	10,365	10.0%	864	821	5.0%
Y3D0	Inserters Production	INFRARED DRYER 9000 WATT	6,710	6,039	10.0%	520	494	5.0%
Y3DA	Inserters Production	Surefeed Feedmax S	15,484	13,935	10.0%	1,144	1,087	5.0%
Y3DB	Inserters Production	Tabber with a 4 inch kit	29,465	26,518	10.0%	702	667	5.0%
Y3DC	Inserters Production	Tabber with a 2 inch kit	29,032	26,129	10.0%	639	607	5.0%
Y3F1	Inserters Production	Divert (Attchd prior to IJ)	6,883	6,195	10.0%	533	506	5.0%
Y3F2	Inserters Production	INKJET FEEDER	5,419	4,878	10.0%	437	415	5.0%
Y3F3	Inserters Production	9' CONVEYOR	5,161	4,645	10.0%	416	395	5.0%
Y3F4	Inserters Production	6' CONVEYOR	4,516	4,065	10.0%	364	346	5.0%
Y3F5	Inserters Production	4000W DRYER	5,161	4,645	10.0%	400	380	5.0%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	7,742	6,968	10.0%	650	618	5.0%
Y3FB	Inserters Production	Select SW Add'l - Current User	19,355	17,419	10.0%	1,560	1,482	5.0%
Y3FC	Inserters Production	Selects SW/HW-New User	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	27,742	24,968	10.0%	2,236	2,124	5.0%
Y3FF	Inserters Production	Output Scanning SW/HW	31,613	28,452	10.0%	2,548	2,421	5.0%
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	75,484	10.0%	6,760	6,422	5.0%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	10.0%	1,100	1,045	5.0%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	10.0%	1,246	1,184	5.0%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	10.0%	1,425	1,354	5.0%
Y3FS	Inserters Production	20"DRYER BASES-HI TEMP	3,863	3,477	10.0%	253	240	5.0%
Y3FT	Inserters Production	30" Dryer bases - Hi Temp	5,806	5,225	10.0%	264	251	5.0%
Y3FV	Inserters Production	30"DRYER BASES STD ALONE	13,397	12,057	10.0%	1,038	986	5.0%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	10.0%	533	506	5.0%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,903	10.0%	260	247	5.0%
Y3SZ	Inserters Production	ISITE TO DC INTERFACE	2,581	2,323	10.0%	200	190	5.0%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	78,387	70,549	10.0%	7,594	7,214	5.0%
Y47U	Inserters Production	ByPass Folder Kit	13,290	11,961	10.0%	942	895	5.0%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	5,530	4,977	10.0%	-	-	
Y486	Inserters Production	2D Camera PBCutter 2UP	28,387	25,549	10.0%	2,375	2,256	5.0%
Y488	Inserters Production	Auto Foldplate 1234 Y471	19,355	17,420	10.0%	765	727	5.0%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	77,419	69,678	10.0%	5,400	5,130	5.0%
Y492	Inserters Production	ASSY - OES RH LOW	25,742	23,168	10.0%	1,795	1,705	5.0%
Y49M	Inserters Production	AUTOTRAYER	122,581	110,323	10.0%	9,000	8,550	5.0%
Y49N	Inserters Production	Intelligent trayer kit	19,355	17,420	10.0%	500	475	5.0%
Y49P	Inserters Production	OESStacker Interface	17,935	16,142	10.0%	163	155	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-	-	-	200	190	5.0%
Y4H4	Inserters Production	70 MM CORE OPTION	5,812	5,230	10.0%	450	428	5.0%
Y4H5	Inserters Production	200 MM CORE OPTION	7,901	7,111	10.0%	612	581	5.0%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	5,009	4,508	10.0%	388	369	5.0%
Y530	Inserters Production	MPS Chassis Subset	1,935	1,742	10.0%	-	-	-
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	20,168	18,152	10.0%	1,563	1,485	5.0%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	23,226	20,904	10.0%	400	380	5.0%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	23,226	20,904	10.0%	400	380	5.0%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	9,194	8,275	10.0%	641	609	5.0%
Y56D	Inserters Production	2D Camera MPS sealer	12,903	11,613	10.0%	1,080	1,026	5.0%
Y723	Inserters Production	MPS Floatingdeck nocamera	22,120	19,908	10.0%	1,714	1,628	5.0%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	113,554	102,199	10.0%	11,113	10,557	5.0%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	16,862	16,019	5.0%	-	-	-
ZX10	Inserters Production	Forceflex Feeder 14"	6,710	6,039	10.0%	520	494	5.0%
ZX11	Inserters Production	Forceflex Feeder 20"	8,581	7,723	10.0%	665	632	5.0%
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	8,065	7,259	10.0%	625	594	5.0%
ZX20	Inserters Production	14K SPEED UPGRADE	25,806	23,226	10.0%	2,000	1,900	5.0%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	-	-	10.0%	2,300	2,185	5.0%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	244,300	219,870	10.0%	11,700	11,115	5.0%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	270,106	243,096	10.0%	11,700	11,115	5.0%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	214,623	193,161	10.0%	11,700	11,115	5.0%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	240,429	216,387	10.0%	11,700	11,115	5.0%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	220,216	198,195	10.0%	10,400	9,880	5.0%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	246,023	221,421	10.0%	10,400	9,880	5.0%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	190,539	171,486	10.0%	10,400	9,880	5.0%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	216,345	194,711	10.0%	10,400	9,880	5.0%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	9,032	8,129	10.0%	700	665	5.0%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	9,032	8,129	10.0%	700	665	5.0%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	9,032	8,129	10.0%	700	665	5.0%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	9,032	8,129	10.0%	700	665	5.0%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	9,032	8,129	10.0%	700	665	5.0%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	4,516	4,065	10.0%	252	239	5.0%
ZX53B	Inserters Production	GREENHOUSE INTL POSITIONS	4,516	4,065	10.0%	252	239	5.0%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	4,516	4,065	10.0%	252	239	5.0%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	4,516	4,065	10.0%	252	239	5.0%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	4,516	4,065	10.0%	350	333	5.0%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
1E20	Inserters Production	LASER REPORT PRINTER	-			200	190	5.0%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	15,484	13,936	10.0%	1,200	1,140	5.0%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	226,235	203,612	10.0%	10,850	10,308	5.0%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	252,042	226,838	10.0%	10,850	10,308	5.0%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	196,558	176,903	10.0%	10,850	10,308	5.0%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	222,365	200,129	10.0%	10,850	10,308	5.0%
ZXA0	Inserters Production	FMI Cut Sheet Input	109,032	98,129	10.0%	7,605	7,225	5.0%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	100,000	90,000	10.0%	7,605	7,225	5.0%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	10,323	9,291	10.0%	720	684	5.0%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	18,680	16,812	10.0%	-	-	
ZXD0	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	5,484	4,936	10.0%	-	-	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
921H	Folder Inserters Production	Upper Fold Plate	774	526	32.0%	-	-	5.0%	
921J	Folder Inserters Production	Lower Fold Plate	774	526	32.0%	-	-	5.0%	
921K	Folder Inserters Production	Lower Deflector	774	526	32.0%	-	-	5.0%	
921L	Folder Inserters Production	Upper Deflector	774	526	32.0%	-	-	5.0%	
921V	Folder Inserters Production	Add. Folding capability	9,916	6,743	32.0%	692	657	5.0%	
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	5,355	3,641	32.0%	419	398	5.0%	
F72E	Folder Inserters Production	30" Table Extension	581	395	32.0%	-	-	5.0%	
FL56	Folder Inserters Production	MSE Top Edge Marker	11,381	7,739	32.0%	794	754	5.0%	
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	11,381	7,739	32.0%	794	754	5.0%	
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	11,381	7,739	32.0%	794	754	5.0%	
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	6,581	4,475	32.0%	253	240	5.0%	
MODF	Folder Inserters Production	Modular Input Promo MPS MSE	(104,839)	(71,291)	32.0%	-	-		
MSTR8	Folder Inserters Production	MPS/MSE Trade-in	(6,452)	(4,387)	32.0%	-	-		
PGM6	Folder Inserters Production	MPS 26k Promo	(83,871)	(57,032)	32.0%	-	-		
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	8,123	5,523	32.0%	567	538	5.0%	
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	1,484	1,009	32.0%	173	164	5.0%	
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R752	Folder Inserters Production	DM16K (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R754	Folder Inserters Production	DM16KR (PB Upgrade)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	23,865	16,228	32.0%	1,606	1,526	5.0%	
R764	Folder Inserters Production	DM16KR (New Placements)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	23,865	16,228	32.0%	1,606	1,526	5.0%	
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	40,639	27,634	32.0%	2,835	2,693	5.0%	
R76X	Folder Inserters Production	B&H Modular Output Kit	671	456	32.0%	-	-	5.0%	
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	1,548	1,053	32.0%	-	-	5.0%	
R77W	Folder Inserters Production	B&H Integrated Output Kit	1,678	1,141	32.0%	-	-	5.0%	
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	406	276	32.0%	-	-	5.0%	
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	671	456	32.0%	-	-	5.0%	



Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
R7AZ	Folder Inserters Production	Weigh On The Fly Software	23,510	15,987	32.0%	2,733	2,596	5.0%	
RD87	Folder Inserters Production	Prime DC	53,175	36,159	32.0%	6,182	5,872	5.0%	
RD88	Folder Inserters Production	Advanced DC	116,968	79,538	32.0%	13,598	12,918	5.0%	
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	70,968	48,258	32.0%	8,250	7,838	5.0%	
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	6,452	4,387	32.0%	1,000	950	5.0%	
RD92	Folder Inserters Production	Filebase Enabler	20,645	14,039	32.0%	2,400	2,280	5.0%	
RD93	Folder Inserters Production	Application Support - Per Job-Field	7,129	4,848	32.0%	-	-	5.0%	
RD96	Folder Inserters Production	File Server Set-Up Charge	-	-	32.0%	2,551	2,423	5.0%	
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	6,387	4,343	32.0%	445	423	5.0%	
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	22,194	15,092	32.0%	1,080	1,026	5.0%	
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	70,968	48,258	32.0%	4,100	3,895	5.0%	
RDFX	Folder Inserters Production	DC Verify Foundation 5+	98,065	66,684	32.0%	12,700	12,065	5.0%	
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	32,258	21,935	32.0%	6,500	6,175	5.0%	
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	12,903	8,774	32.0%	100	95	5.0%	
RDH0	Folder Inserters Production	MPS/APS Advanced DC	121,290	82,477	32.0%	14,100	13,395	5.0%	
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	12,903	8,774	32.0%	2,000	1,900	5.0%	
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	25,806	17,548	32.0%	4,000	3,800	5.0%	
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	56,129	38,168	32.0%	5,700	5,415	5.0%	
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	826	562	32.0%	100	95	5.0%	
Y103	Folder Inserters Production	Forms Conveyor, In-Line	17,548	11,933	32.0%	1,224	1,163	5.0%	
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12D	Folder Inserters Production	Dual Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	16,129	10,968	32.0%	-	-	5.0%	
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	3,032	2,062	32.0%	212	201	5.0%	
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	3,032	2,062	32.0%	212	201	5.0%	
Y13C	Folder Inserters Production	Trim Kit Center	3,032	2,062	32.0%	212	201	5.0%	
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	3,032	2,062	32.0%	212	201	5.0%	
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	3,032	2,062	32.0%	212	201	5.0%	
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	4,265	2,900	32.0%	297	283	5.0%	
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	4,065	2,764	32.0%	284	269	5.0%	
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	3,871	2,632	32.0%	270	257	5.0%	
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	3,871	2,632	32.0%	270	257	5.0%	
Y15J	Folder Inserters Production	Bouncing Buckle Chute	3,871	2,632	32.0%	270	257	5.0%	
Y15K	Folder Inserters Production	Mini Buckle Chute	1,290	877	32.0%	90	86	5.0%	
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	1,935	1,316	32.0%	135	128	5.0%	
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	1,935	1,316	32.0%	135	128	5.0%	
Y180	Folder Inserters Production	Elevator Module	12,839	8,730	32.0%	896	851	5.0%	
Y194	Folder Inserters Production	Funnel Assembly	1,142	777	32.0%	80	76	5.0%	
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	645	439	32.0%	-	-	5.0%	
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	14,097	9,586	32.0%	1,092	1,037	5.0%	
Y201	Folder Inserters Production	API TM1 Single Input Westport	46,645	31,719	32.0%	3,615	3,434	5.0%	
Y202	Folder Inserters Production	Dual Input Merging TM Westport	51,832	35,246	32.0%	4,017	3,816	5.0%	
Y204	Folder Inserters Production	Wide Body FIM	15,342	10,433	32.0%	1,070	1,017	5.0%	
Y206	Folder Inserters Production	API TM1 Single Input Eastport	46,645	31,719	32.0%	3,615	3,434	5.0%	
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	51,832	35,246	32.0%	4,017	3,816	5.0%	
Y208	Folder Inserters Production	Dual Accumulator Folder	69,626	47,346	32.0%	4,871	4,627	5.0%	
Y20A	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%	
Y20B	Folder Inserters Production	Reverse Accumulate	3,110	2,115	32.0%	217	206	5.0%	
Y20C	Folder Inserters Production	Addl Monitor- API Dual Accum- Folder Mount	5,806	3,948	32.0%	405	385	5.0%	
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	5,806	3,948	32.0%	405	385	5.0%	
Y20R	Folder Inserters Production	AUTOCHUTES - replaces Y20JA	12,903	8,774	32.0%	900	855	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y21C	Folder Inserters Production	Stand-alone Air Kit for Cutter	2,710	1,843	32.0%	210	200	5.0%	
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	73,743	50,145	32.0%	6,885	6,541	5.0%	
Y21P	Folder Inserters Production	Pinless Over Under Cutter	84,617	57,540	32.0%	6,886	6,541	5.0%	
Y21R	Folder Inserters Production	Pinless Slit/Merge	34,409	23,398	32.0%	2,800	2,660	5.0%	
Y235	Folder Inserters Production	Fixed Beam scanner	5,032	3,422	32.0%	351	333	5.0%	
Y236	Folder Inserters Production	Moving Beam scanner	5,419	3,685	32.0%	380	361	5.0%	
Y237	Folder Inserters Production	Camera scanner	12,903	8,774	32.0%	1,080	1,026	5.0%	
Y238	Folder Inserters Production	Extended hopper for Y234	9,032	6,142	32.0%	630	599	5.0%	
Y239	Folder Inserters Production	Add'l monitor Y234 mount	5,806	3,948	32.0%	405	385	5.0%	
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	8,123	5,523	32.0%	567	539	5.0%	
Y23B	Folder Inserters Production	Reverse accumulator option Y234	3,871	2,632	32.0%	255	242	5.0%	
Y23C	Folder Inserters Production	Set of std. chutes Y234	-	-	32.0%	-	-	5.0%	
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	3,639	2,474	32.0%	255	242	5.0%	
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	3,639	2,474	32.0%	255	242	5.0%	
Y25D	Folder Inserters Production	Trapping Hi-Cap	7,226	4,914	32.0%	504	479	5.0%	
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	2,903	1,974	32.0%	200	190	5.0%	
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	2,903	1,974	32.0%	200	190	5.0%	
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%	
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%	
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	1,477	1,005	32.0%	100	95	5.0%	
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	7,277	4,949	32.0%	510	485	5.0%	
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	5,806	3,948	32.0%	400	380	5.0%	
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non-Touch)	3,600	2,448	32.0%	251	239	5.0%	
Y30Y	Folder Inserters Production	VPS Stand	1,613	1,097	32.0%	-	-	5.0%	
Y30Z	Folder Inserters Production	Pattern Reader	6,581	4,475	32.0%	187	178	5.0%	
Y315B	Folder Inserters Production	Vertical Stacker	11,742	7,985	32.0%	819	778	5.0%	
Y316	Folder Inserters Production	Heavies Vertical Stacker	19,484	13,249	32.0%	1,359	1,291	5.0%	
Y318	Folder Inserters Production	Output Rotate Module	54,839	37,290	32.0%	4,420	4,199	5.0%	
Y319	Folder Inserters Production	Servo V-Bin	11,742	7,985	32.0%	820	779	5.0%	
Y320	Folder Inserters Production	Vacuum Transport Standard	21,355	14,521	32.0%	1,490	1,415	5.0%	
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	48,335	32,868	32.0%	3,746	3,559	5.0%	
Y328	Folder Inserters Production	Universal Vacuum Base	21,355	14,521	32.0%	1,490	1,415	5.0%	
Y32E	Folder Inserters Production	Output LineScan MPS	52,258	35,535	32.0%	6,318	6,002	5.0%	
Y32F	Folder Inserters Production	Output LineScan FPS	52,258	35,535	32.0%	6,318	6,002	5.0%	
Y35A	Folder Inserters Production	MPS Print+ Package	238,710	162,323	32.0%	14,000	13,300	5.0%	
Y35B	Folder Inserters Production	MSE Print+ Package	225,806	153,548	32.0%	12,000	11,400	5.0%	
Y35C	Folder Inserters Production	Print+ Workstation Pkg	14,710	10,003	32.0%	660	627	5.0%	
Y35D	Folder Inserters Production	Print+ Server Package	40,000	27,200	32.0%	3,600	3,420	5.0%	
Y380	Folder Inserters Production	Power Stacker	12,155	8,265	32.0%	848	805	5.0%	
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	36,296	24,682	32.0%	2,532	2,405	5.0%	
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	6,883	6,195	32.0%	533	506	5.0%	
Y3F3	Folder Inserters Production	9' CONVEYOR	5,161	3,510	32.0%	416	395	5.0%	
Y3F4	Folder Inserters Production	6' CONVEYOR	4,516	3,071	32.0%	364	346	5.0%	
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	19,355	13,161	32.0%	1,560	1,482	5.0%	
Y3FC	Folder Inserters Production	Selects SW/HW-New User	27,742	18,865	32.0%	2,236	2,124	5.0%	
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	27,742	18,865	32.0%	2,236	2,124	5.0%	
Y3FF	Folder Inserters Production	Output Scanning SW/HW	31,613	21,497	32.0%	2,548	2,421	5.0%	
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	83,871	57,032	32.0%	6,760	6,422	5.0%	
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	11,678	10,510	32.0%	1,100	1,045	5.0%	
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	16,074	14,467	32.0%	1,246	1,184	5.0%	
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	18,391	16,552	32.0%	1,425	1,354	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	5,806	5,225	32.0%	264	251	5.0%	
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	5,613	5,052	32.0%	533	506	5.0%	
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	3,226	2,194	32.0%	260	247	5.0%	
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	27,774	18,886	32.0%	1,300	1,235	5.0%	
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x	29,619	20,141	32.0%	1,300	1,235	5.0%	
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	32,555	22,137	32.0%	1,300	1,235	5.0%	
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	35,077	23,853	32.0%	1,300	1,235	5.0%	
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	7,408	5,037	32.0%	350	333	5.0%	
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x	8,471	5,760	32.0%	350	333	5.0%	
Y3SC	Folder Inserters Production	iSite Floating Transport	12,697	8,634	32.0%	1,031	979	5.0%	
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	387	263	32.0%	26	25	5.0%	
Y3SE	Folder Inserters Production	iSite Rolling Adjustable Stand	3,077	2,093	32.0%	250	238	5.0%	
Y3SF	Folder Inserters Production	Image Archive	2,373	1,614	32.0%	-	-	5.0%	
Y3SG	Folder Inserters Production	iData Repair/System	11,549	7,853	32.0%	1,815	1,724	5.0%	
Y3SH	Folder Inserters Production	iDataRepair Lite	10,968	7,458	32.0%	1,070	1,017	5.0%	
Y3SJ	Folder Inserters Production	iDataView	20,323	13,819	32.0%	-	-	5.0%	
Y3SL	Folder Inserters Production	22" Touch Screen	623	423	32.0%	-	-	5.0%	
Y3SM	Folder Inserters Production	iSite Hand Scanner	1,077	733	32.0%	98	93	5.0%	
Y3SN	Folder Inserters Production	iSite Tracking Module	10,929	7,432	32.0%	-	-	5.0%	
Y3SP	Folder Inserters Production	iData Printer Interfacing	2,581	1,755	32.0%	-	-	5.0%	
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	11,111	7,555	32.0%	500	475	5.0%	
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10	13,246	9,008	32.0%	500	475	5.0%	
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	26,549	18,054	32.0%	1,300	1,235	5.0%	
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x48	6,734	4,579	32.0%	400	380	5.0%	
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	58,065	39,484	32.0%	-	-	5.0%	
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	10,968	7,458	32.0%	-	-	5.0%	
Y3T0	Folder Inserters Production	SMA iSite AreaScan Camera	-	-		2,155	2,047	5.0%	
Y3T1	Folder Inserters Production	SMA iSite LineScan Camera	-	-		2,525	2,399	5.0%	
Y3T2	Folder Inserters Production	SMA Addl AreaScan Camera	-	-		660	627	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3T3	Folder Inserters Production	SMA Tracking Module	-	-		850	808	5.0%	
Y3T4	Folder Inserters Production	SMA Image Archive	-	-		185	176	5.0%	
Y3T5	Folder Inserters Production	SMA iData Repair / System	-	-		1,815	1,724	5.0%	
Y3T6	Folder Inserters Production	SMA iData Repair Lite/Sys	-	-		1,070	1,017	5.0%	
Y3T7	Folder Inserters Production	SMA iData View / Site	-	-		1,575	1,496	5.0%	
Y3T8	Folder Inserters Production	SMA iData Print Interface	-	-		200	190	5.0%	
Y3T9	Folder Inserters Production	SMA LineScan Camera 2k	-	-		865	822	5.0%	
Y3TA	Folder Inserters Production	SMA LineScan Camera 4k	-	-		1,030	979	5.0%	
Y3TB	Folder Inserters Production	SMA iData Repair 2	-	-		4,825	4,584	5.0%	
Y3TC	Folder Inserters Production	SMA iData Repair /Seat	-	-		915	869	5.0%	
Y3Z1	Folder Inserters Production	36K Sheet Feeder	75,097	51,066	32.0%	9,714	9,228	5.0%	
Y431	Folder Inserters Production	50K Sheet Feeder	126,581	86,075	32.0%	8,829	8,388	5.0%	
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	3,639	2,474	32.0%	255	242	5.0%	
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	3,639	2,474	32.0%	255	242	5.0%	
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Right	3,639	2,474	32.0%	255	242	5.0%	
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	6,387	4,343	32.0%	380	361	5.0%	
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	60,968	41,458	32.0%	5,906	5,611	5.0%	
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	60,968	41,458	32.0%	5,906	5,611	5.0%	
Y470	Folder Inserters Production	HPI Accumulator	82,581	56,155	32.0%	5,760	5,472	5.0%	
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	13,290	9,037	32.0%	942	895	5.0%	
Y472	Folder Inserters Production	HPI Reverse Accumulator	82,581	56,155	32.0%	5,760	5,472	5.0%	
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	38,065	25,884	32.0%	2,655	2,522	5.0%	
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	4,774	3,246	32.0%	333	316	5.0%	
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	2,000	1,360	32.0%	140	133	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5.0%	
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5.0%	
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7.8MM Chip Out	16,129	10,968	32.0%	-	-	5.0%	
Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5.0%	
Y47E	Folder Inserters Production	HPI Eastport TM1	104,516	71,071	32.0%	7,290	6,926	5.0%	
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5.0%	
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5.0%	
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	5,806	3,948	32.0%	400	380	5.0%	
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%	
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	2,955	2,009	32.0%	200	190	5.0%	
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	7,277	4,949	32.0%	510	485	5.0%	
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	12,774	8,686	32.0%	890	846	5.0%	
Y47N	Folder Inserters Production	Kit-No North Port	2,839	1,930	32.0%	-	-	5.0%	
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	12,315	8,375	32.0%	859	816	5.0%	
Y47R	Folder Inserters Production	Quad Cart Adaptor	4,103	2,790	32.0%	286	272	5.0%	
Y47W	Folder Inserters Production	HPI Westport TM1	104,516	71,071	32.0%	7,290	6,926	5.0%	
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	3,419	2,325	32.0%	-	-	5.0%	
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	3,419	2,325	32.0%	-	-	5.0%	
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	12,903	8,774	32.0%	900	855	5.0%	
Y484	Folder Inserters Production	36K Cutter- Pinless	148,387	100,903	32.0%	10,350	9,833	5.0%	
Y485	Folder Inserters Production	25K Cutter- Pinless	106,452	72,387	32.0%	7,425	7,054	5.0%	
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	16,129	10,968	32.0%	-	-	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	16,129	10,968	32.0%	-	-	5.0%	
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	16,129	10,968	32.0%	-	-	5.0%	
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	16,129	10,968	32.0%	-	-	5.0%	
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%	
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	5,806	3,948	32.0%	405	385	5.0%	
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470-Y472)	5,806	3,948	32.0%	405	385	5.0%	
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	61,516	41,831	32.0%	4,291	4,076	5.0%	
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	25,742	17,505	32.0%	1,795	1,705	5.0%	
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	25,743	17,505	32.0%	1,795	1,705	5.0%	
Y49B	Folder Inserters Production	OES Offset Kit	11,381	7,739	32.0%	794	754	5.0%	
Y49D	Folder Inserters Production	In Line OES	36,516	24,831	32.0%	2,800	2,660	5.0%	
Y49E	Folder Inserters Production	Privacy Guard MPS	35,655	24,246	32.0%	2,487	2,363	5.0%	
Y49H	Folder Inserters Production	Light Table - US	323	219	32.0%	25	24	5.0%	
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	6,452	4,387	32.0%	500	475	5.0%	
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	6,452	4,387	32.0%	500	475	5.0%	
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	52,258	35,535	32.0%	3,645	3,463	5.0%	
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	3,600	2,448	32.0%	251	239	5.0%	
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	4,012	2,728	32.0%	311	295	5.0%	
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	7,131	4,849	32.0%	553	525	5.0%	
Y4TC	Folder Inserters Production	Stand Alone Trim Chopper	18,452	12,547	32.0%	1,788	1,699	5.0%	
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	106,323	72,299	32.0%	8,240	7,828	5.0%	
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	112,903	76,774	32.0%	8,750	8,313	5.0%	
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	136,258	92,655	32.0%	10,560	10,032	5.0%	
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	141,677	96,341	32.0%	10,980	10,431	5.0%	
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	145,419	98,885	32.0%	11,270	10,707	5.0%	
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	165,290	112,397	32.0%	12,810	12,170	5.0%	
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	168,774	114,766	32.0%	13,080	12,426	5.0%	



Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	186,839	127,050	32.0%	14,480	13,756	5.0%	
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	204,774	139,246	32.0%	15,870	15,077	5.0%	
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	212,000	144,160	32.0%	16,430	15,609	5.0%	
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	236,258	160,655	32.0%	18,310	17,395	5.0%	
Y540	Folder Inserters Production	Mail Stream Merge Module	196,774	133,806	32.0%	15,250	14,488	5.0%	
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	5,032	3,422	32.0%	351	333	5.0%	
Y554	Folder Inserters Production	MPS Friction Feeder	14,839	10,090	32.0%	1,150	1,093	5.0%	
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	14,839	10,090	32.0%	1,563	1,485	5.0%	
Y557	Folder Inserters Production	MPS Rotary Feeder	20,000	13,600	32.0%	1,550	1,473	5.0%	
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	383,419	260,725	32.0%	29,715	28,229	5.0%	
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	512,452	348,467	32.0%	39,715	37,729	5.0%	
Y572	Folder Inserters Production	6 Stage Buffer	57,935	39,396	32.0%	4,041	3,839	5.0%	
Y574	Folder Inserters Production	TnT MPS	105,161	71,510	32.0%	7,335	6,968	5.0%	
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	3,562	2,422	32.0%	248	236	5.0%	
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5.0%	
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	5,806	3,948	32.0%	405	385	5.0%	
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	5,806	3,948	32.0%	405	385	5.0%	
Y584	Folder Inserters Production	Touchscreen Monitor - Field	3,871	2,632	32.0%	270	257	5.0%	
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	28,387	19,303	32.0%	1,980	1,881	5.0%	
Y703	Folder Inserters Production	Infinity - VS Module	17,419	11,845	32.0%	1,215	1,154	5.0%	
Y734	Folder Inserters Production	Edge Marker, Top One Color	11,381	7,739	32.0%	794	754	5.0%	
Y735	Folder Inserters Production	Edge Marker, Top Second Color	11,381	7,739	32.0%	794	754	5.0%	
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	8,387	5,703	32.0%	585	556	5.0%	
Y941	Folder Inserters Production	Flats & Letters Stacker	4,839	3,290	32.0%	400	380	5.0%	
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	4,252	2,891	32.0%	216	205	5.0%	
Y9D0	Folder Inserters Production	Companion Base System	113,554	77,216	32.0%	11,113	10,557	5.0%	

Folder/Inserters, Production	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y9MB	Folder Inserters Production	HCSF MBSC	7,054	4,797	32.0%	515	489	5.0%	
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	1,929	1,312	32.0%	156	148	5.0%	
ZX01	Folder Inserters Production	Short footprint Turn Over	14,840	10,091	32.0%	1,075	1,021	5.0%	
ZX02	Folder Inserters Production	Privacy Guard FPS SD	35,655	24,246	32.0%	2,487	2,363	5.0%	
ZX05	Folder Inserters Production	Servo Front Table	-	-		3,600	3,420	5.0%	
ZX07	Folder Inserters Production	Belt Turnover MSE	22,581	15,355	32.0%	1,375	1,306	5.0%	
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	6,129	4,168	32.0%	428	406	5.0%	
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	6,129	4,168	32.0%	428	406	5.0%	
ZX10	Folder Inserters Production	Forceflex Feeder 14"	6,710	4,563	32.0%	520	494	5.0%	
ZX11	Folder Inserters Production	Forceflex Feeder 20"	8,581	5,835	32.0%	665	632	5.0%	
ZX1C	Folder Inserters Production	Air Compressor	3,626	2,466	32.0%	253	240	5.0%	
ZX23	Folder Inserters Production	No Changeover Module	15,484	10,529	32.0%	1,200	1,140	5.0%	
ZX25	Folder Inserters Production	12k speed upgrade	12,903	8,774	32.0%	1,000	950	5.0%	
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%	
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	125,161	85,110	32.0%	12,272	11,658	5.0%	
ZX50	Folder Inserters Production	Modular Friction Feeder	9,032	6,142	32.0%	700	665	5.0%	
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	4,516	3,071	32.0%	350	333	5.0%	
ZX55	Folder Inserters Production	Modular Rotary Feeder	15,484	10,529	32.0%	1,200	1,140	5.0%	
ZX5A	Folder Inserters Production	MB Scan Friction Fdr-Top	5,032	3,422	32.0%	351	333	5.0%	
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	5,032	3,422	32.0%	351	333	5.0%	
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	5,032	3,422	32.0%	351	333	5.0%	
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	109,032	74,142	32.0%	7,605	7,225	5.0%	
ZXB1	Folder Inserters Production	MSE Buffer	36,310	24,691	32.0%	2,533	2,406	5.0%	
ZXB2	Folder Inserters Production	MSE Buffer with TnT	85,806	58,348	32.0%	5,985	5,686	5.0%	
ZXEM	Folder Inserters Production	Edge marker	11,381	7,739	32.0%	794	754	5.0%	
ZXEX	Folder Inserters Production	2nd Edge marker	11,381	7,739	32.0%	794	754	5.0%	
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	244,516	166,271	32.0%	18,950	18,003	5.0%	
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	239,355	162,761	32.0%	18,550	17,623	5.0%	
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	253,548	172,413	32.0%	19,650	18,668	5.0%	
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	293,548	199,613	32.0%	22,750	21,613	5.0%	

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	270,323	183,819	32.0%	20,950	19,903	5.0%	
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	265,161	180,310	32.0%	20,550	19,523	5.0%	
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	279,355	189,961	32.0%	21,650	20,568	5.0%	
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	319,355	217,161	32.0%	24,750	23,513	5.0%	
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	214,839	146,090	32.0%	16,650	15,818	5.0%	
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	209,677	142,581	32.0%	16,250	15,438	5.0%	
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	223,871	152,232	32.0%	17,350	16,483	5.0%	
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	263,871	179,432	32.0%	20,450	19,428	5.0%	
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	240,645	163,639	32.0%	18,650	17,718	5.0%	
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	235,484	160,129	32.0%	18,250	17,338	5.0%	
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	249,677	169,781	32.0%	19,350	18,383	5.0%	
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	289,677	196,981	32.0%	22,450	21,328	5.0%	
ZXM9	Folder Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	255,484	173,729	32.0%	13,200	12,540	5.0%	
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	179,355	121,961	32.0%	9,550	9,073	5.0%	
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	187,097	127,226	32.0%	9,850	9,358	5.0%	
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	194,839	132,490	32.0%	10,550	10,023	5.0%	
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	206,452	140,387	32.0%	10,850	10,308	5.0%	
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	214,194	145,652	32.0%	11,200	10,640	5.0%	
ZXMM	Folder Inserters Production	MSE 12 - 18 Station Chassis	269,677	183,380	32.0%	12,650	12,018	5.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EFOY	Software License Subscription	SFW ENT CORE	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFOZ	Software License Subscription	SFW ENT CORE UPG	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA0	Software License Subscription	FlexServer Base	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFA1	Software License Subscription	Flex JESConnect for JES2	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA2	Software License Subscription	Flex JESConnect for JES3	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EFA3	Software License Subscription	OPS-DT for Unix (per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA4	Software License Subscription	OPS-DT for Windows (Per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA5	Software License Subscription	Window Print Driver (per Site)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA6	Software License Subscription	FlexServer Peer to Peer Module	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA7	Software License Subscription	SFW ENT AES ENCRYPTN SUPT	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFA8	Software License Subscription	Flex PS,PCL, and PDF Output	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFA9	Software License Subscription	FTP Module Output Manager	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EFAA	Software License Subscription	SFW ENT IMPACT PRT OUTPUT	\$ 12,903.00	\$ 10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAB	Software License Subscription	SFW ENT FICHE OUTPUT	\$ 12,903.00	\$ 10,839.00	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAc	Software License Subscription	Flex Xerox Output for EPS	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFAc	Software License Subscription	SFW ENT CLIENT 1ST PDL	\$ 32,258.00	\$ 27,097.00	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EFAE	Software License Subscription	SFW ENT CLIENT ADDL PDLS	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EFAF	Software License Subscription	FlexServer Test System	\$ -	\$ -	16.0%	\$ -	\$ -	25.0%	
EFAg	Software License Subscription	Flex Band A Output	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EFAH	Software License Subscription	Flex Band B Output	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EFAJ	Software License Subscription	Flex Band C Output	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAK	Software License Subscription	Flex Band D Output	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFAc	Software License Subscription	Flex Band D Color Output	\$ 25,419.35	\$ 21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EFAc	Software License Subscription	Flex Band E Output	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EFAc	Software License Subscription	Flex Band E Color Output	\$ 50,322.58	\$ 42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EFAc	Software License Subscription	Flex IPDS - Band F Output	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EFAc	Software License Subscription	Flex Band F Color Output	\$ 72,258.06	\$ 60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EFAc	Software License Subscription	Flex IJPDS - Band A Output	\$ 33,548.39	\$ 28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EFAc	Software License Subscription	Flex IJPDS - Band B Output	\$ 54,193.55	\$ 45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EFAc	Software License Subscription	Flex IJPDS - Band C Output	\$ 73,548.39	\$ 61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EFAc	Software License Subscription	Flex IJPDS - Band D Output	\$ 94,838.71	\$ 79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EFAc	Software License Subscription	Flex Metacode - Online Output	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAc	Software License Subscription	Flex Metacode - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex PS - Band B Color Out	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EFAc	Software License Subscription	Flex PS - Band C Color Out	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EFAc	Software License Subscription	Flex PS - Out to other hosts	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex PCL - Out to other hosts	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex AFPDS output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex TIFF output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex PDF Output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFAc	Software License Subscription	Flex PDF Security UPGRADE	\$ 11,096.77	\$ 9,321.29	16.0%	\$ 1,720.00	\$ 1,290.00	25.0%	
EFAc	Software License Subscription	Flex KCMS ICC Profile Support	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	

