



## WSCA Price Book MPA # ADSPO11-00000411-7, A8

### Table of Contents

Meters & Subscriptions  
Mailing Systems, Ultra Low Volume  
Mailing Systems, Low Volume  
Mailing Systems, Medium Volume  
Mailing Systems, High Volume  
Integrated Postal Scales  
Letter Folders, High Volume  
Folder-Inserters, Low Volume  
Folder-Inserters, Medium Volume  
Folder-Inserters, High Volume  
Envelope Addressing System, Low Volume  
Envelope Addressing System, Medium Volume  
Envelope Addressing System, High Volume  
Tabbers, Low Volume  
Tabbers, Medium Volume  
USM Software, License and Subscriptions  
Mailing Furniture  
SLA Renewal Pricing  
SMA Renewal Pricing  
Inserters Production  
Folders-Inserters, Production  
Production Software, License and Subs  
Envelope Addressing System, Pro  
Tabbers, Production  
Pre-sorting Equipment, Prod  
Installation-Assembly-Pro

effective date 10/28/2015  
State of California

The information contained herein is proprietary and confidential, and should not be disclosed without Pitney Bowes Inc.'s prior written consent.

Meters Subscriptions

Postage Meter Rental	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	Rental
Percentage(%) Discount off MSRP/Catalog	30%
Maintenance	Included in Rental Price

Postage Meter Rentals Meter	Description	MSRP/Q	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$77.00	\$18.00	\$54.00	30%
PR00-LOW	DM125 meter	\$141.00	\$33.00	\$99.00	30%
PR00-HIGH	DM225 meter	\$218.00	\$35.00	\$105.00	52%
G900-LOW	DM300 meter	\$222.00	\$40.00	\$120.00	46%
G900-MID	DM400 meter	\$264.00	\$45.00	\$135.00	49%
G900-HIGH	DM475 meter	\$286.00	\$50.00	\$150.00	48%
1M00-LOW	DM500-DM575 meter	\$287.00	\$67.00	\$201.00	30%
1M00-HIGH	DM825-DM1100 meter	\$315.00	\$74.00	\$222.00	30%
4W00-LOW	CONNECT+ 1000/2000 meter	\$243.00	\$57.00	\$171.00	30%
4W00-HIGH	CONNECT+ 3000 meter	\$298.00	\$70.00	\$210.00	30%

no new sales permitted  
no new sales permitted

Connect+ Subscriptions	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
MSG5	Sprint 3G Subscription	\$45.00	\$37.80	\$113.40	16%
DSGS	Sprint 4G Router Subscription	\$70.00	\$58.80	\$176.40	16%
WTP5	Connect + Ship a Package Subscription	\$10.00	\$8.40	\$25.20	16%

with new Connect+ orders only

Purchase Power *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
K7M0	Mail Station	\$7.00	\$7.00	\$21.00	0%
PR00-LOW	DM125 meter	\$7.00	\$7.00	\$21.00	0%
PR00-HIGH	DM225 meter	\$7.00	\$7.00	\$21.00	0%
G900-LOW	DM300 meter	\$7.00	\$7.00	\$21.00	0%
G900-MID	DM400 meter	\$7.00	\$7.00	\$21.00	0%
G900-HIGH	DM475 meter	\$7.00	\$7.00	\$21.00	0%
1M00-LOW	DM500-DM875 meter	\$15.00	\$15.00	\$45.00	0%
1M00-HIGH	DM900-DM1100 meter	\$15.00	\$15.00	\$45.00	0%
1W00-LOW	CONNECT+ 1000/2000 meter	\$15.00	\$15.00	\$45.00	0%
1W00-HIGH	CONNECT+ 3000 meter	\$15.00	\$15.00	\$45.00	0%

Confirmation Services *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
7PR0-LOW	confirmation services for DM125 meter	\$7.00	\$5.90	\$17.70	16%
7PR0-HIGH	confirmation services for DM225 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-LOW	confirmation services for DM300 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-MID	confirmation services for DM400 meter	\$7.00	\$5.90	\$17.70	16%
G9SS-HIGH	confirmation services for DM475 meter	\$7.00	\$5.90	\$17.70	16%
1D00-LOW	confirmation services DM500-DM875 meter	\$17.00	\$14.25	\$42.75	16%
1D00-HIGH	confirmation services DM900-DM1100 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-LOW	confirmation services for CONNECT+ 1000/2000 meter	\$17.00	\$14.25	\$42.75	16%
M9SS-HIGH	confirmation services for CONNECT+ 3000 meter	\$17.00	\$14.25	\$42.75	16%

Electronic Return Receipt *prices are in addition to meter rental price	Description	MSRP/M	Monthly Contract Price	Quarterly Contract Price	discount%
G9SS-LOW	electronic return receipt for DM300 meter	\$21.00	\$17.60	\$52.80	16%
G9SS-MID	electronic return receipt for DM400 meter	\$21.00	\$17.60	\$52.80	16%

Meters Subscriptions

G9SS-HIGH	electronic return receipt for DM475 meter	\$21.00	\$17.60	\$52.80	16%
1D00-LOW	electronic return receipt DM500-DM875 meter	\$25.00	\$21.00	\$63.00	16%
1D00-HIGH	electronic return receipt DM900-DM1100 meter	\$45.00	\$38.00	\$114.00	16%
M9SS-LOW	electronic return receipt for CONNECT+ 1000/2000 meter	\$25.00	\$21.00	\$63.00	16%
M9SS-HIGH	electronic return receipt for CONNECT+ 3000 meter	\$25.00	\$21.00	\$63.00	16%

<b>Inview Accounting</b>		<b>Monthly Contract</b>			
<b>*prices are in addition to meter rental price</b>		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
NVMA	INVIEW TMR - SINGLE METER(DM SERIES)	\$4.00	\$3.35	\$10.05	16%
NVMH	INVIEW TMR - SINGLE METER(CONNECT SERIES)	\$12.00	\$10.10	\$30.30	16%
NVMB	INVIEW TMR - UP TO 2 METERS	\$7.00	\$5.85	\$17.55	16%
NVMC	INVIEW TMR - UP TO 5 METERS	\$15.00	\$12.65	\$37.95	16%
NVMD	INVIEW TMR - UP TO 20 METERS	\$50.00	\$42.00	\$126.00	16%
NVME	INVIEW TMR - UP TO 50 METERS	\$100.00	\$84.00	\$252.00	16%
NVMF	INVIEW TMR - UP TO 100 METERS	\$150.00	\$126.00	\$378.00	16%
NVMG	INVIEW TMR - UNLIMITED METERS	\$250.00	\$210.00	\$630.00	16%

<b>Sendsuite Tracking Online</b>		<b>Monthly Contract</b>			
		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
T6RL	Add extra recipients, low volume	\$20.00	\$16.80	\$50.40	16%
T6RM	Add extra recipients, mid volume	\$15.00	\$12.60	\$37.80	16%
T6RH	Add extra recipients, high volume	\$10.00	\$8.40	\$25.20	16%
T6RV	Add extra recipients, very high volume	\$5.00	\$4.20	\$12.60	16%
T6DL	Device connectivity charge, low adds	\$50.00	\$42.00	\$126.00	16%
T6DH	Device connectivity charge, high adds	\$40.00	\$33.60	\$100.80	16%
T6LL	location connectivity charge, low adds	\$35.00	\$29.40	\$88.20	16%
T6LH	location connectivity charge, high adds	\$25.00	\$21.00	\$63.00	16%
T69R	SendSuite Tracking Online Receive	\$99.00	\$83.16	\$249.48	16%
T69N	Enhanced Receive and Notification	\$199.00	\$167.16	\$501.48	16%
T69D	Complete Receive and Delivery Management	\$299.00	\$251.16	\$753.48	16%

<b>PB SmartPostage</b>		<b>Monthly Contract</b>			
		<b>MSRP/M</b>	<b>Price</b>	<b>Quarterly Contract Price</b>	<b>discount%</b>
PTF1	PB SmartPostage - Single Location	\$15.00	\$11.25	\$33.75	25%
PTF2	PB SmartPostage - Single Location with 5lb scale	\$17.00	\$12.75	\$38.25	25%
PTEB	PB SmartPostage - Enterprise (price per location)	\$24.00	\$18.00	\$54.00	25%
PTEC	PB SmartPostage - Enterprise with 5lb scale (price per location)	\$25.00	\$18.75	\$56.25	25%

Mailing Systems, Ultra Low Volume

Mailing Systems, Ultra Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA	
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP
K7MC	Accessories	Meter Connection Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%
M0L2	Base System	Mailstation 2 With 2Lb Scale	\$470.00	\$258.50	45%	\$78.00	\$58.50	25%	\$5.00	n/a	n/a	0%
M0L5	Base System	Mailstation 2 With 5Lb Scale	\$510.00	\$280.50	45%	\$78.00	\$58.50	25%	\$5.00	n/a	n/a	0%

Mailing Systems, Low-Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	45%
Percentage (%) Discount off Accessories	45%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		MSRP SMA	Contract Annual SMA	
							Years 2-5	% Off MSRP		Contract Monthly SLA	Years 2-5
1FA1	Accounting Options	Basic Accounting (25 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FAC	Accounting Options	Accounting (10 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FAD	Accounting Options	Accounting (50 Dept) Software	\$340.00	\$187.00	45%	n/a	n/a	0%	n/a	n/a	n/a
1FAE	Accounting Options	Accounting (50 Dept) Software	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FBL	Accounting Options	Inview 50 Dept Accounting	\$340.00	\$187.00	45%	n/a	n/a	0%	n/a	n/a	n/a
1FBM	Accounting Options	Inview 100 Dept Accounting	\$625.00	\$343.75	45%	n/a	n/a	0%	n/a	n/a	n/a
1FBN	Accounting Options	Inview 300 Dept Accounting	\$1,045.00	\$574.75	45%	n/a	n/a	0%	n/a	n/a	n/a
1FM2	Weighing Options	Disable Manual Weigh Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FS2	Accessories	USPS Special Confirmation Services	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FY8	Options	95 LPM Feature	\$1,350.00	\$742.50	45%	n/a	n/a	0%	n/a	n/a	n/a
1FY9	Options	70 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FZ0	Weighing Options	Differential/rental Weighing	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
1FZ9	Performance	DM400C 120LPM Performance Upgrade	\$2,095.00	\$1,152.25	45%	n/a	n/a	0%	n/a	n/a	n/a
49A-G	Options	Wi-Fi Device	\$49.99	\$27.49	45%	n/a	n/a	0%	n/a	n/a	n/a
F9DD	Accessories	Conf Services Welcome Kit	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a
F9DS	Accessories	Mail Machine Tune Up	\$407.00	\$223.85	45%	n/a	n/a	0%	n/a	n/a	n/a
F9FE	Options	Analog Access Connection Fee (DM125/DM225)	\$149.00	\$81.95	45%	n/a	n/a	0%	n/a	n/a	n/a
F9FG	Options	Analog Access Connection Fee (DM300/DM400/DM475)	\$199.00	\$109.45	45%	n/a	n/a	0%	n/a	n/a	n/a
PRM1	Accessories	Moistener For DM125	\$370.00	\$203.50	45%	n/a	n/a	0%	n/a	n/a	n/a
SBRP	Base System	DM125 Desktop Mailing System	\$80.00	\$44.00	45%	n/a	n/a	0%	n/a	n/a	n/a
SATA	Base System	DM400C Digital Meter System	\$3,145.00	\$1,729.75	45%	\$352.00	\$264.00	25%	\$25.00	n/a	n/a
SBYP	Base System	DM300C Digital Meter System	\$1,835.00	\$1,009.25	45%	\$171.00	\$128.25	25%	\$12.00	n/a	n/a
SPY8	Accessories	Report Printer	\$835.00	\$459.25	45%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a
SVDF	Base System	DM225 Digital Mailing System	\$1,215.00	\$668.25	45%	\$79.00	\$59.25	25%	\$6.00	n/a	n/a
T320	Accessories	Non-Contact Programmable Wedge Scanner	\$1,995.00	\$1,097.25	45%	\$303.00	\$227.25	25%	\$21.00	n/a	n/a

Mailing Systems, Medium Volume

Mailing Systems, Medium Volume	Offeritory Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SMA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
1FOP	Rates	PDP Rates Module	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FOR	Rates	USPS Residual Postage Rates	\$835.00	\$542.75	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
1FCD	Rates	Carrier Rate Package (Standard Rates, UPS, Fedex)	\$520.00	\$338.00	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APFM	Options	Connect+ Laser Printer Enabled	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSA	Performance	130 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSB	Performance	160 LPM Feature	\$785.00	\$510.25	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSC	Performance	180 LPM Feature	\$2,610.00	\$1,696.50	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSD	Performance	130/70 LPM Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSE	Performance	160/95 LPM Feature	\$1,835.00	\$1,192.75	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
APSF	Performance	180/115 LPM Feature	\$4,195.00	\$2,726.75	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
AZBA	Base Sytem	Connect+ 1000 Series	\$6,560.00	\$4,264.00	35%	\$354.00	\$265.50	25%	\$25.00	n/a	n/a	0%	n/a
AZBB	Base Sytem	Connect+ 2000 Series	\$12,335.00	\$8,017.75	35%	\$539.60	\$404.70	25%	\$38.00	n/a	n/a	0%	n/a
AZBE	Options	Connect+ Mono Printer	\$0.00	\$0.00	0%	\$439.00	\$329.25	25%	\$31.00	n/a	n/a	0%	n/a
AZBF	Options	Connect+ 1000 Color Printer	\$2,095.00	\$1,361.75	35%	\$547.00	\$410.25	25%	\$38.00	n/a	n/a	0%	n/a
AZBL	Options	Connect+ 2000 Color Printer	\$0.00	\$0.00	0%	\$547.00	\$410.25	25%	\$38.00	n/a	n/a	0%	n/a
F9A1	Accounting Options	Upgrading To 50 Dept Accts On P700/P7L1	\$415.00	\$269.75	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A2	Accounting Options	Upgrading To 100 Dept Accts On 1P00/1M00/G900	\$930.00	\$604.50	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F9A3	Accounting Options	Upgrading To 300 Dept Accts On 1M00	\$1,560.00	\$1,014.00	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVXA	Base System	DM475 Digital Mailing System	\$7,860.00	\$5,109.00	35%	\$635.00	\$476.25	25%	\$44.00	n/a	n/a	0%	n/a



Mailing Systems, High Volume

Mailing Systems, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance: Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
SVWC	Options	Double Drawer And Door Kit For Connect+ Series Console	\$1,100.00	\$660.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWD	Options	Additional Scale Stand For Connect+ Series Console	\$260.00	\$182.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWX	Options	Console Extension Kit	\$510.00	\$428.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a



Integrated Postal Scales

Integrated Postal Scales	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA	
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP
1FW1	Weighing Options	Differentialrental Weighing Feature	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FW4	Weighing Options	5 Lb Integrated Weighing	\$1,730.00	\$865.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FW5	Weighing Options	15 Lb Interfaced Weighing	\$2,465.00	\$1,232.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FW6	Weighing Options	30 Lb Interfaced Weighing	\$2,820.00	\$1,410.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FW7	Weighing Options	70 Lb Interfaced Weighing	\$3,145.00	\$1,572.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FW8	Weighing Options	189 Lb Interfaced Weighing	\$4,355.00	\$2,177.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FWF	Weighing Options	10 Lb Integrated Weighing	\$2,150.00	\$1,075.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FWV	Weighing Options	5 Lb Interfaced Weighing	\$1,730.00	\$865.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FWW	Weighing Options	10 Lb Interfaced Weighing	\$2,150.00	\$1,075.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1FWX	Weighing Options	15 Lb Interfaced Weighing	\$2,465.00	\$1,232.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1GW2	Weighing Options	2Lb Integrated Weighing	\$760.00	\$380.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1GW5	Weighing Options	5 Lb Integrated Weighing	\$1,130.00	\$565.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
1GW9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$722.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
F9B1	Weighing Options	Upgrade 5Lb To 15Lb Weighing (DM300-DM550)	\$1,255.00	\$627.50	50%	\$190.00	\$142.50	25%	\$13.00	n/a	n/a	0%
F9RA	Weighing Options	Upgrading From 2Lb To 5Lb Weighing Feature On DM125	\$335.00	\$167.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
F9RB	Weighing Options	Adding 5Lb Integrated Weighing Platform To DM125	\$1,045.00	\$522.50	50%	\$26.00	\$19.50	25%	\$2.00	n/a	n/a	0%
MP1A	Weighing Options	10Lb Integrated Platform	\$0.00	\$0.00	0%	\$59.00	\$44.25	25%	\$4.00	n/a	n/a	0%
MP30	Weighing Options	15/30 Lb Scale Platform	\$0.00	\$0.00	0%	\$190.00	\$142.50	25%	\$13.00	n/a	n/a	0%
MP49	Weighing Options	70/150 Lb Scale Platform	\$0.00	\$0.00	0%	\$246.00	\$184.50	25%	\$17.00	n/a	n/a	0%
MP4D	Weighing Options	10Lb Scale	\$0.00	\$0.00	0%	\$79.00	\$59.25	25%	\$6.00	n/a	n/a	0%
MP9G	Weighing Options	10Lb Integrated Weighing	\$0.00	\$0.00	0%	\$81.00	\$60.75	25%	\$6.00	n/a	n/a	0%
MPC1	Weighing Options	Integrated Weighing Platform DM225	\$0.00	\$0.00	0%	\$59.00	\$44.25	25%	\$4.00	n/a	n/a	0%
MPC4	Weighing Options	Integrated Weighing Platform	\$0.00	\$0.00	0%	\$26.00	\$19.50	25%	\$2.00	n/a	n/a	0%
P7W3	Weighing Options	30Lb Integrated Weighing	\$2,820.00	\$1,410.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
P7W5	Weighing Options	5 Lb Integrated Weighing	\$970.00	\$485.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRP5	Weighing Options	5 Lb Integrated Weighing	\$1,130.00	\$565.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRP9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$722.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRW2	Weighing Options	2Lb Integrated Weighing	\$710.00	\$355.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRW3	Weighing Options	30 Lb Interfaced Weighing	\$2,820.00	\$1,410.00	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRW5	Weighing Options	5Lb Integrated Weighing	\$1,045.00	\$522.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRW7	Weighing Options	70 Lb Interfaced Weighing	\$3,145.00	\$1,572.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%
PRW9	Weighing Options	10 Lb Integrated Weighing	\$1,445.00	\$722.50	50%	n/a	n/a	0%	n/a	n/a	n/a	0%

Letter Folders, High Volume

Letter Folders, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	18%
Percentage (%) Discount off Accessories	18%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF80	Base System	DF800 Officeright Folder	\$4,616.00	\$3,785.12	18%	\$486.00	\$364.50	25%	\$34.00	n/a	n/a	0%	n/a
DF90	Base System	DF900 Officeright Folder	\$5,841.00	\$4,789.62	18%	\$729.00	\$546.75	25%	\$51.00	n/a	n/a	0%	n/a
DF9C	Accessories	Cross Fold Kit	\$615.00	\$504.30	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DFCS	Accessories	Conveyor Stacker	\$820.00	\$672.40	18%	\$73.00	\$54.75	25%	\$5.00	n/a	n/a	0%	n/a
DFHC	Accessories	High Capacity Extension	\$305.00	\$250.10	18%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SVWE	Furniture	Console With Caster Kit	\$1,920.00	\$1,344.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder-Inserters, Low Volume

Folder/Inserters, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DF10	Base System	DF100 Letter Perfect Folder	\$350.00	\$280.00	20%	\$75.00	\$56.25	25%	\$5.00	n/a	n/a	0%	n/a
D1T0	Accessories	Height Adjustable Table, 72in. W/Shelf & Locking Doors	\$1,850.00	\$1,295.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
D1T1	Accessories	Height Adjustable Table, 60in. W/Shelf & Locking Doors	\$2,215.00	\$1,550.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
D1T2	Accessories	Height Adjustable Table, 60in. W/Shelf	\$1,905.00	\$1,333.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37A	Accessories	OMR Add-On Scanning Kit For DI380/DI425	\$1,594.00	\$1,275.20	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F37S	Accessories	Enhanced OMR Option For DI380/DI425	\$1,545.00	\$1,236.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSSB	Accessories	Planetpress Envelopenow	\$1,025.00	\$820.00	20%	n/a	n/a	0%	n/a	\$170.00	\$127.50	25%	\$12.00

Folder-Inserters, Medium Volume

Folder/Inserters, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
F572	Accessories	Mail Run Assistance	\$545.00	\$436.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SP62	Accessories	Stacker For DF500 W/ kit	\$1,245.00	\$996.00	20%	\$121.00	\$90.75	25%	\$8.00	n/a	n/a	0%	n/a
T101	Furniture	Tablet Option	\$1,905.00	\$1,524.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T102	Accessories	Fixed Beam Barcode Scanning Option	\$1,995.00	\$1,596.00	20%	\$300.00	\$225.00	25%	\$21.00	n/a	n/a	0%	n/a
T103	Accessories	2D Scanning Option	\$2,995.00	\$2,396.00	20%	\$450.00	\$337.50	25%	\$31.00	n/a	n/a	0%	n/a
T120	Base System	Relay 2000 Inserting System	\$11,225.00	\$8,980.00	20%	\$1,158.00	\$868.50	25%	\$81.00	n/a	n/a	0%	n/a
T130	Base System	Relay 3000 Inserting System	\$17,445.00	\$13,956.00	20%	\$1,617.00	\$1,212.75	25%	\$113.00	n/a	n/a	0%	n/a
T140	Base System	Relay 4000 Inserting System	\$20,385.00	\$16,308.00	20%	\$2,321.00	\$1,740.75	25%	\$162.00	n/a	n/a	0%	n/a
TINK	Accessories	OMR Scanning Kit Relay 2000 W/Install & Training	\$1,595.00	\$1,276.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

Folder/Inserters, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	40%
Percentage (%) Discount off Accessories	40%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
D9P	Accessories	File Based Processing	\$16,150.00	\$9,690.00	40%	\$805.00	\$603.75	25%	\$56.00	\$360.00	\$270.00	25%	\$25.00
D9B	Accessories	Opriflow Belt Stacker With Install To Height Stand	\$4,117.00	\$2,470.20	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
D9X	Accessories	2nd Stacker 4 Tandem Belt Stacker	\$0.00	\$0.00	0%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
DHS	Accessories	Non-Contact Keyboard Wedge Scanner	\$1,495.00	\$897.00	40%	\$18.00	\$238.50	25%	\$22.00	n/a	n/a	0%	n/a
DIRM	Accessories	Flat Screen Monitor Mount And Pc Storage Bin For IDP	\$980.00	\$588.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT8	Furniture	Height Adjustable Table, 60In. No Doors, Sliding Shelf	\$3,530.00	\$2,471.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DIT9	Furniture	Height Adjustable Table, 90In. No Doors, Sliding Shelf	\$4,585.00	\$3,209.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITM	Furniture	Height Adjustable Table, 60 In. W/Locking Doors, Sliding Shelf	\$3,750.00	\$2,625.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
DITR	Furniture	90 In. Motorized Table Extension	\$3,375.00	\$2,362.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F700327	Accessories	Special Tower Feeder Kit	\$260.00	\$156.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F72D	Accessories	Datamatrix Scanning For High Capacity Sheet Feeder	\$9,437.00	\$5,662.20	40%	\$1,154.00	\$865.50	25%	\$80.00	n/a	n/a	0%	n/a
F780183	Accessories	Sheet/Flat Env. Tray	\$205.00	\$123.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F780184	Accessories	Insert Tray	\$205.00	\$123.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790018	Furniture	18 In. Table Extension	\$370.00	\$259.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790019	Furniture	30 In. Table Extension	\$475.00	\$332.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790052	Furniture	42 In. Table Extension	\$515.00	\$360.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790250	Accessories	Scanner Mounting Kit For High Capacity Sheet Feeder	\$820.00	\$492.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790725	Accessories	Sales Kit - Feeder Insert Support	\$85.00	\$51.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F790726	Furniture	Sales Kit - Adjustable Angle Tray	\$125.00	\$75.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7D1	Accessories	Bottom Address Inverter Kit	\$1,025.00	\$615.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7DU	Accessories	High Capacity Feeder Adapter (For Color Idp Only)	\$2,055.00	\$1,233.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7F5	Accessories	High Capacity Sheet Feeder Fixed Beam Omr & Barcode Scanning Hardware W/ Basic Integrity Omr Software	\$3,137.00	\$1,882.20	40%	\$226.00	\$169.50	25%	\$16.00	n/a	n/a	0%	n/a
F7MS	Accessories	Moving Beam Picket Barcode Scanner For High Capacity Sheet Feeder	\$4,167.00	\$2,500.20	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
F7MT	Accessories	Mail Machine Interface For Connect+ 1000/2000	\$3,290.00	\$1,974.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7MU	Accessories	Mail Machine Interface For Connect+ 3000	\$3,290.00	\$1,974.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S1	Accessories	Enhanced Integrity Omr	\$1,545.00	\$927.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7S2	Accessories	Selective Operations Omr	\$1,545.00	\$927.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7SB	Accessories	Barcode Scanning Software	\$2,060.00	\$1,236.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T2	Accessories	2 Feeder Tower	\$3,090.00	\$1,854.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7T4	Accessories	4 Feeder Tower	\$5,665.00	\$3,399.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
F7TB	Accessories	Tower Omr & Barcode Scanning Hardware W/ Basic Integrity Omr Software	\$3,137.00	\$1,882.20	40%	\$377.00	\$282.75	25%	\$26.00	n/a	n/a	0%	n/a
T10E	Accessories	Exit Scanning Control Package	\$2,155.00	\$1,293.00	40%	\$454.00	\$340.50	25%	\$32.00	n/a	n/a	0%	n/a
T10F	Accessories	Standard Exit Scanning Software	\$2,675.00	\$1,605.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T10G	Accessories	Professional Exit Scanning Software	\$7,985.00	\$4,791.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T10H	Accessories	Exit Scanning Transport And Camera	\$4,675.00	\$2,805.00	40%	\$701.00	\$525.75	25%	\$49.00	\$482.00	\$361.50	25%	\$34.00
T150	Base System	Relay 5000 Inserting System With Four Feeder Tower	\$27,315.00	\$16,389.00	40%	\$2,453.00	\$1,839.75	25%	\$171.00	n/a	n/a	0%	n/a
T160	Base System	Relay 6000 Inserting System	\$42,095.00	\$25,257.00	40%	\$3,477.00	\$2,607.75	25%	\$242.00	n/a	n/a	0%	n/a
T170	Base System	Relay 7000 Inserting System	\$47,355.00	\$28,413.00	40%	\$4,334.00	\$3,250.50	25%	\$302.00	n/a	n/a	0%	n/a
T180	Base System	Relay 8000 Inserting System	\$68,825.00	\$41,295.00	40%	\$5,763.00	\$4,322.25	25%	\$402.00	n/a	n/a	0%	n/a
T1BB	Accessories	Horizontal Belt Stacker With Install To Height Stand	\$4,115.00	\$2,469.00	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
T1BD	Accessories	Tandem Horizontal Belt Stacker With Install To Height Stand	\$5,370.00	\$3,222.00	40%	\$225.00	\$168.75	25%	\$16.00	n/a	n/a	0%	n/a
T1ET	Accessories	Exit Transport	\$1,995.00	\$1,197.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1FS	Accessories	Flat Sealer	\$4,295.00	\$2,577.00	40%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1HC	Accessories	High Capacity Sheet Feeder	\$6,895.00	\$4,137.00	40%	\$902.00	\$676.50	25%	\$63.00	n/a	n/a	0%	n/a
T1RC	Furniture	60 In. Height Adjustable Table, No Doors, Sliding Shelf	\$3,530.00	\$2,471.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RD	Furniture	90 In. Height Adjustable Table, No Doors, Sliding Shelf	\$4,585.00	\$3,209.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RE	Furniture	60 In. Height Adjustable Table W/ Locking Doors And Sliding Shelf	\$3,750.00	\$2,625.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RF	Furniture	90 In. Motorized Table Extension	\$3,375.00	\$2,362.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RG	Furniture	Height Adj. Table, 72 In. W/ Shelf And Locking Doors	\$1,850.00	\$1,295.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RH	Furniture	Height Adj. Table, 60 In. W/ Shelf And Locking Doors	\$2,215.00	\$1,550.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RI	Furniture	Height Adj. Table, 60 In. W/ Shelf	\$1,905.00	\$1,333.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T1RM	Accessories	Tower Omr Barcode Scanning Hardware	\$3,137.00	\$1,882.20	40%	\$377.00	\$282.75	25%	\$26.00	n/a	n/a	0%	n/a
T1RS	Accessories	Vertical Power Stacker	\$1,755.00	\$1,053.00	40%	\$167.00	\$125.25	25%	\$12.00	n/a	n/a	0%	n/a
T1VP	Accessories	Vertical Power Stacker	\$1,975.00	\$1,185.00	40%	\$167.00	\$125.25	25%	\$12.00	n/a	n/a	0%	n/a

Envelope Addressing System, Low Volume

Envelope Addressing System, Ink Jet, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials-regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
W190016	Accessories	10 Ft Parallel Cable	\$70.00	\$56.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W190017	Accessories	10 Ft Serial Cable Inc W/ Addressright System (Not Compatible With W650)	\$69.00	\$55.20	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W624	Accessories	Laser Tray Tag Label And Report Printer	\$715.00	\$572.00	20%	\$163.00	\$122.25	25%	\$11.00	n/a	n/a	0%	n/a
W709	Accessories	Envelope Designer Plus Software And Art Manias Cd W/ Over 5,000 Cliparts And Fonts	\$380.00	\$304.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W763	Accessories	W760 Stacker For Addressright Systems (Incls Printer Interface)	\$2,075.00	\$1,660.00	20%	\$206.00	\$154.50	25%	\$14.00	n/a	n/a	0%	n/a
W764	Accessories	W760 Stacker And Dryer For Addressright Printers	\$3,045.00	\$2,436.00	20%	\$321.00	\$240.75	25%	\$22.00	n/a	n/a	0%	n/a
W823	Accessories	Feedright Feeder For Da950	\$7,170.00	\$5,736.00	20%	\$1,077.00	\$807.75	25%	\$75.00	n/a	n/a	0%	n/a
W853	Accessories	Ink Dryer For W760 Stacker	\$985.00	\$788.00	20%	\$115.00	\$86.25	25%	\$8.00	n/a	n/a	0%	n/a

Envelope Addressing System, Medium Volume

Envelope Addressing System, Ink Jet, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
DA5C	Base System	DA50S Addressright Printer	\$8,022.00	\$6,417.60	20%	\$1,436.00	\$1,077.00	25%	\$100.00	n/a	n/a	0%	n/a
DA7C	Base System	DA70S Addressright Printer	\$17,717.00	\$14,173.60	20%	\$1,787.00	\$1,340.25	25%	\$125.00	n/a	n/a	0%	n/a

Envelope Addressing System, Ink Jet, High Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP	
CRM4	Accessories	Connectright Mailer Electronically Delivered Business Services Suite Software Feature Set	\$1,230.00	\$984.00	20%	n/a	n/a	0%	n/a	\$400.00	\$300.00	25%	\$28.00
CRM7	Base System	Connectright Mailer Electronically Delivered Stand-Alone Software	\$2,365.00	\$1,892.00	20%	n/a	n/a	0%	n/a	\$1,200.00	\$900.00	25%	\$84.00
CRM8	Base System	Connectright Mailer Electronically Delivered Integrated Software	\$2,365.00	\$1,892.00	20%	n/a	n/a	0%	n/a	\$1,200.00	\$900.00	25%	\$84.00
DA8A	Accessories	High Speed Conveyor Stacker For Da80F	\$3,955.00	\$3,164.00	20%	\$304.00	\$228.00	25%	\$21.00	n/a	n/a	0%	n/a
DA8N	Base System	DA80F High Speed Fixed Head Printer	\$9,852.00	\$7,881.60	20%	\$1,247.00	\$935.25	25%	\$87.00	n/a	n/a	0%	n/a
DA9K	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder	\$22,452.00	\$17,961.60	20%	\$1,942.00	\$1,456.50	25%	\$135.00	n/a	n/a	0%	n/a
DA9L	Base System	DA95F High Performance Fixed Head Printer With Feedright Feeder, Stacker, Dryer And Stand	\$29,802.00	\$23,841.60	20%	\$2,438.00	\$1,828.50	25%	\$170.00	n/a	n/a	0%	n/a
DA9M	Base System	DA95F High Performance Fixed Head Printer With Integrated Stacker	\$27,282.00	\$21,825.60	20%	\$1,361.00	\$1,020.75	25%	\$95.00	n/a	n/a	0%	n/a
DA9N	Base System	DA95F High Performance Fixed Head Printer	\$20,352.00	\$16,281.60	20%	\$865.00	\$648.75	25%	\$60.00	n/a	n/a	0%	n/a
DASC	Base System	Integrated Stacker W/ Stand And High Output Dryer	\$6,975.00	\$5,580.00	20%	\$507.00	\$380.25	25%	\$35.00	n/a	n/a	0%	n/a
HP4-D	Accessories	PB Compatible 51629A Black Inkjet Print Cartridge	\$22.99	\$19.54	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PZ0-A	Accessories	Prism DFI-1000 Black Speed Ink Inkjet Cartridge	\$47.00	\$39.95	15%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W409	Accessories	Compag 17in. Flat Panel Display	\$205.00	\$164.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
W985025	Accessories	Hp External Multi Dvd Writer	\$160.00	\$128.00	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPP4	Accessories	Subscription For Print Services	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WS93	Accessories	Mailline Assistant Customization	\$814.00	\$651.20	20%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a



Tabbers, Low Volume

Tabbers, Low Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	20%
Percentage (%) Discount off Accessories	20%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
W760	Accessories	W760 Stacker For W350 Tabber	\$1,830.00	\$1,464.00	20%	\$206.00	\$154.50	25%	\$14.00	n/a	n/a	0%	n/a

Tabbers, Medium Volume

Tabbers, Medium Volume	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	35%
Percentage (%) Discount off Accessories	35%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	30%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	25%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr
Time and Materials- outside business hours, weekends, and holidays	\$360/hr
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance		Contract Monthly SLA	MSRP SMA	Contract Annual SMA		% Off MSRP	Contract Monthly SMA
							Years 2-5	% Off MSRP			Years 2-5	% Off MSRP		
DT3A	Base System	W360 Multifunction Tabber System	\$21,105.00	\$13,718.25	35%	\$2,212.00	\$1,659.00	25%	\$154.00	n/a	n/a	0%	n/a	
DT3S	Accessories	W985 Conveyor Stacker For W360 Multifunction Tabber System	\$3,530.00	\$2,294.50	35%	\$304.00	\$228.00	25%	\$21.00	n/a	n/a	0%	n/a	
DT3T	Accessories	Stand For W985 Conveyor Stacker	\$840.00	\$546.00	35%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a	

















**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SMA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
TRMH	Sendsuite Tracking	Hosted Sendsuite Tracking Multiple Sites Unlimited Workstations	\$17,225.00	\$14,469.00	16%	n/a	n/a	0%	n/a	\$2,580.00	\$1,935.00	25%	\$180.00
TRMM	Sendsuite Tracking	Sendsuite Tracking Multiple Sites Unlimited Workstations	\$18,039.00	\$15,152.76	16%	n/a	n/a	0%	n/a	\$2,580.00	\$1,935.00	25%	\$180.00
TRUH	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Hosted Sendsuite Tracking Multiple Site Unlimited Workstations	\$4,000.00	\$3,360.00	16%	n/a	n/a	0%	n/a	\$1,656.00	\$1,242.00	25%	\$115.00
TRUM	Sendsuite Tracking	Upgrade Sendsuite Arrival Client Server To Sendsuite Tracking Multiple Site Unlimited Workstations	\$4,814.00	\$4,043.76	16%	n/a	n/a	0%	n/a	\$1,656.00	\$1,242.00	25%	\$115.00
TS14	Arrival	J693 4" Continuous Labels	\$260.00	\$218.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS15	Arrival	J645 Continuous Thermal Direct Labels Supply Case	\$235.00	\$197.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS23	Sendsuite	Data Vac	\$83.00	\$69.72	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS30	Arrival	J693 4" Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls. Case Capacity Is 18,000" X 4".	\$240.00	\$201.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS31	Arrival	J645 Continuous Thermal Direct Labels Supply Case - Case Contains 4 Rolls. Case Capacity Is 7,200" X 4".	\$140.00	\$117.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS32	Arrival	J692 Continuous Thermal Direct Labels Supply Case - Case Contains 3 Rolls And 1 Transfer Ribbon. Case Capacity Is 23,550" X 4".	\$250.00	\$210.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS33	Arrival	J530 2" Continuous Thermal Direct Labels Supply Case	\$73.00	\$61.32	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS34	Sendsuite	1779 Spare Battery	\$113.00	\$94.92	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS40	Sendsuite	Multi Function Badges For Ink Jet Printers And Lobbytrac	\$70.00	\$58.80	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS47	Sendsuite	Lobbytrac Color Badge Printer	\$159.00	\$133.56	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
TS48	Sendsuite	Certified Labels For Low To Mid Volume Label Printer	\$115.00	\$96.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VPPU	Sendsuite Tracking	Sendsuite Tracking Post Sales Peripheral Addition 2 Hours	\$407.00	\$341.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPP2	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Label Generation 2 Hours	\$407.00	\$341.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPR1	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Screens 2 Hours	\$407.00	\$341.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPR4	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 2 Hours	\$407.00	\$341.88	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPRS	Sendsuite Tracking	Sendsuite Tracking Post Sales Custom Report Generation 8 Hours	\$1,623.00	\$1,363.32	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VS27	Arrival Express	Pb Backup Services - One Per Workstation	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	\$395.00	\$296.25	25%	\$28.00
VS42	Sendsuite Express	Sendsuite Xpress Package Manager 2	\$7,885.00	\$6,623.40	16%	\$216.00	\$162.00	25%	\$15.00	\$275.00	\$206.25	25%	\$19.00
VS43	Sendsuite Express	Sendsuite Xpress Package Manager 3	\$11,000.00	\$9,240.00	16%	\$216.00	\$162.00	25%	\$15.00	\$275.00	\$206.25	25%	\$19.00
VS46	Sendsuite Express	Peripheral Package 3 (Ship Request With Scanner)	\$1,750.00	\$1,470.00	16%	\$338.00	\$253.50	25%	\$24.00	n/a	n/a	0%	n/a
VS9010	Sendsuite Shipping	Software Meter Interface - Per Meter	\$295.00	\$247.80	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSD5	Sendsuite Shipping	Sendsuite Desktop Software	\$8,295.00	\$6,967.80	16%	n/a	n/a	0%	n/a	\$599.00	\$449.25	25%	\$42.00
VSDH	Sendsuite Tracking	Hosted Sendsuite Desktop Base System License	\$4,995.00	\$4,195.80	16%	n/a	n/a	0%	n/a	\$745.00	\$558.75	25%	\$52.00
VSDP	Sendsuite Shipping	Sendsuite Desktop Base System License	\$4,995.00	\$4,195.80	16%	n/a	n/a	0%	n/a	\$745.00	\$558.75	25%	\$52.00
VSEP	Sendsuite Shipping	E-Certified/ERR Productivity Pack	\$3,173.00	\$2,665.32	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
VSG1	Sendsuite Tracking	Add One User To Site License	\$200.00	\$168.00	16%	n/a	n/a	0%	n/a	\$30.00	\$22.50	25%	\$3.00
VSG2	Sendsuite Tracking	1 Site License For Limited Users (Up To 2 Users)	\$200.00	\$168.00	16%	n/a	n/a	0%	n/a	\$30.00	\$22.50	25%	\$3.00
VSG3	Sendsuite Tracking	10 Sites License For Limited Users (Up To 2 Users)	\$1,750.00	\$1,470.00	16%	n/a	n/a	0%	n/a	\$262.50	\$196.88	25%	\$18.00
VSG4	Sendsuite Tracking	50 Sites License For Limited Users (Up To 2 Users)	\$7,500.00	\$6,300.00	16%	n/a	n/a	0%	n/a	\$1,125.00	\$843.75	25%	\$78.00
VSG5	Sendsuite Tracking	100 Sites License For Limited Users (Up To 2 Users)	\$12,500.00	\$10,500.00	16%	n/a	n/a	0%	n/a	\$1,875.00	\$1,406.25	25%	\$131.00
VSN1	Sendsuite Shipping	1 Site License For Unlimited Users	\$2,500.00	\$2,100.00	16%	n/a	n/a	0%	n/a	\$375.00	\$281.25	25%	\$26.00
VSN2	Sendsuite Shipping	100 Site Licenses For Unlimited Users	\$156,000.00	\$131,040.00	16%	n/a	n/a	0%	n/a	\$23,400.00	\$17,550.00	25%	\$1,630.00
VSNL	Sendsuite Shipping	50 Site Licenses For Unlimited Users	\$94,000.00	\$78,960.00	16%	n/a	n/a	0%	n/a	\$14,100.00	\$10,575.00	25%	\$982.00
VSNX	Sendsuite Shipping	10 Site Licenses For Unlimited Users	\$22,000.00	\$18,480.00	16%	n/a	n/a	0%	n/a	\$3,300.00	\$2,475.00	25%	\$230.00
WDF1	Information Management	Document Formatting Option	\$1,235.00	\$1,037.40	16%	n/a	n/a	0%	n/a	\$260.00	\$195.00	25%	\$18.00
WP81	Accessories	Development Version Planet Press Imaging	\$1,230.00	\$1,033.20	16%	n/a	n/a	0%	n/a	\$216.00	\$162.00	25%	\$15.00
WP82	Accessories	Development Version Planet Press Office	\$3,883.00	\$3,261.72	16%	n/a	n/a	0%	n/a	\$396.00	\$297.00	25%	\$28.00
WP83	Accessories	Development Version Planet Press Production	\$5,213.00	\$4,378.92	16%	n/a	n/a	0%	n/a	\$630.00	\$472.50	25%	\$44.00
WP85	Information Management	Pb First Base License. Includes First 5 Applications	\$1,933.00	\$1,623.72	16%	n/a	n/a	0%	n/a	\$65.00	\$48.75	25%	\$5.00
WPD1	Information Management	Preformatted Document Option	\$1,235.00	\$1,037.40	16%	n/a	n/a	0%	n/a	\$260.00	\$195.00	25%	\$18.00
WPF4	Information Management	Additional Application(S) For Pb First	\$85.00	\$239.40	16%	n/a	n/a	0%	n/a	\$55.00	\$41.25	25%	\$4.00
WPMO	Sendsuite	MailDirector Option	\$515.00	\$432.60	16%	n/a	n/a	0%	n/a	\$105.00	\$78.75	25%	\$7.00
WPP5	Information Management	Planetpress Image	\$4,765.00	\$4,002.60	16%	n/a	n/a	0%	n/a	\$690.00	\$517.50	25%	\$48.00
WPP6	Information Management	Planetpress Office	\$13,309.00	\$11,179.56	16%	n/a	n/a	0%	n/a	\$1,125.00	\$843.75	25%	\$78.00
WPP7	Information Management	Planetpress Production	\$19,284.00	\$16,198.56	16%	n/a	n/a	0%	n/a	\$2,100.00	\$1,575.00	25%	\$146.00
WPPH	Information Management	Per Diem For Onsite Visit	\$440.00	\$369.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WPPM	Information Management	E-Learning Module For Planet Press	\$1,025.00	\$861.00	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSMW	Information Management	Mixed Weights Feature	\$1,235.00	\$1,037.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSPA	Information Management	Palletization Feature	\$2,265.00	\$1,902.60	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
WSP5	Information Management	Package Services Feature	\$1,235.00	\$1,037.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DE	Information Management	DM Series Accutrac Interface (Accutrac HI 2.0 Version)	\$1,435.00	\$1,205.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z5DF	Information Management	DM Series Accutrac Interface (Accutrac SA OR HI 3.0 Version & Above)	\$1,735.00	\$1,458.40	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z690017	Information Management	Kit: J050 Business Manager Extension Cable	\$105.00	\$88.20	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C4	Information Management	Business Manager Business Manager Admin/Reporting/Data Collector Upgrade To Latest Version	\$798.00	\$670.32	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6C5	Information Management	Business Manager Software Upgrade From Version 3.0 To Latest Version	\$0.00	\$0.00	0%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
Z6FM	Information Management	Funds Management Base Feature	\$1,230.00	\$1,033.20	16%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
T6WE	Accessories	FedExed Wedge Scanner	\$499.00	\$419.16	16%	\$15.00	\$11.25	25%	\$1.00	n/a	n/a	0%	n/a
T6MS	Accessories	Wireless Mobile Scanner	\$1,299.00	\$1,091.16	16%	\$51.00	\$38.25	25%	\$4.00	n/a	n/a	0%	n/a



Mailing Furniture

Mail Room Furniture (general)	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage (%) Discount off MSRP/Catalog	30%
Percentage (%) Discount off Accessories	30%
* all furniture is related to mailrooms only	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP	Contract Monthly SLA	MSRP SMA	Contract Annual SMA Years 2-5	% Off MSRP	Contract Monthly SMA
MSH1511	Furniture	Sorter Shelves For 10 - 20 - 30 Bin Sorters (For 20 In. Sorter)	\$20.00	\$14.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSH1513	Furniture	Sorter Shelves 30in Sorter	\$20.00	\$14.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP3333	Furniture	Dump Rails For 33 In. X 33 In. Table	\$115.00	\$80.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP4533	Furniture	Dump Rails For 45-1/2 In. X 33 In. Table	\$140.00	\$98.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSP6833	Furniture	Dump Rails For 68 In. X 33 In. Table	\$165.00	\$115.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSSP33	Furniture	Metal Side Splashes	\$100.00	\$70.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR22	Furniture	Wall Brackets 22-5/8 In. Sort	\$127.00	\$88.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR45	Furniture	Wall Brackets 45-1/2 In. Sort	\$142.00	\$99.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MSWMBR68	Furniture	Wall Brackets 68 In. Sorter	\$152.00	\$106.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2213	Furniture	Tackboard 13 In. H Riser	\$100.00	\$70.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB2222	Furniture	Tackboard 22 In. H Riser	\$140.00	\$98.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4513	Furniture	Tackboard For 45-1/2 In. X 13 In. H Riser	\$120.00	\$84.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB4522	Furniture	Tackboard For 45-1/2 In. X 22 In. H Riser	\$175.00	\$122.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6813	Furniture	Tackboard For 68 In. X 13 In. H Riser	\$160.00	\$112.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTB6822	Furniture	Tackboard For 68 In. X 22 In. H Riser	\$260.00	\$182.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTC3	Furniture	Caster Set For Modular Tables	\$260.00	\$182.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH545	Furniture	Free-Standing 45-1/2 In. Bulk Sorting Module	\$852.00	\$596.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTH568	Furniture	Free-Standing 68 In. Bulk Sorting Module	\$862.00	\$603.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221513	Furniture	Cmr Thru-Rsr 22-5/8X15X13	\$225.00	\$157.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR221522	Furniture	Cmr Thru-Rsr 22-5/8X15X22	\$280.00	\$196.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR22156	Furniture	Cmr Thru-Rsr 22-5/8X15X6	\$205.00	\$143.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451513	Furniture	Thru Riser 45-1/2X15X13	\$265.00	\$185.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR451522	Furniture	Thru Riser 45-1/2X15X22	\$315.00	\$220.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR45156	Furniture	Thru Riser 45-1/2X15X6	\$225.00	\$157.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTR68156	Furniture	Thru Riser 68X15X6	\$280.00	\$196.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS221510	Furniture	10-Bin Corner Thru Sorter	\$435.00	\$304.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS451520	Furniture	20-Bin Thru Sorter	\$535.00	\$374.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS681525	Furniture	25-Bin Thru Sorter	\$660.00	\$462.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS81530	Furniture	30-Bin Thru Sorter	\$670.00	\$469.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTS815	Furniture	Sorter Retaining Brackets (2)	\$304.00	\$212.80	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1511	Furniture	Thru-Sorter Shelves - 11 In.	\$20.00	\$14.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MTSH1513	Furniture	Thru-Sorter Shelves - 13 In.	\$30.00	\$21.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVD15	Furniture	Vertical Divider For Vertical Sorters	\$20.00	\$14.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS2215	Furniture	Vertical Sorter 22 In. Table	\$490.00	\$343.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS4515	Furniture	Vertical Sorter For 45-1/2 In. Table	\$590.00	\$413.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
MVS6815	Furniture	Vertical Sorter 68 In. Table	\$685.00	\$479.50	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NB430	Furniture	Anti-Fatigue Mat	\$450.00	\$315.00	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST36	Furniture	Mobile Table 36X24X31	\$897.00	\$627.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
NEST48	Furniture	Mobile Table 48X24X36	\$932.00	\$652.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB001	Furniture	68 In. Ship Station With Storage Shelf	\$2,872.00	\$2,010.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB002	Furniture	68 In. Ship Station With Material Dividers (No Storage Shelf)	\$2,757.00	\$1,929.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PB003	Furniture	Paper Roll Stand With Cutter	\$1,142.00	\$799.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
PBCAB19	Furniture	Mobile Cabinet With Storage And Pull Out Trays	\$477.00	\$333.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3022	Furniture	30 In. X 22 In. Deep Utility Table	\$422.00	\$295.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD3622	Furniture	36 In. X 22 In. Deep Utility Table	\$442.00	\$309.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4222	Furniture	42 In. X 22 In. Deep Utility Table	\$457.00	\$319.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD4822	Furniture	48 In. X 22 In. Deep Utility Table	\$477.00	\$333.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD5422	Furniture	54 In. X 22 In. Deep Utility Table	\$477.00	\$333.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6022	Furniture	60 In. X 22 In. Deep Utility Table	\$522.00	\$365.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD6622	Furniture	66 In. X 22 In. Deep Utility Table	\$537.00	\$375.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SD7222	Furniture	72 In. X 22 In. Deep Utility Table	\$537.00	\$375.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3022	Furniture	Storage Shelf 30X22 Table	\$162.00	\$113.40	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS3622	Furniture	Storage Shelf 36X22 Table	\$187.00	\$130.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a
SDSS4822	Furniture	Storage Shelf 48X22 Table	\$217.00	\$151.90	30%	n/a	n/a	0%	n/a	n/a	n/a	0%	n/a