Production Software, License Subscription

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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EFB7	Software License Subscription	Flex IJPDS MICR Font Support	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EFB8	Software License Subscription	Flex Xerox Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFB9	Software License Subscription	Flex AFPDS Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBA	Software License Subscription	Flex PostScript Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBB	Software License Subscription	Flex PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBC	Software License Subscription	Flex New PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBD	Software License Subscription	Flex PCL Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EFBE	Software License Subscription	FlexServer 2009 Core	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EFBM	Software License Subscription	SFW AES 128-bit encryption Receiver	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EFBN	Software License Subscription	SFW AES 128-bit encryption Sender	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EM00	Software License Subscription	POWEREDGE 2950 III STANDA	\$ 14,194.00	\$ 11,923.00	16.0%	\$ 2,204.00	\$ 1,653.00	25.0%	
EM01	Software License Subscription	POWEREDGE R200	\$ 5,806.00	\$ 4,877.00	16.0%	\$ 900.00	\$ 675.00	25.0%	
EM02	Software License Subscription	POWEREDGE T300 TOWER OM	\$ 5,290.00	\$ 4,444.00	16.0%	\$ 820.00	\$ 615.00	25.0%	
EM03	Software License Subscription	POWEREDGE T300 TOWER DFW	\$ 13,290.00	\$ 11,164.00	16.0%	\$ 2,060.00	\$ 1,545.00	25.0%	
EM04	Software License Subscription	POWEREDGE 2950 III SAN03	\$ 11,226.00	\$ 9,430.00	16.0%	\$ 1,740.00	\$ 1,305.00	25.0%	
EM05	Software License Subscription	SUNFIRE T2000 W/SOLARIS10	\$ 24,387.00	\$ 20,485.00	16.0%	\$ 3,780.00	\$ 2,835.00	25.0%	
EM06	Software License Subscription	SUNFIRE T1000 W/SOLARIS10	\$ 5,161.00	\$ 4,335.00	16.0%	\$ 800.00	\$ 600.00	25.0%	
EM07	Software License Subscription	BASE DFWORKS SERVER PKG	\$ 14,194.00	\$ 11,923.00	16.0%	\$ 2,200.00	\$ 1,650.00	25.0%	
EM08	Software License Subscription	STANDARD DFWORKS SVR PKG	\$ 36,129.00	\$ 30,348.00	16.0%	\$ 5,600.00	\$ 4,200.00	25.0%	
EM09	Software License Subscription	POWERSHIELD MD3000I	\$ 24,903.00	\$ 20,919.00	16.0%	\$ 3,860.00	\$ 2,895.00	25.0%	
EM0A	Software License Subscription	POWERSHIELD MD1000	\$ 20,129.00	\$ 16,908.00	16.0%	\$ 3,120.00	\$ 2,340.00	25.0%	
EM0B	Software License Subscription	INDIVIDUAL 300GB HARD DRI	\$ 774.00	\$ 650.00	16.0%	\$ 120.00	\$ 90.00	25.0%	
EM0C	Software License Subscription	POWERCONNECT 5424	\$ 2,452.00	\$ 2,060.00	16.0%	\$ 380.00	\$ 285.00	25.0%	
EM0D	Software License Subscription	POWEREDGE 4210 RACK	\$ 4,129.00	\$ 3,468.00	16.0%	\$ 640.00	\$ 480.00	25.0%	
EM0E	Software License Subscription	POWEREDGE 4210 RACK W/UPS	\$ 8,774.00	\$ 7,370.00	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM0F	Software License Subscription	POWEREDGE 2160AS KVM SWIT	\$ 2,839.00	\$ 2,385.00	16.0%	\$ 440.00	\$ 330.00	25.0%	
EM0G	Software License Subscription	POWERCONNECT 2724 24 PORT	\$ 413.00	\$ 347.00	16.0%	\$ 64.00	\$ 48.00	25.0%	
EM0H	Software License Subscription	1708FP FLAT PANEL MONITOR	\$ 323.00	\$ 271.00	16.1%	\$ 50.00	\$ 37.50	25.0%	
EM0J	Software License Subscription	KEYBOARD USB BLACK	\$ 26.00	\$ 21.84	16.0%	\$ -	\$ -		
EM0K	Software License Subscription	USB 2BUTTON OPTICAL MOUSE	\$ 26.00	\$ 21.84	16.0%	\$ -	\$ -		
EM0L	Software License Subscription	SMART-UPS 1500VA -2U-120V	\$ 1,097.00	\$ 921.00	16.0%	\$ 170.00	\$ 127.50	25.0%	
EM0M	Software License Subscription	2-PORT USB KVM SWITCH	\$ 52.00	\$ 43.68	16.0%	\$ -	\$ -		
EM0N	Software License Subscription	COMPUTER ASSOC ETRUST	\$ 65.00	\$ 54.60	16.0%	\$ -	\$ -		
EM0O	Software License Subscription	POWEREDGE T300 TOWER OM	\$ 14,516.00	\$ 12,193.00	16.0%	\$ 2,250.00	\$ 1,687.50	25.0%	
EM0V	Software License Subscription	STANDALONE W/SERVER 2003	\$ 18,065.00	\$ 15,175.00	16.0%	\$ 2,800.00	\$ 2,100.00	25.0%	
EM0W	Software License Subscription	SAN W/SERVER 2003	\$ 15,161.00	\$ 12,735.00	16.0%	\$ 2,350.00	\$ 1,762.50	25.0%	
EM0X	Software License Subscription	SUN T5120 4-CORE SOLARIS	\$ 24,323.00	\$ 20,431.00	16.0%	\$ 3,770.00	\$ 2,827.50	25.0%	
EM0Y	Software License Subscription	SUN T5120 8-CORE SOLARIS	\$ 43,226.00	\$ 36,310.00	16.0%	\$ 6,700.00	\$ 5,025.00	25.0%	
EM10	Software License Subscription	SFW VIP STANDALONE SERVER	\$ 15,484.00	\$ 13,007.00	16.0%	\$ 2,400.00	\$ 1,800.00	25.0%	
EM11	Software License Subscription	VIP JESConnect for JES2	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM12	Software License Subscription	VIP JESConnect for JES3	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM13	Software License Subscription	RESConnect for JESConnect	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	

Production Software, License Subscription

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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM14	Software License Subscription	RESConnect for other	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM15	Software License Subscription	VIP Connect Host Download	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EM16	Software License Subscription	SFW MGR SCSI TAPE/SERVER	\$ 3,871.00	\$ 3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM17	Software License Subscription	SFW MGR 3211 CHL/ESCON IN	\$ 3,871.00	\$ 3,252.00	16.0%	\$ 600.00	\$ 450.00	25.0%	
EM18	Software License Subscription	SFW MGR BARR 3211 CHL IN	\$ 9,419.00	\$ 7,912.00	16.0%	\$ 1,460.00	\$ 1,095.00	25.0%	
EM19	Software License Subscription	SFW VIP BARR 3211 CHL OUT	\$ 6,710.00	\$ 5,636.00	16.0%	\$ 1,040.00	\$ 780.00	25.0%	
EM1A	Software License Subscription	SFW MGR BARR ESCON CHL IN	\$ 19,355.00	\$ 16,258.00	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM1B	Software License Subscription	Xerox (LCDS/Metacode) Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1C	Software License Subscription	AFP Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1D	Software License Subscription	PostScript (level 2) Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1E	Software License Subscription	PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1F	Software License Subscription	New PDF Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1G	Software License Subscription	PCL Input	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM1H	Software License Subscription	VIP Remote GUI	\$ 4,258.06	\$ 3,576.77	16.0%	\$ 660.00	\$ 495.00	25.0%	
EM1J	Software License Subscription	Advanced Indexing	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1K	Software License Subscription	Kodak CMS using ICC Profiles	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1L	Software License Subscription	JPDS MICR Font Support	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM1M	Software License Subscription	VIP Proofing Station	\$ 10,967.74	\$ 9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%	
EM1N	Software License Subscription	VIP Proofing Station UPGRADE	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
EM1P	Software License Subscription	VIP Automated Reprint Manager	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM1R	Software License Subscription	VIP Standby License	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM20	Software License Subscription	VIP IPDS - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM21	Software License Subscription	VIP IPDS - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM22	Software License Subscription	VIP IPDS - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM23	Software License Subscription	VIP IPDS - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EM24	Software License Subscription	VIP IPDS - Band D Color	\$ 25,419.35	\$ 21,352.26	16.0%	\$ 3,940.00	\$ 2,955.00	25.0%	
EM25	Software License Subscription	VIP IPDS - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM26	Software License Subscription	VIP IPDS - Band E Color	\$ 50,322.58	\$ 42,270.97	16.0%	\$ 7,800.00	\$ 5,850.00	25.0%	
EM27	Software License Subscription	VIP IPDS - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM28	Software License Subscription	VIP IPDS - Band F Color	\$ 72,258.06	\$ 60,696.77	16.0%	\$ 11,200.00	\$ 8,400.00	25.0%	
EM29	Software License Subscription	VIP IJPDS - Band A	\$ 33,548.39	\$ 28,180.65	16.0%	\$ 5,200.00	\$ 3,900.00	25.0%	
EM2A	Software License Subscription	VIP IJPDS - Band B	\$ 54,193.55	\$ 45,522.58	16.0%	\$ 8,400.00	\$ 6,300.00	25.0%	
EM2B	Software License Subscription	VIP IJPDS - Band C	\$ 73,548.39	\$ 61,780.65	16.0%	\$ 11,400.00	\$ 8,550.00	25.0%	
EM2C	Software License Subscription	VIP IJPDS - Band D	\$ 94,838.71	\$ 79,664.52	16.0%	\$ 14,700.00	\$ 11,025.00	25.0%	
EM2D	Software License Subscription	VIP Metacode - Online	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2E	Software License Subscription	VIP Metacode - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2F	Software License Subscription	VIP PS - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM2G	Software License Subscription	VIP PS - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2H	Software License Subscription	VIP PS - Band B Color	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2J	Software License Subscription	VIP PS - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2K	Software License Subscription	VIP PS - Band C Color	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2L	Software License Subscription	VIP PS - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM2M	Software License Subscription	VIP PS - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM2N	Software License Subscription	VIP PS - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM2P	Software License Subscription	VIP PS - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2R	Software License Subscription	VIP PCL - Band A	\$ 3,354.84	\$ 2,818.06	16.0%	\$ 520.00	\$ 390.00	25.0%	
EM2S	Software License Subscription	VIP PCL - Band B	\$ 8,774.19	\$ 7,370.32	16.0%	\$ 1,360.00	\$ 1,020.00	25.0%	
EM2T	Software License Subscription	VIP PCL - Band C	\$ 13,548.39	\$ 11,380.65	16.0%	\$ 2,100.00	\$ 1,575.00	25.0%	
EM2U	Software License Subscription	VIP PCL - Band D	\$ 20,258.06	\$ 17,016.77	16.0%	\$ 3,140.00	\$ 2,355.00	25.0%	
EM2V	Software License Subscription	VIP PCL - Band E	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
EM2W	Software License Subscription	VIP PCL - Band F	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM2X	Software License Subscription	VIP PCL - Other	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2Y	Software License Subscription	VIP AFPDS output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM2Z	Software License Subscription	VIP TIFF output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM30	Software License Subscription	VIP PDF Output	\$ 21,935.48	\$ 18,425.81	16.0%	\$ 3,400.00	\$ 2,550.00	25.0%	
EM31	Software License Subscription	VIP PDF Security UPGRADE	\$ 11,096.77	\$ 9,321.29	16.0%	\$ 1,720.00	\$ 1,290.00	25.0%	
EM32	Software License Subscription	SFW CMS ICC SUPPORT	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM33	Software License Subscription	VIP JPDMS MICR Font Support	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM3Y	Software License Subscription	SFW MGR CORE	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM3Z	Software License Subscription	SFW MGR CORE UPG	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM40	Software License Subscription	SFW VDE CORE SYSTEM	\$ 15,484.00	\$ 13,007.00	16.0%	\$ 2,400.00	\$ 1,800.00	25.0%	
EM41	Software License Subscription	AFP In - AFP Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM42	Software License Subscription	Metacode In - Metacode Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM43	Software License Subscription	PCL In - PCL Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM44	Software License Subscription	PostScript In - PostScript Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM45	Software License Subscription	PDF In - PDF Out	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM46	Software License Subscription	VDE Add	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM47	Software License Subscription	VDE Advanced Indexing	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM48	Software License Subscription	VDE Barcode	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM49	Software License Subscription	VDE Calculate	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4A	Software License Subscription	VDE Color	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4B	Software License Subscription	VDE Delete	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4C	Software License Subscription	VDE Disk	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4D	Software License Subscription	VDE IMB	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4E	Software License Subscription	VDE Output Device Control	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4F	Software License Subscription	VDE Page Control	\$ 10,645.16	\$ 8,941.94	16.0%	\$ 1,650.00	\$ 1,237.50	25.0%	
EM4G	Software License Subscription	VDE Insert	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4H	Software License Subscription	SFW 1.1 MR ACT BUNDLE	\$ 67,097.00	\$ 56,361.00	16.0%	\$ 10,400.00	\$ 7,800.00	25.0%	
EM4J	Software License Subscription	SFW 2.0 M ACT BUNDLE	\$ 114,839.00	\$ 96,465.00	16.0%	\$ 17,800.00	\$ 13,350.00	25.0%	
EM4K	Software License Subscription	VDE Merge and Switch	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4L	Software License Subscription	VDE Split	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4M	Software License Subscription	VDE XML	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
EM4N	Software License Subscription	VDE Editor	\$ 10,967.74	\$ 9,212.90	16.0%	\$ 1,700.00	\$ 1,275.00	25.0%	
EM4P	Software License Subscription	Additional VDE Editor	\$ 1,935.48	\$ 1,625.81	16.0%	\$ 300.00	\$ 225.00	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM4R	Software License Subscription	Basic VDE Bundle - Entry	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4S	Software License Subscription	Basic VDE Bundle - Base	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM4T	Software License Subscription	Basic VDE Bundle - Standard	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 8,000.00	\$ 6,000.00	25.0%	
EM4U	Software License Subscription	Basic VDE Bundle - Large	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM4V	Software License Subscription	VDE Barcode Bundle - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM4W	Software License Subscription	VDE Barcode Bundle - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM4X	Software License Subscription	VDE Barcode Bundle - Standard	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4Y	Software License Subscription	VDE Barcode Bundle - Large	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM4Z	Software License Subscription	VDE Control Bundle - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM50	Software License Subscription	PIW Barcode - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM51	Software License Subscription	PIW Barcode - Standard	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM52	Software License Subscription	PIW Barcode - Enterprise	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM53	Software License Subscription	PIW IMB - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM54	Software License Subscription	PIW IMB - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM55	Software License Subscription	PIW IMB - Enterprise	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM56	Software License Subscription	PIW Integrity Solution - Base	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 2,000.00	\$ 1,500.00	25.0%	
EM57	Software License Subscription	PIW Integrity Solution - Std	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM58	Software License Subscription	PIW Integrity Solution - Ent	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM59	Software License Subscription	PIW Offset Shell - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5A	Software License Subscription	PIW Offset Shell - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5B	Software License Subscription	PIW Offset Shell - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5C	Software License Subscription	PIW RedTag Solution - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5D	Software License Subscription	PIW RedTag Solution - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5E	Software License Subscription	PIW RedTag Solution - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5F	Software License Subscription	PIW TransPromo Local - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5G	Software License Subscription	PIW TransPromo Local - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5H	Software License Subscription	PIW TransPromo Local - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5J	Software License Subscription	PIW TransPromo Integ - Base	\$ 38,709.68	\$ 32,516.13	16.0%	\$ 6,000.00	\$ 4,500.00	25.0%	
EM5K	Software License Subscription	PIW TransPromo Integ - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM5L	Software License Subscription	PIW TransPromo Integ - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM5M	Software License Subscription	PIW Barcode - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5N	Software License Subscription	PIW IMB - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5P	Software License Subscription	PIW Integrity Solution - Entry	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM5R	Software License Subscription	PIW Offset Shell - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5S	Software License Subscription	PIW RedTag Solution - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5T	Software License Subscription	PIW TransPromo Local - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5U	Software License Subscription	PIW TransPromo Integ - Entry	\$ 22,580.65	\$ 18,967.74	16.0%	\$ 3,500.00	\$ 2,625.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL ENTRY	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL STD	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM5W	Software License Subscription	SFW ENH BASIC BNDL LARGE	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	



Production Software, License Subscription

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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM5X	Software License Subscription	SFW ENH BASIC BNDL BASE	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM5Z	Software License Subscription	SFW ENH BNDL LARGE	\$ 64,516.00	\$ 54,193.00	16.0%	\$ 9,000.00	\$ 6,750.00	25.0%	
EM60	Software License Subscription	VIP AFPDS In, AFPDS Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM61	Software License Subscription	VIP AFPDS In, AFPDS Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM62	Software License Subscription	VIP AFPDS In, AFPDS Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM63	Software License Subscription	VIP Metacode In, Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM64	Software License Subscription	VIP Metacode In, Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM65	Software License Subscription	VIP Metacode In, Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM66	Software License Subscription	VIP PCL In, PCL Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM67	Software License Subscription	VIP PCL In, PCL Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM68	Software License Subscription	VIP PCL In, PCL Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM69	Software License Subscription	VIP PS In, PS Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM6A	Software License Subscription	VIP PS In, PS Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM6B	Software License Subscription	VIP PS In, PS Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM6C	Software License Subscription	VIP PDF In, PDF Out - Base	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
EM6D	Software License Subscription	VIP PDF In, PDF Out - Std	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 10,000.00	\$ 7,500.00	25.0%	
EM6E	Software License Subscription	VIP PDF In, PDF Out - Ent	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 15,000.00	\$ 11,250.00	25.0%	
EM6F	Software License Subscription	VIP AFPDS In, AFPDS Out -Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6G	Software License Subscription	VIP Metacode In, Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6H	Software License Subscription	VIP PCL In, PCL Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6J	Software License Subscription	VIP PS In, PS Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6K	Software License Subscription	VIP PDF In, PDF Out - Entry	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM6W	Software License Subscription	SFW ENH BASIC BNDL ENTRY UPG	\$ 9,677.42	\$ 8,129.03	16.0%	\$ 1,500.00	\$ 1,125.00	25.0%	
EM6X	Software License Subscription	SFW ENH BNDL BASE UPGRD	\$ 13,548.00	\$ 11,380.00	16.0%	\$ -	\$ -		
EM6Z	Software License Subscription	SFW ENH BNDL LARGE UPGRD	\$ 19,355.00	\$ 16,258.00	16.0%	\$ -	\$ -		
EM73	Software License Subscription	SCRIPTING	\$ 2,581.00	\$ 2,168.00	16.0%	\$ -	\$ -		
EM80	Software License Subscription	VDE Control Bundle - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM81	Software License Subscription	VDE Control Bundle - Standard	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM82	Software License Subscription	VDE Control Bundle - Large	\$ 45,161.29	\$ 37,935.48	16.0%	\$ 7,000.00	\$ 5,250.00	25.0%	
EM83	Software License Subscription	VDE MERGE - Entry	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM84	Software License Subscription	VDE MERGE - Base	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM85	Software License Subscription	VDE MERGE - Standard	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM86	Software License Subscription	VDE MERGE - Large	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM87	Software License Subscription	VDE SPLIT - Entry	\$ 16,129.03	\$ 13,548.39	16.0%	\$ 2,500.00	\$ 1,875.00	25.0%	
EM88	Software License Subscription	VDE SPLIT - Base	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM89	Software License Subscription	VDE SPLIT - Standard	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
EM8A	Software License Subscription	VDE SPLIT - Large	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 4,000.00	\$ 3,000.00	25.0%	
EM8B	Software License Subscription	SFW VDE DETECT	\$ 10,645.00	\$ 8,942.00	16.0%	\$ 1,650.00	\$ 1,238.00	25.0%	
EM8C	Software License Subscription	SFW VDE XTRACT BARCD DATA	\$ 10,645.00	\$ 8,942.00	16.0%	\$ 1,650.00	\$ 1,238.00	25.0%	
EMM0	Software License Subscription	OFMA Low/10K Pages	\$ 967.74	\$ 812.90	16.0%	\$ -	\$ -	25.0%	
EMM1	Software License Subscription	OFMA Med/10K Pages	\$ 580.65	\$ 487.74	16.0%	\$ -	\$ -	25.0%	

Production Software, License Subscription

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Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
Maintenance	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
EMM2	Software License Subscription	OFMA High/10K Pages	\$ 296.77	\$ 249.29	16.0%	\$ -	\$ -	25.0%	
EMMA	Software License Subscription	OFMA Low/10K Pieces	\$ 1,741.94	\$ 1,463.23	16.0%	\$ -	\$ -	25.0%	
EMMB	Software License Subscription	OFMA Med/10K Pieces	\$ 1,045.16	\$ 877.94	16.0%	\$ -	\$ -	25.0%	
EMMC	Software License Subscription	OFMA High/10K Pieces	\$ 516.13	\$ 433.55	16.0%	\$ -	\$ -	25.0%	
EMMY	Software License Subscription	OFMA Actual/10K Pages	\$ 1,458.06	\$ 1,224.77	16.0%	\$ -	\$ -	25.0%	
EMMZ	Software License Subscription	OFMA Actual/10K Pieces	\$ 2,606.45	\$ 2,189.42	16.0%	\$ -	\$ -	25.0%	
R771	Folder Inserters Production	Accounting Integr Kit -1 Meter	\$ 632.26	\$ 531.10	16.0%	\$ -	\$ -	25.0%	
R772	Folder Inserters Production	Accounting Integr Kit -2 Meter	\$ 709.68	\$ 596.13	16.0%	\$ -	\$ -	25.0%	
R773	Folder Inserters Production	Accounting Integr Kit -3 Meter	\$ 774.19	\$ 650.32	16.0%	\$ -	\$ -	25.0%	
R774	Folder Inserters Production	Funds Refill Kit - 1 DM1000, Shared Netw	\$ 632.26	\$ 531.10	16.0%	\$ -	\$ -	25.0%	
RD04	Software License Subscription	DC MCS Printer Integration SW	\$ 27,354.84	\$ 22,978.06	16.0%	\$ 3,180.00	\$ 2,385.00	25.0%	n/a
RD12	Software License Subscription	Smartscan Barcode Scan SW	\$ 15,483.87	\$ 13,006.45	16.0%	\$ 1,800.00	\$ 1,350.00	25.0%	n/a
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 4,400.00	\$ 3,300.00	25.0%	
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$ 19,354.84	\$ 16,258.06	16.0%	\$ 3,000.00	\$ 2,250.00	25.0%	
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$ 32,258.06	\$ 27,096.77	16.0%	\$ 5,000.00	\$ 3,750.00	25.0%	
RD60	Software License Subscription	Direct Reports w-Meter Report SW	\$ 7,122.58	\$ 5,982.97	16.0%	\$ 828.00	\$ 621.00	25.0%	n/a
RD62	Software License Subscription	DC Workstation Base SW	\$ 6,838.71	\$ 5,744.52	16.0%	\$ 795.00	\$ 596.25	25.0%	n/a
RD63	Software License Subscription	Auto Re-Synchronization SW	\$ 40,645.16	\$ 34,141.94	16.0%	\$ 4,725.00	\$ 3,543.75	25.0%	n/a
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	\$ 11,741.94	\$ 9,863.23	16.0%	\$ 1,365.00	\$ 1,023.75	25.0%	n/a
RD67	Software License Subscription	Application Support - Factory	\$ 2,322.58	\$ 1,950.97	16.0%	\$ -	\$ -	25.0%	n/a
RD68	Software License Subscription	Prioritized Select SW	\$ 22,193.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD69	Software License Subscription	Outsort On Account Number SW	\$ 11,032.26	\$ 9,267.10	16.0%	\$ 1,282.50	\$ 961.88	25.0%	n/a
RD6A	Software License Subscription	Camera Scan Kit--Output (Cognex - 9MM Lens)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6B	Software License Subscription	Camera Scan Kit--Output (Cognex - 6MM Lens)	\$ 12,903.23	\$ 10,838.71	16.0%	\$ 1,080.00	\$ 810.00	25.0%	n/a
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	\$ 25,800.00	\$ 21,672.00	16.0%	\$ 1,999.50	\$ 1,499.63	25.0%	n/a
RD6S	Software License Subscription	Integrity Report Tool	\$ 7,193.55	\$ 6,042.58	16.0%	\$ -	\$ -	25.0%	n/a
RD70	Software License Subscription	Insert Verification Software	\$ 7,806.45	\$ 6,557.42	16.0%	\$ 907.50	\$ 680.63	25.0%	n/a
RD71	Software License Subscription	Weight Verification Software	\$ 21,419.35	\$ 17,992.26	16.0%	\$ 2,490.00	\$ 1,867.50	25.0%	n/a
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$ 22,193.55	\$ 18,642.58	16.0%	\$ 2,580.00	\$ 1,935.00	25.0%	n/a
RD73	Software License Subscription	Resettable Meter Control SW	\$ 7,161.29	\$ 6,015.48	16.0%	\$ 832.50	\$ 624.38	25.0%	n/a
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	n/a
RD80	Software License Subscription	Mastertrack High Integrity SW	\$ 34,193.55	\$ 28,722.58	16.0%	\$ 3,975.00	\$ 2,981.25	25.0%	n/a
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	\$ 6,451.61	\$ 5,419.35	16.0%	\$ 1,000.00	\$ 750.00	25.0%	
RD90	Software License Subscription	Remote Service Access unit	\$ 1,406.45	\$ 1,181.42	16.0%	\$ 163.50	\$ 122.63	25.0%	
RD95	Software License Subscription	Output Scanning-DC Screen	\$ 10,838.71	\$ 9,104.52	16.0%	\$ 1,260.00	\$ 945.00	25.0%	
RD9A	Software License Subscription	Auto Job Setup	\$ 3,483.87	\$ 2,926.45	16.0%	\$ 405.00	\$ 303.75	25.0%	
RDB1	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-1 meter	\$ 967.74	\$ 812.90	16.0%	\$ -	\$ -	25.0%	
RDB2	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-2 meters	\$ 1,161.29	\$ 975.48	16.0%	\$ -	\$ -	25.0%	
RDB3	Folder Inserters Production	MSM to Infinity Mtr Conn. Kit-3 meters	\$ 1,290.32	\$ 1,083.87	16.0%	\$ -	\$ -	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
RDBV	Folder Inserters Production	DFWorks Base Server Pkg	\$ 24,129.03	\$ 20,268.39	16.0%	\$ 2,805.00	\$ 2,103.75	25.0%	
RDEV	Folder Inserters Production	DFWorks Ent Server Pkg	\$ 82,580.65	\$ 69,367.74	16.0%	\$ 8,775.00	\$ 6,581.25	25.0%	
RDG1	Folder Inserters Production	DFWorks Base Server	\$ 17,419.35	\$ 14,632.26	16.0%	\$ 2,025.00	\$ 1,518.75	25.0%	
RDG2	Folder Inserters Production	DFWorks Std Server	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,300.00	\$ 2,475.00	25.0%	
RDGE	Folder Inserters Production	DFWorks Ent Server	\$ 54,193.55	\$ 45,522.58	16.0%	\$ 6,300.00	\$ 4,725.00	25.0%	
RDM1	Folder Inserters Production	MSM - 1 meter(ISC-Competitive)	\$ 9,548.39	\$ 8,020.65	16.0%	\$ 1,110.00	\$ 832.50	25.0%	
RDM2	Folder Inserters Production	MSM for 2 meters inserter	\$ 10,193.55	\$ 8,562.58	16.0%	\$ 1,185.00	\$ 888.75	25.0%	
RDM3	Folder Inserters Production	MSM for 3 meters inserter	\$ 13,935.48	\$ 11,705.81	16.0%	\$ 1,620.00	\$ 1,215.00	25.0%	
RDM6	Folder Inserters Production	MSM for DM series mailing mach. connectivity	\$ 8,645.16	\$ 7,261.94	16.0%	\$ 1,005.00	\$ 753.75	25.0%	
RDN1	Folder Inserters Production	Msm Rollup Integrity Module	\$ 51,484	\$ 43,246	16.0%	\$ 6,675	\$ 5,006	25.0%	
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	\$ 21,290.32	\$ 17,883.87	16.0%	\$ 4,368.00	\$ 3,276.00	25.0%	
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	\$ 49,677.42	\$ 41,729.03	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	\$ 35,483.87	\$ 29,806.45	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDPK	Software License Subscription	DFW Shop Floor Control	\$ 14,709.68	\$ 12,356.13	16.0%	\$ 2,031.00	\$ 1,523.25	25.0%	
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	\$ 51,612.90	\$ 43,354.84	16.0%	\$ 7,644.00	\$ 5,733.00	25.0%	
RDV9	Software License Subscription	DFW Manifesting - Ent.	\$ 109,677.42	\$ 92,129.03	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVA	Software License Subscription	DFW Manifesting - Std	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVB	Software License Subscription	DFW Postage Accounting-Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVD	Software License Subscription	DFW Postage Accounting - Std	\$ 49,677.42	\$ 41,729.03	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVE	Software License Subscription	DFW Productivity Reports-Base	\$ 28,387.10	\$ 23,845.16	16.0%	\$ 3,931.00	\$ 2,948.25	25.0%	
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	\$ 70,967.74	\$ 59,612.90	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVG	Software License Subscription	DFW Productivity Reports-Std	\$ 42,580.65	\$ 35,767.74	16.0%	\$ 5,897.00	\$ 4,422.75	25.0%	
RDVH	Software License Subscription	DFW Platform Software - Base	\$ 25,806.45	\$ 21,677.42	16.0%	\$ 3,822.00	\$ 2,866.50	25.0%	
RDVJ	Software License Subscription	DFW Platform Software - Ent.	\$ 83,870.97	\$ 70,451.61	16.0%	\$ 9,828.00	\$ 7,371.00	25.0%	
RDVK	Software License Subscription	DFW Platform Software - Std	\$ 58,064.52	\$ 48,774.19	16.0%	\$ 8,299.00	\$ 6,224.25	25.0%	
RDVL	Software License Subscription	DFW Production Workflow - Base	\$ 64,516.13	\$ 54,193.55	16.0%	\$ 8,736.00	\$ 6,552.00	25.0%	
RDVM	Software License Subscription	DFW Production Workflow - Ent.	\$ 129,032.26	\$ 108,387.10	16.0%	\$ 14,742.00	\$ 11,056.50	25.0%	
RDVN	Software License Subscription	DFW Production Workflow - Std	\$ 96,774.19	\$ 81,290.32	16.0%	\$ 12,012.00	\$ 9,009.00	25.0%	
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	\$ 4,186.45	\$ 3,516.62	16.0%	\$ -	\$ -	25.0%	
SR07	Software License Subscription	Ann. Lic. Fee. WABCR-only	\$ 10,954.84	\$ 9,202.06	16.0%	\$ -	\$ -	25.0%	
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	\$ 122,270.97	\$ 88,646.45	16.0%	\$ -	\$ -	25.0%	
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS	\$ 186,064.52	\$ 134,896.77	16.0%	\$ -	\$ -	25.0%	
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	\$ 139,548.39	\$ 101,172.58	16.0%	\$ -	\$ -	25.0%	
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	\$ 102,335.48	\$ 74,193.23	16.0%	\$ -	\$ -	25.0%	
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS	\$ 79,741.94	\$ 57,812.90	16.0%	\$ -	\$ -	25.0%	
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	\$ 144,864.52	\$ 105,026.77	16.0%	\$ -	\$ -	25.0%	
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$ 15,057.94	\$ 10,917.00	16.0%	\$ -	\$ -	25.0%	
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$ 15,057.94	\$ 12,648.67	16.0%	\$ -	\$ -	25.0%	
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$ 19,851.61	\$ 14,392.42	16.0%	\$ -	\$ -	25.0%	
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$ 19,851.61	\$ 16,675.35	16.0%	\$ -	\$ -	25.0%	