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1E00	\$0.00	\$0.00	\$0.00	\$0.00
0051	\$271.50	\$309.75	\$372.00	\$465.00
1E02	\$141.75	\$161.25	\$193.50	\$242.25
0103	\$271.50	\$309.75	\$372.00	\$465.00
0104	\$271.50	\$309.75	\$372.00	\$465.00
0120	\$271.50	\$309.75	\$372.00	\$465.00
0122	\$271.50	\$309.75	\$372.00	\$465.00
0150	\$298.50	\$340.50	\$408.75	\$510.75
0180	\$894.00	\$1,019.25	\$1,223.25	\$1,529.25
0181	\$894.00	\$1,019.25	\$1,223.25	\$1,529.25
0280	\$705.75	\$804.75	\$966.00	\$1,207.50
0581	\$192.00	\$219.00	\$262.50	\$328.50
0582	\$192.00	\$219.00	\$262.50	\$328.50
0701	\$295.50	\$336.75	\$404.25	\$505.50
0706	\$422.25	\$481.50	\$577.50	\$722.25
0730	\$920.25	\$1,049.25	\$1,259.25	\$1,574.25
0731	\$911.25	\$1,038.75	\$1,246.50	\$1,558.50
0735	\$1,641.00	\$1,870.50	\$2,244.75	\$2,805.75
0736	\$1,641.00	\$1,870.50	\$2,244.75	\$2,805.75
0740	\$1,914.75	\$2,182.50	\$2,619.00	\$3,273.75
0742	\$1,914.75	\$2,182.50	\$2,619.00	\$3,273.75
0790	\$822.75	\$938.25	\$1,125.75	\$1,407.00
0791	\$783.75	\$893.25	\$1,071.75	\$1,339.50
0795	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
0796	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
0797	\$1,769.25	\$2,016.75	\$2,420.25	\$3,025.50
1E03	\$157.50	\$179.25	\$215.25	\$269.25
1180	\$216.00	\$246.00	\$295.50	\$369.75
1190	\$170.25	\$194.25	\$233.25	\$291.75
1200	\$209.25	\$238.50	\$286.50	\$358.50
1220	\$50.25	\$57.00	\$68.25	\$85.50
1225	\$170.25	\$194.25	\$233.25	\$291.75
1230	\$107.25	\$122.25	\$147.00	\$183.75
1250	\$458.25	\$522.75	\$627.00	\$783.75
1290	\$3,696.75	\$4,214.25	\$5,057.25	\$6,321.75
1370	\$277.50	\$316.50	\$379.50	\$474.75
1371	\$421.50	\$480.75	\$576.75	\$720.75
1372	\$479.25	\$546.00	\$655.50	\$819.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
1373	\$617.25	\$703.50	\$844.50	\$1,056.00
1374	\$617.25	\$703.50	\$844.50	\$1,056.00
1378	\$384.00	\$438.00	\$525.75	\$657.00
1410	\$4,762.50	\$5,429.25	\$6,515.25	\$8,144.25
1411	\$2,979.75	\$3,396.75	\$4,076.25	\$5,095.50
1412	\$2,345.25	\$2,673.75	\$3,208.50	\$4,011.00
1413	\$1,859.25	\$2,119.50	\$2,543.25	\$3,179.25
1414	\$1,693.50	\$1,930.50	\$2,316.75	\$2,895.75
1415	\$3,316.50	\$3,780.75	\$4,536.75	\$5,670.75
1416	\$842.25	\$960.00	\$1,152.00	\$1,440.00
1417	\$981.75	\$1,119.00	\$1,342.50	\$1,678.50
1418	\$541.50	\$617.25	\$741.00	\$926.25
1420	\$541.50	\$617.25	\$741.00	\$926.25
1421	\$781.50	\$891.00	\$1,069.50	\$1,337.25
1423	\$3,117.00	\$3,553.50	\$4,264.50	\$5,331.00
1428	\$6,174.00	\$7,038.00	\$8,445.75	\$10,557.00
1430	\$2,375.25	\$2,707.50	\$3,249.00	\$4,061.25
1436	\$4,002.75	\$4,563.00	\$5,475.75	\$6,844.50
1437	\$3,637.50	\$4,146.75	\$4,976.25	\$6,220.50
1438	\$541.50	\$617.25	\$741.00	\$926.25
1439	\$472.50	\$538.50	\$646.50	\$808.50
1446	\$2,195.25	\$2,502.75	\$3,003.00	\$3,753.75
1447	\$2,139.75	\$2,439.00	\$2,926.50	\$3,658.50
1450	\$342.00	\$390.00	\$468.00	\$585.00
1451	\$342.00	\$390.00	\$468.00	\$585.00
1452	\$474.75	\$541.50	\$649.50	\$812.25
1453	\$474.75	\$541.50	\$649.50	\$812.25
1454	\$617.25	\$703.50	\$844.50	\$1,056.00
1455	\$617.25	\$703.50	\$844.50	\$1,056.00
1482	\$474.75	\$541.50	\$649.50	\$812.25
1486	\$474.75	\$541.50	\$649.50	\$812.25
1487	\$474.75	\$541.50	\$649.50	\$812.25
1491	\$329.25	\$375.00	\$450.00	\$562.50
1500	\$930.00	\$1,060.50	\$1,272.75	\$1,590.75
1525	\$1,017.75	\$1,160.25	\$1,392.00	\$1,740.00
1546	\$4,269.75	\$4,867.50	\$5,841.00	\$7,301.25
1550	\$3,486.00	\$3,974.25	\$4,769.25	\$5,961.75
1600	\$1,902.75	\$2,169.00	\$2,602.50	\$3,253.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
1701	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1702	\$937.50	\$1,068.75	\$1,282.50	\$1,603.50
1703	\$937.50	\$1,068.75	\$1,282.50	\$1,603.50
1705	\$1,029.00	\$1,173.00	\$1,407.75	\$1,759.50
1706	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
1709	\$902.25	\$1,028.25	\$1,233.75	\$1,542.00
1712	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1713	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
1714	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1715	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1716	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1717	\$1,069.50	\$1,219.50	\$1,463.25	\$1,829.25
1718	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
1733	\$2,862.00	\$3,262.50	\$3,915.00	\$4,893.75
1736	\$1,323.00	\$1,508.25	\$1,809.75	\$2,262.00
1785	\$3,149.25	\$3,590.25	\$4,308.00	\$5,385.00
1800	\$297.00	\$338.25	\$405.75	\$507.00
1801	\$203.25	\$231.75	\$278.25	\$348.00
1805	\$208.50	\$237.75	\$285.00	\$356.25
1810	\$160.50	\$183.00	\$219.75	\$274.50
1820	\$621.00	\$708.00	\$849.75	\$1,062.00
1830	\$247.50	\$282.00	\$338.25	\$423.00
1831	\$287.25	\$327.75	\$393.00	\$491.25
1860	\$404.25	\$460.50	\$552.75	\$690.75
1861	\$384.00	\$438.00	\$525.75	\$657.00
1863	\$380.25	\$433.50	\$520.50	\$651.00
1890	\$1,415.25	\$1,613.25	\$1,935.75	\$2,419.50
2706	\$1,117.50	\$1,274.25	\$1,529.25	\$1,911.75
2707	\$2,007.00	\$2,288.25	\$2,745.75	\$3,432.00
2708	\$1,845.75	\$2,104.50	\$2,525.25	\$3,156.75
2710	\$1,107.00	\$1,262.25	\$1,515.00	\$1,893.75
2713	\$1,581.75	\$1,803.00	\$2,163.75	\$2,704.50
3250	\$444.75	\$507.00	\$608.25	\$760.50
3270	\$301.50	\$343.50	\$412.50	\$516.00
3280	\$796.50	\$908.25	\$1,089.75	\$1,362.00
3300	\$651.00	\$742.50	\$891.00	\$1,113.75
3301	\$663.75	\$756.75	\$908.25	\$1,135.50
3307	\$642.75	\$732.75	\$879.00	\$1,098.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
3319	\$642.75	\$732.75	\$879.00	\$1,098.75
3320	\$2,730.00	\$3,112.50	\$3,735.00	\$4,668.75
3323	\$340.50	\$388.50	\$466.50	\$583.50
3324	\$1,221.75	\$1,392.75	\$1,671.00	\$2,088.75
3336	\$223.50	\$255.00	\$306.00	\$382.50
3340	\$1,986.75	\$2,265.00	\$2,718.00	\$3,397.50
3346	\$219.75	\$250.50	\$300.75	\$375.75
3350	\$1,353.00	\$1,542.75	\$1,851.00	\$2,313.75
3353	\$542.25	\$618.00	\$741.75	\$927.00
3355	\$836.25	\$953.25	\$1,143.75	\$1,429.50
3359	\$2,560.50	\$2,919.00	\$3,502.50	\$4,378.50
3362	\$718.50	\$819.00	\$982.50	\$1,228.50
3364	\$641.25	\$731.25	\$877.50	\$1,097.25
3370	\$1,695.00	\$1,932.00	\$2,318.25	\$2,898.00
3384	\$641.25	\$731.25	\$877.50	\$1,097.25
3385	\$655.50	\$747.00	\$896.25	\$1,120.50
3388	\$655.50	\$747.00	\$896.25	\$1,120.50
3389	\$518.25	\$591.00	\$709.50	\$887.25
3606	\$1,245.00	\$1,419.00	\$1,702.50	\$2,128.50
3621	\$8,834.25	\$10,071.00	\$12,085.50	\$15,107.25
3629	\$2,056.50	\$2,344.50	\$2,813.25	\$3,516.75
3634	\$2,019.00	\$2,301.75	\$2,762.25	\$3,453.00
3636	\$1,322.25	\$1,507.50	\$1,809.00	\$2,261.25
3641	\$383.25	\$437.25	\$525.00	\$656.25
3642	\$611.25	\$696.75	\$836.25	\$1,045.50
3655	\$297.00	\$338.25	\$405.75	\$507.00
3700	\$465.00	\$530.25	\$636.00	\$795.00
3704	\$525.75	\$599.25	\$719.25	\$899.25
3705	\$650.25	\$741.00	\$889.50	\$1,112.25
3740	\$465.00	\$530.25	\$636.00	\$795.00
3750	\$465.00	\$530.25	\$636.00	\$795.00
3770	\$650.25	\$741.00	\$889.50	\$1,112.25
3771	\$650.25	\$741.00	\$889.50	\$1,112.25
3772	\$650.25	\$741.00	\$889.50	\$1,112.25
3780	\$399.75	\$456.00	\$547.50	\$684.75
4100	\$510.75	\$582.00	\$698.25	\$873.00
4107	\$510.75	\$582.00	\$698.25	\$873.00
4150	\$414.75	\$472.50	\$567.00	\$708.75



SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
4156	\$510.75	\$582.00	\$698.25	\$873.00
4200	\$728.25	\$830.25	\$996.00	\$1,245.00
4201	\$728.25	\$830.25	\$996.00	\$1,245.00
4203	\$728.25	\$830.25	\$996.00	\$1,245.00
4206	\$728.25	\$830.25	\$996.00	\$1,245.00
4207	\$728.25	\$830.25	\$996.00	\$1,245.00
4250	\$728.25	\$830.25	\$996.00	\$1,245.00
4251	\$728.25	\$830.25	\$996.00	\$1,245.00
4253	\$728.25	\$830.25	\$996.00	\$1,245.00
4256	\$728.25	\$830.25	\$996.00	\$1,245.00
4257	\$728.25	\$830.25	\$996.00	\$1,245.00
4300	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4301	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4302	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4304	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4306	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4307	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4325	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4350	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4351	\$1,011.75	\$1,153.50	\$1,384.50	\$1,731.00
4352	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4356	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4357	\$1,080.00	\$1,231.50	\$1,477.50	\$1,847.25
4371	\$969.75	\$1,105.50	\$1,326.75	\$1,658.25
4380	\$2,284.50	\$2,604.00	\$3,124.50	\$3,906.00
4385	\$2,194.50	\$2,502.00	\$3,002.25	\$3,753.00
4400	\$504.75	\$575.25	\$690.00	\$862.50
4900	\$53.25	\$60.75	\$72.75	\$90.75
4916	\$53.25	\$60.75	\$72.75	\$90.75
5025	\$61.50	\$69.75	\$84.00	\$105.00
5035	\$1,467.75	\$1,673.25	\$2,007.75	\$2,509.50
5042	\$335.25	\$382.50	\$459.00	\$573.75
5045	\$303.00	\$345.75	\$414.75	\$518.25
5050	\$541.50	\$617.25	\$741.00	\$926.25
5066	\$1,467.75	\$1,673.25	\$2,007.75	\$2,509.50
5070	\$615.00	\$701.25	\$841.50	\$1,052.25
5311	\$159.00	\$181.50	\$217.50	\$272.25
5390	\$175.50	\$200.25	\$240.00	\$300.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
5391	\$175.50	\$200.25	\$240.00	\$300.00
5392	\$175.50	\$200.25	\$240.00	\$300.00
5398	\$175.50	\$200.25	\$240.00	\$300.00
5400	\$517.50	\$590.25	\$708.00	\$885.00
5403	\$503.25	\$573.75	\$688.50	\$861.00
5408	\$430.50	\$490.50	\$588.75	\$735.75
5460	\$387.75	\$441.75	\$530.25	\$663.00
5461	\$527.25	\$600.75	\$720.75	\$900.75
5463	\$530.25	\$604.50	\$725.25	\$906.75
5466	\$530.25	\$604.50	\$725.25	\$906.75
5468	\$402.75	\$459.00	\$550.50	\$688.50
5500	\$306.75	\$349.50	\$419.25	\$524.25
5511	\$248.25	\$282.75	\$339.00	\$423.75
5525	\$243.75	\$278.25	\$333.75	\$417.00
5600	\$794.25	\$905.25	\$1,086.00	\$1,357.50
5612	\$759.00	\$865.50	\$1,038.75	\$1,298.25
5621	\$794.25	\$905.25	\$1,086.00	\$1,357.50
5630	\$932.25	\$1,062.75	\$1,275.00	\$1,593.75
5650	\$398.25	\$453.75	\$544.50	\$681.00
5675	\$597.00	\$680.25	\$816.00	\$1,020.00
5820	\$228.75	\$261.00	\$313.50	\$392.25
5830	\$264.75	\$301.50	\$361.50	\$452.25
5831	\$350.25	\$399.00	\$478.50	\$598.50
5840	\$344.25	\$392.25	\$471.00	\$588.75
5850	\$574.50	\$654.75	\$786.00	\$982.50
5870	\$626.25	\$714.00	\$856.50	\$1,071.00
5871	\$626.25	\$714.00	\$856.50	\$1,071.00
5890	\$511.50	\$582.75	\$699.00	\$873.75
5899	\$1,644.75	\$1,875.00	\$2,250.00	\$2,812.50
5901	\$3,263.25	\$3,720.00	\$4,464.00	\$5,580.00
5904	\$3,372.00	\$3,843.75	\$4,612.50	\$5,766.00
5905	\$2,808.00	\$3,201.00	\$3,841.50	\$4,802.25
5906	\$3,263.25	\$3,720.00	\$4,464.00	\$5,580.00
5908	\$2,209.50	\$2,518.50	\$3,022.50	\$3,778.50
5909	\$2,086.50	\$2,378.25	\$2,853.75	\$3,567.00
5923	\$945.00	\$1,077.00	\$1,292.25	\$1,615.50
5925	\$1,012.50	\$1,154.25	\$1,385.25	\$1,731.75
5926	\$1,012.50	\$1,154.25	\$1,385.25	\$1,731.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
5927	\$817.50	\$932.25	\$1,119.00	\$1,398.75
5928	\$817.50	\$932.25	\$1,119.00	\$1,398.75
5935	\$1,315.50	\$1,500.00	\$1,800.00	\$2,250.00
5936	\$1,434.75	\$1,635.75	\$1,962.75	\$2,453.25
5940	\$243.75	\$278.25	\$333.75	\$417.00
5950	\$1,423.50	\$1,623.00	\$1,947.75	\$2,434.50
5952	\$1,544.25	\$1,760.25	\$2,112.00	\$2,640.00
5955	\$2,155.50	\$2,457.00	\$2,948.25	\$3,685.50
5960	\$963.00	\$1,098.00	\$1,317.75	\$1,647.00
5961	\$342.00	\$390.00	\$468.00	\$585.00
5962	\$963.00	\$1,098.00	\$1,317.75	\$1,647.00
5963	\$377.25	\$429.75	\$516.00	\$645.00
5972	\$318.00	\$362.25	\$435.00	\$543.75
5975	\$1,254.00	\$1,429.50	\$1,715.25	\$2,144.25
5976	\$759.00	\$865.50	\$1,038.75	\$1,298.25
6090	\$57.75	\$66.00	\$79.50	\$99.75
6100	\$1,952.25	\$2,225.25	\$2,670.00	\$3,337.50
6190	\$0.00	\$0.00	\$0.00	\$0.00
6200	\$176.25	\$201.00	\$241.50	\$302.25
6210	\$316.50	\$360.75	\$432.75	\$540.75
6220	\$535.50	\$610.50	\$732.75	\$915.75
6230	\$177.00	\$201.75	\$242.25	\$303.00
6235	\$365.25	\$416.25	\$499.50	\$624.75
6236	\$346.50	\$395.25	\$474.00	\$592.50
6251	\$535.50	\$610.50	\$732.75	\$915.75
6401	\$0.00	\$0.00	\$0.00	\$0.00
6410	\$0.00	\$0.00	\$0.00	\$0.00
6420	\$0.00	\$0.00	\$0.00	\$0.00
6700	\$177.00	\$201.75	\$242.25	\$303.00
6800	\$420.75	\$480.00	\$576.00	\$720.00
6801	\$420.75	\$480.00	\$576.00	\$720.00
6802	\$420.75	\$480.00	\$576.00	\$720.00
6825	\$420.75	\$480.00	\$576.00	\$720.00
6826	\$420.75	\$480.00	\$576.00	\$720.00
7043	\$654.75	\$746.25	\$895.50	\$1,119.75
7063	\$2,651.25	\$3,022.50	\$3,627.00	\$4,533.75
7101	\$303.00	\$345.75	\$414.75	\$518.25
7102	\$303.00	\$345.75	\$414.75	\$518.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
7103	\$303.00	\$345.75	\$414.75	\$518.25
7108	\$260.25	\$297.00	\$356.25	\$445.50
7113	\$303.00	\$345.75	\$414.75	\$518.25
7115	\$303.00	\$345.75	\$414.75	\$518.25
7117	\$303.00	\$345.75	\$414.75	\$518.25
7125	\$238.50	\$272.25	\$327.00	\$408.75
7200	\$839.25	\$957.00	\$1,148.25	\$1,435.50
7270	\$2,674.50	\$3,048.75	\$3,658.50	\$4,573.50
7276	\$2,674.50	\$3,048.75	\$3,658.50	\$4,573.50
7279	\$2,670.00	\$3,043.50	\$3,652.50	\$4,566.00
7467	\$3,147.00	\$3,587.25	\$4,305.00	\$5,381.25
7469	\$3,147.00	\$3,587.25	\$4,305.00	\$5,381.25
7601	\$1,896.00	\$2,161.50	\$2,593.50	\$3,242.25
7608	\$1,896.00	\$2,161.50	\$2,593.50	\$3,242.25
7611	\$1,577.25	\$1,797.75	\$2,157.00	\$2,696.25
7711	\$5,786.25	\$6,596.25	\$7,915.50	\$9,894.75
7751	\$5,786.25	\$6,596.25	\$7,915.50	\$9,894.75
7780	\$902.25	\$1,028.25	\$1,233.75	\$1,542.00
7782	\$940.50	\$1,072.50	\$1,287.00	\$1,608.75
7799	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
7950	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7951	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7952	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7953	\$2,677.50	\$3,052.50	\$3,663.00	\$4,578.75
7960	\$670.50	\$764.25	\$917.25	\$1,146.75
7961	\$670.50	\$764.25	\$917.25	\$1,146.75
7962	\$780.75	\$890.25	\$1,068.00	\$1,335.00
7963	\$612.75	\$698.25	\$837.75	\$1,047.00
8010	\$1,179.00	\$1,344.00	\$1,612.50	\$2,016.00
8015	\$180.75	\$206.25	\$247.50	\$309.75
8020	\$279.75	\$318.75	\$382.50	\$478.50
8025	\$426.00	\$486.00	\$583.50	\$729.75
8030	\$87.00	\$99.00	\$118.50	\$148.50
8031	\$87.00	\$99.00	\$118.50	\$148.50
8100	\$1,584.00	\$1,806.00	\$2,167.50	\$2,709.75
8110	\$852.00	\$971.25	\$1,165.50	\$1,457.25
8180	\$860.25	\$981.00	\$1,177.50	\$1,472.25
8190	\$329.25	\$375.00	\$450.00	\$562.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
8200	\$552.00	\$629.25	\$755.25	\$944.25
8220	\$1,791.75	\$2,042.25	\$2,451.00	\$3,063.75
8222	\$846.75	\$965.25	\$1,158.00	\$1,447.50
8290	\$700.50	\$798.75	\$958.50	\$1,198.50
1E05	\$122.25	\$139.50	\$167.25	\$209.25
1E07	\$0.00	\$0.00	\$0.00	\$0.00
1E08	\$122.25	\$139.50	\$167.25	\$209.25
1E20	\$122.25	\$139.50	\$167.25	\$209.25
1E23	\$162.00	\$184.50	\$221.25	\$276.75
1E26	\$162.00	\$184.50	\$221.25	\$276.75
122P	\$50.25	\$57.00	\$68.25	\$85.50
122S	\$168.75	\$192.75	\$231.00	\$288.75
122U	\$50.25	\$57.00	\$68.25	\$85.50
125S	\$458.25	\$522.75	\$627.00	\$783.75
181R	\$156.75	\$178.50	\$214.50	\$268.50
183S	\$287.25	\$327.75	\$393.00	\$491.25
186S	\$380.25	\$433.50	\$520.50	\$651.00
189S	\$1,415.25	\$1,613.25	\$1,935.75	\$2,419.50
1E0L	\$0.00	\$0.00	\$0.00	\$0.00
1E2R	\$141.75	\$161.25	\$193.50	\$242.25
1E2S	\$125.25	\$142.50	\$171.00	\$213.75
1E3R	\$153.75	\$175.50	\$210.75	\$263.25
1E5R	\$167.25	\$190.50	\$228.75	\$285.75
1E6R	\$162.00	\$184.50	\$221.25	\$276.75
1E8R	\$122.25	\$139.50	\$167.25	\$209.25
1ER3	\$162.00	\$184.50	\$221.25	\$276.75
1ES3	\$0.00	\$0.00	\$0.00	\$0.00
1FNV	\$0.00	\$0.00	\$0.00	\$0.00
2P00	\$0.00	\$0.00	\$0.00	\$0.00
2POA	\$0.00	\$0.00	\$0.00	\$0.00
2P11	\$0.00	\$0.00	\$0.00	\$0.00
325R	\$444.75	\$507.00	\$608.25	\$760.50
328R	\$796.50	\$908.25	\$1,089.75	\$1,362.00
332S	\$1,221.75	\$1,392.75	\$1,671.00	\$2,088.75
334X	\$1,986.75	\$2,265.00	\$2,718.00	\$3,397.50
338R	\$518.25	\$591.00	\$709.50	\$887.25
33CS	\$491.25	\$560.25	\$672.00	\$840.00
33RR	\$491.25	\$560.25	\$672.00	\$840.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
34CR	\$471.75	\$537.75	\$645.00	\$806.25
34CS	\$471.75	\$537.75	\$645.00	\$806.25
363R	\$2,019.00	\$2,301.75	\$2,762.25	\$3,453.00
3C00	\$128.25	\$146.25	\$175.50	\$219.75
3C01	\$128.25	\$146.25	\$175.50	\$219.75
3C05	\$152.25	\$173.25	\$207.75	\$259.50
3COR	\$128.25	\$146.25	\$175.50	\$219.75
3COX	\$128.25	\$146.25	\$175.50	\$219.75
3K00	\$72.00	\$81.75	\$98.25	\$123.00
3KOR	\$72.00	\$81.75	\$98.25	\$123.00
4C00	\$264.00	\$300.75	\$360.75	\$450.75
4C05	\$271.50	\$309.75	\$372.00	\$465.00
4COR	\$264.00	\$300.75	\$360.75	\$450.75
4COX	\$264.00	\$300.75	\$360.75	\$450.75
4K00	\$79.50	\$90.75	\$108.75	\$135.75
4KOR	\$79.50	\$90.75	\$108.75	\$135.75
4POA	\$2,933.25	\$3,344.25	\$4,013.25	\$5,016.75
4POB	\$1,005.00	\$1,146.00	\$1,375.50	\$1,719.75
539C	\$175.50	\$200.25	\$240.00	\$300.00
563S	\$932.25	\$1,062.75	\$1,275.00	\$1,593.75
582H	\$228.75	\$261.00	\$313.50	\$392.25
5C00	\$356.25	\$406.50	\$487.50	\$609.75
5COR	\$347.25	\$396.00	\$475.50	\$594.75
5K00	\$102.00	\$116.25	\$139.50	\$174.75
5KOR	\$102.00	\$116.25	\$139.50	\$174.75
609S	\$57.75	\$66.00	\$79.50	\$99.75
610S	\$1,952.25	\$2,225.25	\$2,670.00	\$3,337.50
6C00	\$191.25	\$218.25	\$261.75	\$327.00
6COR	\$191.25	\$218.25	\$261.75	\$327.00
6CF1	\$285.00	\$324.75	\$390.00	\$487.50
6CFR	\$285.00	\$324.75	\$390.00	\$487.50
6K00	\$139.50	\$159.00	\$190.50	\$238.50
6K01	\$139.50	\$159.00	\$190.50	\$238.50
6KOR	\$139.50	\$159.00	\$190.50	\$238.50
6K10	\$139.50	\$159.00	\$190.50	\$238.50
6K1R	\$139.50	\$159.00	\$190.50	\$238.50
6K1S	\$139.50	\$159.00	\$190.50	\$238.50
7K00	\$143.25	\$163.50	\$196.50	\$246.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
7K01	\$143.25	\$163.50	\$196.50	\$246.00
7K0R	\$143.25	\$163.50	\$196.50	\$246.00
7K10	\$143.25	\$163.50	\$196.50	\$246.00
7K1R	\$143.25	\$163.50	\$196.50	\$246.00
7K1S	\$143.25	\$163.50	\$196.50	\$246.00
9K00	\$216.00	\$246.00	\$295.50	\$369.75
9K01	\$216.00	\$246.00	\$295.50	\$369.75
9K0R	\$216.00	\$246.00	\$295.50	\$369.75
9K0U	\$216.00	\$246.00	\$295.50	\$369.75
9K10	\$216.00	\$246.00	\$295.50	\$369.75
9K1R	\$216.00	\$246.00	\$295.50	\$369.75
9K1S	\$216.00	\$246.00	\$295.50	\$369.75
9KUR	\$216.00	\$246.00	\$295.50	\$369.75
A120	\$1,125.75	\$1,283.25	\$1,539.75	\$1,924.50
A130	\$868.50	\$990.00	\$1,188.00	\$1,485.00
A131	\$868.50	\$990.00	\$1,188.00	\$1,485.00
A13S	\$0.00	\$0.00	\$0.00	\$0.00
A211	\$1,365.00	\$1,556.25	\$1,867.50	\$2,334.75
A215	\$438.75	\$500.25	\$600.00	\$750.00
A217	\$318.00	\$362.25	\$435.00	\$543.75
A218	\$927.00	\$1,056.75	\$1,268.25	\$1,585.50
A219	\$1,334.25	\$1,521.00	\$1,825.50	\$2,282.25
A21S	\$636.75	\$726.00	\$871.50	\$1,089.75
A21X	\$249.75	\$285.00	\$342.00	\$427.50
A244	\$721.50	\$822.75	\$987.00	\$1,233.75
A292	\$650.25	\$741.00	\$889.50	\$1,112.25
A300	\$527.25	\$600.75	\$720.75	\$900.75
A305	\$527.25	\$600.75	\$720.75	\$900.75
A309	\$550.50	\$627.75	\$753.00	\$941.25
A30X	\$518.25	\$591.00	\$709.50	\$887.25
A30Z	\$538.50	\$614.25	\$737.25	\$921.75
A31P	\$241.50	\$275.25	\$330.00	\$412.50
A31U	\$156.75	\$178.50	\$214.50	\$268.50
A350	\$2,403.00	\$2,739.75	\$3,288.00	\$4,110.00
A352	\$1,398.00	\$1,593.75	\$1,912.50	\$2,391.00
A35Z	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
A36Z	\$1,317.75	\$1,502.25	\$1,803.00	\$2,253.75
A37Z	\$1,552.50	\$1,770.00	\$2,124.00	\$2,655.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
A500	\$65.25	\$74.25	\$89.25	\$111.75
A510	\$273.00	\$311.25	\$373.50	\$467.25
A51R	\$273.00	\$311.25	\$373.50	\$467.25
A523	\$228.75	\$261.00	\$313.50	\$392.25
A52R	\$228.75	\$261.00	\$313.50	\$392.25
A52V	\$561.00	\$639.75	\$768.00	\$960.00
A530	\$498.75	\$568.50	\$682.50	\$853.50
A53S	\$498.75	\$568.50	\$682.50	\$853.50
A550	\$66.00	\$75.00	\$90.00	\$112.50
A55R	\$63.00	\$72.00	\$86.25	\$108.00
A570	\$556.50	\$634.50	\$761.25	\$951.75
A57T	\$556.50	\$634.50	\$761.25	\$951.75
A600	\$1,335.75	\$1,522.50	\$1,827.00	\$2,283.75
A603	\$228.75	\$261.00	\$313.50	\$392.25
A605	\$228.75	\$261.00	\$313.50	\$392.25
A613	\$228.75	\$261.00	\$313.50	\$392.25
A615	\$218.25	\$249.00	\$298.50	\$373.50
A61R	\$228.75	\$261.00	\$313.50	\$392.25
A700	\$1,335.75	\$1,522.50	\$1,827.00	\$2,283.75
A800	\$0.00	\$0.00	\$0.00	\$0.00
AXW2	\$415.50	\$474.00	\$568.50	\$711.00
B200	\$1,038.75	\$1,184.25	\$1,421.25	\$1,776.75
B250	\$80.25	\$91.50	\$109.50	\$137.25
B25R	\$80.25	\$91.50	\$109.50	\$137.25
B400	\$91.50	\$104.25	\$125.25	\$156.75
B510	\$280.50	\$319.50	\$383.25	\$479.25
B511	\$210.00	\$239.25	\$287.25	\$359.25
B51R	\$280.50	\$319.50	\$383.25	\$479.25
B530	\$101.25	\$115.50	\$138.75	\$173.25
B53R	\$101.25	\$115.50	\$138.75	\$173.25
B550	\$228.75	\$261.00	\$313.50	\$392.25
B55S	\$228.75	\$261.00	\$313.50	\$392.25
B560	\$96.75	\$110.25	\$132.00	\$165.00
B56R	\$96.75	\$110.25	\$132.00	\$165.00
B610	\$713.25	\$813.00	\$975.75	\$1,219.50
B61S	\$713.25	\$813.00	\$975.75	\$1,219.50
B7M0	\$29.25	\$33.00	\$39.75	\$49.50
B7MG	\$29.25	\$33.00	\$39.75	\$49.50



SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
BD15	\$231.00	\$263.25	\$315.75	\$394.50
BD55	\$55.50	\$63.00	\$75.75	\$94.50
C196	\$0.00	\$0.00	\$0.00	\$0.00
C199	\$0.00	\$0.00	\$0.00	\$0.00
CBP2	\$18.75	\$21.75	\$26.25	\$33.00
CS88	\$54.75	\$62.25	\$75.00	\$93.75
CS8A	\$54.75	\$62.25	\$75.00	\$93.75
DDG1	\$59.25	\$67.50	\$81.00	\$101.25
DDL3	\$158.25	\$180.75	\$216.75	\$270.75
DDL4	\$94.50	\$108.00	\$129.75	\$162.00
DDL8	\$135.00	\$153.75	\$184.50	\$231.00
DDM1	\$73.50	\$84.00	\$100.50	\$126.00
DDM3	\$142.50	\$162.75	\$195.00	\$243.75
DDM4	\$94.50	\$108.00	\$129.75	\$162.00
DDM5	\$135.00	\$153.75	\$184.50	\$231.00
DDMR	\$73.50	\$84.00	\$100.50	\$126.00
DDMS	\$142.50	\$162.75	\$195.00	\$243.75
DDMT	\$129.75	\$147.75	\$177.00	\$221.25
DDMU	\$91.50	\$104.25	\$125.25	\$156.75
DEB0	\$211.50	\$240.75	\$288.75	\$360.75
DEBR	\$211.50	\$240.75	\$288.75	\$360.75
DEF1	\$248.25	\$282.75	\$339.00	\$423.75
DEP0	\$211.50	\$240.75	\$288.75	\$360.75
DEP8	\$203.25	\$231.75	\$278.25	\$348.00
DEPR	\$211.50	\$240.75	\$288.75	\$360.75
DG1R	\$294.00	\$335.25	\$402.00	\$502.50
DGF1	\$294.00	\$335.25	\$402.00	\$502.50
DGF8	\$294.00	\$335.25	\$402.00	\$502.50
DGFR	\$294.00	\$335.25	\$402.00	\$502.50
DGU0	\$294.00	\$335.25	\$402.00	\$502.50
DH1R	\$403.50	\$459.75	\$552.00	\$690.00
DHF1	\$407.25	\$464.25	\$557.25	\$696.75
DHF8	\$391.50	\$446.25	\$535.50	\$669.75
DHFR	\$407.25	\$464.25	\$557.25	\$696.75
DHU0	\$403.50	\$459.75	\$552.00	\$690.00
DIVS	\$125.25	\$142.50	\$171.00	\$213.75
DJB0	\$383.25	\$437.25	\$525.00	\$656.25
DJB8	\$383.25	\$437.25	\$525.00	\$656.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
DJBR	\$383.25	\$437.25	\$525.00	\$656.25
DJF0	\$708.00	\$807.00	\$968.25	\$1,210.50
DJF1	\$831.00	\$947.25	\$1,137.00	\$1,421.25
DJF8	\$708.00	\$807.00	\$968.25	\$1,210.50
DJFR	\$831.00	\$947.25	\$1,137.00	\$1,421.25
DJFS	\$708.00	\$807.00	\$968.25	\$1,210.50
DJW0	\$289.50	\$330.00	\$396.00	\$495.00
DJW1	\$256.50	\$292.50	\$351.00	\$438.75
DJW2	\$256.50	\$292.50	\$351.00	\$438.75
DJW3	\$256.50	\$292.50	\$351.00	\$438.75
DJW4	\$254.25	\$289.50	\$347.25	\$434.25
DJW8	\$289.50	\$330.00	\$396.00	\$495.00
DJWR	\$256.50	\$292.50	\$351.00	\$438.75
DJWS	\$254.25	\$289.50	\$347.25	\$434.25
DL01	\$23.25	\$26.25	\$31.50	\$39.75
DL02	\$135.00	\$153.75	\$184.50	\$231.00
DL03	\$200.25	\$228.00	\$273.75	\$342.00
DL08	\$451.50	\$514.50	\$617.25	\$771.75
DLU1	\$0.00	\$0.00	\$0.00	\$0.00
DLU2	\$0.00	\$0.00	\$0.00	\$0.00
DLU3	\$0.00	\$0.00	\$0.00	\$0.00
DMC5	\$0.00	\$0.00	\$0.00	\$0.00
DMD8	\$0.00	\$0.00	\$0.00	\$0.00
DMPS	\$288.75	\$329.25	\$395.25	\$494.25
DR00	\$1,305.00	\$1,488.00	\$1,785.75	\$2,232.00
DR01	\$1,521.75	\$1,734.75	\$2,082.00	\$2,602.50
DR1R	\$1,521.75	\$1,734.75	\$2,082.00	\$2,602.50
DRVS	\$120.00	\$136.50	\$163.50	\$204.75
DS00	\$2,038.50	\$2,324.25	\$2,789.25	\$3,486.75
DT00	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT01	\$1,579.50	\$1,800.75	\$2,160.75	\$2,700.75
DT08	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT09	\$1,579.50	\$1,800.75	\$2,160.75	\$2,700.75
DT0R	\$1,369.50	\$1,561.50	\$1,873.50	\$2,342.25
DT1R	\$1,659.00	\$1,891.50	\$2,269.50	\$2,837.25
DT50	\$637.50	\$726.75	\$872.25	\$1,090.50
DV00	\$1,665.00	\$1,898.25	\$2,277.75	\$2,847.00
DV01	\$1,485.00	\$1,692.75	\$2,031.00	\$2,538.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
DV0R	\$1,665.00	\$1,898.25	\$2,277.75	\$2,847.00
DV1R	\$1,485.00	\$1,692.75	\$2,031.00	\$2,538.75
DW00	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW01	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW0R	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW1R	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW20	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
DW21	\$1,867.50	\$2,129.25	\$2,555.25	\$3,194.25
DW2R	\$2,118.00	\$2,414.25	\$2,897.25	\$3,621.75
E200	\$177.00	\$201.75	\$242.25	\$303.00
E20R	\$177.00	\$201.75	\$242.25	\$303.00
E210	\$176.25	\$201.00	\$241.50	\$302.25
E21R	\$176.25	\$201.00	\$241.50	\$302.25
E500	\$295.50	\$336.75	\$404.25	\$505.50
E50R	\$295.50	\$336.75	\$404.25	\$505.50
E510	\$304.50	\$347.25	\$417.00	\$521.25
E515	\$304.50	\$347.25	\$417.00	\$521.25
E51R	\$280.50	\$319.50	\$383.25	\$479.25
E520	\$465.75	\$531.00	\$637.50	\$797.25
E52R	\$390.75	\$445.50	\$534.75	\$668.25
E536	\$474.75	\$541.50	\$649.50	\$812.25
E547	\$357.00	\$407.25	\$489.00	\$611.25
E551	\$350.25	\$399.00	\$478.50	\$598.50
E55R	\$350.25	\$399.00	\$478.50	\$598.50
E565	\$304.50	\$347.25	\$417.00	\$521.25
E569	\$304.50	\$347.25	\$417.00	\$521.25
E56R	\$304.50	\$347.25	\$417.00	\$521.25
E570	\$442.50	\$504.75	\$606.00	\$757.50
E575	\$350.25	\$399.00	\$478.50	\$598.50
E57R	\$442.50	\$504.75	\$606.00	\$757.50
E57S	\$350.25	\$399.00	\$478.50	\$598.50
E655	\$306.75	\$349.50	\$419.25	\$524.25
E65R	\$306.75	\$349.50	\$419.25	\$524.25
E665	\$316.50	\$360.75	\$432.75	\$540.75
E66R	\$316.50	\$360.75	\$432.75	\$540.75
E675	\$535.50	\$610.50	\$732.75	\$915.75
E67R	\$535.50	\$610.50	\$732.75	\$915.75
E683	\$365.25	\$416.25	\$499.50	\$624.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
E685	\$177.00	\$201.75	\$242.25	\$303.00
E6AR	\$357.00	\$407.25	\$489.00	\$611.25
E6SR	\$177.00	\$201.75	\$242.25	\$303.00
ES99	\$0.00	\$0.00	\$0.00	\$0.00
EX02	\$11.25	\$12.75	\$15.00	\$18.75
F111	\$1,425.75	\$1,625.25	\$1,950.00	\$2,437.50
F116	\$993.75	\$1,133.25	\$1,359.75	\$1,699.50
F117	\$680.25	\$775.50	\$930.75	\$1,163.25
F123	\$318.00	\$362.25	\$435.00	\$543.75
F12S	\$329.25	\$375.00	\$450.00	\$562.50
F131	\$1,497.00	\$1,706.25	\$2,047.50	\$2,559.75
F310	\$1,356.75	\$1,546.50	\$1,855.50	\$2,319.75
F312	\$209.25	\$238.50	\$286.50	\$358.50
F339	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F351	\$924.00	\$1,053.00	\$1,263.75	\$1,579.50
F352	\$1,144.50	\$1,305.00	\$1,566.00	\$1,957.50
F353	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F359	\$1,218.00	\$1,388.25	\$1,665.75	\$2,082.00
F35L	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F35R	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F383	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
F386	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
F3B3	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3B6	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3D3	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F3N1	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N2	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N3	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N4	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N5	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3N6	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NA	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NB	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3NC	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3ND	\$1,128.75	\$1,287.00	\$1,544.25	\$1,930.50
F3P3	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3P6	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3PB	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F3PC	\$1,212.75	\$1,382.25	\$1,659.00	\$2,073.75
F3R1	\$924.00	\$1,053.00	\$1,263.75	\$1,579.50
F3R2	\$1,144.50	\$1,305.00	\$1,566.00	\$1,957.50
F3R3	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
F400	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F401	\$491.25	\$560.25	\$672.00	\$840.00
F402	\$510.75	\$582.00	\$698.25	\$873.00
F404	\$609.00	\$694.50	\$833.25	\$1,041.75
F407	\$798.00	\$909.75	\$1,092.00	\$1,365.00
F413	\$544.50	\$621.00	\$745.50	\$932.25
F416	\$609.00	\$694.50	\$833.25	\$1,041.75
F422	\$177.00	\$201.75	\$242.25	\$303.00
F437	\$147.00	\$167.25	\$201.00	\$251.25
F438	\$147.00	\$167.25	\$201.00	\$251.25
F44A	\$1,542.00	\$1,758.00	\$2,109.75	\$2,637.00
F44B	\$491.25	\$560.25	\$672.00	\$840.00
F44C	\$470.25	\$536.25	\$643.50	\$804.75
F44E	\$544.50	\$621.00	\$745.50	\$932.25
F46A	\$1,141.50	\$1,301.25	\$1,561.50	\$1,952.25
F46E	\$469.50	\$535.50	\$642.75	\$803.25
F46L	\$1,005.75	\$1,146.75	\$1,376.25	\$1,720.50
F46P	\$1,097.25	\$1,251.00	\$1,501.50	\$1,877.25
F500	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F501	\$491.25	\$560.25	\$672.00	\$840.00
F502	\$510.75	\$582.00	\$698.25	\$873.00
F504	\$609.00	\$694.50	\$833.25	\$1,041.75
F50R	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F513	\$544.50	\$621.00	\$745.50	\$932.25
F514	\$584.25	\$666.00	\$799.50	\$999.75
F516	\$609.00	\$694.50	\$833.25	\$1,041.75
F51R	\$491.25	\$560.25	\$672.00	\$840.00
F52R	\$510.75	\$582.00	\$698.25	\$873.00
F53R	\$544.50	\$621.00	\$745.50	\$932.25
F550	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F551	\$491.25	\$560.25	\$672.00	\$840.00
F552	\$510.75	\$582.00	\$698.25	\$873.00
F553	\$544.50	\$621.00	\$745.50	\$932.25
F580	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
F581	\$444.00	\$506.25	\$607.50	\$759.75
F582	\$460.50	\$525.00	\$630.00	\$787.50
F583	\$493.50	\$562.50	\$675.00	\$843.75
F585	\$148.50	\$169.50	\$203.25	\$254.25
F587	\$539.25	\$615.00	\$738.00	\$922.50
F588	\$539.25	\$615.00	\$738.00	\$922.50
F58A	\$1,611.75	\$1,837.50	\$2,205.00	\$2,756.25
F58B	\$471.75	\$537.75	\$645.00	\$806.25
F58C	\$489.00	\$557.25	\$669.00	\$836.25
F58D	\$523.50	\$597.00	\$716.25	\$895.50
F58G	\$573.00	\$653.25	\$783.75	\$979.50
F58H	\$518.25	\$591.00	\$709.50	\$887.25
F590	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F592	\$510.75	\$582.00	\$698.25	\$873.00
F597	\$595.50	\$678.75	\$814.50	\$1,018.50
F5D0	\$1,673.25	\$1,907.25	\$2,289.00	\$2,861.25
F5D1	\$491.25	\$560.25	\$672.00	\$840.00
F5D2	\$510.75	\$582.00	\$698.25	\$873.00
F5D3	\$544.50	\$621.00	\$745.50	\$932.25
F600	\$1,301.25	\$1,483.50	\$1,780.50	\$2,226.00
F601	\$1,429.50	\$1,629.75	\$1,956.00	\$2,445.00
F602	\$1,429.50	\$1,629.75	\$1,956.00	\$2,445.00
F605	\$1,243.50	\$1,417.50	\$1,701.00	\$2,126.25
F60A	\$1,301.25	\$1,483.50	\$1,780.50	\$2,226.00
F60B	\$1,292.25	\$1,473.00	\$1,767.75	\$2,209.50
F680	\$168.75	\$192.75	\$231.00	\$288.75
F70I	\$308.25	\$351.75	\$422.25	\$528.00
F721	\$676.50	\$771.00	\$925.50	\$1,157.25
F72D	\$865.50	\$987.00	\$1,184.25	\$1,480.50
F72R	\$676.50	\$771.00	\$925.50	\$1,157.25
F732	\$2,139.00	\$2,438.25	\$2,925.75	\$3,657.00
F733	\$636.75	\$726.00	\$871.50	\$1,089.75
F734	\$1,977.00	\$2,253.75	\$2,704.50	\$3,381.00
F736	\$1,328.25	\$1,514.25	\$1,817.25	\$2,271.75
F737	\$783.00	\$892.50	\$1,071.00	\$1,338.75
F738	\$1,953.00	\$2,226.75	\$2,672.25	\$3,340.50
F739	\$2,376.00	\$2,709.00	\$3,250.50	\$4,063.50
F741	\$0.00	\$0.00	\$0.00	\$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
F745	\$3,765.75	\$4,293.00	\$5,151.75	\$6,439.50
F746	\$3,879.00	\$4,422.00	\$5,306.25	\$6,633.00
F74S	\$0.00	\$0.00	\$0.00	\$0.00
F751	\$0.00	\$0.00	\$0.00	\$0.00
F752	\$0.00	\$0.00	\$0.00	\$0.00
F753	\$0.00	\$0.00	\$0.00	\$0.00
F754	\$2,340.00	\$2,667.75	\$3,201.00	\$4,001.25
F755	\$2,702.25	\$3,080.25	\$3,696.00	\$4,620.00
F758	\$0.00	\$0.00	\$0.00	\$0.00
F761	\$2,340.00	\$2,667.75	\$3,201.00	\$4,001.25
F762	\$1,219.50	\$1,390.50	\$1,668.75	\$2,085.75
F763	\$1,904.25	\$2,170.50	\$2,604.75	\$3,255.75
F764	\$2,172.75	\$2,477.25	\$2,973.00	\$3,716.25
F766	\$2,127.75	\$2,425.50	\$2,910.75	\$3,638.25
F769	\$2,249.25	\$2,564.25	\$3,077.25	\$3,846.75
F7A0	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F7AR	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F7B0	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F7BR	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F7C0	\$4,322.25	\$4,927.50	\$5,913.00	\$7,391.25
F7DI	\$0.00	\$0.00	\$0.00	\$0.00
F7EF	\$0.00	\$0.00	\$0.00	\$0.00
F7ER	\$0.00	\$0.00	\$0.00	\$0.00
F7ET	\$0.00	\$0.00	\$0.00	\$0.00
F7FB	\$169.50	\$193.50	\$232.50	\$291.00
F7HD	\$169.50	\$193.50	\$232.50	\$291.00
F7M1	\$0.00	\$0.00	\$0.00	\$0.00
F7MB	\$168.75	\$192.75	\$231.00	\$288.75
F7S1	\$0.00	\$0.00	\$0.00	\$0.00
F7S2	\$0.00	\$0.00	\$0.00	\$0.00
F7SB	\$0.00	\$0.00	\$0.00	\$0.00
F7T2	\$0.00	\$0.00	\$0.00	\$0.00
F7T4	\$0.00	\$0.00	\$0.00	\$0.00
F7TB	\$282.75	\$322.50	\$387.00	\$483.75
F8M0	\$73.50	\$84.00	\$100.50	\$126.00
F8M2	\$135.00	\$153.75	\$184.50	\$231.00
F8MR	\$73.50	\$84.00	\$100.50	\$126.00
F9LL	\$348.75	\$397.50	\$477.00	\$596.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
F9LP	\$762.00	\$868.50	\$1,042.50	\$1,303.50
F9M0	\$142.50	\$162.75	\$195.00	\$243.75
F9MR	\$142.50	\$162.75	\$195.00	\$243.75
F9NK	\$762.00	\$868.50	\$1,042.50	\$1,303.50
FD10	\$56.25	\$64.50	\$77.25	\$96.75
FD1R	\$56.25	\$64.50	\$77.25	\$96.75
FD30	\$342.00	\$390.00	\$468.00	\$585.00
FD3D	\$342.00	\$390.00	\$468.00	\$585.00
FD3R	\$329.25	\$375.00	\$450.00	\$562.50
FD40	\$564.75	\$643.50	\$772.50	\$966.00
FD48	\$90.75	\$103.50	\$124.50	\$156.00
FD4D	\$564.75	\$643.50	\$772.50	\$966.00
FD4R	\$564.75	\$643.50	\$772.50	\$966.00
FD60	\$334.50	\$381.00	\$457.50	\$572.25
FD6R	\$321.00	\$366.00	\$439.50	\$549.75
FD70	\$564.75	\$643.50	\$772.50	\$966.00
FD78	\$90.75	\$103.50	\$124.50	\$156.00
FD7R	\$564.75	\$643.50	\$772.50	\$966.00
FD80	\$364.50	\$415.50	\$498.75	\$623.25
FD8R	\$86.25	\$98.25	\$117.75	\$147.00
FD90	\$492.00	\$561.00	\$673.50	\$842.25
FD9A	\$492.00	\$561.00	\$673.50	\$842.25
FD9R	\$87.00	\$99.00	\$118.50	\$148.50
FDA0	\$364.50	\$415.50	\$498.75	\$623.25
FR5L	\$1,266.00	\$1,443.00	\$1,731.75	\$2,164.50
FR83	\$1,287.00	\$1,467.00	\$1,760.25	\$2,200.50
FR86	\$1,237.50	\$1,410.75	\$1,692.75	\$2,115.75
G120	\$792.00	\$903.00	\$1,083.75	\$1,354.50
G140	\$657.00	\$749.25	\$899.25	\$1,124.25
G141	\$657.00	\$749.25	\$899.25	\$1,124.25
G150	\$657.00	\$749.25	\$899.25	\$1,124.25
G160	\$624.75	\$712.50	\$855.00	\$1,068.75
G165	\$624.75	\$712.50	\$855.00	\$1,068.75
G170	\$792.00	\$903.00	\$1,083.75	\$1,354.50
G215	\$423.75	\$483.00	\$579.75	\$724.50
G2CD	\$423.75	\$483.00	\$579.75	\$724.50
G310	\$1,182.75	\$1,348.50	\$1,618.50	\$2,023.50
G315	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75



SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
G316	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75
G320	\$1,500.75	\$1,710.75	\$2,052.75	\$2,565.75
G350	\$1,114.50	\$1,270.50	\$1,524.75	\$1,905.75
G533	\$474.00	\$540.00	\$648.00	\$810.00
G790	\$70.50	\$80.25	\$96.00	\$120.00
G795	\$70.50	\$80.25	\$96.00	\$120.00
G798	\$67.50	\$77.25	\$93.00	\$116.25
G799	\$70.50	\$80.25	\$96.00	\$120.00
G79D	\$70.50	\$80.25	\$96.00	\$120.00
G79R	\$70.50	\$80.25	\$96.00	\$120.00
G899	\$0.00	\$0.00	\$0.00	\$0.00
G998	\$0.00	\$0.00	\$0.00	\$0.00
G999	\$0.00	\$0.00	\$0.00	\$0.00
H200	\$315.00	\$359.25	\$431.25	\$539.25
H201	\$369.75	\$421.50	\$505.50	\$632.25
H20A	\$0.00	\$0.00	\$0.00	\$0.00
H21R	\$369.75	\$421.50	\$505.50	\$632.25
H221	\$369.75	\$421.50	\$505.50	\$632.25
H2AR	\$0.00	\$0.00	\$0.00	\$0.00
H5A0	\$9,033.75	\$10,298.25	\$12,357.75	\$15,447.00
H5A2	\$11,655.75	\$13,287.75	\$15,945.00	\$19,931.25
H5A3	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5AL	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5AR	\$11,427.00	\$13,026.75	\$15,632.25	\$19,540.50
H5B0	\$1,005.00	\$1,146.00	\$1,375.50	\$1,719.75
H5B2	\$1,295.25	\$1,476.75	\$1,772.25	\$2,215.50
H5B3	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5BL	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5BR	\$1,270.50	\$1,448.25	\$1,737.75	\$2,172.00
H5NP	\$492.00	\$561.00	\$673.50	\$842.25
IFDT	\$309.75	\$353.25	\$423.75	\$529.50
J050	\$176.25	\$201.00	\$241.50	\$302.25
J055	\$192.00	\$219.00	\$262.50	\$328.50
J05R	\$188.25	\$214.50	\$257.25	\$321.75
J05S	\$217.50	\$248.25	\$297.75	\$372.00
J060	\$500.25	\$570.00	\$684.00	\$855.00
J064	\$222.75	\$254.25	\$305.25	\$381.75
J067	\$235.50	\$268.50	\$322.50	\$403.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
J06R	\$294.00	\$335.25	\$402.00	\$502.50
J06S	\$237.00	\$270.00	\$324.00	\$405.00
J070	\$168.00	\$191.25	\$229.50	\$287.25
J075	\$168.00	\$191.25	\$229.50	\$287.25
J07T	\$168.00	\$191.25	\$229.50	\$287.25
J083	\$143.25	\$163.50	\$196.50	\$246.00
J086	\$143.25	\$163.50	\$196.50	\$246.00
J08R	\$138.75	\$158.25	\$189.75	\$237.00
J180	\$1,082.25	\$1,233.75	\$1,480.50	\$1,851.00
J287	\$783.75	\$893.25	\$1,071.75	\$1,339.50
J460	\$584.25	\$666.00	\$799.50	\$999.75
J470	\$584.25	\$666.00	\$799.50	\$999.75
J487	\$699.75	\$798.00	\$957.75	\$1,197.00
J530	\$124.50	\$141.75	\$170.25	\$213.00
J532	\$121.50	\$138.75	\$166.50	\$208.50
J533	\$129.00	\$147.00	\$176.25	\$220.50
J534	\$129.00	\$147.00	\$176.25	\$220.50
J536	\$129.00	\$147.00	\$176.25	\$220.50
J537	\$129.00	\$147.00	\$176.25	\$220.50
J546	\$220.50	\$251.25	\$301.50	\$377.25
J553	\$303.00	\$345.75	\$414.75	\$518.25
J554	\$231.75	\$264.00	\$316.50	\$396.00
J556	\$676.50	\$771.00	\$925.50	\$1,157.25
J560	\$276.75	\$315.75	\$378.75	\$473.25
J56R	\$282.75	\$322.50	\$387.00	\$483.75
J570	\$460.50	\$525.00	\$630.00	\$787.50
J57R	\$460.50	\$525.00	\$630.00	\$787.50
J580	\$358.50	\$408.75	\$490.50	\$613.50
J582	\$358.50	\$408.75	\$490.50	\$613.50
J592	\$352.50	\$402.00	\$482.25	\$603.00
J594	\$339.75	\$387.00	\$464.25	\$580.50
J595	\$352.50	\$402.00	\$482.25	\$603.00
J597	\$352.50	\$402.00	\$482.25	\$603.00
J610	\$143.25	\$163.50	\$196.50	\$246.00
J611	\$143.25	\$163.50	\$196.50	\$246.00
J61P	\$135.75	\$154.50	\$185.25	\$231.75
J620	\$57.75	\$66.00	\$79.50	\$99.75
J621	\$57.00	\$65.25	\$78.00	\$97.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
J624	\$122.25	\$139.50	\$167.25	\$209.25
J62R	\$122.25	\$139.50	\$167.25	\$209.25
J630	\$195.00	\$222.00	\$266.25	\$333.00
J632	\$135.00	\$153.75	\$184.50	\$231.00
J63F	\$178.50	\$203.25	\$243.75	\$304.50
J63S	\$195.00	\$222.00	\$266.25	\$333.00
J640	\$264.00	\$300.75	\$360.75	\$450.75
J644	\$154.50	\$176.25	\$211.50	\$264.75
J645	\$154.50	\$176.25	\$211.50	\$264.75
J64R	\$264.00	\$300.75	\$360.75	\$450.75
J64S	\$154.50	\$176.25	\$211.50	\$264.75
J64Z	\$154.50	\$176.25	\$211.50	\$264.75
J650	\$480.75	\$548.25	\$657.75	\$822.00
J65R	\$480.75	\$548.25	\$657.75	\$822.00
J660	\$469.50	\$535.50	\$642.75	\$803.25
J670	\$187.50	\$213.75	\$256.50	\$321.00
J676	\$169.50	\$193.50	\$232.50	\$291.00
J677	\$173.25	\$197.25	\$237.00	\$296.25
J678	\$163.50	\$186.75	\$224.25	\$280.50
J67K	\$169.50	\$193.50	\$232.50	\$291.00
J67S	\$214.50	\$244.50	\$293.25	\$366.75
J680	\$441.00	\$502.50	\$603.00	\$753.75
J683	\$127.50	\$145.50	\$174.75	\$218.25
J685	\$154.50	\$176.25	\$211.50	\$264.75
J687	\$670.50	\$764.25	\$917.25	\$1,146.75
J68U	\$127.50	\$145.50	\$174.75	\$218.25
J68Z	\$335.25	\$382.50	\$459.00	\$573.75
J690	\$389.25	\$444.00	\$532.50	\$666.00
J692	\$325.50	\$371.25	\$445.50	\$557.25
J693	\$288.00	\$328.50	\$394.50	\$493.50
J696	\$288.00	\$328.50	\$394.50	\$493.50
J69D	\$321.00	\$366.00	\$439.50	\$549.75
J69S	\$168.00	\$191.25	\$229.50	\$287.25
J69Z	\$288.00	\$328.50	\$394.50	\$493.50
J70U	\$645.75	\$736.50	\$883.50	\$1,104.75
J710	\$327.00	\$372.75	\$447.00	\$558.75
J762	\$310.50	\$354.00	\$424.50	\$531.00
J763	\$310.50	\$354.00	\$424.50	\$531.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
J765	\$236.25	\$269.25	\$323.25	\$404.25
J774	\$253.50	\$288.75	\$346.50	\$433.50
J775	\$253.50	\$288.75	\$346.50	\$433.50
J776	\$231.75	\$264.00	\$316.50	\$396.00
J779	\$307.50	\$350.25	\$420.00	\$525.00
J780	\$253.50	\$288.75	\$346.50	\$433.50
J781	\$254.25	\$289.50	\$347.25	\$434.25
J782	\$227.25	\$258.75	\$310.50	\$388.50
J783	\$302.25	\$344.25	\$413.25	\$516.75
J784	\$254.25	\$289.50	\$347.25	\$434.25
J785	\$302.25	\$344.25	\$413.25	\$516.75
J787	\$687.00	\$783.00	\$939.75	\$1,174.50
J788	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J789	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J790	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J791	\$735.75	\$838.50	\$1,006.50	\$1,258.50
J793	\$0.00	\$0.00	\$0.00	\$0.00
J7CG	\$291.00	\$331.50	\$397.50	\$497.25
J7D0	\$218.25	\$249.00	\$298.50	\$373.50
J7RS	\$231.75	\$264.00	\$316.50	\$396.00
J7RW	\$291.00	\$331.50	\$397.50	\$497.25
J7RX	\$243.75	\$278.25	\$333.75	\$417.00
J7V0	\$248.25	\$282.75	\$339.00	\$423.75
J85R	\$293.25	\$334.50	\$401.25	\$501.75
J8RR	\$302.25	\$344.25	\$413.25	\$516.75
J90M	\$318.75	\$363.75	\$436.50	\$546.00
JB50	\$218.25	\$249.00	\$298.50	\$373.50
JB55	\$169.50	\$193.50	\$232.50	\$291.00
JB64	\$235.50	\$268.50	\$322.50	\$403.50
JB67	\$240.00	\$273.75	\$328.50	\$411.00
JB6R	\$227.25	\$258.75	\$310.50	\$388.50
JB75	\$166.50	\$189.75	\$228.00	\$285.00
JB76	\$171.75	\$195.75	\$234.75	\$293.25
JB77	\$166.50	\$189.75	\$228.00	\$285.00
JB7R	\$166.50	\$189.75	\$228.00	\$285.00
JB7W	\$166.50	\$189.75	\$228.00	\$285.00
JB7X	\$166.50	\$189.75	\$228.00	\$285.00
JB7Z	\$162.00	\$184.50	\$221.25	\$276.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
JN50	\$192.00	\$219.00	\$262.50	\$328.50
JN55	\$192.00	\$219.00	\$262.50	\$328.50
JN60	\$225.00	\$256.50	\$307.50	\$384.75
JN64	\$235.50	\$268.50	\$322.50	\$403.50
JN67	\$240.00	\$273.75	\$328.50	\$411.00
JN6R	\$235.50	\$268.50	\$322.50	\$403.50
JN70	\$295.50	\$336.75	\$404.25	\$505.50
JN75	\$168.00	\$191.25	\$229.50	\$287.25
JN7R	\$166.50	\$189.75	\$228.00	\$285.00
JP64	\$235.50	\$268.50	\$322.50	\$403.50
JP67	\$240.00	\$273.75	\$328.50	\$411.00
JP6R	\$228.75	\$261.00	\$313.50	\$392.25
JP75	\$166.50	\$189.75	\$228.00	\$285.00
JP7R	\$166.50	\$189.75	\$228.00	\$285.00
JX11	\$86.25	\$98.25	\$117.75	\$147.00
JX1R	\$86.25	\$98.25	\$117.75	\$147.00
JX20	\$835.50	\$952.50	\$1,143.00	\$1,428.75
JX21	\$835.50	\$952.50	\$1,143.00	\$1,428.75
K400	\$91.50	\$104.25	\$125.25	\$156.75
K789	\$0.00	\$0.00	\$0.00	\$0.00
K798	\$0.00	\$0.00	\$0.00	\$0.00
K799	\$0.00	\$0.00	\$0.00	\$0.00
LSK1	\$503.25	\$573.75	\$688.50	\$861.00
LSK2	\$0.00	\$0.00	\$0.00	\$0.00
LSK3	\$143.25	\$163.50	\$196.50	\$246.00
M996	\$0.00	\$0.00	\$0.00	\$0.00
M997	\$0.00	\$0.00	\$0.00	\$0.00
M998	\$0.00	\$0.00	\$0.00	\$0.00
MP04	\$19.50	\$22.50	\$27.00	\$33.75
MP06	\$60.75	\$69.00	\$82.50	\$103.50
MP08	\$58.50	\$66.75	\$80.25	\$100.50
MP0R	\$19.50	\$22.50	\$27.00	\$33.75
MP1A	\$44.25	\$50.25	\$60.00	\$75.00
MP1C	\$59.25	\$67.50	\$81.00	\$101.25
MP1R	\$60.75	\$69.00	\$82.50	\$103.50
MP1W	\$66.00	\$75.00	\$90.00	\$112.50
MP30	\$142.50	\$162.75	\$195.00	\$243.75
MP3R	\$142.50	\$162.75	\$195.00	\$243.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
MP3W	\$142.50	\$162.75	\$195.00	\$243.75
MP49	\$184.50	\$210.00	\$252.00	\$315.00
MP4D	\$59.25	\$67.50	\$81.00	\$101.25
MP4R	\$184.50	\$210.00	\$252.00	\$315.00
MP4W	\$184.50	\$210.00	\$252.00	\$315.00
MP60	\$772.50	\$880.50	\$1,056.75	\$1,320.75
MP8R	\$58.50	\$66.75	\$80.25	\$100.50
MP9G	\$60.75	\$69.00	\$82.50	\$103.50
MP9R	\$60.75	\$69.00	\$82.50	\$103.50
MPC1	\$44.25	\$50.25	\$60.00	\$75.00
MPC4	\$19.50	\$22.50	\$27.00	\$33.75
MPR1	\$329.25	\$375.00	\$450.00	\$562.50
MPR2	\$410.25	\$468.00	\$561.75	\$702.00
MPR4	\$410.25	\$468.00	\$561.75	\$702.00
MPRR	\$329.25	\$375.00	\$450.00	\$562.50
MPRS	\$410.25	\$468.00	\$561.75	\$702.00
MPRT	\$410.25	\$468.00	\$561.75	\$702.00
MS1R	\$265.50	\$303.00	\$363.75	\$454.50
MS2R	\$570.00	\$649.50	\$779.25	\$974.25
MS30	\$142.50	\$162.75	\$195.00	\$243.75
MS3R	\$1,607.25	\$1,832.25	\$2,199.00	\$2,748.75
MS49	\$179.25	\$204.00	\$244.50	\$306.00
MSB2	\$0.00	\$0.00	\$0.00	\$0.00
MSD1	\$0.00	\$0.00	\$0.00	\$0.00
MSD2	\$0.00	\$0.00	\$0.00	\$0.00
MSDR	\$0.00	\$0.00	\$0.00	\$0.00
MSDS	\$0.00	\$0.00	\$0.00	\$0.00
MSF1	\$265.50	\$303.00	\$363.75	\$454.50
MSF2	\$570.00	\$649.50	\$779.25	\$974.25
MSF3	\$1,607.25	\$1,832.25	\$2,199.00	\$2,748.75
MSPR	\$245.25	\$279.75	\$336.00	\$420.00
MSPS	\$247.50	\$282.00	\$338.25	\$423.00
MT02	\$0.00	\$0.00	\$0.00	\$0.00
N300	\$72.00	\$81.75	\$98.25	\$123.00
N30R	\$72.00	\$81.75	\$98.25	\$123.00
N30V	\$0.00	\$0.00	\$0.00	\$0.00
N400	\$79.50	\$90.75	\$108.75	\$135.75
N40R	\$79.50	\$90.75	\$108.75	\$135.75

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
N40V	\$0.00	\$0.00	\$0.00	\$0.00
N500	\$102.00	\$116.25	\$139.50	\$174.75
N50R	\$102.00	\$116.25	\$139.50	\$174.75
N50V	\$0.00	\$0.00	\$0.00	\$0.00
N600	\$139.50	\$159.00	\$190.50	\$238.50
N601	\$139.50	\$159.00	\$190.50	\$238.50
N60R	\$139.50	\$159.00	\$190.50	\$238.50
N60V	\$0.00	\$0.00	\$0.00	\$0.00
N610	\$139.50	\$159.00	\$190.50	\$238.50
N61R	\$139.50	\$159.00	\$190.50	\$238.50
N700	\$143.25	\$163.50	\$196.50	\$246.00
N701	\$143.25	\$163.50	\$196.50	\$246.00
N70R	\$143.25	\$163.50	\$196.50	\$246.00
N70V	\$0.00	\$0.00	\$0.00	\$0.00
N710	\$143.25	\$163.50	\$196.50	\$246.00
N71R	\$143.25	\$163.50	\$196.50	\$246.00
N900	\$216.00	\$246.00	\$295.50	\$369.75
N901	\$216.00	\$246.00	\$295.50	\$369.75
N90R	\$216.00	\$246.00	\$295.50	\$369.75
N90V	\$0.00	\$0.00	\$0.00	\$0.00
N910	\$216.00	\$246.00	\$295.50	\$369.75
N91R	\$216.00	\$246.00	\$295.50	\$369.75
N91S	\$216.00	\$246.00	\$295.50	\$369.75
N925	\$0.00	\$0.00	\$0.00	\$0.00
N92R	\$0.00	\$0.00	\$0.00	\$0.00
N9RA	\$209.25	\$238.50	\$286.50	\$358.50
NX01	\$1,839.75	\$2,097.00	\$2,516.25	\$3,145.50
NX02	\$0.00	\$0.00	\$0.00	\$0.00
NX1A	\$1,839.75	\$2,097.00	\$2,516.25	\$3,145.50
NX1B	\$0.00	\$0.00	\$0.00	\$0.00
P796	\$0.00	\$0.00	\$0.00	\$0.00
P799	\$0.00	\$0.00	\$0.00	\$0.00
PD99	\$0.00	\$0.00	\$0.00	\$0.00
PR96	\$0.00	\$0.00	\$0.00	\$0.00
PR97	\$0.00	\$0.00	\$0.00	\$0.00
PRG1	\$59.25	\$67.50	\$81.00	\$101.25
S126	\$1,121.25	\$1,278.00	\$1,533.75	\$1,917.00
SBT1	\$0.00	\$0.00	\$0.00	\$0.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
SBT2	\$0.00	\$0.00	\$0.00	\$0.00
SBT3	\$0.00	\$0.00	\$0.00	\$0.00
SBT4	\$0.00	\$0.00	\$0.00	\$0.00
SBT5	\$0.00	\$0.00	\$0.00	\$0.00
SBT7	\$0.00	\$0.00	\$0.00	\$0.00
SBT8	\$0.00	\$0.00	\$0.00	\$0.00
SBT9	\$0.00	\$0.00	\$0.00	\$0.00
SF00	\$0.00	\$0.00	\$0.00	\$0.00
SF15	\$0.00	\$0.00	\$0.00	\$0.00
SF20	\$0.00	\$0.00	\$0.00	\$0.00
SF30	\$0.00	\$0.00	\$0.00	\$0.00
SF40	\$0.00	\$0.00	\$0.00	\$0.00
SF45	\$0.00	\$0.00	\$0.00	\$0.00
SF50	\$0.00	\$0.00	\$0.00	\$0.00
SF55	\$0.00	\$0.00	\$0.00	\$0.00
SF80	\$0.00	\$0.00	\$0.00	\$0.00
SF90	\$0.00	\$0.00	\$0.00	\$0.00
SFK7	\$0.00	\$0.00	\$0.00	\$0.00
SH26	\$36.00	\$41.25	\$49.50	\$62.25
SH39	\$51.00	\$58.50	\$70.50	\$88.50
SH56	\$164.25	\$187.50	\$225.00	\$281.25
SH59	\$129.75	\$147.75	\$177.00	\$221.25
SH66	\$255.00	\$291.00	\$349.50	\$437.25
SH75	\$421.50	\$480.75	\$576.75	\$720.75
SH76	\$694.50	\$792.00	\$950.25	\$1,188.00
SHG6	\$303.75	\$346.50	\$415.50	\$519.75
SHG7	\$549.00	\$625.50	\$750.75	\$938.25
SJ00	\$0.00	\$0.00	\$0.00	\$0.00
SJ15	\$0.00	\$0.00	\$0.00	\$0.00
SJ20	\$0.00	\$0.00	\$0.00	\$0.00
SJ30	\$0.00	\$0.00	\$0.00	\$0.00
SJ40	\$0.00	\$0.00	\$0.00	\$0.00
SJ45	\$0.00	\$0.00	\$0.00	\$0.00
SJ50	\$0.00	\$0.00	\$0.00	\$0.00
SJ55	\$0.00	\$0.00	\$0.00	\$0.00
SJ80	\$0.00	\$0.00	\$0.00	\$0.00
SJ90	\$0.00	\$0.00	\$0.00	\$0.00
SJK7	\$0.00	\$0.00	\$0.00	\$0.00



SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
SJM1	\$0.00	\$0.00	\$0.00	\$0.00
SJM2	\$0.00	\$0.00	\$0.00	\$0.00
SJM3	\$0.00	\$0.00	\$0.00	\$0.00
SL99	\$0.00	\$0.00	\$0.00	\$0.00
SLWW	\$322.50	\$367.50	\$441.00	\$551.25
T199	\$0.00	\$0.00	\$0.00	\$0.00
T299	\$0.00	\$0.00	\$0.00	\$0.00
T360	\$499.50	\$569.25	\$683.25	\$854.25
T361	\$460.50	\$525.00	\$630.00	\$787.50
T370	\$499.50	\$569.25	\$683.25	\$854.25
T371	\$460.50	\$525.00	\$630.00	\$787.50
T372	\$333.00	\$379.50	\$455.25	\$569.25
T373	\$333.00	\$379.50	\$455.25	\$569.25
T374	\$384.00	\$438.00	\$525.75	\$657.00
T375	\$342.00	\$390.00	\$468.00	\$585.00
T597	\$0.00	\$0.00	\$0.00	\$0.00
T599	\$0.00	\$0.00	\$0.00	\$0.00
T59L	\$0.00	\$0.00	\$0.00	\$0.00
T741	\$339.75	\$387.00	\$464.25	\$580.50
T742	\$339.75	\$387.00	\$464.25	\$580.50
T743	\$339.75	\$387.00	\$464.25	\$580.50
T744	\$330.00	\$376.50	\$451.50	\$564.75
T745	\$339.75	\$387.00	\$464.25	\$580.50
T746	\$339.75	\$387.00	\$464.25	\$580.50
T747	\$339.75	\$387.00	\$464.25	\$580.50
T762	\$339.75	\$387.00	\$464.25	\$580.50
T763	\$339.75	\$387.00	\$464.25	\$580.50
T770	\$352.50	\$402.00	\$482.25	\$603.00
T800	\$322.50	\$367.50	\$441.00	\$551.25
T820	\$322.50	\$367.50	\$441.00	\$551.25
T821	\$322.50	\$367.50	\$441.00	\$551.25
T822	\$322.50	\$367.50	\$441.00	\$551.25
T823	\$322.50	\$367.50	\$441.00	\$551.25
T824	\$361.50	\$411.75	\$494.25	\$618.00
T826	\$322.50	\$367.50	\$441.00	\$551.25
T827	\$322.50	\$367.50	\$441.00	\$551.25
T828	\$322.50	\$367.50	\$441.00	\$551.25
T829	\$322.50	\$367.50	\$441.00	\$551.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
T830	\$322.50	\$367.50	\$441.00	\$551.25
T831	\$322.50	\$367.50	\$441.00	\$551.25
T832	\$322.50	\$367.50	\$441.00	\$551.25
T833	\$322.50	\$367.50	\$441.00	\$551.25
T840	\$322.50	\$367.50	\$441.00	\$551.25
T841	\$322.50	\$367.50	\$441.00	\$551.25
T842	\$361.50	\$411.75	\$494.25	\$618.00
T843	\$322.50	\$367.50	\$441.00	\$551.25
T844	\$322.50	\$367.50	\$441.00	\$551.25
T845	\$361.50	\$411.75	\$494.25	\$618.00
T846	\$361.50	\$411.75	\$494.25	\$618.00
T847	\$322.50	\$367.50	\$441.00	\$551.25
T848	\$322.50	\$367.50	\$441.00	\$551.25
T849	\$322.50	\$367.50	\$441.00	\$551.25
T850	\$322.50	\$367.50	\$441.00	\$551.25
T851	\$322.50	\$367.50	\$441.00	\$551.25
T852	\$322.50	\$367.50	\$441.00	\$551.25
T853	\$322.50	\$367.50	\$441.00	\$551.25
T854	\$322.50	\$367.50	\$441.00	\$551.25
T865	\$361.50	\$411.75	\$494.25	\$618.00
T875	\$361.50	\$411.75	\$494.25	\$618.00
T890	\$361.50	\$411.75	\$494.25	\$618.00
T920	\$361.50	\$411.75	\$494.25	\$618.00
T921	\$361.50	\$411.75	\$494.25	\$618.00
T922	\$361.50	\$411.75	\$494.25	\$618.00
T923	\$361.50	\$411.75	\$494.25	\$618.00
TB30	\$498.00	\$567.75	\$681.00	\$851.25
TB3R	\$498.00	\$567.75	\$681.00	\$851.25
U560	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U56R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U570	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U57R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U580	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U58R	\$897.75	\$1,023.75	\$1,228.50	\$1,536.00
U701	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U702	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U703	\$1,689.00	\$1,925.25	\$2,310.00	\$2,887.50
U704	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
U731	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U732	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U733	\$1,689.00	\$1,925.25	\$2,310.00	\$2,887.50
U734	\$1,227.00	\$1,398.75	\$1,678.50	\$2,098.50
U7M1	\$1,836.75	\$2,094.00	\$2,512.50	\$3,141.00
U7M2	\$1,515.00	\$1,727.25	\$2,073.00	\$2,591.25
U7M3	\$1,636.50	\$1,865.25	\$2,238.00	\$2,797.50
U7PR	\$378.00	\$431.25	\$517.50	\$647.25
U7PS	\$330.00	\$376.50	\$451.50	\$564.75
UB10	\$1,879.50	\$2,142.75	\$2,571.00	\$3,213.75
UB1W	\$2,304.00	\$2,626.50	\$3,151.50	\$3,939.75
UB3W	\$2,304.00	\$2,626.50	\$3,151.50	\$3,939.75
UC10	\$0.00	\$0.00	\$0.00	\$0.00
UC3R	\$0.00	\$0.00	\$0.00	\$0.00
UF10	\$1,289.25	\$1,470.00	\$1,764.00	\$2,205.00
UF30	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF40	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF50	\$1,332.75	\$1,519.50	\$1,823.25	\$2,279.25
UF60	\$3,710.25	\$4,230.00	\$5,076.00	\$6,345.00
UF61	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UF70	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UF71	\$3,141.75	\$3,581.25	\$4,297.50	\$5,372.25
UFR1	\$1,606.50	\$1,831.50	\$2,197.50	\$2,747.25
UFR3	\$3,710.25	\$4,230.00	\$5,076.00	\$6,345.00
USPO	\$378.00	\$431.25	\$517.50	\$647.25
USPR	\$378.00	\$431.25	\$517.50	\$647.25
USPS	\$330.00	\$376.50	\$451.50	\$564.75
UXW2	\$217.50	\$248.25	\$297.75	\$372.00
V300	\$322.50	\$367.50	\$441.00	\$551.25
V301	\$322.50	\$367.50	\$441.00	\$551.25
V302	\$361.50	\$411.75	\$494.25	\$618.00
V304	\$361.50	\$411.75	\$494.25	\$618.00
V305	\$322.50	\$367.50	\$441.00	\$551.25
V306	\$322.50	\$367.50	\$441.00	\$551.25
V307	\$322.50	\$367.50	\$441.00	\$551.25
V308	\$322.50	\$367.50	\$441.00	\$551.25
V309	\$322.50	\$367.50	\$441.00	\$551.25
V510	\$205.50	\$234.00	\$280.50	\$351.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
V530	\$196.50	\$224.25	\$269.25	\$336.75
V532	\$390.75	\$445.50	\$534.75	\$668.25
V535	\$390.75	\$445.50	\$534.75	\$668.25
V550	\$390.75	\$445.50	\$534.75	\$668.25
V555	\$390.75	\$445.50	\$534.75	\$668.25
V598	\$411.75	\$469.50	\$563.25	\$704.25
V599	\$411.75	\$469.50	\$563.25	\$704.25
V789	\$681.75	\$777.00	\$932.25	\$1,165.50
V790	\$660.75	\$753.00	\$903.75	\$1,129.50
V797	\$297.75	\$339.75	\$408.00	\$510.00
V7SG	\$936.00	\$1,067.25	\$1,281.00	\$1,601.25
V7SX	\$783.00	\$892.50	\$1,071.00	\$1,338.75
V808	\$654.75	\$746.25	\$895.50	\$1,119.75
V815	\$304.50	\$347.25	\$417.00	\$521.25
V819	\$726.75	\$828.75	\$994.50	\$1,243.50
V820	\$648.00	\$738.75	\$886.50	\$1,108.50
V920	\$499.50	\$569.25	\$683.25	\$854.25
V921	\$499.50	\$569.25	\$683.25	\$854.25
V923	\$333.00	\$379.50	\$455.25	\$569.25
V924	\$597.75	\$681.75	\$818.25	\$1,023.00
V925	\$612.00	\$697.50	\$837.00	\$1,046.25
V928	\$460.50	\$525.00	\$630.00	\$787.50
V929	\$460.50	\$525.00	\$630.00	\$787.50
V930	\$369.00	\$420.75	\$504.75	\$630.75
V931	\$333.00	\$379.50	\$455.25	\$569.25
V932	\$384.00	\$438.00	\$525.75	\$657.00
VC16	\$322.50	\$367.50	\$441.00	\$551.25
VC30	\$361.50	\$411.75	\$494.25	\$618.00
VC33	\$361.50	\$411.75	\$494.25	\$618.00
VR10	\$354.75	\$404.25	\$485.25	\$606.75
VR12	\$322.50	\$367.50	\$441.00	\$551.25
VR13	\$377.25	\$429.75	\$516.00	\$645.00
VR16	\$361.50	\$411.75	\$494.25	\$618.00
VR20	\$333.00	\$379.50	\$455.25	\$569.25
VR75	\$322.50	\$367.50	\$441.00	\$551.25
VS99	\$0.00	\$0.00	\$0.00	\$0.00
W010	\$92.25	\$105.00	\$126.00	\$157.50
W01R	\$92.25	\$105.00	\$126.00	\$157.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
W100	\$584.25	\$666.00	\$799.50	\$999.75
W150	\$0.00	\$0.00	\$0.00	\$0.00
W199	\$0.00	\$0.00	\$0.00	\$0.00
W350	\$456.75	\$520.50	\$624.75	\$780.75
W35R	\$456.75	\$520.50	\$624.75	\$780.75
W360	\$1,430.25	\$1,630.50	\$1,956.75	\$2,445.75
W36F	\$228.75	\$261.00	\$313.50	\$392.25
W400	\$974.25	\$1,110.75	\$1,332.75	\$1,665.75
W411	\$174.75	\$199.50	\$239.25	\$299.25
W412	\$174.75	\$199.50	\$239.25	\$299.25
W421	\$174.75	\$199.50	\$239.25	\$299.25
W500	\$1,101.75	\$1,256.25	\$1,507.50	\$1,884.75
W502	\$454.50	\$518.25	\$621.75	\$777.00
W514	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W516	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W518	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W520	\$795.00	\$906.00	\$1,087.50	\$1,359.75
W523	\$406.50	\$463.50	\$556.50	\$696.00
W530	\$406.50	\$463.50	\$556.50	\$696.00
W535	\$393.75	\$449.25	\$539.25	\$674.25
W540	\$406.50	\$463.50	\$556.50	\$696.00
W544	\$391.50	\$446.25	\$535.50	\$669.75
W545	\$393.75	\$449.25	\$539.25	\$674.25
W546	\$401.25	\$457.50	\$549.00	\$686.25
W590	\$403.50	\$459.75	\$552.00	\$690.00
W592	\$87.00	\$99.00	\$118.50	\$148.50
W595	\$238.50	\$272.25	\$327.00	\$408.75
W600	\$819.75	\$934.50	\$1,121.25	\$1,401.75
W625	\$284.25	\$324.00	\$388.50	\$486.00
W650	\$402.00	\$458.25	\$549.75	\$687.00
W655	\$387.75	\$441.75	\$530.25	\$663.00
W65D	\$402.00	\$458.25	\$549.75	\$687.00
W65R	\$387.75	\$441.75	\$530.25	\$663.00
W660	\$1,115.25	\$1,271.25	\$1,525.50	\$1,907.25
W66R	\$1,092.75	\$1,245.75	\$1,494.75	\$1,868.25
W670	\$827.25	\$942.75	\$1,131.00	\$1,413.75
W680	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W68R	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
W700	\$975.75	\$1,112.25	\$1,335.00	\$1,668.75
W705	\$0.00	\$0.00	\$0.00	\$0.00
W707	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
W71R	\$975.75	\$1,112.25	\$1,335.00	\$1,668.75
W755	\$154.50	\$176.25	\$211.50	\$264.75
W760	\$154.50	\$176.25	\$211.50	\$264.75
W76R	\$154.50	\$176.25	\$211.50	\$264.75
W770	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W77R	\$1,205.25	\$1,374.00	\$1,648.50	\$2,061.00
W790	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
W79R	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
W800	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W803	\$1,430.25	\$1,630.50	\$1,956.75	\$2,445.75
W804	\$675.00	\$769.50	\$923.25	\$1,154.25
W823	\$807.75	\$921.00	\$1,105.50	\$1,382.25
W833	\$726.00	\$828.00	\$993.75	\$1,242.00
W850	\$202.50	\$231.00	\$277.50	\$347.25
W853	\$86.25	\$98.25	\$117.75	\$147.00
W855	\$231.75	\$264.00	\$316.50	\$396.00
W85R	\$86.25	\$98.25	\$117.75	\$147.00
W85S	\$231.75	\$264.00	\$316.50	\$396.00
W863	\$144.00	\$164.25	\$197.25	\$246.75
W880	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W890	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W89R	\$2,097.00	\$2,390.25	\$2,868.00	\$3,585.00
W980	\$236.25	\$269.25	\$323.25	\$404.25
W983	\$236.25	\$269.25	\$323.25	\$404.25
W985	\$228.00	\$260.25	\$312.00	\$390.00
W990	\$2,944.50	\$3,357.00	\$4,028.25	\$5,035.50
W99P	\$2,806.50	\$3,199.50	\$3,839.25	\$4,799.25
W99R	\$2,806.50	\$3,199.50	\$3,839.25	\$4,799.25
W9AR	\$0.00	\$0.00	\$0.00	\$0.00
W9SM	\$0.00	\$0.00	\$0.00	\$0.00
WEPP	\$0.00	\$0.00	\$0.00	\$0.00
WF81	\$935.25	\$1,066.50	\$1,279.50	\$1,599.75
WF8A	\$822.00	\$936.75	\$1,124.25	\$1,405.50
WF96	\$648.75	\$739.50	\$887.25	\$1,109.25
WF9A	\$648.75	\$739.50	\$887.25	\$1,109.25

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT/ AGE RANGE UNDER 999
WF9S	\$0.00	\$0.00	\$0.00	\$0.00
WP50	\$1,560.00	\$1,778.25	\$2,133.75	\$2,667.00
WP68	\$1,704.75	\$1,943.25	\$2,331.75	\$2,914.50
WP69	\$0.00	\$0.00	\$0.00	\$0.00
WP70	\$375.75	\$428.25	\$513.75	\$642.00
WP71	\$223.50	\$255.00	\$306.00	\$382.50
WP72	\$257.25	\$293.25	\$351.75	\$439.50
WP73	\$295.50	\$336.75	\$404.25	\$505.50
WP74	\$198.00	\$225.75	\$270.75	\$338.25
WP75	\$223.50	\$255.00	\$306.00	\$382.50
WP76	\$249.00	\$283.50	\$340.50	\$426.00
WP77	\$0.00	\$0.00	\$0.00	\$0.00
WP78	\$0.00	\$0.00	\$0.00	\$0.00
WP79	\$0.00	\$0.00	\$0.00	\$0.00
WP7A	\$0.00	\$0.00	\$0.00	\$0.00
WP7C	\$223.50	\$255.00	\$306.00	\$382.50
WP7D	\$257.25	\$293.25	\$351.75	\$439.50
WP7E	\$295.50	\$336.75	\$404.25	\$505.50
WP7X	\$0.00	\$0.00	\$0.00	\$0.00
WP7Z	\$0.00	\$0.00	\$0.00	\$0.00
WP95	\$0.00	\$0.00	\$0.00	\$0.00
WP96	\$690.00	\$786.75	\$944.25	\$1,180.50
WP97	\$789.00	\$899.25	\$1,079.25	\$1,349.25
WP99	\$0.00	\$0.00	\$0.00	\$0.00
WP9B	\$231.00	\$263.25	\$315.75	\$394.50
WP9C	\$55.50	\$63.00	\$75.75	\$94.50
WP9D	\$3,633.75	\$4,142.25	\$4,971.00	\$6,213.75
WP9E	\$4,008.00	\$4,569.00	\$5,482.50	\$6,853.50
WP9F	\$2,514.75	\$2,866.50	\$3,439.50	\$4,299.75
WP9K	\$2,815.50	\$3,210.00	\$3,852.00	\$4,815.00
WP9L	\$1,078.50	\$1,229.25	\$1,475.25	\$1,844.25
WP9M	\$1,457.25	\$1,661.25	\$1,993.50	\$2,492.25
WP9N	\$3,721.50	\$4,242.75	\$5,091.00	\$6,363.75
WP9P	\$4,022.25	\$4,585.50	\$5,502.75	\$6,878.25
WP9Q	\$4,626.75	\$5,274.75	\$6,330.00	\$7,912.50
WP9V	\$1,748.25	\$1,992.75	\$2,391.00	\$2,988.75
WP9W	\$0.00	\$0.00	\$0.00	\$0.00
WPJE	\$963.75	\$1,098.75	\$1,318.50	\$1,648.50

SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
WPJH	\$535.50	\$610.50	\$732.75	\$915.75
WPJJ	\$108.00	\$123.00	\$147.75	\$184.50
WPRC	\$0.00	\$0.00	\$0.00	\$0.00
WPTL	\$130.50	\$148.50	\$178.50	\$223.50
WPTS	\$130.50	\$148.50	\$178.50	\$223.50
WPVA	\$3,681.75	\$4,197.00	\$5,036.25	\$6,295.50
WPVB	\$3,171.75	\$3,615.75	\$4,338.75	\$5,423.25
WPVC	\$2,916.75	\$3,324.75	\$3,990.00	\$4,987.50
WPVD	\$2,237.25	\$2,550.75	\$3,060.75	\$3,825.75
WPVE	\$1,982.25	\$2,259.75	\$2,712.00	\$3,390.00
WPVT	\$1,002.75	\$1,143.00	\$1,371.75	\$1,714.50
WPVY	\$704.25	\$802.50	\$963.00	\$1,203.75
WPVZ	\$1,418.25	\$1,617.00	\$1,940.25	\$2,425.50
WR65	\$380.25	\$433.50	\$520.50	\$651.00
WS31	\$728.25	\$830.25	\$996.00	\$1,245.00
WS51	\$1,077.00	\$1,227.75	\$1,473.00	\$1,841.25
WS56	\$1,164.75	\$1,327.50	\$1,593.00	\$1,991.25
WS5A	\$1,077.00	\$1,227.75	\$1,473.00	\$1,841.25
WS5B	\$1,059.75	\$1,208.25	\$1,449.75	\$1,812.00
WS71	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
WS76	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
WS7A	\$1,340.25	\$1,527.75	\$1,833.00	\$2,291.25
WS7B	\$1,454.25	\$1,657.50	\$1,989.00	\$2,486.25
WSPB	\$0.00	\$0.00	\$0.00	\$0.00
Z130	\$372.75	\$425.25	\$510.00	\$637.50
Z187	\$671.25	\$765.00	\$918.00	\$1,147.50
Z200	\$361.50	\$411.75	\$494.25	\$618.00
Z201	\$322.50	\$367.50	\$441.00	\$551.25
Z204	\$322.50	\$367.50	\$441.00	\$551.25
Z206	\$322.50	\$367.50	\$441.00	\$551.25
Z207	\$322.50	\$367.50	\$441.00	\$551.25
Z300	\$117.75	\$134.25	\$161.25	\$201.75
Z400	\$91.50	\$104.25	\$125.25	\$156.75
Z501	\$507.75	\$579.00	\$694.50	\$868.50
Z503	\$507.75	\$579.00	\$694.50	\$868.50
Z520	\$527.25	\$600.75	\$720.75	\$900.75
Z52R	\$527.25	\$600.75	\$720.75	\$900.75
Z530	\$527.25	\$600.75	\$720.75	\$900.75



SLA Renewal Pricing

SLA ITEM	2015 25% DISCOUNT / AGE RANGE UNDER 4	2015 25% DISCOUNT / AGE RANGE UNDER 6	2015 25% DISCOUNT / AGE RANGE UNDER 8	2015 25% DISCOUNT / AGE RANGE UNDER 999
Z538	\$299.25	\$341.25	\$409.50	\$512.25
Z53R	\$527.25	\$600.75	\$720.75	\$900.75
Z545	\$209.25	\$238.50	\$286.50	\$358.50
Z548	\$237.00	\$270.00	\$324.00	\$405.00
Z585	\$207.00	\$236.25	\$283.50	\$354.75
Z586	\$199.50	\$227.25	\$273.00	\$341.25
Z601	\$552.00	\$629.25	\$755.25	\$944.25
Z602	\$468.00	\$533.25	\$639.75	\$799.50
Z603	\$552.00	\$629.25	\$755.25	\$944.25
Z604	\$468.00	\$533.25	\$639.75	\$799.50
Z605	\$312.00	\$355.50	\$426.75	\$533.25
Z610	\$372.75	\$425.25	\$510.00	\$637.50
Z6DP	\$0.00	\$0.00	\$0.00	\$0.00
Z6SW	\$0.00	\$0.00	\$0.00	\$0.00
Z6SX	\$103.50	\$117.75	\$141.00	\$176.25
Z800	\$91.50	\$104.25	\$125.25	\$156.75
ZPTL	\$174.75	\$199.50	\$239.25	\$299.25
W593	\$350.25	\$399.00	\$478.50	\$598.50
F70Q	\$525.75	\$599.25	\$719.25	\$899.25
F70D	\$2,607.75	\$2,973.00	\$3,567.75	\$4,459.50
F70G	\$3,250.50	\$3,705.75	\$4,446.75	\$5,558.25
F70K	\$4,322.25	\$4,927.50	\$5,913.00	\$7,391.25
F3P7	\$1,740.75	\$1,984.50	\$2,381.25	\$2,976.75
F3NO	\$868.50	\$990.00	\$1,188.00	\$1,485.00
F70T	\$0.00	\$0.00	\$0.00	\$0.00
F70Y	\$676.50	\$771.00	\$925.50	\$1,157.25
F70V	\$125.25	\$142.50	\$171.00	\$213.75
F70U	\$0.00	\$0.00	\$0.00	\$0.00
F70P	\$238.50	\$272.25	\$327.00	\$408.75
F70R	\$225.00	\$256.50	\$307.50	\$384.75
F70S	\$337.50	\$384.75	\$462.00	\$577.50
T6WE	\$11.25	\$12.75	\$15.00	\$18.75
T6MS	\$38.25	\$43.50	\$52.50	\$66.00

## SMA Renewal Pricing

Item	Annual SMA
AMHN	\$3,375.00
BM10	\$138.00
BM52	\$468.00
BMS1	\$889.50
BMS2	\$510.00
BMS3	\$468.00
CRM1	\$900.00
CRM2	\$900.00
CRM4	\$300.00
CRM7	\$900.00
CRM8	\$900.00
CRMB	\$487.50
DI9P	\$270.00
DSH1	\$12,000.00
DSH2	\$20,000.00
DSH3	\$30,000.00
ES26	\$180.00
ES27	\$180.00
ES28	\$112.50
ESAR	\$180.00
ESBM	\$180.00
ESFT	\$180.00
ESPP	\$180.00
ESPS	\$112.50
ESSM	\$180.00
ESSS	\$180.00
ESSX	\$180.00
F70Q	\$361.50
F78S	\$270.00
F78T	\$270.00
F9LB	\$375.00
F9YG	\$630.00
LSKA	\$375.00
MCK1	\$789.75
MCK3	\$789.75
MCK4	\$789.75
MCKA	\$101.25
MCKB	\$101.25
MCKD	\$56.70

SMA Renewal Pricing

Item	Annual SMA
MCKE	\$56.70
MCKM	\$101.25
MCKN	\$101.25
MCKU	\$56.70
MCKV	\$56.70
MCKZ	\$789.75
MP60	\$2,250.00
SCR1	\$900.00
SCR2	\$300.00
SCR3	\$487.50
SFP1	\$81.00
SFP2	\$172.80
SFP3	\$81.00
SFP4	\$172.80
SFPC	\$1,080.00
SFPD	\$1,080.00
SFPE	\$2,700.00
SFPF	\$2,700.00
SFPL	\$3,375.00
SFPM	\$3,375.00
SFPT	\$540.00
SFPU	\$540.00
SFPV	\$194.40
SFPW	\$194.40
SFPX	\$270.00
SFPY	\$270.00
SGB1	\$81.00
SGB2	\$162.00
SGB3	\$81.00
SGB4	\$162.00
SGBC	\$1,080.00
SGBD	\$1,080.00
SGBE	\$2,700.00
SGBF	\$2,700.00
SGBL	\$810.00
SGBM	\$810.00
SGBT	\$540.00
SGBU	\$540.00
SGBV	\$194.40

SMA Renewal Pricing

Item	Annual SMA
SGBW	\$194.40
SGBX	\$270.00
SGBY	\$270.00
SGC1	\$81.00
SGC2	\$172.50
SGC3	\$81.00
SGC4	\$172.50
SGCC	\$1,080.00
SGCD	\$1,080.00
SGCE	\$2,700.00
SGCF	\$2,700.00
SGCL	\$810.00
SGCM	\$810.00
SGCT	\$540.00
SGCU	\$540.00
SGCV	\$194.40
SGCW	\$194.40
SGCX	\$270.00
SGCY	\$270.00
SGD1	\$405.00
SGD2	\$675.00
SGD3	\$405.00
SGD4	\$675.00
SGDC	\$3,375.00
SGDD	\$3,375.00
SGDE	\$6,750.00
SGDF	\$6,750.00
SGDL	\$2,700.00
SGDM	\$2,700.00
SGDT	\$2,025.00
SGDU	\$2,025.00
SGDV	\$1,012.50
SGDW	\$1,012.50
SGDX	\$1,350.00
SGDY	\$1,350.00
SGF1	\$1,215.00
SGF2	\$2,025.00
SGF3	\$1,215.00
SGF4	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SGFC	\$13,500.00
SGFD	\$13,500.00
SGFE	\$13,500.00
SGFF	\$13,500.00
SGFL	\$12,150.00
SGFM	\$12,150.00
SGFT	\$10,125.00
SGFU	\$10,125.00
SGFV	\$4,050.00
SGFW	\$4,050.00
SGFX	\$6,750.00
SGFY	\$6,750.00
SGK1	\$121.50
SGK2	\$202.50
SGK3	\$121.50
SGK4	\$202.50
SGKC	\$2,700.00
SGKD	\$2,700.00
SGKE	\$3,375.00
SGKF	\$3,375.00
SGKL	\$2,025.00
SGKM	\$2,025.00
SGKT	\$1,350.00
SGKU	\$1,350.00
SGKV	\$405.00
SGKW	\$405.00
SGKX	\$675.00
SGKY	\$675.00
SGL1	\$121.50
SGL2	\$208.50
SGL3	\$121.50
SGL4	\$208.50
SGLC	\$2,700.00
SGLD	\$2,700.00
SGLE	\$3,375.00
SGLF	\$3,375.00
SGLL	\$2,025.00
SGLM	\$2,025.00
SGLT	\$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SGLU	\$1,350.00
SGLV	\$405.00
SGLW	\$405.00
SGLX	\$675.00
SGLY	\$675.00
SGM1	\$121.50
SGM2	\$202.50
SGM3	\$121.50
SGM4	\$202.50
SGMC	\$1,080.00
SGMD	\$1,080.00
SGME	\$2,700.00
SGMF	\$2,700.00
SGML	\$810.00
SGMM	\$810.00
SGMT	\$540.00
SGMU	\$540.00
SGMV	\$194.40
SGMW	\$194.40
SGMX	\$270.00
SGMY	\$270.00
SGN1	\$121.50
SGN2	\$202.50
SGN3	\$121.50
SGN4	\$202.50
SGNC	\$2,700.00
SGND	\$2,700.00
SGNE	\$3,375.00
SGNF	\$3,375.00
SGNL	\$2,025.00
SGNM	\$2,025.00
SGNT	\$1,350.00
SGNU	\$1,350.00
SGNV	\$405.00
SGNW	\$405.00
SGNX	\$675.00
SGNY	\$675.00
SGS1	\$121.50
SGS2	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SGS3	\$121.50
SGS4	\$202.50
SGSC	\$2,700.00
SGSD	\$2,700.00
SGSE	\$3,375.00
SGSF	\$3,375.00
SGSL	\$2,025.00
SGSM	\$2,025.00
SGST	\$1,350.00
SGSU	\$1,350.00
SGSV	\$405.00
SGSW	\$405.00
SGSX	\$675.00
SGSY	\$675.00
SGT1	\$121.50
SGT2	\$202.50
SGT3	\$121.50
SGT4	\$202.50
SGTC	\$2,700.00
SGTD	\$2,700.00
SGTE	\$3,375.00
SGTF	\$3,375.00
SGTL	\$2,025.00
SGTM	\$2,025.00
SGTT	\$1,350.00
SGTU	\$1,350.00
SGTV	\$405.00
SGTW	\$405.00
SGTX	\$675.00
SGTY	\$675.00
SGW1	\$81.00
SGW2	\$172.50
SGW3	\$81.00
SGW4	\$172.50
SGWC	\$675.00
SGWD	\$675.00
SGWE	\$2,700.00
SGWF	\$2,700.00
SGWL	\$810.00