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$ 21,690.32	\$ 15,725.48	16.0%	\$ -	\$ -	25.0%	
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$ 21,690.32	\$ 18,219.87	16.0%	\$ -	\$ -	25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$ 12,322.58	\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$ 12,322.58	\$ 10,350.97	16.0%	\$ -	\$ -	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$ 12,322.58	\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$ 12,322.58	\$ 10,350.97	16.0%	\$ -	\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$ 17,109.68	\$ 12,404.52	16.0%	\$ -	\$ -	25.0%	
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$ 17,109.68	\$ 14,372.13	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$ 17,793.55	\$ 12,900.32	16.0%	\$ -	\$ -	25.0%	
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$ 17,793.55	\$ 14,946.58	16.0%	\$ -	\$ -	25.0%	
SR85	Software License Subscription	SW for Add'l Sorter, Full Service IMB	\$ 24,516.13	\$ 17,774.19	16.0%	\$ -	\$ -	25.0%	
SR8V	Software License Subscription	SW for CSA, Full Service IMB	\$ 25,677.42	\$ 18,616.13	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 6,945.97	16.0%	\$ -	\$ -	25.0%	
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$ 9,580.65	\$ 8,047.74	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$ 8,387.00	\$ 6,080.58	16.0%	\$ -	\$ -	25.0%	
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	\$ 124,929.03	\$ 90,573.55	16.0%	\$ -	\$ -	25.0%	
SRAR	Software License Subscription	SW-Read/Write 24K	\$ 79,741.94	\$ 57,812.90	16.0%	\$ -	\$ -	25.0%	
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	\$ 112,967.74	\$ 81,901.61	16.0%	\$ -	\$ -	25.0%	
SRBE	Software License Subscription	1M Addresscript Clicks	\$ 23,258.06	\$ 19,536.77	16.0%	\$ -	\$ -	25.0%	n/a
SRBF	Software License Subscription	500K Addresscript Clicks	\$ 12,958.06	\$ 10,884.77	16.0%	\$ -	\$ -	25.0%	n/a
SRBG	Software License Subscription	250K Addresscript Clicks	\$ 6,645.16	\$ 5,581.94	16.0%	\$ -	\$ -	25.0%	n/a
SRBH	Software License Subscription	50K Addresscript Clicks	\$ 1,528.39	\$ 1,283.85	16.0%	\$ -	\$ -	25.0%	n/a
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	\$ 28,468.39	\$ 23,913.45	16.0%	\$ -	\$ -	25.0%	n/a
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$ 19,851.61	\$ 14,392.42	16.0%	\$ -	\$ -	25.0%	
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$ 19,851.61	\$ 16,675.35	16.0%	\$ -	\$ -	25.0%	n/a
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	\$ 73,096.77	\$ 52,995.16	16.0%	\$ -	\$ -	25.0%	
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	\$ 53,161.29	\$ 38,541.94	16.0%	\$ -	\$ -	25.0%	
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	\$ 46,516.13	\$ 33,724.19	16.0%	\$ -	\$ -	25.0%	
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	\$ 73,096.77	\$ 52,995.16	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 3,971.13	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 3,971.13	16.0%	\$ -	\$ -	25.0%	
SRMW	Software License Subscription	Lic Fee, Move Update	\$ 5,477.42	\$ 4,601.03	16.0%	\$ -	\$ -	25.0%	n/a
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 2,890.65	16.0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 2,890.65	16.0%	\$ -	\$ -	25.0%	
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$ 3,987.10	\$ 3,349.16	16.0%	\$ -	\$ -	25.0%	n/a
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 8,980.65	16.0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 8,980.65	16.0%	\$ -	\$ -	25.0%	
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$ 12,387.10	\$ 10,405.16	16.0%	\$ -	\$ -	25.0%	n/a

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	\$ 9,032.00	\$ 6,548.20	16.0%	\$ -	\$ -	25.0%	
SRUH	Software License Subscription	Lic, UMove Gov't	\$ 7,818.06	\$ 5,668.10	16.0%	\$ -	\$ -	25.0%	
SRUH	Software License Subscription	Lic, UMove Gov't	\$ 7,818.06	\$ 6,567.17	16.0%	\$ -	\$ -	25.0%	n/a
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$ 15,058.06	\$ 10,917.10	16.0%	\$ -	\$ -	25.0%	
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$ 15,058.06	\$ 12,648.77	16.0%	\$ -	\$ -	25.0%	n/a
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$ 21,689.81	\$ 15,725.11	16.0%	\$ -	\$ -	25.0%	
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$ 21,689.81	\$ 18,219.44	16.0%	\$ -	\$ -	25.0%	n/a
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$ 17,793.55	\$ 12,900.32	16.0%	\$ -	\$ -	25.0%	
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$ 17,793.55	\$ 14,946.58	16.0%	\$ -	\$ -	25.0%	n/a
SRVT	Software License Subscription	Lic Read/Write 24K	\$ 12,322.58	\$ 8,933.87	16.0%	\$ -	\$ -	25.0%	
SRVT	Software License Subscription	Lic Read/Write 24K	\$ 12,322.58	\$ 10,350.97	16.0%	\$ -	\$ -	25.0%	n/a
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$ 17,793.55	\$ 12,900.32	16.0%	\$ -	\$ -	25.0%	
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$ 17,793.55	\$ 14,946.58	16.0%	\$ -	\$ -	25.0%	n/a
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$ 16,492.90	\$ 11,957.35	16.0%	\$ -	\$ -	25.0%	
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$ 16,492.90	\$ 13,854.04	16.0%	\$ -	\$ -	25.0%	n/a
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$ 541.94	\$ 392.90	16.0%	\$ -	\$ -	25.0%	
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$ 541.94	\$ 455.23	16.0%	\$ -	\$ -	25.0%	n/a
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRYD	Software License Subscription	EZFlats Priority Mail SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	\$ 10,000.00	\$ 8,400.00	16.0%	\$ -	\$ -	25.0%	n/a
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	\$ 7,419.35	\$ 6,232.26	16.0%	\$ -	\$ -	25.0%	n/a
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	\$ -	\$ -	16.0%	\$ -	\$ -	25.0%	
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	\$ 12,903.23	\$ 9,354.84	16.0%	\$ -	\$ -	25.0%	
SRZN	Software License Subscription	EZ Flats IB Application	\$ 6,451.61	\$ 5,419.35	16.0%	\$ -	\$ -	25.0%	n/a
SRZR	Software License Subscription	2K Plat Combo, OCR SW	\$ 22,580.65	\$ 16,370.97	16.0%	\$ -	\$ -	25.0%	
SRZT	Software License Subscription	EZ Flats Combo Application	\$ 14,838.71	\$ 12,464.52	16.0%	\$ -	\$ -	25.0%	n/a
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,169.35	16.0%	\$ -	\$ -	25.0%	
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$ 1,612.90	\$ 1,354.84	16.0%	\$ -	\$ -	25.0%	n/a
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
SRZY	Software License Subscription	EZFlats Bnd Pmtd Mtr SW	\$ 8,387.10	\$ 6,080.65	16.0%	\$ -	\$ -	25.0%	
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	\$ 2,709.68	\$ 2,276.13	16.0%	\$ -	\$ -	25.0%	n/a
Y3T0	Software License Subscription	Lic Fee iSite Area Scan Cam 640x480	\$ 2,709.68	\$ 2,276.13	16.0%	\$ -	\$ -	25.0%	n/a

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$ 3,096.77	\$ 2,601.29	16.0%	\$ -	\$ -	25.0%	n/a
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$ 774.19	\$ 650.32	16.0%	\$ -	\$ -	25.0%	n/a
Y3T3	Software License Subscription	Lic Fee, Tracking Module	\$ 1,019.35	\$ 856.26	16.0%	\$ -	\$ -	25.0%	n/a
Y3T4	Software License Subscription	Lic Fee, Image Archive	\$ 238.71	\$ 200.52	16.0%	\$ -	\$ -	25.0%	n/a
Y3T5	Software License Subscription	Lic Fee iData Repair / System	\$ 2,338.06	\$ 1,963.97	16.0%	\$ -	\$ -	25.0%	n/a
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$ 1,380.65	\$ 1,159.74	16.0%	\$ -	\$ -	25.0%	n/a
Y3T7	Software License Subscription	Lic Fee, iDataView	\$ 2,032.26	\$ 1,707.10	16.0%	\$ -	\$ -	25.0%	n/a
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	\$ 258.06	\$ 216.77	16.0%	\$ -	\$ -	25.0%	n/a
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	\$ 1,096.77	\$ 921.29	16.0%	\$ -	\$ -	25.0%	n/a
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	\$ 1,290.32	\$ 1,083.87	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$ 6,220.65	\$ 5,225.34	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$ 1,175.48	\$ 987.41	16.0%	\$ -	\$ -	25.0%	n/a

Envelope Addressing System, Production

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP	Monthly SLA
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	34,194	29,065	15.0%	6,008	5,708	5.0%	
Y3CD	Addressing Production	Industrial Mount For Screen-Keyboard	1,935	1,645	15.0%	-	-		
FLY7	Addressing Production	Speed Sort 9'	7,871	6,690	15.0%	-	-		
Y3C5	Addressing Production	S-800 Near IR Dryer-9000 Watt	9,677	8,226	15.0%	-	-		
Y3FN	Addressing Production	56" Flexible Inkjet Transport	13,871	11,790	15.0%	-	-		
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	3,355	2,852	15.0%	-	-		
Y3CZ	Addressing Production	6' Feedmax	11,516	9,789	15.0%	-	-		

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SD2C	Pre-sorting Equipment, Production	POSTAL+ 1D-2D ENHCD WABCR	1,613	1,170	27.5%	-	-	
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	7,742	5,613	27.5%	1,500	1,425	5.0%
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	11,496	8,335	27.5%	-	-	5.0%
SDA0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	2,865	2,077	27.5%	193	183	5.0%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	110,243	79,926	27.5%	9,124	8,668	5.0%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	54,693	39,653	27.5%	2,739	2,602	5.0%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	19,803	14,357	27.5%	-	-	5.0%
SDD0	Pre-Sorting Equipment Production	Camera Section	172,774	125,261	27.5%	11,448	10,876	5.0%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	52,497	38,060	27.5%	4,345	4,128	5.0%
SDD3	Pre-Sorting Equipment Production	No Scale option	3,429	2,486	27.5%	-	-	5.0%
SDD4	Pre-Sorting Equipment Production	Delay Section	33,152	24,035	27.5%	2,195	2,085	5.0%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	12,903	9,355	27.5%	-	-	5.0%
SDDA	Pre-sorting Equipment, Production	ANN LIC 8K PLAT DRS				4,584	4,355	5.0%
SDDD	Pre-sorting Equipment, Production	SFW-8K PLAT DRS	4,187	3,036	27.5%	4,584	4,355	5.0%
SDE0	Pre-Sorting Equipment Production	Output Section	22,594	16,380	27.5%	-	-	5.0%
SDE1	Pre-sorting Equipment, Production	DM550 DIGITAL MAIL SYS	58,710	42,565	27.5%	-	-	
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	60,471	43,841	27.5%	5,005	4,755	5.0%
SDE3	Pre-Sorting Equipment Production	InkJet Print Section, incl. Printer	60,471	43,841	27.5%	2,104	1,999	5.0%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	12,903	9,355	27.5%	900	855	5.0%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	20,600	14,935	27.5%	1,705	1,620	5.0%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	3,156	2,288	27.5%	105	100	5.0%
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	68,088	49,364	27.5%	3,575	3,396	5.0%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	39,206	28,425	27.5%	3,245	3,083	5.0%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	3,987	2,891	27.5%	-	-	5.0%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	997	723	27.5%	-	-	5.0%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	11,297	8,190	27.5%	-	-	5.0%
SDG4	Pre-sorting Equipment, Production	GRAVITY OUTPUT CONVEYOR	12,903	9,355	27.5%	900	855	5.0%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	10,965	7,949	27.5%	2,599	2,469	5.0%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	9,659	7,003	27.5%	-	-	5.0%
SDG7	Pre-sorting Equipment, Production	SACK RACK	12,903	9,355	27.5%	900	855	5.0%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	3,655	2,650	27.5%	385	366	5.0%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	22,461	16,284	27.5%	-	-	5.0%



Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SDJ0	Pre-sorting Equipment, Production	LIC 8K PLAT OCR OUT INTL				9,888	9,394	5.0%
SDJ1	Pre-sorting Equipment, Production	DM800I 190 W MAIL SYS	12,903	9,355	27.5%	-	-	
SDJA	Pre-sorting Equipment, Production	Private Post Software	8,387	6,081	27.5%	-	-	
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	12,903	9,355	27.5%	-	-	
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	60,471	43,842	27.5%	5,005	4,755	5.0%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	1,362	987	27.5%	-	-	5.0%
SDSE	Pre-sorting Equipment, Production	Internal RDX Drive to use Acronis Backup Software	1,419	1,029	27.5%	-	-	
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	24,720	17,922	27.5%	5,794	5,504	5.0%
SLA1	Pre-sorting Equipment, Production	Lic Fee, WABCR				3,000	2,850	5.0%
SLAA	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 18				7,957	7,559	5.0%
SLAB	Pre-sorting Equipment, Production	Lic Fee, OCR Platinum 12				6,296	5,981	5.0%
SLAC	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 18				5,794	5,504	5.0%
SLAD	Pre-sorting Equipment, Production	Lic Fee, OCR Silver 12				4,635	4,403	5.0%
SLAE	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 12				5,163	4,905	5.0%
SLAF	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Platinum 18				5,717	5,431	5.0%
SLAG	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 12				5,163	4,905	5.0%
SLAH	Pre-sorting Equipment, Production	Lic Fee, Smartmatch Silver 18				5,717	5,431	5.0%
SLAJ	Pre-sorting Equipment, Production	Lic Fee, Relia-Vote				6,600	6,270	5.0%
SLAK	Pre-sorting Equipment, Production	Lic Fee, Interface UMOVE				4,250	4,038	5.0%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	1,329	964	27.5%			
SLCK	Pre-sorting Equipment, Production	Checkbox detection or no signature SW, RV	1,548	1,123	27.5%		-	
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	9,806	7,109	27.5%	-	-	
SLP3	Pre-sorting Equipment, Production	Spare Parts Kit, Domestic				15,806	15,016	5.0%
SLP4	Pre-sorting Equipment, Production	Consumable Parts Kit, Black				1,935	1,839	5.0%
SLP5	Pre-sorting Equipment, Production	Extended Parts Support Domestic				12,903	12,258	5.0%
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	11,935	8,653	27.5%	-	-	
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	2,645	1,918	27.5%	-	-	
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	9,806	7,109	27.5%	-	-	
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, lmb	18,710	13,565	27.5%	-	-	
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	18,710	13,565	27.5%	-	-	
SLS3	Pre-sorting Equipment, Production	Incoming Software	968	702	27.5%	-	-	
SLS4	Pre-sorting Equipment, Production	Outgoing Software	1,548	1,123	27.5%	-	-	