SMA Renewal Pricing

Item	Annual SMA
SGWM	\$810.00
SGWT	\$540.00
SGWU	\$540.00
SGWV	\$194.40
SGWW	\$194.40
SGWX	\$270.00
SGWY	\$270.00
SHA1	\$675.00
SHA2	\$1,012.50
SHA3	\$675.00
SHA4	\$1,012.50
SHAC	\$3,375.00
SHAD	\$3,375.00
SHAE	\$3,375.00
SHAF	\$3,375.00
SHAL	\$3,375.00
SHAM	\$3,375.00
SHAT	\$2,700.00
SHAU	\$2,700.00
SHAV	\$1,350.00
SHAW	\$1,350.00
SHAX	\$2,025.00
SHAY	\$2,025.00
SHC1	\$81.00
SHC2	\$162.00
SHC3	\$81.00
SHC4	\$162.00
SHCC	\$1,080.00
SHCD	\$1,080.00
SHCE	\$2,700.00
SHCF	\$2,700.00
SHCL	\$810.00
SHCM	\$810.00
SHCT	\$540.00
SHCU	\$540.00
SHCV	\$194.40
SHCW	\$194.40
SHCX	\$270.00
SHCY	\$270.00



SMA Renewal Pricing

Item	Annual SMA
SHD1	\$81.00
SHD2	\$162.00
SHD3	\$81.00
SHD4	\$162.00
SHDC	\$1,080.00
SHDD	\$1,080.00
SHDE	\$2,700.00
SHDF	\$2,700.00
SHDL	\$810.00
SHDM	\$810.00
SHDT	\$540.00
SHDU	\$540.00
SHDV	\$194.40
SHDW	\$194.40
SHDX	\$270.00
SHDY	\$270.00
SHH1	\$810.00
SHH2	\$1,215.00
SHH3	\$810.00
SHH4	\$1,215.00
SHHC	\$4,050.00
SHHD	\$4,050.00
SHHE	\$4,050.00
SHHF	\$4,050.00
SHHL	\$4,050.00
SHHM	\$4,050.00
SHHT	\$3,240.00
SHHU	\$3,240.00
SHHV	\$1,620.00
SHHW	\$1,620.00
SHHX	\$2,430.00
SHHY	\$2,430.00
SHL1	\$81.00
SHL2	\$121.50
SHL3	\$81.00
SHL4	\$121.50
SHLC	\$1,350.00
SHLD	\$1,350.00
SHLE	\$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SHLF	\$2,700.00
SHLL	\$810.00
SHLM	\$810.00
SHLT	\$540.00
SHLU	\$540.00
SHLV	\$202.50
SHLW	\$202.50
SHLX	\$270.00
SHLY	\$270.00
SHN1	\$121.50
SHN2	\$202.50
SHN3	\$121.50
SHN4	\$202.50
SHNC	\$2,700.00
SHND	\$2,700.00
SHNE	\$3,375.00
SHNF	\$3,375.00
SHNL	\$2,025.00
SHNM	\$2,025.00
SHNT	\$1,350.00
SHNU	\$1,350.00
SHNV	\$405.00
SHNW	\$405.00
SHNX	\$675.00
SHNY	\$675.00
SHP1	\$81.00
SHP2	\$162.00
SHP3	\$81.00
SHP4	\$162.00
SHPC	\$1,080.00
SHPD	\$1,080.00
SHPE	\$2,700.00
SHPF	\$2,700.00
SHPL	\$810.00
SHPM	\$810.00
SHPT	\$540.00
SHPU	\$540.00
SHPV	\$194.40
SHPW	\$194.40

SMA Renewal Pricing

Item	Annual SMA
SHPX	\$270.00
SHPY	\$270.00
SHR1	\$121.50
SHR2	\$202.50
SHR3	\$121.50
SHR4	\$202.50
SHRC	\$2,700.00
SHRD	\$2,700.00
SHRE	\$3,375.00
SHRF	\$3,375.00
SHRL	\$2,025.00
SHRM	\$2,025.00
SHRT	\$1,350.00
SHRU	\$1,350.00
SHRV	\$405.00
SHRW	\$405.00
SHRX	\$675.00
SHRY	\$675.00
SHT1	\$121.50
SHT2	\$202.50
SHT3	\$121.50
SHT4	\$202.50
SHTC	\$2,700.00
SHTD	\$2,700.00
SHTE	\$3,375.00
SHTF	\$3,375.00
SHTL	\$2,025.00
SHTM	\$2,025.00
SHTT	\$1,350.00
SHTU	\$1,350.00
SHTV	\$405.00
SHTW	\$405.00
SHTX	\$675.00
SHTY	\$675.00
SHV1	\$121.50
SHV2	\$202.50
SHV3	\$121.50
SHV4	\$202.50
SHVL	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SHVM	\$2,025.00
SHVT	\$1,350.00
SHVU	\$1,350.00
SHVV	\$405.00
SHVW	\$405.00
SHVX	\$675.00
SHVY	\$675.00
SHW1	\$121.50
SHW2	\$202.50
SHW3	\$121.50
SHW4	\$202.50
SHWL	\$2,025.00
SHWM	\$2,025.00
SHWT	\$1,350.00
SHWU	\$1,350.00
SHWV	\$405.00
SHWW	\$405.00
SHWX	\$675.00
SHWY	\$675.00
SHX1	\$1,215.00
SHX2	\$1,620.00
SHX3	\$1,215.00
SHX4	\$1,620.00
SHXL	\$10,125.00
SHXM	\$10,125.00
SHXT	\$7,593.75
SHXU	\$7,593.75
SHXV	\$3,037.50
SHXW	\$3,037.50
SHXX	\$4,050.00
SHXY	\$4,050.00
SHY1	\$675.00
SHY2	\$810.00
SHY3	\$675.00
SHY4	\$810.00
SHYL	\$2,025.00
SHYM	\$2,025.00
SHYT	\$1,687.50
SHYU	\$1,687.50

SMA Renewal Pricing

Item	Annual SMA
SHYV	\$1,012.50
SHYW	\$1,012.50
SHYX	\$1,350.00
SHYY	\$1,350.00
SHZ1	\$675.00
SHZ2	\$810.00
SHZ3	\$675.00
SHZ4	\$810.00
SHZL	\$2,025.00
SHZM	\$2,025.00
SHZT	\$1,687.50
SHZU	\$1,687.50
SHZV	\$1,012.50
SHZW	\$1,012.50
SHZX	\$1,350.00
SHZY	\$1,350.00
SLB1	\$121.50
SLB2	\$243.00
SLB3	\$121.50
SLB4	\$243.00
SLBA	\$121.50
SLBB	\$121.50
SLBC	\$1,620.00
SLBD	\$1,620.00
SLBE	\$2,025.00
SLBF	\$2,025.00
SLBL	\$1,215.00
SLBM	\$1,215.00
SLBT	\$810.00
SLBU	\$810.00
SLBV	\$291.60
SLBW	\$291.60
SLBX	\$405.00
SLBY	\$405.00
SLC1	\$405.00
SLC2	\$675.00
SLC3	\$405.00
SLC4	\$675.00
SLCA	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SLCB	\$270.00
SLCC	\$270.00
SLCD	\$270.00
SLCE	\$6,750.00
SLCF	\$6,750.00
SLCL	\$2,700.00
SLCM	\$2,700.00
SLCT	\$2,025.00
SLCU	\$2,025.00
SLCV	\$1,012.50
SLCW	\$1,012.50
SLCX	\$1,350.00
SLCY	\$1,350.00
SLD1	\$1,215.00
SLD2	\$2,025.00
SLD3	\$1,215.00
SLD4	\$2,025.00
SLDC	\$13,500.00
SLDD	\$13,500.00
SLDE	\$13,500.00
SLDF	\$13,500.00
SLDL	\$12,150.00
SLDM	\$12,150.00
SLDT	\$10,125.00
SLDU	\$10,125.00
SLDV	\$4,050.00
SLDW	\$4,050.00
SLDX	\$6,750.00
SLDY	\$6,750.00
SLF1	\$121.50
SLF2	\$202.50
SLF3	\$121.50
SLF4	\$202.50
SLFC	\$2,700.00
SLFD	\$2,700.00
SLFE	\$3,375.00
SLFF	\$3,375.00
SLFL	\$2,025.00
SLFM	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SLFT	\$1,350.00
SLFU	\$1,350.00
SLFV	\$405.00
SLFW	\$405.00
SLFX	\$675.00
SLFY	\$675.00
SLG1	\$121.50
SLG2	\$202.50
SLG3	\$121.50
SLG4	\$202.50
SLGC	\$2,700.00
SLGD	\$2,700.00
SLGE	\$3,375.00
SLGF	\$3,375.00
SLGL	\$2,025.00
SLGM	\$2,025.00
SLGT	\$1,350.00
SLGU	\$1,350.00
SLGV	\$405.00
SLGW	\$405.00
SLGX	\$675.00
SLGY	\$675.00
SLH1	\$675.00
SLH2	\$1,012.50
SLH3	\$675.00
SLH4	\$1,012.50
SLHC	\$3,375.00
SLHD	\$3,375.00
SLHE	\$3,375.00
SLHF	\$3,375.00
SLHL	\$3,375.00
SLHM	\$3,375.00
SLHT	\$2,700.00
SLHU	\$2,700.00
SLHV	\$1,350.00
SLHW	\$1,350.00
SLHX	\$2,025.00
SLHY	\$2,025.00
SLJ1	\$1,215.00

SMA Renewal Pricing

Item	Annual SMA
SLJ2	\$2,025.00
SLJ3	\$1,215.00
SLJ4	\$2,025.00
SLJC	\$13,500.00
SLJD	\$13,500.00
SLJE	\$13,500.00
SLJF	\$13,500.00
SLJL	\$12,150.00
SLJM	\$12,150.00
SLJT	\$10,125.00
SLJU	\$10,125.00
SLJV	\$4,050.00
SLJW	\$4,050.00
SLJX	\$6,750.00
SLJY	\$6,750.00
SLK1	\$1,215.00
SLK2	\$2,430.00
SLK3	\$1,215.00
SLK4	\$2,430.00
SLKC	\$13,500.00
SLKD	\$13,500.00
SLKE	\$13,500.00
SLKF	\$13,500.00
SLKL	\$12,150.00
SLKM	\$12,150.00
SLKT	\$8,100.00
SLKU	\$8,100.00
SLKV	\$2,916.00
SLKW	\$2,916.00
SLKX	\$4,050.00
SLKY	\$4,050.00
SLL1	\$1,215.00
SLL2	\$2,430.00
SLL3	\$1,215.00
SLL4	\$2,430.00
SLLC	\$13,500.00
SLLD	\$13,500.00
SLL E	\$13,500.00
SLLF	\$13,500.00



SMA Renewal Pricing

Item	Annual SMA
SLLL	\$12,150.00
SLLM	\$12,150.00
SLLT	\$8,100.00
SLLU	\$8,100.00
SLLV	\$2,916.00
SLLW	\$2,916.00
SLLX	\$4,050.00
SLLY	\$4,050.00
SLM1	\$1,215.00
SLM2	\$2,025.00
SLM3	\$1,215.00
SLM4	\$2,025.00
SLM5	\$135.00
SLMC	\$13,500.00
SLMD	\$13,500.00
SLME	\$13,500.00
SLMF	\$13,500.00
SLML	\$12,150.00
SLMM	\$12,150.00
SLMT	\$10,125.00
SLMU	\$10,125.00
SLMV	\$4,050.00
SLMW	\$4,050.00
SLMX	\$6,750.00
SLMY	\$6,750.00
SLMZ	\$135.00
SLN1	\$1,215.00
SLN2	\$2,025.00
SLN3	\$1,215.00
SLN4	\$2,025.00
SLNC	\$13,500.00
SLND	\$13,500.00
SLNE	\$13,500.00
SLNF	\$13,500.00
SLNL	\$12,150.00
SLNM	\$12,150.00
SLNT	\$10,125.00
SLNU	\$10,125.00
SLNV	\$4,050.00

SMA Renewal Pricing

Item	Annual SMA
SLNW	\$4,050.00
SLNX	\$6,750.00
SLNY	\$6,750.00
SLP1	\$1,215.00
SLP2	\$2,025.00
SLP3	\$1,215.00
SLP4	\$2,025.00
SLPC	\$13,500.00
SLPD	\$13,500.00
SLPE	\$13,500.00
SLPF	\$13,500.00
SLPL	\$12,150.00
SLPM	\$12,150.00
SLPT	\$10,125.00
SLPU	\$10,125.00
SLPV	\$4,050.00
SLPW	\$4,050.00
SLPX	\$6,750.00
SLPY	\$6,750.00
SLR1	\$1,215.00
SLR2	\$2,025.00
SLR3	\$1,215.00
SLR4	\$2,025.00
SLRC	\$13,500.00
SLRD	\$13,500.00
SLRE	\$13,500.00
SLRF	\$13,500.00
SLRL	\$12,150.00
SLRM	\$12,150.00
SLRT	\$10,125.00
SLRU	\$10,125.00
SLRV	\$4,050.00
SLRW	\$4,050.00
SLRX	\$6,750.00
SLRY	\$6,750.00
SLT1	\$81.00
SLT2	\$162.00
SLT3	\$81.00
SLT4	\$162.00

SMA Renewal Pricing

Item	Annual SMA
SLTC	\$1,080.00
SLTD	\$1,080.00
SLTE	\$2,700.00
SLTF	\$2,700.00
SLTL	\$810.00
SLTM	\$810.00
SLTT	\$540.00
SLTU	\$540.00
SLTV	\$194.40
SLTW	\$194.40
SLTX	\$270.00
SLTY	\$270.00
SLW1	\$121.50
SLW2	\$202.50
SLW3	\$121.50
SLW4	\$202.50
SLWC	\$2,700.00
SLWD	\$2,700.00
SLWE	\$3,375.00
SLWF	\$3,375.00
SLWL	\$2,025.00
SLWM	\$2,025.00
SLWT	\$1,350.00
SLWU	\$1,350.00
SLWX	\$675.00
SLWY	\$675.00
SLX1	\$121.50
SLX2	\$202.50
SLX3	\$121.50
SLX4	\$202.50
SLXC	\$2,700.00
SLXD	\$2,700.00
SLXE	\$3,375.00
SLXF	\$3,375.00
SLXL	\$2,025.00
SLXM	\$2,025.00
SLXT	\$1,350.00
SLXU	\$1,350.00
SLXV	\$405.00

SMA Renewal Pricing

Item	Annual SMA
SLXW	\$405.00
SLXX	\$675.00
SLXY	\$675.00
SLY1	\$1,215.00
SLY2	\$2,025.00
SLY3	\$1,215.00
SLY4	\$2,025.00
SLYC	\$13,500.00
SLYD	\$13,500.00
SLYE	\$13,500.00
SLYF	\$13,500.00
SLYL	\$12,150.00
SLYM	\$12,150.00
SLYT	\$10,125.00
SLYU	\$10,125.00
SLYV	\$4,050.00
SLYW	\$4,050.00
SLYX	\$6,750.00
SLYY	\$6,750.00
SMAE	\$1,012.50
SMAF	\$1,012.50
SMBS	\$3,375.00
SMBT	\$3,375.00
SMCL	\$337.50
SMCM	\$337.50
SMDE	\$3,375.00
SMDF	\$3,375.00
SMDL	\$3,375.00
SMDM	\$3,375.00
SMDS	\$3,375.00
SMDT	\$3,375.00
SMF1	\$1,215.00
SMF2	\$2,430.00
SMF3	\$1,215.00
SMF4	\$2,430.00
SMFC	\$13,500.00
SMFD	\$13,500.00
SMFE	\$13,500.00
SMFF	\$13,500.00

SMA Renewal Pricing

Item	Annual SMA
SMFL	\$12,150.00
SMFM	\$12,150.00
SMFT	\$8,100.00
SMFU	\$8,100.00
SMFV	\$2,916.00
SMFW	\$2,916.00
SMFX	\$4,050.00
SMFY	\$4,050.00
SMG1	\$1,215.00
SMG2	\$2,430.00
SMG3	\$1,215.00
SMG4	\$2,430.00
SMGC	\$13,500.00
SMGD	\$13,500.00
SMGE	\$13,500.00
SMGF	\$13,500.00
SMGL	\$12,150.00
SMGM	\$12,150.00
SMGT	\$8,100.00
SMGU	\$8,100.00
SMGV	\$2,916.00
SMGW	\$2,916.00
SMGX	\$4,050.00
SMGY	\$4,050.00
SMHM	\$3,375.00
SMJ1	\$121.50
SMJ2	\$243.00
SMJ3	\$121.50
SMJ4	\$243.00
SMJC	\$1,620.00
SMJD	\$1,620.00
SMJE	\$2,025.00
SMJF	\$2,025.00
SMJL	\$1,215.00
SMJM	\$1,215.00
SMJT	\$810.00
SMJU	\$810.00
SMJV	\$291.60
SMJW	\$291.60

SMA Renewal Pricing

Item	Annual SMA
SMJX	\$405.00
SMJY	\$405.00
SMM1	\$810.00
SMM2	\$540.00
SMM3	\$810.00
SMM4	\$540.00
SMMC	\$101.25
SMMD	\$101.25
SMME	\$87.75
SMMF	\$87.75
SMML	\$135.00
SMMM	\$135.00
SMMT	\$202.50
SMMU	\$202.50
SMMV	\$405.00
SMMW	\$405.00
SMMX	\$270.00
SMMY	\$270.00
SMN1	\$121.50
SMN2	\$243.00
SMN3	\$121.50
SMN4	\$243.00
SMNC	\$1,620.00
SMND	\$1,620.00
SMNE	\$2,025.00
SMNF	\$2,025.00
SMNL	\$1,215.00
SMNM	\$1,215.00
SMNT	\$810.00
SMNU	\$810.00
SMNV	\$291.60
SMNW	\$291.60
SMNX	\$405.00
SMNY	\$405.00
SMP1	\$810.00
SMP2	\$1,080.00
SMP3	\$810.00
SMP4	\$1,080.00
SMPL	\$6,750.00

SMA Renewal Pricing

Item	Annual SMA
SMPM	\$6,750.00
SMPT	\$5,062.50
SMPU	\$5,062.50
SMPV	\$2,025.00
SMPW	\$2,025.00
SMPX	\$2,700.00
SMPY	\$2,700.00
SMST	\$3,375.00
SMSU	\$3,375.00
SMT1	\$121.50
SMT2	\$202.50
SMT3	\$121.50
SMT4	\$202.50
SMTC	\$2,700.00
SMTD	\$2,700.00
SMTE	\$3,375.00
SMTF	\$3,375.00
SMTL	\$2,025.00
SMTM	\$2,025.00
SMTT	\$1,350.00
SMTU	\$1,350.00
SMTV	\$405.00
SMTW	\$405.00
SMTX	\$675.00
SMTY	\$675.00
SMUC	\$3,375.00
SMUD	\$3,375.00
SMUE	\$3,375.00
SMUF	\$3,375.00
SMV1	\$121.50
SMV2	\$202.50
SMV3	\$121.50
SMV4	\$202.50
SMVC	\$2,625.00
SMVD	\$2,625.00
SMVE	\$3,375.00
SMVF	\$3,375.00
SMVL	\$2,025.00
SMVM	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SMVT	\$1,350.00
SMVU	\$1,350.00
SMVV	\$405.00
SMVW	\$405.00
SMVX	\$675.00
SMVY	\$675.00
SMW1	\$121.50
SMW2	\$202.50
SMW3	\$121.50
SMW4	\$202.50
SMWC	\$2,700.00
SMWD	\$2,700.00
SMWE	\$3,375.00
SMWF	\$3,375.00
SMWL	\$2,025.00
SMWM	\$2,025.00
SMWT	\$1,350.00
SMWU	\$1,350.00
SMWV	\$405.00
SMWW	\$405.00
SMWX	\$675.00
SMWY	\$675.00
SMX1	\$121.50
SMX2	\$243.00
SMX3	\$121.50
SMX4	\$243.00
SMXC	\$1,620.00
SMXD	\$1,620.00
SMXE	\$2,025.00
SMXF	\$2,025.00
SMXL	\$1,215.00
SMXM	\$1,215.00
SMXT	\$810.00
SMXU	\$810.00
SMXV	\$291.60
SMXW	\$291.60
SMXX	\$405.00
SMXY	\$405.00
SMY1	\$121.50



SMA Renewal Pricing

Item	Annual SMA
SMY2	\$243.00
SMY3	\$121.50
SMY4	\$243.00
SMYC	\$1,620.00
SMYD	\$1,620.00
SMYE	\$2,025.00
SMYF	\$2,025.00
SMYL	\$1,215.00
SMYM	\$1,215.00
SMYT	\$810.00
SMYU	\$810.00
SMYV	\$291.60
SMYW	\$291.60
SMYX	\$405.00
SMYY	\$405.00
SMZ1	\$121.50
SMZ2	\$202.50
SMZ3	\$121.50
SMZ4	\$202.50
SMZC	\$2,700.00
SMZD	\$2,700.00
SMZE	\$3,375.00
SMZF	\$3,375.00
SMZL	\$2,025.00
SMZM	\$2,025.00
SMZT	\$1,350.00
SMZU	\$1,350.00
SMZV	\$405.00
SMZW	\$405.00
SMZX	\$675.00
SMZY	\$675.00
SNB1	\$121.50
SNB2	\$202.50
SNB3	\$121.50
SNB4	\$202.50
SNBC	\$2,700.00
SNBD	\$2,700.00
SNBE	\$3,375.00
SNBF	\$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SNBL	\$2,025.00
SNBM	\$2,025.00
SNBT	\$1,350.00
SNBU	\$1,350.00
SNBV	\$405.00
SNBW	\$405.00
SNBX	\$675.00
SNBY	\$675.00
SNC1	\$121.50
SNC2	\$202.50
SNC3	\$121.50
SNC4	\$202.50
SNCC	\$2,700.00
SNCD	\$2,700.00
SNCE	\$3,375.00
SNCF	\$3,375.00
SNCL	\$2,025.00
SNCM	\$2,025.00
SNCT	\$1,350.00
SNCU	\$1,350.00
SNCV	\$405.00
SNCW	\$405.00
SNCX	\$675.00
SNCY	\$675.00
SND1	\$81.00
SND2	\$121.50
SND3	\$81.00
SND4	\$121.50
SNDC	\$1,350.00
SNDD	\$1,350.00
SNDE	\$2,700.00
SNDF	\$2,700.00
SNDL	\$810.00
SNDM	\$810.00
SNDT	\$540.00
SNDU	\$540.00
SNDV	\$202.50
SNDW	\$202.50
SNDX	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SNDY	\$270.00
SNE1	\$121.50
SNE2	\$202.50
SNE3	\$121.50
SNE4	\$202.50
SNEC	\$2,700.00
SNED	\$2,700.00
SNEE	\$3,375.00
SNEF	\$3,375.00
SNEL	\$2,025.00
SNEM	\$2,025.00
SNET	\$1,350.00
SNEU	\$1,350.00
SNEV	\$405.00
SNEW	\$405.00
SNEX	\$675.00
SNEY	\$675.00
SNF1	\$81.00
SNF2	\$121.50
SNF3	\$81.00
SNF4	\$121.50
SNFC	\$1,350.00
SNFD	\$1,350.00
SNFE	\$2,700.00
SNFF	\$2,700.00
SNFL	\$810.00
SNFM	\$810.00
SNFT	\$540.00
SNFU	\$540.00
SNFV	\$202.50
SNFW	\$202.50
SNFX	\$270.00
SNFY	\$270.00
SNG1	\$121.50
SNG2	\$202.50
SNG3	\$121.50
SNG4	\$202.50
SNGC	\$2,700.00
SNGD	\$2,700.00

SMA Renewal Pricing

Item	Annual SMA
SNGE	\$3,375.00
SNGF	\$3,375.00
SNGL	\$2,025.00
SNGM	\$2,025.00
SNGT	\$1,350.00
SNGU	\$1,350.00
SNGV	\$405.00
SNGW	\$405.00
SNGX	\$675.00
SNGY	\$675.00
SNH1	\$121.50
SNH2	\$202.50
SNH3	\$121.50
SNH4	\$202.50
SNHC	\$2,700.00
SNHD	\$2,700.00
SNHE	\$3,375.00
SNHF	\$3,375.00
SNHL	\$2,025.00
SNHM	\$2,025.00
SNHT	\$1,350.00
SNHU	\$1,350.00
SNHV	\$405.00
SNHW	\$405.00
SNHX	\$675.00
SNHY	\$675.00
SNJ1	\$121.50
SNJ2	\$202.50
SNJ3	\$121.50
SNJ4	\$202.50
SNJC	\$2,700.00
SNJD	\$2,700.00
SNJE	\$3,375.00
SNJF	\$3,375.00
SNJL	\$2,025.00
SNJM	\$2,025.00
SNJT	\$1,350.00
SNJU	\$1,350.00
SNJV	\$405.00

SMA Renewal Pricing

Item	Annual SMA
SNJW	\$405.00
SNJX	\$675.00
SNJY	\$675.00
SNK1	\$121.50
SNK2	\$202.50
SNK3	\$121.50
SNK4	\$202.50
SNKC	\$2,700.00
SNKD	\$2,700.00
SNKE	\$3,375.00
SNKF	\$3,375.00
SNKL	\$2,025.00
SNKM	\$2,025.00
SNKT	\$1,350.00
SNKU	\$1,350.00
SNKV	\$405.00
SNKW	\$405.00
SNKX	\$675.00
SNKY	\$675.00
SNL1	\$81.00
SNL2	\$121.50
SNL3	\$81.00
SNL4	\$121.50
SNLC	\$1,350.00
SNLD	\$1,350.00
SNLE	\$2,700.00
SNLF	\$2,700.00
SNLL	\$810.00
SNLM	\$810.00
SNLT	\$540.00
SNLU	\$540.00
SNLV	\$202.50
SNLW	\$202.50
SNLX	\$270.00
SNLY	\$270.00
SNM1	\$121.50
SNM2	\$202.50
SNM3	\$121.50
SNM4	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SNMC	\$2,700.00
SNMD	\$2,700.00
SNME	\$3,375.00
SNMF	\$3,375.00
SNML	\$2,025.00
SNMM	\$2,025.00
SNMT	\$1,350.00
SNMU	\$1,350.00
SNMV	\$405.00
SNMW	\$405.00
SNMX	\$675.00
SNMY	\$675.00
SNN1	\$121.50
SNN2	\$202.50
SNN3	\$121.50
SNN4	\$202.50
SNNC	\$2,700.00
SNND	\$2,700.00
SNNE	\$3,375.00
SNNF	\$3,375.00
SNNL	\$2,025.00
SNNM	\$2,025.00
SNNT	\$1,350.00
SNNU	\$1,350.00
SNNV	\$405.00
SNNW	\$405.00
SNNX	\$675.00
SNNY	\$675.00
SNP1	\$121.50
SNP2	\$202.50
SNP3	\$121.50
SNP4	\$202.50
SNPC	\$2,700.00
SNPD	\$2,700.00
SNPE	\$3,375.00
SNPF	\$3,375.00
SNPL	\$2,025.00
SNPM	\$2,025.00
SNPT	\$1,350.00

SMA Renewal Pricing

Item	Annual SMA
SNPU	\$1,350.00
SNPV	\$405.00
SNPW	\$405.00
SNPX	\$675.00
SNPY	\$675.00
SNR1	\$121.50
SNR2	\$202.50
SNR3	\$121.50
SNR4	\$202.50
SNRC	\$2,700.00
SNRD	\$2,700.00
SNRE	\$3,375.00
SNRF	\$3,375.00
SNRL	\$2,025.00
SNRM	\$2,025.00
SNRT	\$1,350.00
SNRU	\$1,350.00
SNRV	\$405.00
SNRW	\$405.00
SNRX	\$675.00
SNRY	\$675.00
SNS1	\$121.50
SNS2	\$202.50
SNS3	\$121.50
SNS4	\$202.50
SNSC	\$2,700.00
SNSD	\$2,700.00
SNSE	\$3,375.00
SNSF	\$3,375.00
SNSL	\$2,025.00
SNSM	\$2,025.00
SNST	\$1,350.00
SNSU	\$1,350.00
SNSV	\$405.00
SNSW	\$405.00
SNSX	\$675.00
SNSY	\$675.00
SNT1	\$121.50
SNT2	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SNT3	\$121.50
SNT4	\$202.50
SNTC	\$2,700.00
SNTD	\$2,700.00
SNTE	\$3,375.00
SNTF	\$3,375.00
SNTL	\$2,025.00
SNTM	\$2,025.00
SNTT	\$1,350.00
SNTU	\$1,350.00
SNTV	\$405.00
SNTW	\$405.00
SNTX	\$675.00
SNTY	\$675.00
SNU1	\$121.50
SNU2	\$202.50
SNU3	\$121.50
SNU4	\$202.50
SNUC	\$2,700.00
SNUD	\$2,700.00
SNUE	\$3,375.00
SNUF	\$3,375.00
SNUL	\$2,025.00
SNUM	\$2,025.00
SNUT	\$1,350.00
SNUU	\$1,350.00
SNUV	\$405.00
SNUW	\$405.00
SNUX	\$675.00
SNUY	\$675.00
SNV1	\$121.50
SNV2	\$202.50
SNV3	\$121.50
SNV4	\$202.50
SNVC	\$2,700.00
SNVD	\$2,700.00
SNVE	\$3,375.00
SNVF	\$3,375.00
SNVL	\$2,025.00



SMA Renewal Pricing

Item	Annual SMA
SNVM	\$2,025.00
SNVT	\$1,350.00
SNVU	\$1,350.00
SNVV	\$405.00
SNVW	\$405.00
SNVX	\$675.00
SNVY	\$675.00
SNW1	\$6,750.00
SNW2	\$6,750.00
SNW3	\$6,750.00
SNW4	\$6,750.00
SNWC	\$22,275.00
SNWD	\$22,275.00
SNWE	\$23,625.00
SNWF	\$23,625.00
SNWL	\$20,250.00
SNWM	\$20,250.00
SNWT	\$16,875.00
SNWU	\$16,875.00
SNWV	\$6,750.00
SNWW	\$6,750.00
SNWX	\$10,125.00
SNWY	\$10,125.00
SNX1	\$81.00
SNX2	\$172.80
SNX3	\$81.00
SNX4	\$172.80
SNXC	\$1,080.00
SNXD	\$1,080.00
SNXE	\$2,700.00
SNXF	\$2,700.00
SNXL	\$810.00
SNXM	\$810.00
SNXT	\$540.00
SNXU	\$540.00
SNXV	\$194.40
SNXW	\$194.40
SNXX	\$270.00
SNXY	\$270.00

SMA Renewal Pricing

Item	Annual SMA
SNY1	\$121.50
SNY2	\$202.50
SNY3	\$121.50
SNY4	\$202.50
SNYC	\$2,700.00
SNYD	\$2,700.00
SNYE	\$3,375.00
SNYF	\$3,375.00
SNYL	\$2,025.00
SNYM	\$2,025.00
SNYT	\$1,350.00
SNYU	\$1,350.00
SNYV	\$405.00
SNYW	\$405.00
SNYX	\$675.00
SNYY	\$675.00
SNZ1	\$121.50
SNZ2	\$202.50
SNZ3	\$121.50
SNZ4	\$202.50
SNZC	\$2,700.00
SNZD	\$2,700.00
SNZE	\$3,375.00
SNZF	\$3,375.00
SNZL	\$2,025.00
SNZM	\$2,025.00
SNZT	\$1,350.00
SNZU	\$1,350.00
SNZV	\$405.00
SNZW	\$405.00
SNZX	\$675.00
SNZY	\$675.00
SS1M	\$658.13
SS1N	\$658.13
SS2M	\$1,417.50
SS2N	\$1,417.50
SSCA	\$135.00
SSCB	\$135.00
SSD1	\$202.50

SMA Renewal Pricing

Item	Annual SMA
SSD3	\$202.50
SSFC	\$202.50
SSFD	\$202.50
SSH1	\$2,025.00
SSH2	\$1,350.00
SSH3	\$2,025.00
SSH4	\$1,350.00
SSHC	\$202.50
SSHD	\$202.50
SSHE	\$34,965.00
SSHF	\$34,965.00
SSHL	\$270.00
SSHM	\$270.00
SSHT	\$405.00
SSHU	\$405.00
SSHV	\$1,012.50
SSHW	\$1,012.50
SSHX	\$675.00
SSHY	\$675.00
SSJ1	\$1,687.50
SSJ2	\$2,700.00
SSJ3	\$1,687.50
SSJ4	\$2,700.00
SSJC	\$23,625.00
SSJD	\$23,625.00
SSJE	\$67,500.00
SSJF	\$67,500.00
SSJL	\$16,875.00
SSJM	\$16,875.00
SSJT	\$10,125.00
SSJU	\$10,125.00
SSJV	\$3,375.00
SSJW	\$3,375.00
SSJX	\$5,062.50
SSJY	\$5,062.50
SSK1	\$337.50
SSK2	\$540.00
SSK3	\$337.50
SSK4	\$540.00

SMA Renewal Pricing

Item	Annual SMA
SSKC	\$4,050.00
SSKD	\$4,050.00
SSKL	\$3,375.00
SSKM	\$3,375.00
SSKT	\$2,025.00
SSKU	\$2,025.00
SSKV	\$1,012.50
SSKW	\$1,012.50
SSKX	\$1,687.50
SSKY	\$1,687.50
SSL1	\$675.00
SSL2	\$2,700.00
SSL3	\$675.00
SSL4	\$2,700.00
SSLA	\$540.00
SSLC	\$20,250.00
SSLD	\$20,250.00
SSLE	\$33,750.00
SSLF	\$33,750.00
SSLL	\$13,500.00
SSLM	\$13,500.00
SSLN	\$2,025.00
SSLP	\$2,025.00
SSLR	\$1,080.00
SSLS	\$1,080.00
SSLT	\$10,125.00
SSLU	\$10,125.00
SSLV	\$5,062.50
SSLW	\$5,062.50
SSLX	\$6,750.00
SSLY	\$6,750.00
SSLZ	\$540.00
SSN1	\$3,375.00
SSN2	\$5,400.00
SSN3	\$3,375.00
SSN4	\$5,400.00
SSNC	\$47,250.00
SSND	\$47,250.00
SSNE	\$67,500.00

SMA Renewal Pricing

Item	Annual SMA
SSNF	\$67,500.00
SSNL	\$33,750.00
SSNM	\$33,750.00
SSNT	\$20,250.00
SSNU	\$20,250.00
SSNV	\$6,750.00
SSNW	\$6,750.00
SSNX	\$10,125.00
SSNY	\$10,125.00
SSPC	\$202.50
SSPD	\$202.50
SSPS	\$225.00
SSPT	\$225.00
SSR0	\$30.00
SSRS	\$30.00
SSVS	\$446.25
SSVT	\$446.25
SSY1	\$1,215.00
SSY2	\$2,025.00
SSY3	\$1,215.00
SSY4	\$2,025.00
SSYC	\$13,500.00
SSYD	\$13,500.00
SSYE	\$13,500.00
SSYF	\$13,500.00
SSYL	\$12,150.00
SSYM	\$12,150.00
SSYT	\$10,125.00
SSYU	\$10,125.00
SSYV	\$4,050.00
SSYW	\$4,050.00
SSYX	\$6,750.00
SSYY	\$6,750.00
SSZ1	\$675.00
SSZ2	\$1,012.50
SSZ3	\$675.00
SSZ4	\$1,012.50
SSZC	\$3,375.00
SSZD	\$3,375.00

SMA Renewal Pricing

Item	Annual SMA
SSZE	\$3,375.00
SSZF	\$3,375.00
SSZL	\$3,375.00
SSZM	\$3,375.00
SSZT	\$2,700.00
SSZU	\$2,700.00
SSZV	\$1,350.00
SSZW	\$1,350.00
SSZX	\$2,025.00
SSZY	\$2,025.00
SUD1	\$202.50
SUD3	\$202.50
SUF1	\$405.00
SUF2	\$675.00
SUF3	\$405.00
SUF4	\$675.00
SUFC	\$3,375.00
SUFD	\$3,375.00
SUFE	\$6,750.00
SUFF	\$6,750.00
SUFL	\$2,700.00
SUFM	\$2,700.00
SUFT	\$2,025.00
SUFU	\$2,025.00
SUFV	\$1,012.50
SUFW	\$1,012.50
SUFX	\$1,350.00
SUFY	\$1,350.00
SUG1	\$405.00
SUG2	\$675.00
SUG3	\$405.00
SUG4	\$675.00
SUGC	\$3,375.00
SUGD	\$3,375.00
SUGE	\$6,750.00
SUGF	\$6,750.00
SUGL	\$2,700.00
SUGM	\$2,700.00
SUGT	\$2,025.00

SMA Renewal Pricing

Item	Annual SMA
SUGU	\$2,025.00
SUGV	\$1,012.50
SUGW	\$1,012.50
SUGX	\$1,350.00
SUGY	\$1,350.00
SUR1	\$405.00
SUR2	\$675.00
SUR3	\$405.00
SUR4	\$675.00
SURC	\$6,750.00
SURD	\$3,375.00
SURE	\$3,375.00
SURF	\$6,750.00
SURL	\$2,700.00
SURM	\$2,700.00
SURT	\$2,025.00
SURU	\$2,025.00
SURV	\$1,012.50
SURW	\$1,012.50
SURX	\$1,350.00
SURY	\$1,350.00
SUU1	\$202.50
SUU3	\$202.50
SW10	\$472.50
SW1S	\$472.50
SW20	\$675.00
SW2S	\$675.00
SWS1	\$607.50
SWS2	\$877.50
SWS3	\$607.50
SWS4	\$877.50
T122	\$798.00
T137	\$598.50
T25B	\$206.25
T25C	\$355.50
T25D	\$355.50
T25E	\$598.50
T25S	\$355.50
T2D2	\$449.25

SMA Renewal Pricing

Item	Annual SMA
T2K1	\$206.25
T2P1	\$206.25
T2PX	\$206.25
T2RH	\$355.50
T2RJ	\$355.50
T2RK	\$598.50
T2RL	\$798.00
T2X1	\$966.00
T2X2	\$966.00
T2X3	\$543.00
T2X4	\$543.00
T344	\$355.50
T347	\$206.25
T348	\$195.00
T528	\$154.50
T52C	\$849.75
T52D	\$1,236.00
T545	\$89.44
T550	\$446.25
T55A	\$446.25
T56A	\$154.50
T56B	\$154.50
T56C	\$154.50
T5C3	\$56.25
T5C4	\$33.75
T5EM	\$154.50
T5F1	\$168.75
T5F2	\$84.75
T5F8	\$224.25
T5FF	\$141.00
T5FG	\$141.00
T5FM	\$134.25
T5J0	\$56.25
T5J1	\$33.75
T5J2	\$224.25
T5J4	\$141.00
T5J5	\$134.25
T5J6	\$84.75
T5J7	\$141.00



SMA Renewal Pricing

Item	Annual SMA
T5J8	\$89.25
T5J9	\$56.25
T5JA	\$168.75
T5JB	\$89.44
T5JE	\$24,637.50
T5JF	\$14,850.00
T5JG	\$3,459.38
T5JL	\$5,568.75
T5JM	\$3,346.88
T5JN	\$89.44
T5JP	\$781.88
T5JR	\$393.19
T5JS	\$33.75
T5JT	\$22.50
T5JU	\$22.50
T5JV	\$196.88
T5JW	\$843.75
T5JX	\$1,406.25
T5JY	\$281.25
T5JZ	\$17,550.00
T5L1	\$309.00
T5L3	\$309.00
T5LE	\$228.75
T5LP	\$228.75
T5LX	\$228.75
T5MC	\$24,637.50
T5ML	\$14,850.00
T5MX	\$3,459.38
T5NL	\$56.25
T5PR	\$89.25
T5R0	\$228.75
T5RM	\$849.75
T5S0	\$154.50
T5S4	\$228.75
T5SC	\$5,568.75
T5SL	\$3,346.88
T5SM	\$309.00
T5SU	\$89.44
T5SX	\$781.88

SMA Renewal Pricing

Item	Annual SMA
T5TM	\$1,236.00
T5UC	\$393.19
T5V1	\$309.00
T5V2	\$309.00
T5VT	\$84.75
T5WC	\$33.75
T5XC	\$849.75
T5XE	\$309.00
T10H	\$361.50
TRMH	\$1,935.00
TRMM	\$1,935.00
TRUH	\$1,242.00
TRUM	\$1,242.00
TS89	\$966.00
TS8A	\$1,935.00
TS8B	\$966.00
TS8C	\$1,935.00
TS8E	\$543.00
TS8F	\$1,242.00
TS8G	\$543.00
TS8H	\$1,242.00
TSMB	\$153.00
TSMC	\$153.00
VNDH	\$558.75
VNDP	\$558.75
VP50	\$446.25
VP51	\$446.25
VP5A	\$446.25
VP5B	\$446.25
VS26	\$296.25
VS27	\$296.25
VS28	\$139.50
VS29	\$139.50
VS42	\$206.25
VS43	\$206.25
VSDE	\$449.25
VSDH	\$558.75
VSDP	\$558.75
VSG1	\$22.50

SMA Renewal Pricing

Item	Annual SMA
VSG2	\$22.50
VSG3	\$196.88
VSG4	\$843.75
VSG5	\$1,406.25
VSN1	\$281.25
VSNA	\$10,575.00
VSNB	\$2,475.00
VSNC	\$17,550.00
VSNL	\$10,575.00
VSNX	\$2,475.00
VSX1	\$195.00
VSZN	\$22,500.00
WDF1	\$195.00
WMB5	\$48.75
WMCR	\$131.25
WMD1	\$195.00
WMF1	\$195.00
WMFA	\$41.25
WMMD	\$78.75
WMMU	\$630.00
WMR5	\$517.50
WMR6	\$843.75
WMR8	\$1,575.00
WMRA	\$297.00
WMRB	\$472.50
WMRC	\$162.00
WMRH	\$202.50
WMRL	\$127.50
WMRM	\$637.50
WMRN	\$1,020.00
WMSB	\$127.50
WMSM	\$168.75
WP81	\$162.00
WP82	\$297.00
WP83	\$472.50
WPB5	\$48.75
WPCP	\$131.25
WPD1	\$195.00
WPFA	\$41.25

SMA Renewal Pricing

Item	Annual SMA
WPMD	\$78.75
WPP5	\$517.50
WPP6	\$843.75
WPP7	\$1,575.00
WPRA	\$828.75
WPRD	\$828.75
WPSA	\$127.50
WPSB	\$637.50
WPSC	\$1,020.00
WPSM	\$168.75
WPSP	\$202.50
WSSB	\$127.50
WTP5	\$90.00
Z6MB	\$138.00
Z6ME	\$510.00
Z6MG	\$889.50
Z6MH	\$468.00

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
1E20	Inserters Production	LASER REPORT PRINTER	\$0.00	\$0.00	10%	\$200.00	\$190.00	\$0.05
DFSE	Inserters Production	DFW ENGINEERING SUPPORT	\$2,968.00	\$2,671.00	10%	\$0.00	\$0.00	\$0.05
FZ2E	Inserters Production	30" Table Extension	\$581.00	\$523.00	10%	\$0.00	\$0.00	\$0.05
FL2C	Inserters Production	Surefeed feeders-SE 900 EX	\$4,968.00	\$4,471.00	10%	\$400.00	\$380.00	5%
FL2D	Inserters Production	Feeder-ECO 900 EX	\$6,323.00	\$5,691.00	10%	\$491.00	\$466.00	5%
FL2E	Inserters Production	Belt Turnover	\$8,065.00	\$7,259.00	10%	\$651.00	\$618.00	5%
FL2F	Inserters Production	Bump Turn	\$4,516.00	\$4,064.00	10%	\$364.00	\$346.00	5%
FLFA	Inserters Production	REPORT PRINTER	\$903.00	\$813.00	10%	\$200.00	\$190.00	5%
FLFB	Inserters Production	10 X 13 Servo Feeder	\$10,794.00	\$9,715.00	10%	\$871.00	\$827.00	5%
FLFC	Inserters Production	6 X 9 Servo Feeder	\$10,794.00	\$9,715.00	10%	\$871.00	\$827.00	5%
FLFD	Inserters Production	Surefeed feeders-SE 1200 EI	\$5,419.00	\$4,877.00	10%	\$437.00	\$415.00	5%
FLFE	Inserters Production	Surefeed feeders-SE 1200 MP	\$5,935.00	\$5,342.00	10%	\$460.00	\$437.00	5%
FLFH	Inserters Production	Feeder-SE 900 EI	\$3,516.00	\$3,164.00	10%	\$272.00	\$258.00	5%
FLFM	Inserters Production	2 up Cutter	\$41,935.00	\$37,742.00	10%	\$3,380.00	\$3,211.00	5%
FLFN	Inserters Production	20" inline folder	\$26,445.00	\$23,801.00	10%	\$2,051.00	\$1,948.00	5%
FLFP	Inserters Production	Fold plates	\$2,065.00	\$1,859.00	10%	\$160.00	\$152.00	5%
FLN0	Inserters Production	FlowMaster Blank Feeder	\$1,387.00	\$1,248.00	10%	\$0.00	\$0.00	5%
FLU0	Inserters Production	Friction Feeder 6X9	\$7,839.00	\$7,055.00	10%	\$591.00	\$561.00	5%
FLUB	Inserters Production	6X9 Thin Material Kit Feeder	\$7,839.00	\$7,055.00	10%	\$591.00	\$561.00	5%
FLV0	Inserters Production	Friction Feeder 10X13	\$7,839.00	\$7,055.00	10%	\$591.00	\$561.00	5%
FLV1	Inserters Production	Rotary Feeder (FlowMaster RS)	\$20,000.00	\$18,000.00	10%	\$1,547.00	\$1,470.00	5%
FLVB	Inserters Production	10X13 Thin Material Kit Feeder	\$7,839.00	\$7,055.00	10%	\$591.00	\$561.00	5%
FYA0	Inserters Production	BATCH	\$1,871.00	\$1,684.00	10%	\$115.00	\$109.00	5%
FYA1	Inserters Production	DOUBLE DETECT W ECO SEP	\$774.00	\$697.00	10%	\$0.00	\$0.00	5%
FYA3	Inserters Production	MULTI PURPOSE OPTION	\$645.00	\$581.00	10%	\$0.00	\$0.00	5%
FYA4	Inserters Production	MULTI PURPOSE W/VAC OPT	\$1,032.00	\$929.00	10%	\$0.00	\$0.00	5%
FYA7	Inserters Production	FEEDMAX 9 FT CONVEYOR	\$1,205.00	\$1,085.00	10%	\$120.00	\$114.00	5%
FYA8	Inserters Production	FDR PIECE COUNT	\$839.00	\$755.00	10%	\$0.00	\$0.00	5%
FYA9	Inserters Production	RETRO REFLECTIVE TRIGGER	\$129.00	\$116.00	10%	\$0.00	\$0.00	5%
FYAA	Inserters Production	MICROSWITCH TRIGGER	\$129.00	\$116.00	10%	\$0.00	\$0.00	5%
FYAB	Inserters Production	DOUBLE DETECT	\$710.00	\$639.00	10%	\$0.00	\$0.00	5%
FYAC	Inserters Production	MP/IJ	\$386.00	\$347.00	10%	\$0.00	\$0.00	5%
FYAD	Inserters Production	MP/VAC	\$844.00	\$760.00	10%	\$0.00	\$0.00	5%
FYAE	Inserters Production	MP/IJ	\$689.00	\$620.00	10%	\$0.00	\$0.00	5%
FYAF	Inserters Production	24VAC	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAG	Inserters Production	24VDC	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAH	Inserters Production	915/1015 24VDC S/S	\$406.00	\$365.00	10%	\$0.00	\$0.00	5%
FYAJ	Inserters Production	RJ45	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAK	Inserters Production	BK 660	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAL	Inserters Production	BK 71B/765	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAM	Inserters Production	730 TABBER	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYAN	Inserters Production	GEAR DOWN	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYAR	Inserters Production	MP/VAC	\$1,032.00	\$929.00	10%	\$0.00	\$0.00	5%
FYAS	Inserters Production	VIDEOJET INTERFACE	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYB1	Inserters Production	BATCH OPTION	\$1,871.00	\$1,684.00	10%	\$145.00	\$138.00	5%
FYB6	Inserters Production	9FT SORT CONVEYOR 220V	\$7,935.00	\$7,142.00	10%	\$611.00	\$580.00	5%
FYCO	Inserters Production	ENCODER mount (SECAP)	\$138.00	\$124.00	10%	\$0.00	\$0.00	5%
FYC1	Inserters Production	ENCODER MOUNT FOR MCS	\$323.00	\$291.00	10%	\$0.00	\$0.00	5%
FYC2	Inserters Production	ENCODER MOUNT FOR DOMINO	\$288.00	\$259.00	10%	\$0.00	\$0.00	5%
FYC3	Inserters Production	SPEED FOLLOW OPTION	\$2,090.00	\$1,881.00	10%	\$162.00	\$154.00	5%
FYC4	Inserters Production	DUAL MOTOR	\$2,097.00	\$1,887.00	10%	\$103.00	\$98.00	5%
FYC7	Inserters Production	MONITOR STAND (SECAP)	\$654.00	\$589.00	10%	\$0.00	\$0.00	5%
FYCE	Inserters Production	ADPHOS DRYER 301201 3KW	\$5,406.00	\$4,865.00	10%	\$419.00	\$398.00	5%
FYCF	Inserters Production	ADPHOS DRYER 301203 6KW	\$8,761.00	\$7,885.00	10%	\$679.00	\$645.00	5%
FYCG	Inserters Production	ADPHOS DRYER 301204 9KW	\$12,632.00	\$11,369.00	10%	\$979.00	\$930.00	5%
FYCS	Inserters Production	PROGRAMMABLE ENCODER	\$1,334.00	\$1,201.00	10%	\$103.00	\$98.00	5%
FYCU	Inserters Production	14.5" WIDE BELT FIT 56	\$3,019.00	\$2,717.00	10%	\$0.00	\$0.00	5%
FYCV	Inserters Production	14.5 INCH WIDE BELT FIT 7	\$2,865.00	\$2,579.00	10%	\$0.00	\$0.00	5%
FYCX	Inserters Production	900W DRYER MOUNT	\$645.00	\$581.00	10%	\$0.00	\$0.00	5%
FYCY	Inserters Production	PROGRAMMABLE ENCODER	\$645.00	\$581.00	10%	\$0.00	\$0.00	5%
FYCZ	Inserters Production	300 PPI (MSC)	\$258.00	\$232.00	10%	\$0.00	\$0.00	5%
FYDB	Inserters Production	VIDEO-JET FRAMING & CABLES	\$387.00	\$348.00	10%	\$0.00	\$0.00	5%
FYF4	Inserters Production	2ND CARD FEEDER	\$25,806.00	\$23,225.00	10%	\$2,000.00	\$1,900.00	5%
FYK0	Inserters Production	FLOWMASTER RS FLEX (10X13) 3 ENCL.	\$98,065.00	\$88,259.00	10%	\$12,265.00	\$11,652.00	5%
FYK1	Inserters Production	FLOWMASTER RS FLEX (10X13) 6 ENCL.	\$104,194.00	\$93,775.00	10%	\$12,777.00	\$12,138.00	5%
FYK2	Inserters Production	FLOWMASTER RS FLEX (10X13) 9 ENCL.	\$112,806.00	\$101,525.00	10%	\$13,304.00	\$12,639.00	5%
FYK3	Inserters Production	FLOWMASTER RS FLEX (10X13) 12 ENCL.	\$128,000.00	\$115,200.00	10%	\$14,529.00	\$13,803.00	5%
FYKA	Inserters Production	W/ROTARY FDR & COMPRESSOR	\$3,871.00	\$3,484.00	10%	\$300.00	\$285.00	5%
FYKB	Inserters Production	FLWSORT CONVEYOR	\$7,097.00	\$6,387.00	10%	\$551.00	\$523.00	5%
FYKF	Inserters Production	ASSY 10X13 TURNOVER IF	\$15,419.00	\$13,877.00	10%	\$0.00	\$0.00	5%
FYM6	Inserters Production	OEM 2 CONTROLLER REBUILD	\$1,955.00	\$1,760.00	10%	\$152.00	\$144.00	5%
FYR9	Inserters Production	FIT DVRT STAND ALONE 220V	\$7,742.00	\$6,968.00	10%	\$600.00	\$570.00	5%
FYS5	Inserters Production	1200EI REPLACMNT FDR 220V	\$5,935.00	\$5,342.00	10%	\$445.00	\$423.00	5%
FYSK	Inserters Production	PKG FDR 6 IN 220V	\$7,325.00	\$6,593.00	10%	\$655.00	\$622.00	5%
FYT0	Inserters Production	FFX SERVO FDR 14 IN 110V	\$25,794.00	\$23,215.00	10%	\$1,999.00	\$1,899.00	5%
FYT1	Inserters Production	FFX SERVO FDR 14 IN 220V	\$25,794.00	\$23,215.00	10%	\$1,999.00	\$1,899.00	5%
FYT4	Inserters Production	PKG SERVO FDR 6 IN 110V	\$21,355.00	\$19,220.00	10%	\$1,655.00	\$1,572.00	5%
FYT5	Inserters Production	PKG SERVO FDR 6 IN 220V	\$21,355.00	\$19,220.00	10%	\$1,655.00	\$1,572.00	5%
FYT6	Inserters Production	PKG SERVO FDR 12 IN 110V	\$22,581.00	\$20,323.00	10%	\$1,751.00	\$1,663.00	5%
FYT7	Inserters Production	PKG SERVO FDR 12 IN 220V	\$22,581.00	\$20,323.00	10%	\$1,751.00	\$1,663.00	5%
FYY0	Inserters Production	BUMP TURN 110V	\$4,516.00	\$4,064.00	10%	\$351.00	\$333.00	5%
FYY2	Inserters Production	STAND ALONE BELT TO 110V	\$10,903.00	\$9,813.00	10%	\$851.00	\$808.00	5%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
FYY4	Inserters Production	FBI NEW STYLE	\$13,166.00	\$11,849.00	10%	\$1,500.00	\$1,425.00	5%
FYY5	Inserters Production	6 FT SORT CONVEYOR 110V	\$8,903.00	\$8,013.00	10%	\$578.00	\$549.00	5%
FYY6	Inserters Production	6 FT SORT CONVEYOR 220V	\$8,903.00	\$8,013.00	10%	\$578.00	\$549.00	5%
FYY7	Inserters Production	6 FT CONVEYOR SPD UP 110V	\$8,710.00	\$7,839.00	10%	\$542.00	\$515.00	5%
IA07	Inserters Production	MSE, PPS 4", EFS 44"	\$97,419.00	\$87,677.00	10%	\$6,560.00	\$6,232.00	5%
IA08	Inserters Production	MSE, PPS 2"+2", EFS 44"	\$97,419.00	\$87,677.00	10%	\$6,560.00	\$6,232.00	5%
IA09	Inserters Production	MSE, PPS 4"+4", EFS 44"	\$110,968.00	\$99,871.00	10%	\$7,820.00	\$7,429.00	5%
IA0A	Inserters Production	MSE, PPS 2", VTT 19"	\$77,419.00	\$69,677.00	10%	\$4,700.00	\$4,465.00	5%
IA0B	Inserters Production	MSE, PPS 4", VTT 19"	\$90,323.00	\$81,291.00	10%	\$5,900.00	\$5,605.00	5%
IA0C	Inserters Production	MSE, PPS 2"+2", VTT 19"	\$90,323.00	\$81,291.00	10%	\$5,900.00	\$5,605.00	5%
IA0D	Inserters Production	LayoutDesigner Basic Seat	\$3,097.00	\$2,787.00	10%	\$500.00	\$475.00	5%
IA0E	Inserters Production	LayoutDesigner Adv Seat	\$11,097.00	\$9,987.00	10%	\$1,000.00	\$950.00	5%
IA0F	Inserters Production	PPS Startup Kit, 2" print	\$645.00	\$581.00	10%	\$0.00	\$0.00	5%
IA0G	Inserters Production	PPM iData Task Advanced	\$10,323.00	\$9,291.00	10%	\$1,000.00	\$950.00	5%
IA0H	Inserters Production	SMA for Print+ software	\$0.00	\$0.00	10%	\$2,500.00	\$2,375.00	5%
IJS7	Inserters Production	Rival/MSE,PPS 2" w/ Y315B	\$83,871.00	\$75,484.00	10%	\$5,300.00	\$5,035.00	5%
IJS8	Inserters Production	Rival/MSE,PPS 4" w/ Y315B	\$96,774.00	\$87,097.00	10%	\$6,500.00	\$6,175.00	5%
MD26	Inserters Production	Speed Sort(9 Ft)	\$9,161.00	\$8,245.00	10%	\$672.00	\$638.00	5%
MD30	Inserters Production	Vacuum Base W- Pattern Reader	\$19,355.00	\$17,420.00	10%	\$1,560.00	\$1,482.00	5%
PDHA	Inserters Production	Help Desk 5x12 Q1-2	\$9,935.00	\$8,942.00	10%	\$0.00	\$0.00	5%
PDHA	Inserters Production	Helpdesk 5x12 Q 1-2	\$9,935.00	\$8,942.00	10%	\$0.00	\$0.00	5%
PDHB	Inserters Production	Help Desk 7x24 Q1-2	\$11,355.00	\$10,220.00	10%	\$0.00	\$0.00	5%
PDHB	Inserters Production	Helpdesk 7x24 Q 1-2	\$11,355.00	\$10,220.00	10%	\$0.00	\$0.00	5%
PDHC	Inserters Production	Help Desk 5x12 Q3-9	\$8,516.00	\$7,664.00	10%	\$0.00	\$0.00	5%
PDHC	Inserters Production	Helpdesk 5x12 Q 3-9	\$8,516.00	\$7,664.00	10%	\$0.00	\$0.00	5%
PDHD	Inserters Production	Help Desk 7x24 Q3-9	\$9,935.00	\$8,942.00	10%	\$0.00	\$0.00	5%
PDHD	Inserters Production	Helpdesk 7x24 Q 3 -9	\$9,935.00	\$8,942.00	10%	\$0.00	\$0.00	5%
PDHE	Inserters Production	Help Desk Connect 5x12 Q1-2	\$9,032.00	\$8,129.00	10%	\$0.00	\$0.00	5%
PDHE	Inserters Production	Helpdk-Connect 5x12 Q 1-2	\$9,032.00	\$8,129.00	10%	\$0.00	\$0.00	5%
PDHF	Inserters Production	Help Desk Connect 7x24 Q1-2	\$10,323.00	\$9,291.00	10%	\$0.00	\$0.00	5%
PDHF	Inserters Production	Helpdk-Connect 7x24 Q 1-2	\$10,323.00	\$9,291.00	10%	\$0.00	\$0.00	5%
PDHG	Inserters Production	Help Desk Connect 5x12 Q3-9	\$7,742.00	\$6,968.00	10%	\$0.00	\$0.00	5%
PDHG	Inserters Production	Helpdk-Connect 5x12 Q 3-9	\$7,742.00	\$6,968.00	10%	\$0.00	\$0.00	5%
PDHH	Inserters Production	Help Desk Connect 7x24 Q3-10	\$9,032.00	\$8,129.00	10%	\$0.00	\$0.00	5%
PDHH	Inserters Production	Helpdk-Connect 7x24 Q 3-9	\$9,032.00	\$8,129.00	10%	\$0.00	\$0.00	5%
PGMZ	Inserters Production	Laser Report Printer, Rival	\$385.00	\$347.00	10%	\$200.00	\$190.00	5%
PM	Inserters Production	Proj Mgt support/wk	\$7,097.00	\$6,387.00	10%	\$0.00	\$0.00	5%
R254C	Inserters Production	CHECK SIGNING KIT FOR R254	\$11,645.00	\$10,481.00	10%	\$1,580.00	\$1,501.00	5%
R268	Inserters Production	Barcode Scan-(1st Chnl)	\$4,258.00	\$3,832.00	10%	\$671.00	\$637.00	5%
R278	Inserters Production	OMR Scan- R451/3 (1st Chnl)	\$2,761.00	\$2,485.00	10%	\$643.00	\$611.00	5%
R279	Inserters Production	OMR Scan- R451/3 (Add'l Chnl)	\$3,458.00	\$3,112.00	10%	\$618.00	\$587.00	5%

Inserters Production

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The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
R763	Inserters Production	DM INFINITY 22K SYSTEM	\$32,252.00	\$29,027.00	10%	\$1,606.00	\$1,526.00	5%
R765	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$11,290.00	\$10,161.00	10%	\$0.00	\$0.00	5%
R76L	Inserters Production	DM INFINITY LOOK-AHEAD PHOTOCCELL KIT	\$968.00	\$871.00	10%	\$0.00	\$0.00	5%
R76P	Inserters Production	RESETTABLE INTERFACE CONTROLLER (RIC) - KIT	\$2,710.00	\$2,439.00	10%	\$0.00	\$0.00	5%
R77F	Inserters Production	DM INFINITY STATION 16K	\$35,751.00	\$32,176.00	10%	\$1,606.00	\$1,526.00	5%
R77G	Inserters Production	DM INFINITY STATION 22K	\$43,725.00	\$39,353.00	10%	\$2,647.00	\$2,515.00	5%
R77Y	Inserters Production	DM INFINITY ROLLUP MOD	\$127,484.00	\$114,736.00	10%	\$12,335.00	\$11,718.00	5%
RD04	Inserters Production	DC PRINTER INTEGRATION SW	\$27,355.00	\$24,620.00	10%	\$3,180.00	\$3,021.00	5%
RD12	Inserters Production	SMARTSCAN INPUT BARCODE S	\$15,484.00	\$13,936.00	10%	\$1,800.00	\$1,710.00	5%
RD17	Inserters Production	DFW DOC LIFECYCLE TRK-BAS	\$28,387.00	\$25,548.00	10%	\$4,400.00	\$4,180.00	5%
RD23	Inserters Production	COLLATION LOG FIXD FORMAT	\$10,671.00	\$9,604.00	10%	\$1,240.00	\$1,178.00	5%
RD2D	Inserters Production	Camera Scan-Input, Videk	\$15,161.00	\$13,645.00	10%	\$2,322.00	\$2,206.00	5%
RD2E	Inserters Production	CAMERA SCAN CHASSIS VIDEK	\$14,581.00	\$13,123.00	10%	\$2,322.00	\$2,206.00	5%
RD2F	Inserters Production	CAMERA SCAN OUTPUT VIDEK - repl. RD2C	\$16,194.00	\$14,575.00	10%	\$2,322.00	\$2,206.00	5%
RD34	Inserters Production	DC COMPUTER (WIN 7)	\$7,742.00	\$6,968.00	10%	\$600.00	\$570.00	5%
RD35	Inserters Production	DC-RTP COMPUTER (WIN 7)	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
RD36	Inserters Production	DC-RTP COMPUTER WITH DIFFBUS (WIN 7)	\$9,677.00	\$8,709.00	10%	\$751.00	\$713.00	5%
RD3G	Inserters Production	DC MISSION CRITICAL	\$82,581.00	\$74,323.00	10%	\$15,000.00	\$14,250.00	5%
RD3J	Inserters Production	DC MSE/FPS W-API	\$9,032.00	\$8,129.00	10%	\$631.00	\$599.00	5%
RD3M	Inserters Production	DC STANDARD	\$18,168.00	\$16,351.00	10%	\$1,400.00	\$1,330.00	5%
RD3N	Inserters Production	DC MID-RANGE	\$33,090.00	\$29,781.00	10%	\$4,000.00	\$3,800.00	5%
RD3R	Inserters Production	REMOTE OPERATOR CONSOLE	\$2,058.00	\$1,852.00	10%	\$175.00	\$166.00	5%
RD4Z	Inserters Production	SERVER SW 1-4 INSERTERS	\$19,355.00	\$17,420.00	10%	\$3,000.00	\$2,850.00	5%
RD5A	Inserters Production	MBS KITSINGLE LINE STD BC	\$6,387.00	\$5,748.00	10%	\$380.00	\$361.00	5%
RD5B	Inserters Production	MBS KIT RASTER NARROW BC	\$6,387.00	\$5,748.00	10%	\$380.00	\$361.00	5%
RD5C	Inserters Production	MBS H'TOP SCAN SINGLE LIN	\$6,387.00	\$5,748.00	10%	\$380.00	\$361.00	5%
RD5D	Inserters Production	MBS H'TOP RASTER SCANNER	\$6,387.00	\$5,748.00	10%	\$380.00	\$361.00	5%
RD5N	Inserters Production	MBS CTOP SCAN SINGLE LINE	\$12,774.00	\$11,497.00	10%	\$891.00	\$846.00	5%
RD5P	Inserters Production	MBS CTOP RASTER SCAN SINGL	\$12,774.00	\$11,497.00	10%	\$891.00	\$846.00	5%
RD5R	Inserters Production	MBS C'BTM RASTER SCAN SNG	\$12,774.00	\$11,497.00	10%	\$891.00	\$846.00	5%
RD5S	Inserters Production	MBS C'BTM SCAN SINGLE 2 B	\$12,774.00	\$11,497.00	10%	\$891.00	\$846.00	5%
RD5T	Inserters Production	MBS SERIES OP SEALER SCAN	\$6,284.00	\$5,656.00	10%	\$564.00	\$536.00	5%
RD5U	Inserters Production	MBS SERIES OUTPUT SEALER	\$6,284.00	\$5,656.00	10%	\$564.00	\$536.00	5%
RD5X	Inserters Production	MBS APS OP SEALER SCAN SI	\$6,387.00	\$5,748.00	10%	\$445.00	\$423.00	5%
RD5Y	Inserters Production	MBS APS SEALER RASTER SCA	\$6,387.00	\$5,748.00	10%	\$445.00	\$423.00	5%
RD5Z	Inserters Production	SERVER SW 5 PLUS INSERTER	\$32,258.00	\$29,032.00	10%	\$5,000.00	\$4,750.00	5%
RD62	Inserters Production	DC WORKSTATION BASE S/W	\$6,839.00	\$6,155.00	10%	\$795.00	\$755.00	5%
RD63	Inserters Production	AUTO RE-SYNCHRONIZATION	\$40,645.00	\$36,581.00	10%	\$4,725.00	\$4,489.00	5%
RD66	Inserters Production	FEEDD 2 FEEDER MATCH/MRG	\$11,742.00	\$10,568.00	10%	\$1,365.00	\$1,297.00	5%
RD67	Inserters Production	APPLICATION ENGINEERING	\$2,323.00	\$2,091.00	10%	\$0.00	\$0.00	5%
RD68	Inserters Production	PRIORITIZED SELECT SW	\$22,194.00	\$19,975.00	10%	\$2,580.00	\$2,451.00	5%



Inserters Production

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Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD69	Inserters Production	OUTSORT ON ACCT NUMBER	\$11,032.00	\$9,929.00	10%	\$1,282.00	\$1,218.00	5%
RD6L	Inserters Production	SCANNING VERTICAL STACKER	\$25,800.00	\$23,220.00	10%	\$2,000.00	\$1,900.00	5%
RD6Y	Inserters Production	V-Bin with Videk	\$25,800.00	\$23,220.00	10%	\$2,000.00	\$1,900.00	5%
RD70	Inserters Production	INSERT VERIFICATION SW	\$7,806.00	\$7,025.00	10%	\$907.00	\$862.00	5%
RD71	Inserters Production	WEIGHT VERIFICATION SW	\$21,419.00	\$19,277.00	10%	\$2,491.00	\$2,366.00	5%
RD72	Inserters Production	TOTAL WEIGH W/MT SEL SW	\$22,194.00	\$19,975.00	10%	\$2,580.00	\$2,451.00	5%
RD73	Inserters Production	RESETTABLE MTR CONTRL SW	\$7,161.00	\$6,445.00	10%	\$833.00	\$791.00	5%
RD78	Inserters Production	INTELLIGENT INKJET PRINT	\$28,387.00	\$25,548.00	10%	\$3,300.00	\$3,135.00	5%
RD7G	Inserters Production	DC FILE	\$15,484.00	\$13,936.00	10%	\$1,800.00	\$1,710.00	5%
RD7H	Inserters Production	PI DIRECT ACCESS LOCAL REPORTING	\$6,452.00	\$5,807.00	10%	\$251.00	\$238.00	5%
RD7S	Inserters Production	PRINT+ SERVER - PART OF Y35D PKG	\$0.00	\$0.00	10%	\$3,600.00	\$3,420.00	5%
RD7T	Inserters Production	PRINT+ WORKSTATION	\$6,452.00	\$5,807.00	10%	\$660.00	\$627.00	5%
RD80	Inserters Production	FEEDER SCAN FOR DM	\$34,194.00	\$30,775.00	10%	\$3,975.00	\$3,776.00	5%
RD86	Inserters Production	DC BASIC PACKAGE SOFTWARE	\$38,710.00	\$34,839.00	10%	\$2,700.00	\$2,565.00	5%
RD8Q	Inserters Production	DC Key OpenDC interface	\$11,355.00	\$10,220.00	10%	\$880.00	\$836.00	5%
RD8Q	Inserters Production	DC Key OpenDC Interface	\$11,354.00	\$10,220.00	10%	\$880.00	\$836.00	5%
RD8V	Inserters Production	36K DC KEY SHEETFEEDER	\$0.00	\$0.00	10%	\$1,535.00	\$1,458.00	5%
RD8V	Inserters Production	Top Down DC User Interface	\$0.00	\$0.00	10%	\$1,535.00	\$1,458.00	5%
RD90	Inserters Production	REMOTE SERVICE ACCESS	\$1,406.00	\$1,265.00	10%	\$163.00	\$155.00	5%
RD95	Inserters Production	OUTPUT SCANNING-DC SCREEN	\$10,839.00	\$9,755.00	10%	\$1,260.00	\$1,197.00	5%
RD9A	Inserters Production	AUTO JOB SETUP	\$3,484.00	\$3,136.00	10%	\$405.00	\$385.00	5%
RDD0	Inserters Production	SMALL RACK	\$3,917.00	\$3,525.00	10%	\$274.00	\$260.00	5%
RDD1	Inserters Production	MEDIUM RACK	\$10,950.00	\$9,855.00	10%	\$764.00	\$726.00	5%
RDD2	Inserters Production	TALL RACK	\$13,742.00	\$12,368.00	10%	\$959.00	\$911.00	5%
RDD3	Inserters Production	22U RACK-MISSION CRITICAL	\$21,290.00	\$19,161.00	10%	\$1,651.00	\$1,568.00	5%
RDD4	Inserters Production	42U RACK-MISSION CRITICAL	\$21,935.00	\$19,742.00	10%	\$1,700.00	\$1,615.00	5%
RDD5	Inserters Production	22U RELIAVOTE RACK	\$5,548.00	\$4,993.00	10%	\$387.00	\$368.00	5%
RDEN	Inserters Production	PI DA ENABLER (RD8N x 5) W/ INSTALL	\$16,129.00	\$14,516.00	10%	\$2,500.00	\$2,375.00	5%
RDGO	Inserters Production	MID-RANGE DC	\$26,581.00	\$23,923.00	10%	\$1,854.00	\$1,761.00	5%
RDG3	Inserters Production	PI DIRECT ACCESS	\$20,000.00	\$18,000.00	10%	\$2,000.00	\$1,900.00	5%
RDG4	Inserters Production	8-PORT GB MANAGED NETWORK SWITCH	\$1,115.00	\$1,004.00	10%	\$78.00	\$74.00	5%
RDGS	Inserters Production	PI DIRECT ACCESS SERVER, BASE	\$16,903.00	\$15,213.00	10%	\$1,551.00	\$1,473.00	5%
RDH3	Inserters Production	APS Edge 26k DC key	\$0.00	\$0.00	10%	\$10,000.00	\$9,500.00	5%
RDM5	Inserters Production	MAILSTREAM MONITOR-1METER	\$10,994.00	\$9,895.00	10%	\$1,504.00	\$1,429.00	5%
RDMP	Inserters Production	UTILITY WORKSTATION W/ MONITOR - SALES PCN	\$3,484.00	\$3,136.00	10%	\$271.00	\$257.00	5%
RDMR	Inserters Production	DC VERIFY FOUNDATION, 1 INSERTER (SALES PCN)	\$15,406.00	\$13,865.00	10%	\$1,171.00	\$1,112.00	5%
RDP4	Inserters Production	DFW IN PLAN MRUN MGT-BASE	\$21,290.00	\$19,161.00	10%	\$4,368.00	\$4,150.00	5%
RDP5	Inserters Production	DFW IN PLAN MRUN MGT-ENT	\$49,677.00	\$44,709.00	10%	\$9,828.00	\$9,337.00	5%
RDP6	Inserters Production	DFW IN PLAN MRUN MGT-STD	\$35,484.00	\$31,936.00	10%	\$7,644.00	\$7,262.00	5%
RDPK	Inserters Production	DFW SHOP FLOOR CONTROL	\$14,711.00	\$13,240.00	10%	\$2,031.00	\$1,929.00	5%
RDPT	Inserters Production	INSITE 1 INSERTER ONLY	\$5,161.00	\$4,645.00	10%	\$800.00	\$760.00	5%

Inserters Production

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Inserters	Offerors Response
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Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDS4	Inserters Production	ADD'L 3000W UPS	\$2,258.00	\$2,032.00	10%	\$158.00	\$150.00	5%
RDS6	Inserters Production	DFWORKS NETWORK SWITCH	\$2,439.00	\$2,195.00	10%	\$77.00	\$73.00	5%
RDSE	Inserters Production	SYSTEM ENG SUPPORT LABOR	\$2,968.00	\$2,671.00	10%	\$0.00	\$0.00	5%
RDSK	Inserters Production	Mission-Critical DFW 1Box	\$128,935.00	\$116,042.00	10%	\$13,600.00	\$12,920.00	5%
RDSL	Inserters Production	Mission-Critical DC	\$46,594.00	\$41,935.00	10%	\$6,400.00	\$6,080.00	5%
RDSZ	Inserters Production	UTILITY WORKSTATION	\$3,226.00	\$2,903.00	10%	\$251.00	\$238.00	5%
RDV4	Inserters Production	DFWORKS OPTIONAL UTILITY	\$7,742.00	\$6,968.00	10%	\$1,035.00	\$983.00	5%
RDV7	Inserters Production	DFWORKS DOCUMENT LIFECYCL	\$70,968.00	\$63,871.00	10%	\$9,828.00	\$9,337.00	5%
RDV8	Inserters Production	DFW DOC LIFECYCLE TRK-STD	\$51,613.00	\$46,452.00	10%	\$7,644.00	\$7,262.00	5%
RDV9	Inserters Production	DFW MANIFESTING - ENT	\$109,677.00	\$98,709.00	10%	\$14,742.00	\$14,005.00	5%
RDVA	Inserters Production	DFW MAINFESTING - STD	\$70,968.00	\$63,871.00	10%	\$9,828.00	\$9,337.00	5%
RDVB	Inserters Production	DFWORKS POSTAGE ACCT BASE	\$28,387.00	\$25,548.00	10%	\$3,931.00	\$3,734.00	5%
RDVC	Inserters Production	DFWORKS POSTAGE ACCT ENTE	\$70,968.00	\$63,871.00	10%	\$9,828.00	\$9,337.00	5%
RDVD	Inserters Production	DFWORKS POSTAGE ACCT STD	\$49,677.00	\$44,709.00	10%	\$5,897.00	\$5,602.00	5%
RDVE	Inserters Production	DFW PRODUCTY REPORTS BASE	\$28,387.00	\$25,548.00	10%	\$3,931.00	\$3,734.00	5%
RDVF	Inserters Production	DFWORKS PRODUCTIVITY ENT	\$70,968.00	\$63,871.00	10%	\$9,828.00	\$9,337.00	5%
RDVG	Inserters Production	DFW PRODUCTY REPORTS STD	\$42,581.00	\$38,323.00	10%	\$5,897.00	\$5,602.00	5%
RDVH	Inserters Production	DFWORKS PLATFORM SW BASE	\$25,805.00	\$23,225.00	10%	\$3,822.00	\$3,631.00	5%
RDVJ	Inserters Production	DFWORKS PLATFORM SW ENT	\$83,871.00	\$75,484.00	10%	\$9,828.00	\$9,337.00	5%
RDVK	Inserters Production	DFWORKS PLATFORM SW STD	\$58,065.00	\$52,259.00	10%	\$8,299.00	\$7,884.00	5%
RDVL	Inserters Production	DFW PRODT'N WORKFLOW BASE	\$64,516.00	\$58,064.00	10%	\$8,736.00	\$8,299.00	5%
RDVM	Inserters Production	DFWORKS WORKFLOW ENT	\$129,032.00	\$116,129.00	10%	\$14,742.00	\$14,005.00	5%
RDVN	Inserters Production	DFW PRODT'N WORKFLOW STD	\$96,774.00	\$87,097.00	10%	\$12,012.00	\$11,411.00	5%
RDW7	Inserters Production	UTILITY WORKSTATION X64 - REPL. RD3S	\$3,569.00	\$3,212.00	10%	\$277.00	\$263.00	5%
SR9R	Inserters Production	SITEVUE	\$0.00	\$0.00	10%	\$2,000.00	\$1,900.00	5%
SR9S	Inserters Production	SITEVUE PLUS HELPDESK	\$0.00	\$0.00	10%	\$5,000.00	\$4,750.00	5%
SR9T	Inserters Production	SITEVUE ADDL PC	\$0.00	\$0.00	10%	\$1,500.00	\$1,425.00	5%
W0E6	Inserters Production	OEM STD CONTR SYS ATI	\$3,330.00	\$2,997.00	10%	\$258.00	\$245.00	5%
WH01	Inserters Production	ASSEMBLY, PRINT MODULE, 1	\$1,978.00	\$1,780.00	10%	\$154.00	\$146.00	5%
WH04	Inserters Production	ASSEMBLY, PRINT MODULE, S	\$2,823.00	\$2,541.00	10%	\$219.00	\$208.00	5%
WHL1	Inserters Production	PRINT MODULE ASSY, 1 PEN,	\$2,095.00	\$1,886.00	10%	\$162.00	\$154.00	5%
WHL4	Inserters Production	ASSEMBLY PRINT MODULE LOW PR	\$2,992.00	\$2,693.00	10%	\$232.00	\$220.00	5%
WHL8	Inserters Production	ASSEMBLY, PRINT MODULE, L	\$5,959.00	\$5,363.00	10%	\$462.00	\$439.00	5%
WP73	Inserters Production	FEEDMAX 9 FT. HORIZONTAL	\$15,476.00	\$13,928.00	10%	\$900.00	\$855.00	5%
WP76	Inserters Production	FEEDMAX 9 FT. EXIT CONVEY	\$8,594.00	\$7,735.00	10%	\$500.00	\$475.00	5%
Y19E	Inserters Production	DUAL HOSE KIT	\$1,290.00	\$1,161.00	10%	\$0.00	\$0.00	5%
Y19F	Inserters Production	Trim Collector	\$26,316.00	\$23,684.00	10%	\$1,836.00	\$1,744.00	5%
Y1BL	Inserters Production	Input Bulk Loader	\$6,903.00	\$6,213.00	10%	\$535.00	\$508.00	5%
Y1BT	Inserters Production	CROSSFLOW ALIGNER TABLE	\$13,364.00	\$12,028.00	10%	\$1,000.00	\$950.00	5%
Y1C0	Inserters Production	7TH FEEDER	\$20,000.00	\$18,000.00	10%	\$1,551.00	\$1,473.00	5%
Y1C2	Inserters Production	Surefeed 9' Feedmax	\$14,097.00	\$12,687.00	10%	\$1,092.00	\$1,037.00	5%

Inserters Production

NO VOLUME OR TERM DISCOUNTS INCLUDED

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y203A	Inserters Production	API Standard Fim	\$12,194.00	\$10,975.00	10%	\$851.00	\$808.00	5%
Y20K	Inserters Production	4 to 14 inch A/F Single Deck Accumulator	\$80,645.00	\$72,581.00	10%	\$5,625.00	\$5,344.00	5%
Y20L	Inserters Production	Lockndoc 1Up on API TM1	\$3,686.00	\$3,317.00	10%	\$0.00	\$0.00	5%
Y20M	Inserters Production	Monitor kit for Y20K	\$5,806.00	\$5,225.00	10%	\$405.00	\$385.00	5%
Y20N	Inserters Production	Flipper module for Y20K	\$12,774.00	\$11,497.00	10%	\$891.00	\$846.00	5%
Y20P	Inserters Production	Auto Foldplate 1234 Y208	\$19,355.00	\$17,420.00	10%	\$765.00	\$727.00	5%
Y20R	Inserters Production	AUTOCHUTES - replaces Y20JA	\$19,355.00	\$17,420.00	10%	\$765.00	\$727.00	5%
Y20S	Inserters Production	Auto Foldplates 1234 Y20K	\$19,355.00	\$17,420.00	10%	\$765.00	\$727.00	5%
Y214A	Inserters Production	MOVING BEAM - SINGLE, BTM	\$12,774.00	\$11,497.00	10%	\$890.00	\$846.00	5%
Y214B	Inserters Production	MOVING BEAM - RASTER, BTM	\$12,774.00	\$11,497.00	10%	\$890.00	\$846.00	5%
Y214C	Inserters Production	MOVING BEAM - SINGLE, TOP	\$12,774.00	\$11,497.00	10%	\$890.00	\$846.00	5%
Y214D	Inserters Production	MOVING BEAM - RASTER, TOP	\$12,774.00	\$11,497.00	10%	\$890.00	\$846.00	5%
Y215B	Inserters Production	OMR ONLY - BOTTOM	\$5,806.00	\$5,225.00	10%	\$400.00	\$380.00	5%
Y215T	Inserters Production	OMR ONLY - TOP	\$5,806.00	\$5,225.00	10%	\$400.00	\$380.00	5%
Y216	Inserters Production	ADD'L OMR - TOP OR BOTTOM	\$2,955.00	\$2,660.00	10%	\$200.00	\$190.00	5%
Y217	Inserters Production	FIXED BEAM BARCODE ENABLE	\$2,955.00	\$2,660.00	10%	\$200.00	\$190.00	5%
Y21C	Inserters Production	Stand-alone Air Kit for Cutter	\$2,710.00	\$2,439.00	10%	\$210.00	\$200.00	5%
Y21F	Inserters Production	SLITTER-OVER UNDER CUTTER	\$25,806.00	\$23,225.00	10%	\$1,700.00	\$1,615.00	5%
Y21G	Inserters Production	Bladeless Blade Block Y21E	\$16,129.00	\$14,516.00	10%	\$0.00	\$0.00	5%
Y21M	Inserters Production	2D Camera Y21E	\$28,387.00	\$25,548.00	10%	\$2,375.00	\$2,256.00	5%
Y21MB	Inserters Production	COGNEX AREA SCAN - BOTTOM	\$28,387.00	\$25,548.00	10%	\$2,375.00	\$2,256.00	5%
Y21MT	Inserters Production	COGNEX AREA SCAN - TOP	\$28,387.00	\$25,548.00	10%	\$2,375.00	\$2,256.00	5%
Y21N	Inserters Production	Combo OMR/BCR Y21E - 2Up	\$7,277.00	\$6,549.00	10%	\$511.00	\$485.00	5%
Y21P	Inserters Production	Pinless Over Under Cutter	\$84,617.00	\$76,155.00	10%	\$6,885.73	\$6,541.00	5%
Y21R	Inserters Production	Pinless Slit/Merge	\$34,409.00	\$30,968.00	10%	\$2,800.00	\$2,660.00	5%
Y234A	Inserters Production	Rival INPUT, 60HZ	\$69,032.00	\$62,129.00	10%	\$4,815.00	\$4,574.00	5%
Y234C	Inserters Production	Rival INPUT, 60HZ, EXTENDED HOPPER	\$78,065.00	\$70,259.00	10%	\$5,445.00	\$5,173.00	5%
Y235B	Inserters Production	OMR/1D COMBO - BOTTOM	\$5,032.00	\$4,529.00	10%	\$351.00	\$333.00	5%
Y235T	Inserters Production	OMR/1D COMBO - TOP	\$5,032.00	\$4,529.00	10%	\$351.00	\$333.00	5%
Y236A	Inserters Production	Moving beam scanner Y234	\$5,419.00	\$4,877.00	10%	\$380.00	\$361.00	5%
Y236B	Inserters Production	ASSY, MOVING BEAM SCANNING, RASTER	\$5,419.00	\$4,877.00	10%	\$380.00	\$361.00	5%
Y236C	Inserters Production	MOVING BEAM - SINGLE, TOP	\$5,419.00	\$4,877.00	10%	\$380.00	\$361.00	5%
Y236D	Inserters Production	MOVING BEAM - RASTER, TOP	\$5,419.00	\$4,877.00	10%	\$380.00	\$361.00	5%
Y23C	Inserters Production	SET OF STD CHUTES Y234	\$3,871.00	\$3,484.00	10%	\$255.00	\$242.00	5%
Y23D	Inserters Production	OMR FIXED BEAM SCANNING	\$2,903.00	\$2,613.00	10%	\$200.00	\$190.00	5%
Y23DB	Inserters Production	OMR ONLY - BOTTOM	\$2,903.00	\$2,613.00	10%	\$200.00	\$190.00	5%
Y23DT	Inserters Production	OMR ONLY - TOP	\$2,903.00	\$2,613.00	10%	\$200.00	\$190.00	5%
Y23E	Inserters Production	Camera scanner	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y23EB	Inserters Production	COGNEX AREA SCAN - BOTTOM	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y23ET	Inserters Production	COGNEX AREA SCAN - TOP	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y23F	Inserters Production	MID TIER PWR ENTRY MODULE, 240/60HZ, 1 P	\$2,419.00	\$2,177.00	10%	\$0.00	\$0.00	5%

Inserters Production

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Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y23H	Inserters Production	ADD'L F40 CH FOR Y23D	\$1,477.00	\$1,329.00	10%	\$100.00	\$95.00	5%
Y23J	Inserters Production	Top Line Scan Y234	\$37,419.00	\$33,677.00	10%	\$4,219.00	\$4,008.00	5%
Y23K	Inserters Production	Extra Folder Motor Y234 - option on Rival/MSE/MPS Select	\$6,452.00	\$5,807.00	10%	\$625.00	\$594.00	5%
Y26F	Inserters Production	2D Camera Y250 Top	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y26G	Inserters Production	2D Camera Y250 Bottom	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y270A	Inserters Production	Barcode(2)-Dual Web, Top Mnt	\$7,277.00	\$6,549.00	10%	\$511.00	\$485.00	5%
Y270B	Inserters Production	Barcode(2) -Dual Web Btm Mnt	\$7,277.00	\$6,549.00	10%	\$511.00	\$485.00	5%
Y271A	Inserters Production	OMR Scan(2) -Dual Web Top Mnt	\$5,806.00	\$5,225.00	10%	\$400.00	\$380.00	5%
Y271B	Inserters Production	OMR Scan(2)- Dual Web Btm Mnt	\$5,806.00	\$5,225.00	10%	\$400.00	\$380.00	5%
Y272	Inserters Production	Barcode Scan- Single Web Cutter (1 Scanner)	\$5,329.00	\$4,796.00	10%	\$588.00	\$559.00	5%
Y272A	Inserters Production	Barcode Scan- Sgl Web C', Top	\$5,329.00	\$4,796.00	10%	\$1,074.00	\$1,020.00	5%
Y272B	Inserters Production	Barcode Scan- Sgl Web C', Btm	\$5,329.00	\$4,796.00	10%	\$1,074.00	\$1,020.00	5%
Y273	Inserters Production	OMR Scan- Sgl Web Cut. 1st Pos	\$3,716.00	\$3,344.00	10%	\$588.00	\$559.00	5%
Y273A	Inserters Production	FMI Scan- Sgl Web 1st Pos. Top	\$3,716.00	\$3,344.00	10%	\$511.00	\$485.00	5%
Y273B	Inserters Production	FMI Scan- Sgl Web 1st Pos Btm	\$3,716.00	\$3,344.00	10%	\$511.00	\$485.00	5%
Y274	Inserters Production	OMR Scan- Sgl Web Cut. Addl Ch	\$2,903.00	\$2,613.00	10%	\$588.00	\$559.00	5%
Y276	Inserters Production	Barcode Scan- Single Web Cutter (2 Scanners)	\$9,200.00	\$8,280.00	10%	\$1,175.00	\$1,116.00	5%
Y276A	Inserters Production	Barcode Scan(2)- Sgl Web Top	\$9,200.00	\$8,280.00	10%	\$1,022.00	\$971.00	5%
Y276B	Inserters Production	Barcode Scan(2)- Sgl Web Btm	\$9,200.00	\$8,280.00	10%	\$1,022.00	\$971.00	5%
Y277	Inserters Production	OMR Scan- Single Web Cutter, 2nd Pos. (1 Scanner)	\$4,452.00	\$4,007.00	10%	\$1,175.00	\$1,116.00	5%
Y277A	Inserters Production	FMI Scan- Sgl Web 2nd Pos Top	\$4,452.00	\$4,007.00	10%	\$1,022.00	\$971.00	5%
Y277B	Inserters Production	FMI Scan- Sgl Web 2nd Pos Btm	\$4,452.00	\$4,007.00	10%	\$1,022.00	\$971.00	5%
Y30Y	Inserters Production	VPS Stand	\$1,613.00	\$1,452.00	10%	\$0.00	\$0.00	5%
Y30Z	Inserters Production	Pattern Reader	\$6,581.00	\$5,923.00	10%	\$187.00	\$178.00	5%
Y319A	Inserters Production	Y319A	\$12,452.00	\$11,207.00	10%	\$819.00	\$778.00	5%
Y319B	Inserters Production	Y319B	\$12,452.00	\$11,207.00	10%	\$819.00	\$778.00	5%
Y31B	Inserters Production	2D Camera Vbin	\$12,903.00	\$11,613.00	10%	\$2,000.00	\$1,900.00	5%
Y31E	Inserters Production	SINGLE 17" V-BIN, FRONT	\$6,543.00	\$5,889.00	10%	\$0.00	\$0.00	5%
Y31F	Inserters Production	DUAL 17" V-BIN, FRONT	\$11,597.00	\$10,437.00	10%	\$1,483.00	\$1,409.00	5%
Y31G	Inserters Production	SINGLE 17" V-BIN, REAR	\$6,543.00	\$5,889.00	10%	\$837.00	\$795.00	5%
Y31H	Inserters Production	DUAL 17" V-BIN, REAR	\$11,597.00	\$10,437.00	10%	\$1,483.00	\$1,409.00	5%
Y31J	Inserters Production	17" V-BIN/METER COMBO	\$6,839.00	\$6,155.00	10%	\$875.00	\$831.00	5%
Y32S	Inserters Production	Shingling conveyor	\$9,074.00	\$8,167.00	10%	\$1,371.00	\$1,302.00	5%
Y352	Inserters Production	COLOR PPM STARTUP KIT	\$6,065.00	\$5,459.00	10%	\$0.00	\$0.00	5%
Y358	Inserters Production	Black Startup Kit	\$2,903.00	\$2,613.00	10%	\$0.00	\$0.00	5%
Y35E	Inserters Production	RS PRINT+ MESSENGER PACKAGE	\$212,903.00	\$191,613.00	10%	\$16,500.00	\$15,675.00	5%
Y35F	Inserters Production	MSE K PRINT+ PACKAGE	\$174,194.00	\$156,775.00	10%	\$12,000.00	\$11,400.00	5%
Y35G	Inserters Production	MPS K PRINT+ PACKAGE	\$180,645.00	\$162,581.00	10%	\$14,000.00	\$13,300.00	5%
Y35L	Inserters Production	EPIC PRINT+ PACKAGE	\$238,710.00	\$214,839.00	10%	\$0.00	\$0.00	5%
Y35M	Inserters Production	EPIC K PRINT+ PACKAGE - SALES PCN	\$180,645.00	\$162,581.00	10%	\$14,000.00	\$13,300.00	5%
Y360	Inserters Production	PRINT+ MESSENGER - COLOR	\$0.00	\$0.00	10%	\$14,000.00	\$13,300.00	5%