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	43,837	31,782	27.5%	7,957	7,559	5.0%
SLS6	Pre-sorting Equipment, Production	Smartmatch Platinum 18				5,717	5,431	5.0%
SLS7	Pre-sorting Equipment, Production	Smartmatch Silver 12				5,163	4,905	5.0%
SLS8	Pre-sorting Equipment, Production	Smartmatch Silver 18				5,717	5,431	5.0%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	1,290	936	27.5%	-	-	
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	6,645	4,818	27.5%	-	-	
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	6,427	4,660	27.5%	5,163	4,905	5.0%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	23,871	17,306	27.5%	-	-	
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation computer touch screen monitor)	127,742	92,613	27.5%	5,784	5,495	5.0%
SLV1	Pre-Sorting Equipment Production	Binarizer	3,642	2,640	27.5%	-	-	5.0%
SLV2	Pre-Sorting Equipment Production	WABCR	5,827	4,225	27.5%	-	-	5.0%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	710	515	27.5%	75	71	5.0%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	12,258	8,887	27.5%	613	582	5.0%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	3,516	2,549	27.5%	170	162	5.0%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	12,258	8,888	27.5%	613	582	5.0%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	12,258	8,888	27.5%	613	582	5.0%
SLVF	Pre-sorting Equipment, Production	PB 4.8" Verifier w/cam, Front	40,000	29,000	27.5%	-	-	
SLVG	Pre-sorting Equipment, Production	PB 4.8" Verifier without camera, Front	36,129	26,194	27.5%	-	-	
SLVH	Pre-sorting Equipment, Production	Help Desk, Std In/Out				6,452	6,130	5.0%
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	16,129	11,694	27.5%	801	761	5.0%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	1,355	983	27.5%	63	60	5.0%
SLVM	Pre-sorting Equipment, Production	Selective Opener	26,452	19,178	27.5%	1,655	1,572	5.0%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	916	665	27.5%	46	44	5.0%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	17,419	12,629	27.5%	784	745	5.0%
SLVR	Pre-Sorting Equipment Production	Router	520	377	27.5%	-	-	5.0%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	11,935	8,653	27.5%	995	945	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	4,452	3,228	27.5%	225	214	5.0%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	1,677	1,216	27.5%	192	182	5.0%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	76,774	55,662	27.5%	4,158	3,950	5.0%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	5,097	3,696	27.5%	250	238	5.0%
SLVZ	Pre-sorting Equipment, Production	Extension Module	12,903	9,355	27.5%	650	618	5.0%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	21,069	15,275	27.5%	1,243	1,181	5.0%
SR07	Pre-sorting Equipment, Production	ANN LIC WABCR/PSTNT BRCD				16,480	15,656	5.0%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	10,632	7,708	27.5%	-	-	5.0%
SR0C	Pre-sorting Equipment, Production	Image Archiving	7,742	5,613	27.5%	-	-	
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	23,226	16,839	27.5%	1,620	1,539	5.0%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	25,871	18,757	27.5%	1,805	1,715	5.0%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	97,277	70,526	27.5%	-	-	
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	186,066	134,898	27.5%	-	-	
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	139,548	101,172	27.5%	-	-	
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	23,790	17,248	27.5%	1,712	1,626	5.0%
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	102,335	74,193	27.5%	-	-	
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	79,743	57,814	27.5%	-	-	
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	121,965	88,425	27.5%	-	-	
SR25	Pre-sorting Equipment, Production	LIC 24K SIL OCR IN NO DRS	-	-		11,670	11,087	5.0%
SR2B	Pre-sorting Equipment, Production	LIC 36K SIL OCR IO NO DRS	-	-		16,810	15,970	5.0%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	10,898	7,901	27.5%	-	-	5.0%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	2,866	2,078	27.5%	302	287	5.0%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	31,065	22,522	27.5%	1,769	1,681	5.0%
SR2S	Pre-Sorting Equipment Production	RDS	3,806	2,759	27.5%	254	241	5.0%
SR2V	Pre-sorting Equipment, Production	SUPPORT LEVEL 1 HELPDESK				10,000	9,500	5.0%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	23,791	17,249	27.5%	1,712	1,626	5.0%
SR3C	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	23,097	16,745	27.5%	-	-	5.0%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	46,323	33,584	27.5%	-	-	5.0%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	14,065	10,197	27.5%	-	-	5.0%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	33,419	24,229	27.5%	-	-	5.0%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	33,419	24,229	27.5%	-	-	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	56,645	41,068	27.5%	-	-	5.0%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	9,702	7,034	27.5%	698	663	5.0%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	20,025	14,518	27.5%	1,552	1,474	5.0%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	23,097	16,745	27.5%	-	-	5.0%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	23,097	16,745	27.5%	-	-	5.0%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	33,419	24,229	27.5%	-	-	5.0%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	46,323	33,584	27.5%	-	-	5.0%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	56,645	41,068	27.5%	-	-	5.0%
SR4U	Pre-sorting Equipment, Production	LIC 13K SIL OCR OB NO DRS	-	-	-	9,551	9,073	5.0%
SR4V	Pre-sorting Equipment, Production	LIC 13K SIL OCR IN NO DRS	-	-	-	9,551	9,073	5.0%
SR4W	Pre-sorting Equipment, Production	LIC 13K SIL OCR IO NO DRS	-	-	-	13,260	12,597	5.0%
SR4X	Pre-sorting Equipment, Production	ANN LIC 13K PLAT OCR WDRS	-	-	-	13,790	13,101	5.0%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	2,865	2,077	27.5%	206	196	5.0%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	5,492	3,981	27.5%	378	359	5.0%
SR5M	Pre-sorting Equipment, Production	Report Printer	1,806	1,310	27.5%	100	95	5.0%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	335	241	28.0%	-	-	-
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	1,987	1,441	27.5%	-	-	5.0%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	2,219	1,609	27.5%	-	-	5.0%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	2,710	1,965	27.5%	397	377	5.0%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	15,284	11,081	27.5%	-	-	-
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	15,284	11,081	27.5%	140	133	5.0%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	16,645	12,068	27.5%	-	-	5.0%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed GE	20,516	14,874	27.5%	-	-	5.0%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	202,013	146,459	27.5%	15,968	15,170	5.0%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	246,148	178,458	27.5%	22,791	21,651	5.0%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	6,452	4,677	27.5%	100	95	5.0%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	581	422	27.5%	100	95	5.0%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	24,516	17,774	27.5%	3,789	3,600	5.0%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	23,883	17,315	27.5%	1,600	1,520	5.0%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	10,271	7,446	27.5%	-	-	-
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	-	-	-	1,100	1,045	5.0%
SR97	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 13K	-	-	-	7,210	6,850	5.0%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	53,161	38,542	27.5%	-	-	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	25,501	18,488	27.5%	-	-	5.0%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	49,746	36,066	27.5%	-	-	5.0%
SR9K	Pre-Sorting Equipment Production	LED Marquee	8,602	6,237	27.5%	675	641	5.0%
SR9R	Pre-sorting Equipment, Production	SITEVUE				2,000	1,900	5.0%
SR9S	Pre-sorting Equipment, Production	SITEVUE PLUS HELPDESK				5,000	4,750	5.0%
SR9T	Pre-sorting Equipment, Production	SITEVUE ADDL PC				1,500	1,425	5.0%
SR9Y	Pre-sorting Equipment, Production	Lic Fee, BPM Parcels	-	-		1,250	1,188	5.0%
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	8,387	6,081	27.5%	-	-	
SRA9	Pre-Sorting Equipment Production	Extension Section	11,297	8,190	27.5%	781	742	5.0%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	4,084	2,961	27.5%	285	271	5.0%
SRAR	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DRS	124,929	90,574	27.5%	-	-	
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	9,503	6,890	27.5%	-	-	5.0%
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	79,742	57,813	27.5%	-	-	
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DRS	112,968	81,902	27.5%	-	-	
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	9,503	6,890	27.5%	-	-	
SRBE	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 1	23,258	16,862	27.5%	17,500	16,625	5.0%
SRBF	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	12,959	9,395	27.5%	9,750	9,263	5.0%
SRBG	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 2	6,645	4,818	27.5%	5,000	4,750	5.0%
SRBH	Pre-sorting Equipment, Production	ADDSCRIPT CLICK CHARGES 5	1,529	1,109	27.5%	1,150	1,093	5.0%
SRBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	33,492	24,281	27.5%	1,712	1,626	5.0%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	4,319	3,132	27.5%	-	-	5.0%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	19,935	14,453	27.5%	1,434	1,362	5.0%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	23,790	17,248	27.5%	1,712	1,626	5.0%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	28,468	20,639	27.5%	-	-	
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	28,387	20,581	27.5%	3,002	2,852	5.0%
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	2,193	1,590	27.5%	-	-	5.0%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	10,297	7,465	27.5%	-	-	
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	27,100	19,648	27.5%	-	-	5.0%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	4,748	3,442	27.5%	497	472	5.0%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	1,445	1,048	27.5%	100	95	5.0%
SRH8	Pre-Sorting Equipment Production	Host PC Option	6,645	4,818	27.5%	-	-	5.0%
SRHD	Pre-sorting Equipment, Production	ANN LIC 24K PLAT OCR WDRS	-	-		14,935	14,188	5.0%
SRHJ	Pre-Sorting Equipment Production	Intellischeme	19,935	14,453	27.5%	-	-	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	512	371	27.5%	-	-	
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	608	441	27.5%	-	-	5.0%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	6,452	4,678	27.5%	-	-	
SRHX	Pre-sorting Equipment, Production	ABSEENTEE BALLOT DATA CAP	52,645	38,168	27.5%	-	-	
SRHX	Pre-Sorting Equipment Production	ABSEENTEE BALLOT DATA CAP						
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	72,258	52,388	27.5%	-	-	
SRHY	Pre-Sorting Equipment Production	REPORT PKG RELIAVOTE STD						
SRJ0	Pre-Sorting Equipment Production	UPS	1,523	1,105	27.5%	-	-	5.0%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	6,245	4,528	27.5%	-	-	5.0%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	5,529	4,009	27.5%	430	409	5.0%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	20,645	14,968	27.5%	-	-	
SRJ8	Pre-sorting Equipment, Production	MAILPC SIZE VERIFICATION	25,452	18,453	27.5%	1,975	1,876	5.0%
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	13,290	9,635	27.5%	-	-	5.0%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	19,935	14,453	27.5%	-	-	5.0%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	73,097	52,995	27.5%	-	-	
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	5,052	3,663	27.5%	-	-	
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	19,775	14,337	27.5%	4,635	4,403	5.0%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	5,305	3,847	27.5%	5,163	4,905	5.0%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	46,516	33,724	27.5%	-	-	
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	19,777	14,338	27.5%	-	-	
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	36,751	26,645	27.5%	6,296	5,981	5.0%
SRLB	Pre-sorting Equipment, Production	Image Archive	8,387	6,081	27.5%	-	-	
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD	23,923	17,345	27.5%	1,669	1,586	5.0%
SRLX	Pre-sorting Equipment, Production	Ann Lic RAF UMove Enable				400	380	5.0%
SRLY	Pre-sorting Equipment, Production	Ann Lic UMove - Spare PC				2,424	2,303	5.0%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	21,785	15,794	27.5%	1,568	1,490	5.0%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	32,226	23,364	27.5%	2,318	2,202	5.0%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Trailing	24,107	17,478	27.5%	1,734	1,647	5.0%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Leading	18,299	13,267	27.5%	1,317	1,251	5.0%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	2,684	1,946	27.5%	194	184	5.0%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	1,548	1,123	27.5%	400	380	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRMH	Pre-sorting Equipment, Production	UMOVE SPARE PARTS BUNDLE				1,017	967	5.0%
SRMT	Pre-Sorting Equipment Production	Move Update Kit	7,742	5,613	27.5%	4,245	4,033	5.0%
SRMV	Pre-Sorting Equipment Production	Move Update Option	8,710	6,315	27.5%	1,999	1,899	5.0%
SRMW	Pre-sorting Equipment, Production	LIC FEE, MOVE UPDATE				4,245	4,033	5.0%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	6,452	4,677	27.5%	-	-	5.0%
SRMZ	Pre-sorting Equipment, Production	Lic Fee, FS Imb without TMS	-	-		3,090	2,936	5.0%
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	66,452	48,178	27.5%	9,888	9,394	5.0%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	1,613	1,169	27.5%	-	-	
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	8,387	6,081	27.5%	-	-	
SROX	Pre-sorting Equipment, Production	Checkbox detection	1,548	1,123	27.5%	-	-	
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	17,248	12,505	27.5%			5.0%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	3,625	2,628	27.5%			
SRS1	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	22,452	16,278	27.5%	1,378	1,309	5.0%
SRS2	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	10,194	7,390	27.5%	-	-	5.0%
SRS6	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	6,323	4,584	27.5%	-	-	5.0%
SRSC	Pre-Sorting Equipment Production	Separator Card Option	12,302	8,919	27.5%	-	-	5.0%
SRSS	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	20,903	15,155	27.5%	2,184	2,075	5.0%
SRSU	Pre-sorting Equipment, Production	No Signature Detection	1,097	796	27.5%	-	-	
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	252,383	182,978	27.5%	19,459	18,486	5.0%
SRT4	Pre-sorting Equipment, Production	ELEVATOR MULTI-TIER 3.0	-	-		3,490	3,316	5.0%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	43,858	31,797	27.5%	3,156	2,998	5.0%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	46,387	33,631	27.5%	2,660	2,527	5.0%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	1,245	903	27.5%	-	-	
S RTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	3,419	2,479	27.5%	-	-	5.0%
S RTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	29,871	21,656	27.5%	2,315	2,199	5.0%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	37,548	27,222	27.5%	2,910	2,765	5.0%
S RUC	Pre-Sorting Equipment Production	PC, UMove Gov't	7,818	5,668	27.5%	900	855	5.0%
S RUE	Pre-Sorting Equipment Production	Move Update Kit	25,888	18,769	27.5%	-	-	5.0%
S RUH	Pre-sorting Equipment, Production	ANN LIC UMOVE GOVT	-	-		6,059	5,756	5.0%
S RV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	381,568	276,637	27.5%	-	-	
S RV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	34,355	24,908	27.5%	2,396	2,276	5.0%
S RV7	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	12,448	9,025	27.5%	868	825	5.0%
S RV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	-	-		500	475	5.0%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRVA	Pre-sorting Equipment, Production	Sort Engine Software	1,613	1,170	27.5%	-	-	5.0%
SRVE	Pre-sorting Equipment, Production	AUTOSIG VERIFIER 100K BDL				10,000	9,500	5.0%
SRVF	Pre-sorting Equipment, Production	Lic Fee ASV 50k-75k Range				8,500	8,075	5.0%
SRVG	Pre-sorting Equipment, Production	Lic Fee ASV 25k-50k Range				5,550	5,273	5.0%
SRVH	Pre-sorting Equipment, Production	Lic Fee ASV 10k-25k Range				2,875	2,731	5.0%
SRVJ	Pre-sorting Equipment, Production	Lic Fee ASV 1k-10k Range				1,200	1,140	5.0%
SRVP	Pre-sorting Equipment, Production	LIC 24K SIL OCR OB NO DRS	-	-		11,330	10,764	5.0%
SRVR	Pre-sorting Equipment, Production	ANN LIC 36K PLAT OCR WDRS	-	-		16,810	15,970	5.0%
SRVS	Pre-sorting Equipment, Production	LIC 36K SIL OCR OB NO DRS	-	-		13,390	12,721	5.0%
SRVT	Pre-sorting Equipment, Production	ANN LIC READ/WRITE 24K	-	-		9,270	8,807	5.0%
SRVU	Pre-sorting Equipment, Production	LIC 36K SIL OCR IN NO DRS	-	-		13,390	12,721	5.0%
SRVX	Pre-sorting Equipment, Production	ANN LIC USPS FF INT	-	-		4,245	4,033	5.0%
SRVY	Pre-sorting Equipment, Production	ANN LIC 2K PLAT OCR W/DRS	-	-		8,750	8,313	5.0%
SRVZ	Pre-sorting Equipment, Production	LIC PARASCRIPT 20K CLICKS	-	-		420	399	5.0%
SRXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	
SRXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	8,387	6,081	27.5%	-	-	
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	8,387	6,081	27.5%	-	-	
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	60,332	43,740	27.5%	14,211	13,500	5.0%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	18,084	13,111	27.5%	789	750	5.0%
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	10,850	7,866	27.5%	-	-	5.0%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	603	437	27.5%	-	-	5.0%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	603	437	27.5%	-	-	5.0%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	11,290	8,185	27.5%	-	-	5.0%
SRZ7	Pre-sorting Equipment, Production	EZ FLATS SELF SVC HLP DSK				323	307	5.0%
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	7,742	5,613	27.5%	-	-	5.0%
SRZA	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	10,000	7,250	27.5%	-	-	
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	7,419	5,379	27.5%	5,750	5,463	5.0%
SRZE	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS FLATS				1,250	1,188	5.0%
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	1,613	1,169	27.5%	1,250	1,188	5.0%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	1,613	1,169	27.5%	-	-	
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	1,613	1,169	27.5%	-	-	
SRZI	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	968	702	27.5%	-	-	5.0%
SRZJ	Pre-Sorting Equipment Production	EZ Flats Air Compressor	7,088	5,139	27.5%	632	600	5.0%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	12,903	9,355	27.5%	-	-	



Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	5,161	3,742	27.5%	-	-	5.0%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	6,452	4,678	27.5%	-	-	
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	10,323	7,484	27.5%	-	-	5.0%
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	22,581	16,371	27.5%	-	-	
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	11,935	8,653	27.5%	-	-	5.0%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	14,839	10,758	27.5%	-	-	
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	12,258	8,887	27.5%	-	-	5.0%
SRZV	Pre-sorting Equipment, Production	LIC FEE, EZ FLATS PRIORIT				1,250	1,188	5.0%
SRZW	Pre-sorting Equipment, Production	EZ , 1ST CLASS FLATS SW	8,387	6,081	27.5%	1,250	1,188	5.0%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	8,387	6,081	27.5%	-	-	
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	8,387	6,081	27.5%	-	-	
ST8T	Pre-sorting Equipment, Production	Full Service IMB	24,903	18,055	27.5%	5,789	5,500	5.0%
STCP	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluo				1,935	1,839	5.0%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	4,319	3,131	27.5%	-	-	5.0%
STS4	Pre-sorting Equipment, Production	Stacker 60Hz	36,129	26,194	27.5%	3,480	3,306	5.0%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	90,323	65,484	27.5%	8,700	8,265	5.0%
STSN	Pre-sorting Equipment, Production	LED Monitors	3,032	2,198	27.5%	292	277	5.0%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	3,188	2,311	27.5%	307	292	5.0%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	162,428	117,760	27.5%	15,649	14,867	5.0%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	167,200	121,220	27.5%	16,107	15,301	5.0%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	7,527	5,457	27.5%	-	-	5.0%
STV4	Pre-Sorting Equipment Production	3D Measurement	5,761	4,177	27.5%	-	-	5.0%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	26,882	19,489	27.5%	2,292	2,177	5.0%
STV6	Pre-Sorting Equipment Production	Separator Card Option	1,028	745	27.5%	-	-	5.0%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	23,920	17,342	27.5%	2,304	2,189	5.0%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	37,151	26,934	27.5%	3,579	3,400	5.0%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	62,957	45,644	27.5%	6,065	5,762	5.0%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	101,667	73,709	27.5%	9,794	9,304	5.0%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	6,563	4,758	27.5%	-	-	5.0%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	67,484	48,926	27.5%	5,230	4,969	5.0%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	175,357	127,134	27.5%	10,872	10,328	5.0%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	49,433	35,839	27.5%	4,762	4,524	5.0%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	102,357	74,209	27.5%	9,860	9,367	5.0%
STVL	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	600	435	27.5%	-	-	
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	600	435	27.5%	-	-	

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

PCN	Category	Description	MSRP EQUIPMENT	Contract Price	% OFF MSRP	MSRP MAINTENANCE*	Annual Maintenance Years 2-5	% OFF MSRP
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	22,581	16,371	27.5%	1,925	1,829	5.0%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	6,409	4,646	27.5%	671	637	5.0%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	13,118	9,511	27.5%	671	637	5.0%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	156,168	113,222	27.5%	20,430	19,409	5.0%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	26,882	19,489	27.5%	2,292	2,177	5.0%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	22,581	16,371	27.5%	1,925	1,829	5.0%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	9,702	7,034	27.5%	671	637	5.0%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor. Front	13,118	9,511	27.5%	671	637	5.0%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	23,790	17,248	27.5%	1,712	1,626	5.0%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	33,492	24,281	27.5%	1,712	1,626	5.0%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Back	16,351	11,854	27.5%	1,394	1,324	5.0%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	19,258	13,962	27.5%	1,712	1,626	5.0%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	23,790	17,248	27.5%	1,712	1,626	5.0%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP IJ, Front	16,351	11,854	27.5%	1,394	1,324	5.0%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	90,404	65,543	27.5%	6,306	5,991	5.0%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	3,226	2,339	27.5%	-	-	5.0%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	2,151	1,559	27.5%	-	-	5.0%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	2,581	1,871	27.5%	-	-	5.0%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	2,151	1,559	27.5%	-	-	5.0%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	1,613	1,169	27.5%	-	-	5.0%
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	2,151	1,559	27.5%	-	-	5.0%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	1,613	1,169	27.5%	-	-	5.0%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	1,613	1,169	27.5%	-	-	5.0%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	813	589	27.5%	-	-	5.0%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	37,742	27,363	27.5%	-	-	
TBD	Pre-sorting Equipment, Production	Consumable Parts Kit, Fluorscnt	1,935	1,403	27.5%	-	-	