Inserters Production

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Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y367	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y367B	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y367F	Inserters Production	ENGINE DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y368	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y368B	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y368F	Inserters Production	STACKER DUAL MARKERS, FRONT/BACK MOUNT	\$2,674.00	\$2,407.00	10%	\$342.00	\$325.00	5%
Y369	Inserters Production	ADD'L DUAL EDGE MARKERS	\$1,313.00	\$1,182.00	10%	\$168.00	\$160.00	5%
Y370	Inserters Production	STANDARD TURNOVER	\$14,521.00	\$13,069.00	10%	\$1,857.00	\$1,764.00	5%
Y396	Inserters Production	ON-EDGE STACKER, EPIC/MSE	\$25,742.00	\$23,168.00	10%	\$3,600.00	\$3,420.00	5%
Y3B0	Inserters Production	Encode Module	\$23,226.00	\$20,903.00	10%	\$1,800.00	\$1,710.00	5%
Y3C0	Inserters Production	Industrial Mount For Screen-Keyboard	\$1,935.00	\$1,742.00	10%	\$141.00	\$134.00	5%
Y3C1	Inserters Production	Add'l BW Mircovision Camera	\$6,452.00	\$5,807.00	10%	\$468.00	\$445.00	5%
Y3C2	Inserters Production	Read-Up Bracketry For FlowMaster	\$3,226.00	\$2,903.00	10%	\$234.00	\$222.00	5%
Y3C3	Inserters Production	MCS 2" Array System	\$21,290.00	\$19,161.00	10%	\$1,545.00	\$1,468.00	5%
Y3C5	Inserters Production	S-800 Near IR Dryer-9000 Watt	\$10,968.00	\$9,871.00	10%	\$851.00	\$808.00	5%
Y3C6	Inserters Production	MCS 4" Array System Single Head	\$34,194.00	\$30,775.00	10%	\$2,480.00	\$2,356.00	5%
Y3C7	Inserters Production	MCS 4" Array System 2" + 2" Heads	\$25,806.00	\$23,225.00	10%	\$2,480.00	\$2,356.00	5%
Y3C8	Inserters Production	MCS 6" Array System 4" + 2" Heads	\$43,871.00	\$39,484.00	10%	\$3,183.00	\$3,024.00	5%
Y3C9	Inserters Production	MCS 6" Array System Three 2" Heads	\$43,871.00	\$39,484.00	10%	\$3,183.00	\$3,024.00	5%
Y3CA	Inserters Production	MCS 6" Array System Single Head	\$43,871.00	\$39,484.00	10%	\$3,183.00	\$3,024.00	5%
Y3CB	Inserters Production	MCS 8" Array System 4" + 2" + 2" Heads	\$53,548.00	\$48,193.00	10%	\$3,885.00	\$3,691.00	5%
Y3CD	Inserters Production	Industrial Mount For Screen-Keyboard	\$968.00	\$871.00	10%	\$69.00	\$66.00	5%
Y3CE	Inserters Production	Perfect Match System	\$41,935.00	\$37,742.00	10%	\$3,042.00	\$2,890.00	5%
Y3CF	Inserters Production	Perfect Match System With Read-Up Configuration	\$45,161.00	\$40,645.00	10%	\$3,276.00	\$3,112.00	5%
Y3CG	Inserters Production	Perfect Match Sys For Swingarms	\$41,935.00	\$37,742.00	10%	\$3,042.00	\$2,890.00	5%
Y3CJ	Inserters Production	Add'l Perfect Match 2nd Machine Wiring	\$9,032.00	\$8,129.00	10%	\$656.00	\$623.00	5%
Y3CK	Inserters Production	IMS Bulk Ink Supply For 2" Print Head	\$3,613.00	\$3,252.00	10%	\$262.00	\$249.00	5%
Y3CL	Inserters Production	IMS Bulk Ink Supply For 4" Print Head	\$4,774.00	\$4,297.00	10%	\$347.00	\$330.00	5%
Y3D0	Inserters Production	INFRARED DRYER 9000 WATT	\$6,710.00	\$6,039.00	10%	\$520.00	\$494.00	5%
Y3DA	Inserters Production	Surefeed Feedmax S	\$15,484.00	\$13,936.00	10%	\$1,144.00	\$1,087.00	5%
Y3DB	Inserters Production	Tabber with a 4 inch kit	\$31,613.00	\$28,452.00	10%	\$702.00	\$667.00	5%
Y3DC	Inserters Production	Tabber with a 2 inch kit	\$29,032.00	\$26,129.00	10%	\$639.00	\$607.00	5%
Y3F1	Inserters Production	Divert (Atchd prior to IJ)	\$7,484.00	\$6,736.00	10%	\$533.00	\$506.00	5%
Y3F2	Inserters Production	INKJET FEEDER	\$5,419.00	\$4,877.00	10%	\$437.00	\$415.00	5%
Y3F3	Inserters Production	9' CONVEYOR	\$5,161.00	\$4,645.00	10%	\$416.00	\$395.00	5%
Y3F4	Inserters Production	6' CONVEYOR	\$4,516.00	\$4,064.00	10%	\$364.00	\$346.00	5%
Y3F6	Inserters Production	FIT DVRT STAND ALONE 110V	\$6,710.00	\$6,039.00	10%	\$651.00	\$618.00	5%
Y3FB	Inserters Production	Select SW Add'l - Current User	\$19,355.00	\$17,420.00	10%	\$1,560.00	\$1,482.00	5%
Y3FC	Inserters Production	Selects SW/HW-New User	\$27,742.00	\$24,968.00	10%	\$2,236.00	\$2,124.00	5%
Y3FD	Inserters Production	Selects SW/HW-Database Cntrl	\$27,742.00	\$24,968.00	10%	\$2,236.00	\$2,124.00	5%
Y3FF	Inserters Production	Output Scanning SW/HW	\$31,613.00	\$28,452.00	10%	\$2,548.00	\$2,421.00	5%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3FG	Inserters Production	GIS 4250 - Stand alone Inkjet	\$83,871.00	\$75,484.00	10%	\$6,760.00	\$6,422.00	5%
Y3FM	Inserters Production	36" Flexible Inkjet Transport	\$15,161.00	\$13,645.00	10%	\$1,100.00	\$1,045.00	5%
Y3FN	Inserters Production	56" Flexible Inkjet Transport	\$17,548.00	\$15,793.00	10%	\$1,246.00	\$1,184.00	5%
Y3FR	Inserters Production	72" Flexible Inkjet Transport	\$18,710.00	\$16,839.00	10%	\$1,425.00	\$1,354.00	5%
Y3FY	Inserters Production	Divert Att'd (after inkjet)	\$8,452.00	\$7,607.00	10%	\$533.00	\$506.00	5%
Y3FZ	Inserters Production	MCS Exp Mod max 3 addl cameras	\$3,226.00	\$2,903.00	10%	\$260.00	\$247.00	5%
Y3SZ	Inserters Production	ISITE TO DC INTERFACE	\$2,581.00	\$2,323.00	10%	\$200.00	\$190.00	5%
Y43X	Inserters Production	Top/Bottom Line Scan Y431	\$78,387.00	\$70,548.00	10%	\$7,594.00	\$7,214.00	5%
Y47U	Inserters Production	ByPass Folder Kit	\$23,427.00	\$21,084.00	10%	\$942.00	\$895.00	5%
Y47V	Inserters Production	Lockndoc 1Up on HPI TM1	\$5,530.00	\$4,977.00	10%	\$0.00	\$0.00	5%
Y486	Inserters Production	2D Camera PBCutter 2UP	\$28,387.00	\$25,548.00	10%	\$2,375.00	\$2,256.00	5%
Y488	Inserters Production	Auto Foldplate 1234 Y471	\$19,355.00	\$17,420.00	10%	\$765.00	\$727.00	5%
Y48K	Inserters Production	Bottom Line Scan, PB Cutter	\$51,484.00	\$46,336.00	10%	\$3,591.00	\$3,411.00	5%
Y48M	Inserters Production	LINESCAN, 2UP FORMS Y484/5	\$51,484.00	\$46,336.00	10%	\$5,400.00	\$5,130.00	5%
Y48N	Inserters Production	Nibble Cut	\$9,032.00	\$8,129.00	10%	\$0.00	\$0.00	5%
Y492	Inserters Production	ASSY - OES RH LOW	\$25,742.00	\$23,168.00	10%	\$1,795.00	\$1,705.00	5%
Y49M	Inserters Production	AUTOTRAYER	\$122,581.00	\$110,323.00	10%	\$9,000.00	\$8,550.00	5%
Y49N	Inserters Production	Intelligent trayer kit	\$19,355.00	\$17,420.00	10%	\$500.00	\$475.00	5%
Y49P	Inserters Production	DEStacker Interface	\$17,935.00	\$16,142.00	10%	\$163.00	\$155.00	5%
Y4H4	Inserters Production	70 MM CORE OPTION	\$5,812.00	\$5,231.00	10%	\$451.00	\$428.00	5%
Y4H5	Inserters Production	200 MM CORE OPTION	\$7,901.00	\$7,111.00	10%	\$612.00	\$581.00	5%
Y4HG	Inserters Production	ROLL DOLLY 20.5"	\$5,009.00	\$4,508.00	10%	\$388.00	\$369.00	5%
Y4HJ	Inserters Production	UNWINDER BASE	\$52,258.00	\$47,032.00	10%	\$3,645.00	\$3,463.00	5%
Y4TC	Inserters Production	Stand Alone Trim Chopper	\$18,452.00	\$16,607.00	10%	\$1,788.00	\$1,699.00	5%
Y530	Inserters Production	MPS Chassis Subset	\$1,935.00	\$1,742.00	10%	\$0.00	\$0.00	5%
Y554T	Inserters Production	MPS Friction feeder - (Thick version of the Y554)	\$20,168.00	\$18,151.00	10%	\$1,563.00	\$1,485.00	5%
Y555G	Inserters Production	Rotary Feeder-Retrofit, Grey	\$23,226.00	\$20,903.00	10%	\$400.00	\$380.00	5%
Y555W	Inserters Production	Rotary Feeder-Retrofit, White	\$23,226.00	\$20,903.00	10%	\$400.00	\$380.00	5%
Y556	Inserters Production	MOVING BEAM SCAN-MPS RFDR	\$9,194.00	\$8,275.00	10%	\$641.00	\$609.00	5%
Y558	Inserters Production	FLATS/FOLDED ROTARY FDR	\$15,483.00	\$13,935.00	10%	\$1,815.00	\$1,724.00	5%
Y563	Inserters Production	EPIC Engine	\$316,129.00	\$284,516.00	10%	\$39,715.00	\$37,729.00	5%
Y56D	Inserters Production	2D Camera MPS sealer	\$12,903.00	\$11,613.00	10%	\$1,080.00	\$1,026.00	5%
Y575	Inserters Production	Buffer	\$105,161.00	\$94,645.00	10%	\$9,292.00	\$8,827.00	5%
Y723	Inserters Production	MPS Floatingdeck nocamera	\$22,120.00	\$19,908.00	10%	\$1,714.00	\$1,628.00	5%
Y9D0	Inserters Production	COMPANION INSERTER SYSTEM	\$113,554.00	\$102,199.00	10%	\$11,113.00	\$10,557.00	5%
YMV0	Inserters Production	Mailstream Engage System	\$202,581.00	\$182,323.00	10%	\$0.00	\$0.00	5%
Z9CS	Inserters Production	MPS SELECT CS PARTS CAB	\$16,862.00	\$15,176.00	10%	\$0.00	\$0.00	5%
Z9S5	Inserters Production	On-System Support OSS	\$0.00	\$0.00	10%	\$595.00	\$565.00	5%
ZX05	Inserters Production	SERVO FRONT TABLE	\$0.00	\$0.00	10%	\$3,600.00	\$3,420.00	5%
ZX10	Inserters Production	Forceflex Feeder 14"	\$6,710.00	\$6,039.00	10%	\$520.00	\$494.00	5%
ZX11	Inserters Production	Forceflex Feeder 20"	\$8,581.00	\$7,723.00	10%	\$665.00	\$632.00	5%

Inserters Production

**NO VOLUME OR TERM DISCOUNTS INCLUDED**

Inserters	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	10%
Percentage (%) Discount off Accessories	10%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$540/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX1D	Inserters Production	COMPRESSOR RIVAL/DI2000	\$8,065.00	\$7,259.00	10%	\$625.00	\$594.00	5%
ZX20	Inserters Production	14K SPEED UPGRADE	\$25,806.00	\$23,225.00	10%	\$2,000.00	\$1,900.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	\$0.00	\$0.00	10%	\$2,300.00	\$2,185.00	5%
ZX22	Inserters Production	14" MODE SOFTWARE KEY	\$0.00	\$0.00	10%	\$2,300.00	\$2,185.00	5%
ZX29	Inserters Production	EPIC FLATS	\$32,258.00	\$29,032.00	10%	\$0.00	\$0.00	5%
ZX2A	Inserters Production	MSE12 - 10 Fdr 10x13 Chassis	\$244,301.00	\$219,871.00	10%	\$11,700.00	\$11,115.00	5%
ZX2B	Inserters Production	MSE14 - 10 Fdr 10x13 Chassis	\$270,107.00	\$243,096.00	10%	\$11,700.00	\$11,115.00	5%
ZX2C	Inserters Production	MSE12 - 10 Fdr 6x9 Chassis	\$214,623.00	\$193,161.00	10%	\$11,700.00	\$11,115.00	5%
ZX2D	Inserters Production	MSE14 - 10 Fdr 6x9 Chassis	\$240,430.00	\$216,387.00	10%	\$11,700.00	\$11,115.00	5%
ZX4A	Inserters Production	MSE12 - 4 Fdr 10x13 Chassis	\$220,215.00	\$198,194.00	10%	\$10,400.00	\$9,880.00	5%
ZX4B	Inserters Production	MSE14 - 4 Fdr 10x13 Chassis	\$246,022.00	\$221,420.00	10%	\$10,400.00	\$9,880.00	5%
ZX4C	Inserters Production	MSE12 - 4 Fdr 6x9 Chassis	\$190,538.00	\$171,484.00	10%	\$10,400.00	\$9,880.00	5%
ZX4D	Inserters Production	MSE14 - 4 Fdr 6x9 Chassis	\$216,345.00	\$194,711.00	10%	\$10,400.00	\$9,880.00	5%
ZX50A	Inserters Production	Servo Frictn Fdr/Last D/S	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
ZX50B	Inserters Production	Servo Frictn Fdr/ Int Pos	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
ZX50C	Inserters Production	ServoFrictn Fdr/First U/S	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
ZX50D	Inserters Production	Servo Friction Fdr U/S RF	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
ZX50E	Inserters Production	SERVO FRICTION FDR 1st UP	\$9,032.00	\$8,129.00	10%	\$700.00	\$665.00	5%
ZX53A	Inserters Production	GREENHOUSE LAST DS POS	\$4,516.00	\$4,064.00	10%	\$252.00	\$239.00	5%
ZX53B	Inserters Production	GREENHOUSE INTL POSITIONS	\$4,516.00	\$4,064.00	10%	\$252.00	\$239.00	5%
ZX53C	Inserters Production	GREENHOUSE BUFFER ROTARY	\$4,516.00	\$4,064.00	10%	\$252.00	\$239.00	5%
ZX53D	Inserters Production	GREENHOUSE/BLANK FEEDER	\$4,516.00	\$4,064.00	10%	\$252.00	\$239.00	5%
ZX53E	Inserters Production	GREENHOUSE BUFFER FRICTN	\$4,516.00	\$4,064.00	10%	\$351.00	\$333.00	5%
ZX55A	Inserters Production	Rotary Fdr Last D/S Pos	\$15,484.00	\$13,936.00	10%	\$1,200.00	\$1,140.00	5%
ZX55B	Inserters Production	Rotary Fdr Intermed Pos	\$15,484.00	\$13,936.00	10%	\$1,200.00	\$1,140.00	5%
ZX55C	Inserters Production	Rotary Fdr First U/S Pos	\$15,484.00	\$13,936.00	10%	\$1,200.00	\$1,140.00	5%
ZX55D	Inserters Production	Rotary Fdr U/S Friction	\$15,484.00	\$13,936.00	10%	\$1,200.00	\$1,140.00	5%
ZX55E	Inserters Production	Rotary Fdr First U/S Pos	\$15,484.00	\$13,936.00	10%	\$1,200.00	\$1,140.00	5%
ZX8A	Inserters Production	MSE12 - 8 Fdr 10x13 Chassis	\$222,236.00	\$203,612.00	10%	\$10,851.00	\$10,308.00	5%
ZX8B	Inserters Production	MSE14 - 8 Fdr 10x13 Chassis	\$252,043.00	\$226,839.00	10%	\$10,851.00	\$10,308.00	5%
ZX8C	Inserters Production	MSE12 - 8 Fdr 6x9 Chassis	\$196,559.00	\$176,903.00	10%	\$10,851.00	\$10,308.00	5%
ZX8D	Inserters Production	MSE14 - 8 Fdr 6x9 Chassis	\$222,365.00	\$200,129.00	10%	\$10,851.00	\$10,308.00	5%
ZXA0	Inserters Production	FMI Cut Sheet Input	\$109,032.00	\$98,129.00	10%	\$7,605.00	\$7,225.00	5%
ZXA1	Inserters Production	30K Mid-tier Input for Flowmaster	\$100,000.00	\$90,000.00	10%	\$7,605.00	\$7,225.00	5%
ZXB7	Inserters Production	2 STAGE BUFFER MSE	\$10,323.00	\$9,291.00	10%	\$720.00	\$684.00	5%
ZXB9	Inserters Production	HEAVIES BUFFER	\$41,471.00	\$37,324.00	10%	\$2,893.00	\$2,748.00	5%
ZXCF	Inserters Production	MPS SELECT CF PARTS CAB	\$18,679.00	\$16,811.00	10%	\$0.00	\$0.00	5%
ZXD0	Inserters Production	POWER ENTRY 240V,1 PHASE,60HZ, DOMESTIC	\$5,484.00	\$4,936.00	10%	\$0.00	\$0.00	5%
ZXM9	Inserters Production	MSE 12 - 15 Fdr 6x9 Chassis	\$255,483.00	\$229,935.00	10%	\$13,200.00	\$12,540.00	5%
ZXMM	Inserters Production	MSE 12 - 18 Fdr Chassis	\$269,678.00	\$242,710.00	10%	\$12,650.00	\$12,018.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
921H	Folder Inserters Production	Upper Fold Plate	\$774.00	\$526.00	32%	\$0.00	\$0.00	5%
921J	Folder Inserters Production	Lower Fold Plate	\$774.00	\$526.00	32%	\$0.00	\$0.00	5%
921K	Folder Inserters Production	Lower Deflector	\$774.00	\$526.00	32%	\$0.00	\$0.00	5%
921L	Folder Inserters Production	Upper Deflector	\$774.00	\$526.00	32%	\$0.00	\$0.00	5%
921V	Folder Inserters Production	Add. Folding capability	\$9,916.00	\$6,743.00	32%	\$692.00	\$657.00	5%
922R	Folder Inserters Production	6-1-4" Lower Buckle Chute	\$5,355.00	\$3,641.00	32%	\$419.00	\$398.00	5%
D1TP	Folder Inserters Production	90" Table- 110V	\$3,484.00	\$2,369.00	32%	\$0.00	\$0.00	5%
F72E	Folder Inserters Production	30" Table Extension	\$581.00	\$395.00	32%	\$0.00	\$0.00	5%
FL56	Folder Inserters Production	MSE Top Edge Marker	\$11,380.65	\$7,739.00	32%	\$793.80	\$754.00	5%
FL57	Folder Inserters Production	Bottom Edge Marker 6X9	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%
FL58	Folder Inserters Production	Bottom Edge Marker 10x13	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%
FL7E	Folder Inserters Production	9' Flat Collecting Conveyor	\$6,581.00	\$4,475.00	32%	\$253.00	\$240.00	5%
R254	Folder Inserters Production	Forms Conveyor-Domestic	\$12,658.00	\$8,607.00	32%	\$1,850.00	\$1,758.00	5%
R257	Folder Inserters Production	Low Cap Divert w-Smart Deflect	\$8,123.00	\$5,524.00	32%	\$567.00	\$539.00	5%
R503	Folder Inserters Production	DC Meterlink Kit (6500 Series)	\$1,484.00	\$1,009.00	32%	\$173.00	\$164.00	5%
R751	Folder Inserters Production	DM16K (Non-PB Upgrade)	\$23,846.00	\$16,215.00	32%	\$1,606.00	\$1,526.00	5%
R752	Folder Inserters Production	DM16K (PB Upgrade)	\$23,846.00	\$16,215.00	32%	\$1,606.00	\$1,526.00	5%
R753	Folder Inserters Production	DM16KR (Non-PB Upgrade)	\$23,865.00	\$16,228.00	32%	\$1,606.00	\$1,526.00	5%
R754	Folder Inserters Production	DM16KR (PB Upgrade)	\$23,865.00	\$16,228.00	32%	\$1,606.00	\$1,526.00	5%
R756	Folder Inserters Production	DM Infinity DM16KR Non PB	\$23,865.00	\$16,228.00	32%	\$1,606.00	\$1,526.00	5%
R764	Folder Inserters Production	DM16KR (New Placements)	\$23,865.00	\$16,228.00	32%	\$1,606.00	\$1,526.00	5%
R766	Folder Inserters Production	DM16KR (New - Competitive Displacement)	\$23,865.00	\$16,228.00	32%	\$1,606.00	\$1,526.00	5%
R767	Folder Inserters Production	DM INFINITY-MPS26K Resettable	\$40,639.00	\$27,635.00	32%	\$2,835.00	\$2,693.00	5%
R76X	Folder Inserters Production	B&H Modular Output Kit	\$671.00	\$456.00	32%	\$0.00	\$0.00	5%
R770	Folder Inserters Production	DM Infinity Non-PB System Install	\$671.00	\$456.00	32%	\$0.00	\$0.00	5%
R77H	Folder Inserters Production	R150-6500 Series Seal Only Head	\$1,548.00	\$1,053.00	32%	\$0.00	\$0.00	5%
R77W	Folder Inserters Production	B&H Integrated Output Kit	\$1,677.00	\$1,140.00	32%	\$0.00	\$0.00	5%
R77X	Folder Inserters Production	Accessory Kit (Hasler, Short Deck, S309)	\$406.00	\$276.00	32%	\$0.00	\$0.00	5%
R77Z	Folder Inserters Production	DM Infinity Stand - Non PB Sys	\$1,148.00	\$781.00	32%	\$0.00	\$0.00	5%
R7AZ	Folder Inserters Production	Weigh On The Fly Software	\$23,511.00	\$15,987.00	32%	\$2,733.00	\$2,596.00	5%
RD87	Folder Inserters Production	Prime DC	\$53,175.00	\$36,159.00	32%	\$6,182.00	\$5,873.00	5%



Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RD88	Folder Inserters Production	Advanced DC	\$116,968.00	\$79,538.00	32%	\$13,598.00	\$12,918.00	5%
RD8A	Folder Inserters Production	Upgrade Prime To Advanced DC	\$70,968.00	\$48,258.00	32%	\$8,250.00	\$7,838.00	5%
RD8N	Folder Inserters Production	DC Idle Time Control, Per Inserter	\$6,452.00	\$4,387.00	32%	\$1,000.00	\$950.00	5%
RD92	Folder Inserters Production	Filebase Enabler	\$20,645.00	\$14,039.00	32%	\$3,200.00	\$3,040.00	5%
RD93	Folder Inserters Production	Application Support - Per Job-Field	\$7,129.00	\$4,848.00	32%	\$0.00	\$0.00	5%
RD96	Folder Inserters Production	File Server Set-Up Charge	\$0.00	\$0.00	32%	\$2,551.00	\$2,423.00	5%
RDA8	Folder Inserters Production	Scanning Kit - Moving Beam (Input Or Output, Per Chnl)	\$6,387.00	\$4,343.00	32%	\$445.00	\$423.00	5%
RDA9	Folder Inserters Production	Camera Scan Kit (Non-Cognex; Input Or Output, Per Chnl)	\$22,194.00	\$15,092.00	32%	\$1,080.00	\$1,026.00	5%
RDFW	Folder Inserters Production	DC Verify Foundation 1-4	\$70,968.00	\$48,258.00	32%	\$4,100.00	\$3,895.00	5%
RDFX	Folder Inserters Production	DC Verify Foundation 5+	\$98,065.00	\$66,684.00	32%	\$12,700.00	\$12,065.00	5%
RDFY	Folder Inserters Production	DC Verify Prime DC Sys	\$32,258.00	\$21,935.00	32%	\$3,300.00	\$3,135.00	5%
RDFZ	Folder Inserters Production	DC Verify Adv DC Sys	\$12,903.00	\$8,774.00	32%	\$100.00	\$95.00	5%
RDGE	Folder Inserters Production	DFWords Ent Server	\$54,194.00	\$36,852.00	32%	\$6,300.00	\$5,985.00	5%
RDHO	Folder Inserters Production	MPS/APS Advanced DC	\$121,290.00	\$82,477.00	32%	\$14,100.00	\$13,395.00	5%
RDPM	Folder Inserters Production	Local DC Insite - Base - 4 Inserters or Less	\$12,903.00	\$8,774.00	32%	\$2,000.00	\$1,900.00	5%
RDPN	Folder Inserters Production	DFW Insite - Std (5+ Systems)	\$25,806.00	\$17,548.00	32%	\$4,000.00	\$3,800.00	5%
RDSV	Folder Inserters Production	DFWorks Std Server Pkg	\$56,133.00	\$38,170.00	32%	\$5,700.00	\$5,415.00	5%
RDYA	Folder Inserters Production	Hand Held Barcode-OCR Scanner	\$826.00	\$562.00	32%	\$100.00	\$95.00	5%
SR9R	Folder Inserters Production	SiteVue	\$0.00	\$0.00	32%	\$2,000.00	\$1,900.00	5%
SR9S	Folder Inserters Production	SiteVue + HelpDesk	\$0.00	\$0.00	32%	\$5,000.00	\$4,750.00	5%
SR9T	Folder Inserters Production	SiteVue PC	\$0.00	\$0.00	32%	\$1,500.00	\$1,425.00	5%
Y103	Folder Inserters Production	Forms Conveyor, In-Line	\$17,548.00	\$11,933.00	32%	\$1,224.00	\$1,163.00	5%
Y12A	Folder Inserters Production	1/8" L>R Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12B	Folder Inserters Production	1/6" L>R Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12C	Folder Inserters Production	1/4" L>R Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12D	Folder Inserters Production	Dual Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12E	Folder Inserters Production	7.8MM L>R Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12F	Folder Inserters Production	1/8" R>L Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12G	Folder Inserters Production	1/6" R>L Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12H	Folder Inserters Production	1/4" R>L Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y12K	Folder Inserters Production	7.8MM R>L Blade Block Assy	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y13A	Folder Inserters Production	Trim Kit Right W- Bucket	\$3,032.00	\$2,062.00	32%	\$212.00	\$201.00	5%
Y13B	Folder Inserters Production	Trim Kit Left W- Bucket	\$3,032.00	\$2,062.00	32%	\$212.00	\$201.00	5%
Y13C	Folder Inserters Production	Trim Kit Center	\$3,032.00	\$2,062.00	32%	\$212.00	\$201.00	5%
Y13D	Folder Inserters Production	Trim Kit Right W- Funnel	\$3,032.00	\$2,062.00	32%	\$212.00	\$201.00	5%
Y13E	Folder Inserters Production	Trim Kit Left W- Funnel	\$3,032.00	\$2,062.00	32%	\$212.00	\$201.00	5%
Y13F	Folder Inserters Production	Dual Slit Assembly With Bucket	\$4,265.00	\$2,900.00	32%	\$297.00	\$282.00	5%
Y13G	Folder Inserters Production	Dual Slit Assembly With Funnel	\$4,065.00	\$2,764.00	32%	\$284.00	\$270.00	5%
Y15F	Folder Inserters Production	Bouncing Buckle Chute < 5 Pgs	\$3,871.00	\$2,632.00	32%	\$270.00	\$257.00	5%
Y15G	Folder Inserters Production	Bouncing Buckle Chute > 5 Pgs	\$3,871.00	\$2,632.00	32%	\$270.00	\$257.00	5%
Y15J	Folder Inserters Production	Bouncing Buckle Chute	\$3,871.00	\$2,632.00	32%	\$270.00	\$257.00	5%
Y15K	Folder Inserters Production	Mini Buckle Chute	\$1,290.00	\$877.00	32%	\$90.00	\$86.00	5%
Y15L	Folder Inserters Production	Lower 14" Buckle Chute	\$1,935.00	\$1,316.00	32%	\$135.00	\$128.00	5%
Y15U	Folder Inserters Production	Upper 14" Buckle Chute	\$1,935.00	\$1,316.00	32%	\$135.00	\$128.00	5%
Y180	Folder Inserters Production	Elevator Module	\$12,839.00	\$8,731.00	32%	\$896.00	\$851.00	5%
Y194	Folder Inserters Production	Funnel Assembly	\$1,142.00	\$777.00	32%	\$80.00	\$76.00	5%
Y199	Folder Inserters Production	Trim Collector	\$26,316.13	\$17,895.00	32%	\$1,835.55	\$1,744.00	5%
Y19A	Folder Inserters Production	Dual Trim Collector	\$28,574.19	\$19,430.00	32%	\$1,993.05	\$1,893.00	5%
Y19B	Folder Inserters Production	Bin for Trim And Vac Plus Y19C	\$645.00	\$439.00	32%	\$0.00	\$0.00	5%
Y19C	Folder Inserters Production	Trim And Vac Plus	\$50,258.06	\$34,175.00	32%	\$4,124.00	\$3,918.00	5%
Y1C2	Folder Inserters Production	Surefeed 9' Feedmax	\$14,097.00	\$9,586.00	32%	\$1,093.00	\$1,038.00	5%
Y201	Folder Inserters Production	API TM1 Single Input Westport	\$46,645.00	\$31,719.00	32%	\$3,615.00	\$3,434.00	5%
Y202	Folder Inserters Production	Dual Input Merging TM Westport	\$51,832.00	\$35,246.00	32%	\$4,017.00	\$3,816.00	5%
Y203	Folder Inserters Production	Standard FIM	\$12,193.55	\$8,292.00	32%	\$850.50	\$808.00	5%
Y204	Folder Inserters Production	Wide Body FIM	\$15,342.00	\$10,433.00	32%	\$1,070.00	\$1,017.00	5%
Y206	Folder Inserters Production	API TM1 Single Input Eastport	\$46,645.00	\$31,719.00	32%	\$3,615.00	\$3,434.00	5%
Y207	Folder Inserters Production	Dual Input Merging TM Eastport	\$51,832.00	\$35,246.00	32%	\$4,017.00	\$3,816.00	5%
Y208	Folder Inserters Production	Dual Accumulator Folder	\$69,626.00	\$47,346.00	32%	\$4,871.00	\$4,627.00	5%
Y209	Folder Inserters Production	Flexible Dual Accumulator	\$80,645.16	\$54,839.00	32%	\$5,625.00	\$5,344.00	5%
Y20A	Folder Inserters Production	Reverse Accumulate	\$3,110.00	\$2,115.00	32%	\$217.00	\$206.00	5%
Y20B	Folder Inserters Production	Reverse Accumulate	\$3,110.00	\$2,115.00	32%	\$217.00	\$206.00	5%
Y20C	Folder Inserters Production	Addl Monitor- API Dual Accum- Folder Mount	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y20D	Folder Inserters Production	Addl Monitor- API Sheet Fdr- Stitcher Mount	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y20E	Folder Inserters Production	FDA FIM North Port	\$12,193.55	\$8,292.00	32%	\$850.50	\$808.00	5%
Y20F	Folder Inserters Production	FDA Transport - TM1	\$15,341.94	\$10,433.00	32%	\$1,070.10	\$1,017.00	5%
Y20G	Folder Inserters Production	FDA Standard Accumulate	\$3,870.97	\$2,632.00	32%	\$270.00	\$257.00	5%
Y20H	Folder Inserters Production	FDA Reverse Accumulate	\$3,870.97	\$2,632.00	32%	\$270.00	\$257.00	5%
Y20J	Folder Inserters Production	Automatic foldplates	\$19,354.84	\$13,161.00	32%	\$1,350.00	\$1,283.00	5%
Y20JA	Folder Inserters Production	Y234 3 autochutes + 1 deflector	\$12,903.00	\$8,774.00	32%	\$900.00	\$855.00	5%
Y20JB	Folder Inserters Production	Auto foldplate 1234 Y208	\$19,354.84	\$13,161.00	32%	\$1,350.00	\$1,283.00	5%
Y20JC	Folder Inserters Production	Auto foldplate 1234 Y209	\$19,354.84	\$13,161.00	32%	\$1,350.00	\$1,283.00	5%
Y20JD	Folder Inserters Production	Auto foldplate 1234 Y471	\$19,354.84	\$13,161.00	32%	\$1,350.00	\$1,283.00	5%
Y21D	Folder Inserters Production	18K Dual Web Cutter	\$98,709.68	\$67,123.00	32%	\$6,885.00	\$6,541.00	5%
Y21E	Folder Inserters Production	New Dual Web Cutter (replaces Y21D)	\$73,742.00	\$50,145.00	32%	\$6,885.00	\$6,541.00	5%
Y235	Folder Inserters Production	Fixed Beam scanner	\$5,032.00	\$3,422.00	32%	\$351.00	\$333.00	5%
Y236	Folder Inserters Production	Moving Beam scanner	\$5,419.00	\$3,685.00	32%	\$380.00	\$361.00	5%
Y237	Folder Inserters Production	Camera scanner	\$12,903.23	\$8,774.00	32%	\$1,080.00	\$1,026.00	5%
Y238	Folder Inserters Production	Extended hopper for Y234	\$9,032.00	\$6,142.00	32%	\$630.00	\$599.00	5%
Y239	Folder Inserters Production	Add'l monitor Y234 mount	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y23A	Folder Inserters Production	LowCap Divert w/chutes Y234	\$8,123.00	\$5,524.00	32%	\$567.00	\$539.00	5%
Y23B	Folder Inserters Production	Reverse accumulator option Y234	\$3,871.00	\$2,632.00	32%	\$255.00	\$242.00	5%
Y23C	Folder Inserters Production	Set of std. chutes Y234	\$3,871.00	\$2,632.00	32%	\$255.00	\$242.00	5%
Y25A	Folder Inserters Production	Barcode Scan- Y250, Top	\$3,639.00	\$2,475.00	32%	\$255.00	\$242.00	5%
Y25B	Folder Inserters Production	Barcode Scan- Y250, Btm	\$3,639.00	\$2,475.00	32%	\$255.00	\$242.00	5%
Y25D	Folder Inserters Production	Trapping Hi-Cap	\$7,226.00	\$4,914.00	32%	\$504.00	\$479.00	5%
Y26A	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Top-First Third Of Btm Scan	\$2,903.00	\$1,974.00	32%	\$200.00	\$190.00	5%
Y26B	Folder Inserters Production	OMR Scan- Y250, 1st Chnl, Last Two-Third Of Btm Only	\$2,903.00	\$1,974.00	32%	\$200.00	\$190.00	5%
Y26C	Folder Inserters Production	OMR Scan- Y250, 2nd Chnl, Top-Btm Scan	\$1,477.00	\$1,004.00	32%	\$100.00	\$95.00	5%
Y26D	Folder Inserters Production	OMR Scan- Y250, 3rd Chnl, Top-Btm Scan	\$1,477.00	\$1,004.00	32%	\$100.00	\$95.00	5%
Y26E	Folder Inserters Production	OMR Scan- Y250, 4th Chnl, Top-Btm Scan	\$1,477.00	\$1,004.00	32%	\$100.00	\$95.00	5%
Y270	Folder Inserters Production	Barcode Scan- Dual Web Cutter (2 Scanners)	\$7,277.00	\$4,948.00	32%	\$510.00	\$485.00	5%
Y271	Folder Inserters Production	OMR Scan- Dual Web Cutter (2 Scanners)	\$5,806.00	\$3,948.00	32%	\$400.00	\$380.00	5%
Y275	Folder Inserters Production	OMR Scan- Dual Web C', Add'l Chnl (2 Scanners)	\$2,955.00	\$2,009.00	32%	\$200.00	\$190.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y30B	Folder Inserters Production	Add'l Monitor- 17" On Stand (Non- Touch)	\$3,600.00	\$2,448.00	32%	\$251.00	\$238.00	5%
Y30Y	Folder Inserters Production	VPS Stand	\$1,613.00	\$1,097.00	32%	\$125.00	\$119.00	5%
Y30Z	Folder Inserters Production	Pattern Reader	\$6,581.00	\$4,475.00	32%	\$510.00	\$485.00	5%
Y315B	Folder Inserters Production	Vertical Stacker	\$11,742.00	\$7,985.00	32%	\$819.00	\$778.00	5%
Y316	Folder Inserters Production	Heavies Vertical Stacker	\$19,484.00	\$13,249.00	32%	\$1,359.00	\$1,291.00	5%
Y318	Folder Inserters Production	Output Rotate Module	\$54,839.00	\$37,291.00	32%	\$4,420.00	\$4,199.00	5%
Y319	Folder Inserters Production	Servo V-Bin	\$11,742.00	\$7,985.00	32%	\$819.00	\$778.00	5%
Y320	Folder Inserters Production	Vacuum Transport Standard	\$21,355.00	\$14,521.00	32%	\$1,490.00	\$1,416.00	5%
Y322	Folder Inserters Production	MCS 2" Array Print Sys - DC	\$48,335.00	\$32,868.00	32%	\$3,746.00	\$3,559.00	5%
Y323	Folder Inserters Production	MCS 4600 4 Print (Two 2 Print Heads	\$56,077.42	\$38,133.00	32%	\$3,911.40	\$3,716.00	5%
Y326	Folder Inserters Production	MCS 8 Inch Print System	\$70,425.81	\$47,890.00	32%	\$4,912.20	\$4,667.00	5%
Y327	Folder Inserters Production	MCS GIS4250 Print System	\$104,335.48	\$70,948.00	32%	\$7,277.40	\$6,914.00	5%
Y328	Folder Inserters Production	Universal Vacuum Base	\$21,355.00	\$14,521.00	32%	\$1,490.00	\$1,416.00	5%
Y32A	Folder Inserters Production	IMS...Ink Management System	\$5,393.55	\$3,668.00	32%	\$376.20	\$357.00	5%
Y32E	Folder Inserters Production	Output LineScan MPS	\$52,258.00	\$35,535.00	32%	\$6,318.00	\$6,002.00	5%
Y32F	Folder Inserters Production	Output LineScan FPS	\$52,258.00	\$35,535.00	32%	\$6,318.00	\$6,002.00	5%
Y32G	Folder Inserters Production	2" Array Compact EFS for MPS	\$81,974.19	\$55,742.00	32%	\$6,607.00	\$6,277.00	5%
Y32H	Folder Inserters Production	4" Array Compact EFS for MPS	\$89,716.13	\$61,007.00	32%	\$7,231.00	\$6,869.00	5%
Y32K	Folder Inserters Production	4250 Compact EFS for MPS	\$125,070.97	\$85,048.00	32%	\$10,080.00	\$9,576.00	5%
Y32L	Folder Inserters Production	2" Array VTT EFS for FPS SD	\$81,974.19	\$55,742.00	32%	\$6,353.00	\$6,035.00	5%
Y32M	Folder Inserters Production	4" Array VTT EFS for FPS SD	\$89,716.13	\$61,007.00	32%	\$6,953.00	\$6,605.00	5%
Y32N	Folder Inserters Production	4250 VTT EFS for FPS SD	\$125,070.97	\$85,048.00	32%	\$9,693.00	\$9,208.00	5%
Y35A	Folder Inserters Production	MPS Print+ Package	\$238,710.00	\$162,323.00	32%	\$14,000.00	\$13,300.00	5%
Y35B	Folder Inserters Production	MSE Print+ Package	\$225,806.00	\$153,548.00	32%	\$12,000.00	\$11,400.00	5%
Y35C	Folder Inserters Production	Print+ Workstation Pkg	\$14,710.00	\$10,003.00	32%	\$660.00	\$627.00	5%
Y35D	Folder Inserters Production	Print+ Server Package	\$40,000.00	\$27,200.00	32%	\$3,600.00	\$3,420.00	5%
Y380	Folder Inserters Production	Power Stacker	\$12,154.00	\$8,265.00	32%	\$848.00	\$806.00	5%
Y388	Folder Inserters Production	Weigh-On-The-FlyScale	\$36,297.00	\$24,682.00	32%	\$2,532.00	\$2,405.00	5%
Y3DD	Folder Inserters Production	Infrared Dryer-9000 Watt	\$6,710.00	\$4,563.00	32%	\$520.00	\$494.00	5%
Y3DB	Folder Inserters Production	Tabber with a 4 inch kit	\$31,613.00	\$21,497.00	32%	\$2,284.00	\$2,170.00	5%
Y3DC	Folder Inserters Production	Tabber with a 2 inch kit	\$29,032.00	\$19,742.00	32%	\$2,250.00	\$2,138.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3F1	Folder Inserters Production	Divert (Attchd prior to IJ)	\$7,484.00	\$5,089.00	32%	\$533.00	\$506.00	5%
Y3F3	Folder Inserters Production	9' CONVEYOR	\$5,161.00	\$3,509.00	32%	\$416.00	\$395.00	5%
Y3F4	Folder Inserters Production	6' CONVEYOR	\$4,516.00	\$3,071.00	32%	\$364.00	\$346.00	5%
Y3FB	Folder Inserters Production	Select SW Add'l - Current User	\$19,355.00	\$13,161.00	32%	\$1,560.00	\$1,482.00	5%
Y3FC	Folder Inserters Production	Selects SW/HW-New User	\$27,742.00	\$18,865.00	32%	\$2,236.00	\$2,124.00	5%
Y3FD	Folder Inserters Production	Selects SW/HW-Database Cntrl	\$27,742.00	\$18,865.00	32%	\$2,236.00	\$2,124.00	5%
Y3FF	Folder Inserters Production	Output Scanning SW/HW	\$31,613.00	\$21,497.00	32%	\$2,548.00	\$2,421.00	5%
Y3FG	Folder Inserters Production	GIS 4250 - Stand alone Inkjet	\$83,871.00	\$57,032.00	32%	\$6,760.00	\$6,422.00	5%
Y3FM	Folder Inserters Production	36" Flexible Inkjet Transport	\$15,161.00	\$10,309.00	32%	\$1,100.00	\$1,045.00	5%
Y3FN	Folder Inserters Production	56" Flexible Inkjet Transport	\$17,548.00	\$11,933.00	32%	\$1,246.00	\$1,184.00	5%
Y3FR	Folder Inserters Production	72" Flexible Inkjet Transport	\$18,710.00	\$12,723.00	32%	\$1,425.00	\$1,354.00	5%
Y3FT	Folder Inserters Production	30" Dryer bases - Hi Temp	\$5,806.00	\$3,948.00	32%	\$264.00	\$251.00	5%
Y3FY	Folder Inserters Production	Divert Att'd (after inkjet)	\$8,452.00	\$5,747.00	32%	\$533.00	\$506.00	5%
Y3FZ	Folder Inserters Production	MCS Exp Mod max 3 addl cameras	\$3,226.00	\$2,194.00	32%	\$260.00	\$247.00	5%
Y3S0	Folder Inserters Production	iSite Area Scan Camera 1024x768	\$25,923.00	\$17,628.00	32%	\$2,155.00	\$2,047.00	5%
Y3S1	Folder Inserters Production	iSite High Res Area Scan Cam 1400x1200	\$29,619.00	\$20,141.00	32%	\$2,300.00	\$2,185.00	5%
Y3S2	Folder Inserters Production	iSite Line Scan Camera 2k 6x9	\$32,555.00	\$22,137.00	32%	\$2,525.00	\$2,399.00	5%
Y3S3	Folder Inserters Production	iSite High Res Line Scan Camera	\$35,077.00	\$23,852.00	32%	\$2,720.00	\$2,584.00	5%
Y3SA	Folder Inserters Production	Add'l Area Scan Camera 1024x768	\$7,408.00	\$5,037.00	32%	\$575.00	\$546.00	5%
Y3SB	Folder Inserters Production	Add'l High Res Area Scan Cam 1400x1200	\$8,471.00	\$5,760.00	32%	\$660.00	\$627.00	5%
Y3SC	Folder Inserters Production	iSite Floating Transport	\$12,697.00	\$8,634.00	32%	\$985.00	\$936.00	5%
Y3SD	Folder Inserters Production	iSite Bolt-on Mount	\$387.00	\$263.00	32%	\$0.00	\$0.00	5%
Y3SE	Folder Inserters Production	iSite Rolling Adjustable Stand	\$3,077.00	\$2,092.00	32%	\$240.00	\$228.00	5%
Y3SF	Folder Inserters Production	Image Archive	\$2,373.00	\$1,614.00	32%	\$185.00	\$176.00	5%
Y3SG	Folder Inserters Production	iData Repair/System	\$11,548.00	\$7,853.00	32%	\$1,815.00	\$1,724.00	5%
Y3SH	Folder Inserters Production	iDataRepair Lite	\$10,968.00	\$7,458.00	32%	\$1,070.00	\$1,017.00	5%
Y3SJ	Folder Inserters Production	iDataView	\$20,323.00	\$13,820.00	32%	\$1,575.00	\$1,496.00	5%
Y3SL	Folder Inserters Production	22" Touch Screen	\$623.00	\$424.00	32%	\$50.00	\$48.00	5%
Y3SM	Folder Inserters Production	iSite Hand Scanner	\$1,077.00	\$732.00	32%	\$85.00	\$81.00	5%
Y3SN	Folder Inserters Production	iSite Tracking Module	\$10,928.00	\$7,431.00	32%	\$850.00	\$808.00	5%
Y3SP	Folder Inserters Production	iData Printer Interfacing	\$2,581.00	\$1,755.00	32%	\$200.00	\$190.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3ST	Folder Inserters Production	Add' Line Scan Camera 2K 6X9	\$11,111.00	\$7,555.00	32%	\$865.00	\$822.00	5%
Y3SU	Folder Inserters Production	Add'l High Res Line Scan Cam 4K 10x13	\$13,246.00	\$9,007.00	32%	\$1,030.00	\$979.00	5%
Y3SV	Folder Inserters Production	iSite Area Scan Camera 640x480	\$26,550.00	\$18,054.00	32%	\$2,060.00	\$1,957.00	5%
Y3SW	Folder Inserters Production	Add'l iSite Area Scan Camera 640x480	\$6,734.00	\$4,579.00	32%	\$525.00	\$499.00	5%
Y3SX	Folder Inserters Production	iData Repair Opt 2/system	\$58,065.00	\$39,484.00	32%	\$4,825.00	\$4,584.00	5%
Y3SY	Folder Inserters Production	iData Repair Opt 2/seat	\$10,968.00	\$7,458.00	32%	\$915.00	\$869.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,438.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,438.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z0	Folder Inserters Production	21K Sheet Feeder	\$49,174.19	\$33,438.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	\$75,097.00	\$51,066.00	32%	\$8,179.00	\$7,770.00	5%
Y3Z1	Folder Inserters Production	36K Sheet Feeder	\$75,097.00	\$51,066.00	32%	\$8,179.00	\$7,770.00	5%
Y431	Folder Inserters Production	50K Sheet Feeder	\$126,581.00	\$86,075.00	32%	\$8,829.00	\$8,388.00	5%
Y43A	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Btm	\$3,639.00	\$2,475.00	32%	\$255.00	\$242.00	5%
Y43B	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Left	\$3,639.00	\$2,475.00	32%	\$255.00	\$242.00	5%
Y43C	Folder Inserters Production	Barcode Scan- Y431, Fixed Scanning, Top Right	\$3,639.00	\$2,475.00	32%	\$255.00	\$242.00	5%
Y43D	Folder Inserters Production	Barcode Scan- Y431, MBS, Top Mount	\$6,387.00	\$4,343.00	32%	\$380.00	\$361.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	\$60,968.00	\$41,458.00	32%	\$5,906.00	\$5,611.00	5%
Y43L	Folder Inserters Production	Cutsheet Input Line scan - Top mount	\$60,968.00	\$41,458.00	32%	\$5,906.00	\$5,611.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	\$37,419.00	\$25,445.00	32%	\$2,926.00	\$2,780.00	5%
Y43M	Folder Inserters Production	Cutsheet Input Line scan - Bottom mount	\$37,419.00	\$25,445.00	32%	\$2,926.00	\$2,780.00	5%
Y470	Folder Inserters Production	HPI Accumulator	\$82,581.00	\$56,155.00	32%	\$5,760.00	\$5,472.00	5%
Y471	Folder Inserters Production	HPI PB Legacy Folder 6 Roller	\$13,290.00	\$9,037.00	32%	\$942.00	\$895.00	5%
Y472	Folder Inserters Production	HPI Reverse Accumulator	\$82,581.00	\$56,155.00	32%	\$5,760.00	\$5,472.00	5%
Y473	Folder Inserters Production	HPI Heavy Duty Folder 6 Roller	\$38,065.00	\$25,884.00	32%	\$2,655.00	\$2,522.00	5%
Y474	Folder Inserters Production	36K Cutter- Pinfeed	\$148,387.10	\$100,903.00	32%	\$10,350.00	\$9,833.00	5%
Y475	Folder Inserters Production	25K Cutter- Pinfeed	\$106,451.61	\$72,387.00	32%	\$7,425.00	\$7,054.00	5%
Y476	Folder Inserters Production	HPI Heavy Duty Folder-Accumulator Interf	\$4,774.00	\$3,246.00	32%	\$333.00	\$316.00	5%
Y479	Folder Inserters Production	HPI Heavy Duty Folder Bypass Kit For Flats	\$2,000.00	\$1,360.00	32%	\$140.00	\$133.00	5%
Y47A	Folder Inserters Production	Blade Block L>R, E-port, 1/8" Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y47B	Folder Inserters Production	Blade Block L>R, E-port, 1/6" Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y47C	Folder Inserters Production	Blade Block L>R, E-port, 7.8MM Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y47D	Folder Inserters Production	Blade Block L>R, E-port, Chamfer (No Chip)	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y47E	Folder Inserters Production	HPI Eastport TM1	\$104,516.00	\$71,071.00	32%	\$7,290.00	\$6,926.00	5%
Y47F	Folder Inserters Production	HPI Eastport TM1 Tubes- 7"	\$3,419.00	\$2,325.00	32%	\$0.00	\$0.00	5%
Y47G	Folder Inserters Production	HPI Eastport TM1 Tubes- 8.5"	\$3,419.00	\$2,325.00	32%	\$0.00	\$0.00	5%
Y47H	Folder Inserters Production	OMR Scan- Cutter, 1st Pos. (2 Scanners)	\$5,806.00	\$3,948.00	32%	\$400.00	\$380.00	5%
Y47J	Folder Inserters Production	OMR Scan- Cutter, Add'l Chnl (2 Scanners)	\$2,955.00	\$2,009.00	32%	\$200.00	\$190.00	5%
Y47K	Folder Inserters Production	OMR Scan- Cutter, 2nd Pos. (2 Scanners)	\$2,955.00	\$2,009.00	32%	\$200.00	\$190.00	5%
Y47L	Folder Inserters Production	Barcode Scan- Cutter, Fixed Scanning (2 Scanners)	\$7,277.00	\$4,948.00	32%	\$510.00	\$485.00	5%
Y47M	Folder Inserters Production	Barcode Scan- Cutter, MBS Scanning (2 Scanners)	\$12,774.00	\$8,686.00	32%	\$890.00	\$846.00	5%
Y47N	Folder Inserters Production	Kit-No North Port	\$2,839.00	\$1,931.00	32%	\$0.00	\$0.00	5%
Y47P	Folder Inserters Production	Kit-HPI TM1 Northport Fim	\$12,316.00	\$8,375.00	32%	\$859.00	\$816.00	5%
Y47R	Folder Inserters Production	Quad Cart Adaptor	\$4,103.00	\$2,790.00	32%	\$286.00	\$272.00	5%
Y47S	Folder Inserters Production	Camera- Cutter (2 Cameras)	\$28,387.00	\$19,303.00	32%	\$2,375.00	\$2,256.00	5%
Y47W	Folder Inserters Production	HPI Westport TM1	\$104,516.00	\$71,071.00	32%	\$7,290.00	\$6,926.00	5%
Y47X	Folder Inserters Production	HPI Westport TM1 Tubes- 7"	\$3,419.00	\$2,325.00	32%	\$0.00	\$0.00	5%
Y47Y	Folder Inserters Production	HPI Westport TM1 Tubes- 8.5"	\$3,419.00	\$2,325.00	32%	\$0.00	\$0.00	5%
Y47Z	Folder Inserters Production	Cutter- Gutter Cut Knives Assy	\$12,903.00	\$8,774.00	32%	\$900.00	\$855.00	5%
Y484	Folder Inserters Production	36K Cutter- Pinless	\$148,387.00	\$100,903.00	32%	\$10,350.00	\$9,833.00	5%
Y485	Folder Inserters Production	25K Cutter- Pinless	\$106,452.00	\$72,387.00	32%	\$7,425.00	\$7,054.00	5%
Y48A	Folder Inserters Production	Blade Block L>R, W-port, 1/8" Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y48B	Folder Inserters Production	Blade Block L>R, W-port, 1/6" Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y48C	Folder Inserters Production	Blade Block L>R, W-port, 7.8MM Chip Out	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y48D	Folder Inserters Production	Blade Block L>R, W-port, Chamfer (No Chip)	\$16,129.00	\$10,968.00	32%	\$0.00	\$0.00	5%
Y48E	Folder Inserters Production	HPI Eastport Brokerfold- Flats TM	\$61,516.00	\$41,831.00	32%	\$4,291.00	\$4,076.00	5%
Y48F	Folder Inserters Production	Add'l Monitor- HPI (Y471/ 47P/ 47W/ 48W/ 48E)	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y48G	Folder Inserters Production	Add'l Monitor- HPI (Y47E Or Y470- Y472)	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y48W	Folder Inserters Production	HPI Westport Brokerfold- Flats TM	\$61,516.00	\$41,831.00	32%	\$4,291.00	\$4,076.00	5%
Y490	Folder Inserters Production	On-Edge Stacker (FPS)	\$25,742.00	\$17,505.00	32%	\$1,795.00	\$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	\$25,742.00	\$17,505.00	32%	\$1,795.00	\$1,705.00	5%
Y491	Folder Inserters Production	On-Edge Stacker (MPS/APS)	\$25,742.00	\$17,505.00	32%	\$1,795.00	\$1,705.00	5%
Y49B	Folder Inserters Production	OES Offset Kit	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y49D	Folder Inserters Production	In Line OES	\$36,516.00	\$24,831.00	32%	\$2,800.00	\$2,660.00	5%
Y49D	Folder Inserters Production	In Line OES	\$36,516.00	\$24,831.00	32%	\$2,800.00	\$2,660.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	\$35,655.00	\$24,245.00	32%	\$2,487.00	\$2,363.00	5%
Y49E	Folder Inserters Production	Privacy Guard MPS	\$35,655.00	\$24,245.00	32%	\$2,487.00	\$2,363.00	5%
Y49H	Folder Inserters Production	Light Table - US	\$323.00	\$220.00	32%	\$25.00	\$24.00	5%
Y49K	Folder Inserters Production	TrayTag Printer OES Mount	\$6,452.00	\$4,387.00	32%	\$500.00	\$475.00	5%
Y49L	Folder Inserters Production	TrayTag Printer Vbin Mount	\$6,452.00	\$4,387.00	32%	\$500.00	\$475.00	5%
Y4H0	Folder Inserters Production	Hunkeler Unwinder Base	\$52,258.00	\$35,535.00	32%	\$3,645.00	\$3,463.00	5%
Y4H1	Folder Inserters Production	Hunkeler Unwinder Core (3")	\$3,613.00	\$2,457.00	32%	\$280.00	\$266.00	5%
Y4H2	Folder Inserters Production	Hunkeler Unwinder Core (5")	\$4,012.00	\$2,728.00	32%	\$311.00	\$295.00	5%
Y4H3	Folder Inserters Production	Hunkeler Unwinder Core (150Mm)	\$7,132.00	\$4,850.00	32%	\$553.00	\$525.00	5%
Y503	Folder Inserters Production	MPS/APS 3 Station Chassis	\$106,323.00	\$72,300.00	32%	\$8,240.00	\$7,828.00	5%
Y504	Folder Inserters Production	MPS/APS 4 Station Chassis	\$112,903.00	\$76,774.00	32%	\$8,750.00	\$8,313.00	5%
Y506	Folder Inserters Production	MPS/APS 6 Station Chassis	\$136,258.00	\$92,655.00	32%	\$10,560.00	\$10,032.00	5%
Y507	Folder Inserters Production	MPS/APS 7 Station Chassis	\$141,677.00	\$96,340.00	32%	\$10,980.00	\$10,431.00	5%
Y508	Folder Inserters Production	MPS/APS 8 Station Chassis	\$145,419.00	\$98,885.00	32%	\$11,270.00	\$10,707.00	5%
Y509	Folder Inserters Production	MPS/APS 9 Station Chassis	\$165,290.00	\$112,397.00	32%	\$12,810.00	\$12,170.00	5%
Y510	Folder Inserters Production	MPS/APS 10 Station Chassis	\$168,774.00	\$114,766.00	32%	\$13,080.00	\$12,426.00	5%
Y512	Folder Inserters Production	MPS/APS 12 Station Chassis	\$186,839.00	\$127,051.00	32%	\$14,480.00	\$13,756.00	5%
Y514	Folder Inserters Production	MPS/APS 14 Station Chassis	\$204,774.00	\$139,246.00	32%	\$15,870.00	\$15,077.00	5%
Y516	Folder Inserters Production	MPS/APS 16 Station Chassis	\$212,000.00	\$144,160.00	32%	\$16,430.00	\$15,609.00	5%
Y518	Folder Inserters Production	MPS/APS 18 Station Chassis	\$236,258.00	\$160,655.00	32%	\$18,310.00	\$17,395.00	5%
Y540	Folder Inserters Production	Mail Stream Merge Module	\$196,774.00	\$133,806.00	32%	\$15,250.00	\$14,488.00	5%
Y551	Folder Inserters Production	Barcode Scanner - Encl Fdr	\$5,032.26	\$3,422.00	32%	\$351.00	\$333.00	5%
Y554	Folder Inserters Production	MPS Friction Feeder	\$14,839.00	\$10,091.00	32%	\$1,150.00	\$1,093.00	5%
Y554T	Folder Inserters Production	MPS Friction feeder - (Thick version of the Y554)	\$20,168.00	\$13,714.00	32%	\$1,563.00	\$1,485.00	5%
Y557	Folder Inserters Production	MPS Rotary Feeder	\$20,000.00	\$13,600.00	32%	\$1,550.00	\$1,473.00	5%
Y56B	Folder Inserters Production	MPS 22K Engine-Takeaway-Sealer-2 VS	\$383,419.00	\$260,725.00	32%	\$29,715.00	\$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	\$512,452.00	\$348,467.00	32%	\$29,715.00	\$28,229.00	5%
Y56C	Folder Inserters Production	MPS 26K Engine-Takeaway-Sealer-2 VS	\$512,452.00	\$348,467.00	32%	\$29,715.00	\$28,229.00	5%
Y572	Folder Inserters Production	6 Stage Buffer	\$57,935.00	\$39,396.00	32%	\$4,041.00	\$3,839.00	5%



Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y574	Folder Inserters Production	TnT MPS	\$105,161.00	\$71,509.00	32%	\$7,335.00	\$6,968.00	5%
Y574	Folder Inserters Production	TnT MPS	\$105,161.00	\$71,509.00	32%	\$7,335.00	\$6,968.00	5%
Y580	Folder Inserters Production	Touchscreen Monitor - Factory	\$3,561.00	\$2,421.00	32%	\$248.00	\$236.00	5%
Y581	Folder Inserters Production	Add'l Monitor- W-port TM1 (Non-Touch)	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y582	Folder Inserters Production	Add'l Monitor- E-port TM1 (Non-Touch)	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y583	Folder Inserters Production	Add'l Monitor-Roll-Around (Non-Touchscreen)	\$5,806.00	\$3,948.00	32%	\$405.00	\$385.00	5%
Y584	Folder Inserters Production	Touchscreen Monitor - Field	\$3,871.00	\$2,632.00	32%	\$270.00	\$257.00	5%
Y701	Folder Inserters Production	MPS-APS Output 2 VS Module	\$28,387.00	\$19,303.00	32%	\$1,980.00	\$1,881.00	5%
Y703	Folder Inserters Production	Infinity - VS Module	\$17,419.00	\$11,845.00	32%	\$1,215.00	\$1,154.00	5%
Y732	Folder Inserters Production	MPS/APS Bottom Edge Marker	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%
Y734	Folder Inserters Production	Edge Marker, Top One Color	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%
Y735	Folder Inserters Production	Edge Marker, Top Second Color	\$11,381.00	\$7,739.00	32%	\$794.00	\$754.00	5%
Y780	Folder Inserters Production	VS Mid-Station Power Stacker	\$8,387.00	\$5,703.00	32%	\$585.00	\$556.00	5%
Y941	Folder Inserters Production	Flats & Letters Stacker	\$4,839.00	\$3,291.00	32%	\$400.00	\$380.00	5%
Y980	Folder Inserters Production	Letters - Horizontal Belt Stacker	\$4,252.00	\$2,891.00	32%	\$216.00	\$205.00	5%
Y9DO	Folder Inserters Production	Companion Base System	\$113,553.55	\$77,216.00	32%	\$11,113.00	\$10,557.00	5%
Y9MB	Folder Inserters Production	HCSF MBSC	\$7,054.00	\$4,797.00	32%	\$515.00	\$489.00	5%
Y9VS	Folder Inserters Production	Letters - Vertical Power Stacker	\$1,929.00	\$1,312.00	32%	\$156.00	\$148.00	5%
ZX01	Folder Inserters Production	Short footprint Turn Over	\$14,839.00	\$10,091.00	32%	\$1,075.00	\$1,021.00	5%
ZX02	Folder Inserters Production	Privacy Guard FPS SD	\$35,655.00	\$24,245.00	32%	\$2,487.00	\$2,363.00	5%
ZX07	Folder Inserters Production	Belt Turnover MSE	\$22,581.00	\$15,355.00	32%	\$1,375.00	\$1,306.00	5%
ZX0E	Folder Inserters Production	Inputless Kit For MSE 3 Or 6	\$6,129.00	\$4,168.00	32%	\$428.00	\$407.00	5%
ZX0F	Folder Inserters Production	Inputless Kit For MSE 9 Or 12	\$6,129.00	\$4,168.00	32%	\$428.00	\$407.00	5%
ZX0J	Folder Inserters Production	MSE In-Line Folder Feeder	\$77,251.61	\$52,531.00	32%	\$6,517.00	\$6,191.00	5%
ZX10	Folder Inserters Production	Forceflex Feeder 14"	\$6,710.00	\$4,563.00	32%	\$520.00	\$494.00	5%
ZX11	Folder Inserters Production	Forceflex Feeder 20"	\$8,581.00	\$5,835.00	32%	\$665.00	\$632.00	5%
ZX1C	Folder Inserters Production	Air Compressor	\$3,626.00	\$2,466.00	32%	\$253.00	\$240.00	5%
ZX23	Folder Inserters Production	No Changeover Module	\$15,484.00	\$10,529.00	32%	\$1,200.00	\$1,140.00	5%
ZX25	Folder Inserters Production	12k speed upgrade	\$12,903.00	\$8,774.00	32%	\$1,000.00	\$950.00	5%
ZX30	Folder Inserters Production	6x9 Chassis Upgrade 9K to 12K	\$32,258.00	\$21,935.00	32%	\$12,272.00	\$11,658.00	5%
ZX31	Folder Inserters Production	10x13 Chassis Upgr 9K to 12K	\$32,258.00	\$21,935.00	32%	\$12,272.00	\$11,658.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZX50	Folder Inserters Production	Modular Friction Feeder	\$9,032.00	\$6,142.00	32%	\$700.00	\$665.00	5%
ZX53	Folder Inserters Production	Greenhouse - Blank Feeder	\$4,516.00	\$3,071.00	32%	\$350.00	\$333.00	5%
ZX55	Folder Inserters Production	Modular Rotary Feeder	\$15,484.00	\$10,529.00	32%	\$1,200.00	\$1,140.00	5%
ZXA5A	Folder Inserters Production	MB Scan Friction Fdr-Top	\$5,032.00	\$3,422.00	32%	\$351.00	\$333.00	5%
ZX5B	Folder Inserters Production	MB Scan Friction Fdr-Btm	\$5,032.00	\$3,422.00	32%	\$351.00	\$333.00	5%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	\$5,032.00	\$3,422.00	32%	\$351.00	\$333.00	5%
ZX5C	Folder Inserters Production	MB Scan Rotary Fdr-Top	\$5,032.00	\$3,422.00	32%	\$351.00	\$333.00	5%
ZXA0	Folder Inserters Production	FMI Cut Sheet Input	\$109,032.00	\$74,142.00	32%	\$8,179.00	\$7,770.00	5%
ZXB1	Folder Inserters Production	MSE Buffer	\$36,310.00	\$24,691.00	32%	\$2,533.00	\$2,406.00	5%
ZXB2	Folder Inserters Production	MSE Buffer with TnT	\$85,806.00	\$58,348.00	32%	\$5,985.00	\$5,686.00	5%
ZXEM	Folder Inserters Production	Edge marker	\$11,381.00	\$7,739.00	32%	\$800.00	\$760.00	5%
ZXEX	Folder Inserters Production	2nd Edge marker	\$11,381.00	\$7,739.00	32%	\$800.00	\$760.00	5%
ZXG1	Folder Inserters Production	MSE12 - 3 Fdr 10X13 Chassis	\$221,935.00	\$150,916.00	32%	\$9,950.00	\$9,453.00	5%
ZXG2	Folder Inserters Production	MSE12 - 6 Fdr 10X13 Chassis	\$216,774.00	\$147,406.00	32%	\$11,200.00	\$10,640.00	5%
ZXG3	Folder Inserters Production	MSE12 - 9 Fdr 10X13 Chassis	\$230,968.00	\$157,058.00	32%	\$10,650.00	\$10,118.00	5%
ZXG4	Folder Inserters Production	MSE12 - 12 Fdr 10X13 Chassis	\$270,968.00	\$184,258.00	32%	\$13,750.00	\$13,063.00	5%
ZXG5	Folder Inserters Production	MSE14 - 3 Fdr 10X13 Chassis	\$247,742.00	\$168,465.00	32%	\$9,950.00	\$9,453.00	5%
ZXG6	Folder Inserters Production	MSE14 - 6 Fdr 10X13 Chassis	\$242,581.00	\$164,955.00	32%	\$11,200.00	\$10,640.00	5%
ZXG7	Folder Inserters Production	MSE14 - 9 Fdr 10X13 Chassis	\$256,774.00	\$174,606.00	32%	\$10,650.00	\$10,118.00	5%
ZXG8	Folder Inserters Production	MSE14 - 12 Fdr 10X13 Chassis	\$296,774.00	\$201,806.00	32%	\$13,750.00	\$13,063.00	5%
ZXH3	Folder Inserters Production	MSE 9 - 3 Fdr 6X9 Chassis	\$203,225.81	\$138,194.00	32%	\$15,750.00	\$14,963.00	5%
ZXH4	Folder Inserters Production	MSE 9 - 6 Fdr 6X9 Chassis	\$204,516.13	\$139,071.00	32%	\$15,850.00	\$15,058.00	5%
ZXH5	Folder Inserters Production	MSE 9 - 3 Fdr 10X13 Chassis	\$232,903.23	\$158,374.00	32%	\$18,050.00	\$17,148.00	5%
ZXH6	Folder Inserters Production	MSE 9 - 6 Fdr 10X13 Chassis	\$234,193.55	\$159,252.00	32%	\$18,150.00	\$17,243.00	5%
ZXH7	Folder Inserters Production	MSE 9 - 9 Fdr 6X9 Chassis	\$218,709.68	\$148,723.00	32%	\$16,950.00	\$16,103.00	5%
ZXH8	Folder Inserters Production	MSE 9 - 9 Fdr 10X13 Chassis	\$248,387.10	\$168,903.00	32%	\$19,250.00	\$18,288.00	5%
ZXM1	Folder Inserters Production	MSE12 - 3 Fdr 6X9 Chassis	\$192,258.00	\$130,735.00	32%	\$9,950.00	\$9,453.00	5%
ZXM2	Folder Inserters Production	MSE12 - 6 Fdr 6X9 Chassis	\$187,097.00	\$127,226.00	32%	\$11,200.00	\$10,640.00	5%
ZXM3	Folder Inserters Production	MSE12 - 9 Fdr 6X9 Chassis	\$201,290.00	\$136,877.00	32%	\$10,650.00	\$10,118.00	5%
ZXM4	Folder Inserters Production	MSE12 - 12 Fdr 6X9 Chassis	\$241,290.00	\$164,077.00	32%	\$13,750.00	\$13,063.00	5%
ZXM5	Folder Inserters Production	MSE14 - 3 Fdr 6X9 Chassis	\$218,065.00	\$148,284.00	32%	\$9,950.00	\$9,453.00	5%

Folder/Inserters, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	32%
Percentage (%) Discount off Accessories	32%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
ZXM6	Folder Inserters Production	MSE14 - 6 Fdr 6X9 Chassis	\$212,903.00	\$144,774.00	32%	\$11,200.00	\$10,640.00	5%
ZXM7	Folder Inserters Production	MSE14 - 9 Fdr 6X9 Chassis	\$227,097.00	\$154,426.00	32%	\$10,650.00	\$10,118.00	5%
ZXM8	Folder Inserters Production	MSE14 - 12 Fdr 6X9 Chassis	\$267,097.00	\$181,626.00	32%	\$13,750.00	\$13,063.00	5%
ZXMA	Folder Inserters Production	Mid Tier MSE 2 Encl.	\$176,645.00	\$120,119.00	32%	\$9,550.00	\$9,073.00	5%
ZXMB	Folder Inserters Production	Mid Tier MSE 3 Encl.	\$184,387.00	\$125,383.00	32%	\$9,850.00	\$9,358.00	5%
ZXMC	Folder Inserters Production	Mid Tier MSE 4 Encl.	\$192,129.00	\$130,648.00	32%	\$10,550.00	\$10,023.00	5%
ZXMD	Folder Inserters Production	Mid Tier MSE 5 Encl.	\$203,742.00	\$138,545.00	32%	\$10,850.00	\$10,308.00	5%
ZXME	Folder Inserters Production	Mid Tier MSE 6 Encl.	\$211,484.00	\$143,809.00	32%	\$11,200.00	\$10,640.00	5%
ZXMF	Folder Inserters Production	MSE Short Footprint Turnover V-Bin	\$14,838.71	\$10,090.00	32%	\$1,075.00	\$1,021.00	5%
ZXMG	Folder Inserters Production	MSE Turnover + V-Bin	\$22,580.65	\$15,355.00	32%	\$1,375.00	\$1,306.00	5%
ZXSA	Folder Inserters Production	Standalone Short Footprint Turnover	\$16,000.00	\$10,880.00	32%	\$1,075.00	\$1,021.00	5%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
IA0H	Software License Subscription	SMA for Print+ software	\$0.00	\$0.00	16%	\$2,500.00	\$1,875.00	25%
R771	Software License Subscription	Accounting Integr Kit -1 Meter	\$632.26	\$531.10	16%	\$0.00	\$0.00	25%
R772	Software License Subscription	Accounting Integr Kit -2 Meter	\$709.68	\$596.13	16%	\$0.00	\$0.00	25%
R773	Software License Subscription	Accounting Integr Kit -3 Meter	\$774.19	\$650.32	16%	\$0.00	\$0.00	25%
R774	Software License Subscription	Funds Refill Kit - 1 DM1000, Shared Netw	\$632.26	\$531.10	16%	\$0.00	\$0.00	25%
RD04	Software License Subscription	DC MCS Printer Integration SW	\$27,355.00	\$22,978.00	16%	\$3,180.00	\$2,385.00	25%
RD12	Software License Subscription	Smartsan Barcode Scan SW	\$15,484.00	\$13,007.00	16%	\$1,800.00	\$1,350.00	25%
RD17	Software License Subscription	Doc. Lifecycle Tracking - Base	\$28,387.00	\$23,845.00	16%	\$4,400.00	\$3,300.00	25%
RD4Z	Software License Subscription	PI Direct Access 1 to 4 Inserters	\$19,355.00	\$16,258.00	16%	\$3,000.00	\$2,250.00	25%
RD5Z	Software License Subscription	PI Direct Access 5+ Inserters	\$32,258.00	\$27,097.00	16%	\$5,000.00	\$3,750.00	25%
RD62	Software License Subscription	DC Workstation Base SW	\$6,839.00	\$5,745.00	16%	\$795.00	\$596.00	25%
RD63	Software License Subscription	Auto Re-Synchronization SW	\$40,645.00	\$34,142.00	16%	\$4,725.00	\$3,544.00	25%
RD66	Software License Subscription	Fdr To Fdr Match-TM Merging SW	\$11,742.00	\$9,863.00	16%	\$1,365.00	\$1,024.00	25%
RD67	Software License Subscription	Application Support - Factory	\$2,323.00	\$1,951.00	16%	\$0.00	\$0.00	25%
RD68	Software License Subscription	Prioritized Select SW	\$22,194.00	\$18,643.00	16%	\$2,580.00	\$1,935.00	25%
RD69	Software License Subscription	Outsort On Account Number SW	\$11,032.00	\$9,267.00	16%	\$1,283.00	\$962.00	25%
RD6L	Software License Subscription	Camera Scanning Vert.Stacker -Output (Cognex)	\$25,800.00	\$21,672.00	16%	\$2,000.00	\$1,500.00	25%
RD70	Software License Subscription	Insert Verification Software	\$7,806.00	\$6,557.00	16%	\$908.00	\$681.00	25%
RD71	Software License Subscription	Weight Verification Software	\$21,419.00	\$17,992.00	16%	\$2,490.00	\$1,868.00	25%
RD72	Software License Subscription	Total Weigh W- Meter Select Sw	\$22,194.00	\$18,643.00	16%	\$2,580.00	\$1,935.00	25%
RD73	Software License Subscription	Resettable Meter Control SW	\$7,161.00	\$6,015.00	16%	\$833.00	\$625.00	25%
RD78	Software License Subscription	DC Intell. Inkjet Printing - Text-Graphics	\$28,387.00	\$23,845.00	16%	\$3,300.00	\$2,475.00	25%
RD80	Software License Subscription	Mastertrack High Integrity SW	\$34,194.00	\$28,723.00	16%	\$3,975.00	\$2,981.00	25%
RD8N	Software License Subscription	DC Idle Time Control, Per Inserter	\$6,452.00	\$5,420.00	16%	\$1,000.00	\$750.00	25%
RD8V	Software License Subscription	36K SHEETFEEDER DC KEY	\$0.00	\$0.00	16%	\$1,535.00	\$1,151.00	25%
RD90	Software License Subscription	Remote Service Access unit	\$1,406.00	\$1,181.00	16%	\$164.00	\$123.00	25%
RD95	Software License Subscription	Output Scanning-DC Screen	\$10,839.00	\$9,105.00	16%	\$1,260.00	\$945.00	25%
RD9A	Software License Subscription	Auto Job Setup	\$3,484.00	\$2,927.00	16%	\$405.00	\$304.00	25%
RDB1	Software License Subscription	MSM to Infinity Mtr Conn. Kit-1 meter	\$967.74	\$812.90	16%	\$0.00	\$0.00	25%
RDB2	Software License Subscription	MSM to Infinity Mtr Conn. Kit-2 meters	\$1,161.29	\$975.48	16%	\$0.00	\$0.00	25%
RDB3	Software License Subscription	MSM to Infinity Mtr Conn. Kit-3 meters	\$1,290.32	\$1,083.87	16%	\$0.00	\$0.00	25%
RDBV	Software License Subscription	DFWorks Base Server Pkg	\$24,129.03	\$20,268.39	16%	\$2,805.00	\$2,104.00	25%
RD6V	Software License Subscription	DFWorks Ent Server Pkg	\$82,580.65	\$69,367.74	16%	\$8,775.00	\$6,581.00	25%
RDG1	Software License Subscription	DFWorks Base Server	\$17,419.35	\$14,632.26	16%	\$2,025.00	\$1,519.00	25%
RDG2	Software License Subscription	DFWorks Std Server	\$28,387.10	\$23,845.16	16%	\$3,300.00	\$2,475.00	25%
RDGE	Software License Subscription	DFWords Ent Server	\$54,193.55	\$45,522.58	16%	\$6,300.00	\$4,725.00	25%
RDH3	Software License Subscription	APS Edge 26k DC key	\$0.00	\$0.00	16%	\$10,000.00	\$7,500.00	25%
RDM1	Software License Subscription	MSM - 1 meter(ISC-Competitive)	\$9,548.39	\$8,020.65	16%	\$1,110.00	\$833.00	25%
RDM2	Software License Subscription	MSM for 2 meters inserter	\$10,193.55	\$8,562.58	16%	\$1,185.00	\$889.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
RDM3	Software License Subscription	MSM for 3 meters inserter	\$13,935.48	\$11,705.81	16%	\$1,620.00	\$1,215.00	25%
RDM6	Software License Subscription	MSM for DM series mailing mach. connectivity	\$8,645.16	\$7,261.94	16%	\$1,005.00	\$754.00	25%
RDN1	Software License Subscription	Msm Rollup Integrity Module	\$51,483.87	\$43,246.45	16%	\$6,675.00	\$5,006.00	25%
RDP4	Software License Subscription	Insert Plan-Mailrun Mgmt- Base	\$21,290.00	\$17,884.00	16%	\$4,368.00	\$3,276.00	25%
RDP5	Software License Subscription	Insert Plan-Mailrun Mgmt-Ent.	\$49,677.00	\$41,729.00	16%	\$9,828.00	\$7,371.00	25%
RDP6	Software License Subscription	Insert Plan-Mailrun Mgmt - Std	\$35,484.00	\$29,807.00	16%	\$7,644.00	\$5,733.00	25%
RDPK	Software License Subscription	DFW Shop Floor Control	\$14,711.00	\$12,357.00	16%	\$2,031.00	\$1,523.00	25%
RDV7	Software License Subscription	Doc Lifecycle Tracking - Ent.	\$70,968.00	\$59,613.00	16%	\$9,828.00	\$7,371.00	25%
RDV8	Software License Subscription	Doc. Lifecycle Tracking - Std	\$51,613.00	\$43,355.00	16%	\$7,644.00	\$5,733.00	25%
RDV9	Software License Subscription	DFW Manifesting - Ent.	\$109,677.00	\$92,129.00	16%	\$14,742.00	\$11,057.00	25%
RDVA	Software License Subscription	DFW Manifesting - Std	\$70,968.00	\$59,613.00	16%	\$9,828.00	\$7,371.00	25%
RDVB	Software License Subscription	DFW Postage Accounting-Base	\$28,387.00	\$23,845.00	16%	\$3,931.00	\$2,948.00	25%
RDVC	Software License Subscription	DFW Postage Accounting - Ent.	\$70,968.00	\$59,613.00	16%	\$9,828.00	\$7,371.00	25%
RDVD	Software License Subscription	DFW Postage Accounting - Std	\$49,677.00	\$41,729.00	16%	\$5,897.00	\$4,423.00	25%
RDVE	Software License Subscription	DFW Productivity Reports-Base	\$28,387.00	\$23,845.00	16%	\$3,931.00	\$2,948.00	25%
RDVF	Software License Subscription	DFW Productivity Reports-Ent.	\$70,968.00	\$59,613.00	16%	\$9,828.00	\$7,371.00	25%
RDVG	Software License Subscription	DFW Productivity Reports-Std	\$42,581.00	\$35,768.00	16%	\$5,897.00	\$4,423.00	25%
RDVH	Software License Subscription	DFW Platform Software - Base	\$25,805.00	\$21,676.00	16%	\$3,822.00	\$2,867.00	25%
RDVJ	Software License Subscription	DFW Platform Software - Ent.	\$83,871.00	\$70,452.00	16%	\$9,828.00	\$7,371.00	25%
RDVK	Software License Subscription	DFW Platform Software - Std	\$58,065.00	\$48,775.00	16%	\$8,299.00	\$6,224.00	25%
RDVL	Software License Subscription	DFW Production Workflow - Base	\$64,516.00	\$54,193.00	16%	\$8,736.00	\$6,552.00	25%
RDVM	Software License Subscription	DFW Production Workflow - Ent.	\$129,032.00	\$108,387.00	16%	\$14,742.00	\$11,057.00	25%
RDVN	Software License Subscription	DFW Production Workflow - Std	\$96,774.00	\$81,290.00	16%	\$12,012.00	\$9,009.00	25%
SDDA	Software License Subscription	ANN LIC 8K PLAT DRS	\$5,914.84	\$4,968.00	16%	\$4,584.00	\$3,438.00	25%
SDDD	Software License Subscription	DRS Annual License (Smartmatch)	\$4,187.00	\$3,517.00	16%	\$4,584.00	\$3,438.00	25%
SLA1	Software License Subscription	Lic Fee, WABCR	\$0.00	\$0.00	16%	\$3,000.00	\$2,250.00	25%
SLAA	Software License Subscription	Lic Fee, OCR Platinum 18	\$10,267.10	\$8,624.00	16%	\$7,957.00	\$5,968.00	25%
SLAB	Software License Subscription	Lic Fee, OCR Platinum 12	\$8,123.87	\$6,824.00	16%	\$6,296.00	\$4,722.00	25%
SLAC	Software License Subscription	Lic Fee, OCR Silver 18	\$7,476.13	\$6,280.00	16%	\$5,794.00	\$4,346.00	25%
SLAD	Software License Subscription	Lic Fee, OCR Silver 12	\$5,980.65	\$5,024.00	16%	\$4,635.00	\$3,476.00	25%
SLAE	Software License Subscription	Lic Fee, Smartmatch Platinum 12	\$6,661.94	\$5,596.00	16%	\$5,163.00	\$3,872.00	25%
SLAF	Software License Subscription	Lic Fee, Smartmatch Platinum 18	\$7,376.77	\$6,196.00	16%	\$5,717.00	\$4,288.00	25%
SLAG	Software License Subscription	Lic Fee, Smartmatch Silver 12	\$6,661.94	\$5,596.00	16%	\$5,163.00	\$3,872.00	25%
SLAH	Software License Subscription	Lic Fee, Smartmatch Silver 18	\$7,376.77	\$6,196.00	16%	\$5,717.00	\$4,288.00	25%
SLAJ	Software License Subscription	Lic Fee, Relia-Vote	\$8,516.13	\$7,154.00	16%	\$6,600.00	\$4,950.00	25%
SLAK	Software License Subscription	Lic Fee, Interface UMOVE	\$0.00	\$0.00	16%	\$4,250.00	\$3,188.00	25%
SLS6	Software License Subscription	Smartmatch Platinum 18	\$7,828.39	\$6,576.00	16%	\$5,717.00	\$4,288.00	25%
SLS7	Software License Subscription	Smartmatch Silver 12	\$5,304.52	\$4,456.00	16%	\$5,163.00	\$3,872.00	25%
SLS8	Software License Subscription	Smartmatch Silver 18	\$6,427.10	\$5,399.00	16%	\$5,717.00	\$4,288.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR07	Software License Subscription	Ann. Lic. Fee, WABCR-only	\$10,632.00	\$8,931.00	16%	\$0.00	\$0.00	25%
SR1B	Software License Subscription	SW-24K Plat OCR w/DRS	\$97,277.00	\$81,713.00	16%	\$0.00	\$0.00	25%
SR1F	Software License Subscription	SW-36K SIL OCR I/O No DRS	\$186,066.00	\$156,295.00	16%	\$0.00	\$0.00	25%
SR1J	Software License Subscription	SW-24K SIL OCR I/O No DRS	\$139,548.00	\$117,220.00	16%	\$0.00	\$0.00	25%
SR1S	Software License Subscription	SW-24K SIL OCR Out No DRS	\$102,335.00	\$85,961.00	16%	\$0.00	\$0.00	25%
SR1T	Software License Subscription	SW-24K SIL OCR In No DRS	\$79,743.00	\$66,984.00	16%	\$0.00	\$0.00	25%
SR1U	Software License Subscription	SW-36K Plat OCR w/DRS	\$121,965.00	\$102,451.00	16%	\$0.00	\$0.00	25%
SR25	Software License Subscription	Lic 24K SIL OCR In No DRS	\$15,058.00	\$12,649.00	16%	\$0.00	\$0.00	25%
SR28	Software License Subscription	Lic 24K SIL OCR I/O No DRS	\$19,851.61	\$16,675.00	16%	\$0.00	\$0.00	25%
SR2B	Software License Subscription	Lic 36K SIL OCR I/O No DRS	\$21,690.00	\$18,220.00	16%	\$0.00	\$0.00	25%
SR4U	Software License Subscription	Lic 13K SIL OCR Out No DRS	\$12,324.00	\$10,352.00	16%	\$0.00	\$0.00	25%
SR4V	Software License Subscription	Lic 13K SIL OCR In No DRS	\$12,324.00	\$10,352.00	16%	\$0.00	\$0.00	25%
SR4W	Software License Subscription	Lic 13K SIL OCR I/O No DRS	\$17,110.00	\$14,372.00	16%	\$0.00	\$0.00	25%
SR4X	Software License Subscription	Lic 13K Plat OCR w/DRS	\$17,794.00	\$14,947.00	16%	\$0.00	\$0.00	25%
SR8S	Software License Subscription	SW for Add'l Sorter, Full Service IMB	\$24,516.00	\$20,593.00	16%	\$3,789.00	\$2,842.00	25%
SR8V	Software License Subscription	SW for CSA, Full Service IMB	\$10,271.00	\$8,628.00	16%	\$0.00	\$0.00	25%
SR8Y	Pre-sorting Equipment, Production	Full Service IMB Server (Palet and Tray Tag PC)	\$0.00	\$0.00	16%	\$1,100.00	\$825.00	25%
SR97	Software License Subscription	Lic fee, 13K Read-Write OCR	\$9,581.00	\$8,048.00	16%	\$7,210.00	\$5,408.00	25%
SR9Y	Software License Subscription	Lic Fee, BPM Parcels	\$1,613.00	\$1,355.00	16%	\$0.00	\$0.00	25%
SR9Z	Software License Subscription	SW- EZ Flats BPM Parcel	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%
SRAR	Software License Subscription	SW-36K SIL OCR Out No DRS	\$124,929.00	\$104,940.00	16%	\$0.00	\$0.00	25%
SRAW	Software License Subscription	SW-Read/Write 24K	\$79,742.00	\$66,983.00	16%	\$0.00	\$0.00	25%
SRB4	Software License Subscription	SW-36K SIL OCR In No DRS	\$112,968.00	\$94,893.00	16%	\$0.00	\$0.00	25%
SRBE	Software License Subscription	1M Addresscript Clicks	\$23,258.00	\$19,537.00	16%	\$17,500.00	\$13,125.00	25%
SRBF	Software License Subscription	500K Addresscript Clicks	\$12,959.00	\$10,886.00	16%	\$9,750.00	\$7,313.00	25%
SRBG	Software License Subscription	250K Addresscript Clicks	\$6,645.00	\$5,582.00	16%	\$5,000.00	\$3,750.00	25%
SRBH	Software License Subscription	50K Addresscript Clicks	\$1,529.00	\$1,284.00	16%	\$1,150.00	\$863.00	25%
SRDL	Software License Subscription	Ann. Lic. Fee, FastForward	\$28,468.00	\$23,913.00	16%	\$0.00	\$0.00	25%
SRHD	Software License Subscription	Lic 24K Plat OCR w/DRS	\$19,852.00	\$16,676.00	16%	\$14,935.00	\$11,201.00	25%
SRJP	Software License Subscription	SW-13K Plat OCR w/DRS	\$73,097.00	\$61,401.00	16%	\$0.00	\$0.00	25%
SRJZ	Software License Subscription	SW 13K SIL OCR Out No DRS	\$19,775.00	\$16,611.00	16%	\$4,635.00	\$3,476.00	25%
SRK6	Software License Subscription	SW-13K SIL OCR In No DRS	\$46,516.00	\$39,073.00	16%	\$0.00	\$0.00	25%
SRKH	Software License Subscription	SW-13K SIL OCR I/O No DRS	\$19,777.00	\$16,613.00	16%	\$0.00	\$0.00	25%
SRLY	Software License Subscription	Ann Lic UMove - Spare PC	\$0.00	\$0.00	16%	\$2,424.00	\$1,818.00	25%
SRMW	Software License Subscription	Lic Fee, Move Update	\$5,477.00	\$4,601.00	16%	\$4,245.00	\$3,184.00	25%
SRMZ	Software License Subscription	Lic Fee, Full Service IMB	\$3,987.10	\$3,349.00	16%	\$3,090.00	\$2,318.00	25%
SRNP	Software License Subscription	Lic Fee, 8K RAF Platinum Quad	\$66,452.00	\$55,820.00	16%	\$9,888.00	\$7,416.00	25%
SRNY	Software License Subscription	Lic Fee, Standard Parcels	\$1,613.00	\$1,355.00	16%	\$0.00	\$0.00	25%
SRNZ	Software License Subscription	SW- EZ Flats Std Parcel	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRPG	Software License Subscription	2k Platinum - License SRPZ	\$13,841.64	\$11,627.00	16%	\$2,473.00	\$1,855.00	25%
SRPH	Software License Subscription	10k Platinum - License SRPV	\$38,324.92	\$32,193.00	16%	\$4,084.00	\$3,063.00	25%
SRPJ	Software License Subscription	18k Platinum - License SRPW	\$49,923.75	\$41,936.00	16%	\$5,618.00	\$4,214.00	25%
SRPK	Software License Subscription	24k Platinum - License SRPX	\$57,055.71	\$47,927.00	16%	\$6,655.00	\$4,991.00	25%
SRPL	Software License Subscription	45k Platinum - License SRPY	\$72,258.06	\$60,697.00	16%	\$8,864.00	\$6,648.00	25%
SRPV	Software License Subscription	Annual Lic 10k Platinum	\$5,269.68	\$4,427.00	16%	\$4,084.00	\$3,063.00	25%
SRPW	Software License Subscription	Annual Lic 18k Platinum	\$7,249.03	\$6,089.00	16%	\$5,618.00	\$4,214.00	25%
SRPX	Software License Subscription	Annual Lic 24k Platinum	\$8,587.10	\$7,213.00	16%	\$6,655.00	\$4,991.00	25%
SRPY	Software License Subscription	Annual Lic 45k Platinum	\$11,437.42	\$9,607.00	16%	\$8,864.00	\$6,648.00	25%
SRPZ	Software License Subscription	Annual Lic 2k Platinum	\$3,190.97	\$2,680.00	16%	\$2,473.00	\$1,855.00	25%
SRRG	Software License Subscription	2k SmartMatch Platinum - License SRRZ	\$4,510.17	\$3,789.00	16%	\$1,727.00	\$1,295.00	25%
SRRH	Software License Subscription	10k SmartMatch Platinum - License SRRV	\$5,330.20	\$4,477.00	16%	\$2,969.00	\$2,227.00	25%
SRRJ	Software License Subscription	18k SmartMatch Platinum - License SRRW	\$8,914.96	\$7,489.00	16%	\$4,036.00	\$3,027.00	25%
SRRK	Software License Subscription	24k SmartMatch Platinum - License SRRX	\$11,411.14	\$9,585.00	16%	\$4,545.00	\$3,409.00	25%
SRRL	Software License Subscription	45k SmartMatch Platinum - License SRRY	\$13,860.41	\$11,643.00	16%	\$4,682.00	\$3,512.00	25%
SRRT	Software License Subscription	LIC FEE, MOVE UPDATE	\$5,477.42	\$4,601.00	16%	\$4,245.00	\$3,184.00	25%
SRRV	Software License Subscription	Ann Lic 10k SMatch Plat	\$3,830.97	\$3,218.00	16%	\$2,969.00	\$2,227.00	25%
SRRW	Software License Subscription	Ann Lic 18k SMatch Plat	\$5,207.74	\$4,375.00	16%	\$4,036.00	\$3,027.00	25%
SRRX	Software License Subscription	Ann Lic 24k SMatch Plat	\$5,864.52	\$4,926.00	16%	\$4,545.00	\$3,409.00	25%
SRRY	Software License Subscription	Ann Lic 45k SMatch Plat	\$6,041.29	\$5,075.00	16%	\$4,682.00	\$3,512.00	25%
SRRZ	Software License Subscription	Ann Lic 2k SMatch Plat	\$2,228.39	\$1,872.00	16%	\$1,727.00	\$1,295.00	25%
SRUH	Software License Subscription	Lic, UMove Gov't	\$7,818.00	\$6,567.00	16%	\$6,059.00	\$4,544.00	25%
SRV9	Pre-sorting Equipment, Production	Lic Fee, SortEngine	\$0.00	\$0.00	16%	\$500.00	\$375.00	25%
SRVE	Software License Subscription	AUTOSIG VERIFIER 100K BDL	\$12,903.23	\$10,839.00	16%	\$10,000.00	\$7,500.00	25%
SRVF	Software License Subscription	Lic Fee ASV 50k-75k Range	\$10,967.74	\$9,213.00	16%	\$8,500.00	\$6,375.00	25%
SRVG	Software License Subscription	Lic Fee ASV 25k-50k Range	\$7,161.00	\$6,015.00	16%	\$5,550.00	\$4,163.00	25%
SRVH	Software License Subscription	Lic Fee ASV 10k-25k Range	\$3,709.68	\$3,116.00	16%	\$2,875.00	\$2,156.00	25%
SRVJ	Software License Subscription	Lic Fee ASV 1k-10k Range	\$1,548.39	\$1,301.00	16%	\$1,200.00	\$900.00	25%
SRVP	Software License Subscription	Lic 24K SIL OCR Out No DRS	\$15,058.00	\$12,649.00	16%	\$11,330.00	\$8,498.00	25%
SRVR	Software License Subscription	Lic 36K Plat OCR w/DRS	\$21,689.00	\$18,219.00	16%	\$16,810.00	\$12,608.00	25%
SRVS	Software License Subscription	Lic 36K SIL OCR Out No DRS	\$17,794.00	\$14,947.00	16%	\$13,390.00	\$10,043.00	25%
SRVT	Software License Subscription	Lic Read/Write 24K	\$12,321.00	\$10,350.00	16%	\$9,270.00	\$6,953.00	25%
SRVU	Software License Subscription	Lic 36K SIL OCR In No DRS	\$17,794.00	\$14,947.00	16%	\$13,390.00	\$10,043.00	25%
SRVX	Software License Subscription	ANN LIC USPS FF INT	\$5,477.42	\$4,601.00	16%	\$4,245.00	\$3,184.00	25%
SRVY	Software License Subscription	Lic 2K Plat OCR w/DRS	\$16,493.00	\$13,854.00	16%	\$8,750.00	\$6,563.00	25%
SRVZ	Software License Subscription	Lic Parascript 20K Clicks	\$542.00	\$455.00	16%	\$420.00	\$315.00	25%
SRWH	Software License Subscription	10k Silver - License SRWV	\$18,768.33	\$15,765.00	16%	\$2,727.00	\$2,045.00	25%
SRWJ	Software License Subscription	18k Silver - License SRWW	\$28,152.49	\$23,648.00	16%	\$4,091.00	\$3,068.00	25%
SRWK	Software License Subscription	24k Silver - License SRWX	\$33,782.99	\$28,378.00	16%	\$4,909.00	\$3,682.00	25%

Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRWL	Software License Subscription	45k Silver - License SRWY	\$45,043.99	\$37,837.00	16%	\$6,545.00	\$4,909.00	25%
SRWV	Software License Subscription	Annual Lic 10k Silver	\$3,518.71	\$2,956.00	16%	\$2,727.00	\$2,045.00	25%
SRWW	Software License Subscription	Annual Lic 18k Silver	\$5,278.71	\$4,434.00	16%	\$4,091.00	\$3,068.00	25%
SRWX	Software License Subscription	Annual Lic 24k Silver	\$6,334.19	\$5,321.00	16%	\$4,909.00	\$3,682.00	25%
SRWY	Software License Subscription	Annual Lic 45k Silver	\$8,445.16	\$7,094.00	16%	\$6,545.00	\$4,909.00	25%
SRYC	Software License Subscription	EZFlats 1st Class Parcels SW	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%
SRYD	Software License Subscription	EZFlats Priority Mail SW	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%
SRYH	Software License Subscription	10k SmartMatch Silver - License SRVY	\$4,196.60	\$3,525.00	16%	\$3,427.00	\$2,570.00	25%
SRYJ	Software License Subscription	18k SmartMatch Silver - License SRYW	\$7,319.65	\$6,149.00	16%	\$4,036.00	\$3,027.00	25%
SRYK	Software License Subscription	24k SmartMatch Silver - License SRYX	\$8,937.48	\$7,507.00	16%	\$4,545.00	\$3,409.00	25%
SRYL	Software License Subscription	45k SmartMatch Silver - License SRYY	\$10,763.64	\$9,041.00	16%	\$4,682.00	\$3,512.00	25%
SRYV	Software License Subscription	Ann Lic 10k SMatch Silver	\$4,421.94	\$3,714.00	16%	\$3,427.00	\$2,570.00	25%
SRYW	Software License Subscription	Ann Lic 18k SMatch Silver	\$5,207.74	\$4,375.00	16%	\$4,036.00	\$3,027.00	25%
SRYX	Software License Subscription	Ann Lic 24k SMatch Silver	\$5,864.52	\$4,926.00	16%	\$4,545.00	\$3,409.00	25%
SRYY	Software License Subscription	Ann Lic 45k SMatch Silver	\$6,041.29	\$5,075.00	16%	\$4,682.00	\$3,512.00	25%
SRZA	Software License Subscription	Annual Lic, 2K RAF Platinum	\$10,000.00	\$8,400.00	16%	\$0.00	\$0.00	25%
SRZB	Software License Subscription	SFW-Parascript 20k Clicks	\$7,419.00	\$6,232.00	16%	\$5,750.00	\$4,313.00	25%
SRZE	Software License Subscription	EZ Flats 1st Class Flats SW	\$2,658.00	\$2,233.00	16%	\$1,250.00	\$938.00	25%
SRZF	Software License Subscription	EZ Flats Std Class Flats SW	\$1,613.00	\$1,355.00	16%	\$1,250.00	\$938.00	25%
SRZG	Software License Subscription	EZ Flats Bnd Printed Matter SW	\$1,613.00	\$1,355.00	16%	\$0.00	\$0.00	25%
SRZH	Software License Subscription	Lic Fee, EZ Flats 1st Cl Parcels	\$1,613.00	\$1,355.00	16%	\$0.00	\$0.00	25%
SRZL	Software License Subscription	2K Plat Inbound, OCR SW	\$12,903.00	\$10,839.00	16%	\$0.00	\$0.00	25%
SRZN	Software License Subscription	EZ Flats IB Application	\$6,452.00	\$5,420.00	16%	\$0.00	\$0.00	25%
SRZR	Software License Subscription	2K Plat Combo, OCR SW	\$22,581.00	\$18,968.00	16%	\$0.00	\$0.00	25%
SRZT	Software License Subscription	EZ Flats Combo Application	\$14,839.00	\$12,465.00	16%	\$0.00	\$0.00	25%
SRZV	Software License Subscription	Lic Fee, EZ Flats Priority Mail	\$1,613.00	\$1,355.00	16%	\$0.00	\$0.00	25%
SRZW	Software License Subscription	EZFlats 1st Class Flats SW	\$8,387.00	\$7,045.00	16%	\$1,250.00	\$938.00	25%
SRZX	Software License Subscription	EZFlats Std Cl Flats SW	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%
SRZY	Software License Subscription	EZFlats Bnd Prntd Mtr SW	\$8,387.00	\$7,045.00	16%	\$0.00	\$0.00	25%
Y3T0	Software License Subscription	Lic Fee, iSite Area Scan Camera	\$2,709.68	\$2,276.00	16%	\$2,155.00	\$1,616.00	25%
Y3T1	Software License Subscription	Lic Fee, iSite Line Scan Camera	\$3,096.77	\$2,601.00	16%	\$2,525.00	\$1,894.00	25%
Y3T2	Software License Subscription	Lic Fee, Add'l Area Scan Camera	\$774.19	\$650.00	16%	\$660.00	\$495.00	25%
Y3T3	Software License Subscription	Lic Fee, Tracking Module	\$1,019.35	\$856.00	16%	\$850.00	\$638.00	25%
Y3T4	Software License Subscription	Lic Fee, Image Archive	\$238.71	\$201.00	16%	\$185.00	\$139.00	25%
Y3T5	Software License Subscription	Lic Fee iData Repair / System	\$2,338.06	\$1,964.00	16%	\$1,815.00	\$1,361.00	25%
Y3T6	Software License Subscription	Lic Fee, iDataRepair Lite	\$1,380.65	\$1,160.00	16%	\$1,070.00	\$803.00	25%
Y3T7	Software License Subscription	Lic Fee, iDataView	\$2,032.26	\$1,707.00	16%	\$1,575.00	\$1,181.00	25%
Y3T8	Software License Subscription	Lic Fee, iData Printer Interfacing	\$258.06	\$217.00	16%	\$200.00	\$150.00	25%
Y3T9	Software License Subscription	Lic Fee LineScan Camera 2k	\$1,096.77	\$921.00	16%	\$865.00	\$649.00	25%



Production Software, License Subscription

NO VOLUME OR TERM DISCOUNTS INCLUDED

Software, License and Subscription	Offerors Response
The product offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	16%
Percentage (%) Discount off Accessories	16%
<b>Maintenance</b>	
Maintenance for years 2-5	

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3TA	Software License Subscription	Lic Fee LineScan Camera 4k	\$1,290.32	\$1,084.00	16%	\$1,030.00	\$773.00	25%
Y3TB	Software License Subscription	Lic Fee, iData Repair Opt 2/system	\$6,220.65	\$5,225.00	16%	\$4,825.00	\$3,619.00	25%
Y3TC	Software License Subscription	Lic Fee, iData Repair Opt 2/seat	\$1,175.48	\$987.00	16%	\$915.00	\$686.00	25%

Envelope Addressing System, Production

Envelope Addressing System, Ink Jet, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3C7	Addressing Production	MCS 4" Array System 2" + 2" Heads	\$25,806.00	\$21,935.00	15%	\$2,650.00	\$2,518.00	5%
Y3CD	Addressing Production	Industrial Mount For Screen-Keyboard	\$968.00	\$823.00	15%	\$75.00	\$71.00	5%
Y3C5	Addressing Production	S-800 Near IR Dryer-9000 Watt	\$10,968.00	\$9,323.00	15%	\$850.00	\$808.00	5%
Y3FN	Addressing Production	56" Flexible Inkjet Transport	\$17,548.00	\$14,916.00	15%	\$1,246.00	\$1,184.00	5%
Y3FT	Addressing Production	30" Dryer bases - Hi Temp	\$5,806.00	\$4,935.00	15%	\$264.00	\$251.00	5%

Tabbers, Production

Tabbers, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	15%
Percentage (%) Discount off Accessories	15%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	16%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
Y3DC	Tabbers Production	PB Tabber	\$29,032.00	\$24,677.00	15%	\$639.00	\$607.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SD2C	Pre-sorting Equipment, Production	POSTAL+ 1D-2D ENHCD WABCR	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
SD2D	Pre-Sorting Equipment Production	1D/2D Enhanced WABCR	\$7,742.00	\$5,613.00	27.5%	\$1,500.00	\$1,425.00	5%
SD3D	Pre-Sorting Equipment Production	3D Measurement Option	\$11,497.00	\$8,335.00	27.5%	\$802.00	\$762.00	5%
SDA0	Pre-Sorting Equipment Production	MT3.0 Tray Tag Printer - Dom	\$2,866.00	\$2,078.00	27.5%	\$193.00	\$183.00	5%
SDC0	Pre-Sorting Equipment Production	Automatic Feeder	\$110,244.00	\$79,927.00	27.5%	\$9,124.00	\$8,668.00	5%
SDC2	Pre-Sorting Equipment Production	Manual Feeder Master	\$54,693.00	\$39,652.00	27.5%	\$2,739.00	\$2,602.00	5%
SDC3	Pre-Sorting Equipment Production	Manual Feeder Secondary	\$19,803.00	\$14,357.00	27.5%	\$0.00	\$0.00	5%
SDD0	Pre-Sorting Equipment Production	Camera Section	\$172,774.00	\$125,261.00	27.5%	\$11,448.00	\$10,876.00	5%
SDD2	Pre-Sorting Equipment Production	WOF Scale option	\$52,497.00	\$38,060.00	27.5%	\$4,345.00	\$4,128.00	5%
SDD3	Pre-Sorting Equipment Production	No Scale option	\$3,428.00	\$2,485.00	27.5%	\$0.00	\$0.00	5%
SDD4	Pre-Sorting Equipment Production	Delay Section	\$33,152.00	\$24,035.00	27.5%	\$2,195.00	\$2,085.00	5%
SDD7	Pre-Sorting Equipment Production	DRS, 8K Incoming	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SDDD	Pre-sorting Equipment, Production	SFW-8K PLAT DRS	\$4,187.00	\$3,036.00	27.5%	\$4,584.00	\$4,355.00	5%
SDE0	Pre-Sorting Equipment Production	Output Section	\$22,594.00	\$16,381.00	27.5%	\$0.00	\$0.00	5%
SDE1	Pre-sorting Equipment, Production	DM550 DIGITAL MAIL SYS	\$58,710.00	\$42,565.00	27.5%	\$0.00	\$0.00	5%
SDE2	Pre-Sorting Equipment Production	Labeler Section, incl Printer	\$60,471.00	\$43,841.00	27.5%	\$5,005.00	\$4,755.00	5%
SDE3	Pre-Sorting Equipment Production	Inkjet Print Section, incl. Printer	\$60,471.00	\$43,841.00	27.5%	\$2,104.00	\$1,999.00	5%
SDE4	Pre-sorting Equipment, Production	High Capacity Ink System	\$12,903.00	\$9,355.00	27.5%	\$900.00	\$855.00	5%
SDE7	Pre-Sorting Equipment Production	Verifier Area Scan Section, incl. Camera	\$20,600.00	\$14,935.00	27.5%	\$1,705.00	\$1,620.00	5%
SDE9	Pre-Sorting Equipment Production	Standard Cabinet Blower	\$3,156.00	\$2,288.00	27.5%	\$105.00	\$100.00	5%
SDF0	Pre-Sorting Equipment Production	Ramp, plus Last Stacker Kit	\$68,088.00	\$49,364.00	27.5%	\$3,575.00	\$3,396.00	5%
SDF2	Pre-Sorting Equipment Production	Leading Stacker Section	\$39,206.00	\$28,424.00	27.5%	\$3,245.00	\$3,083.00	5%
SDF4	Pre-Sorting Equipment Production	Trailing Stacker Section	\$39,206.00	\$28,424.00	27.5%	\$3,245.00	\$3,083.00	5%
SDG0	Pre-Sorting Equipment Production	Full Tub Conveyors	\$3,987.00	\$2,891.00	27.5%	\$0.00	\$0.00	5%
SDG1	Pre-Sorting Equipment Production	Gravity Output Conveyor	\$997.00	\$723.00	27.5%	\$0.00	\$0.00	5%
SDG2	Pre-Sorting Equipment Production	Left Turn Powered Output Conveyor	\$11,297.00	\$8,190.00	27.5%	\$0.00	\$0.00	5%
SDG3	Pre-Sorting Equipment Production	Right Turn Powered Output Conveyor	\$11,297.00	\$8,190.00	27.5%	\$0.00	\$0.00	5%
SDG4	Pre-sorting Equipment, Production	GRAVITY OUTPUT CONVEYOR	\$12,903.00	\$9,355.00	27.5%	\$900.00	\$855.00	5%
SDG5	Pre-Sorting Equipment Production	Auto Tub Set of 3 Pockets	\$10,965.00	\$7,950.00	27.5%	\$2,599.00	\$2,469.00	5%
SDG6	Pre-Sorting Equipment Production	Tub Label terminal	\$9,659.00	\$7,003.00	27.5%	\$0.00	\$0.00	5%
SDG7	Pre-sorting Equipment, Production	SACK RACK	\$12,903.00	\$9,355.00	27.5%	\$900.00	\$855.00	5%
SDG8	Pre-Sorting Equipment Production	Distributed Label printers	\$3,655.00	\$2,650.00	27.5%	\$385.00	\$366.00	5%
SDH0	Pre-Sorting Equipment Production	Extreme Environment Package	\$22,461.00	\$16,284.00	27.5%	\$0.00	\$0.00	5%
SDJ1	Pre-sorting Equipment, Production	DM8001 190 W MAIL SYS	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SDJA	Pre-sorting Equipment, Production	Private Post Software	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SDJB	Pre-sorting Equipment, Production	SW US STD OUTGOING	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SDLB	Pre-sorting Equipment, Production	VariSort Labeler, 60Hz	\$60,471.00	\$43,841.00	27.5%	\$5,005.00	\$4,755.00	5%
SDMM	Pre-Sorting Equipment Production	Machine Status Monitor	\$1,361.00	\$987.00	27.5%	\$0.00	\$0.00	5%
SDSE	Pre-sorting Equipment, Production	Internal RDX Drive to use Acronis Backup Software	\$1,419.00	\$1,029.00	27.5%	\$0.00	\$0.00	5%
SL11	Pre-sorting Equipment, Production	OCR, Silver 18	\$24,720.00	\$17,922.00	27.5%	\$5,794.00	\$5,504.00	5%
SLAS	Pre-sorting Equipment, Production	Auto Signature Verification	\$1,329.00	\$964.00	27.5%	see other ASVs	see other ASVs	5%
SLCK	Pre-sorting Equipment, Production	Checkbox detection or no signature SW, RV	\$1,548.00	\$1,122.00	27.5%	\$0.00	\$0.00	5%
SLDK	Pre-sorting Equipment, Production	Doubles Detector, Standard	\$9,806.00	\$7,109.00	27.5%	\$0.00	\$0.00	5%
SLP3	Pre-Sorting Equipment Production	Spare Parts Kit, Domestic	\$15,806.00	\$11,459.00	27.5%	\$0.00	\$0.00	5%
SLP4	Pre-Sorting Equipment Production	Consumable Parts Kit, Black	\$1,935.00	\$1,403.00	27.5%	\$0.00	\$0.00	5%
SLP5	Pre-Sorting Equipment Production	Extended Parts Support Domestic	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SLR6	Pre-sorting Equipment, Production	U-Turn Kit, Reliant 60hz	\$11,935.00	\$8,653.00	27.5%	\$0.00	\$0.00	5%
SLR8	Pre-sorting Equipment, Production	Internal Air Compressor	\$2,645.00	\$1,918.00	27.5%	\$0.00	\$0.00	5%
SLR9	Pre-sorting Equipment, Production	Doubles Detector-L, Extended Transport	\$9,806.00	\$7,109.00	27.5%	\$0.00	\$0.00	5%
SLRA	Pre-sorting Equipment, Production	Imaje Position 3, lmb	\$18,710.00	\$13,565.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SLRB	Pre-sorting Equipment, Production	Imaje Position 3b, Umove/Endorsement	\$18,710.00	\$13,565.00	27.5%	\$0.00	\$0.00	5%
SLS3	Pre-sorting Equipment, Production	Incoming Software	\$968.00	\$702.00	27.5%	\$0.00	\$0.00	5%
SLS4	Pre-sorting Equipment, Production	Outgoing Software	\$1,548.00	\$1,122.00	27.5%	\$0.00	\$0.00	5%
SLS5	Pre-sorting Equipment, Production	OCR, Platinum 18	\$43,837.00	\$31,782.00	27.5%	\$7,957.00	\$7,559.00	5%
SLS9	Pre-sorting Equipment, Production	Reliavote Interface Software	\$1,290.00	\$935.00	27.5%	\$0.00	\$0.00	5%
SLSA	Pre-sorting Equipment, Production	UMOVE Interface Kit	\$6,645.00	\$4,818.00	27.5%	\$0.00	\$0.00	5%
SLSM	Pre-sorting Equipment, Production	Smartmatch Platinum 12	\$6,427.00	\$4,660.00	27.5%	\$5,163.00	\$4,905.00	5%
SLSY	Pre-sorting Equipment, Production	Stacker, 60 Hz DS Reliant	\$23,871.00	\$17,306.00	27.5%	\$0.00	\$0.00	5%
SLV0	Pre-Sorting Equipment Production	Transport (Includes transport, camera, workstation@computer touch screen monitor)	\$127,742.00	\$92,613.00	27.5%	\$5,784.00	\$5,495.00	5%
SLV2	Pre-Sorting Equipment Production	WABCR	\$5,827.00	\$4,225.00	27.5%	\$3,000.00	\$2,850.00	5%
SLVA	Pre-Sorting Equipment Production	Hand Scanner (1D)	\$710.00	\$515.00	27.5%	\$75.00	\$71.00	5%
SLVB	Pre-Sorting Equipment Production	Barcode Verifier (Postnet / IMB Verifier)	\$12,258.00	\$8,887.00	27.5%	\$613.00	\$582.00	5%
SLVC	Pre-Sorting Equipment Production	Separator Card (Currently handled via software)	\$3,516.00	\$2,549.00	27.5%	\$170.00	\$162.00	5%
SLVD	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Blk	\$12,258.00	\$8,887.00	27.5%	\$613.00	\$582.00	5%
SLVE	Pre-sorting Equipment, Production	Back Barcode Verifier (Postnet / IMB Verifier) Fluor	\$12,258.00	\$8,887.00	27.5%	\$613.00	\$582.00	5%
SLVF	Pre-sorting Equipment, Production	PB 4.8" Verifier w/cam, Front	\$40,000.00	\$29,000.00	27.5%	\$2,292.00	\$2,177.00	5%
SLVG	Pre-sorting Equipment, Production	PB 4.8" Verifier without camera, Front	\$36,129.00	\$26,194.00	27.5%	\$1,925.00	\$1,829.00	5%
SLVH	Pre-Sorting Equipment Production	Help Desk, Std In/Out	\$6,452.00	\$4,678.00	27.5%	\$5,000.00	\$4,750.00	5%
SLVJ	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.00	\$12,629.00	27.5%	\$784.00	\$745.00	5%
SLVK	Pre-sorting Equipment, Production	Back Printer Assy (Jet Engine, Fluorescent)	\$16,129.00	\$11,694.00	27.5%	\$800.80	\$761.00	5%
SLVL	Pre-sorting Equipment, Production	Tray Tag Printer (PB Citizen)	\$1,355.00	\$982.00	27.5%	\$63.00	\$60.00	5%
SLVM	Pre-sorting Equipment, Production	Selective Opener	\$26,452.00	\$19,178.00	27.5%	\$1,655.00	\$1,572.00	5%
SLVN	Pre-sorting Equipment, Production	BLOWER ASSEMBLY, 60HZ	\$916.00	\$664.00	27.5%	\$46.00	\$44.00	5%
SLVP	Pre-Sorting Equipment Production	Front/Back Printer Assy (Jet Engine, 3-Pen Printer)	\$17,419.00	\$12,629.00	27.5%	\$784.00	\$745.00	5%
SLVR	Pre-Sorting Equipment Production	Router	\$520.00	\$377.00	27.5%	\$100.00	\$95.00	5%
SLVS	Pre-Sorting Equipment Production	Stacker Section (4 bins per section)	\$11,935.00	\$8,653.00	27.5%	\$995.00	\$945.00	5%
SLVT	Pre-Sorting Equipment Production	Thickness Measurement	\$4,452.00	\$3,228.00	27.5%	\$225.00	\$214.00	5%
SLVU	Pre-Sorting Equipment Production	Tray Tag Printer	\$1,677.00	\$1,216.00	27.5%	\$192.00	\$182.00	5%
SLVX	Pre-sorting Equipment, Production	In-line Scale Module	\$76,774.00	\$55,661.00	27.5%	\$4,158.00	\$3,950.00	5%
SLVY	Pre-sorting Equipment, Production	Aliby Scale Kit	\$5,097.00	\$3,695.00	27.5%	\$250.00	\$238.00	5%
SLVZ	Pre-sorting Equipment, Production	Extension Module	\$12,903.00	\$9,355.00	27.5%	\$650.00	\$618.00	5%
SR04	Pre-Sorting Equipment Production	ST Pocket Section - Dom	\$21,068.00	\$15,274.00	27.5%	\$1,243.00	\$1,181.00	5%
SR08	Pre-Sorting Equipment Production	WABCR-only (no MLOCR)	\$21,265.00	\$15,417.00	27.5%	\$0.00	\$0.00	5%
SR0C	Pre-sorting Equipment, Production	Image Archiving	\$7,742.00	\$5,613.00	27.5%	\$0.00	\$0.00	5%
SR0Y	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS	\$23,226.00	\$16,839.00	27.5%	\$1,620.00	\$1,539.00	5%
SR0Z	Pre-sorting Equipment, Production	KIT, TDI CAMERA / OPTICS, WITH PC	\$25,871.00	\$18,756.00	27.5%	\$1,805.00	\$1,715.00	5%
SR1B	Pre-sorting Equipment, Production	SFW-24K PLAT OCR W/DRS	\$97,277.00	\$70,526.00	27.5%	\$0.00	\$0.00	5%
SR1F	Pre-sorting Equipment, Production	SFW-36K SIL OCR IO NO DRS	\$186,066.00	\$134,898.00	27.5%	\$0.00	\$0.00	5%
SR1J	Pre-sorting Equipment, Production	SFW-24K SIL OCR IO NO DRS	\$139,548.00	\$101,172.00	27.5%	\$0.00	\$0.00	5%
SR1M	Pre-Sorting Equipment Production	Imaje Bar Code, Printer POS 4	\$23,790.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
SR1S	Pre-sorting Equipment, Production	SW-24K SIL OCR OUT NO DRS	\$102,335.00	\$74,193.00	27.5%	\$0.00	\$0.00	5%
SR1T	Pre-sorting Equipment, Production	SFW-24K SIL OCR IN NO DRS	\$79,743.00	\$57,814.00	27.5%	\$0.00	\$0.00	5%
SR1U	Pre-sorting Equipment, Production	SFW-36K PLAT OCR WDRS	\$121,965.00	\$88,425.00	27.5%	\$0.00	\$0.00	5%
SR2C	Pre-Sorting Equipment Production	WABCR in conjunction w/MLOCR	\$10,898.00	\$7,901.00	27.5%	\$0.00	\$0.00	5%
SR2H	Pre-sorting Equipment, Production	TRAY TAG PRINTER FOR MULT	\$2,866.00	\$2,078.00	27.5%	\$301.95	\$287.00	5%
SR2R	Pre-Sorting Equipment Production	ST Selective letter Opener	\$31,065.00	\$22,522.00	27.5%	\$1,769.00	\$1,681.00	5%
SR2S	Pre-Sorting Equipment Production	RDS	\$3,806.00	\$2,759.00	27.5%	\$254.00	\$241.00	5%
SR2V	Pre-Sorting Equipment Production	SUPPORT LEVEL 1 HELPDESH	\$12,903.00	\$9,355.00	27.5%	\$10,000.00	\$9,500.00	5%
SR30	Pre-sorting Equipment, Production	IMAJE PRINTER	\$23,791.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
SR3C	Pre-Sorting Equipment Production	IMB Kit Olyll Std-Imj FW	\$23,097.00	\$16,745.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SR3D	Pre-Sorting Equipment Production	IMB Kit OLY I, Std-Imj FW	\$23,097.00	\$16,745.00	27.5%	\$0.00	\$0.00	5%
SR3E	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra	\$23,097.00	\$16,745.00	27.5%	\$0.00	\$0.00	5%
SR3G	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70	\$46,323.00	\$33,584.00	27.5%	\$0.00	\$0.00	5%
SR3K	Pre-Sorting Equipment Production	IMB Kit Exemplar B w/VPC37	\$14,065.00	\$10,197.00	27.5%	\$0.00	\$0.00	5%
SR3M	Pre-Sorting Equipment Production	IMB Kit OlyII Std-Imj FW GE	\$33,419.00	\$24,229.00	27.5%	\$0.00	\$0.00	5%
SR3N	Pre-Sorting Equipment Production	IMB Kit OLY I Std-Imj FW GE	\$33,419.00	\$24,229.00	27.5%	\$0.00	\$0.00	5%
SR3P	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/Supra GE	\$33,419.00	\$24,229.00	27.5%	\$0.00	\$0.00	5%
SR3S	Pre-Sorting Equipment Production	IMB Kit Exemplar P w/PC70 GE	\$56,645.00	\$41,068.00	27.5%	\$0.00	\$0.00	5%
SR3W	Pre-Sorting Equipment Production	Barcode Reader	\$9,702.00	\$7,034.00	27.5%	\$698.00	\$663.00	5%
SR3Z	Pre-Sorting Equipment Production	Barcode Reader with Grading	\$20,025.00	\$14,518.00	27.5%	\$1,552.00	\$1,474.00	5%
SR4H	Pre-Sorting Equipment Production	IMB Kit OLYII IMB Opt - Imj FW	\$23,097.00	\$16,745.00	27.5%	\$0.00	\$0.00	5%
SR4J	Pre-Sorting Equipment Production	IMB Kit Oly I IMB, Std Trident	\$23,097.00	\$16,745.00	27.5%	\$0.00	\$0.00	5%
SR4K	Pre-Sorting Equipment Production	IMB Kit OlyII Std Trident GE	\$33,419.00	\$24,229.00	27.5%	\$0.00	\$0.00	5%
SR4L	Pre-Sorting Equipment Production	IMB Kit Oly I Std Trident GE	\$33,419.00	\$24,229.00	27.5%	\$0.00	\$0.00	5%
SR4P	Pre-Sorting Equipment Production	IMB Kit PTI Explr, IMB Option	\$46,323.00	\$33,584.00	27.5%	\$0.00	\$0.00	5%
SR4S	Pre-Sorting Equipment Production	IMB Kit PTI Explr, Option GE	\$56,645.00	\$41,068.00	27.5%	\$0.00	\$0.00	5%
SR5K	Pre-Sorting Equipment Production	Flats Station Printer (Dom)	\$2,866.00	\$2,078.00	27.5%	\$206.00	\$196.00	5%
SR5L	Pre-Sorting Equipment Production	ST tray tag printers (pair)	\$5,492.00	\$3,982.00	27.5%	\$378.00	\$359.00	5%
SR5M	Pre-sorting Equipment, Production	Report Printer	\$1,806.00	\$1,309.00	27.5%	\$153.00	\$145.00	5%
SR5P	Pre-sorting Equipment, Production	CASE OF STD TRAY TAGS	\$335.00	\$243.00	27.5%	\$0.00	\$0.00	5%
SR5S	Pre-Sorting Equipment Production	Mail Justifier Station	\$1,987.00	\$1,441.00	27.5%	\$0.00	\$0.00	5%
SR5T	Pre-Sorting Equipment Production	STD INST-SORTER-IN/COMBO	\$25,806.00	\$18,709.00	27.5%	\$0.00	\$0.00	5%
SR6G	Pre-Sorting Equipment Production	ST 2-line LCD Displays	\$2,219.00	\$1,609.00	27.5%	\$0.00	\$0.00	5%
SR6J	Pre-Sorting Equipment Production	LVE - LCD monitor (Domestic)	\$2,710.00	\$1,965.00	27.5%	\$397.00	\$377.00	5%
SR7J	Pre-sorting Equipment, Production	Olympus Double Detect	\$15,284.00	\$11,081.00	27.5%	\$134.00	\$127.00	5%
SR7S	Pre-Sorting Equipment Production	Double Detector (Dom & Int'l)	\$15,284.00	\$11,081.00	27.5%	\$140.00	\$133.00	5%
SR7T	Pre-Sorting Equipment Production	STD INST-SORTER-OUTGOING	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SR8G	Pre-Sorting Equipment Production	IMB Kit OlyII FW-SW-bracket GE	\$16,645.00	\$12,068.00	27.5%	\$0.00	\$0.00	5%
SR8H	Pre-Sorting Equipment Production	IMB Kit OLYII IVT Installed GE	\$20,516.00	\$14,874.00	27.5%	\$0.00	\$0.00	5%
SR8M	Pre-Sorting Equipment Production	Oly II ST Base Transport (Dom)	\$202,013.00	\$146,459.00	27.5%	\$15,968.00	\$15,170.00	5%
SR8N	Pre-sorting Equipment, Production	OLY II MULTI TIER TRANSPO	\$246,148.00	\$178,457.00	27.5%	\$22,790.52	\$21,651.00	5%
SR8P	Pre-Sorting Equipment Production	Wireless Hand Scanner	\$6,452.00	\$4,678.00	27.5%	\$300.00	\$285.00	5%
SR8R	Pre-sorting Equipment, Production	Wireless Connectivity Hub	\$581.00	\$421.00	27.5%	\$100.00	\$95.00	5%
SR8S	Pre-sorting Equipment, Production	IMB FULL SERVICE SOFTWARE	\$24,516.00	\$17,774.00	27.5%	\$3,789.00	\$3,600.00	5%
SR8T	Pre-Sorting Equipment Production	Kit, Full Service IMB	\$23,883.00	\$17,315.00	27.5%	\$1,600.00	\$1,520.00	5%
SR8V	Pre-sorting Equipment, Production	IMB FULL SERVICE CSA SOFT	\$10,271.00	\$7,446.00	27.5%	\$0.00	\$0.00	5%
SR98	Pre-Sorting Equipment Production	Read-Write OCR, 13K	\$53,161.00	\$38,542.00	27.5%	\$0.00	\$0.00	5%
SR9B	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII Std Im FW	\$25,501.00	\$18,488.00	27.5%	\$0.00	\$0.00	5%
SR9C	Pre-Sorting Equipment Production	IMB Kit, PTI CarsII New Supra	\$49,746.00	\$36,066.00	27.5%	\$0.00	\$0.00	5%
SR9K	Pre-Sorting Equipment Production	LED Marquee	\$8,603.00	\$6,237.00	27.5%	\$675.00	\$641.00	5%
SR9Z	Pre-sorting Equipment, Production	SFW-EZ FLATS BPM PARCEL	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SRA9	Pre-Sorting Equipment Production	Extension Section	\$11,297.00	\$8,190.00	27.5%	\$781.00	\$742.00	5%
SRAE	Pre-sorting Equipment, Production	3D-WEIGHING DETECTOR	\$4,084.00	\$2,961.00	27.5%	\$285.00	\$271.00	5%
SRAE	Pre-sorting Equipment, Production	SW-36K SIL OCR OUT NO DR5	\$124,929.00	\$90,574.00	27.5%	\$0.00	\$0.00	5%
SRAV	Pre-Sorting Equipment Production	Kit, Image Processor	\$9,503.00	\$6,890.00	27.5%	\$0.00	\$0.00	5%
SRAW	Pre-sorting Equipment, Production	SFW-READ/WRITE 24K	\$79,742.00	\$57,813.00	27.5%	\$0.00	\$0.00	5%
SRB4	Pre-sorting Equipment, Production	SFW-36K SIL OCR IN NO DR5	\$112,968.00	\$81,902.00	27.5%	\$0.00	\$0.00	5%
SRB6	Pre-sorting Equipment, Production	IMAGE PROCESSOR KIT	\$9,503.00	\$6,890.00	27.5%	\$0.00	\$0.00	5%
SRBE	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 1	\$23,258.00	\$16,862.00	27.5%	\$17,500.00	\$16,625.00	5%
SRBF	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$12,959.00	\$9,395.00	27.5%	\$9,750.00	\$9,263.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRBG	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 2	\$6,645.00	\$4,818.00	27.5%	\$5,000.00	\$4,750.00	5%
SRBH	Pre-sorting Equipment, Production	ADDSRIPT CLICK CHARGES 5	\$1,529.00	\$1,109.00	27.5%	\$1,150.00	\$1,093.00	5%
SRBJ	Pre-Sorting Equipment Production	Pos 1 ID Tag printer	\$33,492.00	\$24,282.00	27.5%	\$1,712.00	\$1,626.00	5%
SRBK	Pre-Sorting Equipment Production	Kit, Imaje Option 120V (Dom)	\$4,320.00	\$3,132.00	27.5%	\$0.00	\$0.00	5%
SRBP	Pre-Sorting Equipment Production	Pos 2 Redater-Endorse Printer	\$23,790.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
SRDF	Pre-Sorting Equipment Production	Image Server PC for LVE	\$19,935.00	\$14,453.00	27.5%	\$1,434.00	\$1,362.00	5%
SRDK	Pre-Sorting Equipment Production	Pos 3 FastForward Printer	\$23,790.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
SRDL	Pre-sorting Equipment, Production	SFW FAST4WARD 100	\$28,468.00	\$20,639.00	27.5%	\$0.00	\$0.00	5%
SRDS	Pre-sorting Equipment, Production	16STD MULTI-TIER SORT PKT	\$28,387.00	\$20,581.00	27.5%	\$3,002.34	\$2,852.00	5%
SRGH	Pre-Sorting Equipment Production	ST Std Sorting Racks (1-sect)	\$2,194.00	\$1,591.00	27.5%	\$0.00	\$0.00	5%
SRGL	Pre-sorting Equipment, Production	4-TIER TRAY RACK / EMPTY TRAY	\$10,297.00	\$7,465.00	27.5%	\$0.00	\$0.00	5%
SRGT	Pre-Sorting Equipment Production	Site Server w-Sequel Server	\$27,102.00	\$19,649.00	27.5%	\$2,184.00	\$2,075.00	5%
SRGW	Pre-sorting Equipment, Production	DIAGNOSTIC SERVER PC	\$4,748.00	\$3,442.00	27.5%	\$497.00	\$472.00	5%
SRGX	Pre-sorting Equipment, Production	LCD MONITOR	\$1,445.00	\$1,048.00	27.5%	\$100.00	\$95.00	5%
SRH8	Pre-Sorting Equipment Production	Host PC Option	\$6,645.00	\$4,818.00	27.5%	\$0.00	\$0.00	5%
SRHJ	Pre-Sorting Equipment Production	IntelliscHEME	\$19,935.00	\$14,453.00	27.5%	\$1,900.00	\$1,805.00	5%
SRHR	Pre-sorting Equipment, Production	4-TIER TRAY RACK CONVEYOR	\$512.00	\$371.00	27.5%	\$0.00	\$0.00	5%
SRHT	Pre-Sorting Equipment Production	Separator cards (100)	\$608.00	\$441.00	27.5%	\$0.00	\$0.00	5%
SRHU	Pre-sorting Equipment, Production	ASSY HW SEPARATOR CARD UP	\$6,452.00	\$4,678.00	27.5%	\$0.00	\$0.00	5%
SRHX	Pre-sorting Equipment, Production	ABSEENTEE BALLOT DATA CAP	\$25,806.00	\$18,709.00	27.5%	\$0.00	\$0.00	5%
SRHY	Pre-sorting Equipment, Production	REPORT PKG RELIAVOTE STD	\$25,806.00	\$18,709.00	27.5%	\$0.00	\$0.00	5%
SRJ0	Pre-Sorting Equipment Production	UPS	\$1,524.00	\$1,105.00	27.5%	\$0.00	\$0.00	5%
SRJ1	Pre-Sorting Equipment Production	Rack for Server	\$6,245.00	\$4,528.00	27.5%	\$0.00	\$0.00	5%
SRJ6	Pre-sorting Equipment, Production	RELIAVOTE TEST DECK	\$5,529.00	\$4,009.00	27.5%	\$430.00	\$409.00	5%
SRJ7	Pre-sorting Equipment, Production	PRECINCT SORT SW	\$20,645.00	\$14,968.00	27.5%	\$0.00	\$0.00	5%
SRJ8	Pre-sorting Equipment, Production	MAILPC SIZE VERIFICATION	\$25,452.00	\$18,453.00	27.5%	\$1,975.00	\$1,876.00	5%
SRJL	Pre-Sorting Equipment Production	Return Mail Sorter Software	\$13,290.00	\$9,635.00	27.5%	\$0.00	\$0.00	5%
SRJM	Pre-Sorting Equipment Production	Standard Inbound Pass Software	\$19,935.00	\$14,453.00	27.5%	\$0.00	\$0.00	5%
SRJP	Pre-sorting Equipment, Production	SFW-13K PLAT OCR W/DRS	\$73,097.00	\$52,995.00	27.5%	\$0.00	\$0.00	5%
SRJT	Pre-sorting Equipment, Production	OLYII HC COOLING KIT 115V	\$5,052.00	\$3,663.00	27.5%	\$0.00	\$0.00	5%
SRJZ	Pre-sorting Equipment, Production	SW 13K SIL OCR OUT NO DRS	\$19,775.00	\$14,337.00	27.5%	\$4,635.00	\$4,403.00	5%
SRK3	Pre-sorting Equipment, Production	Smartmatch Silver 12	\$5,305.00	\$3,846.00	27.5%	\$5,163.00	\$4,905.00	5%
SRK6	Pre-sorting Equipment, Production	SFW-13K SIL OCR IN NO DRS	\$46,516.00	\$33,724.00	27.5%	\$0.00	\$0.00	5%
SRKH	Pre-sorting Equipment, Production	SFW-13K SIL OCR IO NO DRS	\$19,777.00	\$14,338.00	27.5%	\$0.00	\$0.00	5%
SRL1	Pre-sorting Equipment, Production	OCR, Platinum 12	\$36,751.00	\$26,644.00	27.5%	\$6,296.00	\$5,981.00	5%
SRLB	Pre-sorting Equipment, Production	Image Archive	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SRLW	Pre-sorting Equipment, Production	TDI CAMERA FOR NEW BUILD	\$23,923.00	\$17,344.00	27.5%	\$1,669.00	\$1,586.00	5%
SRM5	Pre-Sorting Equipment Production	Kit, 4.8" AIM BCR, Front/Stamp Leading	\$21,785.00	\$15,794.00	27.5%	\$1,568.00	\$1,490.00	5%
SRM6	Pre-Sorting Equipment Production	Kit, 4.8" Postal BCR, Front/Stamp Leading	\$32,226.00	\$23,364.00	27.5%	\$2,318.00	\$2,202.00	5%
SRM7	Pre-Sorting Equipment Production	Kit, Barcode Camera, Back/Stamp Trailing	\$24,107.00	\$17,478.00	27.5%	\$1,734.00	\$1,647.00	5%
SRM8	Pre-Sorting Equipment Production	Kit, Barcode Camera, Front/Stamp Leading	\$18,299.00	\$13,267.00	27.5%	\$1,317.00	\$1,251.00	5%
SRM9	Pre-Sorting Equipment Production	Kit, Oly II Camera Link Hardware	\$2,684.00	\$1,946.00	27.5%	\$194.00	\$184.00	5%
SRMB	Pre-sorting Equipment, Production	UMOVE PC, EZ FLATS	\$1,548.00	\$1,122.00	27.5%	\$400.00	\$380.00	5%
SRMH	Pre-Sorting Equipment Production	UMOVE SPARE PARTS BUNDLE	\$1,017.00	\$737.00	27.5%	\$0.00	\$0.00	5%
SRLT	Pre-Sorting Equipment Production	Move Update Kit	\$7,742.00	\$5,613.00	27.5%	\$4,245.00	\$4,033.00	5%
SRMV	Pre-Sorting Equipment Production	Move Update Option	\$8,710.00	\$6,315.00	27.5%	\$1,999.00	\$1,899.00	5%
SRMY	Pre-Sorting Equipment Production	Move Update Conversion Kit	\$6,452.00	\$4,678.00	27.5%	\$287.00	\$273.00	5%
SRNP	Pre-sorting Equipment, Production	SFW-8K PLAT OCR OUT INTL	\$66,452.00	\$48,178.00	27.5%	\$9,888.00	\$9,394.00	5%
SRLU	Pre-Sorting Equipment Production	MOVE UPDATE OPTION	\$8,710.00	\$6,315.00	27.5%	\$1,999.00	\$1,899.00	5%
SRNY	Pre-sorting Equipment, Production	SFW-EZ FLATS STD PARCEL	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRNZ	Pre-sorting Equipment, Production	SW - EZ Flats Std Parcel	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SR0X	Pre-sorting Equipment, Production	Checkbox detection	\$1,548.00	\$1,122.00	27.5%	\$0.00	\$0.00	5%
SRPA	Pre-Sorting Equipment Production	PRINTER POS 1 FLUOR	\$35,960.00	\$26,071.00	27.5%	\$0.00	\$0.00	5%
SRPB	Pre-Sorting Equipment Production	PRINTER POS 2 ENDORSE	\$24,783.00	\$17,968.00	27.5%	\$195.00	\$185.00	5%
SRPD	Pre-Sorting Equipment Production	PRINTER POS 4 IMB	\$23,790.00	\$17,248.00	27.5%	\$185.00	\$176.00	5%
SRRB	Pre-Sorting Equipment Production	S/A Binarizer	\$5,000.00	\$3,625.00	27.5%	\$0.00	\$0.00	5%
SR51	Pre-sorting Equipment, Production	BASE RELIAVOTE SORTER SIT	\$22,452.00	\$16,278.00	27.5%	\$1,378.00	\$1,309.00	5%
SR52	Pre-Sorting Equipment Production	IMB Kit OLYII IVT installed	\$10,194.00	\$7,391.00	27.5%	\$0.00	\$0.00	5%
SR55	Pre-Sorting Equipment Production	IMB UPG INSTALLATION	\$1,290.00	\$935.00	27.5%	\$0.00	\$0.00	5%
SR56	Pre-Sorting Equipment Production	IMB Kit OlyII FW, SW & bracket	\$6,323.00	\$4,584.00	27.5%	\$0.00	\$0.00	5%
SR5C	Pre-Sorting Equipment Production	Separator Card Option	\$12,302.00	\$8,919.00	27.5%	\$0.00	\$0.00	5%
SR5S	Pre-sorting Equipment, Production	Hardware, Domestic or Reliavote	\$20,903.00	\$15,155.00	27.5%	\$2,184.00	\$2,075.00	5%
SR5U	Pre-sorting Equipment, Production	No Signature Detection	\$1,097.00	\$795.00	27.5%	\$0.00	\$0.00	5%
SRT3	Pre-Sorting Equipment Production	MT3.0 Base Transport - Dom	\$252,383.00	\$182,978.00	27.5%	\$19,459.00	\$18,486.00	5%
SRT4	Pre-Sorting Equipment Production	ELEVATOR MULTI-TIER 3.0	\$0.00	\$0.00	27.5%	\$3,490.00	\$3,316.00	5%
SRT5	Pre-Sorting Equipment Production	MT3.0 Pocket Section - Dom	\$43,858.00	\$31,797.00	27.5%	\$3,156.00	\$2,998.00	5%
SRT6	Pre-Sorting Equipment Production	MT Selective Letter Opener	\$46,387.00	\$33,631.00	27.5%	\$2,660.00	\$2,527.00	5%
SRTD	Pre-sorting Equipment, Production	MULTI-TIER 3.0 SINGLE REPLACEMENT POCKET	\$1,245.00	\$903.00	27.5%	\$0.00	\$0.00	5%
S RTE	Pre-Sorting Equipment Production	Tray Conveyor, Flex Tier Pkts	\$3,419.00	\$2,479.00	27.5%	\$0.00	\$0.00	5%
S RTH	Pre-Sorting Equipment Production	Flex Tier Pockets, 2-Tier	\$29,871.00	\$21,656.00	27.5%	\$2,315.00	\$2,199.00	5%
SRTL	Pre-Sorting Equipment Production	Flex Tier Pockets, 3-Tier	\$37,548.00	\$27,222.00	27.5%	\$2,910.00	\$2,765.00	5%
SRUC	Pre-Sorting Equipment Production	PC, UMove Gov't	\$7,818.00	\$5,668.00	27.5%	\$900.00	\$855.00	5%
S RUE	Pre-Sorting Equipment Production	Move Update Kit	\$25,888.00	\$18,769.00	27.5%	\$900.00	\$855.00	5%
SRV1	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$381,568.00	\$276,637.00	27.5%	\$0.00	\$0.00	5%
SRV6	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, BARCODE, OLYMPUS	\$34,355.00	\$24,907.00	27.5%	\$2,396.00	\$2,276.00	5%
SRV7	Pre-sorting Equipment, Production	PRINTER, VIDEOJET, ID TAG, OLYMPUS	\$12,448.00	\$9,025.00	27.5%	\$868.00	\$825.00	5%
SRVA	Pre-sorting Equipment, Production	Sort Engine Software	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
SRXL	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	\$600.00	\$435.00	27.5%	\$0.00	\$0.00	5%
SRXS	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	\$600.00	\$435.00	27.5%	\$0.00	\$0.00	5%
SRYC	Pre-sorting Equipment, Production	EZFLATS 1ST CL PARCELS SW	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SRYD	Pre-sorting Equipment, Production	EZ FLATS PRIORITY MAIL SW	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SRZ0	Pre-Sorting Equipment Production	EZ Flats Base Sorter System	\$60,332.00	\$43,741.00	27.5%	\$13,500.00	\$12,825.00	5%
SRZ1	Pre-Sorting Equipment Production	EZ Flats 4-Bin Stacker Section	\$18,084.00	\$13,111.00	27.5%	\$750.00	\$713.00	5%
SRZ2	Pre-Sorting Equipment Production	EZ Flats Site Server Kit	\$10,850.00	\$7,866.00	27.5%	\$0.00	\$0.00	5%
SRZ3	Pre-Sorting Equipment Production	EZFlats Manual Sort case	\$603.00	\$437.00	27.5%	\$0.00	\$0.00	5%
SRZ4	Pre-Sorting Equipment Production	EZFlats Hi-Density Insert Case	\$603.00	\$437.00	27.5%	\$0.00	\$0.00	5%
SRZ5	Pre-Sorting Equipment Production	EZFlats 2K RAF Plat&Parascript	\$11,290.00	\$8,185.00	27.5%	\$0.00	\$0.00	5%
SRZ8	Pre-Sorting Equipment Production	EZFlats Spare Kit Base Transport	\$7,742.00	\$5,613.00	27.5%	\$0.00	\$0.00	5%
SRZ A	Pre-sorting Equipment, Production	SFW-2K PLAT OCR W/DRS	\$10,000.00	\$7,250.00	27.5%	\$0.00	\$0.00	5%
SRZB	Pre-sorting Equipment, Production	SFW PARASCRIPT BUNDLE 20K	\$7,419.00	\$5,379.00	27.5%	\$5,750.00	\$5,463.00	5%
SRZC	Pre-Sorting Equipment Production	EZ FLATS INSTALLATION SVC	\$9,677.00	\$7,016.00	27.5%	\$0.00	\$0.00	5%
SRZF	Pre-sorting Equipment, Production	EZ FLATS STD CLASS SW	\$1,613.00	\$1,169.00	27.5%	\$1,250.00	\$1,188.00	5%
SRZG	Pre-sorting Equipment, Production	EZ FLATS BND PRNTD MATTER	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
SRZH	Pre-sorting Equipment, Production	EZ FLATS 1ST CLASS PARCEL	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
SRZJ	Pre-Sorting Equipment Production	EZFlats Spare Kit/Stkr Section	\$968.00	\$702.00	27.5%	\$0.00	\$0.00	5%
SRZK	Pre-Sorting Equipment Production	EZ Flats Air Compressor	\$7,088.00	\$5,139.00	27.5%	\$605.00	\$575.00	5%
SRZL	Pre-sorting Equipment, Production	2K PLAT INBOUND, OCR SW	\$12,903.00	\$9,355.00	27.5%	\$0.00	\$0.00	5%
SRZM	Pre-Sorting Equipment Production	2K Plat Inbound, OCR Maint.	\$5,161.00	\$3,742.00	27.5%	\$0.00	\$0.00	5%
SRZN	Pre-sorting Equipment, Production	EZ FLATS IB APPLICATION	\$6,452.00	\$4,678.00	27.5%	\$0.00	\$0.00	5%
SRZP	Pre-Sorting Equipment Production	EZ Flats IB SMA/Helpdesk	\$10,323.00	\$7,484.00	27.5%	\$0.00	\$0.00	5%



Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(% Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5	MSRP less 5%
<b>If end user is utilizing Time and Materials maintenance</b>	
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
SRZR	Pre-sorting Equipment, Production	2K PLAT COMBO, OCR SW	\$22,581.00	\$16,371.00	27.5%	\$0.00	\$0.00	5%
SRZS	Pre-Sorting Equipment Production	2K Plat Combo, OCR Maint.	\$11,935.00	\$8,653.00	27.5%	\$0.00	\$0.00	5%
SRZT	Pre-sorting Equipment, Production	EZ FLAT COMBO APPLICATION	\$14,839.00	\$10,758.00	27.5%	\$0.00	\$0.00	5%
SRZU	Pre-Sorting Equipment Production	EZ Flats Combo SMA/Helpdesk	\$12,258.00	\$8,887.00	27.5%	\$0.00	\$0.00	5%
SRZW	Pre-sorting Equipment, Production	EZ , 1ST CLASS FLATS SW	\$8,387.00	\$6,081.00	27.5%	\$1,250.00	\$1,188.00	5%
SRZX	Pre-sorting Equipment, Production	EZ STD CI FLATS SW	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
SRZY	Pre-sorting Equipment, Production	EZFLATS BND PRNTD MTR SW	\$8,387.00	\$6,081.00	27.5%	\$0.00	\$0.00	5%
ST8T	Pre-sorting Equipment, Production	Full Service IMB	\$24,903.00	\$18,055.00	27.5%	\$5,789.00	\$5,500.00	5%
STPS	Pre-Sorting Equipment Production	CIJ Printer Support Kit	\$4,319.00	\$3,131.00	27.5%	\$0.00	\$0.00	5%
STSA	Pre-sorting Equipment, Production	Stacker 60Hz	\$36,129.00	\$26,194.00	27.5%	\$3,480.00	\$3,306.00	5%
STSA	Pre-sorting Equipment, Production	LDU 60Hz	\$90,323.00	\$65,484.00	27.5%	\$8,700.00	\$8,265.00	5%
STSN	Pre-sorting Equipment, Production	LED Monitors	\$3,032.00	\$2,198.00	27.5%	\$292.00	\$277.00	5%
STSP	Pre-sorting Equipment, Production	Label Printer, MT 5.0	\$3,188.00	\$2,311.00	27.5%	\$307.00	\$292.00	5%
STV1	Pre-Sorting Equipment Production	Feeder, High Speed Letter	\$162,428.00	\$117,760.00	27.5%	\$15,649.00	\$14,867.00	5%
STV2	Pre-Sorting Equipment Production	Feeder, Mixed Mail	\$167,200.00	\$121,220.00	27.5%	\$16,106.79	\$15,301.00	5%
STV3	Pre-Sorting Equipment Production	Integrated Air Compressor Option	\$7,526.00	\$5,456.00	27.5%	\$525.00	\$499.00	5%
STV4	Pre-Sorting Equipment Production	3D Measurement	\$5,761.00	\$4,177.00	27.5%	\$402.00	\$382.00	5%
STV5	Pre-Sorting Equipment Production	4.8" Verifier w/cam, Back	\$26,881.00	\$19,489.00	27.5%	\$2,291.67	\$2,177.00	5%
STV6	Pre-Sorting Equipment Production	Separator Card Option	\$1,028.00	\$745.00	27.5%	\$0.00	\$0.00	5%
STV7	Pre-Sorting Equipment Production	Double Feed Detection	\$23,920.00	\$17,342.00	27.5%	\$2,304.31	\$2,189.00	5%
STVA	Pre-Sorting Equipment Production	Base Transport, Short	\$37,151.00	\$26,934.00	27.5%	\$3,578.85	\$3,400.00	5%
STVB	Pre-Sorting Equipment Production	Base Transport, Medium	\$62,957.00	\$45,644.00	27.5%	\$6,064.85	\$5,762.00	5%
STVC	Pre-Sorting Equipment Production	Base Transport, Long	\$101,667.00	\$73,709.00	27.5%	\$9,793.85	\$9,304.00	5%
STVD	Pre-Sorting Equipment Production	Alibi Storage Option	\$6,564.00	\$4,759.00	27.5%	\$0.00	\$0.00	5%
STVE	Pre-Sorting Equipment Production	Base Transport Med - Postjet	\$67,484.00	\$48,926.00	27.5%	\$14,567.00	\$13,839.00	5%
STVF	Pre-Sorting Equipment Production	In-line WOF Scale Module	\$175,357.00	\$127,134.00	27.5%	\$10,872.00	\$10,328.00	5%
STVG	Pre-Sorting Equipment Production	Sing-Tier Interface 60hz	\$49,434.00	\$35,840.00	27.5%	\$4,762.00	\$4,524.00	5%
STVJ	Pre-Sorting Equipment Production	Multi Tier Interface w/Elevator 60hz	\$102,357.00	\$74,209.00	27.5%	\$9,860.00	\$9,367.00	5%
STVL	Pre-sorting Equipment, Production	Separator Cards, Letters (100pc)	\$600.00	\$435.00	27.5%	\$0.00	\$0.00	5%
STVM	Pre-sorting Equipment, Production	Separator Cards, Flats (100pc)	\$600.00	\$435.00	27.5%	\$0.00	\$0.00	5%
STVR	Pre-Sorting Equipment Production	4.8" Verifier, Back	\$22,581.00	\$16,371.00	27.5%	\$1,925.00	\$1,829.00	5%
STVS	Pre-Sorting Equipment Production	1" Verifier, Black Back	\$6,409.00	\$4,647.00	27.5%	\$671.00	\$637.00	5%
STVT	Pre-Sorting Equipment Production	1" Verifier, Fluor, Back	\$13,119.00	\$9,511.00	27.5%	\$671.00	\$637.00	5%
STVU	Pre-Sorting Equipment Production	Printer, Hi Def Domino	\$156,168.00	\$113,222.00	27.5%	\$20,430.00	\$19,409.00	5%
STVV	Pre-Sorting Equipment Production	4.8" Verifier w/cam Front	\$26,881.00	\$19,489.00	27.5%	\$2,291.67	\$2,177.00	5%
STVW	Pre-Sorting Equipment Production	4.8" Verifier, Front	\$22,581.00	\$16,371.00	27.5%	\$1,925.00	\$1,829.00	5%
STVX	Pre-Sorting Equipment Production	1.0" Verifier Black, Front side	\$9,702.00	\$7,034.00	27.5%	\$671.00	\$637.00	5%
STVY	Pre-Sorting Equipment Production	1" Verifier Fluor, Front	\$13,119.00	\$9,511.00	27.5%	\$671.00	\$637.00	5%
STW1	Pre-Sorting Equipment Production	Printer, Black CIJ, Back	\$23,790.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
STW2	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Back	\$33,492.00	\$24,282.00	27.5%	\$1,712.00	\$1,626.00	5%
STW3	Pre-Sorting Equipment Production	Printer, 24K HP II, Back	\$16,348.00	\$11,852.00	27.5%	\$1,393.88	\$1,324.00	5%
STW6	Pre-Sorting Equipment Production	Printer, Black CIJ, Front	\$19,258.00	\$13,962.00	27.5%	\$1,712.00	\$1,626.00	5%
STW7	Pre-Sorting Equipment Production	Printer, Fluor CIJ, Front	\$23,790.00	\$17,248.00	27.5%	\$1,712.00	\$1,626.00	5%
STW8	Pre-Sorting Equipment Production	Printer, 24K HP II, Front	\$16,348.00	\$11,852.00	27.5%	\$1,393.88	\$1,324.00	5%
STWF	Pre-sorting Equipment, Production	SELECT OPENER UNIVERSAL	\$90,404.00	\$65,543.00	27.5%	\$6,306.00	\$5,991.00	5%
STWG	Pre-Sorting Equipment Production	Kit, High Rail Guide, Long Transport	\$3,226.00	\$2,339.00	27.5%	\$0.00	\$0.00	5%
STWH	Pre-Sorting Equipment Production	Kit, High Rail Guide, Short Transport	\$2,151.00	\$1,559.00	27.5%	\$0.00	\$0.00	5%
STWJ	Pre-Sorting Equipment Production	Kit, High Rail Guide, Med Transport	\$2,581.00	\$1,871.00	27.5%	\$0.00	\$0.00	5%
STWK	Pre-Sorting Equipment Production	Kit, High Rail Guide, Selective Opener	\$2,151.00	\$1,559.00	27.5%	\$0.00	\$0.00	5%
STWL	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale w/o meter	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%

Pre-sorting Equipment, Production

Pre-sorting Equipment, Production	Offerors Response
All products offered for this category of equipment shall meet or exceed the listed specifications with this Solicitation Scope of Work.	
Percentage(%) Discount off MSRP/Catalog	27.50%
Percentage (%) Discount off Accessories	25%
Percentage (%) Discount off Supplies and Consumables (does not include paper)	15%
Percentage (%) Discount off Mailing Furniture	25%
<b>Maintenance</b>	
Maintenance- Fixed for years 2-5 <b>if end user is utilizing Time and Materials maintenance</b>	MSRP less 5%
Time and Materials- regular business hours	\$180/hr.
Time and Materials- outside business hours, weekends, and holidays	\$360/hr.
Percentage discounts of Parts for Time and Materials	5%

Item	Category	Description	Equipment MSRP	Contract Equipment Price	% Off MSRP	MSRP Maintenance	Contract Annual Maintenance Years 2-5	% Off MSRP
STWM	Pre-Sorting Equipment Production	Kit, High Rail Guide, Scale and Meter Module	\$2,151.00	\$1,559.00	27.5%	\$0.00	\$0.00	5%
STWN	Pre-Sorting Equipment Production	Kit, High Rail Guide, Domino Printer Module	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
STWP	Pre-Sorting Equipment Production	Kit, High Rail Guide, Addtl I/O	\$1,613.00	\$1,169.00	27.5%	\$0.00	\$0.00	5%
STWW	Pre-Sorting Equipment Production	Addtl Workstation Monitor	\$813.00	\$589.00	27.5%	\$0.00	\$0.00	5%
STX4	Pre-sorting Equipment, Production	RELIA VOTE 24K BASE SORT	\$37,742.00	\$27,363.00	27.5%	\$0.00	\$0.00	5%